#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 8-K

#### CURRENT REPORT Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) February 1, 2008

### **Exxon Mobil Corporation**

(Exact name of registrant as specified in its charter)

New Jersey (State or other jurisdiction of incorporation) **1-2256** (Commission File Number) **13-5409005** (IRS Employer Identification No.)

**5959 LAS COLINAS BOULEVARD, IRVING, TEXAS 75039-2298** (Address of principal executive offices) (Zip Code)

(Registrant's telephone number, including area code): (972) 444-1000

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 7.01Regulation FD DisclosureItem 2.02Results of Operations and Financial Condition

The following information is furnished pursuant to both Item 7.01 and Item 2.02.

The Registrant hereby furnishes the information set forth in its News Release, dated February 1, 2008, announcing fourth quarter 2007 results, a copy of which is included as Exhibit 99.1, and furnishes the information in the related 4Q07 Investor Relations Data Summary, a copy of which is included as Exhibit 99.2.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### EXXON MOBIL CORPORATION

Date: February 1, 2008

By: /s/ Patrick T. Mulva

Name: Patrick T. Mulva Title: Vice President, Controller and Principal Accounting Officer

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#### INDEX TO EXHIBITS

### Exhibit No. Description

99.1 Exxon Mobil Corporation News Release, dated February 1, 2008, announcing fourth quarter 2007 results.

99.2 4Q07 Investor Relations Data Summary.

# News Release

# **E**‰onMobil

Exxon Mobil Corporation 5959 Las Colinas Boulevard Irving, TX 75039 972 444 1107 Telephone 972 444 1138 Facsimile

FOR IMMEDIATE RELEASE FRIDAY, FEBRUARY 1, 2008

#### EXXON MOBIL CORPORATION ANNOUNCES ESTIMATED RECORD 2007 RESULTS

|  | Fourth      | Quarter     |          | <b>Twelve Months</b> |             |          |
|--|-------------|-------------|----------|----------------------|-------------|----------|
|  | <u>2007</u> | <u>2006</u> | <u>%</u> | <u>2007</u>          | <u>2006</u> | <u>%</u> |
| <u>Net Income</u><br>\$ Millions<br>\$ Per Common Share                        | 11,660      | 10,250      | 14       | 40,610               | 39,500      | 3        |
| Assuming Dilution  | 2.13        | 1.76        | 21       | 7.28                 | 6.62        | 10       |
| <u>Special Items</u><br>\$ Millions<br><u>Earnings Excluding Special Items</u> | 0           | 410         |          | 0                    | 410         |          |
| \$ Millions  | 11,660      | 9,840       | 18       | 40,610               | 39,090      | 4        |
| \$ Per Common Share<br>Assuming Dilution                                       | 2.13        | 1.69        | 26       | 7.28                 | 6.55        | 11       |
| Capital and Exploration<br>Expenditures - \$ Millions                          | 6,151       | 5,069       |          | 20,853               | 19,855      |          |

### EXXONMOBIL'S CHAIRMAN REX W. TILLERSON COMMENTED:

ExxonMobil's full year 2007 net income and earnings excluding special items were a record \$40,610 million (\$7.28 per share), reflecting strong results in all business segments.

We continued to supply crude oil and natural gas volumes to meet the world's energy needs through disciplined development and operation of our globally diverse resource base. Capital and exploration project spending increased to \$20,853 million in 2007, up 5% from 2006. Our long-term investment program, in projects often far from major consuming nations, continued to provide resources essential to the increasingly

interdependent global energy supply network. Operations reliability in our global Downstream and Chemical businesses continued to supply the important products consumers require around the world.

The Corporation distributed a total of \$35.6 billion to shareholders in 2007 through dividends and share purchases to reduce shares outstanding, up \$3.0 billion from 2006.

ExxonMobil's fourth quarter earnings excluding special items were a record \$11,660 million, up 18% from the fourth quarter of 2006. Higher crude oil and natural gas realizations and gains on asset sales were partly offset by lower chemical margins."

#### FOURTH QUARTER HIGHLIGHTS

- Net income was a record \$11,660 million, up 14% from the fourth quarter of 2006. Fourth quarter 2006 net income included a special tax-related benefit of \$410 million.
- Cash flow from operations and asset sales was approximately \$13.1 billion, including asset sales of \$1.8 billion.
- Spending on capital and exploration projects was \$6.2 billion, up 21% from the fourth quarter of 2006.
- Excluding the Venezuela expropriation, divestments, OPEC quota effects and price and spend impacts on volumes, production on an oil-equivalent basis increased nearly 3%.
- The Marimba North project, located more than 90 miles off the coast of Angola in approximately 3,900 feet of water, started production ahead of schedule and within budget. The project is the first tie-back development to the Kizomba A infrastructure, and is designed to develop 80 million barrels of oil (gross) and is expected to have peak production capacity of about 40,000 barrels of oil per day (gross).
- ExxonMobil Chemical and ExxonMobil's Japanese affiliate, Tonen Chemical, introduced new battery separator film technologies that are expected to significantly enhance the safety, power and reliability of lithium-ion batteries for use in hybrid and electric vehicles.

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#### Fourth Quarter 2007 vs. Fourth Quarter 2006

Upstream earnings were \$8,204 million, up \$1,984 million from the fourth quarter of 2006 primarily reflecting higher crude oil realizations and higher gains on asset sales partly offset by tax items and lower liquid volumes.

