

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT  
Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 28, 2017

**Exxon Mobil Corporation**

(Exact name of registrant as specified in its charter)

**New Jersey**  
(State or other jurisdiction  
of incorporation)

**1-2256**  
(Commission  
File Number)

**13-5409005**  
(IRS Employer  
Identification No.)

**5959 LAS COLINAS BOULEVARD, IRVING, TEXAS 75039-2298**  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: **(972) 444-1000**

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(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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Item 2.02  
Item 7.01

Results of Operations and Financial Condition  
Regulation FD Disclosure

The following information is furnished pursuant to both Item 2.02 and Item 7.01.

The Registrant hereby furnishes the information set forth in its News Release, dated April 28, 2017, announcing first quarter 2017 results, a copy of which is included as Exhibit 99.1, and furnishes the information in the related 1Q17 Investor Relations Data Summary, a copy of which is included as Exhibit 99.2. Material available by hyperlink from the News Release is not deemed to be furnished herewith or included in this filing.



INDEX TO EXHIBITS

<u>Exhibit No.</u>	<u>Description</u>
99.1	Exxon Mobil Corporation News Release, dated April 28, 2017, announcing first quarter 2017 results.
99.2	1Q17 Investor Relations Data Summary.

# News Release

# ExxonMobil

Exxon Mobil Corporation  
5959 Las Colinas Boulevard  
Irving, TX 75039  
972 444 1107 Telephone  
972 444 1138 Facsimile

FOR IMMEDIATE RELEASE  
FRIDAY, APRIL 28, 2017

## ExxonMobil Earns \$4 Billion During First Quarter 2017

- New discovery, strategic acquisitions and key initiatives position company for growth
- Earnings more than double from prior year quarter with solid results from all segments
- Cash flow from operating activities more than covered first quarter dividends and additions to property, plant and equipment

	<u>First Quarter</u>		<u>%</u>
	<u>2017</u>	<u>2016</u>	
<b>Earnings Summary</b>			
<i>(Dollars in millions, except per share data)</i>			
Earnings	<b>4,010</b>	1,810	122
Earnings Per Common Share Assuming Dilution	<b>0.95</b>	0.43	121
Capital and Exploration Expenditures	<b>4,169</b>	5,127	-19

IRVING, Texas – April 28, 2017 – Exxon Mobil Corporation today announced estimated first quarter 2017 earnings of \$4 billion, or \$0.95 diluted share, compared with \$1.8 billion a year earlier, resulting from improvements in commodity prices, cost management and refining operations.

“Our results reflect an increase in commodity prices and highlight our continued focus on controlling costs and operating efficiently,” said D. Michael Woods, chairman and chief executive officer. “We continue to make strategic acquisitions, advance key initiatives and fund long-term capital projects across the value chain.”

Upstream volumes were 4.2 million oil-equivalent barrels per day, a decline of 4 percent compared with the prior year, primarily due to the impact of lower entitlements due to increasing prices, and higher maintenance.

Upstream earnings of \$2.3 billion improved on higher liquids and gas realizations. Downstream earnings of \$1.1 billion benefited from increased refinery throughput. Chemical earnings of \$1.2 billion were impacted primarily by lower margins.

Capital and exploration expenditures totaled \$4.2 billion as the company advanced investments across its integrated businesses.

During the quarter, the corporation distributed \$3.1 billion in dividends to shareholders.

