

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**  
**Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): October 31, 2013

**Exxon Mobil Corporation**

(Exact name of registrant as specified in its charter)

**New Jersey**  
(State or other jurisdiction  
of incorporation)

**1-2256**  
(Commission  
File Number)

**13-5409005**  
(IRS Employer  
Identification No.)

**5959 LAS COLINAS BOULEVARD, IRVING, TEXAS 75039-2298**  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code **(972) 444-1000**

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(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02  
Item 7.01

Results of Operations and Financial Condition  
Regulation FD Disclosure

The following information is furnished pursuant to both Item 2.02 and Item 7.01.

The Registrant hereby furnishes the information set forth in its News Release, dated October 31, 2013, announcing third quarter 2013 results, a copy of which is included as Exhibit 99.1, and furnishes the information in the related 3Q13 Investor Relations Data Summary, a copy of which is included as Exhibit 99.2.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EXXON MOBIL CORPORATION

Date: October 31, 2013

By: /s/ Patrick T. Mulva

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Name: Patrick T. Mulva  
Title: Vice President, Controller and  
Principal Accounting Officer

INDEX TO EXHIBITS

<u>Exhibit No.</u>	<u>Description</u>
99.1	Exxon Mobil Corporation News Release, dated October 31, 2013, announcing third quarter 2013 results.
99.2	3Q13 Investor Relations Data Summary.



# News Release

**ExxonMobil**

Exxon Mobil Corporation  
 5959 Las Colinas Boulevard  
 Irving, TX 75039  
 972 444 1107 Telephone  
 972 444 1138 Facsimile

FOR IMMEDIATE RELEASE  
 THURSDAY, OCTOBER 31, 2013

**EXXON MOBIL CORPORATION ANNOUNCES ESTIMATED  
 THIRD QUARTER 2013 RESULTS**

	<u>Third Quarter</u>			<u>Nine Months</u>	
	<u>2013</u>	<u>2012</u>	<u>%</u>	<u>2013</u>	<u>2012</u>
<b><u>Earnings</u></b>					
\$ Millions	<b>7,870</b>	9,570	-18	<b>24,230</b>	34,930
\$ Per Common Share					
Assuming Dilution	<b>1.79</b>	2.09	-14	<b>5.46</b>	7.50
Capital and Exploration Expenditures - \$ Millions	<b>10,546</b>	9,183	15	<b>32,565</b>	27,356

**EXXONMOBIL'S CHAIRMAN REX W. TILLERSON COMMENTED:**

“ExxonMobil’s third quarter results reflect our continued progress across a diverse set of profitable growth opportunities, v positions us well to deliver shareholder value. We maintain a long-term perspective on our business with a relentless focu operational excellence and disciplined investing.

Third quarter earnings were \$7.9 billion, down 18% from the third quarter of 2012. Production of oil and natural gas increased a year earlier as new projects were brought on line and maintenance-related downtime decreased. Significantly weaker rel margins as a result of increased industry capacity negatively impacted ExxonMobil’s Downstream earnings.

Capital and exploration expenditures were \$10.5 billion in the third quarter and \$32.6 billion for the first nine months of 2013, i with anticipated spending plans.

The Corporation distributed \$5.8 billion to shareholders in the third quarter through dividends and share purchases to re shares outstanding.”

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### THIRD QUARTER HIGHLIGHTS

