

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 1, 2013

Exxon Mobil Corporation

(Exact name of registrant as specified in its charter)

New Jersey
(State or other jurisdiction
of incorporation)

1-2256
(Commission
File Number)

13-5409005
(IRS Employer
Identification No.)

5959 LAS COLINAS BOULEVARD, IRVING, TEXAS 75039-2298
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code **(972) 444-1000**

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition
Item 7.01 Regulation FD Disclosure

The following information is furnished pursuant to both Item 2.02 and Item 7.01.

The Registrant hereby furnishes the information set forth in its News Release, dated February 1, 2013, announcing fourth quarter 2012 results, a copy of which is included as Exhibit 99.1, and furnishes the information in the related 4Q12 Investor Relations Data Summary, a copy of which is included as Exhibit 99.2.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EXXON MOBIL CORPORATION

Date: February 1, 2013

By: /s/ Patrick T. Mulva

Name: Patrick T. Mulva
Title: Vice President, Controller and
Principal Accounting Officer

INDEX TO EXHIBITS

<u>Exhibit No.</u>	<u>Description</u>
99.1	Exxon Mobil Corporation News Release, dated February 1, 2013, announcing fourth quarter 2012 results.
99.2	4Q12 Investor Relations Data Summary.

News Release



Exxon Mobil Corporation
 5959 Las Colinas Boulevard
 Irving, TX 75039
 972 444 1107 Telephone
 972 444 1138 Facsimile

FOR IMMEDIATE RELEASE
 FRIDAY, FEBRUARY 1, 2013

EXXON MOBIL CORPORATION ANNOUNCES ESTIMATED FOURTH QUARTER 2012 RESULTS

	<u>Fourth Quarter</u>			<u>Twelve Months</u>		
	<u>2012</u>	<u>2011</u>	<u>%</u>	<u>2012</u>	<u>2011</u>	<u>%</u>
<u>Earnings Excluding Special Items</u> ¹						
\$ Millions	9,950	9,400	6	44,880	41,060	9
\$ Per Common Share Assuming Dilution	2.20	1.97	12	9.70	8.42	15
<u>Special Items</u>						
\$ Millions	0	0		0	0	
<u>Earnings</u>						
\$ Millions	9,950	9,400	6	44,880	41,060	9
\$ Per Common Share Assuming Dilution	2.20	1.97	12	9.70	8.42	15
Capital and Exploration Expenditures - \$ Millions	12,443	10,019	24	39,799	36,766	8

¹ See page 8 for a reference to earnings

EXXONMOBIL'S CHAIRMAN REX W. TILLERSON COMMENTED:

“Energy is fundamental to economic growth and improved living standards. ExxonMobil’s strong financial performance enables continued investment in new energy supplies, which creates jobs and supports economic expansion.

Fourth quarter 2012 earnings were over \$9.9 billion, up 6% from the fourth quarter of 2011. Full year 2012 earnings were \$44.9 billion, up 9% from 2011, with record earnings per share of \$9.70.

Capital and exploration expenditures were a record \$39.8 billion in 2012 as we continue pursuing opportunities to find and produce new supplies of oil and natural gas to meet global demand for energy.

In 2012, the Corporation distributed over \$30 billion to shareholders through dividends and share purchases to reduce shares outstanding.”

