
UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 31, 2003

EXXON MOBIL CORPORATION

(Exact name of registrant as specified in its charter)

New Jersey1-225613-5409005(State or other jurisdiction
of incorporation)(IRS Employer
Identification No.)

| 5959 Las Colinas Boulevard | |
|--|------------|
| Irving, Texas | 75039-2298 |
| | |
| (Address of principal executive offices) | (Zip Code) |

Registrant's telephone number, including area code: (972) 444-1000

(Former name or former address, if changed since last report)

ITEM 9. Regulation FD Disclosure; and ITEM 12. Results of Operations and Financial Condition

The following information is furnished pursuant to both Item 9 and Item 12.

The Registrant hereby furnishes the information set forth in its News Release, dated July 31, 2003, announcing second quarter 2003 results, a copy of which is included as Exhibit 99.1, and furnishes the information in the related 2Q03 Investor Relations Data Summary, a copy of which is included as Exhibit 99.2.

2

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EXXON MOBIL CORPORATION

Date: July 31, 2003

By: /s/ Donald D. Humphreys Name: Donald D. Humphreys Title: Vice President, Controller and Principal Accounting Officer INDEX TO EXHIBITS

Exhibit No. Description

99.1 Exxon Mobil Corporation News Release, dated July 31, 2003, announcing second quarter 2003 results.

99.2 2Q03 Investor Relations Data Summary.

ExxonMobil

Exxon Mobil Corporation 5959 Las Colinas Boulevard Irving, TX 75039-2298 972 444 1107 Telephone 972 444 1138 Facsimile

FOR IMMEDIATE RELEASE THURSDAY, July 31, 2003

EXXON MOBIL CORPORATION ANNOUNCES ESTIMATED

SECOND QUARTER 2003 RESULTS

| | Second Quarter | | Firs | t Half |
|---|------------------------|-------------------|-------------------|-------------------|
| | 2003 | 2002 | 2003 | 2002 |
| Net Income | | | | |
| S Millions S Per Common Share | 4,170 | 2,640 | 11,210 | 4,730 |
| Assuming Dilution | 0.62 | 0.39 | 1.67 | 0.69 |
| Earnings Excluding Merger Effects, | | | | |
| Discontinued Operations, Accounting | | | | |
| Change and Other Special Items | | | | |
| <pre> S Millions S Per Common Share </pre> | 4,170 | 2,659 | 8,960 | 4,782 |
| Assuming Dilution | 0.62 | 0.39 | 1.33 | 0.69 |
| Revenue \$ Millions | 57,165 | 50,804 | 120,945 | 94,197 |
| Capital & Exploration Expenditures - \$ Millions | 3,831 | 3, 393 | 7,327 | 6,367 |
| | bil Corpora | tion today | reported se | cond |

quarter results. Net income was \$4,170 million (\$0.62 per share), an increase of \$1,530 million from the second quarter of 2002. Excluding merger effects and discontinued operations, earnings increased \$1,511 million from the second quarter of 2002.

Revenue for the second quarter of 2003 totaled \$57,165 million compared with \$50,804 million in 2002. Capital and exploration expenditures of \$3,831 million in the second quarter of 2003 were up \$438 million compared with last year.

____2

ExxonMobil's Chairman Lee R. Raymond commented as follows:

business versus last year. Chemicals earnings were at their highest level

since 1998. Capex continued to grow consistent with our long term investment plans.

"Upstream earnings were \$2,838 million, an increase of \$608 million from second quarter 2002 results reflecting higher average crude and natural gas prices.

"On an oil equivalent basis, actual production in the second quarter was flat with increased European gas demand and contributions from new projects offset by natural field decline and the impacts of operational outages in the North Sea and West Africa. The majority of the operational problems were resolved by the end of the second quarter.

"Excluding the impacts of the national strike in Venezuela and the second quarter operational outages, total oil and natural gas producible volumes increased 2% versus the first half of last year. Plans for long term capacity increases remain on track as reflected by higher capital spending.

"Downstream earnings were \$1,146 million, an increase of \$764 million from last year's second quarter reflecting improved industry wide conditions. Margins were particularly strong at the beginning of the quarter but have since weakened significantly.

2

"In the second quarter, ExxonMobil continued its active investment program, spending \$3,831 million on capital and exploration projects, compared with \$3,393 million last year, reflecting continued growth in upstream spending.

"During the quarter, the corporation acquired 33 million shares at a gross cost of \$1,194 million to offset the dilution associated with benefit plans and to reduce common stock outstanding. Due to the strong earnings through the first half of the year and the resulting significant cash flow, the corporation has increased its rate of share purchases in July." - Second Quarter 2003 vs. Second Quarter 2002

Upstream earnings were \$2,838 million, up \$608 million from the second quarter 2002 reflecting higher crude oil and natural gas realizations.