On an oil-equivalent basis, production increased nearly 1% from the fourth quarter of 2006. Excluding the Venezuela expropriation, divestments, OPEC quota effects and price and spend impacts on volumes, production was up nearly 3%.

Liquids production of 2,517 kbd (thousands of barrels per day) was 161 kbd lower. Excluding the Venezuela expropriation, divestments, OPEC quota effects and price and spend impacts on volumes, liquids production was down 3%. Mature field decline and PSC net interest reductions were partly offset by increased production from projects in Russia and West Africa.

Fourth quarter natural gas production was 10,414 mcfd (millions of cubic feet per day), up 1,113 mcfd, or 12%, from 2006. Higher European demand and increased volume from projects in Qatar and the North Sea were partly offset by mature field decline.

Earnings from U.S. Upstream operations were \$1,275 million, \$223 million higher than the fourth quarter of 2006. Non-U.S. Upstream earnings were \$6,929 million, up \$1,761 million from 2006.

Downstream earnings of \$2,267 million were \$307 million higher than the fourth quarter of 2006. Gains on asset sales were about \$450 million higher, and a LIFO inventory gain of approximately \$250 million was consistent with 2006 LIFO inventory results. Fourth quarter 2007 earnings also reflected improved refinery operations partly offset by lower U.S. refining margins. Petroleum product sales of 7,125 kbd were 322 kbd lower than last year's fourth quarter, mainly reflecting asset sales.

U.S. Downstream earnings were \$622 million, down \$323 million from the fourth quarter of 2006. Non-U.S. Downstream earnings of \$1,645 million were \$630 million higher and included the impact of higher gains on asset sales.

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Chemical earnings of \$1,112 million were \$130 million lower than the fourth quarter of 2006, mainly due to lower margins and lower LIFO inventory effects partly offset by higher sales volumes. Prime product sales of 7,049 kt (thousands of metric tons) in the fourth quarter of 2007 were up 222 kt from the prior year.

Corporate and financing earnings excluding special items were \$77 million, down \$341 million, mainly due to tax items.

During the fourth quarter of 2007, Exxon Mobil Corporation purchased 88 million shares of its common stock for the treasury at a gross cost of \$7.9 billion. These purchases included \$7.0 billion to reduce the number of shares outstanding, with the balance used to offset shares issued in conjunction with the company's benefit plans and programs. Shares outstanding were reduced from 5,464 million at the end of the third quarter to 5,382 million at the end of the fourth quarter. Purchases may be made in both the open market and through negotiated transactions, and may be increased, decreased or discontinued at any time without prior notice.

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#### Full Year 2007 vs. Full Year 2006

Net income of \$40,610 million (\$7.28 per share) was a record and increased \$1,110 million from 2006. Net income for 2006 included a special item of \$410 million for a tax-related benefit in the corporate and financing segment. Excluding this impact, 2007 earnings increased by \$1,520 million.

#### FULL YEAR HIGHLIGHTS

- Earnings excluding special items were a record \$40,610 million, up 4%, reflecting record performance across all business segments.
- Earnings per share excluding special items increased 11% to \$7.28, reflecting strong business results and the continued reduction in the number of shares outstanding.
- Net income was up 3% from 2006, which included a special item of \$410 million for a tax-related benefit. Net income for 2007 did not include any special items.
- Cash flow from operations and asset sales was approximately \$56.2 billion, including \$4.2 billion from asset sales.
- The Corporation distributed a total of \$35.6 billion to shareholders in 2007 through dividends and share purchases to reduce shares outstanding, an increase of \$3.0 billion versus 2006.
- Dividends per share of \$1.37 increased 7%.
- Capital and exploration expenditures were \$20.9 billion, an increase of 5% versus 2006.
- Excluding the Venezuela expropriation, divestments, OPEC quota effects and price and spend impacts on volumes, production on an oil-equivalent basis increased nearly 1%.

Upstream earnings were a record \$26,497 million, an increase of \$267 million from 2006 due to higher crude oil realizations and favorable sales mix effects, mostly offset by higher operating expenses, net unfavorable tax items and lower natural gas realizations.

On an oil-equivalent basis, production decreased 1% from last year. Excluding the Venezuela expropriation, divestments, OPEC quota effects and price and spend impacts on volumes, production was up nearly 1%.

Liquids production of 2,616 kbd decreased 65 kbd from 2006. Excluding the Venezuela expropriation, divestments, OPEC quota effects and price and spend impacts on volumes, liquids production was flat. Mature field decline and PSC net interest reductions were offset by higher production from projects in Russia and West Africa.

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Natural gas production of 9,384 mcfd increased 50 mcfd from 2006. Higher volumes from projects in Qatar and the North Sea were mostly offset by mature field decline.

Earnings from U.S. Upstream operations in 2007 were \$4,870 million, a decrease of \$298 million. Earnings outside the U.S. were \$21,627 million, \$565 million higher than 2006.

Downstream earnings were a record \$9,573 million, up \$1,119 million from 2006, reflecting higher gains on asset sales and improved refinery operations partly offset by lower refining margins. Petroleum product sales of 7,099 kbd decreased from 7,247 kbd in 2006.

U.S. Downstream earnings were \$4,120 million, down \$130 million. Non-U.S. Downstream earnings were \$5,453 million, \$1,249 million higher than last year.

Chemical earnings were a record \$4,563 million, up \$181 million from 2006, driven by higher sales volumes and favorable foreign exchange effects partly offset by weaker margins. Prime product sales were 27,480 kt, up 130 kt from 2006.