FOURTH QUARTER HIGHLIGHTS

- Earnings of \$9,950 million increased \$550 million or 6% from the fourth quarter of 2011.
- Earnings per share (assuming dilution) were \$2.20, an increase of 12% from the fourth quarter of 2011.
- Gains from asset sales in the fourth quarter of 2012 were nearly \$600 million, down \$800 million from the prior year.
- LIFO inventory gains were over \$300 million for the fourth quarter of 2012, similar to the 2011 level.
- Capital and exploration expenditures were \$12.4 billion, up 24% from the fourth quarter of 2011.
- Oil-equivalent production decreased 5% from the fourth quarter of 2011. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production decreased 2%.
- Cash flow from operations and asset sales was \$14.0 billion, including proceeds associated with asset sales of \$0.8 billion.
- Share purchases to reduce shares outstanding were \$5 billion.
- Dividends per share of \$0.57 increased 21% compared to the fourth quarter of 2011.
- ExxonMobil commenced start-up operations at one of the world's largest ethylene steam crackers, the centerpiece of the company's multi-billion dollar expansion at its Singapore petrochemical complex. Powered by a new 220-megawatt cogeneration plant, the expansion adds 2.6 million tonnes per year of new finished product capacity.
- As announced on January 4, 2013, ExxonMobil will develop the Hebron oil field offshore the Canadian province of Newfoundland and Labrador using a gravity-based structure that will recover more than 700 million barrels of oil, an increase versus earlier estimates. Capital cost for the project, which is expected to begin oil production around the end of 2017, is estimated at \$14 billion. The platform is being designed for daily production of 150,000 barrels of oil.

Fourth Quarter 2012 vs. Fourth Quarter 2011

Upstream earnings were \$7,762 million in the fourth quarter of 2012, down \$1,067 million from the fourth quarter of 2011. Lower liquids realizations, partially offset by improved natural gas realizations, decreased earnings by \$70 million. Production volume and mix effects reduced earnings by \$400 million. All other items, including over \$500 million of lower gains from asset sales, decreased earnings by a net \$600 million.

On an oil-equivalent basis, production decreased 5.2% from the fourth quarter of 2011. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production decreased 2.1%.

Liquids production totaled 2,203 kbd (thousands of barrels per day), down 47 kbd from the fourth quarter of 2011. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, liquids production was down 1.4%, as field decline was partially offset by project ramp-up in West Africa and lower downtime.

Fourth quarter natural gas production was 12,541 mcf (millions of cubic feet per day), down 1,136 mcf from 2011. Excluding the impacts of entitlement volumes and divestments, natural gas production was down 2.8%, as field decline was partially offset by higher demand and lower downtime.

Earnings from U.S. Upstream operations were \$1,604 million, \$420 million higher than the fourth quarter of 2011. Non-U.S. Upstream earnings were \$6,158 million, down \$1,487 million from the prior year.

Downstream earnings were \$1,768 million, up \$1,343 million from the fourth quarter of 2011. Stronger refining-driven margins increased earnings by \$1.2 billion, while volume and mix effects contributed an additional \$80 million. All other items increased earnings by about \$80 million. Petroleum product sales of 6,108 kbd were 385 kbd lower than last year's fourth quarter due mainly to the Japan restructuring and divestments.

Earnings from the U.S. Downstream were \$697 million, up \$667 million from the fourth quarter of 2011. Non-U.S. Downstream earnings of \$1,071 million were \$676 million higher than last year.

Chemical earnings of \$958 million were \$415 million higher than the fourth quarter of 2011. Higher margins, mainly commodities, increased earnings by \$330 million. All other items increased earnings by \$90 million. Fourth quarter prime product sales of 5,901 kt (thousands of metric tons) were 370 kt lower than last year's fourth quarter due mainly to the Japan restructuring.

Corporate and financing expenses were \$538 million for the fourth quarter of 2012, up \$141 million from the fourth quarter of 2011, due mainly to tax impacts.

During the fourth quarter of 2012, Exxon Mobil Corporation purchased 59 million shares of its common stock for the treasury at a gross cost of \$5.3 billion. These purchases included \$5.0 billion to reduce the number of shares outstanding, with the balance used to acquire shares in conjunction with the company's benefit plans and programs. Share purchases to reduce shares outstanding are currently anticipated to equal \$5 billion in the first quarter of 2013. Purchases may be made in both the open market and through negotiated transactions, and may be increased, decreased or discontinued at any time without prior notice.

Full Year 2012 vs. Full Year 2011

Earnings of \$44,880 million increased \$3,820 million from 2011. Earnings per share increased 15% to \$9.70.

