#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) January 31, 2005

## **Exxon Mobil Corporation**

(Exact name of registrant as specified in its charter)

New Jersey (State or other jurisdiction of incorporation) **1-2256** (Commission File Number) **13-5409005** (IRS Employer Identification No.)

**5959 LAS COLINAS BOULEVARD, IRVING, TEXAS 75039-2298**(Address of principal executive offices)(Zip Code)

(Registrant's telephone number, including area code): (972) 444-1000

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01 Regulation FD Disclosure

#### Item 2.02 Results of Operations and Financial Condition

The following information is furnished pursuant to both Item 7.01 and Item 2.02.

The Registrant hereby furnishes the information set forth in its News Release, dated January 31, 2005, announcing fourth quarter 2004 results, a copy of which is included as Exhibit 99.1, and furnishes the information in the related 4Q04 Investor Relations Data Summary, a copy of which is included as Exhibit 99.2.

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#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### EXXON MOBIL CORPORATION

Date: January 31, 2005

By: /s/ Patrick T. Mulva

Name: Patrick T. Mulva Title: Vice President, Controller and Principal Accounting Officer

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#### INDEX TO EXHIBITS

# Exhibit No.Description99.1Exxon Mobil Corporation News Release, dated January 31, 2005, announcing fourth quarter 2004 results.99.24Q04 Investor Relations Data Summary.

EXHIBIT 99.1

News Release

## ExxonMobil

#### **Exxon Mobil Corporation**

5959 Las Colinas Boulevard Irving, TX 75039-2298 972 444 1107 Telephone 972 444 1138 Facsimile

#### FOR IMMEDIATE RELEASE MONDAY, JANUARY 31, 2005

#### EXXON MOBIL CORPORATION ANNOUNCES ESTIMATED FOURTH QUARTER AND 2004 RESULTS

	<u>Fourth</u> 2004	<u>Quarter</u> 2003	<u>Twelve</u> 2004	<u>e Months</u> <u>2003</u>
<u>Net Income</u> \$ Millions	8,420	6,650	25,330	21,510
\$ Per Common Share Assuming Dilution	1.30	1.01	3.89	3.23
Earnings Excluding Accounting				
<u>Change and Other Special Items</u> \$ Millions \$ Per Common Share	8,420	4,420	25,880	17,030
Assuming Dilution	1.30	0.68	3.97	2.56
Total Revenues and Other Income - \$ Millions	83,357	65,952	298,027	246,738
Capital and Exploration Expenditures - \$ Millions	4,233	4,360	14,885	15,525

IRVING, TX, January 31 -- Exxon Mobil Corporation today reported fourth quarter results. Net income of \$8,420 million (\$1.30 per share) was the highest quarter ever for the Corporation. Net income increased \$1,770 million from the fourth quarter of 2003, which included a special item of \$2,230 million relating to the settlement of a long-running U.S. tax dispute. Excluding this special item, fourth quarter earnings increased \$4,000 million.

Revenues and other income for the fourth quarter of 2004 totaled \$83,357 million compared with \$65,952 million in 2003. Capital and exploration expenditures of \$4,233 million in the fourth quarter of 2004 were down \$127 million compared with last year.

ExxonMobil's Chairman Lee R. Raymond commented as follows:

"Fourth quarter earnings were \$8,420 million with all business segments reporting record earnings.

"Upstream earnings were \$4,887 million, an increase of \$1,618 million from fourth quarter 2003 results reflecting higher average crude and natural gas prices.

"Downstream earnings were \$2,344 million, an increase of \$1,608 million from last year's fourth quarter due to strong refining margins and improved marketing results.

"Chemical earnings were \$1,248 million, an increase of \$772 million from fourth quarter 2003 results reflecting strong worldwide demand.

"In the fourth quarter, ExxonMobil continued its active investment program, spending \$4,233 million on capital and exploration projects, compared with \$4,360 million last year, reflecting continued strong levels of upstream spending.

"ExxonMobil's full year 2004 net income was a record \$25,330 million, up \$3,820 million from 2003. Earnings excluding an accounting change in 2003 and special items in 2003 and 2004 were \$25,880 million, up \$8,850 million from 2003 reflecting record performance in all segments of the business.