Corporate and financing expenses excluding special items were \$23 million and were comparable to 2006.

In 2007, Exxon Mobil Corporation purchased 386 million shares of its common stock for the treasury at a gross cost of \$31.8 billion. These purchases included \$28.0 billion to reduce the number of shares outstanding, with the balance used to offset shares issued in conjunction with the company's benefit plans and programs. Shares outstanding were reduced from 5,729 million at the end of 2006 to 5,382 million at the end of 2007, a decrease of 6.1%.

Estimates of key financial and operating data follow.

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ExxonMobil will discuss financial and operating results and other matters on a webcast at 10 a.m. Central time on February 1, 2008. To listen to the event live or in archive, go to our website at "exxonmobil.com".

Statements in this release relating to future plans, projections, events or conditions are forward-looking statements. Actual results, including project plans and related expenditures, resource recoveries, timing and capacities, could differ materially due to changes in long-term oil or gas prices or other market conditions affecting the oil and gas industry; political events or disturbances; reservoir performance; the outcome of commercial negotiations; potential liability resulting from pending or future litigation; wars and acts of terrorism or sabotage; changes in technical or operating conditions; and other factors discussed under the heading "Factors Affecting Future Results" on our website and in Item 1A of ExxonMobil's 2006 Form 10-K. We assume no duty to update these statements as of any future date.

Consistent with previous practice, this press release includes both earnings excluding special items and earnings per share excluding special items. Both are non-GAAP financial measures and are included to help facilitate comparisons of base business performance across periods. A reconciliation to net income is shown in Attachment II. The release also includes cash flow from operations and asset sales. Because of the regular nature of our asset management and divestment program, we believe it is useful for investors to consider sales proceeds together with cash provided by operating activities when evaluating cash available for investment in the business and financing activities. A reconciliation to net cash provided by operating activities is shown in Attachment II. Further information on ExxonMobil's frequently used financial and operating measures is contained on pages 32 and 3 3 in the 2006 Form 10-K and is also available through the Investor Information section of our website at "exxonmobil.com".

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(millions of dollars, unless noted)

|   | <u>Fourth</u><br>2007                          | <b>n Quarter</b><br>2006                      | <u>Twelve Month</u><br>2007 200                  |  |  |
|---|--|---|--|--|--|
| Earnings / Earnings Per Share   |  |   |  |  |  |
| Total revenues and other income<br>Total costs and other deductions<br>Income before income taxes<br>Income taxes<br>Net income (U.S. GAAP) | 116,642<br>96,920<br>19,722<br>8,062<br>11,660 | 90,028<br>74,467<br>15,561<br>5,311<br>10,250 | 404,552<br>334,078<br>70,474<br>29,864<br>40,610 | 377,635<br>310,233<br>67,402<br>27,902<br>39,500 |  |
| Net income per common share (dollars)   | 2.15   | 1.77  | 7.36   | 6.68   |  |
| Net income per common share<br>- assuming dilution (dollars)<br>Other Financial Data  | 2.13   | 1.76  | 7.28   | 6.62   |  |
|   |  |   |  |  |  |
| Dividends on common stock<br>Total<br>Per common share (dollars)  | 1,903<br>0.35                                  | 1,853<br>0.32                                 | 7,621<br>1.37                                    | 7,628<br>1.28                                    |  |
| Millions of common shares outstanding<br>At December 31<br>Average - assuming dilution  | 5,454  | 5,816   | 5,382<br>5,577                                   | 5,729<br>5,970                                   |  |
| Shareholders' equity at December 31<br>Capital employed at December 31  |  |   | 121,762<br>133,664                               | 113,844<br>123,855                               |  |
| Income taxes<br>Sales-based taxes<br>All other taxes<br>Total taxes   | 8,062<br>8,664<br>12,065<br>28,791             | 5,311<br>6,742<br>10,820<br>22,873            | 29,864<br>31,728<br>44,091<br>105,683            | 27,902<br>30,381<br>42,393<br>100,676            |  |
| ExxonMobil's share of income taxes of equity companies  | 920  | 609   | 2,547  | 1,920  |  |