Oil-equivalent production was flat versus the second quarter of last year. Higher European gas demand and contributions from new projects and work programs were offset by natural field declines and operational issues in the North Sea and West Africa. Operational problems were largely resolved by the end of the quarter.

Liquids production of 2,478 kbd (thousands of barrels per day) decreased from 2,495 kbd in the second quarter of 2002. Higher production in Nigeria and Canada, and reduced OPEC quota restrictions in Abu Dhabi, were more than offset by natural field declines in mature areas and by the operational outages in the North Sea and West Africa.

Second quarter natural gas production increased to 9,259 mcfd (millions of cubic feet per day), compared with 9,192 mcfd last year. Higher demand in Europe and contributions from new projects and work programs more than offset natural field decline in mature areas and the impacts of operational problems in the North Sea.

Earnings from U.S. upstream operations were \$907 million, up \$230 million. Non-U.S. upstream earnings of \$1,931 million were \$378 million higher than last year's second quarter.

Downstream carnings of \$1,146 million increased \$764 million from the second quarter of last year reflecting stronger worldwide refining and marketing margins. Petroleum product sales were 7,800 kbd, 231 kbd higher than last year's second quarter.

U.S. downstream earnings were \$419 million, up \$185 million. Non U.S. downstream earnings of \$727 million were \$579 million higher than last year's second quarter.

-Chemicals earnings of \$439 million were up \$170 million from the same

5

quarter a year ago due to improved margins during the first part of the period

and favorable foreign exchange effects. Prime product sales of 6,369 kt (thousands of metric tons) were down 333 kt, reflecting lower industry demand.

Corporate and financing expenses of \$253 million increased by \$31 million mainly due to higher U.S. pension costs.

During the second quarter of 2003, Exxon Mobil Corporation purchased 33 million shares of its common stock for the treasury at a gross cost of \$1,194 million. In addition, from July 1 through July 30, the corporation purchased 14 million shares for the treasury at a gross cost of \$513 million. These purchases were to offset shares issued in conjunction with company benefit plans and programs and to reduce the number of shares outstanding. Shares outstanding were reduced from 6,679 million at the end of the first quarter of 2003 to 6,652 million at the end of the second quarter. Purchases may be made in both the open market and through negotiated transactions. Purchases may be increased, decreased or discontinued at any time without prior notice.

First Half 2003 vs. First Half 2002

Net income of \$11,210 million (\$1.67 per share) for the first half of 2003 increased \$6,480 million from the first half of 2002. Excluding a required accounting change, a special item, merger effects and discontinued operations, first half 2003

earnings of \$8,960 million (\$1.33 per share) were \$4,178 million higher than 2002. Net income for the first half 2003 included a \$550 million positive impact for the required adoption of FAS 143 relating to accounting for asset retirement obligations. First half net income in 2003 also included a one-time gain of \$1,700 million from the transfer of shares in Ruhrgas AG, a German gas transmission company. First half net income in 2002 included \$90 million of after-tax merger expenses and \$38 million in earnings from discontinued operations.

6

Upstream earnings, excluding the Ruhrgas gain, of \$6,831 million increased \$2,512 million due to higher liquids and natural gas realizations. Total oil and natural gas producible volumes increased 2% versus the first half of last year as higher European gas demand and contributions from new projects and work programs more than offset natural field decline. Taking into account the effects of the national strike in Venezuela, and the operational outages in the second quarter, actual oil-equivalent production was flat. Liquids production of 2,491 kbd decreased 27 kbd from 2002. Higher production in Nigeria and Canada, and lower OPEC-driven quota constraints, were offset by natural field decline and the impact of operational problems in the North Sea and West Africa.

First half 2003 natural gas production of 10,652 mcfd increased 193 mcfd from 2002. Higher demand in Europe and contributions from new projects and work programs more than offset natural field decline and the operational outages in the North Sea.

7

Earnings from U.S. upstream operations for the first half of 2003 were \$2,166 million, an increase of \$1,041 million. Earnings outside the U.S. were \$4,665 million, \$1,471 million higher than last year.

Downstream earnings of \$1,869 million increased by \$1,515 million from a weak first half of 2002 reflecting higher worldwide refining and marketing margins. Petroleum product sales of 7,830 kbd compared with 7,622 kbd in the first half of 2002.

U.S. downstream earnings were \$593 million, up \$345 million. Non U.S. downstream earnings of \$1,276 million were \$1,170 million higher than last year.

Chemicals earnings of \$726 million were up \$325 million from the first half of 2002 due to improved margins and favorable foreign exchange effects. Prime product sales of 13,260 kt were down 76 kt, reflecting lower demand.