## First Quarter Highlights

- Earnings of \$4 billion increased 122 percent from the first quarter of 2016.
- Earnings per share assuming dilution were \$0.95.
- Cash flow from operations and asset sales was \$8.9 billion, including proceeds associated with asset sales of \$687 million.
- Capital and exploration expenditures were \$4.2 billion, down 19 percent from the first quarter of 2016.
- Oil-equivalent production was 4.2 million oil-equivalent barrels per day, down 4 percent from the prior year. Excluding entitlement effects and divestments, oil-equivalent production was down 1 percent from the prior year.
- The corporation distributed \$3.1 billion in dividends to shareholders.
- Dividends per share of \$0.75 increased 2.7 percent compared with the first quarter of 2016.
- During the quarter, ExxonMobil completed the acquisitions of InterOil Corporation and companies with oil and gas properties primarily in the Permian Basin.
- ExxonMobil and Eni S.p.A. signed a sale and purchase agreement to enable ExxonMobil to acquire a 25 percent indirect interest in natural gas-rich Area 4 block, offshore Mozambique, for approximately \$2.8 billion. The acquisition will be completed following satisfaction of a number of conditions precedent, including clearance from regulatory authorities.
- The company secured additional high-potential exploration acreage in Papua New Guinea, Cyprus and the U.S. Gulf of Mexico.
- ExxonMobil announced positive results from the Snoek well offshore Guyana, confirming a new discovery on the Stabroek Block. The well encountered more than 82 feet (25 meters) of high-quality, oil-bearing sandstone reservoirs.
- The company announced plans to expand the production of high-quality lubricant basestocks at the Singapore refinery. The investment will increase the supply of lubricant basestocks designed to maximize the performance of all major automotive engine grades and to enhance the performance of finished lubricants used in multiple industries.
- ExxonMobil launched Mobil 1 Annual Protection, which offers consumers the convenience of driving one full year or up to 20,000 miles between oil changes. Mobil 1 Annual Protection has been specifically formulated to offer maximum wear protection, as well as increase resistance to oil breakdown and protect engine parts from harmful sludge and deposits, resulting in extended engine life.
- Synthetic Genomics, Inc. and ExxonMobil announced they have extended their agreement to conduct joint research into advanced algae biofuels after making significant progress in understanding algae genetics.

## First Quarter 2017 vs. First Quarter 2016

Upstream earnings were \$2.3 billion, compared to a loss of \$76 million in the first quarter of 2016. Higher liquids and gas realizations increased earnings by \$2.3 billion. Lower volume and mix effects decreased earnings by \$150 million. All other items increased earnings by \$170 million, primarily as a result of lower expenses.

On an oil-equivalent basis, production decreased 4 percent from the first quarter of 2016. Liquids production of 2.3 million barrels per day decreased 205,000 barrels per day due to lower entitlements and higher maintenance activity mainly in Canada and Nigeria. Natural gas production of 10.9 billion cubic feet per day increased 184 million cubic feet per day from 2016 as project ramp-up was partly offset by decline.

U.S. Upstream earnings were a loss of \$18 million, compared to a loss of \$832 million in the first quarter of 2016. Non-U.S. Upstream earnings were \$2.3 billion, up \$1.5 billion from the prior year.

Downstream earnings were \$1.1 billion, up \$210 million from the first quarter of 2016. Higher margins increased earnings by \$10 million. Volume and mix effects increased earnings by \$160 million. All other items increased earnings by \$40 million. Petroleum product sales of 5.4 million barrels per day were 61,000 barrels per day higher than last year's first quarter.

Earnings from the U.S. Downstream were \$292 million, up \$105 million from the first quarter of 2016. Non-U.S. Downstream earnings of \$824 million were \$105 million higher than last year.

Chemical earnings of \$1.2 billion were \$184 million lower than the first quarter of 2016. Weaker margins decreased earnings by \$70 million. All other items, primarily increased turnaround expenses and unfavorable foreign exchange effects, decreased earnings by \$110 million. Chemical product sales of 6.1 million metric tons were 101,000 metric tons lower than last year's first quarter.

U.S. Chemical earnings of \$529 million were \$52 million lower than the first quarter of 2016. Non-U.S. Chemical earnings of \$642 million were \$132 million lower than last year.

Corporate and financing expenses were \$529 million for the first quarter of 2017, up \$154 million from the first quarter of 2016 due to the absence of favorable tax items.

During the first quarter of 2017, Exxon Mobil Corporation purchased 6 million shares of its common stock for the treasury at a gross cost of \$496 million. These shares were acquired to offset dilution in conjunction with the company's benefit plans and programs. The corporation continues to acquire shares to offset dilution in conjunction with its benefit plans and programs, but does not currently plan on making purchases to reduce shares outstanding. During the quarter, the company issued a combined 96 million shares of common stock to complete the acquisition of InterOil Corporation and the acquisition of entities that own oil and gas properties located primarily in the Permian Basin.

**ExxonMobil will discuss financial and operating results and other matters during a webcast at 8:30 a.m. Central Time on April 28, 2017. To listen to the event or access an archived replay, please visit [www.exxonmobil.com](http://www.exxonmobil.com).**

#### Cautionary Statement

Statements relating to future plans, projections, events or conditions are forward-looking statements. Future results, including project costs, timing, and capacities; capital and exploration expenditures; asset carrying values; resource recoveries; the impact of new technology and share purchase levels, could differ materially due to factors including: changes in oil, gas or petrochemical prices or other market economic conditions affecting the oil, gas or petrochemical industries, including the scope and duration of economic recessions; the outcome of exploration and development efforts; changes in law or government regulation, including tax and environmental requirements; the impact of fiscal and commercial terms and outcome of commercial negotiations; the results of research programs; changes in technical or operating conditions; actions of competitors; and other factors discussed under the heading "Factors Affecting Future Results" in the "Investors" section of our website and in Item 1A of ExxonMobil's 2016 Form 10-K. Closing of pending acquisitions is also subject to satisfaction of the conditions precedent provided in the applicable agreement. We assume no duty to update these statements as of any future date.