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| EXXON MOBIL CORPORATION<br>FOURTH QUARTER 2007 |               |                |                |             |  |
|--|---------------|----------------|----------------|-------------|--|
|  | s of dollars) | -              |                |             |  |
| ((())))  | ,             | <u>Quarter</u> | Twelve         | e Months    |  |
|  | 2007          | 2006           | <u>2007</u>    | 2006        |  |
| Net Income (U.S. GAAP)                         | <u></u>       | <u></u>        | <u></u>        | 2000        |  |
| Upstream                                       |               |                |                |             |  |
| United States                                  | 1,275         | 1,052          | 4,870          | 5,168       |  |
| Non-U.S.                                       | 6,929         | 5,168          | 21,627         | 21,062      |  |
| Downstream                                     |               | ·              |                |             |  |
| United States                                  | 622           | 945            | 4,120          | 4,250       |  |
| Non-U.S.                                       | 1,645         | 1,015          | 5,453          | 4,204       |  |
| Chemical                                       |               |                |                |             |  |
| United States                                  | 335           | 384            | 1,181          | 1,360       |  |
| Non-U.S.                                       | 777           | 858            | 3,382          | 3,022       |  |
| Corporate and financing                        | 77            | 828            | (23)           | 434         |  |
| Corporate total                                | 11,660        | 10,250         | 40,610         | 39,500      |  |
| Special Items                                  |               |                |                |             |  |
| Upstream                                       |               |                |                |             |  |
| United States                                  | 0             | 0              | 0              | 0           |  |
| Non-U.S.                                       | 0             | 0              | 0              | 0           |  |
| Downstream                                     |               |                |                |             |  |
| United States                                  | 0             | 0              | 0              | 0           |  |
| Non-U.S.                                       | 0             | 0              | 0              | 0           |  |
| Chemical                                       |               |                |                |             |  |
| United States                                  | 0             | 0              | 0              | 0           |  |
| Non-U.S.                                       | 0             | 0              | 0              | 0           |  |
| Corporate and financing                        | 0             | 410            | 0              | 410         |  |
| Corporate total                                | 0             | 410            | 0              | 410         |  |
| Earnings Excluding Special Items               |               |                |                |             |  |
| Upstream                                       | 4 075         | 1 050          | 4 0 7 0        | F 400       |  |
| United States                                  | 1,275         | 1,052          | 4,870          | 5,168       |  |
| Non-U.S.                                       | 6,929         | 5,168          | 21,627         | 21,062      |  |
| Downstream                                     | 622           | 0.45           | 4 1 2 0        | 4 250       |  |
| United States<br>Non-U.S.                      | 622<br>1 645  | 945<br>1,015   | 4,120<br>5.452 | 4,250       |  |
| Chemical                                       | 1,645         | 1,013          | 5,453          | 4,204       |  |
| United States                                  | 335           | 384            | 1,181          | 1,360       |  |
| Non-U.S.                                       | 335<br>777    | 364<br>858     | 3,382          | 3,022       |  |
| Corporate and financing                        | 77            | 418            | (23)           | 3,022<br>24 |  |
| Corporate total                                | 11,660        | 9,840          | 40,610         | 39,090      |  |
| Cash flow from operations and asset sales      | -             | ,              | ,010           | 00,000      |  |
| Net cash provided by operating activities      |               |                |                |             |  |
| (U.S. GAAP)                                    | 11.3          | 8.8            | 52.0           | 49.3        |  |
| Sales of subsidiaries, investments and         |               |                |                |             |  |
| property, plant and equipment                  | 1.8           | 0.8            | 4.2            | 3.1         |  |
| Cash flow from operations and asset sales      | 13.1          | 9.6            | 56.2           | 52.4        |  |

|  | <u>Fourth</u>      | <u>Quarter</u> | Twelve      | <u>Months</u> |
|--|--------------------|----------------|-------------|---------------|
|  | <u>2007</u>        | <u>2006</u>    | <u>2007</u> | <u>2006</u>   |
| Net production of crude oil  |                    |                |             |               |
| and natural gas liquids,   |                    |                |             |               |
| thousands of barrels daily (kbd)   |                    |                |             |               |
| United States  | 385                | 404            | 392         | 414           |
| Canada/South America   | 305                | 355            | 324         | 354           |
| Europe   | 461                | 516            | 480         | 520           |
| Africa   | 669                | 772            | 717         | 781           |
| Asia Pacific/Middle East   | 503                | 487            | 518         | 485           |
| Russia/Caspian   | 194                | 144            | 185         | 127           |
| Worldwide  | 2,517              | 2,678          | 2,616       | 2,681         |
| Natural gas production available for sale, millions of cubic feet daily (mcfd) |                    |                |             |               |
| United States  | 1,405              | 1,588          | 1,468       | 1,625         |
| Canada/South America   | 717                | 894            | 808         | 935           |
| Europe   | 4,945              | 4,108          | 3,810       | 4,086         |
| Africa   | 26                 | 0              | 26          | 0             |
| Asia Pacific/Middle East   | 3,205              | 2,601          | 3,162       | 2,596         |
| Russia/Caspian   | 116                | 110            | 110         | 92            |
| Worldwide  | 10,414             | 9,301          | 9,384       | 9,334         |
| Oil-equivalent production (koebd) <sup>1</sup>                                 | 4,253              | 4,228          | 4,180       | 4,237         |
| $^{1}$ Gas converted to oil-equivalent at 6 million cubic feet =               | 1 thousand barrels | 6              |             |               |

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|   | <u>Fourth</u>         | Fourth Quarter Twelve |               | <u>e Months</u> |  |
|---|-----------------------|-----------------------|---------------|-----------------|--|
|   | <u>2007</u>           | 2006                  | <u>2007</u>   | <u>2006</u>     |  |
| Refinery throughput (kbd)   |                       |                       |               |                 |  |
| United States   | 1,804                 | 1,837                 | 1,746         | 1,760           |  |
| Canada  | 467                   | 456                   | 442           | 442             |  |
| Europe  | 1,660                 | 1,616                 | 1,642         | 1,672           |  |
| Asia Pacific  | 1,457                 | 1,474                 | 1,416         | 1,434           |  |
| Other   | 329                   | 315                   | 325           | 295             |  |
| Worldwide   | 5,717                 | 5,698                 | 5,571         | 5,603           |  |
| Petroleum product sales (kbd) <sup>1</sup>                        |                       |                       |               |                 |  |
| United States   | 2,733                 | 2,851                 | 2,717         | 2,729           |  |
| Canada  | 475                   | 483                   | 461           | 473             |  |
| Europe  | 1,728                 | 1,779                 | 1,773         | 1,813           |  |
| Asia Pacific  | 1,472                 | 1,530                 | 1,419         | 1,461           |  |
| Other   | 717                   | 804                   | 729           | 771             |  |
| Worldwide   | 7,125                 | 7,447                 | 7,099         | 7,247           |  |
| Gasolines, naphthas   | 2,833                 | 2,952                 | 2,850         | 2,866           |  |
| Heating oils, kerosene, diesel                                    | 2,155                 | 2,303                 | 2,094         | 2,191           |  |
| Aviation fuels  | 639                   | 652                   | 641           | 651             |  |
| Heavy fuels   | 724                   | 677                   | 715           | 682             |  |
| Specialty products  | 774                   | 863                   | 799           | 857             |  |
| Worldwide   | 7,125                 | 7,447                 | 7,099         | 7,247           |  |
| Chemical prime product sales,                                     |                       |                       |               |                 |  |
| thousands of metric tons (kt)                                     |                       |                       |               |                 |  |
| United States   | 2,762                 | 2,775                 | 10,855        | 10,703          |  |
| Non-U.S.  | 4,287                 | 4,052                 | 16,625        | 16,647          |  |
| Worldwide   | 7,049                 | 6,827                 | 27,480        | 27,350          |  |
| <sup>1</sup> Petroleum product sales data is reported net of purc | hases/sales contracts | with the same         | counterparty. |                 |  |