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"Strong operational performance in all areas of our business helped ExxonMobil capture the benefits of favorable market conditions in 2004.

"During the fourth quarter, the corporation acquired 61 million shares at a gross cost of \$3,041 million to offset the dilution associated with benefit plans and to reduce common stock outstanding."

Additional comments on earnings by operating segments follow:

#### Fourth Quarter 2004 vs. Fourth Quarter 2003

Upstream earnings were \$4,887 million, up \$1,618 million from the fourth quarter of 2003 reflecting higher crude oil and natural gas realizations.

Liquids production of 2,565 kbd (thousands of barrels per day) was down 1% versus the fourth quarter of 2003. Higher production from new fields in West Africa and Norway was more than offset by natural field decline in mature areas, entitlement effects and divestment impacts. Excluding divestment and entitlement effects, production increased 3%.

Fourth quarter natural gas production decreased to 10,430 mcfd (millions of cubic feet per day) from 10,858 mcfd last year. The impact of projects and work programs and an additional LNG train in Qatar were more than offset by natural field decline in mature areas, divestment impacts and entitlement effects.

On an oil-equivalent basis, production decreased by 2% from the fourth quarter of 2003. Excluding divestment and entitlement effects, production increased by 1%.

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Earnings from U.S. Upstream operations were \$1,384 million, up \$528 million. Non-U.S. Upstream earnings of \$3,503 million were \$1,090 million higher than last year's fourth quarter.

Downstream earnings were \$2,344 million, an increase of \$1,608 million from the fourth quarter 2003. The improved results reflect stronger refining margins, increased refinery throughput from more efficient operations and higher marketing margins. Petroleum product sales were 8,446 kbd, 209 kbd higher than last year's fourth quarter.

U.S. Downstream earnings were \$876 million, up \$492 million. Non-U.S. Downstream earnings of \$1,468 million were \$1,116 million higher than last year's fourth quarter.

Chemical earnings were \$1,248 million, up \$772 million from the same quarter a year ago due to improved margins and increased sales volumes. Prime product sales of 6,949 kt (thousands of metric tons) were up 257 kt, reflecting improved demand.

Corporate and financing expenses of \$59 million were \$2 million lower than the fourth quarter of 2003 after excluding the earnings from a tax settlement reported as a special item in 2003.

During the fourth quarter of 2004, Exxon Mobil Corporation purchased 61 million shares of its common stock for the treasury at a gross cost of \$3,041 million. These purchases were to offset shares issued in conjunction with company benefit plans and programs and to reduce the number of shares outstanding. Shares outstanding were reduced from 6,451 million at the end of the third quarter of 2004 to 6,401 million at the end of the fourth quarter. Purchases may be made in both the open market and

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through negotiated transactions. Purchases may be increased, decreased or discontinued at any time without prior notice.

#### Full year 2004 vs. Full year 2003

Net income of \$25,330 million (\$3.89 per share) was a record and increased \$3,820 million from 2003. Net income for 2004 included a special charge of \$550 million for the Allapattah lawsuit provision. Net income for 2003 included a \$550 million positive impact for the required adoption of FAS 143 relating to accounting for asset retirement obligations. Net income for 2003 also included one-time special items of \$2,230 million relating to the positive settlement of a long-running U.S. tax dispute and a gain of \$1,700 million from the transfer of shares in Ruhrgas AG. Excluding the accounting change and special items, 2004 earnings increased by \$8,850 million.

Upstream earnings of \$16,675 million increased \$3,873 million, excluding special items, due to higher liquids and natural gas realizations.

Liquids production of 2,571 kbd increased by 2% versus 2003. Higher production in West Africa and Norway was partly offset by natural field decline in mature areas, entitlement effects and divestment impacts.

Natural gas production of 9,864 mcfd decreased 255 mcfd from 2003. Natural field decline in mature areas, divestment impacts and entitlement effects were partly offset by the start-up of an additional LNG train in Qatar and by projects and work programs.

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On an oil-equivalent basis, production was flat versus 2003. Excluding divestment and entitlement effects, production increased by 3%.