Corporate and financing expenses of \$466 million increased by \$174 million mainly due to higher U.S. pension costs.

During the first half of 2003, Exxon Mobil Corporation purchased 68 million shares of its common stock for the treasury at a gross cost of \$2,385 million. These purchases were to offset shares issued in conjunction with company benefit plans and programs and to reduce the number of shares outstanding.

Estimates of key financial and operating data follow. Financial data, except per share amounts, are expressed in millions of dollars.

ExxonMobil will discuss financial and operating results and other matters on a webcast at 10 a.m. central time on July 31, 2003. To listen to the event live or in archive, go to our website at www.exxonmobil.com.

Statements in this release relating to future plans, projections, events, or conditions are forward-looking statements. Actual results, including production and capacity growth and capital spending, could differ materially due to changes in market conditions affecting the oil and gas industry; political events or disturbances; changes in OPEC quotas; changes in technical or operating conditions or rates of natural field decline; and other factors including those discussed under the heading "Factors Affecting Future Results" on our website and in Item 1 of ExxonMobil's 2002 Form 10 K. We assume no duty to update these statements as of any future date.

Consistent with previous practice, the second quarter press release includes both net income and earnings excluding a required accounting change, a special item, merger expenses and discontinued operations. Earnings that exclude the aforementioned items are a non GAAP financial measure and are included to help facilitate comparisons of base business performance across periods. A reconciliation to net income is shown in Attachment II. Further information on ExxonMobil's frequently used financial and operating measures is contained on pages 26 and 27 in the 2002 Form 10 K and is also available through our website at www.exxonmobil.com. Additional information on the required accounting change is contained on pages 34 and 35 in the 2002 Form 10 K.

ATTACHMENT I

EXXON MOBIL CORPORATION SECOND QUARTER 2003

(millions of dollars, except per share amounts)

\$0.40

<u>\$1.68</u>

\$0.70

<u>\$0.63</u>

| Second Q | uarter | First | Half |
|--------------|--------|-------|------|
| 2003 | 2002 | 2003 | 2002 |
| | | | |

EARNINGS / EARNINGS PER SHARE

Net income

| Total revenue Total costs and other deduction Income before income taxes Income taxes Income from continuing operations | 57,165 50,417 \$6,748 2,578 \$4,170 | 50,804 46,523 \$4,281 1,652 \$2,629 | 120,945 104,319 \$16,626 5,966 \$10,660 | 94,197 86,588 \$7,609 2,917 \$4,692 |
|---|---|---|---|---|
| Discontinued operations Continued operations Accounting change Net income (U.S. GAAP) | 94,170 0 | +2,025 | 910,000 0 550 \$11,210 | +, 032 38 |
| Net income per common share (dollars) — Income from continuing operations — Discontinued operations — Accounting change | 0.63 0.00 0.00 | 0.39 0.01 0.00 | <u> </u> | 0.69 0.01 0.00 |

Net income per common share

| accuming | dilution | (dollare) |
|------------|----------|-----------|
| - assuming | urracton | (0011013) |

| | 0 62 | 0 20 | 1 50 | 0 60 |
|--|----------------|-------|----------------|-------------------|
| <u>Income from continuing operations</u> | 0.02 | 0.50 | 1.55 | 0.00 |
| Discontinued energy ions | 0 00 | 0 01 | | 0.01 |
| - Discontinueu operations | 0.00 | 0.01 | 0.00 | 0.01 |
| Accounting change | 0 00 | | | 0.00 |
| Accounting change | 0.00 | 0.00 | 0.00 | 0.00 |
| Not incomo | ¢0 60 | ¢0 20 | ¢1 67 | \$0.69 |
| | Ψ 0 .02 | 40.39 | φ <u>τ</u> .07 | +0.09 |

(continued)

Note -- Prior periods amounts include reclassifications to reflect the previously announced change in segment reporting. Earnings of divested coal and copper mining businesses are reported as discontinued operations.

| ATTACHMENT | I | (continued) |
|-------------------------|---|-------------|
| EXXON MOBIL CORPORATION | | |
| SECOND QUARTER 2003 | | |
| | | |

(millions of dollars, except per share amounts)

| | Second | Second Quarter | | st Half |
|--|--------------------|---------------------|---------------------|---------------------|
| | 2003 | 2002 | 2003 | 2002 |
| | | | | |
| OTHER FINANCIAL DATA | | | | |
| - Dividends on common stock | | | | |
| Total | \$1,667 | \$1,557 | \$3,208 | \$3,121 |
| Per common share | \$0.25 | \$0.23 | \$0.48 | \$0.46 |
| - Millions of common shares outstandin | าต | | | |
| At June 30 | 5 | | 6,652 | 6,757 |
| | 6.654 | 6,767 | , | , |
| Average-assuming dilution | | <u> </u> | , | , |
| - Shareholders' equity at June 30 | | | \$82.581 | \$75,118 |
| - Capital employed at June 30 | | | \$96,176 | . , |
| Income and other taxes | | | | |
| <u>Income taxes</u> | 2.578 | 1,652 | 5.966 | 2 917 |
| Excise taxes | , | <u> </u> | , | , |
| All other taxes | , | <u> </u> | , | , |
| Total taxes | -, | \$16,216 | - / | , |
| ExxonMobil's share of income taxes | | | | |
| of equity companies: | \$181 | \$157 | \$510 | \$381 |

