# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

## $\ \ \, \square$ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2017

or

 $\hfill\Box$  TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_to\_\_\_\_

Commission File Number 1-2256

## **EXXON MOBIL CORPORATION**

(Exact name of registrant as specified in its charter)

**NEW JERSEY** 

(State or other jurisdiction of incorporation or organization)

13-5409005

(I.R.S. Employer Identification Number)

#### 5959 LAS COLINAS BOULEVARD, IRVING, TEXAS 75039-2298

(Address of principal executive offices) (Zip Code)

	,		
	(Registrant's t	(972) 444-1000 elephone number, including area code)	
į		filed by Section 13 or 15(d) of the Securities Exch been subject to such filing requirements for the pas	ange Act of 1934 during the preceding 12 months ( at 90 days. Yes ☑ No □
ý g	, i	osted on its corporate Web site, if any, every Int shorter period that the registrant was required to s	eractive Data File required to be submitted and pubmit and post such files). Yes $\square$ No $\square$
5		rated filer, a non-accelerated filer, smaller report y," and "emerging growth company" in Rule 12b-	ing company, or an emerging growth company. So 2 of the Exchange Act.
Large accelerated filer		Accelerated filer	
Non-accelerated filer		Smaller reporting company	
		Emerging growth company	
If an emerging growth company, indicate by standards provided pursuant to Section 13(a	_	d not to use the extended transition period for con	nplying with any new or revised financial accounti
Indicate by check mark whether the registra	nt is a shell company (as defined in Rule	12b-2 of the Exchange Act). Yes $\square$ No $\square$	
Indicate the number of shares outstanding or	each of the issuer's classes of common	stock, as of the latest practicable date.	
Class			Outstanding as of September 30, 2017
Common stock, without par valu	e		4,237,106,077

## EXXON MOBIL CORPORATION FORM 10-Q FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2017

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## PART I. FINANCIAL INFORMATION

## **Item 1. Financial Statements**

## EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED STATEMENT OF INCOME

(millions of dollars)

		Three Months Ended		Nine Months Ended	
	September		Septembe		
P 1 . d '	2017	2016	2017	20	
Revenues and other income	64.415	EC 767	106 220	1	
Sales and other operating revenue (1)	64,415	56,767	186,330	1	
Income from equity affiliates Other income	1,472 278	1,103 807	4,707		
			1,291		
Total revenues and other income Costs and other deductions	66,165	58,677	192,328	1	
	21 422	20.025	01.005		
Crude oil and product purchases	31,432	28,035	91,985		
Production and manufacturing expenses	8,334	7,709	24,586		
Selling, general and administrative expenses	2,725	2,736	7,952		
Depreciation and depletion	4,880	4,605	14,051		
Exploration expenses, including dry holes	284	327	1,087		
Interest expense	111	106	415		
Sales-based taxes (1)	5,864	5,437	16,795		
Other taxes and duties	6,952	6,496	19,800		
Total costs and other deductions	60,582	55,451	176,671	1	
Income before income taxes	5,583	3,226	15,657		
Income taxes	1,498	337	4,218		
Net income including noncontrolling interests	4,085	2,889	11,439		
Net income attributable to noncontrolling interests	115	239	109		
Net income attributable to ExxonMobil	3,970	2,650	11,330		
Earnings per common share (dollars)	0.93	0.63	2.66		
Earnings per common share - assuming dilution (dollars)	0.93	0.63	2.66		
Dividends per common share (dollars)	0.77	0.75	2.29		
(1) Sales-based taxes included in sales and other operating revenue	5,864	5,437	16,795		

# EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(millions of dollars)

	Three Months Ended		Nine Months Ended	
	September	1 30,	September 30,	
	2017	2016	2017	20
Net income including noncontrolling interests	4,085	2,889	11,439	
Other comprehensive income (net of income taxes)				
Foreign exchange translation adjustment	2,342	(107)	5,424	
Adjustment for foreign exchange translation (gain)/loss				
included in net income	-	=	234	
Postretirement benefits reserves adjustment				
(excluding amortization)	(145)	34	(329)	
Amortization and settlement of postretirement benefits reserves				
adjustment included in net periodic benefit costs	311	278	850	
Total other comprehensive income	2,508	205	6,179	,
Comprehensive income including noncontrolling interests	6,593	3,094	17,618	,
Comprehensive income attributable to				
noncontrolling interests	372	166	700	
Comprehensive income attributable to ExxonMobil	6,221	2,928	16,918	,

## EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED BALANCE SHEET

(millions of dollars)

	Sept. 30, 2017	Dec. 31, 2016
Assets		
Current assets		
Cash and cash equivalents	4,266	3,657
Notes and accounts receivable – net	23,263	21,394
Inventories		
Crude oil, products and merchandise	12,488	10,877
Materials and supplies	4,255	4,203
Other current assets	1,480	1,285
Total current assets	45,752	41,416
Investments, advances and long-term receivables	37,649	35,102
Property, plant and equipment – net	255,556	244,224
Other assets, including intangibles – net	10,470	9,572
Total assets	349,427	330,314
Liabilities		
Current liabilities		
Notes and loans payable	15,741	13,830
Accounts payable and accrued liabilities	34,698	31,193
Income taxes payable	3,338	2,615
Total current liabilities	53,777	47,638
Long-term debt	24,869	28,932
Postretirement benefits reserves	20,874	20,680
Deferred income tax liabilities	34,430	34,041
Long-term obligations to equity companies	5,003	5,124
Other long-term obligations	21,276	20,069
Total liabilities	160,229	156,484
Commitments and contingencies (Note 3)		
Equity		
Common stock without par value		
(9,000 million shares authorized, 8,019 million shares issued)	14,783	12,157
Earnings reinvested	409,449	407,831
Accumulated other comprehensive income	(16,651)	(22,239)
Common stock held in treasury		
(3,782 million shares at September 30, 2017 and		
3,871 million shares at December 31, 2016)	(225,305)	(230,424)
ExxonMobil share of equity	182,276	167,325
Noncontrolling interests	6,922	6,505
Total equity	189,198	173,830
Total liabilities and equity	349,427	330,314

## EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(millions of dollars)

Nine Months Ended September 30,

	September	30,
	2017	2016
Cash flows from operating activities		
Net income including noncontrolling interests	11,439	6,351
Depreciation and depletion	14,051	14,191
Changes in operational working capital, excluding cash and debt	(547)	(2,386)
All other items – net	(2,288)	(3,470)
Net cash provided by operating activities	22,655	14,686
Cash flows from investing activities		
Additions to property, plant and equipment	(10,901)	(12,276)
Proceeds associated with sales of subsidiaries, property, plant and		
equipment, and sales and returns of investments	1,695	2,182
Additional investments and advances	(1,950)	(1,398)
Other investing activities including collection of advances	1,962	761
Net cash used in investing activities	(9,194)	(10,731)
Cash flows from financing activities		
Additions to long-term debt	60	11,964
Additions to short-term debt	1,735	-
Reductions in short-term debt	(4,971)	(286)
Additions/(reductions) in commercial paper, and debt with three		
months or less maturity (1)	339	(4,062)
Cash dividends to ExxonMobil shareholders	(9,712)	(9,320)
Cash dividends to noncontrolling interests	(139)	(122)
Changes in noncontrolling interests	(90)	-
Common stock acquired	(515)	(727)
Common stock sold	-	6
Net cash used in financing activities	(13,293)	(2,547)
Effects of exchange rate changes on cash	441	(20)
Increase/(decrease) in cash and cash equivalents	609	1,388
Cash and cash equivalents at beginning of period	3,657	3,705
Cash and cash equivalents at end of period	4,266	5,093
Supplemental Disclosures		
Income taxes paid	4,611	3,049
Cash interest paid	965	709

#### **2017 Non-Cash Transactions**

In the first nine months of 2017, the Corporation completed the acquisitions of InterOil Corporation and of companies that own certain oil and gas properties in the I Basin and other assets. These transactions included a significant non-cash component. Additional information is provided in Note 9.

