UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

FORM 10-Q

(X) QUARTERLY REPORT PURSUANT TO SECTI THE SECURITIES EXCHANGE ACT O	
For the quarterly period ended	June 30, 2001
OR	
() TRANSITION REPORT PURSUANT TO SECT THE SECURITIES EXCHANGE ACT	
For the transition period from	to
Commission File Number 1-	2256
EXXON MOBIL CORPORATIO	N
(Exact name of registrant as specifi	ed in its charter)
NEW JERSEY	13-5409005
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification Number)
5959 Las Colinas Boulevard, Irving, Te	xas 75039-2298
(Address of principal executive offices)	(Zip Code)
(972) 444-1000	
(Registrant's telephone number, i	ncluding area code)
Indicate by check mark whether the registrant (1) required to be filed by Section 13 or 15(d) of th 1934 during the preceding 12 months (or for such registrant was required to file such reports), an filing requirements for the past 90 days. Yes X Indicate the number of shares outstanding of each common stock, as of the latest practicable date.	e Securities Exchange Act of shorter period that the d (2) has been subject to such
Class	utstanding as of June 30, 2001
Common stock, without par value	6,871,078,958

EXXON MOBIL CORPORATION

FORM 10-Q

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2001

TABLE OF CONTENTS

Page Number

Item 1. Financial Statements

Condensed Consolidated Statement of Income Three and six months ended June 30, 2001 and 2000	3
Condensed Consolidated Balance Sheet As of June 30, 2001 and December 31, 2000	4
Condensed Consolidated Statement of Cash Flows Six months ended June 30, 2001 and 2000	5
Notes to Condensed Consolidated Financial Statements	6-16
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	17-23
Item 3. Quantitative and Qualitative Disclosures About Market Risk	24
PART II. OTHER INFORMATION	
Item 1. Legal Proceedings	24
Item 4. Submission of Matters to a Vote of Security Holders	25-26
Item 5. Other Information	27
Item 6. Exhibits and Reports on Form 8-K	27
Signature	28
Index to Exhibits	29

-2-

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED STATEMENT OF INCOME (millions of dollars)

Three Months Ended

June 30,

Six Months Ended

June 30,

2001 2000 2001 2000 **REVENUE** Sales and other operating revenue, \$ 55,101 \$ 54,936 \$111,177 \$108,209 including excise taxes Earnings from equity interests and other revenue 1,083 1,020 2,307 1,828 Total revenue 56, 184 55,956 113,484 110,037 COSTS AND OTHER DEDUCTIONS 26,340 Crude oil and product purchases 25,731 Operating expenses Selling, general and administrative 2,830 6,275 5,707 expenses 3,215 1,939 4,067 Depreciation and depletion 1,871 3,847 266 166 546 376 Exploration expenses, including dry holes Merger related expenses 167 202 288 732 Interest expense 70 126 147 300 5,457 Excise taxes 5,226 10,520 10,950 Other taxes and duties 8,057 7,62416,250

Total current assets Property, plant and equipment net S8,356 Investments and other assets TOTAL ASSETS LIABILITIES Current liabilities Notes and loans payable Accounts payable and accrued liabilities Income taxes payable 6,417	11,97 4,94
Income taxes	4, 94
Extraordinary gain, net of income tax	7,02
NET INCOME PER COMMON SHARE (DOLLARS)* Before extraordinary gain \$ 0.64 \$ 0.58 \$ 1.35 Extraordinary gain, net of income tax \$ 0.02 0.08 0.03 Net income \$ 0.66 \$ 0.66 \$ 1.38 NET INCOME PER COMMON SHARE ASSUMING DILUTION (DOLLARS)* Before extraordinary gain \$ 0.63 \$ 0.57 \$ 1.33 Extraordinary gain, net of income tax \$ 0.02 0.08 0.03 Net income \$ 0.65 \$ 0.65 \$ 1.36 Extraordinary gain, net of income tax \$ 0.02 0.08 0.03 Net income \$ 0.65 \$ 0.65 \$ 1.36 Extraordinary gain, net of income tax \$ 0.02 0.08 0.03 Net income \$ 0.65 \$ 0.65 \$ 1.36 2001 amounts include additional dividend of \$0.01 per common share (post split basis) declared on May 30, 2001. **Prior year amounts restated to reflect two for one stock split effect June 20, 2001. **Prior year amounts restated to reflect two for one stock split effect June 20, 2001. **Prior year amounts restated to reflect two for one stock split effect June 20, 2001. **Prior year amounts restated to reflect two for one stock split effect June 20, 2001. **Prior year amounts restated to reflect two for one stock split effect June 20, 2001. **Prior year amounts restated to reflect two for one stock split effect June 20, 2001. **Prior year amounts restated to reflect two for one stock split effect June 20, 2001. **Prior year amounts restated to reflect two for one stock split effect June 20, 2001. **Prior year amounts restated to reflect two for one stock split effect June 20, 2001. **Prior year amounts restated to reflect two for one stock split effect June 20, 2001. **Prior year amounts restated to reflect two for one stock split effect June 20, 2001. **Prior year amounts restated to reflect two for one stock split effect June 20, 2001. **Prior year amounts restated to reflect two for one stock split effect June 20, 2001. **Prior year amounts restated to reflect two for one stock split effect June 20, 2001. **Prior year amounts restated to reflect two for one stock split effect June 20, 2001. **Prior year amounts restated to reflect two for one stock split e	98
Before extraordinary gain	
Before extraordinary gain	
Net income	\$ 1.6
NET INCOME PER COMMON SHARE ASSUMING DILUTION (DOLLARS)* Before extraordinary gain, net of income tax 0.02 0.08 0.03 Net income \$ 0.65 \$ 0.65 \$ 1.36 DIVIDENDS PER COMMON SHARE* \$ 0.23 \$ 0.22 \$ 0.45 2001 amounts include additional dividend of \$0.01 per common share (post split basis) declared on May 30, 2001. * Prior year amounts restated to reflect two for one stock split effect June 20, 2001. * Prior year amounts restated to reflect two for one stock split effect June 20, 2001. * EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED BALANCE SHEET (millions of dollars) June 30, Dec. 31, 2001 ASSETS Current assets Cash and cash equivalents shotes and accounts receivable net 21,409 inventories Crude oil, products and merchandise 7,293 Materials and supplies 1,102 Prepaid taxes and expenses 2,220 Total current assets 41,322 Property, plant and equipment net 88,356 Property, plant and equipment net 88,356 Property, plant and equipment net 88,356 Property, plant and other assets 17,982 TOTAL ASSETS Surrent liabilities Notes and loans payable 83,800 \$ Accounts payable and accrued liabilities 26,307 Income taxes payable 6,417 Total current liabilities 6,417	0.1
ASSUMING DILUTION (DOLLARS)* Before extraordinary gain \$ 0.63 \$ 0.57 \$ 1.33 Extraordinary gain, net of income tax 0.02 0.08 0.03 Net income \$ 0.65 \$ 0.65 \$ 1.36 DIVIDENDS PER COMMON SHARE* \$ 0.23 \$ 0.22 \$ 0.45 2001 amounts include additional dividend of \$0.01 per common share (post split basis) declared on May 30, 2001. * Prior year amounts restated to reflect two for one stock split effect June 20, 2001. * Prior year amounts restated to reflect two for one stock split effect June 20, 2001. * EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED BALANCE SHEET (millions of dollars)	
Before extraordinary gain, net of income tax	======
Extraordinary gain, not of income tax 0.02 0.08 0.03 Not income \$ 0.65 \$ 0.65 \$ 1.36 DIVIDENDS PER COMMON SHARE* \$ 0.23 \$ 0.22 \$ 0.45 2001 amounts include additional dividend of \$0.01 per common share (post split basis) declared on May 30, 2001. * Prior year amounts restated to reflect two for one stock split effect June 20, 2001. * EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED BALANCE SHEET (millions of dollars) June 30, Dec. 31, 2001 ASSETS CUTTENT assects Cash and cash equivalents \$ 9,298 \$ Notes and accounts receivable net 21,409 Inventories Crude oil, products and merchandise 7,293 Materials and supplies 1,102 Prepaid taxes and expenses 2,220 Total current assets Total current liabilities Notes and loans payable \$ 2,800 \$ Accounts payable and accrued liabilities 25,307 Thocome taxes payable 6,417 Total current liabilities	¢ 1.6
DIVIDENDS PER COMMON SHARE* \$ 0.23 \$ 0.22 \$ 0.45 2001 amounts include additional dividend of \$0.01 per common share (post split basis) declared on May 30, 2001. * Prior year amounts restated to reflect two for one stock split effect June 20, 2001.	
DIVIDENDS PER COMMON SHARE* \$ 0.23 \$ 0.22 \$ 0.45 2001 amounts include additional dividend of \$0.01 per common share (post split basis) declared on May 30, 2001. * Prior year amounts restated to reflect two for one stock split effect June 20, 2001.	
2001 amounts include additional dividend of \$0.01 per common share (post split basis) declared on May 30, 2001. * Prior year amounts restated to reflect two for one stock split effect June 20, 2001. 3- EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED BALANCE SHEET (millions of dollars) June 30, Dec. 31, 2001 ASSETS Current assets Cash and cash equivalents \$ 9,298 \$ Notes and accounts receivable net 21,400 Inventories Crude oil, products and merchandise 7,293 Materials and supplies 1,102 Prepaid taxes and expenses 2,220 Total current assets 41,322 Property, plant and equipment net 88,356 Investments and other assets 17,060 \$: TOTAL ASSETS LIABILITIES Current liabilities Notes and loans payable \$ 3,800 \$ Accounts payable and accrued liabilities 25,307 Income taxes payable 6,417	
(post split basis) declared on May 30, 2001. * Prior year amounts restated to reflect two for one stock split effect June 20, 2001.	\$ 0.4
ASSETS Current assets Cash and cash equivalents Notes and accounts receivable net Inventories Crude oil, products and merchandise Assets Crude oil, products and merchandise Prepaid taxes and expenses Total current assets Property, plant and equipment net Total current assets Total assets	
ASSETS Current assets Cash and cash equivalents Notes and accounts receivable net Inventories Crude oil, products and merchandise Crude oil, products and merchandise Prepaid taxes and expenses Total current assets Property, plant and equipment net Investments and other assets TOTAL ASSETS LIABILITIES Current liabilities Notes and loans payable Accounts payable and accrued liabilities Total current liabilities Accounts payable Accounts liabilities Total current liabilities Total current liabilities Total current liabilities Total current liabilities Total current liabilities	
Current assets Cash and cash equivalents Notes and accounts receivable net Inventories Crude oil, products and merchandise Crude oil, products and merchandise Trepaid taxes and expenses Total current assets Total current assets Total current assets Total Assets Total Assets LIABILITIES Current liabilities Notes and loans payable Accounts payable and accrued liabilities Total current liabilities	2000
Current assets Cash and cash equivalents Notes and accounts receivable net Inventories Crude oil, products and merchandise Crude oil, products and merchandise Prepaid taxes and expenses Total current assets Property, plant and equipment net Envestments and other assets TOTAL ASSETS IABILITIES Current liabilities Notes and loans payable Accounts payable and accrued liabilities Total current liabilities Accounts payable Accounts payable Accounts payable Accounts liabilities Total current liabilities Total current liabilities Total current liabilities Total current liabilities Total current liabilities Total current liabilities	
Cash and cash equivalents Notes and accounts receivable net Inventories Crude oil, products and merchandise Materials and supplies Prepaid taxes and expenses Total current assets Total current assets Total Current Liabilities	
Notes and accounts receivable net	
Inventories Crude oil, products and merchandise Attentials and supplies Prepaid taxes and expenses Total current assets Property, plant and equipment - net Envestments and other assets TOTAL ASSETS IABILITIES Current liabilities Notes and loans payable Accounts payable and accrued liabilities Total current liabilities Total current liabilities Total current liabilities Total current liabilities Total current liabilities Total current liabilities Total current liabilities Total current liabilities Total current liabilities	7,080
Materials and supplies 1,102 Prepaid taxes and expenses 2,220 Total current assets 41,322 Property, plant and equipment net 88,356 Investments and other assets 17,982 TOTAL ASSETS \$147,660 \$: IABILITIES Current liabilities Notes and loans payable \$3,890 \$ Accounts payable and accrued liabilities 25,307 Income taxes payable 6,417 Total current liabilities 35,614	22,330
Total current assets Property, plant and equipment net State	7,244
Total current assets Property, plant and equipment net State	•
Property, plant and equipment - net 88,356 Investments and other assets 17,982 TOTAL ASSETS \$147,660 \$: IABILITIES Current liabilities Notes and loans payable \$3,890 \$ Accounts payable and accrued liabilities 25,307 Income taxes payable 6,417 Total current liabilities 35,614	2,019
Property, plant and equipment - net 88,356 Investments and other assets 17,982 TOTAL ASSETS \$147,660 \$: LIABILITIES Current liabilities Notes and loans payable \$3,890 \$ Accounts payable and accrued liabilities 25,307 Income taxes payable 6,417 Total current liabilities 35,614	40,399
TOTAL ASSETS LIABILITIES Current liabilities Notes and loans payable Accounts payable and accrued liabilities Income taxes payable Total current liabilities \$ 147,660 \$: \$ 3,890 \$ \$ 4,890 \$ \$ 6,417	,
LIABILITIES Current liabilities Notes and loans payable \$3,890 \$ Accounts payable and accrued liabilities 25,307 Income taxes payable 6,417 Total current liabilities 35,614	18,772
Current liabilities Notes and loans payable \$3,890 \$ Accounts payable and accrued liabilities 25,307 Income taxes payable 6,417 Total current liabilities 35,614	49,000
Notes and loans payable \$ 3,890 \$ Accounts payable and accrued liabilities 25,307 Income taxes payable 6,417 Total current liabilities 35,614	
Accounts payable and accrued liabilities 25,307 Income taxes payable 6,417 Total current liabilities 35,614	
Total current liabilities 6,417 Total current liabilities 35,614	6,161
Total current liabilities 35.614	26,755
Total current liabilities 35,614 ong term debt 7,289	<u> </u>
ong-term debt 7,289	5,275
	
Deferred income tax liability 16,194 Other long-term liabilities 15,589	38,191 7,280
TOTAL LIABILITIES 74,686	38,191 7,280
SHAREHOLDERS' EQUITY	38, 191 7, 280 16, 442
Benefit plan related balances (203)	38,191 7,280 16,442 16,330
Common stock, without par value: — Authorized: 9,000 million shares	38,191 -7,280 16,442 16,330
— Authorized: 9,000 miliion shares — Issued: 8,010 million shares 3,745	38,191 -7,280 16,442 16,330

93,006

86,652

Earnings reinvested
Accumulated other nonowner changes in equity

— Cumulative foreign exchange translation adjustment— — Minimum pension liability adjustment	(6,381) (310)	(4,862) (310)
<pre>Unrealized gains/(losses) on stock investments</pre>	56	(17)
Common stock held in treasury: 1,148 million shares at June 30, 2001 1,089 million shares at December 31, 2000	(16,939)	(14, 132)
TOTAL SHAREHOLDERS' EQUITY	72,974	70,757
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$147,660	\$149,000

The number of shares of common stock issued and outstanding at June 30, 2001 and December 31, 2000 (restated to reflect two-for-one stock split effective June 20, 2001) were 6,871,078,958 and 6,930,006,228, respectively.

EXXON MOBIL CORPORATION

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(millions of dollars)

	Six Month	
	2001	2000
AND FLOW FROM OPERATING ACTIVITIES		
CASH FLOWS FROM OPERATING ACTIVITIES Net income	\$ 9.460	Ф 0 010
		\$ 8,010
— Depreciation and depletion	3,847	4,067
— Changes in operational working capital, excluding	4 050	
cash and debt	1,256	2,224
— All other items - net	(319)	(2,847)
Net cash provided by operating activities	14,244	11,454
CASH FLOWS FROM INVESTING ACTIVITIES	-	
Additions to property, plant and equipment	(4,370)	(3,801)
— Sales of subsidiaries, investments, and property,	(1,010)	(0,001)
plant and equipment	745	3,209
Other investing activities - net	311	699
Other investing activities - net	311	
Net cash provided by/(used in) investing activities	(3,314)	107
NET CASH GENERATION BEFORE FINANCING ACTIVITIES	10,930	11,561
CASH FLOWS FROM FINANCING ACTIVITIES	-	
Additions to long-term debt	341	143
Reductions in long-term debt	(357)	(280)
Additions/(reductions) in short-term debt - net	(2,369)	(4, 178)
- Cash dividends to ExxonMobil shareholders	(2,003)	(3,063
- Cash dividends to minority interests	(3,037)	(3,003)
Changes in minority interests and sales/(purchases)	(94)	(31)
	(274)	(112)
— Net ExxonMobil shares sold/(acquired)	(2,776)	195
Net cash provided by/(used in) financing activities	(8,566)	(7, 386)
Effects of exchange rate changes on cash	(146)	(50)
Increase//decrease) in each and each equivelents	2,218	4 125
Increase/(decrease) in cash and cash equivalents	,	4, 125
Cash and cash equivalents at beginning of period	7,080	1,688
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 9,298	\$ 5,813
SUPPLEMENTAL DISCLOSURES		
- Income taxes paid	\$ 4,182	\$ 2,582
- Cash interest paid	¢ 244	\$ 476

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. Basis Of Financial Statement Preparation

These unaudited condensed consolidated financial statements should be read in the context of the consolidated financial statements and notes thereto filed with the Securities and Exchange Commission in the corporation's 2000 Annual Report on Form 10-K. In the opinion of the corporation, the information furnished herein reflects all known accruals and adjustments necessary for a fair statement of the results for the periods reported herein. All such adjustments are of a normal recurring nature. The corporation's exploration and production activities are accounted for under the "successful efforts" method.

Accounting Change

As of January 1, 2001, ExxonMobil adopted Financial Accounting Standards

Board Statement No. 133 (FAS 133), "Accounting for Derivative Instruments

and Hedging Activities" as amended by Statements No. 137 and 138. This

statement requires that all derivatives be recognized as either assets or

liabilities in the financial statements and be measured at fair value.

Since the corporation makes limited use of derivatives, the effect of

adoption of FAS 133 on the corporation's operations or financial condition

was negligible.

Recently Issued Statements of Financial Accounting Standards

In June 2001, the Financial Accounting Standards Board issued Statements of Financial Accounting Standards No. 141 (FAS 141), "Business Combinations", and No. 142 (FAS 142), "Goodwill and Other Intangible Assets". Under FAS 141, the pooling of interests method of accounting is no longer permitted and the purchase method must be used for business combinations initiated after June 30, 2001. Under FAS 142, which will be effective for the corporation beginning January 1, 2002, goodwill and certain intangibles will no longer be amortized but will be subject to annual impairment tests. The effect of adoption of the new standards on the corporation's financial statements will be negligible.

4. Capital

On May 30, 2001, the company's Board of Directors approved a two for one stock split to common stock shareholders of record on June 20, 2001. The authorized common stock was increased from four billion five hundred million (4,500,000,000) shares without par value to nine billion (9,000,000,000) shares without par value and the issued shares were split on a two-for-one basis on June 20, 2001.

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The number of shares of common stock issued and outstanding as of

March 31, 2001 and as of December 31, 2000 and 1999, restated to reflect

the two-for-one stock split, were 6,899,752,948, 6,930,006,228 and
6,954,846,646, respectively. Net income per common share—assuming
dilution, restated to reflect the two-for-one stock split, for the
quarters ended March 31, 2001 and 2000 were \$0.71 and \$0.49, respectively,
and for the years ended December 31, 2000, 1999 and 1998, were \$2.52,
\$1.12, and \$1.14, respectively.

5. Merger of Exxon Corporation and Mobil Corporation

On November 30, 1999, a wholly owned subsidiary of Exxon Corporation

merged with Mobil Corporation so that Mobil became a wholly owned

subsidiary of Exxon (the "Merger"). At the same time, Exxon changed its

name to Exxon Mobil Corporation. The Merger was accounted for as a pooling

of interests.

In the second quarter of 2001, in association with the Merger, \$167 million of before tax costs (\$95 million after tax) were recorded as merger related expenses. In the second quarter of 2000, merger related expenses were \$202 million before tax (\$150 million after tax). For the six months ended June 30, 2001 merger related expenses totaled \$288 million before tax (\$185 million after tax). For the six months ended June 30, 2000, merger related expenses totaled \$732 million (\$475 million after tax).

The severance reserve balance at the end of the second quarter of 2001 is expected to be expended in 2001 and 2002. The following table summarizes the activity in the severance reserve for the six months ended June 30, 2001:

- Opening -			- Balance at
Balance	- Additions -	- Deductions	Period End
	/millions	of dollars)	
	(MIIIIIONS	oi dollars)	
 217	67	170	21.4
31		110	

6. Extraordinary Gain

Second quarter 2001 results included a net after tax gain of \$175 million (including an income tax credit of \$6 million), or \$0.02 per common share, from asset management activities in the chemicals segment. Second quarter 2000 included a net after tax gain of \$530 million (net of \$75 million of income taxes), or \$0.08 per common share, from asset divestments that were required as a condition of the regulatory approval of the Merger.

For the six months ended June 30, 2001, the net after tax gain from asset management activities and required asset divestitures totaled \$215 million (including an income tax credit of \$21 million), or \$0.03 per common share. For the six months ended June 30, 2000, the net after tax gain from required asset divestitures totaled \$985 million (net of \$624 million of income taxes), or \$0.14 per common share. These net gains from asset management activities in the chemicals segment and required asset divestitures have been reported as extraordinary items in accordance with accounting requirements for business combinations accounted for as a pooling of interests.

7. Litigation and Other Contingencies

A number of lawsuits, including class actions, were brought in various courts against Exxon Mobil Corporation and certain of its subsidiaries relating to the accidental release of crude oil from the tanker Exxon Valdez in 1989. Essentially all of these lawsuits have now been resolved or are subject to appeal.

On September 24, 1996, the United States District Court for the District of Alaska entered a judgment in the amount of \$5.058 billion in the Exxon Valdez civil trial that began in May 1994. The District Court awarded approximately \$19.6 million in compensatory damages to fisher plaintiffs, \$38 million in prejudgment interest on the compensatory damages and \$5 billion in punitive damages to a class composed of all persons and entities who asserted claims for punitive damages from the corporation as a result of the Exxon Valdez grounding. The District Court also ordered that these awards shall bear interest from and after entry of the judgment. The District Court stayed execution on the judgment pending appeal based on a \$6.75 billion letter of credit posted by the corporation. ExxonMobil has appealed the judgment. The United States Court of Appeals for the Ninth Circuit heard oral arguments on the appeal on May 3, 1999. The corporation continues to believe that the punitive damages in this case are unwarranted and that the judgment should be set aside or substantially reduced by the appellate courts.

On January 29, 1997, a settlement agreement was concluded resolving all remaining matters between the corporation and various insurers arising from the Valdez accident. Under terms of this settlement, ExxonMobil received \$480 million. Final income statement recognition of this settlement continues to be deferred in view of uncertainty regarding the ultimate cost to the corporation of the Valdez accident.

The ultimate cost to ExxonMobil from the lawsuits arising from the Exxon
Valdez grounding is not possible to predict and may not be resolved for a
number of years.

Under the October 8, 1991, civil agreement and consent decrees with the U.S. and Alaska governments, the corporation will make a final payment of \$70 million in 2001. This payment, along with prior payments, will be charged against the provision that was previously established to cover the costs of the settlement.

German and Dutch affiliated companies are the concessionaires of a natural gas field subject to a treaty between the governments of Germany and the Netherlands under which the gas reserves in an undefined border or common area are to be shared equally. Entitlement to the reserves is determined by calculating the amount of gas which can be recovered from this area. Based on the final reserve determination, the German affiliate has received more gas than its entitlement. Arbitration proceedings, as provided in the agreements, were conducted to resolve issues concerning the compensation for the overlifted gas.