FULL YEAR HIGHLIGHTS

- Earnings were \$44,880 million, up 9%.
- Earnings include \$9.9 billion of divestment and restructuring gains, mainly Japan of \$6.5 billion.
- Earnings per share increased 15% to \$9.70.
- Oil-equivalent production was down 6% from 2011. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production was down 2%.
- Cash flow from operations and asset sales was \$63.8 billion, including proceeds associated with asset sales of \$7.7 billion.
- The Corporation distributed over \$30 billion to shareholders in 2012 through dividends and share purchases to reduce shares outstanding.
- Capital and exploration expenditures were a record \$39.8 billion.
- The Corporation participated in three major liquids project start-ups in West Africa in 2012 with capacity of 350 thousand gross barrels of oil per day.

Upstream earnings were \$29,895 million, down \$4,544 million from 2011. Lower liquids realizations, partly offset by improved natural gas realizations, decreased earnings by about \$100 million. Production volume and mix effects decreased earnings by \$2.3 billion. All other items, including higher operating expenses, unfavorable tax items, lower gains on asset sales, and unfavorable foreign exchange effects, reduced earnings by \$2.1 billion.

On an oil-equivalent basis, production was down 5.9% compared to 2011. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production was down 1.7%.

Liquids production of 2,185 kbd decreased 127 kbd from 2011. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, liquids production was

down 1.6%, as field decline was partly offset by project ramp-up in West Africa and lower downtime.

Natural gas production of 12,322 mcf/d decreased 840 mcf/d from 2011. Excluding the impacts of entitlement volumes and divestments, natural gas production was down 1.9%, as field decline was partially offset by higher demand and lower downtime.

Earnings from U.S. Upstream operations for 2012 were \$3,925 million, down \$1,171 million from 2011. Earnings outside the U.S. were \$25,970 million, down \$3,373 million.

Downstream earnings of \$13,190 million increased \$8,731 million from 2011. Stronger refining-driven margins increased earnings by \$2.6 billion, while volume and mix effects increased earnings by about \$200 million. All other items increased earnings by \$5.9 billion due primarily to the \$5.3 billion gain associated with the Japan restructuring and other divestment gains. Petroleum product sales of 6,174 kbd decreased 239 kbd from 2011 due mainly to the Japan restructuring and divestments.

U.S. Downstream earnings were \$3,575 million, up \$1,307 million from 2011. Non-U.S. Downstream earnings were \$9,615 million, an increase of \$7,424 million from last year.

Chemical earnings of \$3,898 million were \$485 million lower than 2011. Margins decreased earnings by \$440 million, while volume effects lowered earnings by \$100 million. All other items increased earnings by \$50 million, as a \$630 million gain associated with the Japan restructuring and favorable tax impacts were mostly offset by unfavorable foreign exchange effects and higher operating expenses. Prime product sales of 24,157 kt were down 849 kt from 2011.

Corporate and financing expenses were \$2,103 million, down \$118 million from 2011.

Gross share purchases for 2012 were \$21.1 billion, reducing shares outstanding by 244 million shares.

Estimates of key financial and operating data follow.

ExxonMobil will discuss financial and operating results and other matters on a webcast at 8:30 a.m. Central time on February 1, 2013. To listen to the event live or in archive, go to our website at exxonmobil.com.

Cautionary statement

Statements relating to future plans, projections, events or conditions are forward-looking statements. Actual results, including project plans, costs, timing, and capacities; capital and exploration expenditures; resource recoveries; and share purchase levels, could differ materially due to factors including: changes in oil or gas prices or other market or economic conditions affecting the oil and gas industry, including the scope and duration of economic recessions; the outcome of exploration and development efforts; changes in law or government regulation, including tax and environmental requirements; the outcome of commercial negotiations; changes in technical or operating conditions; and other factors discussed under the heading "Factors Affecting Future Results" in the "Investors" section of our website and in Item 1A of ExxonMobil's 2011 Form 10-K. We assume no duty to update these statements as of any future date.