<sup>(1)</sup> Includes a net reduction of commercial paper with a maturity of over three months of \$0.5 billion in 2017 and a net addition of \$1.0 billion in 2016. The gross am commercial paper with a maturity of over three months issued was \$2.7 billion in 2017 and \$2.9 billion in 2016, while the gross amount repaid was \$3.2 billion and \$1.9 billion in 2016.

## EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(millions of dollars)

ExxonMobil Share of Equity Accumulated Other Common Compre-Stock ExxonMobil Noncontrolling hensive Held in To Common **Earnings** Share of Stock Reinvested Income Treasury Equity Interests Εqι Balance as of December 31, 2015 11,612 412,444 (23,511)(229,734)170,811 5,999 1 Amortization of stock-based awards 612 612 Tax benefits related to stock-based 11 awards 11 Other (7) (7)6,160 Net income for the period 6,160 191 Dividends – common shares (9,320)(9,320)(122)3,045 Other comprehensive income 3,045 345 Acquisitions, at cost (727)(727)Dispositions 12 12 Balance as of September 30, 2016 12,228 409,284 (20,466)(230,449)170,597 6,413 1 (22,239)6,505 Balance as of December 31, 2016 12,157 407,831 (230,424)167,325 1 Amortization of stock-based awards Other (54)(87)(87)Net income for the period 11,330 11,330 109 (9,712) (9,712) Dividends - common shares (139)Other comprehensive income 5,588 5,588 591

	Nine Month	s Ended September 3	30, 2017	Nine Mont	hs Ended September	30, 2016
	-	Held in			Held in	
Common Stock Share Activity	Issued	Treasury	Outstanding	Issued	Treasury	Outsta
	(millions of shares)			(millions of shares)		
Balance as of December 31	8,019	(3,871)	4,148	8,019	(3,863)	
Acquisitions	-	(7)	(7)	-	(9)	
Issued for acquisitions	-	96	96	-	_	
Dispositions	-	-	-	=	-	
Balance as of September 30	8,019	(3,782)	4,237	8,019	(3,872)	

409,449

(16,651)

(596)

7,789

182,276

(596)

4

5,711

(225,305)

(90)

6,922

The information in the Notes to Condensed Consolidated Financial Statements is an integral part of these statements.

2,078

14,783

Acquisitions, at cost

Dispositions

Issued for acquisitions

Balance as of September 30, 2017

#### **EXXON MOBIL CORPORATION**

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Basis of Financial Statement Preparation

These unaudited condensed consolidated financial statements should be read in the context of the consolidated financial statements and notes thereto filed with the Se and Exchange Commission in the Corporation's 2016 Annual Report on Form 10-K. In the opinion of the Corporation, the information furnished herein reflects all accruals and adjustments necessary for a fair statement of the results for the periods reported herein. All such adjustments are of a normal recurring nature. Prior data h reclassified in certain cases to conform to the current presentation basis.

The Corporation's exploration and production activities are accounted for under the "successful efforts" method.

#### 2. Recently Issued Accounting Standards

In May 2014, the Financial Accounting Standards Board issued a new standard, *Revenue from Contracts with Customers*. The standard establishes a single 1 recognition model for all contracts with customers, eliminates industry specific requirements, and expands disclosure requirements. The standard is required to be a beginning January 1, 2018. "Sales and Other Operating Revenue" on the Consolidated Statement of Income includes sales, excise and value-added taxes on sales transa When the Corporation adopts the standard, revenue will exclude sales-based taxes collected on behalf of third parties. This change in reporting will not impact earnin Corporation expects to adopt the standard using the Modified Retrospective method, under which prior years' results are not restated, but supplemental information impact of the new standard is provided for 2018 results. The Corporation continues to evaluate other areas of the standard, which are not expected to have a material e the Corporation's financial statements.

In January 2016, the Financial Accounting Standards Board issued an updated standard, *Financial Instruments—Overall (Subtopic 825-10): Recognition and Measure Financial Assets and Financial Liabilities.* The standard requires investments in equity securities other than consolidated subsidiaries and equity method investment measured at fair value with changes in the fair value recognized through net income. Companies can elect a modified approach for equity securities that do not have a determinable fair value. ExxonMobil is evaluating the standard and its effect on the Corporation's financial statements and plans to adopt it in 2018.

In March 2017, the Financial Accounting Standards Board issued an Accounting Standards Update, *Compensation – Retirement Benefits (Topic 715): Improv Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost.* The update requires the service cost component of net benefit costs to be repetute same line of the income statement as other compensation costs and the other components of net benefit costs (non-service costs) to be presented separately fit service cost component. Additionally, only the service cost component of net benefit costs will be eligible for capitalization. The update is required to be adopted be January 1, 2018. The Corporation expects to add a new line "Non-service pension and postretirement benefit expense" to its Consolidated Statement of Income. T would reflect the non-service costs that were previously included in "Production and manufacturing expenses" and "Selling, general and administrative expenses". The is not expected to have a material impact on the Corporation's financial statements. Beginning January 1, 2018, the Corporation expects to include all of the non-service in its Corporate and financing segment.

In February 2016, the Financial Accounting Standards Board issued a new standard, *Leases*. The standard requires all leases with an initial term greater than one recorded on the balance sheet as an asset and a lease liability. ExxonMobil is evaluating the standard and its effect on the Corporation's financial statements and plans t it in 2019.

#### 3. Litigation and Other Contingencies

#### Litigation

A variety of claims have been made against ExxonMobil and certain of its consolidated subsidiaries in a number of pending lawsuits. Management has regular lireviews, including updates from corporate and outside counsel, to assess the need for accounting recognition or disclosure of these contingencies. The Corporation accounting undiscounted liability for those contingencies where the incurrence of a loss is probable and the amount can be reasonably estimated. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. The Corporation does not record like when the likelihood that the liability has been incurred is probable but the amount cannot be reasonably estimated or when the liability is believed to be only reasonably or remote. For contingencies where an unfavorable outcome is reasonably possible and which are significant, the Corporation discloses the nature of the continuous, where feasible, an estimate of the possible loss. For purposes of our contingency disclosures, "significant" includes material matters as well as other matters management believes should be disclosed. ExxonMobil will continue to defend itself vigorously in these matters. Based on a consideration of all relevant fa circumstances, the Corporation does not believe the ultimate outcome of any currently pending lawsuit against ExxonMobil will have a material adverse effect up Corporation's operations, financial condition, or financial statements taken as a whole.

#### Other Contingencies

The Corporation and certain of its consolidated subsidiaries were contingently liable at September 30, 2017, for guarantees relating to notes, loans and performanc contracts. Where guarantees for environmental remediation and other similar matters do not include a stated cap, the amounts reflect management's estimate of the mapotential exposure. These guarantees are not reasonably likely to have a material effect on the Corporation's financial condition, changes in financial condition, reve expenses, results of operations, liquidity, capital expenditures or capital resources.

		As of September 30, 2017		
	Equity	Other		
	Company	Third Party		
	Obligations (1)	Obligations	Total	
		(millions of dollars)		
-related	107	30	137	
	2,754	4,267	7,021	
Total	2,861	4,297	7,158	

#### (1) ExxonMobil share

Additionally, the Corporation and its affiliates have numerous long-term sales and purchase commitments in their various business activities, all of which are expecte fulfilled with no adverse consequences material to the Corporation's operations or financial condition.