Note -- Prior periods amounts include reclassifications to reflect the previously announced change in segment reporting. Earnings of divested coal and copper mining businesses are reported as discontinued operations.

| | EXXON MOBIL CORPORAT SECOND QUARTER 200 FUNCTIONAL EARNING |)3 | ATTACHM | ENT II |
|---|--|--------------------------------|-----------|-------------------|
| | (millions of dollar | `\$) | | |
| | Second | l Quarter | | Half |
| | 2003 | 2002 | 2003 | 2002 |
| Net Income (U.S. GAAP) Upstream United States | | 677 | 2,166 | <u> </u> |

| Non-U.S. | 1,931 | 1,553 | 6,365 | 3,194 |
|-----------------------------------|------------|------------------|---------------------|------------------|
| Downstream | | | | |
| United States | 419 | 234 | 593 | 248 |
| - Non-U.S. | 727 | 148 | 1,276 | 106 |
| Chemicals | | | | |
| - United States | 128 | 87 | 144 | 157 |
| - Non-U.S. | 311 | 182 | 582 | 244 |
| Corporate and financing | (253) | (222) | (466) | (292) |
| Merger expenses | <u> </u> | `(30) | <u> </u> | (90) |
| Income from continuing operations | 4,170 | 2,629 | 10,660 | 4,692 |
| Discontinued operations | , <u> </u> | | | |
| Accounting change | 0 | | 550 | 0 |
| Net income (U.S. GAAP) | \$4,170 | \$2,640 | \$11,210 | \$4,730 |

Merger Effects, Discontinued Operations, Accounting Change and Other Special Items

Upstream

| epoer outin | | | | |
|-------------------------|------------|----------|---------------|--------------|
| - Non-U.S. | 0 | | 1,700 | 0 |
| Merger expenses | | (30) | | (90) |
| Discontinued operations | | <u> </u> | | |
| Accounting change | | 0 | 550 | 0 |
| Corporate total | <u>\$0</u> | (\$19) | \$2,250 | (\$52) |
| | ֥ | (+=+) | <i>+-,-••</i> | (+==) |

Earnings Excluding Merger Effects, Discontinued Operations,

Accounting Change and Other Special Items

Upstream [•]

| United States | 907 | 677 | 2,166 | $\frac{1,125}{1}$ |
|-------------------------|-----------------|-----------------------|-----------------------|---------------------|
| Non-U.S. | 1,931 | 1,553 | 4,665 | 3,194 |
| Downstream | , | , | , | , |
| - United States | 419 | 234 | 593 | 248 |
| | 727 | 148 | 1,276 | 106 |
| Chemicals | | | , | |
| - United States | 128 | 87 | 144 | 157 |
| | 311 | 182 | 582 | 244 |
| Corporate and financing | (253) | (222) | (466) | (292) |
| Corporate total | <u>\$4, 170</u> | \$2, 659 ^ | \$8, 960 _ | \$4, 782 |
| • | . , | , | | |

Note Prior periods amounts include reclassifications to reflect the previously announced change in segment reporting. Earnings of divested coal and copper mining businesses are reported as discontinued operations.

| | ATTACHMENT III |
|------------------------|----------------|
| EXXON MOBIL CORPORATIO | N |
| SECOND QUARTER 2003 | |

| | uarter | Fire | st Half |
|------|--------|------|--------------------|
| 2003 | 2002 | 2003 | 2002 |
| | | | |

Net production of crude oil

and natural gas liquids, thousands of harrels daily (khd)

| chousands of barrers darry (kbu) | | | | |
|----------------------------------|----------------|-------|-------|------------------|
| United States | 605 | 700 | 610 | 709 |
| | 005 | 700 | 019 | 105 |
| - Canada | 372 | 341 | 360 | 336 |
| Canada | 572 | 341 | 500 | |
| Europe | 565 | 602 | 593 | - 606 |
| | 000 | 002 | | |
| - Asia-Pacific | 240 | 254 | 236 | 261 |
| | | 204 | 200 | 201 |
| - Africa | | 348 | 406 | 346 |
| | 000 | 040 | 400 | 040 |
| - Other Non-U.S. | 297 | 250 | 277 | 260 |
| | 251 | 200 | 211 | 200 |
| Worldwide | 2 /78 | 2 405 | 2 /01 | 2,518 |
| WOT LUWLUC | 2, 4, 0 | 2,400 | 2,491 | 2,510 |

