

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT  
Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) October 28, 2004

**Exxon Mobil Corporation**  
(Exact name of registrant as specified in its charter)

**New Jersey**  
(State or other jurisdiction  
of incorporation)

**1-2256**  
(Commission  
File Number)

**13-5409005**  
(IRS Employer  
Identification No.)

**5959 LAS COLINAS BOULEVARD, IRVING, TEXAS 75039-2298**  
(Address of principal executive offices) (Zip Code)

(Registrant's telephone number, including area code): **(972) 444-1000**

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(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 7.01 Regulation FD Disclosure  
Item 2.02 Results of Operations and Financial Condition

The following information is furnished pursuant to both Item 7.01 and Item 2.02.

The Registrant hereby furnishes the information set forth in its News Release, dated October 28, 2004, announcing third quarter 2004 results, a copy of which is included as Exhibit 99.1, and furnishes the information in the related 3Q04 Investor Relations Data Summary, a copy of which is included as Exhibit 99.2.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EXXON MOBIL CORPORATION

Date: October 28, 2004

By: /s/ Patrick T. Mulva

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Name: Patrick T. Mulva  
Title: Vice President, Controller and  
Principal Accounting Officer

INDEX TO EXHIBITS

<u>Exhibit No.</u>	<u>Description</u>
99.1	Exxon Mobil Corporation News Release, dated October 28, 2004, announcing third quarter 2004 results.
99.2	3Q04 Investor Relations Data Summary.

News Release

**ExxonMobil****Exxon Mobil Corporation**

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FOR IMMEDIATE RELEASE  
THURSDAY, OCTOBER 28, 2004**EXXON MOBIL CORPORATION ANNOUNCES ESTIMATED  
THIRD QUARTER 2004 RESULTS**

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
<b><u>Net Income</u></b>				
\$ Millions	5,680	3,650	16,910	14,860
\$ Per Common Share Assuming Dilution	0.88	0.55	2.59	2.22
<b><u>Earnings Excluding Accounting Change and Other Special Items</u></b>				
\$ Millions	6,230	3,650	17,460	12,610
\$ Per Common Share Assuming Dilution	0.96	0.55	2.67	1.88
Total Revenues and Other Income - \$ Millions	76,375	59,841	214,670	180,786
Capital and Exploration Expenditures - \$ Millions	3,634	3,838	10,652	11,165

IRVING, TX, October 28 -- Exxon Mobil Corporation today reported third quarter results. Net income of \$5,680 million (\$0.88 per share), after a special charge of \$550 million for the Allapattah lawsuit provision, increased \$2,030 million from the third quarter of 2003. Third quarter earnings, excluding the special charge, of \$6,230 million (\$0.96 per share) were the highest quarter ever.

Revenues and other income for the third quarter of 2004 totaled \$76,375 million compared with \$59,841 million in 2003. Capital and exploration expenditures of \$3,634 million in the third quarter of 2004 were down \$204 million compared with last year.

ExxonMobil's Chairman Lee R. Raymond commented as follows:

"Third quarter earnings, excluding a special item, were a record \$6,230 million and improved in all business segments.

"Upstream earnings were \$3,929 million, an increase of \$1,227 million from third quarter 2003 results reflecting higher average crude and natural gas prices.

"On an oil-equivalent basis, production increased by 1% versus third quarter 2003. Plans for long-term capacity increases remain on track as reflected by continued high levels of capital spending.

"Downstream earnings were \$1,401 million, an increase of \$490 million from last year's third quarter reflecting improved worldwide refining conditions partly offset by continued weakness in marketing margins.

"Chemical earnings were a record \$1,009 million, and increased \$779 million from third quarter 2003 results. Earnings benefited from higher worldwide margins and record sales volumes.

"ExxonMobil's net income for the first nine months of 2004 was a record \$16,910 million, up \$2,050 million from 2003, and \$17,460 million excluding special

items. Excluding an accounting change and special items in both years, earnings increased by \$4,850 million reflecting improvements in all segments of the business.

"In the third quarter, ExxonMobil continued its active investment program, spending \$3,634 million on capital and exploration projects, compared with \$3,838 million last year, reflecting continued strong levels of upstream spending.

"During the quarter, the corporation acquired 65 million shares at a gross cost of \$3,010 million to offset the dilution associated with benefit plans and to reduce common stock outstanding."

