

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 27, 2017

Exxon Mobil Corporation

(Exact name of registrant as specified in its charter)

New Jersey
(State or other jurisdiction
of incorporation)

1-2256
(Commission
File Number)

13-5409005
(IRS Employer
Identification No.)

5959 LAS COLINAS BOULEVARD, IRVING, TEXAS 75039-2298
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: **(972) 444-1000**

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02
Item 7.01

Results of Operations and Financial Condition
Regulation FD Disclosure

The following information is furnished pursuant to both Item 2.02 and Item 7.01.

The Registrant hereby furnishes the information set forth in its News Release, dated October 27, 2017, announcing third quarter 2017 results, a copy of which is included as Exhibit 99.1, and furnishes the information in the related 3Q17 Investor Relations Data Summary, a copy of which is included as Exhibit 99.2. Material available by hyperlink from the News Release is not deemed to be furnished herewith or included in this filing.

INDEX TO EXHIBITS

<u>Exhibit No.</u>	<u>Description</u>
99.1	Exxon Mobil Corporation News Release, dated October 27, 2017, announcing third quarter 2017 results.
99.2	3Q17 Investor Relations Data Summary.

News Release

ExxonMobil

Exxon Mobil Corporation
5959 Las Colinas Boulevard
Irving, TX 75039
972 444 1107 Telephone
972 444 1138 Facsimile

FOR IMMEDIATE RELEASE
FRIDAY, OCTOBER 27, 2017

ExxonMobil Earnings Rise 50 Percent to \$4 Billion on Solid Business Performance

- Cash flow from operations and asset sales exceeds dividends and net investments¹ for the fourth-consecutive quarter
- Company makes fifth Guyana discovery; captures 12 high-potential blocks offshore Brazil
- Hurricane Harvey reduces earnings by an estimated \$160 million, or 4 cents per share

	<u>Third Quarter</u>			<u>Nine Months</u>	
	<u>2017</u>	<u>2016</u>	<u>%</u>	<u>2017</u>	<u>2016</u>
Earnings Summary					
<i>(Dollars in millions, except per share data)</i>					
Earnings	3,970	2,650	50	11,330	6,160
Earnings Per Common Share Assuming Dilution	0.93	0.63	48	2.66	1.47
Capital and Exploration Expenditures	5,987	4,190	43	14,081	14,475

IRVING, Texas – October 27, 2017 – Exxon Mobil Corporation announced estimated third quarter 2017 earnings of \$4 billion, or \$0.93 diluted share, compared with \$2.7 billion a year earlier as commodity prices improved and performance in the Upstream and Downstream strengthened. Impacts related to Hurricane Harvey reduced earnings by an estimated 4 cents per share.

“A 50 percent increase in earnings through solid business performance and higher commodity prices is a step forward in our plan to improve profitability,” said Darren Woods, chairman and chief executive officer. “For the fourth-consecutive quarter, we generated cash flow from operations and asset sales that more than covered our dividends and net investments in the business.”

Upstream earnings rose to \$1.6 billion as commodity prices increased. Building on its recent success in deepwater exploration, such as the Turbot discovery in Guyana, ExxonMobil added 12 offshore blocks in Brazil, capturing acreage with high resource potential and competitive fiscal terms.

Downstream results increased to \$1.5 billion, despite Hurricane Harvey impacts and the absence of favorable asset management gains of \$380 million in the prior year from the sale of Canadian retail assets. These results were achieved as the company worked quickly to bring refineries back online following the storm and to restore product supplies.

¹Includes additions to property, plant and equipment and net investments / advances

Chemical earnings were \$1.1 billion, down slightly from a year ago on lower commodity margins and hurricane impacts, partially offset by volume growth. During the quarter the company enhanced its position to capture growing demand in Asia by completing the purchase of an aromatics plant in Singapore.