#### Frequently Used Terms and Non-GAAP Measures

This press release includes cash flow from operations and asset sales. Because of the regular nature of our asset management and divestiture program, we believe it is useful for investors to consider proceeds associated with the sales of subsidiaries, property, plant and equipment, sales and returns of investments together with cash provided by operating activities when evaluating cash available for investment in business and financing activities. A reconciliation to net cash provided by operating activities is shown in Attachment II. References to quantities of oil or natural gas may include amounts that we believe will ultimately be produced, but that are not yet classified as "proved reserves" under SEC definitions. Further information on ExxonMobil's frequently used financial and operating measures and other terms including "product sales" is contained under the heading "Frequently Used Terms" available through the "Investors" section of our website at [www.exxonmobil.com](http://www.exxonmobil.com).

#### Reference to Earnings

References to corporate earnings mean net income attributable to ExxonMobil (U.S. GAAP) from the consolidated income statement. Unless otherwise indicated, references to earnings, Upstream, Downstream, Chemical and Corporate and Financing segment earnings, and earnings per share are ExxonMobil's share after excluding amounts attributable to noncontrolling interests.

The term "project" as used in this release can refer to a variety of different activities and does not necessarily have the same meaning as government payment transparency reports. Mobil 1 is a registered trademark of Exxon Mobil Corporation.

Exxon Mobil Corporation has numerous affiliates, many with names that include ExxonMobil, Exxon, Mobil, Esso, and XTO. For convenience and simplicity, those terms and terms such as Corporation, company, our, we, and its are sometimes used as abbreviated references to subsidiaries, affiliates or affiliate groups. Similarly, ExxonMobil has business relationships with thousands of customers, suppliers, governments, and other entities. For convenience and simplicity, words such as venture, joint venture, partnership, co-venturer, and partner are used to indicate business relationships involving common activities and interests, and those words may not indicate precise legal relationships.



**Estimated Key Financial and Operating Data**

Attachi

**Exxon Mobil Corporation**  
**First Quarter 2017**  
(millions of dollars, unless noted)**First Quarter**  
**2017**      **2016****Earnings / Earnings Per Share**

Total revenues and other income	<b>63,287</b>	48,707
Total costs and other deductions	<b>57,369</b>	46,977
Income before income taxes	<b>5,918</b>	1,730
Income taxes	<b>1,828</b>	(51)
Net income including noncontrolling interests	<b>4,090</b>	1,781
Net income attributable to noncontrolling interests	<b>80</b>	(29)
Net income attributable to ExxonMobil (U.S. GAAP)	<b>4,010</b>	1,810
Earnings per common share (dollars)	<b>0.95</b>	0.43
Earnings per common share - assuming dilution (dollars)	<b>0.95</b>	0.43

**Other Financial Data**

Dividends on common stock		
Total	<b>3,134</b>	3,054
Per common share (dollars)	<b>0.75</b>	0.73
Millions of common shares outstanding		
At March 31	<b>4,237</b>	4,147
Average - assuming dilution	<b>4,223</b>	4,178
ExxonMobil share of equity at March 31	<b>177,151</b>	172,187
ExxonMobil share of capital employed at March 31	<b>223,447</b>	217,242
Income taxes	<b>1,828</b>	(51)
Sales-based taxes	<b>5,342</b>	4,815
All other taxes	<b>6,903</b>	6,731
Total taxes	<b>14,073</b>	11,495
ExxonMobil share of income taxes of equity companies	<b>647</b>	480

**Exxon Mobil Corporation**  
**First Quarter 2017**  
(millions of dollars)

**First Quarter**  
2017      2016

**Earnings (U.S. GAAP)**

Upstream		
United States	(18)	(832)
Non-U.S.	2,270	756
Downstream		
United States	292	187
Non-U.S.	824	719
Chemical		
United States	529	581
Non-U.S.	642	774
Corporate and financing	(529)	(375)
Net income attributable to ExxonMobil	<b>4,010</b>	<b>1,810</b>