Additional comments on earnings by operating segments follow:

#### Third Quarter 2004 vs. Third Quarter 2003

Upstream earnings were \$3,929 million, up \$1,227 million from the third quarter of 2003 reflecting higher crude oil and natural gas realizations.

Liquids production of 2,506 kbd (thousands of barrels per day) increased by 1% versus the third quarter of 2003. Higher production from new fields in West Africa and Norway was partly offset by natural field decline in mature areas, adverse entitlement effects, divestment impacts, and planned maintenance activity.

Third quarter natural gas production increased to 8,428 mcf (millions of cubic feet per day) from 8,323 mcf last year. Higher European volumes, the impact of projects and work programs and an additional LNG train in Qatar were partly offset by natural field decline in mature areas, planned maintenance activity, divestment impacts and adverse entitlement effects.

Earnings from U.S. upstream operations were \$1,173 million, up \$290 million. Non-U.S. upstream earnings of \$2,756 million were \$937 million higher than last year's third quarter.

Downstream earnings, excluding the \$550 million special charge, were \$1,401 million, an increase of \$490 million from the third quarter 2003. The improved results reflect stronger refining margins and higher refinery throughput from more efficient operations partly offset by weaker marketing margins. Petroleum product sales were 8,242 kbd, 311 kbd higher than last year's third quarter.

U.S. downstream earnings, excluding the special charge, were \$561 million, up \$190 million. Non-U.S. downstream earnings of \$840 million were \$300 million higher than last year's third quarter.

Chemical earnings were a record \$1,009 million and were up \$779 million from the same quarter a year ago due to improved margins and increased sales volumes. Record prime product sales of 7,117 kt (thousands of metric tons) were up 457 kt, reflecting improved demand.

Corporate and financing expenses of \$109 million decreased by \$84 million mainly due to lower U.S. pension costs and higher interest income.

During the third quarter of 2004, Exxon Mobil Corporation purchased 65 million shares of its common stock for the treasury at a gross cost of \$3,010 million. These purchases were to offset shares issued in conjunction with company benefit plans and programs and to reduce the number of shares outstanding. Shares outstanding were reduced from 6,506 million at the end of the second quarter of 2004 to 6,451 million at



the end of the third quarter. Purchases may be made in both the open market and through negotiated transactions. Purchases may be increased, decreased or discontinued at any time without prior notice.

### First Nine Months 2004 vs. First Nine Months 2003

Record net income of \$16,910 million (\$2.59 per share) for the first nine months of 2004 increased \$2,050 million from 2003. Net income for 2004 included a special charge of \$550 million for the Allapattah lawsuit provision. Net income for the first nine months of 2003 included a \$550 million positive impact for the required adoption of FAS 143 relating to accounting for asset retirement obligations and a one-time gain of \$1,700 million from the transfer of shares in Ruhrgas AG. Excluding these special items, earnings for the first nine months of 2004 increased by \$4,850 million.

Upstream earnings, excluding special items, of \$11,788 million increased \$2,255 million from the first nine months of 2003 due to higher liquids and natural gas realizations and increased production.

Liquids production of 2,574 kbd increased by 3% versus the first nine months of 2003. Higher production in West Africa and Norway, was partly offset by natural field decline in mature areas, adverse entitlement effects and divestment impacts.

Natural gas production of 9,640 mcf, decreased 230 mcf from 2003. Natural field decline in mature areas, adverse entitlement effects and divestment impacts were partly offset by the start-up of an additional LNG train in Qatar and by projects and work programs.

On an oil-equivalent basis, production increased by 1% from the first nine months of last year. Excluding divestment and entitlement effects, production increased by 4%.

Earnings from U.S. upstream operations for the first nine months of 2004 were \$3,564 million, an increase of \$515 million. Earnings outside the U.S. were \$8,224 million, \$1,740 million higher than last year.

Downstream earnings, excluding the \$550 million special charge in 2004, were \$3,912 million, an increase of \$1,132 million from the first nine months of 2003 reflecting stronger worldwide refining margins and higher refinery throughput partly offset by weak marketing margins. Petroleum product sales of 8,131 kbd compared with 7,862 kbd in the first nine months of 2003.

U.S. downstream earnings, excluding the special charge, were \$1,860 million, up \$896 million. Non-U.S. downstream earnings of \$2,052 million were \$236 million higher than last year.