- Earnings of \$7,870 million decreased \$1,700 million or 18% from the third quarter of 2012.
- Earnings per share (assuming dilution) were \$1.79, a decrease of 14% from the third quarter of 2012.
- Capital and exploration expenditures were \$10.5 billion, up 15% from the third quarter of 2012, in line with anticipated spending plans.
- Oil-equivalent production increased 1.5% from the third quarter of 2012. Excluding the impacts of entitlement volumes, OPEX quota effects and divestments, production increased 2.7%, with liquids volumes up 5.3%.
- Cash flow from operations and asset sales was \$13.6 billion, including proceeds associated with asset sales of \$0.2 billion.
- Share purchases to reduce shares outstanding were \$3 billion.
- Dividends per share of \$0.63 increased 11% compared to the third quarter of 2012.
- The Esso Australia Pty Ltd operated Kipper Tuna Turrum project commenced natural gas production from the Tuna field and production from the Turrum field. The project is the largest domestic oil and gas development on Australia's eastern seaboard and will help secure Australia's energy future.
- As announced on August 8, 2013, Imperial Oil Limited and ExxonMobil Canada Ltd. have acquired ConocoPhillips' interest in the Clyden oil sands lease, approximately 95 miles south of Fort McMurray, Alberta. The Clyden lease contains 226,000 gross acres and is a high-quality addition to Imperial's portfolio of oil sands in-situ opportunities.

### **Third Quarter 2013 vs. Third Quarter 2012**

Upstream earnings were \$6,713 million in the third quarter of 2013, up \$740 million from the third quarter of 2012. Higher liquids and natural gas realizations increased earnings by \$440 million. Production volume and mix effects increased earnings by \$20 million. All other items, including favorable tax and foreign exchange impacts, partly offset by higher operating expenses, increased earnings by \$280 million.

On an oil-equivalent basis, production increased 1.5% from the third quarter of 2012. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production increased 2.7%.

Liquids production totaled 2,199 kbd (thousands of barrels per day), up 83 kbd from the third quarter of 2012. Excluding impacts of entitlement volumes, OPEC quota effects and divestments, liquids production was up 5.3%, as lower downtime and project ramp-up in Canada and Nigeria were partially offset by field decline.

Third quarter natural gas production was 10,914 mcf (millions of cubic feet per day), down 147 mcf from 2012. Excluding impacts of entitlement volumes and divestments, natural gas production was down 0.3%, as field decline was mostly offset by lower downtime and project ramp-up.

Earnings from U.S. Upstream operations were \$1,050 million, \$417 million higher than the third quarter of 2012. Non-U.S. Upstream earnings were \$5,663 million, up \$323 million from the prior year.

Downstream earnings were \$592 million, down \$2,598 million from the third quarter of 2012. Weaker margins, mainly in refining, decreased earnings by \$2.4 billion. Volume and mix effects increased earnings by \$150 million. All other items, including gains on asset sales and foreign exchange impacts, decreased earnings by \$380 million. Petroleum product sales of 6,030,000 bbl were 74 kbd lower than last year's third quarter reflecting divestment-related impacts.



Earnings from the U.S. Downstream were \$315 million, down \$1,126 million from the third quarter of 2012. Non-U.S. Downstream earnings of \$277 million were \$1,472 million lower than last year.

Chemical earnings of \$1,025 million were \$235 million higher than the third quarter of 2012 due primarily to higher commodity margins. Third quarter prime product sales of 6,245 kt (thousands of metric tons) were 298 kt higher than last year's third quarter.

Corporate and financing expenses were \$460 million for the third quarter of 2013, up \$77 million from the third quarter of 2012, reflecting unfavorable tax impacts.

During the third quarter of 2013, Exxon Mobil Corporation purchased 34 million shares of its common stock for the treasury to reduce the number of shares outstanding at a cost of \$3.0 billion. Share purchases to reduce shares outstanding are currently anticipated to equal \$3 billion in the fourth quarter of 2013. Purchases may be made in both the open market and through negotiated transactions, and may be increased, decreased or discontinued at any time without prior notice.

## **First Nine Months 2013 vs. First Nine Months 2012**

Earnings of \$24,230 million decreased \$10,700 million from 2012. Earnings per share decreased 27% to \$5.46.