By final award dated July 2, 1999, preceded by an interim award in 1996, an arbitral tribunal established the full amount of the compensation for the excess gas. This amount has now been paid and a petition to set the award aside has now been dismissed, rendering the award final in all respects. Other substantive matters remain outstanding, including recovery of royalties paid on such excess gas and the taxes payable on the final compensation amount. The net financial impact on the corporation is not possible to predict at this time. However, the ultimate outcome is not expected to have a materially adverse effect upon the corporation's operations or financial condition.

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On December 19, 2000, a jury in Montgomery County, Alabama, returned a verdict against the corporation in a contract dispute over royalties in the amount of \$87.69 million in compensatory damages and \$3.42 billion in punitive damages in the case of Exxon Corporation v. State of Alabama, et al. The verdict was upheld by the trial court on May 4, 2001. ExxonMobil has appealed the verdict and believes that the verdict is unwarranted and that the judgement should be set aside or substantially reduced. The ultimate outcome is not expected to have a materially adverse effect upon the corporation's operations or financial condition.

On May 22, 2001, a state court jury in New Orleans, Louisiana, returned a verdict against the corporation and three other entities in a case brought by a landowner claiming damage to his property. The property had been leased by the landowner to a company that performed pipe cleaning and storage services for customers, including the corporation. The jury awarded the plaintiff \$56 million in compensatory damages (90 percent to be paid by the corporation) and \$1 billion in punitive damages (all to be paid by the corporation). The damage related to the presence of naturally occurring radioactive material (NORM) on the site resulting from pipe cleaning operations. The award has been affirmed by the trial court, and the corporation is in the process of taking an appeal to the Louisiana Fourth Circuit Court of Appeals. The ultimate outcome is not expected to have a materially adverse effect upon the corporation's operations or financial condition.

The U.S. Tax Court has decided the issue with respect to the pricing of crude oil purchased from Saudi Arabia for the years 1979-1981 in favor of the corporation. This decision is subject to appeal. Certain other issues for the years 1979-1993 remain pending before the Tax Court. The ultimate resolution of these issues is not expected to have a materially adverse effect upon the corporation's operations or financial condition.

Claims for substantial amounts have been made against ExxonMobil and certain of its consolidated subsidiaries in other pending lawsuits, the outcome of which is not expected to have a materially adverse effect upon the corporation's operations or financial condition.

The corporation and certain of its consolidated subsidiaries are directly and indirectly contingently liable for amounts similar to those at the prior year-end relating to guarantees for notes, loans and performance under contracts, including guarantees of non-U.S. excise taxes and customs duties of other companies, entered into as a normal business practice, under reciprocal arrangements.

Additionally, the corporation and its affiliates have numerous long term sales and purchase commitments in their various business activities, all of which are expected to be fulfilled with no adverse consequences material to the corporation's operations or financial condition.

The operations and earnings of the corporation and its affiliates
throughout the world have been, and may in the future be, affected from
time to time in varying degree by political developments and laws and

production, imports and exports; pri	lce contro	ls; tax ir		
retroactive tax claims; expropriation contract rights and environmental re	egulations	. Both the	e likeliho	od of suc
occurrences and their overall effect from country to country and are not			ion vary g	reatly
-9-				
. Nonowner Changes in Shareholders' Ec	luity			
The total nonowner changes in sharek				
 ended June 30, 2001 and 2000 were \$4 respectively. The total nonowner cha 				
six months ended June 30, 2001 and 2				TOT CHC
\$6,265 million, respectively. Total				
equity include net income and the cheexchange translation adjustment, the				
and the unrealized gains and losses				
shareholders' equity.				
. Earnings Per Share*				
Three Mont			ths Ended June	20
	2001	2000	2001 	2000
ET INCOME PER COMMON SHARE				
ncome before extraordinary item (millions of dollars)	¢ / 285	¢ / 000	\$ 9,245	¢ 7 025
(militions of dollars)	Ψ +, 200	Ψ +,000	Ψ 3, 2+3	-Ψ 1,023
eighted average number of common shares outstanding (million of shares)	6,883	6,962	6,898	6,962
et income per common share (dollars)				
	\$ 0.64	\$ 0.58	\$ 1.35	\$ 1.02
Extraordinary gain, net of income tax	0.02	0.08	0.03	0.14
Net income	\$ 0.66	\$ 0.66	\$ 1.38	\$ 1.16
IFT TNCOME PER COMMON SHARE	_======			_======
ASSUMING DILUTION				
ncome before extraordinary item				
(millions of dollars) Adjustment for assumed dilution	\$ 4,285 1	\$ 4,000 (3)	\$ 9,245 (2)	\$ 7,025 (10)
Adjustment for assumed affactor			(2)	
ncome available to common shares	\$ 4,286 ======	\$ 3,997 ======	\$ 9,243 ======	\$ 7,015 ======
reighted average number of common shares				
<pre>outstanding (millions of shares) Plus: Issued on assumed exercise of</pre>	6,883	6,962	6,898	6,962
stock options	80	87	76	85
eighted average number of common shares outstanding	6 963	7 049	6,974	7 047
out 5 tuiluing		======	======	
et income per common share				
- assuming dilution (dollars) - Before extraordinary gain	\$ 0.63	\$ 0.57	\$ 1.33	\$ 1.00
Extraordinary gain, net of income tax				
Not income	Ф 0 65	Ф 0 65	ф 1 00	
Net income	\$ 0.65 ======	\$ 0.65 ======	\$ 1.36 ======	-\$ 1.14 -=====
— Prior year amounts restated to reflect — June 20, 2001.	: two-for-	one stock	split eff	ective
-10-				
0. Disclosures about Segments and Relat	ed Inform	ation		
	woo Marth	0 Enda-1	Civ Mand	ho [
· · · · · · · · · · · · · · · · · · ·	iree Montn June 3		Six Mont June	
	June 3	- 1	June	<i>,</i>

		2001		2000		2001		2000
				llions (_ 	dollare)		
			(1112	11110113	01 (1011a13)		
EARNINGS AFTER INCOME TAX								
Jpstream								
United States	-\$			1,086				
Non-U.S.		1,739		1,679		3,889		3,553
- Downstream						4 0=0		
United States				594		1,253		776
Non-U.S.		423		404		1,013		591
Chemicals				200				
United States				238				
Non-U.S.		168		124 405		323		263
All Other		26		405		49		442
Corporate Total	\$	4,460	\$	4,530	\$	9,460	\$	8,010
Extraordinary gains included above:								
- Chemicals								
United States	\$	100	\$	0	\$	100	\$	
Non-U.S.				0				
All Other		0		530		40		985
Corporate Total	\$	175	\$	530	\$	215	\$	985
SALES AND OTHER OPERATING REVENUE - Upstream	\$	1,415 3,404	\$	1,195 3,312	\$	3,701 7,901	\$	2,191 7,115
Downstream								
United States		14,375		14,100 31,696		27,104		27,117
Non-U.S.		31,514		31,696		63,442		62,788
- Chemicals								
United States		1,841		2,113		3,806		4,082
Non-U.S.		2,354		2,302		4,799		4,472
All Other		198		218		424		444
Corporate Total	\$	55,101	\$	54,936	\$ 1	111, 177	\$ 1	L 08, 20 9
ENTERSEGMENT REVENUE								
- Upstream								
United States	-\$	1,827	-\$	1,467	-\$	3,797	\$	2,948
Non-U.S.		3,350		3,700		6,777		6,918
- Downstream								
United States		1,092		1,099		2,384		1,972
Non-U.S.		4,813		2,459		8,845		4,877
- Chemicals		,		,		,		,
United States		646		697		1,344		1,368
Non-U.S.		439		458		1,025		904
All Other		43		458 37		94		67
-11								
11. Condensed Consolidating Financial ——Securities Issued by Subsidiaries		iformati	.on	Related	to	-Guarant	eec	

Exxon Mobil Corporation has fully and unconditionally guaranteed the 6.0% notes due 2005 and the 6.125% notes due 2008 of Exxon Capital Corporation and the deferred interest debentures due 2012 and the debt securities due 2001 2011 of SeaRiver Maritime Financial Holdings, Inc. Exxon Capital Corporation and SeaRiver Maritime Financial Holdings, Inc. are 100 percent owned subsidiaries of Exxon Mobil Corporation.

The following condensed consolidating financial information is provided for Exxon Mobil Corporation, as guarantor, and for Exxon Capital Corporation and SeaRiver Maritime Financial Holdings, Inc., as issuers, as an alternative to providing separate financial statements for the issuers. The accounts of Exxon Mobil Corporation, Exxon Capital Corporation and SeaRiver Maritime Financial Holdings, Inc., are presented utilizing the equity method of accounting for investments in subsidiaries.

		SeaRiver	
Exxon Mobil		- Maritime	Consolidating
Corporation	Exxon	<u>Financial</u>	and

Tarene Suprear notarings, Arr School Errininacting	
Cuaranter Corporation Inc. Subsidiaries Adjustments C	Concolidated
dual anton Corporation The. Substitutives Adjustments of	Consorrancea

(millions of dollars)

Condenced concelidated	ctatamant	٥f	incomo	for	throo	monthe	andad	Juno	20	2001

Net income	\$ 4,460	\$ 8	\$ 3	\$ 3,539	\$ (3,550)	\$ 4,460
of income tax	175	<u>-</u>		(25)	25	175
extraordinary item Extraordinary gain, net	4,285	8	3	3,564	(3,575)	4, 285
Income before					(0.555)	
Income taxes	566	6	(4)	2,019	<u>-</u>	2,587
Income before income taxes	4,851	14	(1)	5,583	(3,575)	6,872
Total costs and other deductions	9,547	240		68,538		49,31
interests	<u>-</u>	<u>-</u>	<u>-</u>	83		83
minority and preferred				00		21
Income applicable to				,		,
Other taxes and duties	3			8,054		8,057
Excise taxes	650			4,576		5,226
Interest expense	323	238	28	1,266	(1,785)	76
Merger related expenses	36			131		16
including dry holes	39			227		266
Exploration expenses,		_		,		_, - · -
— depletion and depletion	388	1	_	1,482	_	1,87
— administrative expenses — Depreciation and	5 34 7	<u> </u>		2,007		3,21
administrative expense	s 547	1		2,667		3,21
Operating expenses Selling, general and	1,499	_	1	4,301	(±, ∠35)	4, 62
	0,002 1,499	_		45,691 4,361	(1,235)	25, 73: 4, 62
Costs and other deductions — Crude oil and product — purchases	6,062			45,691	(26,022)	25 72
Total revenue	14,398	254	28	74, 121	(32,617)	56, 184
	·					
revenue Intercompany revenue	3,687 1,234	254	11 17	960 27,537	(3,575) (29,042)	1,083
Earnings from equity interests and other	0.007		44	000	(0.575)	4 00
<u>including excise taxes</u>	\$ 9,477			\$ 45,624		\$ 55,10 2
operating revenue,						
- Sales and other						

-12-

		SeaRiver			
Exxon Mobil		<u>Maritime</u>		Consolidating	
Corporation	Exxon	Financial		and	
Parent	- Capital	Holdings,	All Other	Eliminating	
Guarantor	Corporation	Tno	Subsidiaries	- Adjustments	Consolidated
	•			3	

(millions of dollars)

Condensed consolidated statement of income for three months ended June 30, 2000

Revenue						
Sales and other						
operating revenue,						
<u>including excise taxes</u>	\$ 8,984		-\$	\$ 45,952		\$ 54,936
Earnings from equity						
interests and other						
revenue	3,335		7	914	(3,236)	1,020
Intercompany revenue	681	228	21	20,460	(21, 390)	
Total revenue	13,000	228	28	67,326	(24,626)	55,956

Costs and other deductions
— Crude oil and product

purchases	5,314			39,031	(18,005)	26,34
Operating expenses	1,469			5,051 5,053	(2,066)	4,45
Selling, general and	1, 100			0,000	(2,000)	., .0
administrative expense	s 362		(1)	2,537	(69)	2,83
Depreciation and						
depletion	353	1		1,585		1,93
Exploration expenses,	_					
including dry holes	7		-	159	-	
Merger related expenses	117	208	29	85 762	(1, 250)	26
— Interest expense — Excise taxes	377	208	29	4,780	(1,250)	
Other taxes and duties	011		<u> </u>	7,622		5,45 7,62
Income applicable to	2	-	-	1,022	-	1,02
minority and preferred						
interests				110		1:
Total costs and						
other deductions	8,678	210	28	61,724	(21,390)	49,25
Income before income taxes	4,322	18		5,602	(3, 236)	6,76
Income taxes	4,322 322	±0 5	(2)	2,381	(3,230)	2,76
THOOME CANCS	322	3	(2)	2,301		2,10
Income before		<u></u>				
extraordinary item	4,000	13-		3,221	(3,236)	4,00
Extraordinary gain, net	,	-	·	, -	(,)	,
of income tax	530			291	(291)	5
Net income	\$ 4,530	\$ 13	\$ 2	\$ 3,512	\$ (3,527)	\$ 4,53
<u>including excise taxes</u> <u>Earnings from equity</u>	\$ 18,733	-\$	-\$	\$ 92,444	\$	\$111,1
interests and other						
revenue	8,039		27	2,023	(7,782)	2,30
Intercompany revenue	2,362	548	38	54, 883	(57,831)	
T-4-1				110.050	(05, 040)	
Total revenue	29,134	548	65	149,350	(65,613)	113, 48
Costs and other deductions						
Crude oil and product						
purchases	11,550			91,093	(50,004)	
Operating expenses	3,178	1_	1_		(52,034)	50,6 (
Selling, general and	,			8,601	(52, 034) (2, 166)	
administrative expense		_	-	8,601	(52, 034) (2, 166)	
Depreciation and depletion	s 1,056	1		5,218		9,6
bepreciation and depicts		1 2		·		9,63 6,23
Exploration expenses,		<u>1</u>		5,218		9,63 6,23
Exploration expenses, including dry holes		1 2	1	5,218		9,61 6,21 3,84
Exploration expenses, including dry holes Merger related expenses	on 764		1	5,218 3,080 463 217		9,63 6,23 3,84
Exploration expenses, including dry holes	en 764 83 71 703	1 2 2 513	1	5,218 3,080 463 217 2,503		9,62 6,27 3,84 54 28
Exploration expenses, including dry holes Merger related expenses Interest expense Excise taxes	on 764 83 71	1- 2- 513		5,218 3,080 463 217 2,503 9,262	(2,166)	9,65 6,25 3,84 54 26 14 10,55
Exploration expenses, including dry holes Merger related expenses Interest expense Excise taxes Other taxes and duties	en 764 83 71 703	1- 2- 513		5,218 3,080 463 217 2,503	(2,166)	9,65 6,25 3,84 54 26 14 10,55
Exploration expenses, including dry holes Merger related expenses Interest expense Excise taxes Other taxes and duties Income applicable to	93 71 703 1,258 7	1- 2- 513		5,218 3,080 463 217 2,503 9,262	(2,166)	9,65 6,25 3,84 54 26 14 10,55
Exploration expenses, including dry holes Merger related expenses Interest expense Excise taxes Other taxes and duties Income applicable to minority and preferred	93 71 703 1,258 7	1- 2- 		5,218 3,080 463 217 2,503 9,262 16,243	(2,166)	9,65 6,25 3,84 54 26 14 10,55 16,25
Exploration expenses, including dry holes Merger related expenses Interest expense Excise taxes Other taxes and duties Income applicable to	93 71 703 1,258 7	513		5,218 3,080 463 217 2,503 9,262	(2,166)	9,65 6,25 3,84 54 26 14 10,55 16,25
Exploration expenses, including dry holes Merger related expenses Interest expense Excise taxes Other taxes and duties Income applicable to minority and preferred interests	93 71 703 1,258 7	513 ————————————————————————————————————		5,218 3,080 463 217 2,503 9,262 16,243	(2,166)	9,65 6,25 3,84 54 26 14 10,55 16,25
Exploration expenses, including dry holes Merger related expenses Interest expense Excise taxes Other taxes and duties Income applicable to minority and preferred interests Total costs and	93 71 703 1,258 7			5,218 3,080 463 217 2,503 9,262 16,243	(3,631)	9,63 6,25 3,84 54 28 10,52 16,25
Exploration expenses, including dry holes Merger related expenses Interest expense Excise taxes Other taxes and duties Income applicable to minority and preferred interests	93 71 703 1,258 7	513 513	59	5,218 3,080 463 217 2,503 9,262 16,243	(2,166)	9,65 6,25 3,84 54 26 10,55 16,25
Exploration expenses, including dry holes Merger related expenses Interest expense Excise taxes Other taxes and duties Income applicable to minority and preferred interests Total costs and other deductions	93 71 703 1,258 7			5,218 3,080 463 217 2,503 9,262 16,243 295	(3,631)	9,62 6,25 3,84 26 14,52 16,25 26
Exploration expenses, including dry holes Merger related expenses Interest expense Excise taxes Other taxes and duties Income applicable to minority and preferred interests Total costs and other deductions	93 71 703 1,258 7	517		5,218 3,080 463 217 2,503 9,262 16,243	(3,631)	9,65 6,25 3,84 54 10,55 16,25 16,25 16,25 15,05
Exploration expenses, including dry holes Merger related expenses Interest expense Excise taxes Other taxes and duties Income applicable to minority and preferred interests Total costs and other deductions Income before income taxes	93 71 703 1,258 7	517 ————————————————————————————————————	61	5,218 3,080 463 217 2,503 9,262 16,243 295 ———————————————————————————————————	(3,631)	9,65 6,25 3,84 54 10,55 16,25 16,25 16,25 15,05
Exploration expenses, including dry holes Merger related expenses Interest expense Excise taxes Other taxes and duties Income applicable to minority and preferred interests Total costs and other deductions Income before income taxes Income before	93 71 703 1,258 7 18,670 10,464 1,219	517 ————————————————————————————————————	61	5,218 3,080 463 217 2,503 9,262 16,243 295 ———————————————————————————————————	(2,166) (3,631) (57,831) (7,782)	9,65 6,25 3,84 54 28 10,55 16,28 98,38
Exploration expenses, including dry holes Merger related expenses Interest expense Excise taxes Other taxes and duties Income applicable to minority and preferred interests Total costs and other deductions Income before income taxes Income taxes Income before extraordinary item	93 71 703 1,258 7	517 ————————————————————————————————————	61	5,218 3,080 463 217 2,503 9,262 16,243 295 ———————————————————————————————————	(3,631)	9,65 6,25 3,84 26 10,55 16,25 26 28 28 38,36
Exploration expenses, including dry holes Merger related expenses Interest expense Excise taxes Other taxes and duties Income applicable to minority and preferred interests Total costs and other deductions Income before income taxes Income taxes Income before extraordinary item Extraordinary gain, net	9,245	517 ————————————————————————————————————	61 ————————————————————————————————————	5,218 3,080 463 217 2,503 9,262 16,243 295 ———————————————————————————————————	(2,166) (3,631) (57,831) (7,782)	9,63 6,25 3,84 10,52 16,25 26 98,36 15,06 5,84
Exploration expenses, including dry holes Merger related expenses Interest expense Excise taxes Other taxes and duties Income applicable to minority and preferred interests Total costs and other deductions Income before income taxes Income taxes Income before extraordinary item	93 71 703 1,258 7 18,670 10,464 1,219	517 ————————————————————————————————————	61 ————————————————————————————————————	5,218 3,080 463 217 2,503 9,262 16,243 295 ———————————————————————————————————	(2,166) (3,631) (57,831) (7,782)	50, 66 9, 61 6, 27 3, 84 28 14 10, 52 16, 25
Exploration expenses, including dry holes Merger related expenses Interest expense Excise taxes Other taxes and duties Income applicable to minority and preferred interests Total costs and other deductions Income before income taxes Income taxes Income before extraordinary item Extraordinary gain, net of income tax	97 764 83 71 703 1,258 7 7 8 10,464 1,219 9,245 215	517 ————————————————————————————————————	61 	5,218 3,080 463 217 2,503 9,262 16,243 295 	(2,166) (3,631) (57,831) (7,782) (7,782)	9,61 6,27 3,84 28 14 10,52 16,25 29 38,39 15,09 5,84 21
Exploration expenses, including dry holes Merger related expenses Interest expense Excise taxes Other taxes and duties Income applicable to minority and preferred interests Total costs and other deductions Income before income taxes Income before extraordinary item Extraordinary gain, net	9,245	517 ————————————————————————————————————	61 ————————————————————————————————————	5,218 3,080 463 217 2,503 9,262 16,243 295 ———————————————————————————————————	(2,166) (3,631) (57,831) (7,782)	9,61 6,27 3,84 28 14 10,52 16,25 29

		SeaRiver			
Exxon Mobi	.1	<u>Maritime</u>		-Consolidating	
Corporation	n Exxon	Financial		and	
		Holdings,	All Other	- Eliminating	
	Corporation		<u>Subsidiaries</u>	- Adjustments Consolic	lated

(millions of dollars)

Revenue						
Sales and other						
operating revenue,						
including excise taxes	¢ 17 002	c _	c	\$ 91,117	¢ _	\$108,209
Earnings from equity	Ψ 11,032	Ψ	Ψ	Ψ 31,111	Ψ	Ψ100, 203
<u>interests and other</u>						
	6 001		10	1 610	(5 005)	4 000
revenue	6,091	407	13	1,619	(5, 895)	1,828
Intercompany revenue	1,139	407	38	39,886	(41,470)	-
Total revenue	24,322	407	<u>51</u>	132,622	(47, 365)	110,037
Costs and other deductions						
Crude oil and product						
purchases	9,903			78,218	(36,817)	51,304
Operating expenses	2,765	_	_	8,330	(2,354)	8,741
Selling, general and	,			-,	(/ /	- /
administrative expenses	800	1	(3)	4,978	(69)	5,707
Depreciation and		_	(0)	.,	(33)	٥, ٠٠٠
depletion and	689	2	1	3,375		4,067
Exploration expenses,	000	_	-	0,010		4,001
including dry holes	41		_	335		376
Merger related expenses	314			418		732
Interest expense	688	370	57	1,415	(2,230)	300
Excise taxes	1,405	370	31	9,545	(2,230)	10,950
	1,405	_	_	- /		
Other taxes and duties	5	_	_	15,701	-	15,706
Income applicable to						
minority and preferred						
<u>interests</u>	-	-	-	182	-	182
Total costs and						
other deductions	16,610	373	55	122,497	(41,470)	98,065
Income before income taxes	7,712	34	(4)	10,125	(5,895)	11,972
Income taxes	687	9	(6)	4, 257		4,947
Income before						
extraordinary item	7,025	25	2	5,868	(5,895)	7,025
- Extraordinary gain, net	•			•	• • •	•
of income tax	985	<u>-</u>		721	(721)	985
Net income	\$ 8,010	\$ 25	<u> </u>		 	\$ 8,010

-14-

-		SeaRiver			
Exxon Mobil		<u> Maritime</u>		Consolidating	
Corporation	Exxon	Financial		and	
Parent	Capital	Uoldinac	All Other	- Eliminating	
Guarantor	- Corporation	Inc.	Subsidiaries	Adjustments (Consolidated

(millions of dollars)

Condenced	hatchiloanoa	halanca	choot	20	٥f	Juna	20	2001
conachaca	CONSOLLUCIO	Datance	JIICCL	as	01	June	50,	

Cash and cash equivalents	s \$ 3,294 \$	- \$	= - \$ 6,004 \$	\$ 9,298
Notes and accounts				
receivable - net	3,904		17, 505	21, 409
Inventories	1,259		7,136	8,395
Other current assets	168	-	9 2,043	2,220
Total current				
assets	8,625		9 32,688	41,322
Property, plant and	,		,	,