Chemical earnings of \$2,180 million were up \$1,224 million from the first nine months of 2003 due to improved margins, higher volumes and favorable foreign exchange effects. Prime product sales were 20,839 kt, up 5%, reflecting higher demand.

Corporate and financing expenses of \$420 million decreased by \$239 million mainly due to lower U.S. pension costs and lower net interest expense.

During the first nine months of 2004, Exxon Mobil Corporation purchased 157 million shares of its common stock for the treasury at a gross cost of \$6,910 million.

These purchases were to offset shares issued in conjunction with company benefit plans and programs and to reduce the number of shares outstanding.

Estimates of key financial and operating data follow. Financial data, except per share amounts, are expressed in millions of dollars.

ExxonMobil will discuss financial and operating results and other matters on a webcast at 10 a.m. central time on October 28, 2004. To listen to the event live or in archive, go to our website at [www.exxonmobil.com](http://www.exxonmobil.com).

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Statements in this release relating to future plans, projections, events, or conditions are forward-looking statements. Actual results, including production growth and capital spending, could differ materially due to changes in market conditions affecting the oil and gas industry or long-term oil or gas prices; political events or disturbances; reservoir performance; changes in OPEC quotas; timely completion of development projects; changes in technical or operating conditions; and other factors including those discussed under the heading "Factors Affecting Future Results" on our website and in Item 1 of ExxonMobil's 2003 Form 10-K. We assume no duty to update these statements as of any future date.

Consistent with previous practice, the third quarter press release includes both net income and earnings excluding a required accounting change and special items. There was a special item and a required accounting change reported in the first quarter of 2003 and a special item reported in the third quarter of 2004. Earnings that exclude the aforementioned items are a non-GAAP financial measure and are included to help facilitate comparisons of base business performance across periods. A reconciliation to net income is shown in Attachment II. Further information on ExxonMobil's frequently

used financial and operating measures is contained on pages 26 and 27 in the 2003 Form 10-K and is also available through our website at [www.exxonmobil.com](http://www.exxonmobil.com).

**EXXON MOBIL CORPORATION**  
**THIRD QUARTER 2004**

(millions of dollars, except per share amounts)

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
<b>EARNINGS / EARNINGS PER SHARE</b>				
Total revenues and other income	76,375	59,841	214,670	180,786
Total costs and other deductions	66,841	53,879	186,694	158,198
Income before income taxes	\$9,534	\$5,962	\$27,976	\$22,588
Income taxes	3,854	2,312	11,066	8,278
<b>Income before accounting change</b>	<b>\$5,680</b>	<b>\$3,650</b>	<b>\$16,910</b>	<b>\$14,310</b>
Accounting change	0	0	0	550
<b>Net income (U.S. GAAP)</b>	<b>\$5,680</b>	<b>\$3,650</b>	<b>\$16,910</b>	<b>\$14,860</b>
Net income per common share (dollars)				
Income before accounting change	0.88	0.55	2.60	2.15
Accounting change	0.00	0.00	0.00	0.08
Net income	\$0.88	\$0.55	\$2.60	\$2.23
Net income per common share - assuming dilution (dollars)				
Income before accounting change	0.88	0.55	2.59	2.14
Accounting change	0.00	0.00	0.00	0.08
Net income	\$0.88	\$0.55	\$2.59	\$2.22
<b>OTHER FINANCIAL DATA</b>				
Dividends on common stock	\$1,753	\$1,658	\$5,158	\$4,866
Per common share	\$0.27	\$0.25	\$0.79	\$0.73
Millions of common shares outstanding				
At September 30			6,451	6,610
Average	6,464	6,619	6,505	6,653
Average - assuming dilution	6,508	6,652	6,542	6,683
Shareholders' equity at September 30			\$95,442	\$83,764
Capital employed at September 30			\$107,638	\$96,527
Income taxes	3,854	2,312	11,066	8,278
Excise taxes	7,045	5,900	19,975	17,627
All other taxes	10,791	10,207	32,186	29,381
Total taxes	\$21,690	\$18,419	\$63,227	\$55,286
ExxonMobil's share of income taxes of equity companies	\$246	\$152	\$886	\$662

