#### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

## CURRENT REPORT

#### Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 4, 2023

# **Exxon Mobil Corporation**

(Exact name of registrant as specified in its charter)

**New Jersey** 

1-2256

(Commission File Number)

13-5409005 (IRS Employer Identification No.)

5959 Las Colinas Boulevard, Irving, Texas 75039-2298

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (972) 940-6000

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol	Name of Each Exchange on Which Registered
Common Stock, without par value	ХОМ	New York Stock Exchange
0.142% Notes due 2024	XOM24B	New York Stock Exchange
0.524% Notes due 2028	XOM28	New York Stock Exchange
0.835% Notes due 2032	XOM32	New York Stock Exchange
1.408% Notes due 2039	XOM39A	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

(State or other jurisdiction of incorporation) Item 7.01Regulation FD DisclosureThe following information is furnished pursuant to Item 7.01.

# INDEX TO EXHIBITS

<u>Exhibit No.</u>	Description
<u>99.1</u>	Exxon Mobil Corporation 4Q22 Earnings Considerations.
104	Cover Page Interactive Data File (formatted as Inline XBRL).

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### EXXON MOBIL CORPORATION

Date: January 4, 2023

By:

/s/ LEN M. FOX

Len M. Fox Vice President and Controller (Principal Accounting Officer)

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#### 4Q22 Earnings Considerations

To give perspective regarding market and planned factors affecting 4Q 2022 results, we are providing the following summary of factors management believes will impact 4Q 2022 results relative to 3Q 2022 results. These factors are generally limited to market dynamics, seasonal patterns, and planned activities. This information is only intended to provide additional information regarding current estimates of certain limited market and planned factors. It is not meant to be a comprehensive list of all changes between 3Q 2022 results and 4Q 2022 results or to provide an estimate of 4Q 2022 results for the Corporation. For example, the seasonality of base operating expenses which are typically higher in the fourth quarter than in the third, Energy Products trading, timing, and other margin impacts which were particularly strong in the third quarter, unscheduled downtime, foreign exchange fluctuation, and other factors are not included below. Further, this list may not account for all adjustments and charges required to fully reflect the changes in industry conditions and are subject to finalization of the Corporation's financial reporting process for 4Q 2022. Excluded from the information provided in the table below is any impact related to the European Union tax on the energy sector as we continue to assess the impact on 4Q 2022 and future results.

\$ billions	Upstream	Energy Products	Chemical Products	Specialty Products	Corp & Fin	Total
3Q22 earnings / (loss), U.S. GAAP	12.4	5.8	0.8	0.8	(0.2)	19.7
3Q22 identified items						
Tax and other reserve items	0.7				0.4	1.1
Non-U.S. divestments	0.6					0.6
Impairments	(0.7)					(0.7)
3Q22 earnings / (loss) excluding identified items	11.8	5.8	0.8	0.8	(0.6)	18.7

#### Estimated effects of market factors impacting 4Q22 results

Change in liquids prices	(1.7) - (1.3)				
Change in gas prices	(2.4) - (2.0)				
Change in industry margins		(0.1) - 0.1	(0.6) - (0.4)	(0.1) - 0.1	
Change in unsettled derivatives (mark-to- market)	1.3 - 1.5	(1.1) - (0.9)			

#### Estimated effects of planned and seasonal factors, and other items impacting 4Q22 results

Change in scheduled maintenance	0.0 - 0.2	(0.2) - 0.0	(0.1) - 0.1	(0.1) - 0.1
Change in seasonal gas demand	0.0 - 0.2			
Estimated year-end inventory effects	(1.0) - (0.8)	0.1 - 0.3	(0.1) - 0.1	(0.1) - 0.1

## **Identified items**

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Outlooks, estimates, projections, and other statements of future financial impacts of certain factors as provided in this publication are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. Actual future impacts of these certain factors for 4Q 2022 may vary from our estimates for a number of reasons, including additional unidentified factors related to: sales volume and sales mix numbers; supply and demand imbalances; regional pricing differentials and refining and chemical margins; global and regional hostilities, war, terrorism, or civil unrest and its impact on markets and our assets around the world; resolution of trading and derivative positions for the guarter; price impacts and the broader government responses to inflationary pressures; changes in interest and exchange rates; supply chain disruptions; planned cash and operating expense reductions; total capital expenditures and mix; maintenance costs and incidents; production shut-ins and mix; financing costs; the resolution of any contingencies and uncertain tax positions; environmental expenditures; impact of fiscal, contractual, and commercial terms applicable to the quarter; the outcome of commercial negotiations related to the quarter; the timing and regulatory approval of any acquisitions or divestments; regional differences for product demand; changes in consumer behavior including the impact of inflation and/or recession; changes in regulatory policies and any associated liabilities; changes in asset valuation or estimates of fair value as of a certain date; updates or corrections of any estimate used herein; and other market conditions in the oil, natural gas, petroleum, and petrochemical industries. Furthermore, additional factors may exist that will be relevant to 4Q 2022 results that are not currently known or fully understood, including our participation in joint ventures or developments operated by third parties and other factors cited in Item 1A. Risk Factors of our most recent Annual and Quarterly Reports available on the Investors page of our website at www.exxonmobil.com. All forward-looking statements and the assumptions in this filing speak only as of the date hereof. We do not assume or undertake any obligation to update these forward-looking statements or assumptions as of any future date. Any future update or expansion of the forward-looking statements in this filing will be provided only through a public disclosure indicating that fact.

Earnings/(loss) excluding identified items is defined as earnings/(loss) excluding individually significant non-operational events with an absolute corporate total earnings impact of at least \$250 million in a given quarter. The earnings/(loss) impact of an identified item for an individual segment may be less than \$250 million when the item impacts several periods or several segments. Earnings/(loss) excluding identified items does include non-operational earnings events or impacts that are below the \$250M threshold utilized for identified items. When the effect of these events is material in aggregate, it is indicated in analysis of period results as part of quarterly earnings press release and teleconference materials. Management uses these figures to improve comparability of the underlying business across multiple periods by isolating and removing significant non-operational events from business results. The Corporation believes this view provides investors increased transparency into business results and trends and provides investors with a view of the business as seen through the eyes of management. Earnings/(loss) excluding identified items is not meant to be viewed in isolation or as a substitute for net income/(loss) attributable to ExxonMobil as prepared in accordance with U.S. GAAP.

In accordance with Regulation FD, we are hereby providing notice that the Company currently intends to furnish its fourth quarter 2022 financial results both (1) by posting them on our website at www.exxonmobil.com and (2) in a filing on Form 8-K in the Securities and Exchange Commission EDGAR system, each at approximately 5:30 a.m. CT Tuesday, January 31, 2023. In the event that the EDGAR system experiences technical difficulties or the Company is unable to successfully complete its 8-K filing at the intended time, investors and the public should look for this information at that time on our website. In case of a failed filing, the Company intends to furnish the information on EDGAR as soon as possible after 5:30 a.m. CT Tuesday, January 31, 2023.

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