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(millions of dollars)

|  |             | <u>Quarter</u> |             | e Months    |
|--|-------------|----------------|-------------|-------------|
|  | <u>2007</u> | <u>2006</u>    | <u>2007</u> | <u>2006</u> |
| Capital and Exploration Expenditures   |             |                |             |             |
| Upstream                               |             |                |             |             |
| United States                          | 681         | 713            | 2,212       | 2,486       |
| Non-U.S.                               | 3,857       | 3,357          | 13,512      | 13,745      |
| Total                                  | 4,538       | 4,070          | 15,724      | 16,231      |
| Downstream                             |             |                |             |             |
| United States                          | 336         | 197            | 1,128       | 824         |
| Non-U.S.                               | 578         | 551            | 2,175       | 1,905       |
| Total                                  | 914         | 748            | 3,303       | 2,729       |
| Chemical                               |             |                |             |             |
| United States                          | 118         | 78             | 360         | 280         |
| Non-U.S.                               | 568         | 153            | 1,422       | 476         |
| Total                                  | 686         | 231            | 1,782       | 756         |
|  |             |                |             |             |
| Other                                  | 13          | 20             | 44          | 139         |
|  |             |                |             |             |
| Worldwide                              | 6,151       | 5,069          | 20,853      | 19,855      |
|  |             |                |             |             |
|  |             |                |             |             |
| Exploration expenses charged to income |             |                |             |             |
| included above                         |             |                |             |             |
| Consolidated affiliates                |             |                |             |             |
| United States                          | 79          | 59             | 280         | 243         |
| Non-U.S.                               | 419         | 314            | 1,177       | 925         |
| Equity companies - ExxonMobil share    |             |                |             |             |
| United States                          | 0           | 2              | 2           | 2           |
| Non-U.S.                               | 22          | 4              | 30          | 9           |
| Worldwide                              | 520         | 379            | 1,489       | 1,179       |
|  |             |                |             |             |

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### EXXON MOBIL CORPORATION <u>NET INCOME</u>