**EXXON MOBIL CORPORATION**  
**THIRD QUARTER 2004**  
(millions of dollars)

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
<b>FUNCTIONAL EARNINGS</b>				
Net Income (U.S. GAAP)				
Upstream				
United States	1,173	883	3,564	3,049
Non-U.S.	2,756	1,819	8,224	8,184
Downstream				
United States	11	371	1,310	964
Non-U.S.	840	540	2,052	1,816
Chemical				
United States	329	25	595	169
Non-U.S.	680	205	1,585	787
Corporate and financing	(109)	(193)	(420)	(659)
<b>Income before accounting change</b>	<b>5,680</b>	<b>3,650</b>	<b>16,910</b>	<b>14,310</b>
Accounting change	0	0	0	550
<b>Net income (U.S. GAAP)</b>	<b>\$5,680</b>	<b>\$3,650</b>	<b>\$16,910</b>	<b>\$14,860</b>
Accounting Change and Other Special Items				
Upstream				
Non-U.S.	0	0	0	1,700
Downstream				
U.S.	(550)	0	(550)	0
Accounting change	0	0	0	550
<b>Corporate total</b>	<b>(\$550)</b>	<b>\$0</b>	<b>(\$550)</b>	<b>\$2,250</b>
Earnings Excluding Accounting Change and Other Special Items				
Upstream				
United States	1,173	883	3,564	3,049
Non-U.S.	2,756	1,819	8,224	6,484
Downstream				
United States	561	371	1,860	964
Non-U.S.	840	540	2,052	1,816
Chemical				
United States	329	25	595	169
Non-U.S.	680	205	1,585	787
Corporate and financing	(109)	(193)	(420)	(659)
<b>Corporate total</b>	<b>\$6,230</b>	<b>\$3,650</b>	<b>\$17,460</b>	<b>\$12,610</b>

**EXXON MOBIL CORPORATION**  
**THIRD QUARTER 2004**

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Net production of crude oil and natural gas liquids, thousands of barrels daily (kbd)				
United States	523	595	565	610
Canada	339	370	354	363
Europe	555	541	590	575
Asia-Pacific	204	241	206	238
Africa	589	456	558	423
Other Non-U.S.	296	282	301	280
Worldwide	2,506	2,485	2,574	2,489
Natural gas production available for sale, millions of cubic feet daily (mcf)				
United States	1,877	2,179	1,980	2,316
Canada	954	943	979	927
Europe	3,283	2,711	4,339	4,172
Asia-Pacific	1,516	1,860	1,565	1,834
Other Non-U.S.	798	630	777	621
Worldwide	8,428	8,323	9,640	9,870
Oil-equivalent production (koebd)*	3,911	3,872	4,181	4,134

(continued)

\*Gas converted to oil-equivalent at 6 million cubic feet = 1 thousand barrels

**ATTACHMENT III (continued)**  
**EXXON MOBIL CORPORATION**  
**THIRD QUARTER 2004**

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Petroleum product sales (kbd)				
United States	2,869	2,722	2,831	2,668
Canada	619	591	606	595
Europe	2,156	2,092	2,130	2,048
Asia-Pacific	1,695	1,637	1,669	1,669
Other Non-U.S.	903	889	895	882
Worldwide	8,242	7,931	8,131	7,862
Gasolines, naphthas	3,363	3,308	3,274	3,203
Heating oils, kerosene, diesel	2,446	2,360	2,485	2,387
Aviation fuels	731	672	690	658
Heavy fuels	655	622	650	628
Specialty products	1,047	969	1,032	986
Total	8,242	7,931	8,131	7,862
Refinery throughput (kbd)				
United States	1,885	1,850	1,840	1,783
Canada	481	451	467	452
Europe	1,663	1,598	1,650	1,546
Asia-Pacific	1,473	1,364	1,400	1,405
Other Non-U.S.	307	292	309	293
Worldwide	5,809	5,555	5,666	5,479
Chemical product revenue (\$ millions)				
United States	\$3,782	\$2,630	\$10,186	\$7,715
Non-U.S.	\$5,581	\$3,594	\$14,805	\$11,054
Worldwide	\$9,363	\$6,224	\$24,991	\$18,769
Chemical prime product sales, thousands of metric tons (kt)				
United States	2,922	2,664	8,650	8,023
Non-U.S.	4,195	3,996	12,189	11,852
Worldwide	7,117	6,660	20,839	19,875