The operations and earnings of the Corporation and its affiliates throughout the world have been, and may in the future be, affected from time to time in varying de political developments and laws and regulations, such as forced divestiture of assets; restrictions on production, imports and exports; price controls; tax increas retroactive tax claims; expropriation of property; cancellation of contract rights and environmental regulations. Both the likelihood of such occurrences and their overal upon the Corporation vary greatly from country to country and are not predictable.

In accordance with a nationalization decree issued by Venezuela's president in February 2007, by May 1, 2007, a subsidiary of the Venezuelan National Oil Cc (PdVSA) assumed the operatorship of the Cerro Negro Heavy Oil Project. This Project had been operated and owned by ExxonMobil affiliates holding a 41.67 ownership interest in the Project. The decree also required conversion of the Cerro Negro Project into a "mixed enterprise" and an increase in PdVSA's or one of its af ownership interest in the Project, with the stipulation that if ExxonMobil refused to accept the terms for the formation of the mixed enterprise within a specified petime, the government would "directly assume the activities" carried out by the joint venture. ExxonMobil refused to accede to the terms proffered by the government, June 27, 2007, the government expropriated ExxonMobil's 41.67 percent interest in the Cerro Negro Project.

On September 6, 2007, affiliates of ExxonMobil filed a Request for Arbitration with the International Centre for Settlement of Investment Disputes (ICSID). The Tribunal issued a decision on June 10, 2010, finding that it had jurisdiction to proceed on the basis of the Netherlands-Venezuela Bilateral Investment Treaty. On Oc 2014, the ICSID Tribunal issued its final award finding in favor of the ExxonMobil affiliates and awarding \$1.6 billion as of the date of expropriation, June 27, 20 interest from that date at 3.25% compounded annually until the date of payment in full. The Tribunal also noted that one of the Cerro Negro Project agreements pro mechanism to prevent double recovery between the ICSID award and all or part of an earlier award of \$908 million to an ExxonMobil affiliate, Mobil Cerro Negro against PdVSA and a PdVSA affiliate, PdVSA CN, in an arbitration under the rules of the International Chamber of Commerce.

On February 2, 2015, Venezuela filed a Request for Annulment of the ICSID award. On March 9, 2017, the ICSID Committee hearing the Request for Annulment i decision partially annulling the award of the Tribunal issued on October 9, 2014. The Committee affirmed the compensation due for the La Ceiba project and for curtailments at the Cerro Negro Project, but annulled the portion of the award relating to the Cerro Negro Project's expropriation (\$1.4 billion) based on its determinat the prior Tribunal failed to adequately explain why the cap on damages in the indemnity owed by PdVSA did not affect or limit the amount owed for the expropriation Cerro Negro project. As a result, ExxonMobil retains an award for \$260 million (including accrued interest). ExxonMobil reached an agreement with Venezuela payment of the \$260 million and Venezuela has begun performing on it. The agreement does not impact ExxonMobil's ability to re-arbitrate the issue that was the basis annulment in a new ICSID arbitration proceeding.

The United States District Court for the Southern District of New York entered judgment on the ICSID award on October 10, 2014. Motions filed by Venezuela to vac judgment on procedural grounds and to modify the judgment by reducing the rate of interest to be paid on the ICSID award from the entry of the court's judgment, u date of payment, were denied on February 13, 2015, and March 4, 2015, respectively. On March 9, 2015, Venezuela filed a notice of appeal of the court's actions on motions. On July 11, 2017, the United States Court of Appeals for the Second Circuit rendered its opinion overturning the District Court's decision and vacating the ju on the grounds that a different procedure should have been used to reduce the award to judgment. The Corporation is evaluating next steps.

A stay of the District Court's judgment has continued pending the completion of the Second Circuit appeal. The net impact of these matters on the Corporation's consc financial results cannot be reasonably estimated. Regardless, the Corporation does not expect the resolution to have a material effect upon the Corporation's operationacial condition.

An affiliate of ExxonMobil is one of the Contractors under a Production Sharing Contract (PSC) with the Nigerian National Petroleum Corporation (NNPC) covering to block located in the offshore waters of Nigeria. ExxonMobil's affiliate is the operator of the block and owns a 56.25 percent interest under the PSC. The Contractor dispute with NNPC regarding NNPC's lifting of crude oil in excess of its entitlement under the terms of the PSC. In accordance with the terms of the PSC, the Con initiated arbitration in Abuja, Nigeria, under the Nigerian Arbitration and Conciliation Act. On October 24, 2011, a three-member arbitral Tribunal issued an award uple the Contractors' position in all material respects and awarding damages to the Contractors jointly in an amount of approximately \$1.8 billion plus \$234 million in a interest. The Contractors petitioned a Nigerian federal court for enforcement of the award, and NNPC petitioned the same court to have the award set aside. On May 22 the court set aside the award. The Contractors appealed that judgment to the Court of Appeal, Abuja Judicial Division. On July 22, 2016, the Court of Appeal uple decision of the lower court setting aside the award. On October 21, 2016, the Contractors appealed the decision to the Supreme Court of Nigeria. In June 20 Contractors filed a lawsuit against NNPC in the Nigerian federal high court in order to preserve their ability to seek enforcement of the PSC in the courts if ne Following dismissal by this court, the Contractors appealed to the Nigerian Court of Appeal in June 2016. In October 2014, the Contractors filed suit in the United Court for the Southern District of New York to enforce, if necessary, the arbitration award against NNPC assets residing within that jurisdiction. NNPC has me dismiss the lawsuit. The stay in the proceedings in the Southern District of New York has been lifted. At this time, the net impact of this matter on the Corpo consolidated financial results cannot be reasonably estimated. However, regardless of the out

## 4. Other Comprehensive Income Information

	Foreign	retirement	
	Exchange	Benefits	
ExxonMobil Share of Accumulated Other	Translation	Reserves	
Comprehensive Income	Adjustment	Adjustment	Total
		(millions of dollars)	
Balance as of December 31, 2015	(14,170)	(9,341)	(
Current period change excluding amounts reclassified			
from accumulated other comprehensive income	2,189	23	
Amounts reclassified from accumulated other			
comprehensive income	-	833	
Total change in accumulated other comprehensive income	2,189	856	
Balance as of September 30, 2016	(11,981)	(8,485)	(
Balance as of December 31, 2016	(14,501)	(7,738)	(
Current period change excluding amounts reclassified			
from accumulated other comprehensive income	4,925	(300)	
Amounts reclassified from accumulated other			
comprehensive income	140	823	
Total change in accumulated other comprehensive income	5,065	523	
Balance as of September 30, 2017	(9,436)	(7,215)	(
	·		

Cumulative

Post-

	Three Months E	Ended	Nine Months End
Amounts Reclassified Out of Accumulated Other	September 3	0,	September 30,
Comprehensive Income - Before-tax Income/(Expense)	2017	2016	2017
		(millions of dolla	ars)
Foreign exchange translation gain/(loss) included in net income			
(Statement of Income line: Other income)	-	=	(234)
Amortization and settlement of postretirement benefits reserves			
adjustment included in net periodic benefit costs (1)	(450)	(415)	(1,215)

<sup>(1)</sup> These accumulated other comprehensive income components are included in the computation of net periodic pension cost. (See Note 6 – Pension and Other Postretirement Benefits for additional details.)