### **FIRST NINE MONTHS HIGHLIGHTS**

- Earnings were \$24,230 million, down \$10,700 million or 31% from the first nine months of 2012. Lower net gains from divestments impacted earnings by \$9.0 billion.
- Earnings per share decreased 27% to \$5.46. Excluding net gains from divestments, earnings per share decreased 2%.
- Oil-equivalent production was down 1.4% from 2012. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production was up 0.4%.
- Cash flow from operations and asset sales was \$35.6 billion, including proceeds associated with asset sales of \$0.9 billion.
- The Corporation distributed over \$20 billion to shareholders in the first nine months of 2013 through dividends and share repurchases to reduce shares outstanding.
- Capital and exploration expenditures were \$32.6 billion, up 19% from the first nine months of 2012, in line with anticipated spending plans.

Upstream earnings for the first nine months of 2013 were \$20,055 million, down \$2,078 million from the first nine months of 2012. Higher gas realizations, partially offset by lower liquids realizations, increased earnings by \$350 million. Lower sales volume decreased earnings by \$400 million. All other items, including lower net gains from asset sales, mainly in Angola, and higher expenses, reduced earnings by \$2.0 billion.

On an oil-equivalent basis, production was down 1.4% compared to the same period in 2012. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production was up 0.4%.

Liquids production of 2,192 kbd increased 13 kbd compared with 2012. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, liquids production was up 1.3%, as project ramp-up and lower downtime were partially offset by a field decline.

Natural gas production of 11,818 mcf/d decreased 431 mcf/d from 2012. Excluding the impacts of entitlement volumes divestments, natural gas production was down 0.8%, as field decline was partially offset by lower downtime, higher demand project ramp-up.

Earnings from U.S. Upstream operations for 2013 were \$3,005 million, up \$684 million from 2012. Earnings outside the U.S. \$17,050 million, down \$2,762 million from the prior year.

Downstream earnings of \$2,533 million decreased \$8,889 million from 2012 driven by the absence of the \$5.3 billion associated with the Japan restructuring. Lower margins, mainly refining, decreased earnings by \$2.2 billion. Volume and effects decreased earnings by \$430 million. All other items, including higher operating expenses, unfavorable foreign exchange impacts, and lower divestments, decreased earnings by \$970 million. Petroleum product sales of 5,851 kbd decreased 34% from 2012.

U.S. Downstream earnings were \$1,602 million, down \$1,276 million from 2012. Non-U.S. Downstream earnings \$931 million, a decrease of \$7,613 million from last year.

Chemical earnings of \$2,918 million were \$22 million lower than 2012. The absence of the gain associated with the Japan restructuring decreased earnings by \$630 million. Higher margins increased earnings by \$520 million, while volume and effects increased earnings by \$80 million. All other items increased earnings by \$10 million. Prime product sales of 17,900 kt were down 270 kt from 2012.

Corporate and financing expenses were \$1,276 million in the first nine months of 2013, down \$289 million from 2012, as favorable tax impacts were partially offset by the absence of the Japan restructuring gain.

Gross share purchases through the first nine months of 2013 were \$12.7 billion, reducing shares outstanding by 141 million shares.

Estimates of key financial and operating data follow.

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**ExxonMobil will discuss financial and operating results and other matters on a webcast at 10 a.m. Central time on October 31, 2013. To listen to the event live or in archive, go to our website at [exxonmobil.com](http://exxonmobil.com).**

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Cautionary statement

*Statements relating to future plans, projections, events or conditions are forward-looking statements. Actual results, including project costs, timing, and capacities; capital and exploration expenditures; resource recoveries; and share purchase levels, could differ materially from those indicated by these statements due to a number of factors including: changes in oil or gas prices or other market or economic conditions affecting the oil and gas industry, including the timing and duration of economic recessions; the outcome of exploration and development efforts; changes in law or government regulation, including tax and environmental requirements; the outcome of commercial negotiations; changes in technical or operating conditions; and other factors discussed under the heading "Factors Affecting Future Results" in the "Investors" section of our website and in Item 1A of ExxonMobil's Form 10-K. We assume no duty to update these statements as of any future date.*