| 2003   First Quarter   7,040   1.05     Second Quarter   4,170   0.63     Third Quarter   3,650   0.55     Fourth Quarter   6,650   1.01     Year   21,510   3.24     2004   Enst Quarter   5,790   0.83     First Quarter   5,790   0.89     Third Quarter   5,680   0.88     Fourth Quarter   25,330   3.91     2005       First Quarter   7,860   1.23     Second Quarter   7,640   1.21     Third Quarter   7,640   1.21     Third Quarter   10,710   1.72     Year   36,130   5.76     2005       First Quarter   10,360   1.74     Third Quarter   10,250   1.77     Year   39,500   668     2005       First Quarter   10,250   1.77     Year   39,500   668     2005       First Quarter   |                | <u>\$ Millions</u> | <u>\$ Per Common Share</u> |
|--|----------------|--------------------|----------------------------|
| First Quarter     7,040     1.05       Second Quarter     4,170     0.63       Third Quarter     3,650     0.55       Fourth Quarter     6,650     1.01       Year     21,510     3.24       2004  | 2003           |                    |                            |
| Second Quarter     4,170     0.63       Third Quarter     3,650     0.55       Fourth Quarter     6,650     1.01       Year     21,510     3.24       2004         First Quarter     5,440     0.83       Second Quarter     5,790     0.89       Third Quarter     5,680     0.88       Fourth Quarter     8,420     1.31       Year     25,330     3.91       2005          First Quarter     7,640     1.23        Second Quarter     7,640     1.21        Third Quarter     9,920     1.60        Fourth Quarter     10,710     1.72        Year     36,130     5.76        2006           First Quarter     10,360     1.74         Third Quarter     10,490     1.79         Year     39,500     6.68 <td></td> <td>7,040</td> <td>1.05</td>  |                | 7,040              | 1.05                       |
| Third Quarter     3,650     0.55       Fourth Quarter     6,650     1.01       Year     21,510     3.24       2004         First Quarter     5,440     0.83       Second Quarter     5,790     0.89       Third Quarter     5,680     0.88       Fourth Quarter     8,420     1.31       Year     25,330     3.91       2005         First Quarter     7,860     1.23       Second Quarter     7,640     1.21       Third Quarter     9,920     1.60       Fourth Quarter     10,710     1.72       Year     36,130     5.76       2006         First Quarter     10,360     1.74       Third Quarter     10,250     1.77       Year     39,500     6.68       2005      1.77       Year     39,500     6.68       2005      1.77       Year     39,500     6  |                |                    | 0.63                       |
| Year     21,510     3.24       2004  |                | 3,650              | 0.55                       |
| 2004     First Quarter     5,440     0.83       Second Quarter     5,790     0.89       Third Quarter     5,680     0.88       Fourth Quarter     8,420     1.31       Year     25,330     3.91       2005     First Quarter     7,640     1.23       Second Quarter     7,640     1.21       Third Quarter     9,920     1.60       Fourth Quarter     10,710     1.72       Year     36,130     5.76       2005     First Quarter     10,360     1.74       Third Quarter     10,360     1.74       Third Quarter     10,250     1.77       Year     39,500     6.68       2007     First Quarter     9,280     1.64       Second Quarter     10,260     1.85       Third Quarter     9,410     1.72       Fourth Quarter     9,410     1.72       Fourth Quarter     9,410     1.72       Fourth Quarter     9,410     1.72       Fourth Quarter     9,410        | Fourth Quarter | 6,650              | 1.01                       |
| First Quarter   5,440   0.83     Second Quarter   5,790   0.89     Third Quarter   5,680   0.88     Fourth Quarter   8,420   1.31     Year   25,330   3.91     2005     First Quarter   7,860   1.23     Second Quarter   7,640   1.21     Third Quarter   9,920   1.60     Fourth Quarter   10,710   1.72     Year   36,130   5.76     Z006   E   E     First Quarter   10,360   1.74     Third Quarter   10,360   1.74     Third Quarter   10,250   1.77     Year   39,500   6.68     Z007   E   E     First Quarter   9,280   1.64     Second Quarter   10,260   1.85     Third Quarter   9,410   1.72     Fourth Quarter   9,410   1.72     Fourth Quarter   9,410   1.72     Fourth Quarter   11,660   2.15   | Year           | 21,510             | 3.24                       |
| Second Quarter     5,790     0.89       Third Quarter     5,680     0.88       Fourth Quarter     8,420     1.31       Year     25,330     3.91       2005         First Quarter     7,860     1.23       Second Quarter     7,640     1.21       Third Quarter     9,920     1.60       Fourth Quarter     10,710     1.72       Year     36,130     5.76       2006         First Quarter     10,360     1.74       Third Quarter     10,360     1.74       Third Quarter     10,250     1.77       Year     39,500     6.68       2007         First Quarter     9,280     1.64       Second Quarter     10,260     1.85       Third Quarter     9,410     1.72       Fourth Quarter     9,410     1.72       Fourth Quarter     9,410     1.72       Fourth Quarter     9,410     1.72 <t< td=""><td><u>2004</u></td><td></td><td></td></t<>                     | <u>2004</u>    |                    |                            |
| Third Quarter     5,680     0.88       Fourth Quarter     8,420     1.31       Year     25,330     3.91       2005     First Quarter     7,860     1.23       Second Quarter     7,640     1.21       Third Quarter     9,920     1.60       Fourth Quarter     10,710     1.72       Year     36,130     5.76       2005     First Quarter     10,360     1.74       Third Quarter     10,360     1.74     1.71       Year     36,130     5.76     2006       Eirst Quarter     10,360     1.74     1.74       Third Quarter     10,490     1.79     500       Fourth Quarter     10,250     1.77     Year     39,500     6.68       2007     First Quarter     9,280     1.64     5econd Quarter     10,260     1.85       Fhird Quarter     9,410     1.72     500     1.64     5econd Quarter     10,260     1.85       Fhird Quarter     9,410     1.72     500 | First Quarter  | 5,440              | 0.83                       |