Third Quarter 2017 Highlights

- Earnings of \$4 billion increased 50 percent from the third quarter of 2016.
- Earnings per share assuming dilution were \$0.93.
- Cash flow from operations and asset sales increased 33 percent to \$8.4 billion, including proceeds associated with asset sales of \$854 million.
- Capital and exploration expenditures were \$6 billion, including an aromatics plant acquisition in Singapore.
- Oil-equivalent production was 3.9 million barrels per day, up 2 percent from the prior year. Excluding entitlement effects and divestments, oil-equivalent production remained at 2 percent higher than the prior year.
- The corporation distributed \$3.3 billion in dividends to shareholders.
- Dividends per share of \$0.77 increased 2.7 percent compared to the third quarter of 2016.
- The company acquired an interest in 12 blocks offshore Brazil during the last bid round completed during the quarter. The bid resulted in the addition of 2 million high-potential acres with competitive fiscal terms.
- The company completed the Turbot-1 exploration well offshore Guyana. The well encountered 75 feet (23 meters) of high-quality oil-bearing sandstone, and represents ExxonMobil's fifth discovery to date in the country.
- ExxonMobil signed a production sharing contract for Block 59 located 190 miles (305 kilometers) offshore Suriname. The deepwater block has an area of 2.8 million acres and significantly expands the corporation's operated acreage in the Guyana-Suriname basin.
- During the quarter, ExxonMobil announced it added 22,000 acres since May to its Permian Basin portfolio through a series of acquisitions and acreage trades. Located in the Delaware and Midland Basins, the new acreage adds over 400 million oil-equivalent barrels to the company's existing Permian Basin resource base of 6 billion oil-equivalent barrels.
- ExxonMobil completed the acquisition of one of the world's largest aromatics facilities, located in Singapore, from Jurong Aromatics Corporation Pte Ltd. The acquisition will provide operational and logistical synergies between the plant and ExxonMobil's integrated refining and petrochemical complex, as well as increase ExxonMobil Singapore's aromatics production to over 3.5 million metric tons per year.

Third Quarter 2017 vs. Third Quarter 2016

Upstream earnings were \$1.6 billion in the third quarter of 2017, up \$947 million from the third quarter of 2016. Higher liquids and natural gas realizations increased earnings by \$860 million. Higher volume and mix effects increased earnings by \$20 million. All other items increased earnings by \$70 million as lower expenses were partly offset by unfavorable foreign exchange effects.

On an oil-equivalent basis, production increased 2 percent from the third quarter of 2016. Liquids production totaled 2.3 million barrels per day, up 69,000 barrels per day as lower downtime and higher project volumes were partly offset by field decline. Natural gas production totaled 9.6 billion cubic feet per day, down 16 million cubic feet per day from 2016 as field decline and lower demand were partly offset by production ramp-up, primarily in Australia, and work programs.

U.S. Upstream results were a loss of \$238 million in the third quarter of 2017, compared to a loss of \$477 million in the third quarter of 2016. Non-U.S. Upstream earnings were \$1.8 billion, up \$708 million from the prior year.

Downstream earnings were \$1.5 billion, up \$303 million from the third quarter of 2016. Higher refining margins increased earnings by \$1 billion. Volume and mix effects decreased earnings by \$160 million. All other items decreased earnings by \$550 million, reflecting the absence of favorable asset management gains of \$380 million in the prior year from the sale of Canadian retail assets and higher expenses related to Hurricane Harvey. Petroleum product sales of 5.5 million barrels per day were 43,000 barrels per day lower than last year's third quarter.

Earnings from the U.S. Downstream were \$391 million, up \$166 million from the third quarter of 2016. Non-U.S. Downstream earnings of \$1.1 billion were \$137 million higher than prior year.

Chemical earnings of \$1.1 billion were \$79 million lower than the third quarter of 2016. Weaker margins decreased earnings by \$200 million. Volume and mix effects increased earnings by \$120 million. Third quarter prime product sales of 6.4 million metric tons were 313,000 tons or 5 percent higher than the prior year, despite Hurricane Harvey impacts.

U.S. Chemical earnings of \$403 million were \$31 million lower than the third quarter of 2016. Non-U.S. Chemical earnings of \$689 million were \$48 million lower than prior year.

Corporate and financing expenses were \$221 million for the third quarter of 2017, down \$149 million from the third quarter of 2016 mainly due to favorable impacts from the resolution of long-standing tax items.

First Nine Months 2017 Highlights

- Earnings of \$11.3 billion increased 84 percent from \$6.2 billion in 2016.
- Earnings per share assuming dilution were \$2.66.
- Cash flow from operations and asset sales was \$24.4 billion, including proceeds associated with asset sales of \$1.7 billion.
- Capital and exploration expenditures were \$14.1 billion, down 3 percent from 2016.
- Oil-equivalent production was 4 million barrels per day, down 1 percent from the prior year. Excluding entitlement effects and divestitures, oil-equivalent production was up 1 percent from the prior year.
- The corporation distributed \$9.7 billion in dividends to shareholders.