### Frequently used terms

*This press release includes cash flow from operations and asset sales, which is a non-GAAP financial measure. Because of the nature of our asset management and divestment program, we believe it is useful for investors to consider proceeds associated with the of subsidiaries, property, plant and equipment, and sales and returns of investments together with cash provided by operating activities evaluating cash available for investment in the business and financing activities. A reconciliation to net cash provided by operating activities is shown in Attachment II. References to quantities of oil or natural gas may include amounts that we believe will ultimately be produced that are not yet classified as "proved reserves" under SEC definitions. Further information on ExxonMobil's frequently used financial measures and other terms is contained under the heading "Frequently Used Terms" available through the "Investors" section of our website at [exxonmobil.com](http://exxonmobil.com).*

### Reference to Earnings

*References to corporate earnings mean net income attributable to ExxonMobil (U.S. GAAP) from the consolidated income statement. Unless otherwise indicated, references to earnings, Upstream, Downstream, Chemical and Corporate and Financing segment earnings, earnings per share are ExxonMobil's share after excluding amounts attributable to noncontrolling interests.*

*The term "project" as used in this release can refer to a variety of different activities and does not necessarily have the same meaning as any government payment transparency reports.*

## EXXON MOBIL CORPORATION

## THIRD QUARTER 2013

(millions of dollars, unless noted)

	Third Quarter		Nine Months	
	2013	2012	2013	2012
<b>Earnings / Earnings Per Share</b>				
Total revenues and other income	<b>112,372</b>	115,141	<b>327,395</b>	365,98
Total costs and other deductions	<b>98,183</b>	97,821	<b>284,400</b>	304,95
Income before income taxes	<b>14,189</b>	17,320	<b>42,995</b>	61,02
Income taxes	<b>6,120</b>	7,394	<b>18,190</b>	23,64
Net income including noncontrolling interests	<b>8,069</b>	9,926	<b>24,805</b>	37,37
Net income attributable to noncontrolling interests	<b>199</b>	356	<b>575</b>	2,44
Net income attributable to ExxonMobil (U.S. GAAP)	<b>7,870</b>	9,570	<b>24,230</b>	34,93
Earnings per common share (dollars)	<b>1.79</b>	2.09	<b>5.46</b>	7.5
Earnings per common share				
- assuming dilution (dollars)	<b>1.79</b>	2.09	<b>5.46</b>	7.5
<b>Other Financial Data</b>				
Dividends on common stock				
Total	<b>2,770</b>	2,622	<b>8,125</b>	7,50
Per common share (dollars)	<b>0.63</b>	0.57	<b>1.83</b>	1.6
Millions of common shares outstanding				
At September 30			<b>4,369</b>	4,55
Average - assuming dilution	<b>4,395</b>	4,597	<b>4,438</b>	4,65
ExxonMobil share of equity at September 30			<b>169,245</b>	166,71
ExxonMobil share of capital employed at September 30			<b>194,332</b>	183,62
Income taxes	<b>6,120</b>	7,394	<b>18,190</b>	23,64
Sales-based taxes	<b>7,882</b>	8,137	<b>22,926</b>	24,65
All other taxes	<b>9,252</b>	8,652	<b>27,019</b>	29,89
Total taxes	<b>23,254</b>	24,183	<b>68,135</b>	78,19
ExxonMobil share of income taxes of equity companies	<b>1,402</b>	1,353	<b>4,721</b>	4,49

## EXXON MOBIL CORPORATION

THIRD QUARTER 2013

(millions of dollars)