Frequently used terms

Consistent with previous practice, this press release includes both earnings excluding special items and earnings per share excluding special items. Both are non-GAAP financial measures and are included to help facilitate comparisons of base business performance across periods. Reconciliation to net income attributable to ExxonMobil is shown in Attachment II. The release also includes cash flow from operations and asset sales. Because of the regular nature of our asset management and divestment program, we believe it is useful for investors to consider proceeds associated with the sales of subsidiaries, property, plant and equipment, and sales and returns of investments together with cash provided by operating activities when evaluating cash available for investment in the business and financing activities. A reconciliation to net cash provided by operating activities is shown in Attachment II. References in this release to barrels of oil include amounts that are not yet classified as proved reserves under SEC definitions but that we believe will ultimately be produced. Further information on ExxonMobil's frequently used financial and operating measures and other terms is contained under the heading "Frequently Used Terms" available through the "Investors" section of our website at exxonmobil.com.

The term "project" as used in this release does not necessarily have the same meaning as under SEC Rule 13q-1 relating to government payment reporting. For example, a single project for purposes of the rule may encompass numerous properties, agreements, investments, developments, phases, work efforts, activities and components, each of which we may also informally describe as a "project".

Reference to Earnings

References to total corporate earnings mean net income attributable to ExxonMobil (U.S. GAAP) from the income statement. Unless otherwise indicated, references to earnings, special items, earnings excluding special items, Upstream, Downstream, Chemical and Corporate and Financing segment earnings, and earnings per share are ExxonMobil's share after excluding amounts attributable to noncontrolling interests.

EXXON MOBIL CORPORATION
FOURTH QUARTER 2012
(millions of dollars, unless noted)

	<u>Fourth Quarter</u>		<u>Twelve Months</u>	
	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>
Earnings / Earnings Per Share				
Total revenues and other income	115,173	121,609	482,295	486,429
Total costs and other deductions	97,473	104,568	403,569	413,172
Income before income taxes	17,700	17,041	78,726	73,257
Income taxes	7,398	7,317	31,045	31,051
Net income including noncontrolling interests	10,302	9,724	47,681	42,206
Net income attributable to noncontrolling interests	352	324	2,801	1,146
Net income attributable to ExxonMobil (U.S. GAAP)	9,950	9,400	44,880	41,060
Earnings per common share (dollars)	2.20	1.97	9.70	8.43
Earnings per common share - assuming dilution (dollars)	2.20	1.97	9.70	8.42
 Other Financial Data				
Dividends on common stock				
Total	2,592	2,247	10,092	9,020
Per common share (dollars)	0.57	0.47	2.18	1.85
Millions of common shares outstanding				
At December 31			4,502	4,734
Average - assuming dilution	4,541	4,775	4,628	4,875
ExxonMobil share of equity at December 31			165,863	154,396
ExxonMobil share of capital employed at December 31			182,781	175,406
Income taxes	7,398	7,317	31,045	31,051
Sales-based taxes	7,752	8,490	32,409	33,503
All other taxes	8,966	10,969	38,857	43,544
Total taxes	24,116	26,776	102,311	108,098
ExxonMobil share of income taxes of equity companies	1,360	1,296	5,859	5,603

EXXON MOBIL CORPORATION
FOURTH QUARTER 2012
(millions of dollars)