## EXXON MOBIL CORPORATION

THIRD QUARTER 2004

(millions of dollars)

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Capital and Exploration Expenditures				
Upstream				
United States	483	539	1,402	1,554
Non-U.S.	2,394	2,440	7,019	7,130
Total	2,877	2,979	8,421	8,684
Downstream				
United States	202	312	600	953
Non-U.S.	398	356	1,134	1,009
Total	600	668	1,734	1,962
Chemical				
United States	68	88	183	239
Non-U.S.	86	95	251	246
Total	154	183	434	485
Other	3	8	63	34
Worldwide	\$3,634	\$3,838	\$10,652	\$11,165
Exploration expenses charged to income included above				
Consolidated affiliates				
United States	66	38	151	112
Non-U.S.	328	184	623	429
Equity companies - ExxonMobil share				
United States	0	0	0	1
Non-U.S.	7	3	11	19
Worldwide	\$401	\$225	\$785	\$561

EXXON MOBIL CORPORATION  
NET INCOME

		<u>\$ Millions</u>	<u>Per Common Share</u>
2000	- First Quarter	3,480	0.50
	- Second Quarter	4,530	0.66
	- Third Quarter	4,490	0.63
	- Fourth Quarter	5,220	0.76
	Year	\$17,720	\$2.55
2001	- First Quarter	5,000	0.72
	- Second Quarter	4,460	0.66
	- Third Quarter	3,180	0.46
	- Fourth Quarter	2,680	0.39
	Year	\$15,320	\$2.23
2002	- First Quarter	2,090	0.30
	- Second Quarter	2,640	0.40
	- Third Quarter	2,640	0.39
	- Fourth Quarter	4,090	0.60
	Year	\$11,460	\$1.69
2003	- First Quarter	7,040	1.05
	- Second Quarter	4,170	0.63
	- Third Quarter	3,650	0.55
	- Fourth Quarter	6,650	1.01
	Year	\$21,510	\$3.24
2004	- First Quarter	5,440	0.83
	- Second Quarter	5,790	0.89
	- Third Quarter	5,680	0.88

## EXXON MOBIL CORPORATION

## 3Q04 INVESTOR RELATIONS DATA SUMMARY (PAGE 1 of 6)

<b>Net Income (U.S. GAAP), \$M</b>	<b>3Q04</b>	<b>2Q04</b>	<b>1Q04</b>	<b>4Q03</b>	<b>3Q03</b>
<b>Upstream</b>					
United States	1,173	1,237	1,154	856	883
Non-U.S.	2,756	2,609	2,859	2,413	1,819
<b>Total</b>	<b>3,929</b>	<b>3,846</b>	<b>4,013</b>	<b>3,269</b>	<b>2,702</b>
<b>Downstream</b>					
United States	11	907	392	384	371
Non-U.S.	840	600	612	352	540
<b>Total</b>	<b>851</b>	<b>1,507</b>	<b>1,004</b>	<b>736</b>	<b>911</b>
<b>Chemical</b>					
United States	329	148	118	212	25
Non-U.S.	680	459	446	264	205
<b>Total</b>	<b>1,009</b>	<b>607</b>	<b>564</b>	<b>476</b>	<b>230</b>
<b>Corporate and financing</b>	<b>(109)</b>	<b>(170)</b>	<b>(141)</b>	<b>2,169</b>	<b>(193)</b>
<b>Net income (U.S. GAAP)</b>	<b>5,680</b>	<b>5,790</b>	<b>5,440</b>	<b>6,650</b>	<b>3,650</b>
<b>Net income per common share (U.S. GAAP)</b>	<b>0.88</b>	<b>0.89</b>	<b>0.83</b>	<b>1.01</b>	<b>0.55</b>
<b>Net income per common share - assuming dilution (U.S. GAAP)</b>	<b>0.88</b>	<b>0.88</b>	<b>0.83</b>	<b>1.01</b>	<b>0.55</b>
<b>Special Items \$M</b>					
<b>Upstream</b>					
United States	0	0	0	0	0
Non-U.S.	0	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Downstream</b>					
United States	(550)	0	0	0	0
Non-U.S.	0	0	0	0	0
<b>Total</b>	<b>(550)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Chemical</b>					
United States	0	0	0	0	0
Non-U.S.	0	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Corporate and financing</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,230</b>	<b>0</b>
<b>Corporate total</b>	<b>(550)</b>	<b>0</b>	<b>0</b>	<b>2,230</b>	<b>0</b>
<b>Earnings Excluding Special Items \$M</b>					
<b>Upstream</b>					
United States	1,173	1,237	1,154	856	883
Non-U.S.	2,756	2,609	2,859	2,413	1,819
<b>Total</b>	<b>3,929</b>	<b>3,846</b>	<b>4,013</b>	<b>3,269</b>	<b>2,702</b>
<b>Downstream</b>					
United States	561	907	392	384	371
Non-U.S.	840	600	612	352	540
<b>Total</b>	<b>1,401</b>	<b>1,507</b>	<b>1,004</b>	<b>736</b>	<b>911</b>
<b>Chemical</b>					
United States	329	148	118	212	25
Non-U.S.	680	459	446	264	205
<b>Total</b>	<b>1,009</b>	<b>607</b>	<b>564</b>	<b>476</b>	<b>230</b>
<b>Corporate and financing</b>	<b>(109)</b>	<b>(170)</b>	<b>(141)</b>	<b>(61)</b>	<b>(193)</b>
<b>Corporate total</b>	<b>6,230</b>	<b>5,790</b>	<b>5,440</b>	<b>4,420</b>	<b>3,650</b>
<b>EPS excluding Special Items - assuming dilution</b>	<b>0.96</b>	<b>0.88</b>	<b>0.83</b>	<b>0.68</b>	<b>0.55</b>