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
<b>Earnings (U.S. GAAP)</b>				
Upstream				
United States	<b>1,050</b>	633	<b>3,005</b>	2,32
Non-U.S.	<b>5,663</b>	5,340	<b>17,050</b>	19,81
Downstream				
United States	<b>315</b>	1,441	<b>1,602</b>	2,87
Non-U.S.	<b>277</b>	1,749	<b>931</b>	8,54
Chemical				
United States	<b>680</b>	565	<b>1,947</b>	1,49
Non-U.S.	<b>345</b>	225	<b>971</b>	1,44
Corporate and financing	<b>(460)</b>	(383)	<b>(1,276)</b>	(1,56)
Net income attributable to ExxonMobil	<b>7,870</b>	9,570	<b>24,230</b>	34,93
<b>Cash flow from operations and asset sales</b> (billions of dollars)				
Net cash provided by operating activities (U.S. GAAP)	<b>13.4</b>	13.4	<b>34.7</b>	42.
Proceeds associated with asset sales	<b>0.2</b>	0.6	<b>0.9</b>	6.
Cash flow from operations and asset sales	<b>13.6</b>	14.0	<b>35.6</b>	49.

**EXXON MOBIL CORPORATION**  
**THIRD QUARTER 2013**

	<b>Third Quarter</b>		<b>Nine Months</b>	
	<b><u>2013</u></b>	<b><u>2012</u></b>	<b><u>2013</u></b>	<b><u>2012</u></b>
Net production of crude oil, natural gas liquids, bitumen and synthetic oil, thousands of barrels daily (kbd)				
United States	<b>423</b>	397	<b>426</b>	41
Canada/South America	<b>273</b>	247	<b>267</b>	24
Europe	<b>175</b>	181	<b>189</b>	20
Africa	<b>497</b>	492	<b>474</b>	49
Asia	<b>778</b>	744	<b>787</b>	77
Australia/Oceania	<b>53</b>	55	<b>49</b>	5
Worldwide	<b>2,199</b>	2,116	<b>2,192</b>	2,17
Natural gas production available for sale, millions of cubic feet daily (mcf)				
United States	<b>3,557</b>	3,712	<b>3,576</b>	3,84
Canada/South America	<b>370</b>	340	<b>348</b>	37
Europe	<b>2,210</b>	2,233	<b>3,165</b>	3,08
Africa	<b>6</b>	16	<b>6</b>	1
Asia	<b>4,357</b>	4,287	<b>4,348</b>	4,55
Australia/Oceania	<b>414</b>	473	<b>375</b>	37
Worldwide	<b>10,914</b>	11,061	<b>11,818</b>	12,24
Oil-equivalent production (koebd) <sup>1</sup>	<b>4,018</b>	3,960	<b>4,162</b>	4,22

<sup>1</sup> Gas converted to oil-equivalent at 6 million cubic feet = 1 thousand barrels



**EXXON MOBIL CORPORATION**  
**THIRD QUARTER 2013**

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
Refinery throughput (kbd)				
United States	<b>1,896</b>	1,841	<b>1,818</b>	1,801
Canada	<b>451</b>	449	<b>439</b>	42
Europe	<b>1,496</b>	1,547	<b>1,431</b>	1,50
Asia Pacific	<b>810</b>	813	<b>791</b>	1,05
Other	<b>194</b>	279	<b>152</b>	28
Worldwide	<b>4,847</b>	4,929	<b>4,631</b>	5,07
Petroleum product sales (kbd)				
United States	<b>2,667</b>	2,576	<b>2,575</b>	2,51
Canada	<b>477</b>	499	<b>461</b>	44
Europe	<b>1,543</b>	1,601	<b>1,510</b>	1,58
Asia Pacific	<b>903</b>	874	<b>877</b>	1,05
Other	<b>441</b>	555	<b>428</b>	59
Worldwide	<b>6,031</b>	6,105	<b>5,851</b>	6,19
Gasolines, naphthas	<b>2,455</b>	2,447	<b>2,379</b>	2,48
Heating oils, kerosene, diesel	<b>1,887</b>	1,897	<b>1,824</b>	1,96
Aviation fuels	<b>482</b>	495	<b>468</b>	46
Heavy fuels	<b>419</b>	502	<b>436</b>	52
Specialty products	<b>788</b>	764	<b>744</b>	75
Worldwide	<b>6,031</b>	6,105	<b>5,851</b>	6,19
Chemical prime product sales, thousands of metric tons (kt)				
United States	<b>2,469</b>	2,342	<b>7,193</b>	7,00
Non-U.S.	<b>3,776</b>	3,605	<b>10,793</b>	11,25
Worldwide	<b>6,245</b>	5,947	<b>17,986</b>	18,25