**Cash flow from operations and asset sales** (billions of dollars)

Net cash provided by operating activities (U.S. GAAP)	<b>8.2</b>	4.8
Proceeds associated with asset sales	<b>0.7</b>	0.2
Cash flow from operations and asset sales	<b>8.9</b>	5.0

**Exxon Mobil Corporation  
First Quarter 2017**

	<b>First Quarter</b>	
	<b><u>2017</u></b>	<b><u>2016</u></b>
Net production of crude oil, natural gas liquids, bitumen and synthetic oil, thousand barrels per day (kbd)		
United States	<b>513</b>	500
Canada / South America	<b>421</b>	476
Europe	<b>205</b>	218
Africa	<b>433</b>	565
Asia	<b>711</b>	726
Australia / Oceania	<b>50</b>	53
Worldwide	<b>2,333</b>	2,538
Natural gas production available for sale, million cubic feet per day (mcf)		
United States	<b>3,011</b>	3,160
Canada / South America	<b>218</b>	258
Europe	<b>2,768</b>	2,775
Africa	<b>5</b>	2
Asia	<b>3,807</b>	3,794
Australia / Oceania	<b>1,099</b>	735
Worldwide	<b>10,908</b>	10,724
Oil-equivalent production (koebd) <sup>1</sup>	<b>4,151</b>	4,325

<sup>1</sup> Gas converted to oil-equivalent at 6 million cubic feet = 1 thousand barrels.

**Exxon Mobil Corporation**  
**First Quarter 2017**

	<b>First Quarter</b>	
	<b><u>2017</u></b>	<b><u>2016</u></b>
Refinery throughput (kbd)		
United States	<b>1,621</b>	1,602
Canada	<b>397</b>	398
Europe	<b>1,453</b>	1,269
Asia Pacific	<b>652</b>	729
Other	<b>201</b>	187
Worldwide	<b>4,324</b>	4,185
Petroleum product sales (kbd)		
United States	<b>2,155</b>	2,218
Canada	<b>494</b>	476
Europe	<b>1,536</b>	1,429
Asia Pacific	<b>708</b>	766
Other	<b>502</b>	445
Worldwide	<b>5,395</b>	5,334
Gasolines, naphthas	<b>2,163</b>	2,211
Heating oils, kerosene, diesel	<b>1,833</b>	1,699
Aviation fuels	<b>370</b>	402
Heavy fuels	<b>380</b>	386
Specialty products	<b>649</b>	636
Worldwide	<b>5,395</b>	5,334
Chemical prime product sales, thousand metric tons (kt)		
United States	<b>2,280</b>	2,400
Non-U.S.	<b>3,792</b>	3,773
Worldwide	<b>6,072</b>	6,173

**Exxon Mobil Corporation**  
**First Quarter 2017**  
(millions of dollars)

	<b>First Quarter</b>	
	<b><u>2017</u></b>	<b><u>2016</u></b>
<b>Capital and Exploration Expenditures</b>		
Upstream		
United States	<b>704</b>	1,075
Non-U.S.	<b>2,415</b>	2,904
Total	<b>3,119</b>	3,979
Downstream		
United States	<b>205</b>	189
Non-U.S.	<b>340</b>	339
Total	<b>545</b>	528
Chemical		
United States	<b>388</b>	434
Non-U.S.	<b>109</b>	177
Total	<b>497</b>	611
Other	<b>8</b>	9
Worldwide	<b>4,169</b>	5,127
Exploration expenses charged to income included above		
Consolidated affiliates		
United States	<b>34</b>	108
Non-U.S.	<b>253</b>	246
Equity companies - ExxonMobil share		
United States	-	-
Non-U.S.	<b>14</b>	(10)
Worldwide	<b>301</b>	344

**Exxon Mobil Corporation  
Earnings**

	<u>\$ Millions</u>	<u>\$ Per Common Share</u> <sup>1</sup>
<b><u>2013</u></b>		
First Quarter	9,500	2.12
Second Quarter	6,860	1.55
Third Quarter	7,870	1.79
Fourth Quarter	8,350	1.91
Year	32,580	7.37
<b><u>2014</u></b>		
First Quarter	9,100	2.10
Second Quarter	8,780	2.05
Third Quarter	8,070	1.89
Fourth Quarter	6,570	1.56
Year	32,520	7.60
<b><u>2015</u></b>		
First Quarter	4,940	1.17
Second Quarter	4,190	1.00
Third Quarter	4,240	1.01
Fourth Quarter	2,780	0.67
Year	16,150	3.85
<b><u>2016</u></b>		
First Quarter	1,810	0.43
Second Quarter	1,700	0.41
Third Quarter	2,650	0.63
Fourth Quarter	1,680	0.41
Year	7,840	1.88
<b><u>2017</u></b>		
First Quarter	4,010	0.95

<sup>1</sup> Computed using the average number of shares outstanding during each period.