Natural gas production available for sale,

millions of cubic feet daily (mcfd)

| - United States | 2,306 | 2 272 | 2 244 | 2,432 |
|------------------------------------|--------------|------------------|---------|-------------------|
| | , | 2,515 | 2,344 | , |
| - Canada | 906 | 1,024 | 918 | 1,044 |
| Europe | 3,524 | 3,324 | 4,915 | 4,502 |
| | 1,921 | 1,965 | 1,857 | 1,944 |
| - Other Non-U.S. | <u>, 602</u> | | <u></u> | <u></u> |
| | 9,259 | 9,192 | 10,652 | 10,459 |
| | | | | |
| Oil-equivalent production (koebd)* | 4,021 | 4,027 | 4,266 | 4,261 |

*Gas converted to oil-equivalent at 6 million cubic feet = 1 thousand barrels

| EXXON | HOBIL CORPORA | | T III (con | |
|---|--------------------|--------------------|-----------------------------|---------------------|
| | ND QUARTER 200 | | | |
| | Second (| Duarter | | rst Ha l |
| | 0000114 | aur co. | | 00 1141 |
| | 2003 | 2002 | 2003 | 200 |
| etroleum product sales (kbd) | | | | |
| United States | 2,706 | 2,678 | | |
| - Canada | 580 | 579 | 597 | |
| Europe | 2,068 | 2,045 | 2,028 | 2,0 |
| Asia-Pacific | 1,566 | 1,391 | | 1,4 |
| Other Non-U.S. | | | [′] 880 | <u> </u> |
| Worldwide | | 7,569 | 7,830 | 7,6 |
| Gasolines, naphthas | 3,263 | 3,143 | 3,149 2,400 | 3,1 |
| Heating oils, kerosene, diesel | 2,284 | 2,173 | 2,400 | 2,2 |
| Aviation fuels | 643 | 674 | 652 | 6 |
| Heavy fuels | 628 | 559 | 635 | 5 |
| Specialty products | 982 | 1,020 | | 9 |
| Total | 7,800 | | 7,830 | 7,6 |
| efinery throughput (kbd) | | | | |
| United States | 1,815 | 1,871 | 1,749 | 1,8 |
| Canada | 459 | 435 | 453 | |
| Europe | 1,573 | 1,554 | 1,519 | 1,5 |
| Asia-Pacific | 1,347 | 1,263 | 1,426 | 1,3 |
| Other Non-U.S. | 297 | 220 | 294 | 2 |
| Worldwide | 5,491 | 5,343 | 5,441 | 5,3 |
| nemical product revenue | | | | |
| 🛿 millions) | | | | |
| United States | \$2,486 | | \$5,085 | |
| Non-U.S. | \$3,629 | \$2,883 | \$7,460 | \$5,3 |
| Worldwide | \$6,115 | \$5,262 | \$12,545 | \$9,5 |
| nemical prime product sales, | | | | |
| nousands of metric tons (kt) | | | | |
| | 2,543 | 3,010 | 5,404 | 5,7 |
| | , | | | |
| United States Non-U.S. Worldwide | 3,826 | 3,692 | 7,856 13,260 | - 7,5 |

| | ATTACHMENT IV |
|-------------------------|---------------|
| EXXON MOBIL CORPORATION | |
| SECOND QUARTER 2003 | |
| | |
| (millions of dollars) | |

Second Quarter First Half

Capital and Exploration Expenditures

Worldwide

| United States | 526 | 568 | 1,015 | 1,154 |
|---|--------------------|--------------------|---------------------|--------------------|
| Non-U.S. | 2,395 | 1,992 | 4, 690 _ | 3,671 |
| | 2,921 | 2,560 | 5,705 | 4,825 |
| - Downstream | _, | _, | -, | ., |
| United States | 333 | 250 | 641 | 399 |
| Non-U.S. | 380 | 335 | 653 | 578 |
| | 713 | | 1,294 | 977 |
| - Chemicals, administrative and | 120 | 000 | 1,201 | 011 |
| - discontinued operations | | | | |
| United States | 107 | 137 | 170 | 330 |
| | <u> </u> | <u>111</u> | <u> </u> | 235 |
| | <u> </u> | 248 | 328 | <u> </u> |
| Totar | 107 | 240 | 520 | 505 |
| | \$3,831 | \$3,393 | \$7,327 | \$6,367 |
| Exploration expenses charged to income | | | | |
| included above | | | | |
| <u>— Consolidated affiliates</u> | | | | |
| United States | 39 | 48 | 74 | 114 |
| Non-U.S. | 138 | 176 | 245 | 323 |
| <u> Equity companies ExxonMobil share</u> | | | | |
| | 1 | | 1 | 0 |
| Non-U.S. | 4 | 4 | | 6 |

\$182

\$228

\$336

ATTACHMENT V

\$443

Note — Prior periods amounts include reclassifications to reflect the previously announced change in segment reporting. Capital and exploration expenditures of divested coal and copper mining businesses are reported as discontinued operations.