	<u>Fourth Quarter</u>		<u>Twelve Months</u>	
	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>
Earnings (U.S. GAAP)				
Upstream				
United States	1,604	1,184	3,925	5,096
Non-U.S.	6,158	7,645	25,970	29,343
Downstream				
United States	697	30	3,575	2,268
Non-U.S.	1,071	395	9,615	2,191
Chemical				
United States	728	383	2,220	2,215
Non-U.S.	230	160	1,678	2,168
Corporate and financing	(538)	(397)	(2,103)	(2,221)
Net income attributable to ExxonMobil	9,950	9,400	44,880	41,060
Special Items				
Upstream				
United States	0	0	0	0
Non-U.S.	0	0	0	0
Downstream				
United States	0	0	0	0
Non-U.S.	0	0	0	0
Chemical				
United States	0	0	0	0
Non-U.S.	0	0	0	0
Corporate and financing	0	0	0	0
Corporate total	0	0	0	0
Earnings Excluding Special Items				
Upstream				
United States	1,604	1,184	3,925	5,096
Non-U.S.	6,158	7,645	25,970	29,343
Downstream				
United States	697	30	3,575	2,268
Non-U.S.	1,071	395	9,615	2,191
Chemical				
United States	728	383	2,220	2,215
Non-U.S.	230	160	1,678	2,168
Corporate and financing	(538)	(397)	(2,103)	(2,221)
Corporate total	9,950	9,400	44,880	41,060
Cash flow from operations and asset sales (billions of dollars)				
Net cash provided by operating activities (U.S. GAAP)	13.2	10.7	56.1	55.4
Proceeds associated with asset sales	0.8	6.9	7.7	11.1
Cash flow from operations and asset sales	14.0	17.6	63.8	66.5

EXXON MOBIL CORPORATION
FOURTH QUARTER 2012

	<u>Fourth Quarter</u>		<u>Twelve Months</u>	
	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>
Net production of crude oil and natural gas liquids, thousands of barrels daily (kbd)				
United States	430	432	418	423
Canada/South America	268	247	251	252
Europe	205	257	207	270
Africa	479	468	487	508
Asia	776	800	772	808
Australia/Oceania	45	46	50	51
Worldwide	2,203	2,250	2,185	2,312
Natural gas production available for sale, millions of cubic feet daily (mcf)				
United States	3,747	4,005	3,822	3,917
Canada/South America	346	400	362	412
Europe	3,627	3,866	3,220	3,448
Africa	15	8	17	7
Asia	4,477	5,103	4,538	5,047
Australia/Oceania	329	295	363	331
Worldwide	12,541	13,677	12,322	13,162
Oil-equivalent production (koebd) ¹	4,293	4,530	4,239	4,506

¹ Gas converted to oil-equivalent at 6 million cubic feet = 1 thousand barrels

EXXON MOBIL CORPORATION
FOURTH QUARTER 2012

	<u>Fourth Quarter</u>		<u>Twelve Months</u>	
	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>
Refinery throughput (kbd)				
United States	1,856	1,839	1,816	1,784
Canada	468	433	435	430
Europe	1,499	1,526	1,504	1,528
Asia Pacific	823	1,157	998	1,180
Other	191	295	261	292
Worldwide	4,837	5,250	5,014	5,214
Petroleum product sales (kbd)				
United States	2,737	2,579	2,569	2,530
Canada	470	463	453	455
Europe	1,537	1,592	1,571	1,596
Asia Pacific	896	1,221	1,016	1,204
Other	468	638	565	628
Worldwide	6,108	6,493	6,174	6,413
Gasolines, naphthas	2,500	2,626	2,489	2,541
Heating oils, kerosene, diesel	1,881	2,080	1,947	2,019
Aviation fuels	487	492	473	492
Heavy fuels	499	568	515	588
Specialty products	741	727	750	773
Worldwide	6,108	6,493	6,174	6,413
Chemical prime product sales, thousands of metric tons (kt)				
United States	2,378	2,392	9,381	9,250
Non-U.S.	3,523	3,879	14,776	15,756
Worldwide	5,901	6,271	24,157	25,006

EXXON MOBIL CORPORATION
FOURTH QUARTER 2012
(millions of dollars)