First Nine Months 2017 vs. First Nine Months 2016

Upstream earnings were \$5 billion, up \$4.2 billion from 2016. Higher realizations increased earnings by \$4.1 billion. Unfavorable volume mix effects decreased earnings by \$300 million. All other items increased earnings by \$380 million, primarily due to lower expenses partly by unfavorable tax items in the current year.

On an oil-equivalent basis, production of 4 million barrels per day was down 1 percent compared to 2016. Liquids production of 2.3 million barrels per day decreased 65,000 barrels per day as field decline and lower entitlements were partly offset by increased project volume work programs. Natural gas production of 10.1 billion cubic feet per day increased 106 million cubic feet per day from 2016 as project ramp-up primarily in Australia, was partly offset by field decline.

U.S. Upstream results were a loss of \$439 million in 2017, compared to a loss of \$1.8 billion in 2016. Earnings outside the U.S. were \$5.4 billion, up \$2.8 billion from the prior year.

Downstream earnings of \$4 billion increased \$1.1 billion from 2016. Stronger refining and marketing margins increased earnings by \$1.3 billion while volume and mix effects increased earnings by \$110 million. All other items decreased earnings by \$290 million, mainly reflecting the absence of the Canadian retail assets sale. Petroleum product sales of 5.5 million barrels per day were 26,000 barrels per day higher than 2016.

U.S. Downstream earnings were \$1 billion, an increase of \$206 million from 2016. Non-U.S. Downstream earnings were \$3 billion, up \$867 million from the prior year.

Chemical earnings of \$3.2 billion decreased \$495 million from 2016. Weaker margins decreased earnings by \$320 million. Volume and mix effects increased earnings by \$70 million. All other items decreased earnings by \$250 million, primarily due to higher expenses from increased turnaround activity and new business growth. Prime product sales of 18.6 million metric tons were up 22,000 metric tons from the first nine months of 2016.

U.S. Chemical earnings were \$1.4 billion, down \$111 million from 2016. Non-U.S. Chemical earnings of \$1.8 billion were \$384 million higher than prior year.

Corporate and financing expenses were \$954 million in 2017 compared to \$1.4 billion in 2016, with the decrease mainly due to favorable impacts from the resolution of long-standing tax items.

During the first nine months of 2017, Exxon Mobil Corporation purchased 6 million shares of its common stock for the treasury at a gross cost of \$496 million. These shares were acquired to offset dilution in conjunction with the company's benefit plans and programs. The corporation continues to acquire shares to offset dilution in conjunction with its benefit plans and programs, but does not currently plan on making purchases to reduce shares outstanding. The company also issued a combined 96 million shares of common stock during the first quarter to complete the acquisition of InterOil Corporation and the acquisition of entities that own oil and gas properties located primarily in the Permian Basin.

Forward-looking Statements

As part of its annual planning and budgeting cycle which is completed in the fourth quarter each year, the corporation develops crude oil and natural gas price outlooks as well as estimates of future costs and other factors necessary to complete its plan. Management's price outlook and other factors, including factors such as operating costs, resource productivity, and capital efficiency, are re-assessed when fact circumstances warrant but no less often than annually. To the extent any impairment testing may be required, management uses assumptions that are reasonable in relation to these factors in developing estimates of future cash flows. An asset group would be impaired if its estimated undiscounted cash flows were less than the asset's carrying value, and impairment would be measured by the amount by which the carrying value exceeds fair value. Development of future undiscounted cash flow estimates requires significant management judgment, particularly in cases where an asset's life is expected to extend decades into the future, and an important component of the estimate is management's assumptions on prices and other factors as noted above.

The corporation has identified emerging trends such as increasing estimates of available natural gas supplies and ongoing reductions in demand of supply for natural gas. In the fourth quarter of 2017, the corporation will incorporate the impacts of these trends and the resulting lower natural gas price outlook in its annual planning and budgeting cycle. Once complete, the corporation expects to perform an impairment assessment for its North American natural gas asset groups utilizing the information developed as part of the planning and budgeting process. It is not practicable at this time to estimate the impact these trends would have on the undiscounted cash flows for individual asset groups or any resulting impairment charges. However these trends are likely to place the corporation's North American natural gas asset groups at risk for potential impairment. The corporation will complete its analysis of relevant factors as discussed above and perform any necessary impairment testing in connection with the preparation of the corporation's year-end financial statements for inclusion in its 2017 Form 10-K.