1Q17 INVESTOR RELATIONS DATA SUMMARY (PAGE 1 of 4)

<u>Earnings, \$M</u>	<u>1Q17</u>	<u>4Q16</u>	<u>3Q16</u>	<u>2Q16</u>	<u>1Q16</u>
<b>Upstream</b>					
United States	(18)	(2,328)	(477)	(514)	(8)
Non-U.S.	2,270	1,686	1,097	808	7
Total	2,252	(642)	620	294	(1)
<b>Downstream</b>					
United States	292	270	225	412	1
Non-U.S.	824	971	1,004	413	7
Total	1,116	1,241	1,229	825	9
<b>Chemical</b>					
United States	529	352	434	509	5
Non-U.S.	642	520	737	708	7
Total	1,171	872	1,171	1,217	1,3
<b>Corporate and financing</b>	(529)	209	(370)	(636)	(3)
<b>Net income attributable to ExxonMobil (U.S. GAAP)</b>	4,010	1,680	2,650	1,700	1,8
<b>Earnings per common share (U.S. GAAP)</b>	0.95	0.41	0.63	0.41	0.
<b>Earnings per common share - assuming dilution (U.S. GAAP)</b>	0.95	0.41	0.63	0.41	0.
<b>Capital and Exploration Expenditures, \$M</b>					
<b>Upstream</b>					
United States	704	817	712	914	1,0
Non-U.S.	2,415	2,755	2,360	3,005	2,9
Total	3,119	3,572	3,072	3,919	3,9
<b>Downstream</b>					
United States	205	231	192	227	1
Non-U.S.	340	472	397	415	3
Total	545	703	589	642	5
<b>Chemical</b>					
United States	388	405	359	355	4
Non-U.S.	109	125	144	208	1
Total	497	530	503	563	6
<b>Other</b>	8	24	26	34	
<b>Total Capital and Exploration Expenditures</b>	4,169	4,829	4,190	5,158	5,1
<b>Exploration Expense Charged to Income, \$M</b>					
Consolidated					
- United States	34	42	35	35	1
- Non-U.S.	253	296	291	409	2
Non-consolidated - ExxonMobil share					
- United States	-	-	-	-	
- Non-U.S.	14	51	6	5	(
<b>Exploration Expenses Charged to Income Included Above</b>	301	389	332	449	3
<b>Effective Income Tax Rate, %</b>	38%	-92%	20%	40%	1
<b>Common Shares Outstanding, millions</b>					
At quarter end	4,237	4,148	4,147	4,147	4,1
Average - assuming dilution	4,223	4,176	4,178	4,178	4,1
<b>Total Cash and Cash Equivalents, \$B</b>	4.9	3.7	5.1	4.4	4
<b>Total Debt, \$B</b>	43.6	42.8	46.2	44.5	4:
<b>Cash Flow from Operations and Asset Sales, \$B</b>					
Net cash provided by operating activities	8.2	7.4	5.3	4.6	4
Proceeds associated with asset sales	0.7	2.1	1.0	1.0	(
Cash flow from operations and asset sales	8.9	9.5	6.3	5.6	!