**Supplemental Information (continued)**

	3Q04	2Q04	1Q04	4Q03	3Q03
<b>Net production of crude oil and natural gas liquids, kbd</b>					
United States	523	576	598	607	595
Canada	339	356	369	364	370
Europe	555	608	607	589	541
Asia-Pacific	204	198	216	236	241
Africa	589	542	543	500	456
Other Non-U.S.	296	301	302	299	282
Total liquids production	2,506	2,581	2,635	2,595	2,485
<b>Natural gas production available for sale, mcf/d</b>					
United States	1,877	1,987	2,076	2,038	2,179
Canada	954	974	1,009	994	943
Europe	3,283	3,732	6,014	5,467	2,711
Asia-Pacific	1,516	1,590	1,591	1,711	1,860
Other Non-U.S.	798	754	777	648	630
Total natural gas production available for sale	8,428	9,037	11,467	10,858	8,323
<b>Total worldwide liquids and gas production, koe/bd</b>	3,911	4,087	4,546	4,405	3,872
<b>Refinery throughput, kbd</b>					
United States	1,885	1,854	1,781	1,874	1,850
Canada	481	441	478	445	451
Europe	1,663	1,671	1,616	1,626	1,598
Asia-Pacific	1,473	1,314	1,412	1,345	1,364
Other Non-U.S.	307	309	309	313	292
Total refinery throughput	5,809	5,589	5,596	5,603	5,555
<b>Petroleum product sales, kbd</b>					
United States	2,869	2,865	2,758	2,912	2,722
Canada	619	584	615	622	591
Europe	2,156	2,106	2,128	2,102	2,092
Asia-Pacific	1,695	1,585	1,725	1,693	1,637
Other Non-U.S.	903	883	900	908	889
Total petroleum product sales	8,242	8,023	8,126	8,237	7,931
Gasolines, naphthas	3,363	3,302	3,157	3,342	3,308
Heating oils, kerosene, diesel	2,446	2,360	2,651	2,568	2,360
Aviation fuels	731	679	659	673	672
Heavy fuels	655	649	642	662	622
Specialty products	1,047	1,033	1,017	992	969
Total petroleum product sales	8,242	8,023	8,126	8,237	7,931
<b>Chemical product revenue, \$M</b>					
United States	\$3,782	\$3,466	\$2,938	\$2,448	\$2,630
Non-U.S.	5,581	4,760	4,464	4,036	3,594
Total chemical product revenue	\$9,363	\$8,226	\$7,402	\$6,484	\$6,224
<b>Chemical prime product sales, kt</b>					
United States	2,922	2,925	2,803	2,717	2,664
Non-U.S.	4,195	4,005	3,989	3,975	3,996
Total chemical prime product sales	7,117	6,930	6,792	6,692	6,660