## EXXON MOBIL CORPORATION

THIRD QUARTER 2013

(millions of dollars)

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
<b>Capital and Exploration Expenditures</b>				
Upstream				
United States	<b>2,314</b>	1,960	<b>7,047</b>	7,047
Non-U.S.	<b>7,161</b>	6,288	<b>22,552</b>	17,677
Total	<b>9,475</b>	8,248	<b>29,599</b>	24,724
Downstream				
United States	<b>207</b>	156	<b>687</b>	44
Non-U.S.	<b>349</b>	427	<b>1,053</b>	1,114
Total	<b>556</b>	583	<b>1,740</b>	1,159
Chemical				
United States	<b>282</b>	110	<b>594</b>	27
Non-U.S.	<b>227</b>	240	<b>621</b>	75
Total	<b>509</b>	350	<b>1,215</b>	1,03
Other	<b>6</b>	2	<b>11</b>	1
Worldwide	<b>10,546</b>	9,183	<b>32,565</b>	27,35
Exploration expenses charged to income included above				
Consolidated affiliates				
United States	<b>129</b>	105	<b>325</b>	29
Non-U.S.	<b>355</b>	387	<b>1,055</b>	1,09
Equity companies - ExxonMobil share				
United States	<b>2</b>	2	<b>4</b>	
Non-U.S.	<b>108</b>	5	<b>332</b>	1
Worldwide	<b>594</b>	499	<b>1,716</b>	1,40

**EXXON MOBIL CORPORATION**  
**EARNINGS**

	<u>\$ Millions</u>	<u>\$ Per Common Share<sup>1</sup></u>
<b><u>2009</u></b>		
First Quarter	4,550	0.92
Second Quarter	3,950	0.82
Third Quarter	4,730	0.98
Fourth Quarter	6,050	1.27
Year	19,280	3.99
<b><u>2010</u></b>		
First Quarter	6,300	1.33
Second Quarter	7,560	1.61
Third Quarter	7,350	1.44
Fourth Quarter	9,250	1.86
Year	30,460	6.24
<b><u>2011</u></b>		
First Quarter	10,650	2.14
Second Quarter	10,680	2.19
Third Quarter	10,330	2.13
Fourth Quarter	9,400	1.97
Year	41,060	8.43
<b><u>2012</u></b>		
First Quarter	9,450	2.00
Second Quarter	15,910	3.41
Third Quarter	9,570	2.09
Fourth Quarter	9,950	2.20
Year	44,880	9.70
<b><u>2013</u></b>		
First Quarter	9,500	2.12
Second Quarter	6,860	1.55
Third Quarter	7,870	1.79

<sup>1</sup> Computed using the average number of shares outstanding during each period.  
The sum of the four quarters may not add to the full year.