Investments and other assets Intercompany receivables Total assets Notes and loans payables Accounts payable and accrued liabilities Income taxes payable	85,976 5,995			69,542	-	88,356
Total assets Notes and loans payables Accounts payable and accrued liabilities	3,993	20,683	584 1,363	317,348 194,879	(385,926) (222,920)	17,982
Notes and loans payables Accounts payable and accrued liabilities	 \$119,291	<u> </u>	<u> </u>			\$1.47 660
Accounts payable and accrued liabilities	\$119,291 =======	\$ 20,794 =======	\$ 1,964 =======	\$614,457	\$(608,846)	\$147,660
accrued liabilities	-\$	\$ 23	-\$-7-	\$ 3,860	\$	\$ 3,890
Income taxes payable	3,396	11	1	21,899		25, 307
	1,502	21	_	4,894		6,417
Total current						
liabilities	4,898	55	8	30,653		35,614
Long-term debt	1,234	266	972	4,817		7,289
Deferred income tax — liabilities	3,344	33	292	12,525		16,194
Other long-term liabilitic	3,344 es 4,398			12, 323 11, 191		15, 589
Intercompany payables	32,443	19,559	383	170,535	(222, 920)	
Total liabilities	46,317	19,913	1,655	229,721	(222, 920)	74,686
Earnings reinvested	93,006	75	(85)	44,160	(44, 150)	93,006
Other shareholders'	·	806	394	34 0,576		·
equity	(20,032)			- 3-0,370	(341,776)	(20, 032)
Total shareholders' equity	72,974	881	309	384,736	(385, 926)	72,974
Total liabilities						
and shareholders'						
equity	\$119,291	\$ 20,794	\$ 1,964	\$614,457	\$(608,846)	\$147,660
Notes and accounts receivable net	4,427	_	_	18,569		22,996
Inventories Other current assets	1,102 262	<u>-</u>	14	7,202 1,743	-	8,304 2,019
Total current						
assets Property, plant and	10,026		14	30,359	_	40,399
equipment net 	18,559	113	9	71,148	_	89,829
Investments and other	90 007	2	558	200 E04	(270 460)	10 770
- assets Intercompany receivables -	80,097 9,339	19,124	1,355	308,584 212,790	(370,469) (242,608)	18,772 —————
Total assets	\$118,021	\$ 19,239	\$ 1,936	\$622,881	\$(613,077)	149,000
Notes and loans payables	======= \$ 60	\$ 74	¢ 7	\$ 6,020	*******	======= \$ 6,161
Accounts payable and	Ψ 00	Ψ /4	Ψ	φ 0,020	Ψ -	Ψ 0,101
accrued liabilities —	3,918	8	2	22,827		26,755
Income taxes payable ———	902	9		4,364		5,275
Theome takes payable						
	4 000	91				
Total_current		91		22 211		20 101
Total current liabilities	4,880 1 200		9 925	33, 211 4, 865	-	38, 191 7, 280
Total current liabilities Long-term debt	1,209	281	925	33, 211 4, 865	-	38,191 7,280
Total current liabilities Long-term debt Deferred income tax	1,209			4,865		7,280
Total current liabilities Long-term debt Deferred income tax liabilities Other long-term liabilitie	1,209 3,334	281	925 925 292			38, 191 7, 280 16, 442 16, 330
Total current liabilities Long-term debt Deferred income tax liabilities Other long-term liabilitie	1,209 3,334	281 31		4,865 12,785	(242,608)	7,280 16,442
Total current liabilities Long-term debt Deferred income tax liabilities Other long-term liabilitie	1,209 3,334 25 4,428	281 31 9	292 	12,785 11,893	(242,608)	7,280 16,442
Total current liabilities Long-term debt Deferred income tax liabilities Other long-term liabilities Intercompany payables Total liabilities Earnings reinvested	1,209 3,334 25 4,428 33,413	281 31 9 17,965	292 412	4,865 12,785 11,893 190,818		7, 280 16, 442 16, 330
Total current liabilities Long-term debt Deferred income tax liabilities Other long-term liabilities Intercompany payables Total liabilities Earnings reinvested	3,334 25 4,428 33,413 47,264	281 31 9 17,965 ————————————————————————————————————	292 412 	4,865 12,785 11,893 190,818 ———————————————————————————————————	(242,608)	7,280 16,442 16,330 78,243 86,652
Total current liabilities Long-term debt Deferred income tax liabilities Other long term liabilities Intercompany payables Total liabilities Earnings reinvested Other shareholders' equity Total shareholders'	3,334 95 4,428 33,413 47,264 86,652 (15,895)	281 31 9 17,965 	292 412 1,638 (96) 394	4,865 12,785 11,893 190,818 ———————————————————————————————————	(242,608) (36,906) (333,563)	7,280 16,442 16,330 78,243 86,652 (15,895)
Total current liabilities Long-term debt Deferred income tax liabilities Other long term liabilities Intercompany payables Total liabilities Earnings reinvested Other shareholders' equity Total shareholders' equity	3,334 95 4,428 33,413 47,264 86,652 (15,895)	281 31 9 17,965 	292 412 1,638 (96)	4,865 12,785 11,893 190,818 	(242,608)	7,280 16,442 16,330 78,243 86,652
Total current liabilities Long-term debt Deferred income tax liabilities Other long term liabilities Intercompany payables Total liabilities Earnings reinvested Other shareholders' equity Total shareholders'	3,334 95 4,428 33,413 47,264 86,652 (15,895)	281 31 9 17,965 	292 412 1,638 (96) 394	4,865 12,785 11,893 190,818 ———————————————————————————————————	(242,608) (36,906) (333,563)	7,280 16,442 16,330 78,243 86,652 (15,895)

	Exxon Mobil		Maritime		Consolidating	l
	Corporation		Financial		and	,
	Parent Guarantor	Capital Corporation		All Other Subsidiaries	Eliminating Adjustments	Consolidate
Condensed consolidated sta	tement of c	•	ns of dolla Six month	,	30. 2001	
Cash provided by/(used in)						
operating activities	\$ 3,214	\$ 31	\$ 37	\$ 11,446	\$ (484)	\$ 14,244
Cash flows from investing activities						
Additions to property, plant and equipment	(1,040)	_	_	(3,330)		(4,370)
Sales of long-term asset Net intercompany	s 514	_	_	231	_	745
investing	2,268	(1,559)	(8)	(680)	(21)	
All other investing, net		(1/000)		334		311
Net cash provided by/ (used in) investing						
àctivities °	1,719	(1,559)	(8)	(3,445)	(21)	(3,314)
Cash flows from financing activities Additions to long-term						
debt Reductions in long-term	<u>_</u>			341		341
debt Additions/(reductions)	(1)	(15)		(341)		(357
in short-term debt	(60)	(51)	_	(2,258)	_	(2,369
Cash dividends	(3, 037)	(31)	_	(2,230)	484	(3,037)
Net ExxonMobil shares sold/(acquired)	(2,776)					(2,776
Net intercompany financing activity	(=7::07	1,594	(29)	(1,586)	21	(=/
All other financing, net	<u>_</u>			(368)		(368)
Net cash provided by/(used in) financing						
activities	(5,874)	1,528	(29)	(4,696)	505	(8,566
Effects of exchange rate changes on eash				(146)		(146
Increase/(decrease) in						
cash and cash equivalent	s \$ (941)		-\$	\$ 3,159		\$ 2,218
	=======					
Condensed consolidated sta	tement of c	ash flows for	six month	ns ended June	30, 2000	
Cash provided by/(used in) operating activities	\$ 4,692	\$ 33	\$ 48	\$ 6,902	\$ (221)	\$ 11,454
	Ψ 1 ,032		Ψ 1 0	Ψ 0,30 <u>2</u>	Ψ (ZZI)	
ash flows from investing activities						
Additions to property, plant and equipment	(756)	_		(3,045)	<u>-</u>	(3,801
Sales of long-term asset Net intercompany	s 1,161	_		2,048	_	3,209
<u>investing</u>	179	(4,116)	(46)	3,951	32	
All other investing, net	93			606		699
Net cash provided					<u></u>	
<pre>by/(used in) investing</pre>	•					

Cash flows from financing
—activities
—Additions to long term

debt	_	_	_	143	_	143
— Reductions in long-term — debt	_	_	_	(280)	<u>-</u>	(280)
- Additions/(reductions) - in short-term debt - net	(978)	(6)	_	(3,194)		(4,178)
— Cash dividends — Net ExxonMobil shares	(3,063)			(221)	221	(3, 963)
— sold/(acquired) — Net intercompany	195				-	195
— financing activity — All other financing, net	-	4,089 -	(2) -	(4, 055) (203)	(32) -	(203)
Net cash provided by/(used in) financing						
	(3,846)	4,083	(2)	(7,810)	189	(7,386)
Effects of exchange rate changes on cash				(50)		(50)
Increase/(decrease) in cash and cash equivalents	\$ 1,523	\$	\$	\$ 2,602	\$ -	\$ 4,125

-16-

EXXON MOBIL CORPORATION

Second Quarter First Six Months

(95)

(150)

75

(185)

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

FUNCTIONAL EARNINGS SUMMARY

Non-U.S.

Merger expenses

		2001	26	99		2001		2000
					_			
		(1	millic	ns o	f do	llars)	
Earnings including merger effects and sp	ecial	items						
Upstream								
United States	\$	1,111				, 739	\$	1,966
Non-U.S.		1,739	1,6	79	- 3	, 889		3,553
Downstream								
United States		844	- 5	94	1	, 253		776
Non-U.S.		423	4	04	1	, 013		591
Chemicals								
United States		149	2	38		194		419
Non-U.S.		168	1	24		323		263
Other operations		128	1	27		269		246
Corporate and financing		(7)	(1	02)		(75)		(314
Merger expenses		(95)		.50)		(185)		(475
Gain from required asset divestitures		`	` 5	30 ⁻		` 40		985
NET INCOME	- \$	4,460	\$ 4,5	30	\$ 9	, 460	\$	8,010
Net income per common share*	==		\$ 0.	66	\$	 1.38	\$	1.16
Net income per common share								
- assuming dilution*	\$	0.65	\$ 0 .	65	\$	1.36	\$	1.14
Merger effects and special items								
 Chemicals								
United States	\$	100	\$	-0	\$	100	\$	
	-		•	_			-	

Gain from required asset divestitures	0	530	40	985
TOTAL		\$ 380	\$ 30 \$	5 510
Earnings excluding merger effects and sp	ecial items			
				
United States	\$ 1,111	\$ 1,086	\$ 2,739 \$	1,966
Non-U.S.			3,889	
Downstream	,	,	,	-,
- United States	844	594	1,253	776
Non-U.S.	423	404	1,200 1,013	591
Chemicals	420	404	1,010	001
- United States	49	238	94	419
Non-U.S.	93	124	248	263
Other operations	128	127 127	269	246
Corporate and financing	(7)	(102)	(75)	(314)
corporate and rinancing	(1)	(102)	(75)	(314)
TOTAL TOTAL	\$ 4,380	\$ 4,150	\$ 9,430 \$	7,500
Earnings per common share*	\$ 0.65	\$ 0.61	 \$ 1.38 \$	1.00
Earnings per common share	Ψ 0.03	Ψ 0.01	Ψ 1.50 4	1.05
assuming dilution*	\$ 0.64	Ф 0 60	ф 1 OC ф	1 07
	- 3 ∀.64	\$ 0.60	\$ 1.36 {) 1.0/

June 20, 2001.

17

SECOND QUARTER 2001 COMPARED WITH SECOND QUARTER 2000

Exxon Mobil Corporation reported record second quarter results. Excluding merger effects and special items, estimated second quarter 2001 earnings of \$4,380 million (\$0.64 per share) increased \$230 million (6 percent) from the second quarter of 2000. Including merger effects and special items, estimated second quarter net income of \$4,460 million (\$0.65 per share) was \$70 million lower, primarily reflecting the absence of last year's gains on asset divestments required as a condition of the merger. These per share amounts reflect the two-for-one stock split effective June 20, 2001. Included in this year's second quarter net income were merger expenses and special items netting to a favorable \$80 million, while last year's second quarter included net favorable merger effects of \$380 million.

Revenue for the second guarter of 2001 totaled \$56,184 million compared with \$55,956 million in 2000. Capital and exploration expenditures of \$2,834 million in the second quarter of 2001 were up \$410 million, or 17 percent, compared with \$2,424 million last year and were 13 percent higher than in the first quarter.

The improvement in earnings reflected higher U.S. natural gas realizations and refining margins, both of which were very strong early in the second quarter but declined significantly as the quarter progressed. The decline in these key earnings drivers along with crude oil prices has continued into the third quarter. Upstream volumes were higher excluding the effect of suspending natural gas production operations in the Aceh province in Indonesia due to security concerns. Capital expenditures were higher in line with full-year spending plans and company-wide operating cost efficiencies continued to increase.

Upstream earnings were \$2,850 million, an increase of \$85 million from last year, and represent a second quarter record. The higher earnings were driven by higher average natural gas realizations, particularly in the U.S. This was partly offset by lower average crude oil realizations, especially among heavier crude grades, and higher exploration expenses in future growth areas. Liquids production increased 1 percent with growth in West Africa, Kazakhstan and Canada. Natural gas volumes increased by about 4 percent absent the impact of the Aceh shutdown.

Downstream earnings of \$1,267 million were also a second quarter record. These results were \$269 million, or 27 percent higher than the same period a year ago, reflecting stronger refining and marketing margins, particularly in the U.S. Although average U.S. refining margins were well above last year's levels, there was significant margin erosion towards the end of the quarter. Refining margins remained weak in Asia Pacific. Sales volumes were flat when adjusted for the impact of U.S. businesses divested as a regulatory requirement of the merger.

Chemicals earnings of \$317 million included \$175 million of net gains on asset management activities. Absent this special item, chemicals earnings of \$142 million declined \$220 million due to a significant deterioration in margins, particularly in the U.S., as higher natural gas prices drove up

feedstock costs while product realizations declined. U.S. volumes decreased 6 percent reflecting weak economic conditions in the manufacturing sector. Outside the U.S., higher volumes were offset by lower margins and higher expenses associated with new capacity additions. Earnings from other operations were essentially unchanged from last year as higher volumes and coal realizations were offset by lower copper prices.

_____1

Second quarter net income included merger expenses of \$95 million (\$167 million before tax) and \$175 million of special gains related to asset management activities in the chemicals segment.

In the second quarter, ExxonMobil continued its active investment program, spending \$2,834 million on capital and exploration projects, compared with \$2,424 million last year, reflecting higher spending in both the upstream and downstream.

During the quarter, the Corporation announced a two for one stock split and an additional two cents per share dividend (one cent per share on a post split basis), both with a record date of June 20, 2001.

OTHER COMMENTS ON SECOND QUARTER COMPARISON

Upstream earnings benefited from higher natural gas realizations, up 25 percent from last year. The higher realizations were driven by higher U.S. gas prices, although these steadily declined during the quarter. Lower crude oil realizations and higher exploration expenses in growth areas were a partial offset.

Liquids production of 2,533 kbd (thousands of barrels per day) increased from 2,514 kbd in the second quarter of 2000. This increase reflected higher production in Equatorial Guinea, Nigeria, Kazakhstan and Canadian heavy oil operations, partly offset by natural field declines in mature areas. Worldwide gas production was up about 4 percent, primarily reflecting higher production in Europe, Australia, Canada and Qatar, before including the effect of suspending operations at the Arun facility in the Aceh province in Indonesia due to security concerns. On a year to year basis, including the effects of Arun, second quarter natural gas production was 9,131 mcfd (millions of cubic feet per day) in 2001, compared with 9,247 mcfd last year.

Earnings from U.S. upstream operations were \$1,111 million, an increase of \$25 million from the prior year. Upstream earnings outside the U.S. were \$1,739 million, an increase of \$60 million.

Downstream results improved by 27 percent from the second quarter of 2000 primarily reflecting stronger refining margins in the U.S. Asia Pacific margins remained depressed. Refining margins in all regions declined throughout the quarter, particularly in the U.S., while improving marketing margins provided a partial offset. Petroleum product sales of 7,933 kbd decreased from 8,035 kbd in the second quarter of 2000. Absent the volumes from operations divested as a regulatory requirement of the merger, sales were flat.

U.S. downstream earnings were \$844 million, up \$250 million. Non-U.S. downstream earnings of \$423 million were \$19 million higher than last year.

Chemicals earnings, excluding a \$175 million net gain on asset management activities, were \$142 million, down \$220 million from the same quarter a year ago as higher feedstock costs and energy costs, particularly in the U.S., put significant pressure on commodity margins. Prime product sales volumes of 6,418 kt (thousands of metric tons) were 3 percent below last year's level, reflecting a difficult U.S. market, partly offset by higher sales outside of the U.S. which were helped by recent capacity additions.

-19-

Earnings from other operations, including coal, minerals and power, totaled \$128 million, compared with \$127 million in the second quarter of 2000. Higher volumes from continuing operations and higher coal realizations were offset by lower copper prices.

Corporate and financing expenses of \$7 million compared with \$102 million last year, reflecting lower net interest costs due to lower debt levels and higher eash balances, and favorable foreign exchange effects.

During the period, the company's operating segments continued to benefit from reductions in the tax rates of several countries and favorable resolution of tax-related issues.

Second quarter net income included \$95 million of after tax merger expenses and special gains of \$175 million from asset management activities in chemicals.

During the second quarter of 2001, Exxon Mobil Corporation purchased 34.8 million shares of its common stock for the treasury at a gross cost of \$1,516 million. These purchases were to offset shares issued in conjunction with company benefit plans and programs and to reduce the number of shares outstanding. Shares outstanding were reduced from 6,900 million at the end of the first quarter of 2001 to 6,871 million at the end of the second quarter. Purchases may be made in both the open market and through negotiated transactions, and may be discontinued at any time. The number of common shares reflect the two-for-one stock split which had a record date of June 20, 2001.

FIRST SIX MONTHS 2001 COMPARED WITH FIRST SIX MONTHS 2000

Excluding merger effects and special items, record first half 2001 earnings of \$9,430 million (\$1.36 per share) increased \$1,930 million, or 26 percent from the first half of last year. Including merger effects and special items, first half net income of \$9,460 million (\$1.36 per share) increased \$1,450 million. Included in this year's first half net income was a net favorable \$30 million in merger effects and special items, while last year's first half included net favorable merger effects of \$510 million.

Upstream earnings increased primarily due to higher natural gas realizations, particularly in the U.S., which reached historical highs at the beginning of 2001 but have eased over the first six months, ending the period below prior year levels. The impact of higher average gas realizations was slightly offset by lower crude oil realizations and higher exploration expenses in future growth areas. Liquids production of 2,574 kbd increased 16 kbd over the first half of 2000, reflecting higher production in West Africa, Kazakhstan and Canada, partly offset by natural field declines in mature areas and the decision early in the year to reduce gas plant processing to maximize natural gas sales. Absent the effect of suspending operations in the Aceh province of Indonesia due to security concerns, worldwide gas production was up about 3 percent, with increases in Europe, Australia, Canada and Qatar. Including the impact of lower Indonesia volumes, first half 2001 worldwide natural gas production of 10,612 mcfd compared with 10,696 mcfd in 2000.

Earnings from U.S. upstream operations for the first half of 2001 were \$2,739 million, an increase of \$773 million. Earnings outside the U.S. were \$3,889 million, \$336 million higher than last year.

-20-

Downstream earnings improved by 66 percent versus the first half of 2000, reflecting higher refining margins in the U.S., higher marketing margins, particularly outside the U.S., and improved refinery operations. Petroleum product sales of 7,959 kbd compared with 7,916 kbd in the first half of 2000. Excluding the effect of the required divestments, volumes were up 2 percent.

U.S. downstream earnings were \$1,253 million, up \$477 million. Earnings outside the U.S. of \$1,013 million were \$422 million higher than last year.

First half chemicals earnings were \$517 million, including \$175 million of net gains on asset management activities. Absent this special item, chemicals earnings were \$342 million, \$340 million lower than last year. Most of the reduction occurred in the U.S. as higher feedstock and energy costs put significant pressure on commodity margins. Prime product sales volumes of 12,951 kt were slightly below last year's level. Lower sales in the U.S., reflecting reduced industry demand, were largely offset by higher sales outside the U.S.

Earnings from other operations totaled \$269 million, an increase of \$23 million reflecting higher volumes from continuing operations and higher coal realizations, partly offset by lower copper prices. Corporate and financing expenses decreased \$239 million to \$75 million, reflecting lower net interest costs due to lower debt levels and higher cash balances, along with favorable foreign exchange and tax effects.

On November 30, 1999, a wholly-owned subsidiary of Exxon Corporation merged with Mobil Corporation so that Mobil became a wholly-owned subsidiary of Exxon (the "Merger"). At the same time, Exxon changed its name to Exxon Mobil Corporation. The Merger was accounted for as a pooling of interests.

In the second quarter of 2001, in association with the Merger, \$167 million of before tax costs (\$95 million after tax) were recorded as merger related expenses. In the second quarter of 2000, merger related expenses were \$202 million before tax (\$150 million after tax). For the six months ended June 30, 2001 merger related expenses totaled \$288 million before tax (\$185 million after tax). For the six months ended June 30, 2000, merger related expenses totaled \$732 million (\$475 million after tax).

The severance reserve balance at the end of the second quarter of 2001 is expected to be expended in 2001 and 2002. The following table summarizes the activity in the severance reserve for the six months ended June 30, 2001:

 Opening			Balance at
- орентид			barance at
 Ralance	Additions	Deductions -	Period End
Darance	Additions	Deductions	T CT 100 Ema
	(millions o	f dollars)	
	,	/	
 317	67		214

Merger related expenses are expected to grow to approximately \$2.5 billion before tax on a cumulative basis by 2002. Merger synergy initiatives, including cost savings, efficiency gains, and revenue enhancements, are on track.

21

Gertain property — primarily refining, marketing, pipeline and natural gas distribution assets — were divested as a condition of the regulatory approval of the Merger by the U.S. Federal Trade Commission and the European Commission. For the six months ended June 30, 2001, the net after tax gain from required asset divestitures, all in the first quarter, totaled \$40 million (including an income tax credit of \$15 million), or \$0.01 per common share. Second quarter 2000 included a net after tax gain of \$530 million (net of \$75 million of income taxes), or \$0.08 per common share, from required asset divestments. For the six months ended June 30, 2000, the net after tax gain from required asset divestitures totaled \$985 million (net of \$624 million of income taxes), or \$0.14 per common share. These merger related net gains from required asset divestitures have been reported as extraordinary items in accordance with accounting requirements for business combinations accounted for as a pooling of interests.

LIQUIDITY AND CAPITAL RESOURCES

Net cash generation before financing activities was \$10,930 million in the first six months of 2001 versus \$11,561 million in the same period last year. Operating activities provided net cash of \$14,244 million, an increase of \$2,790 million from the prior year, influenced by higher net income. Investing activities used net cash of \$3,314 million, compared to cash provided of \$107 million in the prior year, reflecting higher additions to property, plant, and equipment and the absence of proceeds from the asset divestments that were required as a condition of regulatory approval of the merger.

Net cash used in financing activities was \$8,566 million in the first half of 2001 versus \$7,386 million in the same period last year. The increase was driven by purchases of shares of ExxonMobil common stock, partially offset by lower debt reductions in the current year period versus last year.

During the first half of 2001, Exxon Mobil Corporation purchased 69.7 million shares of its common stock for the treasury at a gross cost of \$2,958 million. These purchases were to offset shares issued in conjunction with company benefit plans and programs and to reduce the number of shares outstanding. Purchases may be made in both the open market and through negotiated transactions, and may be discontinued at any time.

Revenue for the first half of 2001 totaled \$113,484 million compared to \$110,037 million in the first half of 2000.

Capital and exploration expenditures were \$5,350 million in the first half 2001

compared to \$4,648 million in last year's first half. Given the breadth of ExxonMobil's portfolio of attractive growth opportunities, capital and exploration investments are expected to increase by 15 to 20 percent in 2001 versus 2000 and another 10 percent in 2002.

Total debt of \$11.2 billion at June 30, 2001 decreased \$2.3 billion from year-end 2000. The corporation's debt to total capital ratio was 12.8 percent at the end of the first half of 2001, compared to 15.4 percent at year-end 2000.

Although the corporation issues long-term debt from time to time and maintains a revolving commercial paper program, internally generated funds cover the majority of its financial requirements.

-22

Litigation and other contingencies are discussed in note 7 to the unaudited condensed consolidated financial statements. There are no events or uncertainties known to management beyond those already included in reported financial information that would indicate a material change in future operating results or future financial condition.

The corporation, as part of its ongoing asset management program, continues to evaluate its mix of assets for potential upgrade. Because of the ongoing nature of this program, dispositions will continue to be made from time to time, within the constraints of pooling of interests accounting, which will result in either gains or losses.