EXXON MOBIL CORPORATION

**Supplemental Information (continued)****Average Realization Data****United States**

	3Q04	2Q04	1Q04	4Q03	3Q03
ExxonMobil					
Crude (\$/B)	39.30	33.80	31.20	26.73	25.70
Natural Gas (\$/kCF)	5.70	5.96	5.59	4.59	4.92
Benchmarks					
WTI (\$/B)	43.86	38.31	35.23	31.16	30.18
ANS-WC (\$/B)	41.80	37.02	34.14	29.44	28.83
Henry Hub (\$/MBTU)	5.75	6.00	5.69	4.58	4.97

**Non-U.S.**

ExxonMobil					
Crude (\$/B)	39.35	33.68	30.54	28.11	27.25
Natural Gas (\$/kCF)	4.21	4.02	4.43	4.08	3.52
European NG (\$/kCF)	4.27	4.04	4.57	4.38	3.64
Benchmarks					
Brent (\$/B)	41.54	35.36	31.95	29.41	28.41

**Capital and Exploration Expenditures, \$M****Upstream**

United States	483	464	455	571	539
Non-U.S.	2,394	2,376	2,249	2,733	2,440
Total	2,877	2,840	2,704	3,304	2,979

**Downstream**

United States	202	196	202	291	312
Non-U.S.	398	428	308	528	356
Total	600	624	510	819	668

**Chemical**

United States	68	64	51	94	88
Non-U.S.	86	84	81	113	95
Total	154	148	132	207	183

**Other**

	3	5	55	30	8
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**Total Capital and Exploration Expenditures**

	3,634	3,617	3,401	4,360	3,838
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**Exploration Expense Charged to Income, \$M**

Consolidated - United States	66	46	39	144	38
- Non-U.S.	328	164	131	306	184
Non-consolidated - ExxonMobil share - United States	0	0	0	0	0
- Non-U.S.	7	0	4	6	3

**Total Exploration Expense Charged to Income**

	401	210	174	456	225
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**Effective Income Tax Rate, %**

	41.9%	40.5%	41.8%	31.4%	40.3%
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**Common Shares Outstanding (millions)**

At quarter end	6,451	6,506	6,540	6,568	6,610
Average	6,464	6,506	6,544	6,580	6,619
Average - assuming dilution	6,508	6,547	6,582	6,612	6,652

**Cash Flows from Operations and Asset Sales (\$G)**

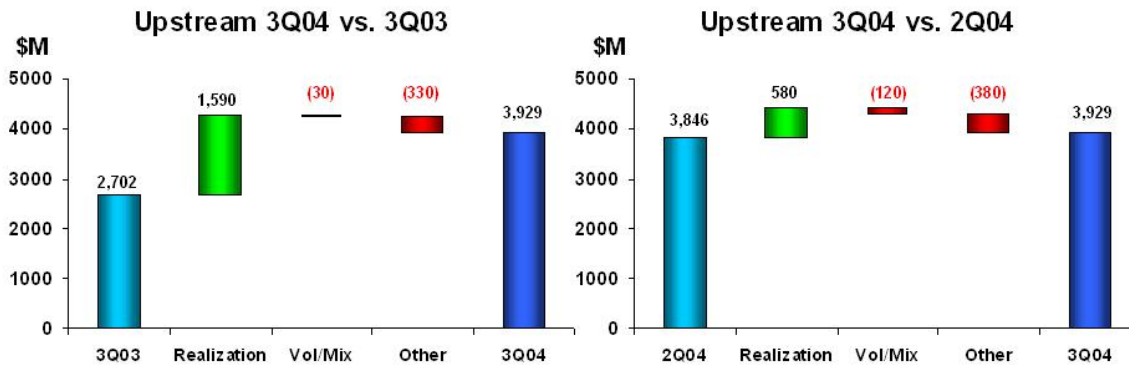
Net cash provided by operating activities	9.4	8.7	10.1	6.8	5.7
Sales of subsidiaries, investments and PP&E	0.6	0.9	0.5	0.5	0.2
Cash flows from operations and asset sales	10.0	9.6	10.6	7.3	5.9

The above numbers reflect ExxonMobil's current estimate of volumes and realizations given data available as of the end of the

third quarter of 2004. Volumes and realizations may be adjusted when full statements on joint venture operations are received from outside operators. ExxonMobil management assumes no duty to update these estimates.