	<u>Fourth Quarter</u>		<u>Twelve Months</u>	
	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>
Capital and Exploration Expenditures				
Upstream				
United States	4,036	2,414	11,080	10,741
Non-U.S.	7,328	6,589	25,004	22,350
Total	11,364	9,003	36,084	33,091
Downstream				
United States	192	152	634	518
Non-U.S.	479	493	1,628	1,602
Total	671	645	2,262	2,120
Chemical				
United States	129	93	408	290
Non-U.S.	258	235	1,010	1,160
Total	387	328	1,418	1,450
Other	21	43	35	105
Worldwide	12,443	10,019	39,799	36,766
Exploration expenses charged to income included above				
Consolidated affiliates				
United States	101	88	392	268
Non-U.S.	349	332	1,441	1,802
Equity companies - ExxonMobil share				
United States	6	3	9	10
Non-U.S.	2	9	17	13
Worldwide	458	432	1,859	2,093

EXXON MOBIL CORPORATION
EARNINGS

	<u>\$ Millions</u>	<u>\$ Per Common Share</u> ¹
<u>2008</u>		
First Quarter	10,890	2.03
Second Quarter	11,680	2.24
Third Quarter	14,830	2.86
Fourth Quarter	7,820	1.55
Year	45,220	8.70
<u>2009</u>		
First Quarter	4,550	0.92
Second Quarter	3,950	0.82
Third Quarter	4,730	0.98
Fourth Quarter	6,050	1.27
Year	19,280	3.99
<u>2010</u>		
First Quarter	6,300	1.33
Second Quarter	7,560	1.61
Third Quarter	7,350	1.44
Fourth Quarter	9,250	1.86
Year	30,460	6.24
<u>2011</u>		
First Quarter	10,650	2.14
Second Quarter	10,680	2.19
Third Quarter	10,330	2.13
Fourth Quarter	9,400	1.97
Year	41,060	8.43
<u>2012</u>		
First Quarter	9,450	2.00
Second Quarter	15,910	3.41
Third Quarter	9,570	2.09
Fourth Quarter	9,950	2.20
Year	44,880	9.70

¹ Computed using the average number of shares outstanding during each period.
The sum of the four quarters may not add to the full year.

EXXON MOBIL CORPORATION

4Q12 INVESTOR RELATIONS DATA SUMMARY (PAGE 1 of 4)

Earnings, \$M	4Q12	3Q12	2Q12	1Q12	4Q11
Upstream					
United States	1,604	633	678	1,010	1,184
Non-U.S.	6,158	5,340	7,680	6,792	7,645
Total	7,762	5,973	8,358	7,802	8,829
Downstream					
United States	697	1,441	834	603	30
Non-U.S.	1,071	1,749	5,812	983	395
Total	1,768	3,190	6,646	1,586	425
Chemical					
United States	728	565	494	433	383
Non-U.S.	230	225	955	268	160
Total	958	790	1,449	701	543
Corporate and financing	(538)	(383)	(543)	(639)	(397)
Net income attributable to ExxonMobil (U.S. GAAP)	9,950	9,570	15,910	9,450	9,400
Earnings per common share (U.S. GAAP)	2.20	2.09	3.41	2.00	1.97
Earnings per common share					
- assuming dilution (U.S. GAAP)	2.20	2.09	3.41	2.00	1.97
Special Items, \$M					
Upstream					
United States	0	0	0	0	0
Non-U.S.	0	0	0	0	0
Total	0	0	0	0	0
Downstream					
United States	0	0	0	0	0
Non-U.S.	0	0	0	0	0
Total	0	0	0	0	0
Chemical					
United States	0	0	0	0	0
Non-U.S.	0	0	0	0	0
Total	0	0	0	0	0
Corporate and financing	0	0	0	0	0
Corporate total	0	0	0	0	0

Earnings Excluding Special Items, \$M

Upstream					
United States	1,604	633	678	1,010	1,184
Non-U.S.	6,158	5,340	7,680	6,792	7,645
Total	7,762	5,973	8,358	7,802	8,829
Downstream					
United States	697	1,441	834	603	30
Non-U.S.	1,071	1,749	5,812	983	395
Total	1,768	3,190	6,646	1,586	425
Chemical					
United States	728	565	494	433	383
Non-U.S.	230	225	955	268	160
Total	958	790	1,449	701	543
Corporate and financing	(538)	(383)	(543)	(639)	(397)
Corporate total	9,950	9,570	15,910	9,450	9,400
EPS excluding Special Items - assuming dilution	2.20	2.09	3.41	2.00	1.97