FORWARD-LOOKING STATEMENTS

Statements in this discussion regarding expectations, plans and future events or conditions are forward looking statements. Actual future results, including merger related expenses; synergy benefits from the merger (including cost savings, efficiency gains, and revenue enhancements); financing sources; the resolution of contingencies; the effect of changes in prices, interest rates and other market conditions; and environmental and capital expenditures could differ materially depending on a number of factors. These factors include management's ability to implement merger plans successfully and on schedule; the outcome of commercial negotiations; changes in the supply of and demand for crude oil, natural gas and petroleum and petrochemical products; and other factors discussed above and discussed under the caption "Factors Affecting Future Results" in Item 1 of ExxonMobil's 2000 Form 10 K.

Item 3.	Quantitative and Qualitative Disclosures About Market Risk
	Information about market risks for the six months ended June 30, 2001 does not differ materially from that discussed under Item 7A of the
	registrant's Annual Report on Form 10-K for 2000.
	PART II. OTHER INFORMATION
Item 1.	Legal Proceedings
	On May 21, 2001, the Puerto Rican Environmental Quality Board ("EQB")in Case No. 0A 09 TE 102 issued an order alleging that Esso Standard Oil Company has failed to perform its obligations for investigation and remediation of alleged hydrocarbon contamination associated with underground storage tanks at the La Vega Esso Station Barranquitas, Puerto Rico, in violation of the Puerto Rico Environmental Public Policy Act, Act No. 0 of June 18, 1970, as amended, 12 L.P.R.A. Sections 1121 et seq., and Underground Storage Tank Control Regulation and Water Quality Standards Regulation promulgated pursuant thereto. The EQB seeks a penalty of \$75,960,000. On July 10, 2001, Mobil Oil Corporation was served by the State of No. York in a case captioned State of New York v. Mobil Oil Corporation, et al. The case is pending in the New York State Supreme Court, 3rd District, Albany County, New York, Cause No. L 00054 01. The State alleges violations of Article 12 of the New York Navigation Law in connection with an underground storage tank clean up in the City of Liberty, New York. In addition to seeking approximately \$1.1 million in compensatory damages, the State is seeking statutory penalties of up to \$25,000 for each offense for each day of violation. Refer to the relevant portions of Note 7 on pages 8 and 9 of this Quarterly Report on Form 10 Q for further information on legal proceedings.
Item 4.	Submission of Matters to a Vote of Security Holders At the annual meeting of shareholders on May 30, 2001, the following proposals were voted upon. Votes are presented on a pre-split basis
	since the voting was before the June 20, 2001 effective date of the two for one stock split. Percentages are based on the total of the shares voted for and against.
	Concerning Election of Directors Votes Votes

Nominees for Directors

Withheld

Cast For

Michael J. Boskin	2,809,088,501	28, 452, 09 4
Rene Dahan	2,810,220,563	27, 320, 03 2
William T. Esrey	2,809,687,874	27, 852, 721
Donald V. Fites	2,807,295,334	30, 245, 261
Charles A. Heimbold, Jr.	2,808,130,956	29,409,63 9
James R. Houghton	2,809,407,888	28, 132, 707
William R. Howell	2,808,140,103	29, 400, 49 2
Helene L. Kaplan	2,751,863,231	85,677,364
Reatha Clark King	2,809,122,376	28, 418, 219
Philip E. Lippincott	2,809,170,486	28,370,109
Harry J. Longwell	2,809,550,007	27, 990, 588
Marilyn Carlson Nelson	2,809,489,818	28,050,777
Lee R. Raymond	2,808,419,961	29, 120, 63 4
Eugene A. Renna	2,809,526,746	28, 013, 849
3	, , ,	, ,
Walter V. Shipley Concerning Ratification of Independent Votes Cast For: Votes Cast Against: Abstentions:	ndent Auditors 2,761,310,680 57,087,321	28, 564, 61 — 98.0% — 2.0%
Concerning Ratification of Independent Votes Cast For: Votes Cast Against: Abstentions:	ndent Auditors	98.0%
Concerning Ratification of Independent Votes Cast For: Votes Cast Against:	ndent Auditors 2,761,310,680 57,087,321	98.0%
Concerning Ratification of Independent Votes Cast For: Votes Cast Against: Abstentions: Broker Non-Votes:	ndent Auditors 2,761,310,680 57,087,321	— 98.0%
Concerning Ratification of Independent Votes Cast For: Votes Cast Against: Abstentions: Broker Non Votes: Concerning Government Service	2,761,310,680 57,087,321 19,142,592	— 98.0% — 2.0%
Concerning Ratification of Independent Votes Cast For: Votes Cast Against: Abstentions: Broker Non Votes: Concerning Government Service Votes Cast For: Votes Cast Against: Abstentions:	2,761,310,680 57,087,321 19,142,592 2 101,107,058 2,182,609,772 63,359,197	98.0% 2.0%
Votes Cast For: Votes Cast Against: Abstentions: Broker Non Votes: Concerning Government Service Votes Cast Against: Votes Cast Against:	2,761,310,680 57,087,321 19,142,592 2 101,107,058 2,182,609,772 63,359,197	98.0% 2.0%
Concerning Ratification of Independent Votes Cast For: Votes Cast Against: Abstentions: Broker Non Votes: Concerning Government Service Votes Cast For: Votes Cast Against: Abstentions:	2,761,310,680 57,087,321 19,142,592 2 101,107,058 2,182,609,772 63,359,197	98.0% 2.0%
Votes Cast For: Votes Cast Against: Abstentions: Broker Non Votes: Concerning Government Service Votes Cast Against: Votes Cast For: Votes Cast Against: Abstentions: Broker Non Votes:	2,761,310,680 57,087,321 19,142,592 2 101,107,058 2,182,609,772 63,359,197 490,464,568	98.0% 2.0% ——4.4% ——95.6%
Concerning Ratification of Independent Votes Cast For: Votes Cast Against: Abstentions: Broker Non Votes: Concerning Government Service Votes Cast For: Votes Cast Against: Abstentions: Broker Non Votes: Concerning Two Director Nominees Votes Cast For:	2,761,310,680 57,087,321 19,142,592 2 101,107,058 2,182,609,772 63,359,197 490,464,568	98.0% 2.0% ——4.4% ——95.6%
Concerning Ratification of Independent Votes Cast For: Votes Cast Against: Abstentions: Broker Non Votes: Concerning Government Service Votes Cast For: Votes Cast Against: Abstentions: Broker Non Votes: Concerning Two Director Nominees	2,761,310,680 57,087,321 19,142,592 2 101,107,058 2,182,609,772 63,359,197 490,464,568	98.0% 2.0% ——4.4% ——95.6%

25

Concerning Policy on Board Diversity

Votes Cast For:

TO COO GROCE TO . T	== :, ===, : : =	0.070
	2,019,283,526	90.4%
Abstentions:	112, 966, 728	
Broker Non-Votes:	490, 464, 568	
Concerning Amendment of EEO Policy		
	290, 271, 760	13.0%
	1,950,194,247	87.0%
Abstentions:	106,610,020	
Broker Non-Votes:	490, 464, 568	
Concerning Executive Pay and Downs	izing	
	213, 366, 313	9.3%
	2,069,583,496	90.7%
Abstentions:	64, 126, 218	
Proker Non-Votes:	400 464 568	

214,825,773

9.6%

Concerning Executive Compensation Factors

Votes Cast For:	215 015 010	9.5%
voics oust for .	210, 910, 910	3.370
Votes Cast Against:	2 050 024 422	90.5%
votes tast Against.	2,050,034,422	30.370
Abstantions:	81,126,595	
AUSTONIE IONS.	01, 120, 333	
Proker Non-Votes:	490,464,568	
DI OKCI NOII VOLCO.	730, 707, 300	

Votes Cast For: Votes Cast Against: Abstentions: Broker Non-Votes:	215,394,152 2,035,008,315 96,673,560 490,464,568	9.6% 90.4%
Votes Cast For: Votes Cast Against: Abstentions: Broker Non-Votes:	199,035,075 2,037,646,752 110,394,200 490,464,568	8.9% 91.1%

See also pages 3 through 9 and pages 26 through 42 of the registrant's definitive proxy statement dated April 18, 2001.

-26-

Item 5. Other Information

Extraordinary gain, net

Cumulative effect of

accounting change

of income tax

This selected financial data from Item 6 of the registrant's Annual Report on Form 10 K for 2000 has been restated to reflect the two for one stock split effective June 20, 2001. Restated data elements are marked with an asterisk (*).

	2000	1999	1998	1997	1996
	(millio	ons of doll	ars, excep	t per shar	e amount
Sales and other operating					
revenue, including excise					
taxes	\$228,439	\$182,529	\$165,627	\$197,732	\$210,03
Vet income					
Before extraordinary item					
and cumulative effect of					
accounting change	\$ 15,990	\$ 7,910	\$ 8,144	\$ 11,732	\$ 10,47
Extraordinary gain from	+ -0 / 0 00	· .,	4 0 /	+ , ·	Ψ = 0,
required asset					
divestitures, net of					
income tax	\$ 1,730	¢	¢	¢	Ф
Cumulative effect of	Ψ 1,730	Ψ -	Ψ -	Ψ -	Ψ
	φ	Ф	ф (7 0)	Ф	ф
accounting change	-	-	\$ (70)	-	-
Net income	\$ 17,720	\$ 7,910	\$ 8,074	\$ 11,732	\$ 10,47
let income - per common share	<u>*</u>				
Before extraordinary item					
and cumulative effect of					
accounting change	\$ 2.30	¢ 111	\$ 1.16	\$ 1.66	¢ 1 1
Extraordinary gain, net	Φ 2.30	Φ 1.14	Φ 1.10	φ 1.00	Φ 1.4
of income tax	\$ 0.25	Ф	Ф	Ф	Ф
Cumulative effect of	→ ∀.∠5	-	-	-	-
	Φ.	Φ.	d (0.01)	Φ.	Φ.
accounting change	3	*	\$ (0.01)	- 5 -	\$
Net income	\$ 2.55	\$ 1.14	\$ 1.15	\$ 1.66	\$ 1.4
et income per common share					
- assuming dilution*					
Before extraordinary item					
and cumulative effect of					
accounting change	\$ 2.27	\$ 1.12	\$ 1.15	\$ 1.64	\$ 1.4
Sytrograding Change	Ψ Ζ.Ζί	Ψ 1.12	Ψ 1.15	Ψ 1.04	Ψ 1.4

0.25 \$ - \$

- \$ (0.01) \$

Net income		2.52	\$	1.12	\$	1.14	\$	1.64	\$	1.46
					·		·		·	
Cash dividends per common	Ф	0.88	ф	0.04	ф	0 02	ф	0 01	Ф	0 77
- share*	Ď	₩.88	Þ	0.84	Þ	0.83	Ф	₩.81	Ť	0.77
Total assets	\$1	49,000	\$1	44,521	\$1	39,335	\$1 .	43,751	\$1 4	16,939
Long-term debt	¢	7,280	Ф	9 402	Ф	0 522	Φ.	10 060	¢ 1	11 006
Long-term debt	Ψ	1,200	Ψ	0,402	Ψ	0,332	Ψ.	10,000	Ψ	11, 300
Item 6. Exhibits and Repor	ts on	Form 8	} - K							
— a) Exhibits										
α) Exilibres										
Exhibit 3(i) Res	tated	Certif	ica	te of I	nco	rporati	on,	as res	state	ed
		30, 1 9 2001.	99,	and as	; fu	rther a	men	ded eff	ecti	i ve
3411	ic 20,	2001.								
— b) Reports on Form 8-	K									
On April 2, 2001 t	ho ro	nistran	ıt f	iled a	rea	ulation	ED	discle	sure	ina
Current Report on										
the company and an										nunity
and media and the	Exxon	Mobil a	ınnu	al meet	ing	of sha	reh	olders .	-	
		-27-								
	EXX	ON MOBI	L C	ORPORAT	ION					
		SIGN	IATU	RE						
		0_0	., 0							
Pursuant to the requirement	s of	the Sec	uri	ties Ex	cha	nge Act	of	1934.	the	
Registrant has duly caused	this	report	to	be sigr	red	on its	beh	alf by	the	
undersigned, thereunto duly	' auth	orized.	-							
				EXXON P	10BI	L CORPO	RAT	ION		
Date: August 13, 2001			/	s/ E	ONA	LD D. H	UMPI	HREYS		
	Do	nald D.	Hu	mphreys	s, V	ice Pre	sid	ent, Co	ntro	ller

EXXON MOBIL CORPORATION
FORM 10-Q
FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2001
INDEX TO EXHIBITS
3(i). Restated Certificate of Incorporation, as restated November 30, 1999 and as further amended effective June 20, 2001.

-29-

corporations by the New Jersey Business Corporation Act or by any amendment or
supplement thereto or by any statute enacted to take the place thereof, insofar
as such powers authorize or may hereafter authorize corporations to engage in
activities.
FOURTH. The aggregate number of shares which the corporation
shall have authority to issue is nine billion two hundred million
(9,200,000,000) shares, divided into two hundred million (200,000,000) shares
of preferred stock without par value and nine billion (9,000,000,000) shares
of common stock without par value.
(1) The board of directors of the correction is sutherized at
(1) The board of directors of the corporation is authorized at any time or from time to time (i) to divide the shares of preferred stock into
classes and into series within any class or classes of preferred stock; (ii) to
determine for any such class or series its designation, relative rights,
preferences and limitations; (iii) to determine the number of shares in any
such class or series (including a determination that such class or series shall
consist of a single share); (iv) to increase the number of shares of any such
class or series previously determined by it and to decrease such previously
determined number of shares to a number not less than that of the shares of such class or series then outstanding; (v) to change the designation or number
of shares, or the relative rights, preferences and limitations of the shares,
of any theretofore established class or series no shares of which have been
issued; and (vi) to cause to be executed and filed without further approval of
the shareholders such amendment or amendments to the Restated Certificate of
Incorporation as may be required in order to accomplish any of the foregoing.
In particular, but without limiting the generality of the foregoing, the board
of directors is authorized to determine with respect to the shares of any class
or series of preferred stock:
(a) whether the holders thereof shall be entitled to
cumulative, non-cumulative or partially cumulative dividends or to no dividends
and, with respect to shares entitled to dividends, the dividend rate or rates
(which may be fixed or variable and may be made dependent upon facts
ascertainable outside of the Restated Certificate of Incorporation) and any
other terms and conditions relating to such dividends;
(b) whether the holders thereof shall be entitled to
receive dividends payable on a parity with or subordinate or in preference to
the dividends payable on any other class or series of shares of the
corporation;
2
2
(c) whether, and if so to what extent and upon what terms
(c) whether, and if so to what extent and upon what terms and conditions, the holders thereof shall be entitled to preferential rights
(c) whether, and if so to what extent and upon what terms and conditions, the holders thereof shall be entitled to preferential rights upon the liquidation of, or upon any distribution of the assets of, the corporation;
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H.M. Flagler	of New York City,	One share.
Paul Babcock, Jr.	of Jersey City,	One share.
James McGee	of Plainfield, New Jersey,	One share.
Thos. C. Bushnell	of Morristown, New Jersey,	One share.
John D. Rockefeller	of Cleveland, Ohio,	}
Wm. Rockefeller	of New York City,	
J.A. Bostwick	of New York City,	_
John D. Archbold	of New York City,	_ −
O.H. Payne	of Cleveland, Ohio,	
Wm. G. Warden	of Philadelphia, Pa.,	
Benj. Brewster	of New York City,	_ →
Chas. Pratt	of Brooklyn, N.Y.,	
and H.M. Flagler	of New York City.	
	3	

Trustees of Standard Oil Trust, twenty-nine thousand nine hundred and ninety-six shares (29,996), of which twenty one thousand seven hundred and twenty-four shares (21,724) were issued for property purchased and necessary for the business of this corporation.

SIXTH. The number of directors of the corporation as of November 30, 1999 is 19 and their names and business office addresses are:

Stanford University	Park City, Utah 84060
Stanford, California 94305-6010	• ,
	Mr. Harry J. Longwell
Mr. Rene Dahan	5959 Las Colinas Boulevard
5959 Las Colinas Boulevard	Irving, Texas 75039-2298
Irving, Texas 75039-2298	31
	Mrs. Marilyn Carlson Nelson
Mr. William T. Esrey	Carlson Companies, Inc.
Sprint Corporation	1405 Xenium Lane North
2330 Shawnee Mission Pkwy.	Plymouth, Minnesota 55441
Westwood, Kansas 66205	,
	Mr. J. Richard Munro
Mr. Donald V. Fites	Time Warner Cable
100 N. E. Adams Street	290 Harbor Drive
Peoria, IL 61629-9210	Stamford, CT 06902
Mr. Jess Hay	Mr. Lucio A. Noto
Chase Tower	5959 Las Colinas Boulevard
2200 Ross Avenue	Irving, TX 75039-2298
Dallas, Texas 75201-2764	3,
	Mr. Lee R. Raymond
Mr. Charles A. Heimbold, Jr.	5959 Las Colinas Boulevard
Bristol-Myers Squibb Company	Irving, Texas 75039-2298
345 Park Avenue	
New York, NY 10154-0037	Mr. Eugene A. Renna
<u> </u>	5959 Las Colinas Boulevard
Mr. James R. Houghton	Irving, Texas 75039-2298
80 East Market Street	
Corning, New York 14830	Mr. Walter V. Shipley
	The Chase Manhattan Corporation
Mr. William R. Howell	270 Park Avenue
6501 Legacy Drive	New York, New York 10017-2070
Plano, Texas 75024-3698	•
	Mr. Robert E. Wilhelm
Mrs. Helene L. Kaplan	5959 Las Colinas Boulevard
Skadden, Arps, Slate, Meagher & Flom	Irving, Texas 75039-2298
919 Third Avenue	5 ,
New York, NY 10022-3897	
Dr. Reatha Clark King	
General Mills Foundation	
One Coneral Mills Poulovard	

One General Mills Boulevard Minneapolis, Minnesota 55426

SEVENTH. The number of directors at any time may be increased or diminished by vote of the board of directors, and in case of any such increase the board of directors shall have power to elect each such additional director to hold office until the next succeeding annual meeting of shareholders and until his successor shall have been elected and qualified.

The board of directors, by the affirmative vote of a majority of the directors in office, may remove a director or directors for cause where, in the judgment of such majority, the continuation of the director or directors in office would be harmful to the corporation and may suspend the director or directors for a reasonable period pending final determination that cause exists for such removal.

The board of directors from time to time shall determine whether and to what extent, and at what times and places, and under what conditions and regulations, the accounts and books of the corporation, or any of them, shall be open to the inspection of the shareholders; and no shareholder shall have any right of inspecting any account or book or document of the corporation, except as conferred by statute or authorized by the board of directors, or by a resolution of the shareholders.

EIGHTH. The following action may be taken by the affirmative vote of a majority of the votes cast by the holders of shares of the corporation entitled to vote thereon:

(2) The adoption by the shareholders of a proposed plan of merger or consolidation involving the corporation; (3) The approval by the shareholders of a sale, lease, exchange, or other disposition of all, or substantially all, the assets of the corporation otherwise than in the usual and regular course of business as
or other disposition of all, or substantially all, the assets of the corporation otherwise than in the usual and regular course of business as
conducted by the corporation; and
——————————————————————————————————————
NINTH. Except as otherwise provided by statute or by this certificate of incorporation or the by laws of the corporation as in each case the same may be amended from time to time, all corporate powers may be exercised by the board of directors. Without limiting the foregoing, the board of directors shall have power, without shareholder action:
(1) To authorize the corporation to purchase, acquire, hold, lease, mortgage, pledge, sell and convey such property, real, personal and mixed, without as well as within the State of New Jersey, as the board of directors may from time to time determine, and in payment for any property to issue, or cause to be issued, shares of the corporation, or bonds, debentures, notes or other obligations or evidence of indebtedness thereof secured by pledge, security interest or mortgage, or unsecured; and
(2) To authorize the borrowing of money, the issuance of bonds, debentures, notes and other obligations or evidences of indebtedness of the corporation, secured or unsecured, and the inclusion of provisions as to redeemability and convertibility into shares of
6
stock of the corporation or otherwise, and, as security for money borrowed or bonds, debentures, notes and other obligations or evidences of indebtedness

issued by the corporation, the mortgaging or pledging of any property, real, personal, or mixed, then owned or thereafter acquired by the corporation.

TENTH. To the full extent from time to time permitted by law, no director or officer of the corporation shall be personally liable to the corporation or its shareholders for damages for breach of any duty owed to the corporation or its shareholders. Neither the amendment or repeal of this Article, nor the adoption of any provision of this certificate of incorporation inconsistent with this Article, shall eliminate or reduce the protection afforded by this Article to a director or officer of the corporation with respect to any matter which occurred, or any cause of action, suit or claim which but for this Article would have accrued or arisen, prior to such amendment, repeal or adoption.

7
<u>EXHIBIT</u>
PART I
Class A Preferred Stock
Section 1. Designation and Amount; Special Purpose Restricted
Transfer Issue.
(A) The shares of this class of preferred stock shall be designated as "Class A Preferred Stock" (referred to herein as the "Class A Preferred Stock") and the aggregate number of shares constituting such class which the Corporation shall have the authority to issue is 16,500,000. The shares of this class shall have a stated value of \$61.50 per share (the "State Value").
(B) Shares of Class A Preferred Stock shall be issued only to a trustee acting on behalf of the Plan (as defined in Section 9(F)(vii)). In the event of any transfer of shares of Class A Preferred Stock to any person other than the Corporation or the trustee of the Plan, the shares of Class A Preferred Stock so transferred, upon such transfer and without any further action by the Corporation or the holder, shall be automatically converted into shares of the Corporation's Common Stock without par value (the "Common Stock" pursuant to Section 5 hereof and no such transferee shall have any of the voting powers, preferences and relative, participating, optional or special rights ascribed to shares of Class A Preferred Stock hereunder but, rather, only the powers and rights pertaining to the Common Stock into which such shares of Class A Preferred Stock shall be so converted. In the event of such
conversion, the transferee of the shares of Class A Preferred Stock shall be treated for all purposes as the record holder of the shares of Common Stock into which such shares of Class A Preferred Stock have been automatically converted as of the date of such transfer; provided, however, that the pledge
of Class A Preferred Stock as collateral under any credit agreement for the financing or refinancing of the initial purchase of the Class A Preferred Stock by the Plan shall not constitute a transfer for purposes of this Section 1. Certificates representing shares of Class A Preferred Stock shall be legended to reflect such restrictions on transfer. Notwithstanding the foregoing provisions of this Section 1 (B), shares of Class A Preferred Stock (i) upon allocation to the account of a participant in the Plan, shall be converted in shares of Common Stock pursuant to Section 5 hereof and the shares of Common Stock issued upon such conversion may be transferred by the holder thereof as
permitted by law and (ii) shall be redeemable by the Corporation upon the term and conditions provided by Sections 6, 7 and 8 hereof.
Section 2. Dividends and Distributions.
(A) Subject to the provisions for adjustment hereinafter set forth, the holders of shares of Class A Preferred Stock shall be entitled to receive, when, as and if declared by the Board of Directors out of funds available under applicable law and the Certificate of Incorporation, cumulative cash dividends ("Preferred Dividends") in an amount per share equal to \$4.68 per annum and no more, payable (x) monthly in arrears, one twelfth on the 20th day of each month, commencing on July 20, 1989 and ending on June 20, 1990, as
thereafter (y) quarterly in arrears, one-quarter on the 20th day of each Marcl June, September and December in each year (each such monthly and quarterly da: a "Dividend Payment Date"), to holders of record at the start of business on such Dividend Payment Date. In the event that any Dividend Payment Date shall occur on any day other than a "Business Day" (as defined in Section 9(F)(i)),

Business Day immediately succeeding such Dividend Payment Date. Preferred Dividends shall begin to accrue on outstanding shares of Class A Preferred Stock from the date of issuance of such shares of Class A Preferred Stock. Preferred Dividends shall accrue on a daily basis whether or not the Corporation shall have earnings or surplus at the time. Preferred Dividends accrued after the date of issuance for any period less than a full monthly or quarterly period, as the case may be, between Dividend Payment Dates shall be computed on the basis of a 360-day year consisting of twelve 30-day months and such a proportional dividend shall accrue for the period from the date of issuance until the end of the dividend payment period in which such issuance occurs. Accumulated but unpaid Preferred Dividends shall accumulate as of the Dividend Payment Date on which they first become payable, but no interest shall accrue on accumulated but unpaid Preferred Dividends.