	Three Month	s Ended	Nine Months	s Ended
Income Tax (Expense)/Credit For	September 30,		September 30,	
Components of Other Comprehensive Income	2017	2016	2017	2
Foreign exchange translation adjustment	17	(9)	(9)	
Postretirement benefits reserves adjustment				
(excluding amortization)	74	(11)	154	
Amortization and settlement of postretirement benefits reserves				
adjustment included in net periodic benefit costs	(139)	(137)	(365)	
Total	(48)	(157)	(220)	

## 5. Earnings Per Share

	Three Months Ended September 30,			Nine Months Ended September 30,	
	2017	2016	2017	2(	
Earnings per common share  Net income attributable to ExxonMobil (millions of dollars)	3,970	2,650	11,330		
Weighted average number of common shares outstanding (millions of shares)	4,271	4,178	4,252		
Earnings per common share (dollars) (1)	0.93	0.63	2.66		

 $<sup>(1) \</sup>textit{ The calculation of earnings per common share and earnings per common share-assuming dilution are the same in each period shown.}$ 

## 6. Pension and Other Postretirement Benefits

		Three Months Ended September 30,		s Ended er 30,
	2017	2016	2017	20
		(millions of do	ollars)	
Components of net benefit cost				
Pension Benefits - U.S.				
Service cost	200	200	583	
Interest cost	199	198	598	
Expected return on plan assets	(194)	(182)	(582)	
Amortization of actuarial loss/(gain) and prior				
service cost	110	124	332	
Net pension enhancement and				
curtailment/settlement cost	187	111	450	
Net benefit cost	502	451	1,381	
Pension Benefits - Non-U.S.				
Service cost	155	131	445	
Interest cost	198	206	574	
Expected return on plan assets	(260)	(227)	(743)	
Amortization of actuarial loss/(gain) and prior				
service cost	135	151	388	
Net pension enhancement and				
curtailment/settlement cost	-	-	(5)	
Net benefit cost	228	261	659	
Other Postretirement Benefits				
Service cost	36	38	92	
Interest cost	88	85	227	
Expected return on plan assets	(6)	(6)	(17)	
Amortization of actuarial loss/(gain) and prior				
service cost	18	29	45	
Net benefit cost	136	146	347	

#### 7. Financial Instruments

The fair value of financial instruments is determined by reference to observable market data and other valuation techniques as appropriate. The only category of fi instruments where the difference between fair value and recorded book value is notable is long-term debt. The estimated fair value of total long-term debt, ex capitalized lease obligations, was \$24,199 million at September 30, 2017, and \$27,968 million at December 31, 2016, as compared to recorded book values of \$23,523 at September 30, 2017, and \$27,707 million at December 31, 2016.

The fair value of long-term debt by hierarchy level at September 30, 2017, is: Level 1 \$24,021 million; Level 2 \$172 million; and Level 3 \$6 million. Level 1 reproduced prices in active markets. Level 2 includes debt whose fair value is based upon a publicly available index. Level 3 involves using internal data augmented by a market indicators if available.

#### 8. Disclosures about Segments and Related Information

Disclosures about Segments and Related Information	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	20
Earnings After Income Tax		(millions of dol		
Upstream				
United States	(238)	(477)	(439)	
Non-U.S.	1,805	1,097	5,442	
Downstream				
United States	391	225	1,030	
Non-U.S.	1,141	1,004	3,003	
Chemical				
United States	403	434	1,413	
Non-U.S.	689	737	1,835	
All other	(221)	(370)	(954)	
Corporate total	3,970	2,650	11,330	
Sales and Other Operating Revenue (1)				
Upstream				
United States	2,282	2,152	6,955	
Non-U.S.	3,736	3,177	10,865	
Downstream				
United States	16,312	14,930	47,059	
Non-U.S.	34,837	29,969	99,978	
Chemical				
United States	2,589	2,474	8,119	
Non-U.S.	4,646	4,049	13,313	
All other	13	16	41	
Corporate total	64,415	56,767	186,330	1
(1) Includes sales-based taxes				
Intersegment Revenue				
Upstream				
United States	1,365	875	3,937	
Non-U.S.	5,734	4,401	16,356	
Downstream	2.42.4	2 ===	10.001	
United States	3,134	2,775	10,621	
Non-U.S.	5,866	4,903	16,048	
Chemical	4.055	4.045	<b>=</b> 200	
United States	1,675	1,615	5,290	
Non-U.S.	1,482	1,043	3,776	
All other	51	60	154	

#### 9. InterOil Corporation and Permian Basin Properties Acquisitions

#### InterOil Corporation

On February 22, 2017, the Corporation completed the acquisition of InterOil Corporation (IOC) for \$2.7 billion. The IOC acquisition was unproved properties in Papi Guinea. Consideration included 28 million shares of Exxon Mobil Corporation common stock having a value on the acquisition date of \$2.2 billion, a Contingent R Payment (CRP) with a fair value of \$0.3 billion and cash of \$0.2 billion. The CRP provides IOC shareholders \$7.07 per share in cash for each incremental indepe certified Trillion Cubic Feet Equivalent (TCFE) of resources above 6.2 TCFE, up to 11.0 TCFE. IOC's assets include a contingent receivable related to the same resour for volumes in excess of 3.5 TCFE at amounts ranging from \$0.24 - \$0.40 per thousand cubic feet equivalent. The fair value of the contingent receivable was \$1.1 bi the acquisition date. Fair values of contingent amounts were based on assumptions about the outcome of the resource certification, future business plans and appidiscount rates.

On September 6, 2017, the resource certification was finalized triggering both payment of the CRP to former IOC shareholders and receipt of the current portion contingent receivable. The earnings impact from settlement of the CRP and the related contingent receivable was not material.

#### **Permian Basin Properties**

On February 28, 2017, the Corporation completed the acquisition for \$6.2 billion of a number of companies from the Bass family in Fort Worth, Texas, that indirect mostly unproved oil and gas properties in the Permian Basin and other assets. Consideration included 68 million shares of Exxon Mobil Corporation common stock h value on the acquisition date of \$5.5 billion, together with additional contingent cash payments tied to future drilling and completion activities (up to a maximum o billion). The fair value of the contingent payment was \$0.7 billion as of the acquisition date and is expected to be paid beginning in 2020 and ending no later that commensurate with the development of the resource. Fair value of the contingent payment was based on assumptions including drilling and completion activities, apple discount rates and tax rates.

Below is a summary of the net assets acquired for each acquisition.

	IOC	Perm
	(billions of	dollars)
Current assets Property, plant and equipment Other Total assets	0.6 2.9 0.6 4.1	
Current liabilities Long-term liabilities Total liabilities	0.5 0.9 1.4	
Net assets acquired	2.7	

#### 10. Accounting for Suspended Exploratory Well Costs

For the category of exploratory well costs at year-end 2016 that were suspended more than one year, a total of \$240 million was expensed in the first nine months of 20

#### **EXXON MOBIL CORPORATION**

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### FUNCTIONAL EARNINGS SUMMARY

	Third Qua	ırter	First Nine M	1onths
Earnings (U.S. GAAP)	2017	2016	2017	20
		(millions of do	llars)	
Upstream				
United States	(238)	(477)	(439)	
Non-U.S.	1,805	1,097	5,442	
Downstream				
United States	391	225	1,030	
Non-U.S.	1,141	1,004	3,003	
Chemical				
United States	403	434	1,413	
Non-U.S.	689	737	1,835	
Corporate and financing	(221)	(370)	(954)	
Net income attributable to ExxonMobil (U.S. GAAP)	3,970	2,650	11,330	
Earnings per common share (dollars)	0.93	0.63	2.66	
Earnings per common share - assuming dilution (dollars)	0.93	0.63	2.66	

References in this discussion to corporate earnings mean net income attributable to ExxonMobil (U.S. GAAP) from the consolidated income statement. Unless otherwise indicated, references to earnings, Upstream, Downstream, Chemical and Corporate and financing segment earnings, and earnings per share are ExxonMobil's share after excluding amounts attributable to noncontrolling interests.

## REVIEW OF THIRD QUARTER 2017 RESULTS

ExxonMobil's third quarter 2017 earnings of \$4 billion, or \$0.93 per diluted share, compared with \$2.7 billion a year earlier, as commodity prices improved and perfo in the Upstream and Downstream strengthened.