## 1Q17 INVESTOR RELATIONS DATA SUMMARY (PAGE 2 of 4)

	1Q17	4Q16	3Q16	2Q16	1Q16
<b>Net production of crude oil, natural gas liquids, bitumen and synthetic oil, kbd</b>					
United States	513	496	484	495	5
Canada / South America	421	453	437	359	4
Europe	205	208	189	201	2
Africa	433	449	388	494	5
Asia	711	726	651	724	7
Australia / Oceania	50	52	62	57	
Total liquids production	2,333	2,384	2,211	2,330	2,5
<b>Natural gas production available for sale, mcf</b>					
United States	3,011	2,997	3,058	3,097	3,1
Canada / South America	218	222	220	257	2
Europe	2,768	2,518	1,650	1,749	2,7
Africa	5	7	13	7	
Asia	3,807	3,698	3,662	3,819	3,7
Australia / Oceania	1,099	982	998	833	7
Total natural gas production available for sale	10,908	10,424	9,601	9,762	10,7
<b>Total worldwide liquids and gas production, koebd</b>	4,151	4,121	3,811	3,957	4,3
<b>Refinery throughput, kbd</b>					
United States	1,621	1,604	1,604	1,555	1,6
Canada	397	401	406	246	3
Europe	1,453	1,460	1,476	1,462	1,2
Asia Pacific	652	706	677	718	7
Other Non-U.S.	201	200	202	171	1
Total refinery throughput	4,324	4,371	4,365	4,152	4,1
<b>Petroleum product sales, kbd</b>					
United States	2,155	2,227	2,327	2,228	2,2
Canada	494	499	511	479	4
Europe	1,536	1,535	1,553	1,561	1,4
Asia Pacific	708	719	721	760	7
Other Non-U.S.	502	526	473	472	4
Total petroleum product sales	5,395	5,506	5,585	5,500	5,3
Gasolines, naphthas	2,163	2,304	2,298	2,266	2,2
Heating oils, kerosene, diesel	1,833	1,826	1,810	1,752	1,6
Aviation fuels	370	387	421	386	4
Heavy fuels	380	368	358	367	3
Specialty products	649	621	698	729	6
Total petroleum product sales	5,395	5,506	5,585	5,500	5,3
<b>Chemical prime product sales, kt</b>					
United States	2,280	2,409	2,320	2,447	2,4
Non-U.S.	3,792	3,900	3,813	3,863	3,7
Total chemical prime product sales	6,072	6,309	6,133	6,310	6,1



<b>Earnings Factor Analysis, \$M</b>	<b>1Q17 vs. 1Q16</b>	<b>1Q17 vs. 4Q16</b>
<b>Upstream</b>		
Prior Period	-76	-642
Realization	2,310	570
Volume / Mix	-150	-
Other	170	2,330
Current Period	2,252	2,252
<b>Downstream</b>		
Prior Period	906	1,241
Margin	10	200
Volume / Mix	160	-220
Other	40	-110
Current Period	1,116	1,116
<b>Chemical</b>		
Prior Period	1,355	872
Margin	-70	170
Volume / Mix	-	-10
Other	-110	140
Current Period	1,171	1,171
<b>Upstream Volume Factor Analysis, koebd</b>		
Prior Period	4,325	4,121
Entitlements - Net Interest	4	-
Entitlements - Price / Spend / Other	-114	-61
Quotas	-	-
Divestments	-6	-3
Growth / Other	-58	94
Current Period	4,151	4,151
<b>Sources and Uses of Funds, \$B</b>		
	<b>1Q17</b>	
Beginning Cash	3.7	
Earnings	4.0	
Depreciation	4.5	
Working Capital / Other	-0.3	
Proceeds Associated with Asset Sales	0.7	
PP&E Adds / Investments and Advances <sup>1</sup>	-4.5	
Shareholder Distributions	-3.1	
Debt / Other Financing	-0.1	
Ending Cash	4.9	

<sup>1</sup> PP&E Adds / Investments and Advances includes PP&E adds of (\$2.9B) and net advances of (\$1.6B).

1Q17 INVESTOR RELATIONS DATA SUMMARY (PAGE 4 of 4)

<b>Average Realization Data</b>	<b>1Q17</b>	<b>4Q16</b>	<b>3Q16</b>	<b>2Q16</b>	<b>1Q16</b>
<b>United States</b>					
ExxonMobil					
Crude (\$/b)	45.93	43.38	38.76	37.97	27.97
Natural Gas (\$/kcf)	2.83	2.69	2.65	1.74	1.74
Benchmarks					
WTI (\$/b)	51.83	49.18	44.88	45.48	33.97
ANS-WC (\$/b)	53.93	50.01	44.65	45.71	33.97
Henry Hub (\$/mbtu)	3.32	2.98	2.81	1.95	2.98
<b>Non-U.S.</b>					
ExxonMobil					
Crude (\$/b)	47.87	44.82	40.96	41.46	28.97
Natural Gas (\$/kcf)	5.57	4.97	4.47	4.06	4.06
European NG (\$/kcf)	5.55	4.97	4.48	4.35	5.00
Benchmarks					
Brent (\$/b)	53.78	49.46	45.85	45.57	33.97

The above numbers reflect ExxonMobil's current estimate of volumes and realizations given data available as of the end of the first quarter of 2017. Volumes and realizations may be adjusted when full statements on joint venture operations are received from outside operators. ExxonMobil management assumes no duty to update these estimates.