So long as any Class A Preferred Stock shall be outstanding, no dividend shall be declared or paid or set apart for payment on any other class of stock ranking on a parity with the Class A Preferred Stock as to dividends ("Parity Stock"), unless there shall also be or have been declared and paid or set apart for payment on the Class A Preferred Stock dividends ratably in proportion to the respective amounts of dividends (a) accumulated and unpaid through all dividend payment periods for the Class A Preferred Stock ending on or before the dividend payment date of such Parity Stock and (b) accumulated and unpaid on such Parity Stock through the dividend payment period on such Parity Stock next preceding such dividend payment date. So long as any Class A Preferred Stock shall be outstanding, in the event that full cumulative dividends on the Class A Preferred Stock have not been declared and paid or set apart for payment for all prior dividend payment periods, the Corporation shall not declare or pay or set apart for payment any dividends or make any other distributions on, or make any payment on account of the purchase, redemption or other retirement of, any other class of stock or series thereof of the Corporation ranking as to dividends junior to the Class A Preferred Stock ("Junior Stock") until full cumulative and unpaid dividends on the Class A Preferred Stock shall have been paid or declared and set apart for payment; provided, however, that the foregoing shall not apply to (i) any dividend

payable solely in any shares of any Junior Stock, or (ii) the acquisition of shares of any Junior Stock either (x) pursuant to any employee or director incentive or benefit plan or arrangement (including any employment, severance or consulting agreement) of the Corporation or any subsidiary of the Corporation heretofore or hereafter adopted or (y) in exchange solely for shares of any other Junior Stock.

Section 3. Voting Rights. The holders of shares of Class A

Preferred Stock shall have the following voting rights:

(A) The holders of Class A Preferred Stock shall be entitled to vote on all matters submitted to a vote of the holders of Common Stock of the Corporation, voting together as one class with the holders of Common Stock and any other class or series of preferred stock so voting as one class. Each share of the Class A Preferred Stock shall entitle the holder thereof to a number of votes equal to the number of shares of Common Stock into which such share of Class A Preferred Stock could be converted pursuant to the first sentence of Section 5(A) hereof on the record date for determining the shareholders entitled to vote, rounded to the nearest one-tenth of a vote; it being understood that whenever the "Conversion Ratio" (as defined in Section 5 hereof) is adjusted pursuant to Section 9 hereof, the voting rights of the Class A Preferred Stock shall also be similarly adjusted.

-9

(B) Except as otherwise required by law, holders of Class A
Preferred Stock shall have no special voting rights and their consent shall not
be required (except to the extent they are entitled to vote with holders of
Common Stock or any other class or series of preferred stock) for the taking of
any corporate action.

Section 4. Liquidation, Dissolution or Winding-Up.

(A) Upon any voluntary or involuntary liquidation, dissolution or winding up of the Corporation, the holders of Class A Preferred Stock shall be entitled to receive out of assets of the Corporation which remain after satisfaction in full of all valid claims of creditors of the Corporation and which are available for payment to shareholders, and subject to the rights of the holders of any class of stock of the Corporation ranking senior to or on a parity with the Class A Preferred Stock in respect of distributions upon liquidation, dissolution or winding up of the Corporation, before any amount shall be paid or distributed among the holders of Common Stock or any other class of stock ranking junior to the Class A Preferred Stock in respect of distributions upon liquidation, dissolution or winding up of the Corporation,

liquidating distributions in an aggregate amount of \$61.50 per share of Class A Preferred Stock plus an amount equal to all accrued and unpaid dividends thereon to the date fixed for distribution, and no more. If upon any liquidation, dissolution or winding up of the Corporation, the amounts payable with respect to the Class A Preferred Stock and any other class of stock ranking as to any such distribution on a parity with the Class A Preferred Stock are not paid in full, the holders of the Class A Preferred Stock and such other class of stock shall share ratably in any distribution of assets in proportion to the full respective preferential amounts to which they are entitled. After payment of the full amount to which they are entitled as provided by the foregoing provisions of this Section 4(A), the holders of shares of Class A Preferred Stock shall not be entitled to any further right or elaim to any of the remaining assets of the Corporation.

- (B) Neither the merger, consolidation or combination of the Corporation with or into any other corporation, nor the sale, lease, transfer or other exchange of all or any portion of the assets of the Corporation (or any purchase or redemption of some or all of the shares of any class or series of stock of the Corporation), shall be deemed to be a dissolution, liquidation or winding up of the affairs of the Corporation for purposes of this Section 4, but the holders of Class A Preferred Stock shall nevertheless be entitled in the event of any such transaction to the rights provided by Section 8 hereof.
- (C) Written notice of any voluntary or involuntary liquidation, dissolution or winding up of the Corporation, stating the payment date or dates when, and the place or places where, the amounts distributable to holders of Class A Preferred Stock and any other class or series of preferred stock in such circumstances shall be payable, and stating that, except in the case of Class A Preferred Stock represented by uncertificated shares, such payment will be made only after the surrender (or submission for notation of any partial payment) of such holder's certificates representing shares of Class A Preferred Stock, shall be given by first class mail, postage prepaid, mailed not less than twenty (20) days prior to any payment date stated therein, to the holders of Class A Preferred Stock, at the address shown on the books of the Corporation or any transfer agent for the Class A Preferred Stock.

Section 5. Conversion into Common Stock.

- A holder of shares of Class A Preferred Stock shall be entitled at any time, but not later than the close of business on the Redemption Date (as hereinafter defined) of such shares pursuant to Section 6. 7 or 8 hereof, to cause any or all of such shares to be converted into a number of shares of Common Stock for each share of Class A Preferred Stock which initially shall be one and which shall be adjusted as hereinafter provided (and, as so adjusted, is hereinafter sometimes referred to as the "Conversion Ratio"). In addition to the foregoing and subject to Section 5(B) hereof, a holder of shares of Class A Preferred Stock upon allocation of such shares to the account of a participant in the Plan shall be required to convert each such share of Class A Preferred Stock into the greater of (i) that number of shares of Common Stock which shall be the quotient obtained by dividing the Stated Value of each share of Class A Preferred Stock by the greater of (x) \$15 divided by the Conversion Ratio or (y) the average of the high and low sales prices for a share of Common Stock on the trading day next preceding the Conversion Date (as hereinafter defined) on which one or more sales of shares of Common Stock occur, all as reported on the Composite Tape (as hereinafter defined), or (ii) that number of shares of Common Stock equal to the Conversion Ratio. The Corporation's determination in good faith in respect of the number of shares to be issued upon any and all conversions pursuant to the preceding sentence shall be conclusive.
- Any holder of shares of Class A Preferred Stock desiring or required to convert such shares into shares of Common Stock shall surrender the certificate or certificates representing the shares of Class A Preferred Stock being converted, duly assigned or endorsed for transfer to the Corporation (or accompanied by duly executed stock powers relating thereto) in case of a request for registration in a name other than that of such holder, at the offices of the Corporation or the transfer agent for the Common Stock accompanied by written notice of conversion. Such notice of conversion shall specify (i) the number of shares of Class A Preferred Stock to be converted, and the name or names in which such holder wishes the certificate or certificates for Common Stock and for any shares of Class A Preferred Stock not to be so converted to be issued (or the name or names in which ownership of such shares is to be registered in the event that they are to be uncertificated), (ii) the address or addresses to which such holder wishes delivery to be made of such new certificates to be issued upon such conversion, and (iii) whether the conversion is being effected pursuant to the second sentence of Section 5(A) hereof.

(C) A conversion of shares of Class A Preferred Stock into
shares of Common Stock pursuant to Section 5(A) shall be effective immediately
before the close of business on the day of the later of (i) the surrender to
the Corporation of the certificate or certificates for the shares of Class A
Preferred Stock to be converted, duly assigned or endorsed for transfer to the
Corporation (or accompanied by duly executed stock powers relating thereto) in
case of a request for registration in a name other than that of such holder and
(ii) the giving of the notice of conversion as provided herein (the "Conversion
Date"). On and after such Conversion Date, the person or persons entitled to
receive the Common Stock issuable upon such conversion shall be treated for all
purposes as the record holder or holders of such shares of Common Stock.

(D) Promptly after the Conversion Date for shares of Class A
Preferred Stock to be converted, the Corporation or the transfer agent for the
Common Stock shall issue and send by hand delivery (with receipt to be
acknowledged) or by first class mail, postage prepaid, to the holder of such
shares or to such holder's designee, at the address designated by such holder,
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-11

certificate or certificates for the number of shares of Common Stock to which such holder shall be entitled upon conversion. In the event that there shall have been surrendered a certificate or certificates representing shares of Class A Preferred Stock only part of which are to be converted, the Corporation or the transfer agent for the Common Stock shall issue and deliver to such holder or such holder's designee a new certificate or certificates representing the number of shares of Class A Preferred Stock which shall not have been converted.

(E) The Corporation shall not be obligated to deliver to holders of Class A Preferred Stock any fractional share or shares of Common Stock issuable upon any conversion of such shares of Class A Preferred Stock, but in lieu thereof may make a cash payment in respect thereof in any manner permitted by law. The determination in good faith by the Corporation of the amount of any such cash payments shall be conclusive.

(F) The Corporation shall at all times reserve and keep available out of its authorized and unissued and/or treasury Common Stock solely for issuance upon the conversion of shares of Class A Preferred Stock as herein provided, free from any preemptive rights, the maximum number of shares of Common Stock as shall from time to time be issuable upon the conversion of all shares of Class A Preferred Stock then outstanding.

Section 6. Redemption at the Option of the Corporation.

(A) The Class A Preferred Stock shall be redeemable, in whole or in part, at the option of the Corporation at any time at the Stated Value, plus an amount equal to all accrued and unpaid dividends thereon to the date fixed for redemption (the close of business on such date being referred to as the "Redemption Date"); provided that such redemption may be made on or after

December 20, 1990 and prior to July 20, 1995 only if (i) the Corporation shall have requested that the trustee of the Plan repay the indebtedness incurred by such trustee to purchase the shares of Class A Preferred Stock and (ii) either (x) Section 404(k) of the Code (as hereinafter defined) is repealed or amended or the Internal Revenue Service or the Treasury Department promulgates a Revenue Ruling or Regulation or a federal Court of Appeals issues a decision involving the Corporation, at any time on or after December 20, 1990 and prior to July 20, 1995 with the effect that less than 100% of the dividends payable on the shares of any capital stock of the Corporation including, without limitation, Class A Preferred Stock or Common Stock held in the Plan is deductible by the Corporation, when paid to participants in the Plan or their beneficiaries or used to repay indebtedness as described in Section 404(k) of the Code, from its gross income for purposes of determining its liability for the federal income tax imposed by Section 11 of the Code or (y) the Code is amended at any time on or after December 20, 1990 and prior to July 20, 1995 (other than to change the rate of any existing tax imposed by the Code) or the Internal Revenue Service or the Treasury Department promulgates a Revenue Ruling or Regulation or a federal Court of Appeals issues a decision involving the Corporation, with the effect that the Corporation's liability for the alternative minimum tax imposed by Section 55 of the Code, the general federal income tax imposed by Section 11 of the Code or any other tax hereafter imposed by the Code is increased solely by reason of its claiming a deduction in respect of dividends paid on the shares of any capital stock of the Corporation including, without limitation, Class A Preferred Stock or Common Stock held in the Plan in a manner consistent with Section 404(k) of the Code. Payment of the redemption price shall be made by the Corporation in cash or shares of Common Stock or a combination thereof, as permitted by paragraph (C) of this Section 6. From and after the Redemption Date, dividends on shares of Class A

-10

deemed to be outstanding and all rights in respect of such shares of the Corporation shall cease, except the right to receive the redemption price. No interest shall accrue at the redemption price after the Redemption Date. If less than all of the outstanding shares of Class A Preferred Stock are to be redeemed, the Corporation shall either redeem a portion of the shares of each holder determined pro rata based on the number of shares held by each holder or shall select the shares to be redeemed by lot or as may be otherwise determined by the Board of Directors of the Corporation.

Unless otherwise required by law, notice of redemption pursuant to paragraph (A) of this Section 6 will be sent to the holders of Class A Preferred Stock at the address shown on the books of the Corporation or any transfer agent for the Class A Preferred Stock by first class mail, postage prepaid, mailed not less than thirty (30) days nor more than sixty (60) days prior to the Redemption Date. Such Class A Preferred Stock shall continue to be entitled to the conversion rights provided in Section 5 hereof through such Redemption Date: Each such notice shall state: (i) the Redemption Date; (ii) the total number of shares of the Class A Preferred Stock to be redeemed and, if fewer than all the shares held by such holder are to be redeemed, the number of such shares to be redeemed from such holder; (iii) the redemption price and the intended form of payment; (iv) the place or places where certificates for such shares are to be surrendered for payment of the redemption price; (v) that dividends on the shares to be redeemed will cease to accrue on such Redemption Date; and (vi) a summary of the conversion rights of the shares to be redeemed, the period within which conversion rights may be exercised, and the Conversion Ratio in effect at the time. Upon surrender of the certificate for any shares so called for redemption and not previously converted (or upon giving the notice of redemption in the case of uncertificated shares), but not earlier than the Redemption Date, the Corporation shall pay to the holder of such shares or its designee the redemption price set forth pursuant to this Section 6.

(C) The Corporation, at its option, may make payment of the redemption price required upon redemption of shares of Class A Preferred Stock pursuant to Section 6 or 7 hereof in cash or in shares of Common Stock or in a combination of such shares and cash, any such shares of Common Stock to be valued for such purpose at their Fair Market Value (as defined in Section 9(F)(iii)) on the Redemption Date. Any shares of Common Stock so issued or delivered (or issued or delivered pursuant to Section 7) shall be deemed to have been issued or delivered to the holder of the Class A Preferred Stock as of the Redemption Date and such holder shall be deemed to have become the record holder thereof as of the Redemption Date.

Section 7. Other Redemption Rights.

Shares of Class A Preferred Stock shall be redeemed by the Corporation for eash or, if the Corporation so elects, in shares of Common Stock, or a combination of such shares and eash (any such shares of Common Stock to be valued for such purpose in accordance with Section 6(C)), at a redemption price equal to the Stated Value plus accrued and unpaid dividends thereon to the date fixed for redemption, at the option of the holder, at any time and from time to time upon notice to the Corporation given not less than five (5) Business Days prior to the Redemption Date fixed by the holder in such notice (i) in the event that the Plan is determined by the Internal Revenue Service not to be qualified within the meaning of Sections 401(a) and 4975(c)(7) of the Internal Revenue Code of 1986, as amended from time to time (the "Code") or (ii) in the event that the Plan is terminated in accordance with its terms.

13

Section 8. Consolidation, Combination, Merger, Etc.

(A) In the event that the Corporation shall consummate any consolidation, combination, merger or substantially similar transaction, pursuant to which the outstanding shares of Common Stock are by operation of law exchanged solely for or changed, reclassified or converted solely into stock of any successor or resulting corporation (including the Corporation) that constitutes "qualifying employer securities" with respect to a holder of Class A Preferred Stock within the meaning of Section 409(1) of the Code and Section 407(d)(5) of the Employee Retirement Income Security Act of 1974, as amended, or any successor provisions of law, and, if applicable, for a cash payment in lieu of fractional shares, if any, the shares of Class A Preferred Stock of such holder shall in connection therewith be exchanged for or

converted into preferred stock of such successor or resulting corporation, having in respect of such corporation insofar as possible the same powers, preferences and relative, participating, optional or other special rights (including the redemption rights provided by Sections 6, 7 and 8 hereof), and the qualifications, limitations or restrictions thereon, that the Class A Preferred Stock had immediately prior to such transaction, except that after such transaction each share of the Class A Preferred Stock shall be convertible, otherwise on the terms and conditions provided by Section 5 hereof, into the number and kind of qualifying employer securities so receivable by a holder of the number of shares of Common Stock into which such shares of Class A Preferred Stock could have been converted pursuant to the first sentence of Section 5(A) hereof immediately prior to such transaction; provided, however, that if by virtue of the structure of such transaction, a

holder of Common Stock is required to make an election with respect to the nature and kind of consideration to be received in such transaction, such holder of shares of Class A Preferred Stock shall be entitled to make an equivalent election as to the nature and kind of consideration it shall receive, and if such election cannot practicably be made by the holders of the Class A Preferred Stock, then the shares of Class A Preferred Stock shall, by virtue of such transaction and on the same terms as apply to the holders of Common Stock, be convertible into or exchangeable for the aggregate amount of qualifying employer securities (payable in like kind and proportion) receivable by a holder of the number of shares of Common Stock into which such shares of Class A Preferred Stock could have been converted immediately prior to such transaction if such holder of Common Stock failed to exercise any rights of election to receive any kind or amount of qualifying employer securities receivable upon such transaction (provided that, if the kind or amount of

qualifying employer securities receivable upon such transaction is not the same for each non-electing share, then the kind and amount of qualifying employer securities receivable upon such transaction for each such non-electing share shall be the kind and amount so receivable per share by a plurality of the non-electing shares). The conversion rights of the class of preferred stock of such successor or resulting corporation for which the Class A Preferred Stock is exchanged or into which it is converted, shall successively be subject to adjustments pursuant to Section 9 hereof after any such transactions as nearly equivalent as practicable to the adjustments provided for by such Section prior to such transaction. The Corporation shall not consummate any such merger, consolidation or similar transaction unless the successor or resulting corporation shall have agreed to recognize and honor the rights of the holders of Class A Preferred Stock set forth in this Section 8(A).

(B) In the event that the Corporation shall consummate any consolidation, combination, merger or substantially similar transaction, pursuant to which the outstanding shares of Common Stock are by operation of law exchanged for or changed, reclassified or converted into other stock or securities or cash or any other property, or any combination thereof,

14

other than solely qualifying employer securities (as referred to in Section 8(A)) and cash payments, if applicable, in lieu of fractional shares, outstanding shares of Class A Preferred Stock shall, without any action on the part of the Corporation or any holder thereof (but subject to Section 8(C)), deemed to have been converted pursuant to the first sentence of Section 5(A) hereof immediately prior to the consummation of such merger, consolidation, combination or similar business combination transaction into the number of shares of Common Stock into which such shares of Class A Preferred Stock could have been converted pursuant to the first sentence of Section 5(A) hereof at such time so that each share of Class A Preferred Stock shall, by virtue of such transaction and on the same terms as apply to the holders of Common Stock, be converted into or exchanged for the aggregate amount of stock, securities, cash or other property (payable in like kind and proportion) receivable by a holder of the number of shares of Common Stock into which such share of Class A Preferred Stock could have been converted pursuant to the first sentence of Section 5(A) hereof immediately prior to such transaction; provided, however,

that if by virtue of the structure of such transaction, a holder of Common Stock is required to make an election with respect to the nature and kind of consideration to be received in such transaction, the holder of Class A Preferred Stock shall be entitled to make an equivalent election as to the kind of consideration it shall receive, and if such election cannot practicably be made by the holders of the Class A Preferred Stock, then the shares of Class A Preferred Stock shall, by virtue of such transaction and on the same terms as apply to the holders of Common Stock, be converted into or exchanged for the aggregate amount of stock, securities, cash or other property (payable in like kind and proportion) receivable by a holder of the number of shares of Common Stock into which such shares of Class A Preferred Stock could have been converted immediately prior to such transaction if such holder of Common Stock failed to exercise any rights of election as to the kind or amount of stock,

that, if the kind or amount of stock, securities, cash or other property

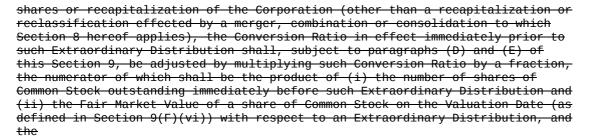
receivable upon such transaction is not the same for each non-electing share, then the kind and amount of stock, securities, cash or other property receivable upon such transaction for each such non-electing share shall be the kind and amount so receivable per share by a plurality of the non-electing shares).

In the event the Corporation shall enter into any agreement (C) providing for any consolidation, combination, merger or substantially similar transaction described in Section 8(B), then the Corporation shall as soon as practicable thereafter (and in any event at least twenty (20) Business Days before consummation of such transaction) give notice of such agreement and the material terms thereof to each holder of Class A Preferred Stock and each holder shall have the right to elect, by written notice to the Corporation, receive, upon consummation of such transaction (if and when such transaction is consummated), from the Corporation or the successor of the Corporation, in redemption and retirement of such Class A Preferred Stock, a cash payment equal to the amount payable in respect of shares of Class A Preferred Stock upon redemption pursuant to Section 6(A) hereof as if the date of the consummation of such transaction was the Redemption Date. No such notice of redemption shall be effective unless given to the Corporation prior to the close of business on the second Business Day prior to consummation of such transaction, unless the Corporation or the successor of the Corporation shall waive such prior notice, but any notice of redemption so given prior to such time may be withdrawn by notice of withdrawal given to the Corporation prior to the close of business on the second Business Day prior to consummation of such transaction.

15

Section 9. Anti-dilution Adjustments.

- In the event the Corporation shall, at any time or from time to time while any of the shares of the Class A Preferred Stock are outstanding, (i) pay a dividend or make a distribution in respect of the Common Stock in shares of Common Stock, (ii) subdivide the outstanding shares of Common Stock or (iii) combine the outstanding shares of Common Stock into a smaller number of shares, in each case whether by reclassification of shares, recapitalization of the Corporation (including a recapitalization effected by a merger or consolidation to which Section 8 hereof does not apply) or otherwise, the Conversion Ratio in effect immediately prior to such action shall be adjusted by multiplying such Conversion Ratio by a fraction, the numerator of which is the number of shares of Common Stock outstanding immediately after such event, and the denominator of which is the number of shares of Common Stock outstanding immediately before such event. An adjustment made pursuant to this Section 9(A) shall be given effect, upon payment of such a dividend or distribution, as of the record date for the determination of shareholders entitled to receive such dividend or distribution (on a retroactive basis) and in the case of a subdivision or combination shall become effective immediately as of the effective date thereof.
- In the event the Corporation shall, at any time or from time to time while any shares of Class A Preferred Stock are outstanding, issue rights, options or warrants to all holders of its outstanding Common Stock, without any charge to such holders, entitling them (for a period expiring within forty-five (45) days after the record date mentioned below) to subscribe for or purchase shares of Common Stock at a price per share which is more than 2% lower at the record date mentioned below than the then Current Market Price per share of Common Stock, the Conversion Ratio in effect immediately prior to such action shall, subject to paragraphs (D) and (E) of this Section 9, be adjusted by multiplying such Conversion Ratio by a fraction (i) the numerator of which shall be the number of shares of Common Stock outstanding on the date of issuance of such rights, options or warrants plus the number of additional shares of Common Stock issued upon exercise thereof, and (ii) the denominator of which shall be the number of shares of Common Stock outstanding on the date of issuance of such rights, options or warrants plus the number of shares which the aggregate offering price of the total number of shares of Common Stock so issued would purchase at the then Current Market Price per share of Common Stock. Such adjustment shall be made whenever such rights, options or warrants have expired, and shall become effective retroactively immediately after the record date for the determination of shareholders entitled to receive such rights, options or warrants on the basis of the number of rights, options or warrants actually exercised.
- (C) In the event the Corporation shall, at any time or from time to time while any of the shares of Class A Preferred Stock are outstanding, make an Extraordinary Distribution (as defined in Section 9(F)(ii)) in respect of the Common Stock, whether by dividend, distribution, reclassification of



__1

denominator of which shall be (i) the product of (x) the number of shares of Common Stock outstanding immediately before such Extraordinary Distribution and (y) the Fair Market Value of a share of Common Stock on the Valuation Date with respect to an Extraordinary Distribution, minus (ii) the Fair Market Value of

the Extraordinary Distribution on the Valuation Date. The Corporation shall send each holder of Class A Preferred Stock notice of its intent to make any Extraordinary Distribution at the same time as, or as soon as practicable after, such intent is first communicated (including by announcement of a record date in accordance with the rules of the principal stock exchange on which the Common Stock is listed or admitted to trading) to holders of Common Stock. Such notice shall indicate the intended record date and the amount and nature of such dividend or distribution, and the Conversion Ratio in effect at such time.