**3Q13 INVESTOR RELATIONS DATA SUMMARY (PAGE 1 of 4)**

<b>Earnings, \$M</b>	<b>3Q13</b>	<b>2Q13</b>	<b>1Q13</b>	<b>4Q12</b>
<b>Upstream</b>				
United States	1,050	1,096	859	1,604
Non-U.S.	5,663	5,209	6,178	6,158
Total	6,713	6,305	7,037	7,762
<b>Downstream</b>				
United States	315	248	1,039	697
Non-U.S.	277	148	506	1,071
Total	592	396	1,545	1,768
<b>Chemical</b>				
United States	680	515	752	728
Non-U.S.	345	241	385	230
Total	1,025	756	1,137	958
<b>Corporate and financing</b>	(460)	(597)	(219)	(538)
<b>Net income attributable to ExxonMobil (U.S. GAAP)</b>	<b>7,870</b>	<b>6,860</b>	<b>9,500</b>	<b>9,950</b>
<b>Earnings per common share (U.S. GAAP)</b>	<b>1.79</b>	<b>1.55</b>	<b>2.12</b>	<b>2.20</b>
<b>Earnings per common share - assuming dilution (U.S. GAAP)</b>	<b>1.79</b>	<b>1.55</b>	<b>2.12</b>	<b>2.20</b>
<b>Capital and Exploration Expenditures, \$M</b>				
<b>Upstream</b>				
United States	2,314	2,643	2,090	4,036
Non-U.S.	7,161	6,634	8,757	7,328
Total	9,475	9,277	10,847	11,364
<b>Downstream</b>				
United States	207	221	259	192
Non-U.S.	349	354	350	479
Total	556	575	609	671
<b>Chemical</b>				
United States	282	198	114	129
Non-U.S.	227	192	202	258
Total	509	390	316	387
<b>Other</b>	6	2	3	21
<b>Total Capital and Exploration Expenditures</b>	<b>10,546</b>	<b>10,244</b>	<b>11,775</b>	<b>12,443</b>
<b>Exploration Expense Charged to Income, \$M</b>				
Consolidated - United States	129	69	127	101
Consolidated - Non-U.S.	355	384	316	349
Non-consolidated - ExxonMobil share - United States	2	1	1	6
Non-consolidated - ExxonMobil share - Non-U.S.	108	223	1	2
<b>Exploration Expenses Charged to Income Included Above</b>	<b>594</b>	<b>677</b>	<b>445</b>	<b>458</b>
<b>Effective Income Tax Rate, %</b>	<b>48%</b>	<b>51%</b>	<b>46%</b>	<b>46%</b>
<b>Common Shares Outstanding (millions)</b>				
At quarter end	4,369	4,402	4,446	4,502
Average - assuming dilution	4,395	4,433	4,485	4,541
<b>Total Cash and Cash Equivalents (\$G)<sup>1</sup></b>	<b>5.7</b>	<b>5.0</b>	<b>6.6</b>	<b>9.9</b>
<b>Total Debt (\$G)</b>	<b>21.3</b>	<b>19.4</b>	<b>13.4</b>	<b>11.6</b>
<b>Cash Flow from Operations and Asset Sales (\$G)</b>				
Net cash provided by operating activities	13.4	7.7	13.6	13.2
Proceeds associated with asset sales	0.2	0.3	0.4	0.8
Cash flow from operations and asset sales	13.6	8.0	14.0	14.0

<sup>1</sup> Includes restricted cash of \$0.4G in 3Q13, \$0.4G in 2Q13, \$0.4G in 1Q13, \$0.3G in 4Q12, and \$0.2G in 3Q12