Earnings of \$11.3 billion for the first nine months of 2017 increased 84 percent from \$6.2 billion in 2016.

Earnings per share assuming dilution were \$2.66.

Capital and exploration expenditures were \$14.1 billion, down 3 percent from 2016.

Oil-equivalent production was 4 million barrels per day, down 1 percent from the prior year. Excluding entitlement effects and divestments, oil-equivalent production 1 percent from the prior year.

The Corporation distributed \$9.7 billion in dividends to shareholders.

Third Quarter		First Nine	Months
2017	2016	2017	2
	(millions of dolla	ırs)	
(238)	(477)	(439)	
1,805	1,097	5,442	
1,567	620	5,003	,
	2017 (238) 1,805	2017 2016  (millions of dollar)  (238) (477)  1,805 1,097	2017     2016     2017       (millions of dollars)       (238)     (477)     (439)       1,805     1,097     5,442

Upstream earnings were \$1,567 million in the third quarter of 2017, up \$947 million from the third quarter of 2016. Higher liquids and gas realizations increased earn \$860 million. Higher volume and mix effects increased earnings by \$20 million. All other items increased earnings by \$70 million as lower expenses were partly of unfavorable foreign exchange effects.

On an oil-equivalent basis, production increased 2 percent from the third quarter of 2016. Liquids production totaled 2.3 million barrels per day, up 69,000 barrels per lower downtime and higher project volumes were partly offset by field decline. Natural gas production was 9.6 billion cubic feet per day, down 16 million cubic feet from 2016 as field decline and lower demand were partly offset by project ramp-up, primarily in Australia, and work programs.

U.S. Upstream results were a loss of \$238 million in the third quarter of 2017, compared to a loss of \$477 million in the third quarter of 2016. Non-U.S. Upstream e were \$1,805 million, up \$708 million from the prior year.

Upstream earnings were \$5,003 million in the first nine months of 2017, up \$4,165 million from 2016. Higher realizations increased earnings by \$4.1 billion. Unfa volume and mix effects decreased earnings by \$300 million. All other items increased earnings by \$380 million, primarily due to lower expenses partly offset by unfa tax items in the current year.

On an oil-equivalent basis, production of 4 million barrels per day was down 1 percent compared to 2016. Liquids production of 2.3 million barrels per day de 65,000 barrels per day as field decline and lower entitlements were partly offset by increased project volumes and work programs. Natural gas production of 10.1 billio feet per day increased 106 million cubic feet per day from 2016 as project ramp-up, primarily in Australia, was partly offset by field decline.

U.S. Upstream results were a loss of \$439 million in 2017, compared to a loss of \$1,823 million in 2016. Non-U.S. Upstream earnings were \$5,442 million, up \$2,781 from the prior year.

	Third Quarter		First Nine Month
<u>Upstream additional information</u>		(thousands of barrels daily)	
<b>Volumes reconciliation</b> (Oil-equivalent production)(1)			
2016	3,811		4,030
Entitlements - Net Interest	(1)		-
Entitlements - Price / Spend / Other	(14)		(68)
Quotas	=		=
Divestments	(5)		(6)
Growth / Other	87		27
2017	3,878		3,983

(1) Gas converted to oil-equivalent at 6 million cubic feet = 1 thousand barrels.

Listed below are descriptions of ExxonMobil's volumes reconciliation factors which are provided to facilitate understanding of the terms.

*Entitlements - Net Interest* are changes to ExxonMobil's share of production volumes caused by non-operational changes to volume-determining factors. These factors of net interest changes specified in Production Sharing Contracts (PSCs) which typically occur when cumulative investment returns or production volumes achieve thresholds, changes in equity upon achieving pay-out in partner investment carry situations, equity redeterminations as specified in venture agreements, or as a resul termination or expiry of a concession. Once a net interest change has occurred, it typically will not be reversed by subsequent events, such as lower crude oil prices.

Entitlements - Price, Spend and Other are changes to ExxonMobil's share of production volumes resulting from temporary changes to non-operational volume-deter factors. These factors include changes in oil and gas prices or spending levels from one period to another. According to the terms of contractual arrangements or gove royalty regimes, price or spending variability can increase or decrease royalty burdens and/or volumes attributable to ExxonMobil. For example, at higher prices, fewer are required for ExxonMobil to recover its costs. These effects generally vary from period to period with field spending patterns or market prices for oil and natural ga factors can also include other temporary changes in net interest as dictated by specific provisions in production agreements.

*Quotas* are changes in ExxonMobil's allowable production arising from production constraints imposed by countries which are members of the Organization of the Per Exporting Countries (OPEC). Volumes reported in this category would have been readily producible in the absence of the quota.

*Divestments* are reductions in ExxonMobil's production arising from commercial arrangements to fully or partially reduce equity in a field or asset in exchange for fi or other economic consideration.

*Growth and Other* factors comprise all other operational and non-operational factors not covered by the above definitions that may affect volumes attributable to Exxor Such factors include, but are not limited to, production enhancements from project and work program activities, acquisitions including additions from asset excludent, market demand, natural field decline, and any fiscal or commercial terms that do not affect entitlements.

	Third Quarter		First Nin	First Nine Months	
	2017	2016	2017	2	
		(millions of doll	ars)		
<u>Downstream earnings</u>					
United States	391	225	1,030		
Non-U.S.	1,141	1,004	3,003		
Total	1,532	1,229	4,033		

Downstream earnings were \$1,532 million, up \$303 million from the third quarter of 2016. Higher refining margins increased earnings by \$1 billion. Volume and mix decreased earnings by \$160 million. All other items decreased earnings by \$550 million, reflecting the absence of favorable asset management gains of \$380 million prior year from the sale of Canadian retail assets and higher expenses related to Hurricane Harvey. Petroleum product sales of 5.5 million barrels per day were 43,000 per day lower than last year's third quarter.

Earnings from the U.S. Downstream were \$391 million, up \$166 million from the third quarter of 2016. Non-U.S. Downstream earnings of \$1,141 million were \$137 higher than prior year.

Downstream earnings of \$4,033 million in the first nine months of 2017 increased \$1,073 million from 2016. Stronger refining and marketing margins increased earn \$1.3 billion, while volume and mix effects increased earnings by \$110 million. All other items decreased earnings by \$290 million, mainly reflecting the absence Canadian retail assets sale. Petroleum product sales of 5.5 million barrels per day were 26,000 barrels per day higher than 2016.

U.S. Downstream earnings were \$1,030 million, an increase of \$206 million from 2016. Non-U.S. Downstream earnings were \$3,003 million, up \$867 million from the year.

	Third Quarter		First Nin	First Nine Months	
	2017	2016	2017	2	
		(millions of dol	lars)		
Chemical earnings					
United States	403	434	1,413		
Non-U.S.	689	737	1,835		
Total	1,092	1,171	3,248		

Chemical earnings of \$1,092 million were \$79 million lower than the third quarter of 2016. Weaker margins decreased earnings by \$200 million. Volume and mix increased earnings by \$120 million. Third quarter prime product sales of 6.4 million metric tons were 313,000 metric tons or 5 percent higher than the prior year, Hurricane Harvey impacts.

U.S. Chemical earnings of \$403 million were \$31 million lower than the third quarter of 2016. Non-U.S. Chemical earnings of \$689 million were \$48 million lower that year.

Chemical earnings of \$3,248 million for the first nine months of 2017 decreased \$495 million from 2016. Weaker margins decreased earnings by \$320 million. Volu mix effects increased earnings by \$70 million. All other items decreased earnings by \$250 million, primarily due to higher expenses from increased turnaround activ new business growth. Prime product sales of 18.6 million metric tons were up 22,000 metric tons from the first nine months of 2016.

U.S. Chemical earnings were \$1,413 million, down \$111 million from 2016. Non-U.S. Chemical earnings of \$1,835 million were \$384 million lower than prior year.