ExxonMobil will discuss financial and operating results and other matters during a webcast at 8:30 a.m. Central Time October 27, 2017. To listen to the event or access an archived replay, please visit www.exxonmobil.com.

Cautionary Statement

Statements relating to future plans, projections, events or conditions are forward-looking statements. Future results, including project costs, timing, and capacities; efficiency gains; capital and exploration expenditures; production rates; resource recoveries; the impact of technologies; potential impairment charges; and share purchase levels, could differ materially due to factors including: changes in oil, gas and petrochemical prices or other market or economic conditions affecting the oil, gas or petrochemical industries, including the scope and duration of economic recessions; the outcome of exploration and development efforts; changes in law or government regulation, including tax and environmental requirements; the impact of fiscal and commercial terms and outcome of commercial negotiations; the results of research programs; changes in technical or operating conditions; actions of competitors; and other factors discussed under the heading "Factors Affecting Future Results" in the "Investors" section of our website and in Item 1A of ExxonMobil's 2016 Form 10-K. We assume no obligation to update these statements as of any future date.

Frequently Used Terms and Non-GAAP Measures

This press release includes cash flow from operations and asset sales. Because of the regular nature of our asset management and divestiture program, we believe it is useful for investors to consider proceeds associated with the sales of subsidiaries, property, plant and equipment, asset sales and returns of investments together with cash provided by operating activities when evaluating cash available for investment in business and financing activities. A reconciliation to net cash provided by operating activities is shown in Attachment II. References to resource base and other quantities of oil, natural gas or condensate may include amounts that we believe will ultimately be produced, but are not yet classified as "proved reserves" under SEC definitions. Further information on ExxonMobil's frequently used financial and operating measures and other terms including "prime product sales" is contained under the heading "Frequently Used Terms" available through the "Investors" section of our website at exxonmobil.com.

Reference to Earnings

References to corporate earnings mean net income attributable to ExxonMobil (U.S. GAAP) from the consolidated income statement. Unless otherwise indicated, references to earnings, Upstream, Downstream, Chemical and Corporate and Financing segment earnings, and earnings per share are ExxonMobil's share after excluding amounts attributable to noncontrolling interests.

The term "project" as used in this release can refer to a variety of different activities and does not necessarily have the same meaning as government payment transparency reports.

Exxon Mobil Corporation has numerous affiliates, many with names that include ExxonMobil, Exxon, Mobil, Esso, and XTO. For convenience and simplicity, those terms and terms such as corporation, company, our, we, and its are sometimes used as abbreviated references to subsidiaries, affiliates or affiliate groups. Similarly, ExxonMobil has business relationships with thousands of customers, suppliers, governments, and contractors. For convenience and simplicity, words such as venture, joint venture, partnership, co-venturer, and partner are used to indicate business relationships and other relationships involving common activities and interests, and those words may not indicate precise legal relationships.

Exxon Mobil Corporation
Third Quarter 2017
(millions of dollars, unless noted)

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Earnings / Earnings Per Share				
Total revenues and other income	66,165	58,677	192,328	165,077
Total costs and other deductions	60,582	55,451	176,671	157,727
Income before income taxes	5,583	3,226	15,657	7,350
Income taxes	1,498	337	4,218	1,000
Net income including noncontrolling interests	4,085	2,889	11,439	6,350
Net income attributable to noncontrolling interests	115	239	109	190
Net income attributable to ExxonMobil (U.S. GAAP)	3,970	2,650	11,330	6,160
Earnings per common share (dollars)	0.93	0.63	2.66	1.4
Earnings per common share - assuming dilution (dollars)	0.93	0.63	2.66	1.4
 Other Financial Data				
Dividends on common stock				
Total	3,289	3,133	9,712	9,320
Per common share (dollars)	0.77	0.75	2.29	2.2
Millions of common shares outstanding				
At September 30			4,237	4,140
Average - assuming dilution	4,271	4,178	4,252	4,170
ExxonMobil share of equity at September 30			182,276	170,590
ExxonMobil share of capital employed at September 30			225,308	218,990
Income taxes	1,498	337	4,218	1,000
Sales-based taxes	5,864	5,437	16,795	15,680
All other taxes	7,488	7,054	21,561	21,070
Total taxes	14,850	12,828	42,574	37,750
ExxonMobil share of income taxes of equity companies	512	391	1,728	1,250