Earnings from U.S. Upstream operations for 2004 were \$4,948 million, an increase of \$1,043 million. Earnings outside the U.S. were \$11,727 million, \$2,830 million higher than last year.

Downstream earnings, excluding the \$550 million special charge in 2004, were \$6,256 million, an increase of \$2,740 million from 2003 reflecting stronger worldwide refining margins and higher refinery throughput, partly offset by weaker marketing margins. Petroleum product sales of 8,210 kbd compared with 7,957 kbd in 2003.

U.S. Downstream earnings, excluding the special charge, were \$2,736 million, up \$1,388 million. Non-U.S. Downstream earnings of \$3,520 million were \$1,352 million higher than last year.

Chemical earnings of \$3,428 million were up \$1,996 million from 2003 due to improved margins, higher volumes and favorable foreign exchange effects. Prime product sales were a record 27,788 kt, up 5%, reflecting higher demand.

Corporate and financing expenses of \$479 million decreased by \$241 million mainly due to lower U.S. pension costs, excluding the earnings from a tax settlement reported as a special item in 2003.

During 2004, Exxon Mobil Corporation purchased 218 million shares of its common stock for the treasury at a gross cost of \$9,951 million. These purchases were to offset shares issued in conjunction with company benefit plans and programs and to reduce the number of shares outstanding.

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Estimates of key financial and operating data follow. Financial data, except per share amounts, are expressed in millions of dollars.

ExxonMobil will discuss financial and operating results and other matters on a webcast at 10 a.m. central time on January 31, 2005. To listen to the event live or in archive, go to our website at www.exxonmobil.com.

Statements in this release relating to future plans, projections, events, or conditions are forward-looking statements. Actual results, including production growth and capital spending, could differ materially due to changes in market conditions affecting the oil and gas industry or long-term oil or gas prices; political events or disturbances; reservoir performance; changes in OPEC quotas; timely completion of development projects; changes in technical or operating conditions; and other factors including those discussed under the heading "Factors Affecting Future Results" on our website and in Item 1 of ExxonMobil's 2003 Form 10-K. We assume no duty to update these statements as of any future date.

Consistent with previous practice, the fourth quarter press release includes both net income and earnings excluding a required accounting change and special items. In 2003, there was a special item and a required accounting change reported in the first quarter and a special item reported in the fourth quarter. In 2004, there was a special item reported in the third quarter. Earnings that exclude the aforementioned items are a non-GAAP financial measure and are included to help facilitate comparisons of base business performance across periods. A reconciliation to net income is shown in Attachment II. Further information on ExxonMobil's frequently used financial and

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operating measures is contained on pages 26 and 27 in the 2003 Form 10-K and is also available through our website at www.exxonmobil.com.

## EXXON MOBIL CORPORATION FOURTH QUARTER 2004 (millions of dollars, except per share amounts)

	<u>Fourth</u> 2004	<u>n Quarter</u> <u>2003</u>		<u>Twelve Months</u> 2004 2003		
EARNINGS / EARNINGS PER SHARE	<u>2004</u>	2005	2001			
Total revenues and other income Total costs and other deductions Income before income taxes Income taxes Income before accounting change Accounting change Net income (U.S. GAAP)	83,357 70,092 \$13,265 4,845 <b>\$8,420</b> 0 <b>\$8,420</b>	65,952 56,574 \$9,378 2,728 <b>\$6,650</b> 0 <b>\$6,650</b>	298,027 256,786 \$41,241 15,911 <b>\$25,330</b> 0 <b>\$25,330</b>	246,738 214,772 \$31,966 11,006 <b>\$20,960</b> 550 <b>\$21,510</b>		
Net income per common share (dollars) Income before accounting change Accounting change Net income	1.31 0.00 \$1.31	1.01 0.00 \$1.01	3.91 0.00 \$3.91	3.16 0.08 \$3.24		
Net income per common share - assuming dilution (dollars) Income before accounting change Accounting change Net income	1.30 0.00 \$1.30	1.01 0.00 \$1.01	3.89 0.00 \$3.89	3.15 0.08 \$3.23		
OTHER FINANCIAL DATA						
Dividends on common stock Per common share	\$1,738 \$0.27	\$1,649 \$0.25	\$6,896 \$1.06	\$6,515 \$0.98		
Millions of common shares outstanding At December 31 Average Average - assuming dilution	6,411 6,461	6,580 6,612	6,401 6,482 6,519	6,568 6,634 6,662		
Shareholders' equity at December 31 Capital employed at December 31			\$101,661 \$112,535	\$89,915 \$102,048		
Income taxes Excise taxes All other taxes Total taxes	4,845 7,288 11,419 \$23,552	2,728 6,228 10,726 \$19,682	15,911 27,263 43,605 \$86,779	11,006 23,855 40,107 \$74,968		
ExxonMobil's share of income taxes of equity companies	\$294	\$321	\$1,180	\$983		