Third Quarter		First Nine Months	
2017	2016	2017	2
	(millions of do	illars)	
(221)	(370)	(954)	

Corporate and financing expenses were \$221 million for the third quarter of 2017, down \$149 million from the third quarter of 2016 mainly due to favorable impacts fi resolution of long-standing tax items.

Corporate and financing expenses were \$954 million in the first nine months of 2017 compared to \$1,381 million in 2016, with the decrease mainly due to favorable from the resolution of long-standing tax items.

#### LIQUIDITY AND CAPITAL RESOURCES

	Third Quarter		First Nine Mo	
	2017	2016	2017	20
		(millions of do	ollars)	
Net cash provided by/(used in)				
Operating activities			22,655	
Investing activities			(9,194)	(
Financing activities			(13,293)	
Effect of exchange rate changes			441	
Increase/(decrease) in cash and cash equivalents			609	
Cash and cash equivalents (at end of period)			4,266	
Cash flow from operations and asset sales				
Net cash provided by operating activities (U.S. GAAP)	7,535	5,355	22,655	
Proceeds associated with sales of subsidiaries, property,				
plant & equipment, and sales and returns of investments	854	976	1,695	
Cash flow from operations and asset sales	8,389	6,331	24,350	

Because of the ongoing nature of our asset management and divestment program, we believe it is useful for investors to consider proceeds associated with asset sales together with cash provided by operating activities when evaluating cash available for investment in the business and financing activities, including shareholder distributions.

Cash flow from operations and asset sales in the third quarter of 2017 was \$8.4 billion, including asset sales of \$0.9 billion, an increase of \$2.1 billion from the com 2016 period primarily due to higher earnings.

Cash provided by operating activities totaled \$22.7 billion for the first nine months of 2017, \$8.0 billion higher than 2016. The major source of funds was net including noncontrolling interests of \$11.4 billion, an increase of \$5.1 billion from the prior year period. The adjustment for the non-cash provision of \$14.1 bill depreciation and depletion decreased by \$0.1 billion. Changes in operational working capital decreased cash flows by \$0.5 billion in 2017 versus a reduction of \$2.4 bi 2016. All other items net decreased cash flows by \$2.3 billion in 2017 compared to a reduction of \$3.5 billion in 2016. See the Condensed Consolidated Statement of Flows for additional details.

Investing activities for the first nine months of 2017 used net cash of \$9.2 billion, a decrease of \$1.5 billion compared to the prior year. Spending for additions to p plant and equipment of \$10.9 billion was \$1.4 billion lower than 2016. Proceeds from asset sales of \$1.7 billion decreased \$0.5 billion. Additional investments and at were \$2.0 billion, an increase of \$0.6 billion, and principally reflect the deposit into escrow of the maximum potential contingent consideration payable as a resul acquisition of InterOil Corporation. Other investing activities including collection of advances increased cash flows by \$2.0 billion, including the return of unused cor consideration from the InterOil acquisition escrow, and were up \$1.2 billion from the previous year.

Cash flow from operations and asset sales in the first nine months of 2017 was \$24.4 billion, including asset sales of \$1.7 billion, an increase of \$7.5 billion fr comparable 2016 period primarily due to higher earnings.

Net cash used by financing activities was \$13.3 billion in the first nine months of 2017, an increase of \$10.7 billion from 2016 mainly reflecting the absence Corporation's issuance of \$12.0 billion in long-term debt in the prior year.

During the first nine months of 2017, Exxon Mobil Corporation purchased 6 million shares of its common stock for the treasury at a gross cost of \$0.5 billion purchases were made to offset shares or units settled in shares issued in conjunction with the company's benefit plans and programs. Shares outstanding increased fror million at year-end to 4,237 million at the end of the third quarter of 2017, mainly due to shares issued for the acquisitions of InterOil Corporation and of companies the acreage in the Permian Basin. Purchases may be made both in the open market and through negotiated transactions, and may be increased, decreased or discontinued time without prior notice.

The Corporation distributed a total of \$3.3 billion to shareholders in the third quarter of 2017 through dividends.

Total cash and cash equivalents of \$4.3 billion at the end of the third quarter of 2017 compared to \$5.1 billion at the end of the third quarter of 2016.

Total debt at the end of the third quarter of 2017 was \$40.6 billion compared to \$42.8 billion at year-end 2016. The Corporation's debt to total capital ratio was 17.7 pe the end of the third quarter of 2017 compared to 19.7 percent at year-end 2016.

The Corporation has access to significant capacity of long-term and short-term liquidity. Internally generated funds are generally expected to cover financial requir supplemented by short-term and long-term debt as required.

The Corporation, as part of its ongoing asset management program, continues to evaluate its mix of assets for potential upgrade. Because of the ongoing nature program, dispositions will continue to be made from time to time which will result in either gains or losses. Additionally, the Corporation continues to evaluate oppor to enhance its business portfolio through acquisitions of assets or companies, and enters into such transactions from time to time. Key criteria for evaluating acquinclude potential for future growth and attractive current valuations. Acquisitions may be made with cash, shares of the Corporation's common stock, or both.

Litigation and other contingencies are discussed in Note 3 to the unaudited condensed consolidated financial statements.

#### **TAXES**

	Third Quarter		First Nine N		
	2017	2016	2017	2016	
		(millions of dollars)			
Income taxes	1,498	337	4,218	1.	
Effective income tax rate	33%	20%	34%		
Sales-based taxes	5,864	5,437	16,795	15	
All other taxes and duties	7,488	7,054	21,561	21	
Total	14,850	12,828	42,574	37	

Income, sales-based and all other taxes and duties totaled \$14.8 billion for the third quarter of 2017, an increase of \$2.0 billion from 2016. Income tax expense incre \$1.2 billion to \$1.5 billion reflecting higher pre-tax income. The effective income tax rate was 33 percent compared to 20 percent in the prior year period reflecting th of one-time tax items and a higher share of earnings in high tax jurisdictions. Sales-based taxes and all other taxes and duties increased by \$0.8 billion to \$13.3 billi result of higher sales realizations.

Income, sales-based and all other taxes and duties totaled \$42.6 billion for the first nine months of 2017, an increase of \$4.8 billion from 2016. Income tax expense in by \$3.2 billion to \$4.2 billion reflecting higher pre-tax income. The effective income tax rate was 34 percent compared to 26 percent in the prior year period due a share of earnings in high tax jurisdictions. Sales-based taxes and all other taxes and duties increased by \$1.6 billion to \$38.4 billion as a result of higher sales realization

In the United States, the Corporation has various ongoing U.S. federal income tax positions at issue with the Internal Revenue Service (IRS) for tax years beginning in The IRS has asserted penalties associated with several of those positions. The Corporation has not recognized the penalties as an expense because the Corporation despect the penalties to be sustained under applicable law. The Corporation has filed a refund suit for tax years 2006-2009 in a U.S. federal district court with respect positions at issue for those years. Unfavorable resolution of all positions at issue with the IRS would not have a materially adverse effect on the Corporation's net incliquidity.

#### CAPITAL AND EXPLORATION EXPENDITURES

	Third Quarter		First Nine Months		
	2017	2016	2017	2016	
	(millions of dollars)				
Upstream (including exploration expenses)	3,175	3,072	9,080	10,97	
Downstream	611	589	1,742	1,75	
Chemical	2,183	503	3,215	1,67	
Other	18	26	44	$\epsilon$	
Total	5,987	4,190	14,081	14,47	

Capital and exploration expenditures in the third quarter of 2017 were \$6 billion, including the Jurong aromatics plant acquisition.