Exxon Mobil Corporation
Third Quarter 2017
(millions of dollars)

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Earnings (U.S. GAAP)				
Upstream				
United States	(238)	(477)	(439)	(1,82)
Non-U.S.	1,805	1,097	5,442	2,66
Downstream				
United States	391	225	1,030	82
Non-U.S.	1,141	1,004	3,003	2,13
Chemical				
United States	403	434	1,413	1,52
Non-U.S.	689	737	1,835	2,21
Corporate and financing	(221)	(370)	(954)	(1,38)
Net income attributable to ExxonMobil	3,970	2,650	11,330	6,16
Cash flow from operations and asset sales (billions of dollars)				
Net cash provided by operating activities (U.S. GAAP)	7.5	5.3	22.7	14.
Proceeds associated with asset sales	0.9	1.0	1.7	2.
Cash flow from operations and asset sales	8.4	6.3	24.4	16.

Exxon Mobil Corporation
Third Quarter 2017

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Net production of crude oil, natural gas liquids, bitumen and synthetic oil, thousand barrels per day (kbd)				
United States	500	484	511	49
Canada / South America	423	437	406	42
Europe	172	189	191	20
Africa	441	388	430	48
Asia	683	651	701	70
Australia / Oceania	61	62	55	5
Worldwide	2,280	2,211	2,294	2,35
Natural gas production available for sale, million cubic feet per day (mcf)				
United States	2,899	3,058	2,997	3,10
Canada / South America	216	220	212	24
Europe	1,326	1,650	1,840	2,05
Africa	6	13	5	
Asia	3,646	3,662	3,773	3,75
Australia / Oceania	1,492	998	1,306	85
Worldwide	9,585	9,601	10,133	10,02
Oil-equivalent production (koebd) ¹	3,878	3,811	3,983	4,03

¹ Gas converted to oil-equivalent at 6 million cubic feet = 1 thousand barrels.

Exxon Mobil Corporation
Third Quarter 2017

	Third Quarter		Nine Months	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Refinery throughput (kbd)				
United States	1,435	1,604	1,552	1,58
Canada	385	406	380	35
Europe	1,555	1,476	1,510	1,40
Asia Pacific	715	677	678	70
Other	197	202	199	18
Worldwide	4,287	4,365	4,319	4,23
Petroleum product sales (kbd)				
United States	2,209	2,327	2,184	2,25
Canada	508	511	499	48
Europe	1,608	1,553	1,599	1,51
Asia Pacific	746	721	736	74
Other	471	473	481	46
Worldwide	5,542	5,585	5,499	5,47
Gasolines, naphthas	2,266	2,298	2,232	2,25
Heating oils, kerosene, diesel	1,836	1,810	1,840	1,75
Aviation fuels	380	421	378	40
Heavy fuels	372	358	372	37
Specialty products	688	698	677	68
Worldwide	5,542	5,585	5,499	5,47
Chemical prime product sales, thousand metric tons (kt)				
United States	2,294	2,320	6,908	7,16
Non-U.S.	4,152	3,813	11,730	11,44
Worldwide	6,446	6,133	18,638	18,61

Exxon Mobil Corporation
Third Quarter 2017
(millions of dollars)

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Capital and Exploration Expenditures				
Upstream				
United States	1,098	712	2,558	2,70
Non-U.S.	2,077	2,360	6,522	8,26
Total	3,175	3,072	9,080	10,97
Downstream				
United States	181	192	559	60
Non-U.S.	430	397	1,183	1,15
Total	611	589	1,742	1,75
Chemical				
United States	392	359	1,194	1,14
Non-U.S.	1,791	144	2,021	52
Total	2,183	503	3,215	1,67
Other	18	26	44	6
Worldwide	5,987	4,190	14,081	14,47
Exploration expenses charged to income included above				
Consolidated affiliates				
United States	28	35	99	17
Non-U.S.	256	291	986	94
Equity companies - ExxonMobil share				
United States	-	-	1	
Non-U.S.	6	6	30	
Worldwide	290	332	1,116	1,12