ATTACHMENT II

## **EXXON MOBIL CORPORATION** FOURTH QUARTER 2004 (millions of dollars)

	Fourth Quarter 2004 2003		<u>Twelve</u> 2004	<u>Twelve Months</u> 2004 2003	
FUNCTIONAL EARNINGS					
Net Income (U.S. GAAP) Upstream					
United States Non-U.S.	1,384 3,503	856 2,413	4,948 11,727	3,905 10,597	
Downstream United States Non-U.S.	876 1,468	384 352	2,186 3,520	1,348 2,168	
Chemical United States	425	212	1,020	381	
Non-U.S. Corporate and financing Income before accounting change	823 (59) <b>8,420</b>	264 2,169 <b>6,650</b>	2,408 (479) <b>25,330</b>	1,051 1,510 <b>20,960</b>	
Accounting change Net income (U.S. GAAP)	0 \$ <b>8,420</b>	0 \$6,650	\$ <b>25,330</b>	550 <b>\$21,510</b>	
Accounting Change and Other Special Items Upstream					
Non-U.S. Downstream	0	0	0	1,700	
United States Corporate and financing	0 0	0 2,230	(550) 0	0 2,230	
Accounting change Corporate total	0 <b>\$0</b>	0 <b>\$2,230</b>	0 (\$550)	550 <b>\$4,480</b>	
Earnings Excluding Accounting Change and Oth Upstream	ner Special	Items			
United States Non-U.S.	1,384 3,503	856 2,413	4,948 11,727	3,905 8,897	
Downstream United States Non-U.S.	876 1,468	384 352	2,736 3,520	1,348 2,168	
Chemical United States Non-U.S. Corporate and financing	425 823 (59)	212 264 (61)	1,020 2,408 (479)	381 1,051 (720)	
Corporate total	\$ <b>8,420</b>	\$4,420	\$25,880	\$17,030	

#### ATTACHMENT III EXXON MOBIL CORPORATION FOURTH QUARTER 2004

	Fourt	<u>h Quarter</u>	Twelve	Twelve Months		
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>		
Net production of crude oil						
and natural gas liquids,						
thousands of barrels daily (kbd) United States	534	607	557	610		
Canada	357	364	355	363		
Europe	564	589	583	579		
Asia Pacific	189 612	236 500	202 572	237 442		
Africa Other Non-U.S.	309	299	302	285		
Worldwide	2,565	2,595	2,571	2,516		
Natural and production available for cale						
Natural gas production available for sale, millions of cubic feet daily (mcfd)						
United States	1,810	2,038	1,947	2,246		
Canada	951	994	972	943		
Europe	5,370	5,467	4,614	4,498		
Asia Pacific Other Non-U.S.	1,382 917	1,711 648	1,519 812	1,803 629		
Worldwide	10,430	10,858	9,864	10,119		
Oil-equivalent production (koebd)*	4,303	4,405	4,215	4,203		
	4,303	4,405	4,213	4,203		

(continued)