EXXON MOBIL CORPORATION NET INCOME

\$ Millions Per Common Share 1,484 1999 First Quarter 0.21 Second Quarter 1,954 0.29 2,188 Third Quarter 0.31 Fourth Quarter 2,284 0.33 Year \$7,910 \$1.14 3,480 2000 First Quarter 0.50 Second Quarter 4,530 0.66 4,490 Third Quarter 0.63 Fourth Quarter 5,220 0.76 \$17,720 Year \$2.55 2001 First Quarter 5,000 0.72 4,460 0.66 Second Quarter Third Quarter 3,180 0.46 2,680 Fourth Quarter 0.39 \$15,320 <u>\$2.23</u> Year 2002 First Quarter 2,090 0.30 Second Quarter 2,640 0.40 Third Quarter 0.39 2,640 4,090 Fourth Quarter 0.60 Year \$11,460 \$1.69 2003 First Quarter 7,040 1.05 Second Quarter 4,170 0.63

EXXON MOBIL CORPORATION

2003 INVESTOR RELATIONS DATA SUMMARY (PAGE 1 of 3)

| Net Income (U.S. GAAP), \$M | 2003 | 1003 | 4002 | 3002 | 2002 |
|-----------------------------------|----------|------------------|---------------|-------|------------------|
| | | | | | |
| Upstream | 007 | 4 050 | 757 | 6.40 | 077 |
| United States | | 1,259 | | | |
| | <u> </u> | 4,434 | 2,245 | 1,635 | 1,553 |
| | 2,838 | 5,693 | 3,002 | 2,277 | 2,230 |
| Downstream | | | | | |
| United States | 419 | 174 | 403 | 42 | 234 |
| Non-U.S. | 727 | 549 | 418 | 83 | 148 |
| | 1.146 | 723 | 821 | 125 | 382 |
| Chemicals | _, | | | | |
| United States | 128 | | | 156 | 87 |
| Non-U.S. | 311 | 271 | | 197 | 182 |
| - Total | 439 | 287 | 76 | 353 | 269 |
| Corporate and financing | (253) | (213) | (109) | (41) | (222) |
| Merger expenses | 0 | | (100) | (85) | (30) |
| Income from continuing operations | 4.170 | 6.490 | 3.690 | 2.629 | 2.629 |
| Discontinued operations | | | | | |
| | | 550 | | | |
| Net income (U.S. GAAP) | | 7,040 | 4,090 | 2,640 | 2,640 |
| | | | | | |
| | 0 62 | 1.05 | 0 60 | 0 20 | 0 40 |
| Net income per common share | 0.05 | -1.05 | 0.00 | 0.55 | -00 |
| assuming dilution (U.S. GAAP)- | 0.62 | 1.05 | 0.60 | 0.39 | 0.39 |

Merger Effects, Discontinued Operations, Accounting Change

and Other Special Items \$M

| Upstream | - | - | - | - | - |
|-------------------------|---|------------------|-------------|---------|--------------|
| - United States | 0 | | | 0 | 0 |
| - Non-U.S. | 0 | 1,700 | 0 | (215) | 0 |
| | | | | | |
| - Total | 0 | 1,700 | 0 | (215) | 0 |
| Downstream | | | | | |
| United States | Θ | 0 | | 0 | 0 |
| Non-U.S. | 0 | 0 | 0 | 0 | 0 |
| Tatal | | 0 | | | |
| - Total | | | | | 0 |
| Chemicals | - | - | - | - | - |
| - United States | | 0 | 0 | | 0 |
| Non-U.S. | | 0 | | 0 | 0 |
| Total | | <u>0</u> | 0 | 0 | 0 |
| Corporate and financing | | | | | 0 |
| Merger expenses | | | (100) | (85) | (30) |
| Discontinued operations | | | <u> </u> | <u></u> | <u></u> |
| Accounting change | 0 | 550 | 0 | 0 | 0 |
| Corporate total | | 2,250 | 300 | (289) | (19) |