**Exxon Mobil Corporation
Earnings**

	<u>\$ Millions</u>	<u>\$ Per Common Share¹</u>
<u>2013</u>		
First Quarter	9,500	2.12
Second Quarter	6,860	1.55
Third Quarter	7,870	1.79
Fourth Quarter	8,350	1.91
Year	32,580	7.37
<u>2014</u>		
First Quarter	9,100	2.10
Second Quarter	8,780	2.05
Third Quarter	8,070	1.89
Fourth Quarter	6,570	1.56
Year	32,520	7.60
<u>2015</u>		
First Quarter	4,940	1.17
Second Quarter	4,190	1.00
Third Quarter	4,240	1.01
Fourth Quarter	2,780	0.67
Year	16,150	3.85
<u>2016</u>		
First Quarter	1,810	0.43
Second Quarter	1,700	0.41
Third Quarter	2,650	0.63
Fourth Quarter	1,680	0.41
Year	7,840	1.88
<u>2017</u>		
First Quarter	4,010	0.95
Second Quarter	3,350	0.78
Third Quarter	3,970	0.93

¹ Computed using the average number of shares outstanding during each period.

3Q17 INVESTOR RELATIONS DATA SUMMARY (PAGE 1 of 4)

Earnings, \$M	3Q17	2Q17	1Q17	4Q16	3Q16
Upstream					
United States	(238)	(183)	(18)	(2,328)	(4)
Non-U.S.	1,805	1,367	2,270	1,686	1,0
Total	1,567	1,184	2,252	(642)	6
Downstream					
United States	391	347	292	270	2
Non-U.S.	1,141	1,038	824	971	1,0
Total	1,532	1,385	1,116	1,241	1,2
Chemical					
United States	403	481	529	352	4
Non-U.S.	689	504	642	520	7
Total	1,092	985	1,171	872	1,1
Corporate and financing	(221)	(204)	(529)	209	(3)
Net income attributable to ExxonMobil (U.S. GAAP)	3,970	3,350	4,010	1,680	2,6
Earnings per common share (U.S. GAAP)	0.93	0.78	0.95	0.41	0.
Earnings per common share - assuming dilution (U.S. GAAP)	0.93	0.78	0.95	0.41	0.
Capital and Exploration Expenditures, \$M					
Upstream					
United States	1,098	756	704	817	7
Non-U.S.	2,077	2,030	2,415	2,755	2,3
Total	3,175	2,786	3,119	3,572	3,0
Downstream					
United States	181	173	205	231	1
Non-U.S.	430	413	340	472	3
Total	611	586	545	703	5
Chemical					
United States	392	414	388	405	3
Non-U.S.	1,791	121	109	125	1
Total	2,183	535	497	530	5
Other	18	18	8	24	
Total Capital and Exploration Expenditures	5,987	3,925	4,169	4,829	4,1
Exploration Expense Charged to Income, \$M					
Consolidated					
- United States	28	37	34	42	
- Non-U.S.	256	477	253	296	2
Non-consolidated - ExxonMobil share					
- United States	-	1	-	-	
- Non-U.S.	6	10	14	51	
Exploration Expenses Charged to Income Included Above	290	525	301	389	3
Effective Income Tax Rate, %	33%	31%	38%	-92%	2
Common Shares Outstanding, millions					
At quarter end	4,237	4,237	4,237	4,148	4,1
Average - assuming dilution	4,271	4,271	4,223	4,176	4,1
Total Cash and Cash Equivalents, \$B	4.3	4.0	4.9	3.7	!
Total Debt, \$B	40.6	41.9	43.6	42.8	4!
Cash Flow from Operations and Asset Sales, \$B					
Net cash provided by operating activities	7.5	6.9	8.3	7.4	!
Proceeds associated with asset sales	0.9	0.2	0.6	2.1	:
Cash flow from operations and asset sales	8.4	7.1	8.9	9.5	(

3Q17 INVESTOR RELATIONS DATA SUMMARY (PAGE 2 of 4)