- (D) Notwithstanding any other provisions of this Section 9, the Corporation shall not be required to make any adjustment of the Conversion Ratio unless such adjustment would require an increase or decrease of at least one percent (1%) in the Conversion Ratio. Any lesser adjustment shall be carried forward and shall be made no later than the time of, and together with, the next subsequent adjustment which, together with any adjustment or adjustments so carried forward, shall amount to an increase or decrease of at least one percent (1%) in the Conversion Ratio.
- (E) The Corporation shall be entitled to make such additional adjustments in the Conversion Ratio, in addition to those required by the foregoing provisions of this Section 9, as shall be necessary in order that any dividend or distribution in shares of capital stock of the Corporation, subdivision, reclassification or combination of shares of stock of the Corporation or any recapitalization of the Corporation shall not be taxable to holders of the Common Stock.
- (F) For purposes of this Exhibit A, the following definitions shall apply:
- (i) "Business Day" shall mean each day that is not a Saturday, Sunday or a day which state or federally chartered banking institutions in New York are required or authorized to be closed.
- (ii) "Extraordinary Distribution" shall mean any dividend or other distribution (effected while any of the shares of Class A Preferred Stock are outstanding) of (x) cash to the extent that such dividend or distribution when added to the amount of all cash dividends and distributions paid during the preceding period of twelve (12) calendar months exceeds fifteen percent (15%) of the aggregate Fair Market Value of all shares of Common Stock outstanding on the declaration date for such Extraordinary Distribution and/or (y) any shares of capital stock of the Corporation (other than shares of Common Stock), other securities of the Corporation, evidences of indebtedness of the Corporation or any other person or any other property (including shares of any subsidiary of the Corporation), or any combination thereof, but excluding rights, options or warrants to which Section 9(B) refers (without regard to the subscription or purchase price provided for therein).

(iii) "Fair Market Value" shall mean, as to shares of Common Stock or any other class of publicly traded capital stock or securities of the Corporation or any other issuer which are publicly traded, the average of the Current Market Prices of such shares or securities for each day of the Adjustment Period. The "Fair Market Value" of any security which is not publicly traded or of any other property shall mean the fair

17

value thereof as determined by an independent investment banking or appraisal firm experienced in the valuation of such securities or property, which firm shall be selected in good faith by the Board of Directors of the Corporation or a committee thereof, or, if no such investment banking or appraisal firm is in the good faith judgment of the Board of Directors or such committee available to make such determination, as determined in good faith by the Board of Directors of the Corporation or such committee.

(iv) Commont Monket Dwice of mobilish, two-ded showed of
(iv) "Current Market Price" of publicly traded shares of
Common Stock or any other class of capital stock or other security of the Corporation or any other issuer shall mean (I) the last reported sales price,
regular way, or, if no sale takes place on such day, the average of the
reported closing bid and asked prices, regular way, in either case as reported
on the Composite Tape for New York Stock Exchange transactions (the "Composite
Tape") or, (II) if such security is not listed or admitted to trading on the
New York Stock Exchange (the "NYSE"), on the principal national securities
exchange on which such security is listed or admitted to trading or, (III) if
not listed or admitted to trading on any national securities exchange, on the
National Market System of the National Association of Securities Dealers, Inc.
Automated Quotation System ("NASDAQ National Market System") or, (IV) if such
security is not quoted on the NASDAQ National Market System, the average of the
closing bid and asked prices on each such day in the over the counter market as
reported by NASDAQ or, (V) if bid and asked prices for such security on each
such day shall not have been reported through NASDAQ, the average of the bid
and asked prices for such day as furnished by any NYSE member firm regularly
making a market in such security selected for such purposes by the Board of
Directors of the Corporation or a committee thereof, in each case, on each
trading day during the Adjustment Period; provided, however, in determining the
Current Market Price, the value (as reasonably determined by the Board of
Directors of the Corporation or a committee thereof) of any "due-bill" or
similar instrument which is then associated with a share of Common Stock or any
other class of capital stock or other security, shall be deducted.
(v) Addition
(v) "Adjustment Period" shall mean the period of five (5)
consecutive trading days preceding, and including, the date as of which the
Fair Market Value of a security is to be determined.
(vi) "Welustion Date" with respect to an Extraordinary
(vi) "Valuation Date" with respect to an Extraordinary Distribution shall mean the date that is five (F) Business Days prior to the
Distribution shall mean the date that is five (5) Business Days prior to the
record date for such Extraordinary Distribution.
(vii) "Plan" shall mean collectively the Corporation's
Thrift and ESOP plans and its Thrift and ESOP Trust.
Thirt and Esoi Plans and Its Thirt and Esoi Trust.
(6) Whenever an adjustment to the Conversion Ratio and the
related voting rights of the Class A Preferred Stock is required pursuant
hereto, the Corporation shall forthwith deliver to the transfer agent(s) for
the Common Stock and the Class A Preferred Stock and file with the Secretary of
the Corporation, a statement signed by an officer of the Corporation stating
the adjusted Conversion Ratio determined as provided herein, and the voting
rights (as appropriately adjusted), of the Class A Preferred Stock. Such
statement shall set forth in reasonable detail such facts as shall be necessary
to show the reason and the manner of computing such adjustment including any
determination of Fair Market Value involved in such

computation. Promptly after each adjustment to the Conversion Ratio and the
related voting rights of the Class A Preferred Stock, the Corporation shall
mail a notice thereof and of the then prevailing Conversion Ratio to each
holder of Class A Preferred Stock.
Section 10. Ranking; Cancellation of Shares.

(A) The Class A Preferred Stock shall rank senior to the Common
Stock as to the payment of dividends and senior to the Common Stock as to the
Stock as to the payment of dividends and senior to the Common Stock as to the distribution of assets on liquidation, dissolution and winding-up of the
Stock as to the payment of dividends and senior to the Common Stock as to the distribution of assets on liquidation, dissolution and winding up of the Corporation, and, unless otherwise provided in the Certificate of
Stock as to the payment of dividends and senior to the Common Stock as to the distribution of assets on liquidation, dissolution and winding up of the Corporation, and, unless otherwise provided in the Certificate of Incorporation, as the same may be amended, the Class A Preferred Stock shall
Stock as to the payment of dividends and senior to the Common Stock as to the distribution of assets on liquidation, dissolution and winding up of the Corporation, and, unless otherwise provided in the Certificate of Incorporation, as the same may be amended, the Class A Preferred Stock shall rank on a parity with all other classes or series of the Corporation's
Stock as to the payment of dividends and senior to the Common Stock as to the distribution of assets on liquidation, dissolution and winding up of the Corporation, and, unless otherwise provided in the Certificate of Incorporation, as the same may be amended, the Class A Preferred Stock shall rank on a parity with all other classes or series of the Corporation's preferred stock, as to payment of dividends and the distribution of assets on
Stock as to the payment of dividends and senior to the Common Stock as to the distribution of assets on liquidation, dissolution and winding up of the Corporation, and, unless otherwise provided in the Certificate of Incorporation, as the same may be amended, the Class A Preferred Stock shall rank on a parity with all other classes or series of the Corporation's
Stock as to the payment of dividends and senior to the Common Stock as to the distribution of assets on liquidation, dissolution and winding up of the Corporation, and, unless otherwise provided in the Certificate of Incorporation, as the same may be amended, the Class A Preferred Stock shall rank on a parity with all other classes or series of the Corporation's preferred stock, as to payment of dividends and the distribution of assets on liquidation, dissolution or winding up.
Stock as to the payment of dividends and senior to the Common Stock as to the distribution of assets on liquidation, dissolution and winding up of the Corporation, and, unless otherwise provided in the Certificate of Incorporation, as the same may be amended, the Class A Preferred Stock shall rank on a parity with all other classes or series of the Corporation's preferred stock, as to payment of dividends and the distribution of assets on liquidation, dissolution or winding up. (B) Any shares of Class A Preferred Stock acquired by the
Stock as to the payment of dividends and senior to the Common Stock as to the distribution of assets on liquidation, dissolution and winding up of the Corporation, and, unless otherwise provided in the Certificate of Incorporation, as the same may be amended, the Class A Preferred Stock shall rank on a parity with all other classes or series of the Corporation's preferred stock, as to payment of dividends and the distribution of assets on liquidation, dissolution or winding up. (B) Any shares of Class A Preferred Stock acquired by the Corporation by reason of the conversion or redemption of such shares as
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Stock as to the payment of dividends and senior to the Common Stock as to the distribution of assets on liquidation, dissolution and winding up of the Corporation, and, unless otherwise provided in the Certificate of Incorporation, as the same may be amended, the Class A Preferred Stock shall rank on a parity with all other classes or series of the Corporation's preferred stock, as to payment of dividends and the distribution of assets on liquidation, dissolution or winding up. (B) Any shares of Class A Preferred Stock acquired by the Corporation by reason of the conversion or redemption of such shares as provided hereby, or otherwise so acquired, shall be cancelled as shares of Class A Preferred Stock and restored to the status of authorized but unissued shares of preferred stock of the Corporation, undesignated as to classes or
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Stock as to the payment of dividends and senior to the Common Stock as to the distribution of assets on liquidation, dissolution and winding up of the Corporation, and, unless otherwise provided in the Certificate of Incorporation, as the same may be amended, the Class A Preferred Stock shall rank on a parity with all other classes or series of the Corporation's preferred stock, as to payment of dividends and the distribution of assets on liquidation, dissolution or winding up. (B) Any shares of Class A Preferred Stock acquired by the Corporation by reason of the conversion or redemption of such shares as provided hereby, or otherwise so acquired, shall be cancelled as shares of Class A Preferred Stock and restored to the status of authorized but unissued shares of preferred stock of the Corporation, undesignated as to classes or
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Stock as to the payment of dividends and senior to the Common Stock as to the distribution of assets on liquidation, dissolution and winding up of the Corporation, and, unless otherwise provided in the Certificate of Incorporation, as the same may be amended, the Class A Preferred Stock shall rank on a parity with all other classes or series of the Corporation's preferred stock, as to payment of dividends and the distribution of assets on liquidation, dissolution or winding up. (B) Any shares of Class A Preferred Stock acquired by the Corporation by reason of the conversion or redemption of such shares as provided hereby, or otherwise so acquired, shall be cancelled as shares of Class A Preferred Stock and restored to the status of authorized but unissued shares of preferred stock of the Corporation, undesignated as to classes or series, and may thereafter be reissued as part of a new class or series of such
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receipt thereof or three (3) Business Days after the mailing thereof if sent by registered mail (unless first class mail shall be specifically permitted for such notice under the terms of this Exhibit A) with postage prepaid, addressed: (i) if to the Corporation, to its office at 5959 Las Colinas Boulevard, Irving, TX 75039 (Attention: Treasurer) or to the transfer agent (if any) for the Class A Preferred Stock or (ii) if to any holder of the Class A Preferred Stock or the Common Stock, as the case may be, to such holder at the address of such holder as listed in the stock record books of the Corporation (which may include the records of any transfer agent for the Class A Preferred Stock or the Common Stock, as the case may be) or (iii) to such other address as the Corporation shall have designated by notice similarly given.

(B) In the event that, at any time as a result of an adjustment made pursuant to Section 8 or 9, the holder of any share of the Class A Preferred Stock upon thereafter surrendering such shares for conversion shall become entitled to receive any shares or other securities of the Corporation other than shares of Common Stock, the Conversion Ratio in respect of such other shares or securities so receivable upon conversion of shares of Class A Preferred Stock shall thereafter be adjusted, and shall be subject to further adjustment from time to time, in a manner and on terms as nearly equivalent as practicable to the provisions with respect to Common Stock contained in Sections 8 or 9, and the provisions of each of the other Sections hereof with other shares or securities. Any determination in good faith by the Corporation as to any adjustment of the Conversion Ratio pursuant to this Section 11 (B) shall be conclusive.

(C) The Corporation shall pay any and all issuance, stock transfer and documentary stamp taxes that may be payable in respect of any issuance or delivery of shares of Class A Preferred Stock or Common Stock or other securities issued upon conversion of Class A

<u> 19</u>

Preferred Stock pursuant hereto or certificates representing such shares or securities. The Corporation shall not, however, be required to pay any such tax which may be payable in respect of any transfer involved in the issuance or delivery of shares of Common Stock or other securities in a name other then that in which the shares of Class A Preferred Stock with respect to which such shares or other securities are issued or delivered were registered, or in respect of any payment to any person with respect to any such shares or securities other than a payment to the registered holder thereof, and shall not be required to make any such issuance, delivery or payment unless and until the person otherwise entitled to such issuance, delivery or payment has paid to the Corporation the amount of any such tax for issuance, transfer or documentary stamp taxes or has established, to the satisfaction of the Corporation, that such tax has been paid or is not payable.

(D) In the event that a holder of shares of Class A Preferred Stock shall not by written notice designate the name in which (i) shares of Common Stock or (ii) any other securities in accordance with this Exhibit A, to be issued upon conversion of such shares should be registered or to whom payment upon redemption of shares of Class A Preferred Stock should be made or the address to which the certificate or certificates representing such shares, or such payment, should be sent, the Corporation shall be entitled to register such shares, and make such payment, in the name of the holder of such Class A Preferred Stock as shown on the records of the Corporation and to send the certificate or certificates representing such shares, or such payment, to the address of such holder shown on the records of the Corporation.

Unless otherwise provided in the Certificate of Incorporation, as the same may be amended, all payments of (x) dividends upon the shares of any class of stock and upon any other class of stock ranking on a parity with such first class of stock with respect to such dividends shall be made pro rata, so that amounts paid per share on such first class of stock and such other class of stock shall in all cases bear to each other the same ratio that the required dividends then payable per share on the shares of such first class of stock and such other class of stock bear to each other and (y) distributions on voluntary or involuntary dissolution, liquidation or winding up or otherwise made upon the shares of any class of stock and upon any other class of stock ranking on a parity with such first class of stock with respect to such distributions shall be made pro rata, so that amounts paid per share on such first class of stock and such other class of stock shall in all cases bear to each other the same ratio that the required distributions then payable per share on the shares of such first class of stock and such other class of stock bear to each other.

(F) The Corporation may appoint, and from time to time discharge and change, a transfer agent for the Class A Preferred Stock. Upon any such appointment or discharge of a transfer agent, the Corporation shall send notice thereof by first class mail, postage prepaid, to each holder of record of Class

the transfer agent at the address of the transfer agent last given by the Corporation.
corporación.
(G) If the Corporation and the holder so agree, any shares of
Class A Preferred Stock or any shares of Common Stock into which the shares of
Class A Preferred Stock shall be converted, may be uncertificated shares,
provided that the names of the holders of all uncertificated shares and the
number of such shares held by each holder shall be registered at the offices of
the Corporation or the transfer agent for such shares. In the event that any shares shall

be uncertificated, all references herein to the surrender or issuance of stock
certificates shall have no application to such uncertificated shares.

PART II
Class B Dustanuad Charle
1. Designation and Issuance
1. Designation and issuance
(A) The shares of such class shall be designated CLASS B PREFERRED STOCK (hereinafter referred to as "Class B Preferred Stock") and the
number of shares constituting such class shall be 165,800. Such number of
number of shares constituting such class shall be 165,800. Such number of shares may be increased or decreased by resolution of the Board of Directors.
shares may be increased or decreased by resolution of the Board of Directors,
shares may be increased or decreased by resolution of the Board of Directors, but no such decrease shall reduce the number of shares of Class B Preferred Stock to a number less than that of the shares then outstanding plus the number of shares issuable upon exercise of any rights, options or warrants or upon
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shares may be increased or decreased by resolution of the Board of Directors, but no such decrease shall reduce the number of shares of Class B Preferred Stock to a number less than that of the shares then outstanding plus the number of shares issuable upon exercise of any rights, options or warrants or upon conversion of outstanding securities issued by the Corporation. All shares of Class B Preferred Stock redeemed or purchased by the Corporation shall be retired and shall be restored to the status of authorized but unissued shares of preferred stock without designation. (B) Shares of Class B Preferred Stock shall be issued only to a trustee or trustees acting on behalf of an employee stock ownership trust or plan or other employee benefit plan ("Plan") of Mobil Corporation or Mobil Oil Corporation (collectively, "Mobil Oil"). In the event of any sale, transfer or other disposition (hereinafter a "transfer") of shares of Class B Preferred Stock to any person other than (x) any trustee or trustees of the Plan and (y) any pledgee of such shares acquiring such shares as security for any loan or loans made to the Plan or to any trustee or trustees acting on behalf of the Plan, the shares of Class B Preferred Stock so transferred, upon such transfer and without any further action by the Corporation or the holder shall be automatically converted into shares of the Common Stock (as defined in Section
shares may be increased or decreased by resolution of the Board of Directors, but no such decrease shall reduce the number of shares of Class B Preferred Stock to a number less than that of the shares then outstanding plus the number of shares issuable upon exercise of any rights, options or warrants or upon conversion of outstanding securities issued by the Corporation. All shares of Class B Preferred Stock redeemed or purchased by the Corporation shall be retired and shall be restored to the status of authorized but unissued shares of preferred stock without designation. (B) Shares of Class B Preferred Stock shall be issued only to a trustee or trustees acting on behalf of an employee stock ownership trust or plan or other employee benefit plan ("Plan") of Mobil Corporation or Mobil Oil Corporation (collectively, "Mobil Oil"). In the event of any sale, transfer or other disposition (hereinafter a "transfer") of shares of Class B Preferred Stock to any person other than (x) any trustee or trustees of the Plan and (y) any pledgee of such shares acquiring such shares as security for any loan or loans made to the Plan or to any trustee or trustees acting on behalf of the Plan, the shares of Class B Preferred Stock so transferred, upon such transfer and without any further action by the Corporation or the holder shall be automatically converted into shares of the Common Stock (as defined in Section 10) at the Conversion Price (as hereinafter defined) and on the terms otherwise
shares may be increased or decreased by resolution of the Board of Directors, but no such decrease shall reduce the number of shares of Class B Preferred Stock to a number less than that of the shares then outstanding plus the number of shares issuable upon exercise of any rights, options or warrants or upon conversion of outstanding securities issued by the Corporation. All shares of Class B Preferred Stock redeemed or purchased by the Corporation shall be retired and shall be restored to the status of authorized but unissued shares of preferred stock without designation. (B) Shares of Class B Preferred Stock shall be issued only to a trustee or trustees acting on behalf of an employee stock ownership trust or plan or other employee benefit plan ("Plan") of Mobil Corporation or Mobil Oil Corporation (collectively, "Mobil Oil"). In the event of any sale, transfer or other disposition (hereinafter a "transfer") of shares of Class B Preferred Stock to any person other than (x) any trustee or trustees of the Plan and (y) any pledgee of such shares acquiring such shares as security for any loan or loans made to the Plan or to any trustee or trustees acting on behalf of the Plan, the shares of Class B Preferred Stock so transferred, upon such transfer and without any further action by the Corporation or the holder shall be automatically converted into shares of the Common Stock (as defined in Section

of the voting powers, preferences and relative, participating, optional or special rights ascribed to shares of Class B Preferred Stock hereunder but,

A Preferred Stock. So long as there is a transfer agent for a class of stock, a holder thereof shall give any notices to the Corporation required hereunder to

rather, only the powers and rights pertaining to the Common Stock into which such shares of Class B Preferred Stock shall be so converted, provided, however, that in the event of a foreclosure or other realization upon shares of class B Preferred Stock pledged as security for any loan or loans made to the Plan or to the trustee or the trustees acting on behalf of the Plan, the pledged shares so foreclosed or otherwise realized upon shall (subject to the holder's right of redemption set forth in Section 7(B) hereof) be automatically converted into shares of Common Stock at the Conversion Price and on the terms otherwise provided for conversions of shares of Class B Preferred Stock into shares of Common Stock pursuant to Section 5 hereof. In the event of such a conversion, such transferee shall be treated for all purposes as the record holder of the shares of Common Stock into which the Class B Preferred Stock shall have been converted as of the date of such conversion. Certificates representing shares of Class B Preferred Stock shall be legended to reflect such restrictions on transfer. Notwithstanding the foregoing provisions of this Section 1, shares of Class B Preferred Stock (i) may be converted into shares of Common Stock as provided by Section 5 hereof and the shares of Common Stock issued upon such conversion may be transferred by the holder thereof as permitted by law and (ii) shall be redeemable by the Corporation upon the terms and conditions provided by Sections 6, 7 and 8 hereof.

22

2. Dividends and Distributions.

(A)(1) Subject to the provisions for adjustment hereinafter set forth, the holders of shares of Class B Preferred Stock shall be entitled to receive, when and as declared by the Board of Directors out of funds legally available therefor, cash dividends ("Regular Preferred Dividends") in an amount per share initially equal to \$300 per share per annum, subject to adjustment from time to time as hereinafter provided, and no more, except as provided in Section 2(A)(2) (such amount, as adjusted from time to time, being hereinafter referred to as the "Regular Preferred Dividend Rate"), payable semiannually in arrears, one half on the last day of February, and one half on the last day of August of each year (each a "Dividend Payment Date") to holders of record at the start of business on such Dividend Payment Date. The first dividend payable on each share of Class B Preferred Stock shall accrue from the date of original issuance thereof, except that the first dividend payable on shares of Class B Preferred Stock issued on conversion of Mobil Corporation Series B ESOP Convertible Preferred Stock ("Mobil Series B Stock") shall accrue and be cumulative from the last dividend payment date of the Mobil Series B Stock and shall include any arrearage on the Mobil Series B Stock. Regular Preferred Dividends shall accrue on a daily basis, based on the Regular Preferred Dividend Rate in effect on such date, whether or not the Corporation shall have earnings or surplus at the time, computed on the basis of a 360-day year of 30-day months in case of any period less than a full semiannual period. Accrued but unpaid Regular Preferred Dividends, shall cumulate as of the Dividend Payment Date on which they first become payable, but no interest shall accrue on accumulated but unpaid Regular Preferred Dividends.

(2) In the event that for any period of six (6) months preceding any Dividend Payment Date (each such period, a "Dividend Period") the aggregate fair value (as determined by the Board of Directors) of all dividends and other distributions declared per share of Common Stock during such Dividend Period multiplied by the number of shares of Common Stock into which a share of Class B Preferred Stock was convertible on the appropriate dividend payment date for the Common Stock shall exceed the amount of the Regular Preferred Dividends accrued on a share of Class B Preferred Stock during such Dividend Period, the holders of shares of the Class B Preferred Stock shall be entitled to receive, when and as declared by the Board of Directors out of funds legally available therefor, cash dividends (the "Supplemental Preferred Dividends") in an amount per share (with appropriate adjustments to reflect any stock split or combination of shares or other adjustment provided for in Section 9) equal to the amount of such excess up to but not exceeding (x) the product of twelve and one half per cent (12.5%) times the average of the Fair Market Values of the number of shares of Common Stock into which a share of Class B Preferred Stock was convertible on the day next preceding the ex dividend date for each such dividend and the distribution date for each such distribution on the Common Stock of the Corporation minus (y) such amount of accrued Regular Preferred Dividends. The calculation of each Supplemental Preferred Dividend shall be subject to adjustment corresponding to the adjustments provided in Section 9 hereof. Supplemental Preferred Dividends shall accrue and cumulate as of the close of each relevant Dividend Period and shall be payable on the Dividend Payment Date next following the close of any such Dividend Period, but no interest shall accrue on accumulated but unpaid Supplemental Preferred Dividends and no Supplemental Preferred Dividends shall accrue in respect of any period of less than six months.