\*Gas converted to oil-equivalent at 6 million cubic feet = 1 thousand barrels

#### ATTACHMENT III (continued) EXXON MOBIL CORPORATION FOURTH QUARTER 2004

	<u>Fourtl</u> 2004	h <u>Quarter</u> 2003	<u>Twelve</u> 2004	<u>e Months</u> <u>2003</u>
Petroleum product sales (kbd) United States Canada Europe Asia Pacific Other Non-U.S. Worldwide	2,993 643 2,167 1,751 892 8,446	2,912 622 2,102 1,693 908 8,237	2,872 615 2,139 1,689 895 8,210	2,729 602 2,061 1,675 890 7,957
Gasolines, naphthas Heating oils, kerosene, diesel Aviation fuels Heavy fuels Specialty products Total	3,380 2,609 722 693 1,042 8,446	3,342 2,568 673 662 992 8,237	3,301 2,517 698 659 1,035 8,210	3,238 2,432 662 638 987 7,957
Refinery throughput (kbd) United States Canada Europe Asia Pacific Other Non-U.S. Worldwide	1,881 470 1,701 1,491 309 5,852	1,8744451,6261,3453135,603	1,850 468 1,663 1,423 309 5,713	1,806 450 1,566 1,390 298 5,510
Chemical product revenue (\$ millions) United States Non-U.S. Worldwide	\$4,050 \$6,044 \$10,094	\$2,448 \$4,036 \$6,484	\$14,236 \$20,849 \$35,085	\$10,163 \$15,090 \$25,253
Chemical prime product sales, thousands of metric tons (kt) United States Non-U.S. Worldwide	2,871 4,078 6,949	2,717 3,975 6,692	11,521 16,267 27,788	10,740 15,827 26,567

## ATTACHMENT IV EXXON MOBIL CORPORATION FOURTH QUARTER 2004 (millions of dollars)

Capital and Exploration Expenditures	<u>Fourt</u> 2004	<u>h Quarter</u> 2003	<u>Twelve</u> 2004	e Months 2003
Upstream				
United States	520	571 2,733	1,922 9,793	2,125 9,863
Non-U.S. Total	2,774 3,294	2,733	9,793 11,715	9,803 11,988
Downstream	0,201	0,001	,	,
United States	175	291	775	1,244
Non-U.S.	496 671	528 819	1,630 2,405	1,537 2,781
Total Chemical	0/1	019	2,405	2,701
United States	79	94	262	333
Non-U.S.	177	113	428	359
Total	256	207	690	692
Other	12	30	75	64
Worldwide	\$4,233	\$4,360	\$14,885	\$15,525
Exploration expenses charged to income				
included above				
Consolidated affiliates			100	250
United States Non-U.S.	41 268	144 306	192 891	256 735
Equity companies - ExxonMobil share	200	300	001	100
United States	9	0	9	1
Non-U.S.	16	6	27 ¢1 110	25 \$1.017
Worldwide	\$334	\$456	\$1,119	\$1,017

## ATTACHMENT V

### EXXON MOBIL CORPORATION NET INCOME

			<u>\$ Millic</u>	ons Per Co	<u>mmon Share</u>
2000	- Third Q - Fourth	uarter d Quarter Quarter Quarter ear	3,48 4,53 4,49 5,22 \$17,72	30 10 20	0.50 0.66 0.63 0.76 \$2.55
2001	- Third C - Fourth	d Quarter	5,00 4,46 3,18 2,68 \$15,32	60 60 60	0.72 0.66 0.46 0.39 \$2.23
2002	- Third Q - Fourth	d Quarter	2,09 2,64 2,64 4,09 \$11,46	10 10 10	0.30 0.40 0.39 0.60 \$1.69
2003	- Third Q - Fourth	d Quarter	7,04 4,17 3,65 6,65 \$21,51	70 50 50	1.05 0.63 0.55 1.01 \$3.24
2004	<ul> <li>Third Q</li> <li>Fourth</li> </ul>	uarter d Quarter Quarter Quarter éar	5,44 5,79 5,68 8,42 \$25,33	10 10 10	0.83 0.89 0.88 1.31 \$3.91

4Q04 INVESTOR RELATIONS DATA SUMMARY (PAGE 1 of 9)