| Fourth Quarter<br>Year     8,420<br>25,330     1.31<br>3.91       2005   | Second Quarter | 5,790              | 0.89                       |
| Year     25,330     3.91       2005  | Third Quarter  | 5,680              | 0.88                       |
| 2005     First Quarter   7,860   1.23     Second Quarter   7,640   1.21     Third Quarter   9,920   1.60     Fourth Quarter   10,710   1.72     Year   36,130   5.76     2006   Erist Quarter   10,360   1.74     Third Quarter   10,360   1.74     Third Quarter   10,490   1.79     Fourth Quarter   10,250   1.77     Year   39,500   6.68     2007   Erist Quarter   9,280   1.64     Second Quarter   10,260   1.85     Third Quarter   9,410   1.72     Fourth Quarter   10,260   1.85     Third Quarter   10,260   1.85     Third Quarter   9,410   1.72     Fourth Quarter   11,660   2.15   | Fourth Quarter | 8,420              | 1.31                       |
| First Quarter   7,860   1.23     Second Quarter   7,640   1.21     Third Quarter   9,920   1.60     Fourth Quarter   10,710   1.72     Year   36,130   5.76     Z006     First Quarter   8,400   1.38     Second Quarter   10,360   1.74     Third Quarter   10,490   1.79     Fourth Quarter   10,250   1.77     Year   39,500   6.68     ZOOT   First Quarter   9,280   1.64     Second Quarter   10,260   1.85     Third Quarter   9,410   1.72     Fourth Quarter   9,410   1.72   | Year           | 25,330             | 3.91                       |
| Second Quarter     7,640     1.21       Third Quarter     9,920     1.60       Fourth Quarter     10,710     1.72       Year     36,130     5.76       2006          First Quarter     8,400     1.38       Second Quarter     10,360     1.74       Third Quarter     10,490     1.79       Fourth Quarter     10,250     1.77       Year     39,500     6.68       2007          First Quarter     9,280     1.64       Second Quarter     10,260     1.85       Third Quarter     9,410     1.72       Fourth Quarter     10,260     1.85       Third Quarter     9,410     1.72       Fourth Quarter     11,660     2.15   | <u>2005</u>    |                    |                            |
| Third Quarter   9,920   1.60     Fourth Quarter   10,710   1.72     Year   36,130   5.76     2006       First Quarter   8,400   1.38     Second Quarter   10,360   1.74     Third Quarter   10,490   1.79     Fourth Quarter   10,250   1.77     Year   39,500   6.68     2007       First Quarter   9,280   1.64     Second Quarter   10,260   1.85     Third Quarter   9,410   1.72     Fourth Quarter   9,410   1.72  | First Quarter  | 7,860              | 1.23                       |
| Fourth Quarter   10,710   1.72     Year   36,130   5.76     2006   | Second Quarter | 7,640              | 1.21                       |
| Year     36,130     5.76       2006     Image: Second Quarter     1,38     Second Quarter     10,360     1.74       First Quarter     10,360     1.74     10,490     1.79       Fourth Quarter     10,250     1.77     Year     39,500     6.68       2007     First Quarter     9,280     1.64     Second Quarter     10,260     1.85       Fhird Quarter     9,410     1.72     50urth Quarter     11,660     2.15   | Third Quarter  | 9,920              | 1.60                       |
| 2006     First Quarter   8,400   1.38     Second Quarter   10,360   1.74     Third Quarter   10,490   1.79     Fourth Quarter   10,250   1.77     Year   39,500   6.68     2007   Erist Quarter   9,280   1.64     Second Quarter   10,260   1.85     Third Quarter   9,410   1.72     Fourth Quarter   11,660   2.15  | Fourth Quarter | 10,710             | 1.72                       |
| First Quarter   8,400   1.38     Second Quarter   10,360   1.74     Third Quarter   10,490   1.79     Fourth Quarter   10,250   1.77     Year   39,500   6.68     E007     First Quarter   9,280     Second Quarter   10,260   1.85     Third Quarter   9,410   1.72     Fourth Quarter   11,660   2.15  | Year           | 36,130             | 5.76                       |
| Second Quarter     10,360     1.74       Third Quarter     10,490     1.79       Fourth Quarter     10,250     1.77       Year     39,500     6.68       2007     First Quarter     9,280     1.64       Second Quarter     10,260     1.85       Third Quarter     9,410     1.72       Fourth Quarter     11,660     2.15  | <u>2006</u>    |                    |                            |
| Third Quarter   10,490   1.79     Fourth Quarter   10,250   1.77     Year   39,500   6.68     2007   First Quarter   9,280   1.64     Second Quarter   10,260   1.85     Third Quarter   9,410   1.72     Fourth Quarter   11,660   2.15   | First Quarter  | 8,400              | 1.38                       |
| Fourth Quarter   10,250   1.77     Year   39,500   6.68     2007   Erist Quarter   9,280   1.64     Second Quarter   10,260   1.85     Third Quarter   9,410   1.72     Fourth Quarter   11,660   2.15   | Second Quarter | 10,360             |                            |
| Year     39,500     6.68       2007         First Quarter     9,280     1.64       Second Quarter     10,260     1.85       Third Quarter     9,410     1.72       Fourth Quarter     11,660     2.15  |                | 10,490             |                            |
| 2007First Quarter9,280Second Quarter10,260Third Quarter9,410Fourth Quarter11,6602.15   | Fourth Quarter |                    |                            |
| First Quarter9,2801.64Second Quarter10,2601.85Third Quarter9,4101.72Fourth Quarter11,6602.15   | Year           | 39,500             | 6.68                       |
| Second Quarter     10,260     1.85       Third Quarter     9,410     1.72       Fourth Quarter     11,660     2.15   | <u>2007</u>    |                    |                            |
| Third Quarter     9,410     1.72       Fourth Quarter     11,660     2.15  | First Quarter  | 9,280              | 1.64                       |
| Fourth Quarter 11,660 2.15   | Second Quarter | 10,260             | 1.85                       |
|  | Third Quarter  | 9,410              | 1.72                       |
| Year 40,610 7.36   | Fourth Quarter | 11,660             | 2.15                       |
|  | Year           | 40,610             | 7.36                       |