(B)(1) No full dividends shall be declared or paid or set apart for payment on any shares ranking, as to dividends, on a parity with or junior to

period unless full cumulative dividends (which for all purposes of this resolution shall include Regular Preferred Dividends and Supplemental Preferred Dividends) have been or contemporaneously are declared and paid or declared and a sum sufficient for the payment thereof set apart for such payment on the Class B Preferred Stock for all Dividend Payment Dates occurring on or prior to the date of payment of such full dividends. When dividends are not paid in full, as aforesaid, upon the shares of Class B Preferred Stock and any other shares ranking, as to dividends, on a parity with Class B Preferred Stock, all dividends declared upon shares of Class B Preferred Stock shall be declared pro rata so that the amount of dividends declared per share on Class B Preferred Stock and such other parity shares shall in all cases bear to each other the same ratio that accumulated dividends per share on the shares of Class B Preferred Stock and such other parity shares bear to each other. Except as otherwise provided herein, holders of shares of Class B Preferred Stock shall not be entitled to any dividends, whether payable in cash, property or shares, in excess of full cumulative dividends, as herein provided, on Class B Preferred Stock.

(2) So long as any shares of Class B Preferred Stock are outstanding, no dividend (other than dividends or distributions paid in shares of, or options, warrants or rights to subscribe for or purchase shares of, Common Stock or other shares ranking junior to Class B Preferred Stock as to dividends and upon liquidation and other than as provided in Section 2(B)(1)) shall be declared or paid or set aside for payment or other distribution declared or made upon the Common Stock or upon any other shares ranking junior to or on a parity with Class B Preferred Stock as to dividends or upon liquidation, nor shall any Common Stock or any other shares of the Company ranking junior to or on a parity with Class B Preferred Stock as to dividends or upon liquidation be redeemed, purchased or otherwise acquired for any consideration (or any moneys be paid to or made available for a sinking fund for the redemption of any such shares) by the Corporation (except by conversion into or exchange for shares of the Corporation ranking junior to Class B Preferred Stock as to dividends and upon liquidation) unless, in each case, the full cumulative dividends on all outstanding shares of Class B Preferred Stock shall have been paid.

(3) Any dividend payment made on shares of Class B Preferred Stock shall first be credited against the earliest accumulated but unpaid dividend due with respect to shares of Class B Preferred Stock.

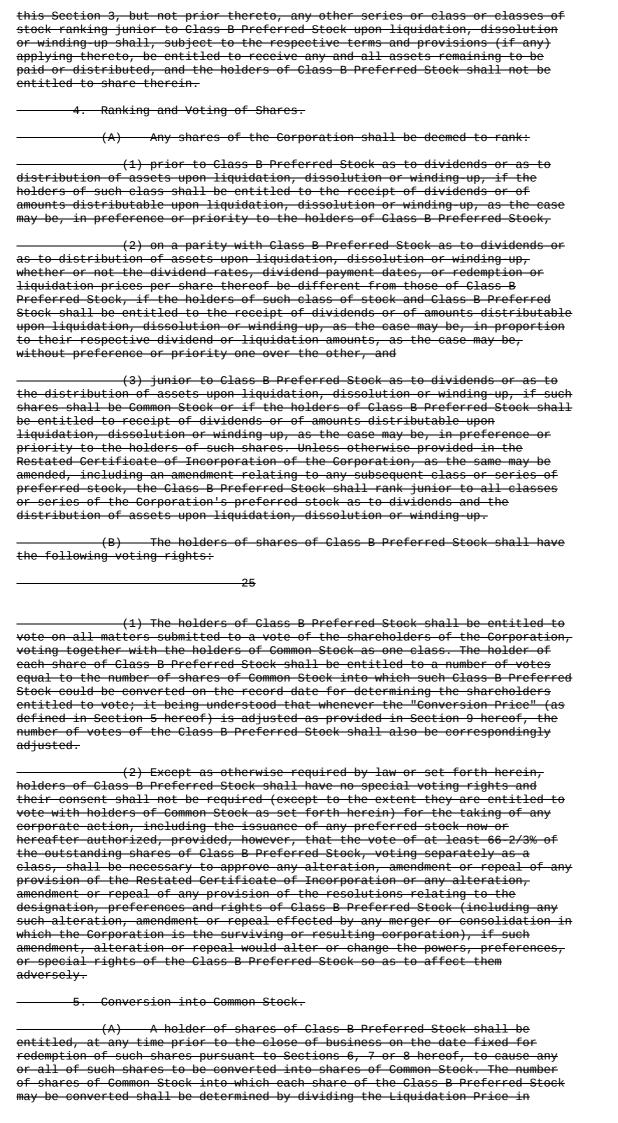
3. Liquidation Preference

(A) In the event of any liquidation, dissolution or winding up of the Corporation, whether voluntary or involuntary, before any payment or distribution of the assets of the Corporation (whether capital or surplus) shall be made to or set apart for the holders of any series or classes of stock of the Corporation ranking junior to Class B Preferred Stock upon liquidation, dissolution or winding-up, the holders of Class B Preferred Stock shall be entitled to receive the Liquidation Price (as hereinafter defined) per share effect at the time of liquidation, dissolution or winding-up plus an amount equal to all dividends accrued (whether or not accumulated) and unpaid thereon to the date of final distribution to such holders, but such holders shall not be entitled to any further payments. The Liquidation Price per share which holders of Class B Preferred Stock shall receive upon liquidation, dissolution or winding-up shall be \$3,887.50, subject to adjustment as hereinafter provided. If, upon any liquidation, dissolution or winding-up of the Corporation, the assets of the Corporation, or proceeds thereof, distributable among the holders of Class B Preferred Stock shall be insufficient to pay in full the preferential

24

amount aforesaid and liquidating payments on any other shares ranking as to liquidation, dissolution or winding up, on a parity with Class B Preferred Stock, then such assets, or the proceeds thereof, shall be distributed among the holders of Class B Preferred Stock and any such other shares ratably in accordance with the respective amounts which would be payable on such shares of Class B Preferred Stock and any such other shares if all amounts payable thereon were paid in full. For the purposes of this Section 3, a consolidation or merger of the Corporation with one or more corporations shall not be deemed to be a liquidation, dissolution or winding up, voluntary and involuntary.

(B) Subject to the rights of the holders of shares of any series or class or classes of stock ranking on a parity with or prior to Class B Preferred Stock upon liquidation, dissolution or winding up, upon any liquidation, dissolution or winding up of the Corporation, after payment shall have been made in full to the holders of Class B Preferred Stock as provided in



effect at the time of conversion by the Conversion Price (as hereinafter defined) in effect at the time of conversion. The Conversion Price per share at which shares of Common Stock shall be initially issuable upon conversion of any shares of Class B Preferred Stock shall be \$29.447411 subject to adjustment as hereinafter provided; that is, a conversion rate initially equivalent to 132.015 shares of Common Stock for each share of Class B Preferred Stock, which is subject to adjustment as hereinafter provided.

(B) Any holder of shares of Class B Preferred Stock desiring to convert such shares into shares of Common Stock shall surrender, if certificated, the certificate or certificates representing the shares of Class B Preferred Stock being converted, duly assigned or endorsed for transfer to the Corporation (or accompanied by duly executed stock powers relating thereto), or if uncertificated, a duly executed stock power relating thereto, at the principal executive office of the Corporation or the offices of the transfer agent for the Class B Preferred Stock or such office or offices in the continental United States of an agent for conversion as may from time to time be designated by notice to the holders of the Class B Preferred Stock by the Corporation or the transfer agent for the Class B Preferred Stock, accompanied by written notice of conversion. Such notice of conversion shall specify (i) the number of shares of Class B Preferred Stock to be converted and the name or names in which such holder wishes the Common Stock and any shares of Class B Preferred Stock not to be so converted to be issued, and (ii) the address to

26

which such holder wishes delivery to be made of a confirmation of such conversion, if uncertificated, or any new certificate which may be issued upon such conversion if certificated.

- (C) Upon surrender, if certificated, of a certificate representing a share or shares of Class B Preferred Stock for conversion, or if uncertificated, of a duly executed stock power relating thereto, the Corporation shall issue and send by hand delivery (with receipt to be acknowledged) or by first class mail, postage prepaid, to the holder thereof or to such holder's designee, at the address designated by such holder, if certificated, a certificate or certificates for, or if uncertificated, confirmation of, the number of shares of Common Stock to which such holder shall be entitled upon conversion. In the event that there shall have been surrendered shares of Class B Preferred Stock, only part of which are to be converted, the Corporation shall issue and deliver to such holder or such holder's designee, if certificated, a new certificate or certificates representing the number of shares of Class B Preferred Stock which shall not have been converted, or if uncertificated, confirmation of the number of shares of Class B Preferred Stock which shall not have been converted.
- The issuance by the Corporation of shares of Common Stock (D) upon a conversion of shares of Class B Preferred Stock into shares of Common Stock made at the option of the holder thereof shall be effective as of the earlier of (i) the delivery to such holder or such holder's designee of the certificates representing the shares of Common Stock issued upon conversion thereof if certificated or confirmation if uncertificated or (ii) the commencement of business on the second business day after the surrender of the certificate or certificates, if certificated, or a duly executed stock power, if uncertificated, for the shares of Class B Preferred Stock to be converted. On and after the effective date of conversion, the person or persons entitled to receive Common Stock issuable upon such conversion shall be treated for all purposes as the record holder or holders of such shares of Common Stock, but no allowance or adjustment shall be made in respect of dividends payable to holders of Common Stock of record on any date prior to such effective date. The Corporation shall not be obligated to pay any dividends which shall have been declared and shall be payable to holders of shares of Class B Preferred Stock on a Dividend Payment Date if such Dividend Payment Date for such dividend shall be on or subsequent to the effective date of conversion of such shares.
- (E) The Corporation shall not be obligated to deliver to holders of Class B Preferred Stock any fractional share or shares of Common Stock issuable upon any conversion of such shares of Class B Preferred Stock, but in lieu thereof may make a cash payment in respect thereof in any manner permitted by law.
- (F) The Corporation shall at all times reserve and keep available out of its authorized and unissued Common Stock or treasury Common Stock, solely for issuance upon the conversion of shares of Class B Preferred Stock as herein provided, such number of shares of Common Stock as shall from time to time be issuable upon the conversion of all the shares of Class B Preferred Stock then outstanding.
 - 6. Redemption at the Option of the Corporation.
- (A) The Class B Preferred Stock shall be redeemable, in whole or

in part, at the option of the Corporation, out of funds legally available therefor, at any time after November 22, 1999 at 100% of the Liquidation Price per share in effect on the date fixed for redemption, plus an amount equal to all accrued (whether or not accumulated) and unpaid dividends thereon

27

to the date fixed for redemption. The Class B Preferred Stock shall be redeemable, in whole or in part, out of funds legally available therefor, on or before November 22, 1999 only if permitted by Section 6 (C) or (D) at a price per share equal to, (i) if pursuant to Section 6(C), the redemption price set forth therein, or (ii) if pursuant to Section 6(D), 100.775% of the Liquidation Price in effect on the date fixed for redemption, plus, in each case, an amount equal to all accrued (whether or not accumulated) and unpaid dividends thereon to the date fixed for redemption. Payment of the redemption price shall be made by the Corporation in cash or shares of Common Stock, or a combination thereof, as permitted by Section 6(E). From and after the date fixed for redemption, dividends on shares of Class B Preferred Stock called for redemption will cease to accrue, such shares will no longer be deemed to be outstanding and all rights in respect of such shares of the Corporation shall cease, except for the right to receive the redemption price. If less than all of the outstanding shares of Class B Preferred Stock are to be redeemed, the Corporation shall either redeem a portion of the shares of each holder determined pro rata based on the number of shares held by each holder or shall select the shares to be redeemed by lot, as may be determined by the Board of Directors of the Corporation.

(B) Unless otherwise required by law, notice of redemption will be sent to the holders of Class B Preferred Stock at the address shown on the books of the Corporation or any transfer agent for Class B Preferred Stock by first class mail, postage prepaid, mailed not less than twenty (20) days nor more than sixty (60) days prior to the redemption date. Each notice shall state: (i) the redemption date; (ii) the total number of shares of the Class B Preferred Stock to be redeemed and, if fewer than all the shares held by such holder are to be redeemed, the number of such shares to be redeemed from such holder; (iii) the redemption price; (iv) the place or places where certificates, if certificated, for such shares are to be surrendered for payment of the redemption price; (v) that dividends on the shares to be redeemed will cease to accrue on such redemption date; (vi) the conversion rights of the shares to be redeemed, the period within which such conversion rights may be exercised, and the Conversion Price and number of shares of Common Stock issuable upon conversion of a share of Class B Preferred Stock at the time. Upon surrender of the certificates, if certificated, for any shares so called for redemption, or upon the date fixed for redemption if uncertificated such shares if not previously converted shall be redeemed by the Corporation on the date fixed for redemption and at the redemption price set forth in this Section 6.

In the event (i) of a change in the federal tax law or regulations of the United States of America or of an interpretation or application of such law or regulations or of a determination by a court of competent jurisdiction, which in any case has the effect of precluding the Corporation from claiming (other than for purposes of calculating any alternative minimum tax) any of the tax deductions for dividends paid on the class B Preferred Stock when such dividends are used as provided under Section 404(k)(2) of the Internal Revenue Code of 1986, as amended (the "Code") as in effect on the date shares of Class B Preferred Stock are initially issued, or (ii) that the Corporation certifies to the holders of the Class B Preferred Stock that the Corporation has determined in good faith that the Plan either is not qualified within the meaning of Section 401(a) of the Code or is not an "employee stock ownership plan" within the meaning of 4975(e)(7) of the Code, the Corporation may, in its sole discretion and notwithstanding anything to the contrary in Section 6(A), at any time within one year of the occurrence of such event, elect either to (a) redeem any or all of such Class B Preferred Stock for cash or, if the Corporation so elects, in shares of Common Stock, or a combination of such shares of Common Stock and cash, as permitted by Section 6(B), at a redemption price equal to the higher of (x) the

28

Liquidation Price per share on the date fixed for redemption or (y) the Fair Market Value (as defined in Section 9(6)(2)) of the number of shares of Common Stock into which each share of Class B Preferred Stock is convertible at the time the notice of such redemption is given, plus in either case an amount equal to accrued (whether or not accumulated) and unpaid dividends thereon to the date fixed for redemption, or (b) exchange any or all of such shares of Class B Preferred Stock for securities of comparable value (as determined by an independent appraiser) that constitute "qualifying employer securities" with respect to a holder of Class B Preferred Stock within the meaning of Section 409(1) of the Code and Section 407(d)(5) of the Employment Retirement Income Security Act of 1974, as amended ("ERISA") or any successor provisions

- (D) Notwithstanding anything to the contrary in Section 6(A), in the event that the Employees Savings Plan of Mobil Oil is terminated or the Employee Stock Ownership Plan incorporated therein is terminated or eliminated from such Plan, the Corporation may, in its sole discretion, call for redemption of any or all of the then outstanding Class B Preferred Stock at a redemption price calculated on the basis of the redemption prices provided in Section 6(A), increased by 50% of the amount thereof in excess of 100% of the Liquidation Price in effect on the date fixed for redemption.
- (E) The Corporation, at its option, may make payment of the redemption price required upon redemption of shares of Class B Preferred Stock in eash or in shares of Common Stock, or in a combination of such shares and eash, any such shares of Common Stock to be valued for such purpose at their Fair Market Value (as defined in Section 9(6)(2)); provided, however, that in calculating their Fair Market Value the Adjustment Period shall be deemed to be the five (5) consecutive trading days preceding the date of redemption.
- 7. Redemption at the Option of the Holder.
- Unless otherwise provided by law, shares of Class B Preferred Stock shall be redeemed by the Corporation out of funds legally available therefor for cash or, if the Corporation so elects, in shares of Common Stock, or a combination of such shares and cash, any such shares of Common Stock to be valued for such purpose as provided by Section 6(E), at a redemption price equal to the higher of (x) the Liquidation Price per share in effect on the date fixed for redemption or (y) the Fair Market Value of the number of shares of Common Stock into which each share of Class B Preferred Stock is convertible at the time the notice of such redemption is given plus in either case an amount equal to accrued (whether or not accumulated) and unpaid dividends thereon to the date fixed for redemption, at the option of the holder, at any time and from time to time upon notice to the Corporation given not less than five (5) business days prior to the date fixed by the holder in such notice of redemption, when and to the extent necessary for such holder to provide for distributions required to be made under, or to satisfy an investment election provided to participants in accordance with, the Employee Stock Ownership Plan incorporated in the Employees Savings Plan of Mobil Oil, or any successor plan or when the holder elects to redeem shares of Class B Preferred Stock in respect of any Regular or Supplemental Preferred Dividend (a "Dividend Redemption"). In the case of any Dividend Redemption, such holder shall give the notice specified above within five (5) business days after the related Dividend Payment Date and such redemption shall be effective as to such number of shares of Class B Preferred Stock as shall equal (x) the aggregate amount of such Regular or Supplemental Preferred Dividend with respect to shares of Class B Preferred Stock allocated or credited to the accounts of participants in the Employee Stock Ownership Plan incorporated in

the Employees Savings Plan of Mobil Oil, or any successor plan divided by (y) the redemption price specified above.

Shares of Class B Preferred Stock shall be redeemed by the Corporation out of funds legally available therefor for cash or, if the Corporation so elects, in shares of Common Stock, or a combination of such shares of Common Stock and cash, any such shares of Common Stock to be valued for such purpose as provided by Section 6(E), at a redemption price equal to the Liquidation Price plus an amount equal to accrued and unpaid dividends thereon to the date fixed for redemption, at the option of the holder, at any time and from time to time upon notice to the Corporation given not less than five (5) business days prior to the date fixed by the holder in such notice for such redemption, upon certification by such holder to the Corporation of the following events: (i) when and to the extent necessary for such holder to make any payments of principal, interest or premium due and payable (whether as scheduled, upon acceleration or otherwise) upon any obligations of the trust established under the Employee Stock Ownership Plan incorporated in the Employees Savings Plan of Mobil Oil in connection with the acquisition of Class B Preferred Stock or any indebtedness, expenses or costs incurred by the holder for the benefit of the Plan; or (ii) when and if it shall be established to the satisfaction of the holder that the Plan has not initially been determined by the Internal Revenue Service to be qualified as a stock bonus plan and an employee stock ownership plan within the meaning of Sections 401(a) or 4975(e)(7) of the Code, respectively.

8. Consolidation, Merger, etc.

(A) In the event that the Corporation shall consummate any consolidation or merger or similar transaction, however named, pursuant to which the outstanding shares of Common Stock are by operation of law exchanged solely for or changed, reclassified or converted solely into shares of any

successor or resulting company (including the Corporation) that constitute "qualifying employer securities" that are common stock with respect to a holder of Class B Preferred Stock within the meanings of Section 409(1) of the Code and Section 407(d)(5) of ERISA, or any successor provision of law, and, if applicable, for a cash payment in lieu of fractional shares, if any, then, in such event, the terms of such consolidation or merger or similar transaction shall provide that the shares of Class B Preferred Stock of such holder shall be converted into or exchanged for and shall become preferred shares of such successor or resulting company, having in respect of such company insofar as possible the same powers, preferences and relative, participating, optional or other special rights (including the redemption rights provided by Sections 6, 7, and 8 hereof), and the qualifications, limitations or restrictions thereon, that the Class B Preferred Stock had immediately prior to such transaction; provided, however, that after such transaction each share of stock into which the Class B Preferred Stock is so converted or for which it is exchanged shall be convertible, pursuant to the terms and conditions provided by Section 5 hereof, into the number and kind of qualifying employer securities receivable by a holder of the number of shares of Common Stock into which such shares of Class B Preferred Stock could have been converted pursuant to Section 5 hereof immediately prior to such transaction and provided, further, that if by virtue of the structure of such transaction, a holder of Common Stock is required to make an election with respect to the nature and kind of consideration to be received in such transaction, which election cannot practicably be made by the holders of the Class B Preferred Stock, then such election shall be deemed to be solely for "qualifying employer securities" (together, if applicable, with a cash payment in lieu of fractional shares) with the effect provided above on the basis of the number

and kind of qualifying employer securities receivable by a holder of the number of shares of Common Stock into which the shares of Class B Preferred Stock could have been converted pursuant to Section 5 hereof immediately prior to such transaction (it being understood that if the kind or amount of qualifying employer securities receivable in respect of each share of Common Stock upon such transaction is not the same for each such share, then the kind and amount of qualifying employer securities deemed to be receivable in respect of each share of Common Stock for purposes of this proviso shall be the kind and amount so receivable per share of Common Stock by a plurality of such shares). The rights of the Class B Preferred Stock as preferred shares of such successor resulting company shall successively be subject to adjustments pursuant to Section 9 hereof after any such transaction as nearly equivalent to the adjustments provided for by such Section prior to such transaction. The Corporation shall not consummate any such merger, consolidation or similar transaction unless all the terms of this Section 8(A) are complied with.

In the event that the Corporation shall consummate any consolidation or merger or similar transaction, however named, pursuant to which the outstanding shares of Common Stock are by operation of law exchanged for or changed, reclassified or converted into other shares or securities or eash or any other property, or any combination thereof, other than any such consideration which is constituted solely of qualifying employer securities that are common stock (as referred to in Section 8(A)) and cash payments, applicable, in lieu of fractional shares, outstanding shares of Class B Preferred Stock shall, without any action on the part of the Corporation or holder thereof (but subject to Section 8(C)), be automatically converted immediately prior to the consummation of such merger, consolidation or similar transaction into shares of Common Stock at the conversion rate then in effect so that each share of Class B Preferred Stock shall, by virtue of such transaction and on the same terms as apply to the holders of Common Stock, be converted into or exchanged for the aggregate amount of shares, securities, cash or other property (payable in like kind) receivable by a holder of the number of shares of Common Stock into which such shares of Class B Preferred Stock could have been converted immediately prior to such transaction if such holder of Common Stock failed to exercise any rights of election as to the kind or amount of shares, securities, cash or other property receivable upon such transaction (provided that, if the kind or amount of shares, securities, cash or other property receivable upon such transaction is not the same for each non electing share, then the kind and amount of shares, securities, cash or other property receivable upon such transaction for each non-electing share shall be the kind and amount so receivable per share by a plurality of non-electing shares).

(C) In the event the Corporation shall enter into any agreement providing for any consolidation or merger or similar transaction described in Section 8(B), then the Corporation shall as soon as practicable thereafter (and in any event at least ten (10) business days before consummation of such transaction) give notice of such agreement and the material terms thereof to each holder of Class B Preferred Stock and each such holder shall have the right to elect, by written notice to the Corporation, to receive, upon consummation of such transaction (if and when such transaction is consummated),

out of funds legally available therefor, from the Corporation or the successor of the Corporation, in redemption and retirement of such Class B Preferred Stock, in lieu of any cash or other securities which such holder would otherwise be entitled to receive under Section 8(B) hereof, a cash payment equal to the redemption price specified in Section 6(A) in effect on the date of the consummation of such transaction plus an amount equal to all accrued (whether or not accumulated) and unpaid dividends. No such notice

of redemption shall be effective unless given to the Corporation prior to the close of business of the fifth business day prior to consummation of such transaction, unless the Corporation or the successor of the Corporation shall waive such prior notice, but any notice of redemption so given prior to such time may be withdrawn by notice of withdrawal given to the Corporation prior to the close of business on the fifth business day prior to consummation of such transaction.