	4004	2004	2004	1004	4002
<u>Net Income (U.S. GAAP), \$M</u> Upstream	4Q04	3Q04	2Q04	1Q04	4Q03
United States	1,384	1,173	1,237	1,154	856
Non-U.S.	3,503	2,756	2,609	2,859	2,413
Total	4,887	3,929	3,846	4,013	3,269
Downstream	4,007	5,929	3,040	4,015	5,205
United States	876	11	907	392	384
Non-U.S.	1,468	840	600	612	352
Total	2,344	851	1,507	1,004	736
Chemical	2,044	001	1,001	1,004	100
United States	425	329	148	118	212
Non-U.S.	823	680	459	446	264
Total	1,248	1,009	607	564	476
	_,	_,	•••		
Corporate and financing	(59)	(109)	(170)	(141)	2,169
Net income (U.S. GAAP)	8,420	5,680	5,790	5,440	6,650
Net income per common share (U.S. GAAP)	1.31	0.88	0.89	0.83	1.01
Net income per common share					
- assuming dilution (U.S. GAAP)	1.30	0.88	0.88	0.83	1.01
Special Items \$M					
Upstream		0	0	0	•
United States	0	0	0	0	0
Non-U.S.	0	0	0	0	0
Total	0	0	0	0	0
Downstream	0		0	0	0
United States	0	(550)	0	0	0
Non-U.S.	0	0	0	0	0
Total Chemical	0	(550)	0	0	0
United States	0	0	0	0	0
Non-U.S.	0	0	0	0	0
Total	0	0	0	0	0
10141	0	Ū	Ū	Ū	Ū
Corporate and financing	0	0	0	0	2,230
Corporate total	0	(550)	0	0	2,230
Earnings Excluding Special Items \$M Upstream					
United States	1,384	1,173	1,237	1,154	856
Non-U.S.	3,503	2,756	2,609	2,859	2,413
Total	4,887	3,929	3,846	4,013	3,269
Downstream	4,007	5,929	3,040	4,015	5,205
United States	876	561	907	392	384
Non-U.S.	1,468	840	600	612	352
Total	2,344	1,401	1,507	1,004	736
Chemical	2,011	1,101	1,001	1,001	100
United States	425	329	148	118	212
Non-U.S.	823	680	459	446	264
Total	1,248	1,009	607	564	476
	,	, <del>-</del>			
Corporate and financing	(59)	(109)	(170)	(141)	(61)
Corporate total	8,420	6,230	5,790	5,440	4,420
EPS excluding Special Items - assuming dilution EXXON MOBIL CORPORATION	1.30	0.96	0.88	0.83	0.68

## Supplemental Information (continued)

Net production of crude oil and	4Q04	3Q04	2Q04	1Q04	4Q03
natural gas liquids, kbd					
United States	534	522	576	598	607
Canada	357	339	356	369	364
Europe	564	554	608	607	589
Asia-Pacific	189	204	198	216	236
Africa	612	588	542	543	500
Other Non-U.S.	309	298	301	302	299
Total liquids production	2,565	2,505	2,581	2,635	2,595
Natural gas production available for sale, mcfd					
United States	1,810	1,918	1,987	2,076	2,038
Canada	951	954	974	1,009	994
Europe	5,370	3,302	3,756	6,034	5,467
Asia-Pacific	1,382	1,516	1,590	1,591	1,711
Other Non-U.S.	917	798	754	778	648
Total natural gas production available for sale	10,430	8,488	9,061	11,488	10,858
Total worldwide liquids and gas production, koebd	4,303	3,920	4,091	4,550	4,405
Refinery throughput, kbd					
United States	1,881	1,885	1,854	1,781	1,874
Canada	470	481	441	478	445
Europe	1,701	1,663	1,671	1,616	1,626
Asia-Pacific	1,491	1,473	1,314	1,412	1,345
Other Non-U.S.	309	307	309	309	313
Total refinery throughput	5,852	5,809	5,589	5,596	5,603
Petroleum product sales, kbd					
United States	2,993	2,869	2,865	2,758	2,912
Canada	643	619	584	615	622
Europe	2,167	2,156	2,106	2,128	2,102
Asia-Pacific	1,751	1,695	1,585	1,725	1,693
Other Non-U.S.	892	903	883	900	908
Total petroleum product sales	8,446	8,242	8,023	8,126	8,237
Gasolines, naphthas	3,380	3,363	3,302	3,157	3,342
Heating oils, kerosene, diesel	2,609	2,446	2,360	2,651	2,568
Aviation fuels	722	731	679	659	673
Heavy fuels	693	655	649	642	662
Specialty products	1,042	1,047	1,033	1,017	992
Total petroleum product sales	8,446	8,242	8,023	8,126	8,237
Chemical product revenue, \$M					
United States	\$4,050	\$3,782	\$3,466	\$2,938	\$2,448
Non-U.S.	\$4,030 6,044	5,581	4,760	4,464	φ2,440 4,036
Total chemical product revenue	\$10,094	\$9,363	\$8,226	\$7,402	\$6,484
Chemical prime product sales, kt	•				<b></b> . –
United States	2,871	2,922	2,925	2,803	2,717
Non-U.S.	4,078	4,195	4,005	3,989	3,975
Total chemical prime product sales EXXON MOBIL CORPORATION	6,949	7,117	6,930	6,792	6,692
4Q04 INVESTOR RELATIONS DATA SUMMARY (PAGE 3 of 9)					