Earnings Ex. Merger Effects, Discontinued Operations, Accounting Change

-and Other Special Items \$M

| Corporate total | 4,170 | 4,790 | 3,790 | 2,929 | 2,659 |
|------------------------------|------------------|------------------|------------------|------------------|------------------|
| Corporate and financing | (253) | (213) | (109) | (41) | (222) |
| Total | 439 | 287 | | 353 | 269 |
| Non-U.S. | 311 | 271 | 5 | 197 | 182 |
| Chemicals — United States | 128 | 16 | 71 | 156 | 87 |
| | 1,146 | 723 | 821 | 125 | 382 |
| Non-U.S. | 727 | 549 | 418 | 83 | <u> </u> |
| Downstream United States | 419 | 174 | 403 | 42 | 234 |
| Total | 2,838 | 3,993 | 3,002 | 2,492 | 2,230 |
| Non-U.S. | 1,931 | 2,734 | 2,245 | 1,850 | 1,553 |
| Upstream — United States | 907 | 1,259 | 757 | 642 | 677 |

EPS ex Merger Effects/Discontinued Operations/Accounting Change/Special Items-----assuming dilution0.620.710.560.440.39

EXXON MOBIL CORPORATION

_

2003 INVESTOR RELATIONS DATA SUMMARY (PAGE 2 of 3)

Supplemental Information (continued)

| | 2003 | 1003 | 4002 | 3002 | 2002 |
|-------------------------------------|------------------|-------------------|----------------------|------------------|-------------------|
| | | | | | |
| Net production of crude oil and | | | | | |
| natural gas liquids, kbd | | | | | |
| - United States | 605 | 633 | 650 | 656 | 706 |
| - Canada | 372 | 347 | 375 | 348 | 341 |
| - Europe | 565 | 621 | 603 | 552 | 602 |
| - Asia-Pacific | 240 | 231 | 246 | 273 | 254 |
| - Africa | 399 | 414 | 352 | 354 | 348 |
| - Other Non-U.S. | 297 | 258 | 271 | 270 | 250 |
| -Total liquids production | 2,478 | 2,504 | 2,497 | 2,453 | 2,49 5 |
| Natural gas production available | | | | | |
| for sale, mcfd | 0.000 | 0 000 | 0.004 | 0 074 | 0 070 |
| United States | | | 2,264 | | |
| - Canada | | | 987 | , | , |
| Europe | , | , | 5,782 | , | , |
| - Asia-Pacific | , | , | 2,015 | , | , |
| - Other Non-U.S. | 602 | 634 | 619 | 593 | 506 |
| -Total natural gas production | | | | | |
| - available for sale | 9,259 | 12,060 | 11,667 | 9,222 | 9,192 |
| Total worldwide liquids and | | | | | |
| gas production, koebd | 4,021 | 4,514 | 4,442 | 3,990 | 4,027 |
| Refinery throughput, kbd | | | | | |
| - United States | 1,815 | 1,683 | 1,811 | 1,807 | 1,871 |
| - Canada | 459 | 447 | 446 | 467 | 435 |
| Europe | 1,573 | 1,464 | 1,548 | 1,529 | 1,554 |
| - Asia-Pacific | 1,347 | | 1,449 | | 1,263 |
| Other Non-U.S. | 297 | 290 | | 242 | 220 |

| -Total refinery throughput | 5,491 | 5,390 | 5,536 | 5,478 | 5,343 |
|-----------------------------------|---------------------|---------------------------|---------------------|---|---------------------|
| Petroleum product sales, kbd | | | | | |
| United States | 2,706 | 2,573 | 2,810 | 2,724 | 2,678 |
| Canada | | <u></u> | | | <u>,</u> 579 |
| - Europe | | 1,988 | | | 2,045 |
| - Asia-Pacific | | | | | |
| - Other Non-U.S. | 880 | 1,805 882 | 907 | 893 | 876 |
| | | 7.861 | 8.017 | 7.763 | 7,569 |
| ····· | ., | , | -, | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , |
| Gasolines, naphthas | 3,263 | 3,035 | 3,224 | 3,253 | 3,143 |
| Heating oils, kerosene, diesel | 2 201 | 2,517 | 2 406 | 2 206 | 2 172 |
| - Aviation fuels | 2,204 | <u>2,31</u> <u>660</u> | 2,400 | 2,200 | 2,175 |
| | | 642 | | | |
| | | 1,007 | | | |
| - Specialty products | 362 | 1,007 | 1,005 | | 1,020 |
| Total petroleum product sales | 7,800 | 7,861 | 8,017 | 7,763 | 7,569 |
| Chemicals product revenue, \$M | | | | | |
| | | \$ 2,599 | | | |
| | 3,629 | 3,831 | 3,101 | 3,154 | 2,883 |
| - Total chemicals product | | | | | |
| revenue | \$ 6,115 | \$ 6,430 | \$ 5,348 | \$ 5,403 | \$ 5,262 |
| Chemicals prime product sales, k | | | | | |
| United States | | 2,861 | | | |
| Non-U.S. | 3,826 | 4,030 | 3,831 | 3,807 | 3,692 |
| | | | | | |
| | 6,369 | 6,891 | 6,614 | 6,656 | 6,702 |
| EXXON MOBIL CORPORATION | | | | | |