Upstream Earnings Reconciliations

## Upstream Earnings



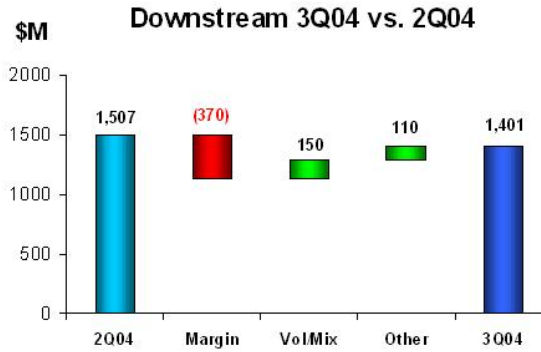
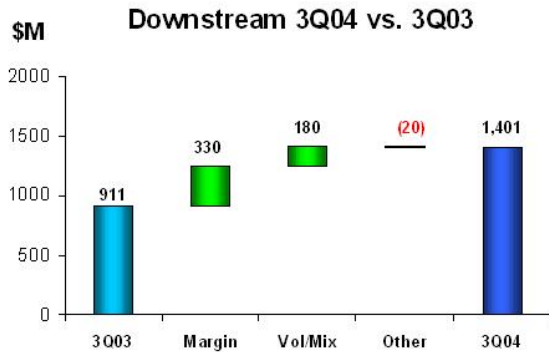
\$M	3Q04 vs. 3Q03			3Q04 vs. 2Q04		
	3Q03	3Q04	3Q04 vs. 3Q03	2Q04	3Q04	3Q04 vs. 2Q04
<b>U.S.</b>	883	1,173	+290	1,237	1,173	-64
<b>Non-U.S.</b>	<u>1,819</u>	<u>2,756</u>	<u>+937</u>	<u>2,609</u>	<u>2,756</u>	<u>+147</u>
<b>Total</b>	2,702	3,929	+1,227	3,846	3,929	+83

Note: Earnings exclude special items



Downstream Earnings Reconciliations

Downstream Earnings



\$M	3Q03	3Q04	3Q04 vs. 3Q03
U.S.	371	561	+190
Non-U.S.	540	840	+300
Total	911	1,401	+490

\$M	2Q04	3Q04	3Q04 vs. 2Q04
U.S.	907	561	-346
Non-U.S.	600	840	+240
Total	1,507	1,401	-106

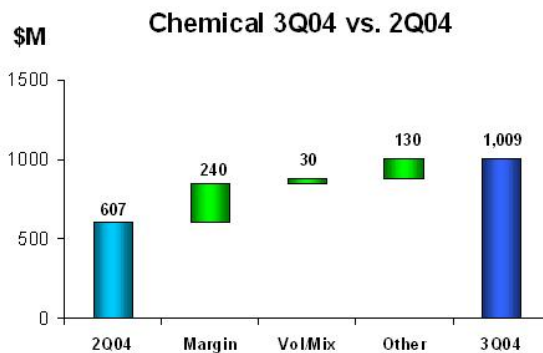
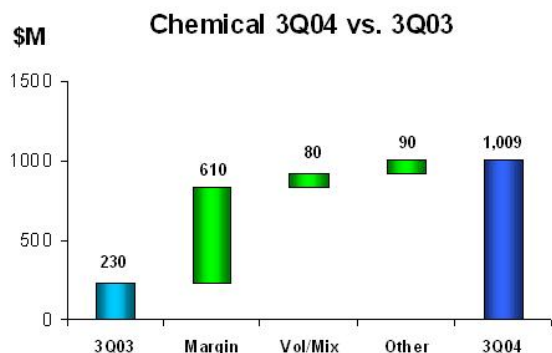
Note: Earnings exclude special items





Chemical Earnings Reconciliations

Chemical Earnings



\$M	3Q03	3Q04	3Q04 vs. 3Q03
<b>U.S.</b>	25	329	+304
<b>Non-U.S.</b>	205	680	+475
<b>Total</b>	230	1,009	+779

\$M	2Q04	3Q04	3Q04 vs. 2Q04
<b>U.S.</b>	148	329	+181
<b>Non-U.S.</b>	459	680	+221
<b>Total</b>	607	1,009	+402

Note: Earnings exclude special items