Supplemental Information (continued)

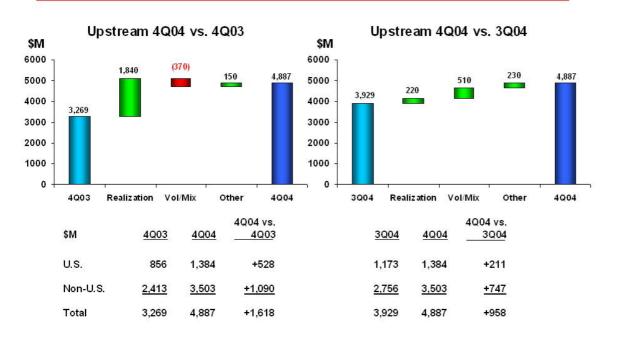
Average Realization Data	4Q04	3Q04	2Q04	1Q04	4Q03
United States					
ExxonMobil					
Crude (\$/B)	38.85	39.39	33.80	31.20	26.73
Natural Gas (\$/kCF)	6.61	5.67	5.96	5.59	4.59
Benchmarks					
WTI (\$/B)	48.29	43.86	38.31	35.23	31.16
ANS-WC (\$/B)	42.61	41.80	37.02	34.14	29.44
Henry Hub (\$/MBTU)	7.07	5.75	6.00	5.69	4.58
Non-U.S.					
ExxonMobil					
Crude (\$/B)	39.66	39.37	33.68	30.54	28.11
Natural Gas (\$/kCF)	5.13	4.19	4.01	4.42	4.08
European NG (\$/kCF)	5.33	4.24	4.01	4.56	4.38
			-		
Benchmarks					
Brent (\$/B)	43.99	41.54	35.36	31.95	29.41
Capital and Exploration Expenditures, \$M					
Upstream					
United States	520	483	464	455	571
Non-U.S.	2,774	2,394	2,376	2,249	2,733
Total	3,294	2,877	2,840	2,704	3,304
Downstream	0,201	2,011	2,010	2,101	0,001
United States	175	202	196	202	291
Non-U.S.	496	398	428	308	528
Total	671	600	624	510	819
Chemical	••				
United States	79	68	64	51	94
Non-U.S.	177	86	84	81	113
Total	256	154	148	132	207
Other	12	3	5	55	30
	4 000	0.004	0.047	0.404	4 0 0 0
Total Capital and Exploration Expenditures	4,233	3,634	3,617	3,401	4,360
Exploration Expense Charged to Income, \$M					
Consolidated - United States	41	66	46	39	144
- Non-U.S.	268	328	164	131	306
Non-consolidated - ExxonMobil share - United States	9	0	0	0	0
- Non-U.S.	16	7	0	4	6
Total Exploration Expense Charged to Income	334	401	210	174	456
Effective Income Tax Rate, %	37.9%	41.9%	40.5%	41.8%	31.4%
<u>Lifective income tax Rate, 70</u>	57.570	41.370	40.370	41.070	51.470
<u>Common Shares Outstanding (millions)</u>					
At quarter end	6,401	6,451	6,506	6,540	6,568
Average	6,411	6,464	6,506	6,544	6,580
Average - assuming dilution	6,461	6,508	6,547	6,582	6,612
Cash Flows from Operations and Asset Sales (\$G)					
Net cash provided by operating activities	11.4	9.4	8.7	10.1	6.8
Sales of subsidiaries, investments and PP&E	0.8	0.6	0.9	0.5	0.5
Cash flows from operations and asset sales	12.2	10.0	9.6	10.6	7.3
		10.0	0.0	10.0	7.0