EXXON MOBIL CORPORATION

4Q12 INVESTOR RELATIONS DATA SUMMARY (PAGE 2 of 4)

Supplemental Information (continued)

	4Q12	3Q12	2Q12	1Q12	4Q11
Net production of crude oil and natural gas liquids, kbd					
United States	430	397	419	426	432
Canada/South America	268	247	243	248	247
Europe	205	181	213	228	257
Africa	479	492	514	464	468
Asia	776	744	766	802	800
Australia/Oceania	45	55	53	46	46
Total liquids production	2,203	2,116	2,208	2,214	2,250
Natural gas production available for sale, mcf/d					
United States	3,747	3,712	3,897	3,932	4,005
Canada/South America	346	340	392	377	400
Europe	3,627	2,233	2,578	4,447	3,866
Africa	15	16	25	12	8
Asia	4,477	4,287	4,379	5,011	5,103
Australia/Oceania	329	473	390	257	295
Total natural gas production available for sale	12,541	11,061	11,661	14,036	13,677

Total worldwide liquids and gas production, koebd	4,293	3,960	4,152	4,553	4,530
Refinery throughput, kbd					
United States	1,856	1,841	1,740	1,825	1,839
Canada	468	449	384	438	433
Europe	1,499	1,547	1,489	1,481	1,526
Asia Pacific	823	813	1,064	1,296	1,157
Other Non-U.S.	191	279	285	290	295
Total refinery throughput	4,837	4,929	4,962	5,330	5,250
Petroleum product sales, kbd					
United States	2,737	2,576	2,488	2,473	2,579
Canada	470	499	421	423	463
Europe	1,537	1,601	1,582	1,564	1,592
Asia Pacific	896	874	1,065	1,232	1,221
Other Non-U.S.	468	555	615	624	638
Total petroleum product sales	6,108	6,105	6,171	6,316	6,493
Gasolines, naphthas	2,500	2,447	2,489	2,522	2,626
Heating oils, kerosene, diesel	1,881	1,897	1,915	2,096	2,080
Aviation fuels	487	495	452	458	492
Heavy fuels	499	502	554	505	568
Specialty products	741	764	761	735	727
Total petroleum product sales	6,108	6,105	6,171	6,316	6,493
Chemical prime product sales, kt					
United States	2,378	2,342	2,296	2,365	2,392
Non-U.S.	3,523	3,605	3,676	3,972	3,879
Total chemical prime product sales	5,901	5,947	5,972	6,337	6,271

EXXON MOBIL CORPORATION

4Q12 INVESTOR RELATIONS DATA SUMMARY (PAGE 3 of 4)

Supplemental Information (continued)

Average Realization Data

	4Q12	3Q12	2Q12	1Q12	4Q11
United States					
ExxonMobil					
Crude (\$/b)	92.19	96.36	96.46	105.68	102.63
Natural Gas (\$/kcf)	3.27	2.74	2.20	2.74	3.44
Benchmarks					
WTI (\$/b)	88.09	92.11	93.44	102.99	94.07
ANS-WC (\$/b)	107.04	109.08	110.01	118.31	110.36
Henry Hub (\$/mbtu)	3.41	2.80	2.21	2.72	3.54
Non-U.S.					
ExxonMobil					
Crude (\$/b)	104.53	104.32	103.41	114.27	106.10
Natural Gas (\$/kcf)	9.52	9.01	9.33	9.44	9.18
European NG (\$/kcf)	10.20	9.28	9.67	10.11	10.18
Benchmarks					
Brent (\$/b)	110.02	109.61	108.19	118.49	109.31