Capital and exploration expenditures in the first nine months of 2017 were \$14.1 billion, down 3 percent from the first nine months of 2016 due primarily to lower up major project spending partially offset by the Jurong aromatics plant acquisition. The Corporation anticipates an investment level of \$22 billion in 2017. Actual speculd vary depending on the progress of individual projects and property acquisitions.

In 2014, the European Union and United States imposed sanctions relating to the Russian energy sector. ExxonMobil continues to comply with all sanctions and reg licenses applicable to its affiliates' investments in the Russian Federation. See Part II. Other Information, Item 1. Legal Proceedings in this report for information conce civil penalty assessment related to this matter which the Corporation is contesting.

#### RECENTLY ISSUED ACCOUNTING STANDARDS

In May 2014, the Financial Accounting Standards Board issued a new standard, *Revenue from Contracts with Customers*. The standard establishes a single I recognition model for all contracts with customers, eliminates industry specific requirements, and expands disclosure requirements. The standard is required to be a beginning January 1, 2018. "Sales and Other Operating Revenue" on the Consolidated Statement of Income includes sales, excise and value-added taxes on sales transa When the Corporation adopts the standard, revenue will exclude sales-based taxes collected on behalf of third parties. This change in reporting will not impact earnin Corporation expects to adopt the standard using the Modified Retrospective method, under which prior years' results are not restated, but supplemental information impact of the new standard is provided for 2018 results. The Corporation continues to evaluate other areas of the standard, which are not expected to have a material e the Corporation's financial statements.

In January 2016, the Financial Accounting Standards Board issued an updated standard, *Financial Instruments—Overall (Subtopic 825-10): Recognition and Measure Financial Assets and Financial Liabilities.* The standard requires investments in equity securities other than consolidated subsidiaries and equity method investment measured at fair value with changes in the fair value recognized through net income. Companies can elect a modified approach for equity securities that do not have a determinable fair value. ExxonMobil is evaluating the standard and its effect on the Corporation's financial statements and plans to adopt it in 2018.

In March 2017, the Financial Accounting Standards Board issued an Accounting Standards Update, *Compensation – Retirement Benefits (Topic 715): Improv Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost.* The update requires the service cost component of net benefit costs to be reputed same line of the income statement as other compensation costs and the other components of net benefit costs (non-service costs) to be presented separately fit service cost component. Additionally, only the service cost component of net benefit costs will be eligible for capitalization. The update is required to be adopted be January 1, 2018. The Corporation expects to add a new line "Non-service pension and postretirement benefit expense" to its Consolidated Statement of Income. To would reflect the non-service costs that were previously included in "Production and manufacturing expenses" and "Selling, general and administrative expenses". The is not expected to have a material impact on the Corporation's financial statements. Beginning January 1, 2018, the Corporation expects to include all of the non-servic in its Corporate and financing segment.

In February 2016, the Financial Accounting Standards Board issued a new standard, *Leases*. The standard requires all leases with an initial term greater than one recorded on the balance sheet as an asset and a lease liability. ExxonMobil is evaluating the standard and its effect on the Corporation's financial statements and plans t it in 2019.

#### CRITICAL ACCOUNTING ESTIMATES

As part of its annual planning and budgeting cycle which is completed in the fourth quarter each year, the Corporation develops crude and natural gas price outlooks as estimates of future costs and other factors necessary to complete its plan. Management's price outlook and other factors, including factors such as operating costs, r productivity, and capital efficiency, are re-assessed when facts and circumstances warrant but no less often than annually. To the extent any impairment testing a required, management uses assumptions that are reasonable in relation to these factors in developing estimates of future cash flows. An asset group would be impaired estimated undiscounted cash flows were less than the asset's carrying value, and impairment would be measured by the amount by which the carrying value excevalue. Development of future undiscounted cash flow estimates requires significant management judgment, particularly in cases where an asset's life is expected to decades into the future, and an important component of the estimate is management's outlook on prices and other factors as noted above.

The Corporation has identified emerging trends such as increasing estimates of available natural gas supplies and ongoing reductions in costs of supply for natural gas fourth quarter of 2017, the Corporation will incorporate the impacts of these trends and the resulting lower price outlook in its annual planning and budgeting cycle complete, the Corporation expects to perform an impairment assessment for its North American natural gas asset groups utilizing the information developed as par planning and budgeting process. It is not practicable at this time to estimate the impact these trends would have on the undiscounted cash flows for individual asset gr any resulting impairment charges. However these trends are likely to place the Corporation's North American natural gas asset groups at risk for potential impairme Corporation will complete its analysis of relevant factors as discussed above and perform any necessary impairment testing in connection with the preparation Corporation's year-end financial statements for inclusion in its 2017 Form 10-K.

#### FORWARD-LOOKING STATEMENTS

Statements relating to future plans, projections, events or conditions are forward-looking statements. Future results, including project plans, costs, timing, and cap efficiency gains; capital and exploration expenditures; production rates; resource recoveries; the impact of new technologies; potential impairment charges; and share p levels, could differ materially due to factors including: changes in oil, gas or petrochemical prices or other market or economic conditions affecting the oil, petrochemical industries, including the scope and duration of economic recessions; the outcome of exploration and development efforts; changes in law or gove regulation, including tax and environmental requirements; the impact of fiscal and commercial terms and outcome of commercial negotiations; the results of r programs; changes in technical or operating conditions; actions of competitors; and other factors discussed under the heading "Factors Affecting Future Results' "Investors" section of our website and in Item 1A of ExxonMobil's 2016 Form 10-K. We assume no duty to update these statements as of any future date.

The term "project" as used in this report can refer to a variety of different activities and does not necessarily have the same meaning as in any government p transparency reports.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Information about market risks for the nine months ended September 30, 2017, does not differ materially from that discussed under Item 7A of the registrant's Annual on Form 10-K for 2016.

#### **Item 4. Controls and Procedures**

As indicated in the certifications in Exhibit 31 of this report, the Corporation's Chief Executive Officer, Principal Financial Officer and Principal Accounting Offic evaluated the Corporation's disclosure controls and procedures as of September 30, 2017. Based on that evaluation, these officers have concluded that the Corpo disclosure controls and procedures are effective in ensuring that information required to be disclosed by the Corporation in the reports that it files or submits un Securities Exchange Act of 1934, as amended, is accumulated and communicated to them in a manner that allows for timely decisions regarding required disclosures effective in ensuring that such information is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Comm rules and forms. There were no changes during the Corporation's last fiscal quarter that materially affected, or are reasonably likely to materially affect, the Corpo internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

As last reported in the Corporation's Form 10-Q for the second quarter of 2016, in a matter related to the discharge of crude oil from the Pegasus Pipeline in May Faulkner County, Arkansas, the Pipeline and Hazardous Materials Safety Administration (PHMSA) on October 1, 2015, issued a Final Order arising from a Novemb Notice of Probable Violation alleging that ExxonMobil Pipeline Company (EMPCo) violated multiple federal Pipeline Safety Regulations. The Final Order imposed a of \$2,630,400, which EMPCo paid on April 21, 2016. On June 27, 2016, EMPCo filed an appeal with the U.S. Court of Appeals for the Fifth Circuit, contesting PF regulatory findings and compliance order directives and seeking a refund of the penalty paid. On August 14, 2017, the Fifth Circuit dismissed five of the six vic EMPCo challenged from PHMSA's final administrative order, and vacated \$1,634,100 in associated penalties, which PHMSA must now refund to EMPCo. The Fifth also remanded the remaining violation back to PHMSA for re-calculation of the civil penalty previously imposed.