	3Q17	2Q17	1Q17	4Q16	3Q16
Net production of crude oil, natural gas liquids, bitumen and synthetic oil, kbd					
United States	500	520	513	496	4
Canada / South America	423	374	421	453	4
Europe	172	195	205	208	1
Africa	441	417	433	449	3
Asia	683	710	711	726	6
Australia / Oceania	61	53	50	52	
Total liquids production	2,280	2,269	2,333	2,384	2,2
Natural gas production available for sale, mcf					
United States	2,899	3,083	3,011	2,997	3,0
Canada / South America	216	203	218	222	2
Europe	1,326	1,442	2,768	2,518	1,6
Africa	6	4	5	7	
Asia	3,646	3,867	3,807	3,698	3,6
Australia / Oceania	1,492	1,321	1,099	982	9
Total natural gas production available for sale	9,585	9,920	10,908	10,424	9,6
Total worldwide liquids and gas production, koebd	3,878	3,922	4,151	4,121	3,8
Refinery throughput, kbd					
United States	1,435	1,601	1,621	1,604	1,6
Canada	385	358	397	401	4
Europe	1,555	1,521	1,453	1,460	1,4
Asia Pacific	715	664	652	706	6
Other Non-U.S.	197	201	201	200	2
Total refinery throughput	4,287	4,345	4,324	4,371	4,3
Petroleum product sales, kbd					
United States	2,209	2,187	2,155	2,227	2,3
Canada	508	494	494	499	5
Europe	1,608	1,653	1,536	1,535	1,5
Asia Pacific	746	755	708	719	7
Other Non-U.S.	471	469	502	526	4
Total petroleum product sales	5,542	5,558	5,395	5,506	5,5
Gasolines, naphthas	2,266	2,265	2,163	2,304	2,2
Heating oils, kerosene, diesel	1,836	1,850	1,833	1,826	1,8
Aviation fuels	380	383	370	387	4
Heavy fuels	372	367	380	368	3
Specialty products	688	693	649	621	6
Total petroleum product sales	5,542	5,558	5,395	5,506	5,5
Chemical prime product sales, kt					
United States	2,294	2,334	2,280	2,409	2,3
Non-U.S.	4,152	3,786	3,792	3,900	3,8
Total chemical prime product sales	6,446	6,120	6,072	6,309	6,1

Earnings Factor Analysis, \$M	3Q17 vs. 3Q16	3Q17 vs. 2Q17
Upstream		
Prior Period	620	1,184
Realization	860	210
Volume / Mix	20	70
Other	70	100
Current Period	1,567	1,567
Downstream		
Prior Period	1,229	1,385
Margin	1,010	520
Volume / Mix	-160	-70
Other	-550	-300
Current Period	1,532	1,532
Chemical		
Prior Period	1,171	985
Margin	-200	-110
Volume / Mix	120	120
Other	-	100
Current Period	1,092	1,092
Upstream Volume Factor Analysis, koebd		
Prior Period	3,811	3,922
Entitlements - Net Interest	-1	-
Entitlements - Price / Spend / Other	-14	12
Quotas	-	-
Divestments	-5	-
Growth / Other	87	-56
Current Period	3,878	3,878
Sources and Uses of Funds, \$B		
	3Q17	
Beginning Cash	4.0	
Earnings	4.0	
Depreciation	4.9	
Working Capital / Other	-1.4	
Proceeds Associated with Asset Sales	0.9	
PP&E Adds / Investments and Advances ¹	-3.4	
Shareholder Distributions	-3.3	
Debt / Other Financing	-1.4	
Ending Cash	4.3	

¹ PP&E Adds / Investments and Advances includes PP&E adds of (\$4.9B) and net investments / advances of \$1.5B.

3Q17 INVESTOR RELATIONS DATA SUMMARY (PAGE 4 of 4)

Average Realization Data	3Q17	2Q17	1Q17	4Q16	3Q16
United States					
ExxonMobil					
Crude (\$/b)	44.75	43.58	45.93	43.38	38.80
Natural Gas (\$/kcf)	2.82	2.96	2.83	2.69	2.70
Benchmarks					
WTI (\$/b)	48.16	48.24	51.83	49.18	44.80
ANS-WC (\$/b)	52.01	50.75	53.93	50.01	44.80
Henry Hub (\$/mbtu)	2.99	3.19	3.32	2.98	2.70
Non-U.S.					
ExxonMobil					
Crude (\$/b)	47.45	44.48	47.87	44.82	40.80
Natural Gas (\$/kcf)	5.26	5.26	5.57	4.97	4.80
European NG (\$/kcf)	5.21	5.18	5.55	4.97	4.80
Benchmarks					
Brent (\$/b)	52.08	49.83	53.78	49.46	45.80

The above numbers reflect ExxonMobil's current estimate of volumes and realizations given data available as of the end of the third quarter of 2017. Volumes and realizations may be adjusted when full statements on joint venture operations are received from outside operators. ExxonMobil management assumes no duty to update these estimates.