**Supplemental Information (continued)**

	3Q13	2Q13	1Q13	4Q12
<b>Net production of crude oil, natural gas liquids, bitumen and synthetic oil, kbd</b>				
United States	423	419	435	430
Canada / South America	273	264	264	268
Europe	175	197	195	205
Africa	497	472	453	479
Asia	778	778	804	776
Australia / Oceania	53	52	42	45
Total liquids production	2,199	2,182	2,193	2,203
<b>Natural gas production available for sale, mcf</b>				
United States	3,557	3,581	3,590	3,747
Canada / South America	370	347	328	346
Europe	2,210	2,836	4,473	3,627
Africa	6	5	9	15
Asia	4,357	4,174	4,515	4,477
Australia / Oceania	414	411	298	329
Total natural gas production available for sale	10,914	11,354	13,213	12,541
<b>Total worldwide liquids and gas production, koe</b>	4,018	4,074	4,395	4,293
<b>Refinery throughput, kbd</b>				
United States	1,896	1,745	1,810	1,856
Canada	451	435	430	468
Europe	1,496	1,400	1,394	1,499
Asia Pacific	810	771	790	823
Other Non-U.S.	194	115	152	191
Total refinery throughput	4,847	4,466	4,576	4,837
<b>Petroleum product sales, kbd</b>				
United States	2,667	2,525	2,532	2,737
Canada	477	470	436	470
Europe	1,543	1,527	1,460	1,537
Asia Pacific	903	835	894	896
Other Non-U.S.	441	408	433	468
Total petroleum product sales	6,031	5,765	5,755	6,108
Gasolines, naphthas	2,455	2,327	2,355	2,500
Heating oils, kerosene, diesel	1,887	1,791	1,792	1,881
Aviation fuels	482	469	453	487
Heavy fuels	419	431	460	499
Specialty products	788	747	695	741
Total petroleum product sales	6,031	5,765	5,755	6,108
<b>Chemical prime product sales, kt</b>				
United States	2,469	2,360	2,364	2,378
Non-U.S.	3,776	3,471	3,546	3,523
Total chemical prime product sales	6,245	5,831	5,910	5,901

Supplemental Information (continued).

<u>Earnings Factor Analysis, \$M</u>	<u>3Q13 vs.</u> <u>3Q12</u>	<u>3Q13 vs.</u> <u>2Q13</u>
<b>Upstream</b>		
Prior Period	5,973	6,305
Realization	440	410
Volume / Mix	20	-150
Other	280	150
Current Period	6,713	6,713
<b>Downstream</b>		
Prior Period	3,190	396
Margin	-2,370	-870
Volume / Mix	150	500
Other	-380	570
Current Period	592	592
<b>Chemical</b>		
Prior Period	790	756
Margin	240	110
Volume / Mix	10	60
Other	-15	100
Current Period	1,025	1,025
<b><u>Upstream Volume Factor Analysis, KOEBD</u></b>		
Prior Period	3,960	4,074
Entitlements - Net Interest	-13	-3
Entitlements - Price / Spend	-8	-4
Quotas	-	-
Divestments	-28	-5
Net Growth	107	-44
Current Period	4,018	4,018
<b><u>Sources and Uses of Funds (\$G)</u></b>		
	<u>3Q13</u>	
Beginning Cash	5.0	
Earnings	7.9	
Depreciation	4.3	
Working Capital / Other	1.2	
Proceeds Associated with Asset Sales	0.2	
Additions to PP&E	-9.1	
Shareholder Distributions	-5.8	
Additional Financing / Investing	2.0	
Ending Cash	5.7	

## Notes:

The 3Q13 beginning and ending balances include restricted cash of \$0.4G and \$0.4G, respectively.

Supplemental Information (continued)

<b>Average Realization Data</b>	<b>3Q13</b>	<b>2Q13</b>	<b>1Q13</b>	<b>4Q12</b>	
<b>United States</b>					
ExxonMobil					
Crude (\$/b)	101.73	95.97	98.05	92.19	9
Natural Gas (\$/kcf)	3.31	3.95	3.21	3.17	
Benchmarks					
WTI (\$/b)	105.80	94.12	94.29	88.09	9
ANS-WC (\$/b)	110.52	104.52	111.02	107.04	10
Henry Hub (\$/mbtu)	3.58	4.10	3.34	3.41	
<b>Non-U.S.</b>					
ExxonMobil					
Crude (\$/b)	106.72	98.60	105.36	104.53	10
Natural Gas (\$/kcf)	9.49	9.74	10.49	9.52	
European NG (\$/kcf)	10.26	10.09	10.52	10.20	
Benchmarks					
Brent (\$/b)	110.36	102.44	112.55	110.02	10

The above numbers reflect ExxonMobil's current estimate of volumes and realizations given data available as of the end of the third quarter of 2013. Volume realizations may be adjusted when full statements on joint venture operations are received from outside operators. ExxonMobil management assumes no duty to these estimates.