The above numbers reflect ExxonMobil's current estimate of volumes and realizations given data available as of the end of the

fourth quarter of 2004. Volumes and realizations may be adjusted when full statements on joint venture operations are received from outside operators. ExxonMobil management assumes no duty to update these estimates.

Upstream Earnings Reconciliations

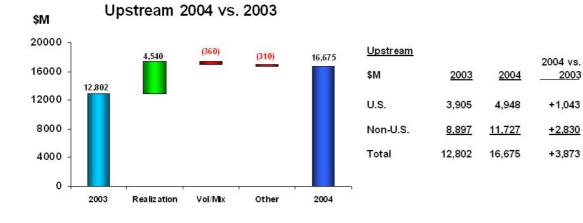
## **Upstream Earnings**



Note: Earnings exclude special items

Upstream Earnings Reconciliations

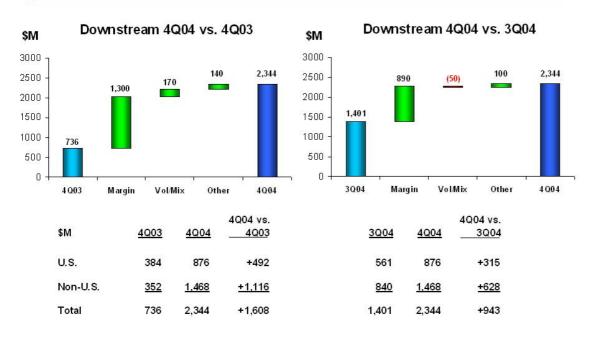
## **Upstream Earnings**



Note: Earnings exclude special items

Downstream Earnings Reconciliations

## **Downstream Earnings**



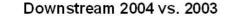
Note: Earnings exclude special items

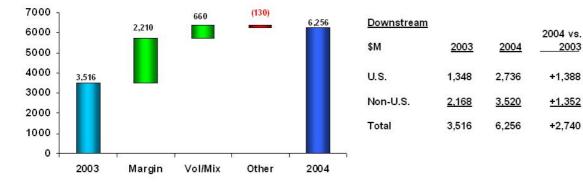
## **E**%onMobil

#### Downstream Earnings Reconciliations

\$M

## **Downstream Earnings**



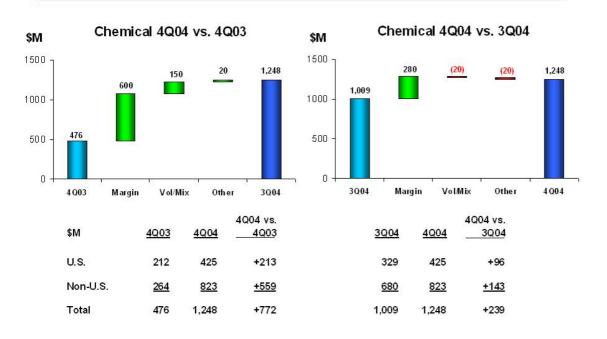


Note: Earnings exclude special items

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Chemical Earnings Reconciliations

## **Chemical Earnings**

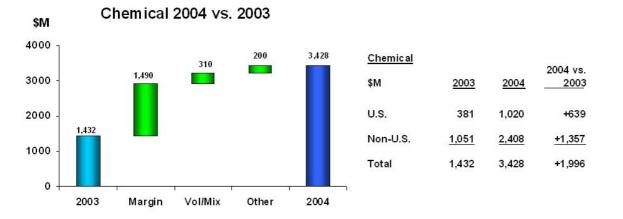


Note: Earnings exclude special items

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Chemical Earnings Reconciliations

## **Chemical Earnings**



Note: Earnings exclude special items