As reported in the Corporation's Form 10-Q for the second quarter of 2017, the United States District Court for the Southern District of Texas entered a revised judgr April 26, 2017, in a citizen suit captioned *Environment Texas Citizen Lobby, Inc. et al. v. Exxon Mobil Corporation*, awarding approximately \$20 million in civil pe payable to the United States Treasury. In the suit filed in December 2010, Environment Texas Citizen Lobby, Inc. and the Sierra Club, Lone Star Chapter, filed a citiz seeking declaratory and injunctive relief, penalties, attorney fees and litigation costs associated with alleged violations of Title V of the Clean Air Act. Plaintiffs alleg ExxonMobil repeatedly violated, and will continue to violate, its air operating permits, the Texas State Implementation Plan and the Clean Air Act by emitting air po into the atmosphere from the Baytown complex in excess of applicable emission limitations or otherwise without authorization at the Baytown, Texas, refinery, chemic and olefins plant. ExxonMobil filed its appeal of the judgment in the U.S. Court of Appeals for the Fifth Circuit on August 25, 2017.

As reported in the Corporation's Form 10-Q for the first quarter of 2016, the company has been in discussions with the United States Department of Justice (DOJ) Environmental Protection Agency (EPA) to resolve claims of non-compliance with the Clean Air Act related to flaring at its eight U.S. chemical facilities with flar EPA has alleged the sites failed to properly operate and monitor flares. ExxonMobil Chemical Company has reached a settlement agreement with the DOJ, the EPA Louisiana Department of Environmental Quality to resolve these claims. The complaint and the consent decree are expected to be filed in the U.S. District Court Southern District of Texas. The company has agreed to pay a penalty of \$2,500,000, and to pay \$2,572,000 to fund supplemental environmental projects. The company also agreed to make investments in new equipment at the facilities.

As reported in the Corporation's Form 10-Q for the second quarter of 2017, on July 20, 2017, the United States Department of Treasury, Office of Foreign Assets (OFAC) assessed a civil penalty against Exxon Mobil Corporation, ExxonMobil Development Company and ExxonMobil Oil Corporation for violating the Ukraine-Sanctions Regulations, 31 C.F.R. part 589. The assessed civil penalty is in the amount of \$2,000,000. ExxonMobil and its affiliates have been and continue to compliance with all sanctions and disagree that any violation has occurred. ExxonMobil and its affiliates have filed a complaint in the United States Federal District Northern District of Texas seeking judicial review of, and to enjoin, the civil penalty under the Administrative Procedures Act and the United States Constitution, inclu the basis that it represents an arbitrary and capricious action by OFAC and a violation of the Company's due process rights.

Refer to the relevant portions of Note 3 of this Quarterly Report on Form 10-Q for further information on legal proceedings.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### Issuer Purchase of Equity Securities for Quarter Ended September 30, 2017

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Numbe of Shares that Ma Yet Be Purchased Under the Plans o Programs
July 2017 August 2017 September 2017 Total	-		-	(See Note 1)

During the third quarter, the Corporation did not purchase any shares of its common stock for the treasury.

Note 1 - On August 1, 2000, the Corporation announced its intention to resume purchases of shares of its common stock for the treasury both to offset shares is conjunction with company benefit plans and programs and to gradually reduce the number of shares outstanding. The announcement did not specify an amount or explain. The Corporation has continued to purchase shares since this announcement and to report purchased volumes in its quarterly earnings releases. In its earnings dated February 2, 2016, the Corporation stated it will continue to acquire shares to offset dilution in conjunction with benefit plans and programs, but had suspended purchases to reduce shares outstanding effective beginning the first quarter of 2016.

#### Item 6. Exhibits

See Index to Exhibits of this report.

## INDEX TO EXHIBITS

aws, as revised effective November 1, 2017 (incorporated by reference to Exhibit 3(ii) to the Registrant's Report on Form 8 ber 31, 2017). fication (pursuant to Securities Exchange Act Rule 13a-14(a)) by Chief Executive Officer. fication (pursuant to Securities Exchange Act Rule 13a-14(a)) by Principal Financial Officer.
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reation (pursuant to occurred Exercises Fiet reaction 1 (a)) by 1 mercur of meets
fication (pursuant to Securities Exchange Act Rule 13a-14(a)) by Principal Accounting Officer.
on 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Chief Executive Officer.
on 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Principal Financial Officer.
on 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Principal Accounting Officer.
active Data Files.

## EXXON MOBIL CORPORATION

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereur authorized.

	EXXON MOB	EXXON MOBIL CORPORATION		
Date: November 1, 2017	Ву:	/s/ DAVID S. ROSENTHAL  David S. Rosenthal  Vice President, Controller and  Principal Accounting Officer		
	28			

#### Certification by Darren W. Woods Pursuant to Securities Exchange Act Rule 13a-14(a)

#### I, Darren W. Woods, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Exxon Mobil Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statement in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the fi condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensumaterial information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly duperiod in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with geaccepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quar registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably li adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over fi reporting.

Date: November 1, 2017	
	/s/ DARREN W. WOODS
	Darren W. Woods Chief Executive Officer

#### Certification by Andrew P. Swiger Pursuant to Securities Exchange Act Rule 13a-14(a)

#### I, Andrew P. Swiger, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Exxon Mobil Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statement in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the fi condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensumaterial information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly duperiod in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with geaccepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarregistrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably li adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over fi reporting.

Date: November 1, 2017

/s/ ANDREW P. SWIGER

Andrew P. Swiger
Senior Vice President
(Principal Financial Officer)

#### Certification by David S. Rosenthal Pursuant to Securities Exchange Act Rule 13a-14(a)

#### I, David S. Rosenthal, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Exxon Mobil Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statement in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the fi condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensumaterial information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly duperiod in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with geaccepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarregistrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably li adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over fi reporting.

Date: November 1, 2017

/s/ DAVID S. ROSENTHAL

David S. Rosenthal

Vice President and Controller
(Principal Accounting Officer)

#### Certification of Periodic Financial Report Pursuant to 18 U.S.C. Section 1350

For purposes of 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, Darren W. Woods, the chief ex officer of Exxon Mobil Corporation (the "Company"), hereby certifies that, to his knowledge:

- (i) the Quarterly Report on Form 10-Q of the Company for the quarter ended September 30, 2017, as filed with the Securities and Exchange Commission on the date (the "Report") fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 1, 2017

/s/ DARREN W. WOODS

Darren W. Woods

Chief Executive Officer

A signed original of this written statement required by Section 906 has been provided to Exxon Mobil Corporation and will be retained by Exxon Mobil Corporat furnished to the Securities and Exchange Commission or its staff upon request.

#### Certification of Periodic Financial Report Pursuant to 18 U.S.C. Section 1350

For purposes of 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, Andrew P. Swiger, the principal fi officer of Exxon Mobil Corporation (the "Company"), hereby certifies that, to his knowledge:

- (i) the Quarterly Report on Form 10-Q of the Company for the quarter ended September 30, 2017, as filed with the Securities and Exchange Commission on the date (the "Report") fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 1, 2017

/s/ ANDREW P. SWIGER

Andrew P. Swiger Senior Vice President (Principal Financial Officer)

A signed original of this written statement required by Section 906 has been provided to Exxon Mobil Corporation and will be retained by Exxon Mobil Corporat furnished to the Securities and Exchange Commission or its staff upon request.

#### Certification of Periodic Financial Report Pursuant to 18 U.S.C. Section 1350

For purposes of 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, David S. Rosenthal, the principal accomplication of Exxon Mobil Corporation (the "Company"), hereby certifies that, to his knowledge:

- (i) the Quarterly Report on Form 10-Q of the Company for the quarter ended September 30, 2017, as filed with the Securities and Exchange Commission on the date (the "Report") fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 1, 2017

/s/ DAVID S. ROSENTHAL

David S. Rosenthal Vice President and Controller (Principal Accounting Officer)

A signed original of this written statement required by Section 906 has been provided to Exxon Mobil Corporation and will be retained by Exxon Mobil Corporat furnished to the Securities and Exchange Commission or its staff upon request.