2Q03 INVESTOR RELATIONS DATA SUMMARY (PAGE 3 of 3)

Supplemental Information (continued)

| Average Realization Data | 2003 | 1003 | 4002 | 3002 | 2002 |
|----------------------------------|----------------------|------------------|------------------|------------------|-----------------|
| | | | | | |
| Jnited States | | | | | |
| ExxonMobil | | | | | |
| Crude (\$/B) | 23.81 | 29.33 | 23.65 | 24.26 | 22.2 |
| Natural Gas (\$/kCF) | 5.32 | 6.20 | 3.87 | 2.92 | 3.0 |
| Benchmarks | | | | | |
| WTI (\$/B) | 29.02 | 34.06 | 28.20 | 28.32 | 26.2 |
| ANS-WC (\$/B) | | | | 27.32 | |
| Gas - GC Spot Avg (\$/MBTU) | 5.21 | 6.36 | 3.90 | 3.05 | 3.2 |
| lon-U.S. | | | | | |
| - ExxonMobil | | | | | |
| Crude (\$/B) | 25.39 | 30.65 | 25.86 | 25.76 | 23.7 |
| Natural Gas (\$/kCF) | 3.73 | 4.02 | 3.37 | 2.72 | 2.7 |
| European NG (\$/kCF) | | | | | |
| Benchmarks | | | | | |
| Brent (\$/B) | 26.03 | 31.51 | 26.78 | 26.95 | 25.0 |
| Capital and Exploration Expendit | ures, \$M | | | | |
| Jpstream | | | | | |
| United States | 526 | 489 | 584 | 619 | 56 |
| Non-U.S. | 2,395 | 2,295 | 2,297 | 2,069 | 1,99 |
| Tabal | | | | | |

| . | | | | | |
|-----------------------|-------------------|------------------|------------------|------------------|------------------|
| - Total | 2,921_ | 2,784 | 2,881 | 2,688 | 2,560 |
| Downstream | | | | | |
| United States | 222 | 208 | 224 | 257 | 250 |
| United States | 555 | 500 | 524 | 201 | 250 |

| -Non-U.S. | 380 | 273 | 515 | 377 | 335 |
|--|-------------------------|------------------|------------------|------------------|------------------|
| | | | | | |
| Total | - | 581 | | 634 | 585 |
| Chemicals, Administrative and D | | | | | |
| - United States | 107 | 63 | 151 | 139 | |
| Non-U.S. | 90 | 68 | 154 | 102 | 111 |
| | | | | | |
| | | | | | |
| Total Capital and Exploration | | | | | |
| - Expenditures | 3,831 | 3,496 | 4,025 | 3,563 | 3,393 |
| | | | | | |
| Exploration Expense Charged to | Income, \$ № | ł | | | |
| | | - | | | |
| <u> Consolidated - United States</u> | 39 | 35 | 57 | 49 | 48 |
| | 138 | 107 | 249 | 107 | 176 |
| | | | | | |
| | ates 1 | | 0 | | |
| | 4 | 12 | | 0 | 4 |
| Total Exploration Expense — Charged to Income | | _ | | | 228 |
| Effective Income Tax Rate, % | 39.8% | 36.4% | <u>34.8%</u> | 43.3% | 40.8% |
| Common Shares Outstanding (mill | ions) | | | | |
| <u>At quarter end</u> | 6,652 | 6,679 | 6,700 | 6,729 | 6,757 |
| Average | 6,654 | 6,683 | 6.712 | 6,740 | 6,767 |
| — Average — Average — assuming dilution — | <u> </u> | 6,714 | 6,755 | 6,787 | -6,831 |
| Cash flows from operations and a | | | | | |
| Net cash provided by | | | | | |
| — operating activities | 7.3 | 8.7 | 5.1 | 7.5 | 4.1 |
| Sales of subsidiaries, | | | | | |
| - investments and PP&E | 0.3 | 1.3 | 1.7 | 0.2 | 0.1 |
| <u>— Cash flows from operations</u> | | | | | |
| and accot calos | 76 | 10 0 | 6 8 | 77 | 4 2 |

and asset sales 7.7 4.2

The above numbers reflect ExxonMobil's current estimate of volumes and realizations given data available as of the end of the second quarter of 2003. Volumes and realizations may be adjusted when full statements on joint venture operations are received from outside operators. ExxonMobil management assumes no duty to update these estimates.