9. Anti-dilution Adjustments.

(A)(1) Subject to the provisions of Section 9(E), in the event the Corporation shall, at any time or from time to time while any of the shares of the Class B Preferred Stock are outstanding, (i) pay a dividend or make a distribution in respect of the Common Stock in shares of Common Stock or (ii) subdivide the outstanding shares of Common Stock into a greater number of shares, in each case whether by reclassification of shares, recapitalization of the Corporation (excluding a recapitalization or reclassification effected by a merger or consolidation to which Section 8 hereof applies) or otherwise, then, in such event, the Board of Directors shall, to the extent legally permissible, declare a dividend in respect of the Class B Preferred Stock in shares of Class B Preferred Stock (a "Special Dividend") in such a manner that a holder of Class B Preferred Stock will become a holder of that number of shares of Class B Preferred Stock equal to the product of the number of such shares held prior to such event times a fraction (the "Sec. 9(A) Non Dilutive Share Fraction"), the numerator of which is the number of shares of Common Stock outstanding immediately after such event and the denominator of which is the number of shares of Common Stock outstanding immediately before such event. A Special Dividend declared pursuant to this Section 9(A)(1) shall be effective, upon payment of such dividend or distribution in respect of the Common Stock, as of the record date for the determination of shareholders entitled to receive such dividend or distribution (on a retroactive basis), and in the case of a subdivision shall become effective immediately as of the effective date thereof. Concurrently with the declaration of the Special Dividend pursuant to this Section 9(A)(1), the Conversion Price, the Liquidation Price and the Regular Preferred Dividend Rate of all shares of Class B Preferred Stock shall be adjusted by dividing the Conversion Price, the Liquidation Price and the Regular Preferred Dividend Rate, respectively, in effect immediately before such event by the Sec. 9(A) Non-Dilutive Share Fraction.

(2) The Corporation and the Board of Directors shall each use its best efforts to take all necessary steps or to take all actions as are reasonably necessary or appropriate for declaration of the Special Dividend provided in Section 9(A)(1) but shall not be required to call a special meeting of shareholders in order to implement the provisions thereof. If for any reason the Board of Directors is precluded from giving full effect to the Special Dividend provided in Section 9(A)(1), then no such Special Dividend shall be declared, but instead the Conversion Price shall automatically be adjusted by dividing the Conversion Price in effect immediately before the event by the Sec. 9(A) Non-Dilutive Share Fraction and the Liquidation Price and the Regular Preferred Dividend Rate will not be adjusted. An adjustment to the Conversion Price made pursuant to this Section 9(A)(2) shall be given effect, upon payment of such a dividend or distribution, as of the record date for the determination of holders entitled to receive such dividend or distribution (on a retroactive basis), and in the case of a subdivision shall become effective immediately as of the effective date thereof. If subsequently the Board of Directors is able to give full effect to the Special Dividend as provided in Section 9(A)(1), then such Special Dividend will be declared and other adjustments will be made in accordance with the provisions

3:

of Section 9(A)(1) and the adjustment in the Conversion Price as provided in this Section 9(A)(2) will automatically be reversed and nullified prospectively.

(3) Subject to the provisions of Section 9(E) hereof, in the event the Corporation shall, at any time or from time to time while any of the shares of the Class B Preferred Stock are outstanding, combine the outstanding shares of Common Stock into a lesser number of shares, whether by reclassification of shares, recapitalization of the Corporation (excluding a

recapitalization or reclassification effected by a merger, consolidation or other transaction to which Section 8 hereof applies) or otherwise, then, in such event, the Conversion Price shall automatically be adjusted by dividing the Conversion Price in effect immediately before such event by the Sec. 9(A) Non-Dilutive Share Fraction and the Liquidation Price and the Regular Preferred Dividend Rate will not be adjusted. An adjustment to the Conversion Price made pursuant to this Section 9(A)(3) shall be given effect immediately as of the effective date of such combination.

(B)(1) Subject to the provisions of Section 9(E), in the event the Corporation shall, at any time or from time to time while any of the shares of Class B Preferred Stock are outstanding issue to holders of shares of Common Stock as a dividend or distribution, including by way of reclassification of shares or a recapitalization of the Corporation, any right or warrant to purchase shares of Common Stock (but not including as a right or warrant for this purpose any security convertible into or exchangeable for shares of Common Stock) for a consideration having a Fair Market Value (as defined in Section 9 (6)(2) hereof) per share less than the Fair Market Value of a share of Common Stock on the date of issuance of such right or warrant, then, in such event, the Board of Directors shall, to the extent legally permissible, declare a Special Dividend in such a manner that a holder of Class B Preferred Stock will become a holder of that number of shares of Class B Preferred Stock equal to the product of the number of such shares held prior to such event times a fraction (the "Sec. 9(B) Non-Dilutive Share Fraction"), the numerator of which is the number of shares of Common Stock outstanding immediately before such issuance of rights or warrants plus the maximum number of shares of Common Stock that could be acquired upon exercise in full of all such rights and warrants and the denominator of which is the number of shares of Common Stock outstanding immediately before such issuance of warrants or rights plus the number of shares of Common Stock which could be purchased at the Fair Market Value of a share of Common Stock at the time of such issuance for the maximum aggregate consideration payable upon exercise in full of all such rights and warrants. A Special Dividend declared pursuant to this Section 9(B)(1) shall be effective upon such issuance of rights or warrants. Concurrently with the declaration of the Special Dividend pursuant to this Section 9(B)(1), the Conversion Price, the Liquidation Price and the Regular Preferred Dividend Rate of all shares of Class B Preferred Stock shall be adjusted by dividing the Conversion Price, the Liquidation Price and the Regular Preferred Dividend Rate, respectively, in effect immediately before such event by the Sec. 9(B) Non-Dilutive Share Fraction.

(2) The Corporation and the Board of Directors shall each use its best efforts to take all necessary steps or to take all actions as are reasonably necessary or appropriate for declaration of the Special Dividend provided in Section 9(B)(1) but shall not be required to call a special meeting of shareholders in order to implement the provisions thereof. If for any reason the Board of Directors is precluded from giving full effect to the Special Dividend provided in Section 9(B)(1), then no such Special Dividend shall be declared, but instead the Conversion Price shall automatically be adjusted by dividing the Conversion Price in effect immediately

33

before the event by the Sec. 9(B) Non-Dilutive Share Fraction and the Liquidation Price and the Preferred Dividend Rate will not be adjusted. An adjustment to the Conversion Price made pursuant to this Section 9(B)(2) shall be given effect upon issuance of rights or warrants. If subsequently the Board of Directors is able to give full effect to the Special Dividend as provided in Section 9(B)(1), then such Special Dividend will be declared and other adjustments will be made in accordance with the provisions of Section 9(B)(1) and the adjustment in the Conversion Price as provided in this Section 9(B)(2) will automatically be reversed and nullified prospectively.

Subject to the provisions of Section 9(E), in the (C)(1)(i) event the Corporation shall, at any time or from time to time while any of the shares of Class B Preferred Stock are outstanding, issue, sell or exchange shares of Common Stock (other than pursuant to (x) any right or warrant to purchase or acquire shares of Common Stock (including as such a right or warrant any security convertible into or exchangeable for shares of Common Stock), or (y) any employee or director incentive, compensation or benefit plan or arrangement of the Corporation or any subsidiary of the Corporation heretofore or hereafter adopted) at a purchase price per share less than the Fair Market Value of a share of Common Stock on the date of such issuance, sale or exchange, then, in such event, the Board of Directors shall, to the extent legally permissible, declare a Special Dividend in such a manner that a holder of Class B Preferred Stock will become the holder of that number of shares of class B Preferred Stock equal to the product of the number of such shares held prior to such event times a fraction (the "Sec. 9(C)(1)(i) Non Dilutive Share Fraction"), the numerator of which is the number of shares of Common Stock outstanding immediately before such issuance, sale or exchange plus the number of shares of Common Stock so issued, sold or exchanged and the denominator of

which is the number of shares of Common Stock outstanding immediately before such issuance, sale or exchange plus the number of shares of Common Stock which could be purchased at the Fair Market Value of a share of Common Stock at the time of such issuance, sale or exchange for the maximum aggregate consideration paid therefor.

(ii) In the event that the Corporation shall, at any time or from time to time while any Class B Preferred Stock is outstanding, issue, sell or exchange any right or warrant to purchase or acquire shares of Common Stock (including as such a right or warrant any security convertible into or exchangeable for shares of Common Stock other than pursuant to (x) any employee or director incentive, compensation or benefit plan or arrangement of the Corporation or any subsidiary of the Corporation heretofore or hereafter adopted and (y) any dividend or distribution on shares of Common Stock contemplated in Section 9(A)(1)) for a consideration having a Fair Market Value, on the date of such issuance, sale or exchange, less than the Non Dilutive Amount (as defined in Section 9(G)(3) hereof), then, in such event, the Board of Directors shall, to the extent legally permissible, declare a Special Dividend in such a manner that a holder of Class B Preferred Stock will become the holder of that number of shares of Class B Preferred Stock equal to the product of the number of such shares held prior to such event times a fraction (the "Sec. 9(C)(1)(ii) Non Dilutive Share Fraction"), the numerator of which is the number of shares of Common Stock outstanding immediately before such issuance of rights or warrants plus the maximum number of shares of Common Stock that could be acquired upon exercise in full of all such rights and warrants and the denominator of which is the number of shares of Common Stock outstanding immediately before such issuance of rights or warrants plus the number of shares of Common Stock which could be purchased at the Fair Market Value of a share of Common Stock at the time of such issuance for the total of (x) the maximum

2/

aggregate consideration payable at the time of the issuance, sale or exchange of such right or warrant and (y) the maximum aggregate consideration payable upon exercise in full of all such rights or warrants.

(iii) A Special Dividend declared pursuant to this Section 9(C)(1) shall be effective upon the effective date of such issuance, sale or exchange. Concurrently with the declaration of the Special Dividend pursuant to this Section 9(C)(1), the Conversion Price, the Liquidation Price and the Regular Preferred Dividend Rate of all shares of Class B Preferred Stock shall be adjusted by dividing the Conversion Price, the Liquidation Price and the Regular Preferred Dividend Rate, respectively, in effect immediately before such event by the Sec. 9(C)(1)(i) or Sec. 9(C)(1)(ii) Non-Dilutive Share Fraction, as the case may be.

(2) The Corporation and the Board of Directors shall each use its best efforts to take all necessary steps or to take all actions as are reasonably necessary or appropriate for declaration of the Special Dividend provided in Section 9(C)(1)(i) or (ii) but shall not be required to call a special meeting of shareholders in order to implement the provisions thereof. If for any reason the Board of Directors is precluded from giving full effect to any Special Dividend provided in Section 9(C)(1), then no such Special Dividend shall be declared, but instead the Conversion Price shall automatically be adjusted by dividing the Conversion Price in effect immediately before the event by the Sec. 9(C)(1)(i) or Sec. 9(C)(1)(ii) Non-Dilutive Share Fraction, as the case may be, and the Liquidation Price and the Regular Preferred Dividend Rate will not be adjusted. An adjustment to the Conversion Price made pursuant to this Section 9(C)(2) shall be given effect upon the effective date of such issuance, sale or exchange. If subsequently the Board of Directors is able to give full effect to the Special Dividend as provided in Section 9(C)(1), then such Special Dividend will be declared and other adjustments will be made in accordance with the provisions of Section 9(C)(1) and the adjustment in the Conversion Price as provided in this Section 9(C)(2) will automatically be reversed and nullified prospectively.

(D)(1) Subject to the provisions of Section 9(E), in the event the Corporation shall, at any time or from time to time while any of the shares of Class B Preferred Stock are outstanding, make an Extraordinary Distribution (as defined in Section 9(G)(1) hereof) in respect of the Common Stock, whether by dividend, distribution, reclassification of shares or recapitalization of the Corporation (including capitalization or reclassification effected by a merger or consolidation to which Section 8 hereof does not apply) or effect a Pro Rata Repurchase (as defined in Section 9(G)(4) hereof) of Common Stock, then, in such event, the Board of Directors shall, to the extent legally permissible, declare a Special Dividend in such a manner that a holder of Class B Preferred Stock will become a holder of that number of shares of Class B Preferred Stock equal to the product of the number of such shares held prior to such event times a fraction (the "Sec. 9(D) Non Dilutive Share Fraction"), the numerator of which is the product of (a) the number of shares of Common Stock outstanding

immediately before such Extraordinary Distribution or Pro Rata Repurchase minus, in the case of a Pro Rata Repurchase, the number of shares of Common Stock repurchased by the Corporation multiplied by (b) the Fair Market Value of a share of Common Stock on the day before the ex-dividend date with respect to an Extraordinary Distribution which is paid in each and on the distribution date with respect to an Extraordinary Distribution which is paid other than in each, or on the applicable expiration date (including all extensions thereof) of any tender offer which is a Pro Rata Repurchase or on the date of purchase with respect to any Pro Rata Repurchase which is not a

tender offer, as the case may be, and the denominator of which is (i) the product of (x) the number of shares of Common Stock outstanding immediately before such Extraordinary Distribution or Pro Rata Repurchase multiplied by (y) the Fair Market Value of a share of Common Stock on the day before the ex dividend date with respect to an Extraordinary Distribution which is paid in cash and on the distribution date with respect to an Extraordinary Distribution which is paid other than in cash, or on the applicable expiration date (including all extensions thereof) of any tender offer which is a Pro Rata Repurchase, or on the date of purchase with respect to any Pro Rata Repurchase which is not a tender offer, as the case may be, minus (ii) the Fair Market Value of the Extraordinary Distribution or the aggregate purchase price of the Pro Rata Repurchase, as the case may be. The Corporation shall send each holder of Class B Preferred Stock (i) notice of its intent to make an Extraordinary Distribution and (ii) notice of any offer by the Corporation to make a Pro Rata Repurchase, in each case at the same time as, or as soon as practicable after, such offer is first communicated to holders of Common Stock or, in the case of an Extraordinary Distribution, the announcement of a record date in accordance with the rules of any stock exchange on which the Common Stock is listed or admitted to trading. Such notice shall indicate the intended record date and the amount and nature of such dividend or distribution, or the number of shares subject to such offer for a Pro Rata Repurchase and the purchase price payable by the Corporation pursuant to such offer, as well as the Conversion Price and the number of shares of Common Stock into which a share of Class B Preferred Stock may be converted at such time. Concurrently with the Special Dividend paid pursuant to this Section 9(D)(1), the Conversion Price, the Liquidation Price and the Regular Preferred Dividend Rate of all shares of Class B Preferred Stock shall be adjusted by dividing the Conversion Price, the Liquidation Price and the Regular Preferred Dividend Rate, respectively, in effect immediately before such Extraordinary Distribution or Pro Rata Repurchase by the Sec. 9(D) Non Dilutive Share Fraction determined pursuant to this Section 9(D)(1).

(2) The Corporation and the Board of Directors shall each use its best efforts to take all necessary steps or to take all actions as are reasonably necessary or appropriate for declaration of the Special Dividend provided in Section 9(D)(1) but shall not be required to call a special meeting of shareholders in order to implement the provisions thereof. If for any reason the Board of Directors is precluded from giving full effect to the Special Dividend provided in Section 9(D)(1), then no such Special Dividend shall be declared, but instead the Conversion Price shall automatically be adjusted by dividing the Conversion Price in effect immediately before the event by the Sec. 9(D) Non-Dilutive Share Fraction, and the Liquidation Price and the Regular Preferred Dividend Rate will not be adjusted. If subsequently the Board of Directors is able to give full effect to the Special Dividend as provided in Section 9(D)(1), then such Special Dividend will be declared and other adjustments will be made in accordance with the provisions of Section 9(D)(1) and the adjustment in the Conversion Price as provided in this Section 9(D)(2) will automatically be reversed and nullified prospectively.

(E) Notwithstanding any other provision of this Section 9, the Corporation shall not be required to make (i) any Special Dividend or any adjustment of the Conversion Price, the Liquidation Price or the Regular Preferred Dividend Rate unless such adjustment would require an increase or decrease of at least one percent (1%) in the number of shares of Class B Preferred Stock outstanding, or, (ii) if no additional shares of Class B Preferred Stock are issued, any adjustment of the Conversion Price unless such adjustment would require an increase or decrease of at least one percent (1%) in the Conversion Price. Any lesser adjustment

36

shall be carried forward and shall be made no later than the time of, and together with, the next subsequent adjustment which, together with any adjustment or adjustments so carried forward, shall amount to an increase or decrease of at least one percent (1%) of the number of shares of Class B Preferred Stock outstanding or, if no additional shares of Class B Preferred Stock are being issued, an increase or decrease of at least one percent (1%) of the Conversion Price, whichever the case may be.

If the Corporation shall make any dividend or distribution the Common Stock or issue any Common Stock, other capital stock or other security of the Corporation or any rights or warrants to purchase or acquire such security, which transaction does not result in an adjustment to the number of shares of Class B Preferred Stock outstanding or the Conversion Price pursuant to the foregoing provisions of this Section 9, the Board of Directors of the Corporation may, in its sole discretion, consider whether such action is of such a nature that some type of equitable adjustment should be made in respect of such transaction. If in such case the Board of Directors of the Corporation determines that some type of adjustment should be made, an adjustment shall be made effective as of such date as determined by the Board of Directors of the Corporation. The determination of the Board of Directors of the Corporation as to whether some type of adjustment should be made pursuant to the foregoing provisions of this Section $9(\Gamma)$, and, if so, as to what adjustment should be made and when, shall be final and binding on the Corporation and all shareholders of the Corporation. The Corporation shall be entitled to make such additional adjustments, in addition to those required by the foregoing provisions of this Section 9, as shall be necessary in order that any dividend or distribution in shares of capital stock of the Corporation, subdivision, reclassification or combination of shares of the Corporation or any recapitalization of the Corporation shall not be taxable to holders of the Common Stock.

(6) For purposes hereof, the following definitions shall apply:

(1) "Extraordinary Distribution" shall mean any dividend or other distribution to holders of Common Stock effected while any of the shares of Class B Preferred Stock are outstanding of (i) cash or (ii) any shares of capital stock of the Corporation (other than shares of Common Stock), other securities of the Corporation (other than securities of the type referred to in Section 9(B)), evidences of indebtedness of the Corporation or any other person or any other property (including shares of any subsidiary of the Corporation), or any combination thereof, where the aggregate amount of such cash dividend or other distribution together with the amount of all cash dividends and other distributions made during the preceding period of twelve (12) months, when combined with the aggregate amount of all Pro Rata Repurchases (for this purpose, including only that portion of the aggregate purchase price of such Pro Rata Repurchase which is in excess of the Fair Market Value of the Common Stock repurchased as determined on the applicable expiration date (including all extensions thereof) of any tender offer or exchange offer which is a Pro Rata Repurchase, or the date of purchase with respect to any other Pro Rata Repurchase which is not a tender offer or exchange offer) made during such period, exceeds twelve and one-half percent (12.5%) of the aggregate Fair Market Value of all shares of Common Stock outstanding on the day before the ex dividend date with respect to such Extraordinary Distribution which is paid in cash and on the distribution date with respect to an Extraordinary Distribution which is paid other than in cash. The Fair Market Value of an Extraordinary Distribution for purposes of Section 9(D) shall be the sum of the Fair Market Value of such Extraordinary Distribution plus the aggregate amount of any cash dividends or

other distributions which are not Extraordinary Distributions made during such twelve month period and not previously included in the calculation of an adjustment pursuant to Section 9(D), but shall exclude the aggregate amount of regular quarterly dividends declared by the Board of Directors and paid by the Corporation in such twelve month period.

37

(2) "Fair Market Value" shall mean, as to shares of Common Stock or any other class of capital stock or securities of the Corporation or any other issuer which are publicly traded, the average of the Current Market Prices (as hereinafter defined) of such shares or securities for each day of the Adjustment Period (as hereinafter defined). "Current Market Price" of publicly traded shares of Common Stock or any other class of capital stock or other security of the Corporation or any other issuer for a day shall mean the last reported sales price, regular way, or, in case no sale takes place on such day, the average of the reported closing bid and asked prices, regular way, in either case as reported on the New York Stock Exchange Composite Tape or, if such security is not listed or admitted to trading on the New York Stock Exchange, on the principal national securities exchange on which such security is listed or admitted to trading or, if not listed or admitted to trading on any national securities exchange, on the NASDAQ National Market System or, if such security is not quoted on such National Market System, the average of the closing bid and asked prices on each such day in the over-the-counter market as reported by NASDAQ or, if bid and asked prices for such security on each such day shall not have been reported through NASDAQ, the average of the bid and asked prices for such day as furnished by any New York Stock Exchange member firm regularly making a market in such security selected for such purpose by the Board of Directors of the Corporation on each trading day during the Adjustment Period. "Adjustment Period" shall mean the period of five

consecutive trading days, selected by the Board of Directors of the Corporation, during the twenty (20) trading days preceding, and including, the date as of which the Fair Market Value of a security is to be determined. The "Fair Market Value" of any security which is not publicly traded or of any other property shall mean the fair value thereof as determined by an independent investment banking or appraisal firm experienced in the valuation of such securities or property selected in good faith by the Board of Directors of the Corporation, or, if no such investment banking or appraisal firm is in the good faith judgment of the Board of Directors available to make such determination, as determined in good faith by the Board of Directors of the Corporation.

(3) "Non-Dilutive Amount" in respect of an issuance, sale or exchange by the Corporation of any right or warrant to purchase or acquire shares of Common Stock (including any security convertible into or exchangeable for shares of Common Stock) shall mean the difference between (i) the product of the Fair Market Value of a share of Common Stock on the day preceding the first public announcement of such issuance, sale or exchange multiplied by the maximum number of shares of Common Stock which could be acquired on such date upon the exercise in full of such rights or warrants (including upon the conversion or exchange of all such convertible or exchangeable securities), whether or not exercisable (or convertible or exchangeable) at such date, and (ii) the aggregate amount payable pursuant to such right or warrant to purchase or acquire such maximum number of shares of Common Stock; provided, however, that in no event shall the Non Dilutive Amount be less than zero. For purposes of the foregoing sentence, in the case of a security convertible into or exchangeable for shares of Common Stock, the amount payable pursuant to a right or warrant to purchase or acquire shares of Common Stock shall be the Fair Market Value of such security on the date of the issuance, sale or exchange of such security by the Corporation.

(4) "Pro Rata Repurchase" shall mean any purchase of shares of Common Stock by the Corporation or any subsidiary thereof, whether for cash, shares of capital stock of the Corporation, other securities of the Corporation, evidences of indebtedness of the Corporation or any other person or any other property (including shares of a subsidiary of the Corporation), or any combination thereof, effected while any of the shares of Class B Preferred Stock are outstanding, pursuant to any tender offer or exchange offer subject to Section 13(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or any successor provision of law, or pursuant to any other offer available to substantially all holders of Common Stock, provided, however, that no purchase of shares by the Corporation or any subsidiary thereof made in open market transactions shall be deemed a Pro Rata Repurchase. For purposes of this Section 9(6), shares shall be deemed to have been purchased by the Corporation or any subsidiary thereof "in open market transactions" if they have been purchased substantially in accordance with the requirements of Rule 10b-18 as in effect under the Exchange Act on the date shares of Class B Preferred Stock are initially issued by the Corporation or on such other terms and conditions as the Board of Directors of the Corporation shall have determined are reasonably designed to prevent such purchases from having a material effect on the trading market for the Common Stock.

Whenever an adjustment increasing the number of shares of class B Preferred Stock outstanding is required pursuant hereto, the Board of Directors shall take action as is necessary so that a sufficient number of shares of Class B Preferred Stock are designated with respect to such increase resulting from such adjustment. Whenever an adjustment to the Conversion Price, the Liquidation Price or the Regular Preferred Dividend Rate of the Class B Preferred Stock is required pursuant hereto, the Corporation shall forthwith place on file with the transfer agent for the Common Stock and the Class B Preferred Stock, if there be one, and with the Treasurer of the Corporation, a statement signed by the Treasurer or any Assistant Treasurer of the Corporation stating the adjusted Conversion Price, Liquidation Price and Regular Preferred Dividend Rate determined as provided herein. Such statement shall set forth in reasonable detail such facts as shall be necessary to show the reason and the manner of computing such adjustment, including any determination of Fair Market Value involved in such computation. Promptly after each adjustment to the number of shares of Class B Preferred Stock outstanding, the Conversion Price, the Liquidation Price or the Regular Preferred Dividend Rate, the Corporation shall mail a notice thereof and of the then prevailing number of shares of Class B Preferred Stock outstanding, the Conversion Price, the Liquidation Price and the Regular Preferred Dividend Rate to each holder of shares of Class B Preferred Stock.

10. Miscellaneous

(A) All notices referred to herein shall be in writing, and all notices hereunder shall be deemed to have been given upon the earlier of receipt thereof or three (3) business days after the mailing thereof if sent by



shall be uncertificated, all references herein to surrender or issuance of stock certificates shall have no application to such uncertificated shares.