Capital and Exploration Expenditures, \$M

Upstream

United States	4,036	1,960	2,662	2,422	2,414
Non-U.S.	7,328	6,288	5,731	5,657	6,589
Total	11,364	8,248	8,393	8,079	9,003

Downstream

United States	192	156	176	110	152
Non-U.S.	479	427	393	329	493
Total	671	583	569	439	645

Chemical

United States	129	110	95	74	93
Non-U.S.	258	240	273	239	235
Total	387	350	368	313	328

Other

	21	2	9	3	43
Total Capital and Exploration Expenditures	12,443	9,183	9,339	8,834	10,019

Exploration Expense Charged to Income, \$M

Consolidated - United States	101	105	83	103	88
- Non-U.S.	349	387	288	417	332
Non-consolidated - ExxonMobil share - United States	6	2	0	1	3
- Non-U.S.	2	5	4	6	9
Exploration Expenses Charged to Income Included Above	458	499	375	527	432

Effective Income Tax Rate, %

	46%	47%	36%	49%	47%
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Common Shares Outstanding (millions)

At quarter end	4,502	4,559	4,616	4,676	4,734
Average - assuming dilution	4,541	4,597	4,657	4,716	4,775

Total Cash, Cash Equivalent and Marketable Securities (\$G)¹

	9.9	13.3	18.0	19.1	13.1
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Total Debt (\$G)

	11.6	12.4	15.6	15.7	17.0
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Cash Flow from Operations and Asset Sales (\$G)

Net cash provided by operating activities	13.2	13.4	10.2	19.3	10.7
Proceeds associated with asset sales	0.8	0.6	3.7	2.6	6.9
Cash flow from operations and asset sales	14.0	14.0	13.9	21.9	17.6

The above numbers reflect ExxonMobil's current estimate of volumes and realizations given data available as of the end of the fourth quarter of 2012. Volumes and realizations may be adjusted when full statements on joint venture operations are received from outside operators. ExxonMobil management assumes no duty to update these estimates.

¹ Includes restricted cash of \$0.3G in 4Q12, \$0.2G in 3Q12, \$0.2G in 2Q12, \$0.5G in 1Q12, and \$0.4G in 4Q11

EXXON MOBIL CORPORATION

4Q12 INVESTOR RELATIONS DATA SUMMARY (PAGE 4 of 4)

Earnings Factor Analysis, \$M

	<u>4Q12 vs. 4Q11</u>	<u>4Q12 vs. 3Q12</u>	<u>2012 vs. 2011</u>
Upstream			
Prior Period	8,829	5,973	34,439
Realization	-70	-50	-110
Volume/Mix	-400	660	-2,340
Other	-600	1,180	-2,100
Current Period	7,762	7,762	29,895
Downstream			
Prior Period	425	3,190	4,459
Margin	1,180	-1,410	2,640
Volume/Mix	80	260	180
Other	80	-270	5,910
Current Period	1,768	1,768	13,190
Chemical			
Prior Period	543	790	4,383
Margin	330	180	-440
Volume/Mix	20	-10	-100
Other	70	0	50
Current Period	958	958	3,898

Upstream Volume Factor Analysis, KOEBD

Prior Period	4,530	3,960	4,506
Entitlements	-109	92	-139
Quotas	12	0	9
Divestments	-44	-7	-61
Net Growth	-96	248	-76
Current Period	4,293	4,293	4,239

Sources and Uses of Funds (\$G)

	<u>4Q12</u>
Beginning Cash	13.3
Earnings	10.0
Depreciation	4.1
Working Capital / Other	-0.9
Proceeds Associated with Asset Sales	0.8
Additions to PP&E	-10.1
Shareholder Distributions	-7.6
Additional Financing / Investing	0.3
Ending Cash	9.9

Notes:

Earnings exclude special items, if applicable.

The 4Q12 beginning and ending balances include restricted cash of \$0.2G and \$0.3G, respectively.