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#### EXXON MOBIL CORPORATION 4Q07 INVESTOR RELATIONS DATA SUMMARY (PAGE 1 of 9)

| Net Income (U.S. GAAP), \$M   | 4Q07                                     | 3Q07                                     | 2Q07                                     | 1Q07                                     | 4Q06                              |
|---|--|--|--|--|-----------------------------------|
| Upstream  | 1 075                                    | 1 106                                    | 1 000                                    | 1 1 7 7                                  | 1 052                             |
| United States<br>Non-U.S.   | 1,275<br>6,929                           | 1,196<br>5,103                           | 1,222<br>4,731                           | 1,177<br>4,864                           | 1,052<br>5,168                    |
| Total   | 8,204                                    | 6,299                                    | 5,953                                    | 6,041                                    | 6,220                             |
| Downstream  | 0,201                                    | 0,200                                    | 0,000                                    | 0,011                                    | 0,220                             |
| United States   | 622                                      | 914                                      | 1,745                                    | 839                                      | 945                               |
| Non-U.S.  | 1,645                                    | 1,087                                    | 1,648                                    | 1,073                                    | 1,015                             |
| Total   | 2,267                                    | 2,001                                    | 3,393                                    | 1,912                                    | 1,960                             |
| Chemical  |  |  |  |  |                                   |
| United States   | 335                                      | 296                                      | 204                                      | 346                                      | 384                               |
| Non-U.S.<br>Total   | 777<br>1,112                             | 906                                      | 809                                      | 890                                      | 858                               |
|   |  | 1,202                                    |  | 1,236                                    | 1,242                             |
| Corporate and financing   | 77 11,660                                | (92)<br>9,410                            | (99)<br>10,260                           | 91<br>9,280                              | 828<br>10,250                     |
| Net income (U.S. GAAP)<br>Net income per common share (U.S. GAAP)   | 2.15                                     | 1.72                                     | 1.85                                     | 1.64                                     | 10,250                            |
| Net income per common share   | 2.15                                     | 1.72                                     | 1.00                                     | 1.04                                     | 1.11                              |
| - assuming dilution (U.S. GAAP)   | 2.13                                     | 1.70                                     | 1.83                                     | 1.62                                     | 1.76                              |
| Special Items \$M   |  |  |  |  |                                   |
| Upstream  |  |  |  |  |                                   |
| United States   | 0  | 0  | 0  | 0  | 0                                 |
| Non-U.S.  | 0  | 0  | 0  | 0  | 0                                 |
| Total   | 0  | 0  | 0  | 0  | 0                                 |
| Downstream  | 0  | 0  | 0  | 0  | ~                                 |
| United States<br>Non-U.S.   | 0<br>0                                   | 0<br>0                                   | 0<br>0                                   | 0<br>0                                   | 0<br>0                            |
| Total   | 0  | 0  | 0  | 0  | 0                                 |
| Chemical  | · ·                                      | C C                                      | Ū.                                       | Ū.                                       | C C                               |
| United States   | 0  | 0  | 0  | 0  | 0                                 |
| Non-U.S.  | 0  | 0  | 0  | 0  | 0                                 |
| Total   | 0  | 0  | 0  | 0  | 0                                 |
| Corporate and financing   | 0  | 0  | 0  | 0  | 410                               |
| Corporate total   | 0  | 0  | 0  | 0  | 410                               |
| Earnings Excluding Special Items \$M  |  |  |  |  |                                   |
| Upstream  |  |  |  |  |                                   |
| United States   | 1,275                                    | 1,196                                    | 1,222                                    | 1,177                                    | 1,052                             |
| Non-U.S.  | 6,929                                    | 5,103                                    | 4,731                                    | 4,864                                    | 5,168                             |
| Total   | 8,204                                    | 6,299                                    | 5,953                                    | 6,041                                    | 6,220                             |
| Downstream<br>United States   | 622                                      | 914                                      | 1,745                                    | 839                                      | 945                               |
| Non-U.S.  | 1,645                                    | 1,087                                    | 1,648                                    | 1,073                                    | 1,015                             |
| Total   | 2,267                                    | 2,001                                    | 3,393                                    | 1,912                                    | 1,960                             |
| Chemical  | _,                                       | 2,002                                    | 0,000                                    | _,                                       | 2,000                             |
| United States   | 335                                      | 296                                      | 204                                      | 346                                      | 384                               |
| Non-U.S.  | 777                                      | 906                                      | 809                                      | 890                                      | 858                               |
| Total   | 1,112                                    | 1,202                                    | 1,013                                    | 1,236                                    | 1,242                             |
| Corporate and financing   | 77                                       | (92)                                     | (99)                                     | 91                                       | 418                               |
| Corporate total   | 11,660                                   | 9,410                                    | 10,260                                   | 9,280                                    | 9,840                             |
| EPS excluding Special Items - assuming dilution   | 2.13                                     | 1.70                                     | 1.83                                     | 1.62                                     | 1.69                              |
|   |  |  |  |  |                                   |
| 4Q07 INVESTOR RELATIONS DATA SUMMARY (PAGE 2 of 9)  |  |  |  |  |                                   |
| Supplemental Information (continued)  |  |  |  |  |                                   |
| <u></u>   | 1007                                     | 2007                                     | 2007                                     | 1007                                     | 4000                              |
| Net we duction of small oil and   | 4Q07                                     | 3Q07                                     | 2Q07                                     | 1Q07                                     | 4Q06                              |
| •   |  |  | 000                                      |  | 404                               |
| natural gas liquids, kbd  | 385                                      | 373                                      | .44.4                                    | 416                                      |                                   |
| •   | 385<br>305                               | 373<br>321                               | 393<br>340                               | 416<br>330                               | 355                               |
| natural gas liquids, kbd<br>United States   |  |  |  |  | 355<br>516                        |
| natural gas liquids, kbd<br>United States<br>Canada/South America   | 305                                      | 321                                      | 340                                      | 330                                      |                                   |
| natural gas liquids, kbd<br>United States<br>Canada/South America<br>Europe   | 305<br>461<br>669<br>503                 | 321<br>446<br>686<br>533                 | 340<br>490<br>734<br>529                 | 330<br>524<br>782<br>508                 | 516<br>772<br>487                 |
| natural gas liquids, kbd<br>United States<br>Canada/South America<br>Europe<br>Africa<br>Asia Pacific/Middle East<br>Russia/Caspian                                   | 305<br>461<br>669<br>503<br>194          | 321<br>446<br>686<br>533<br>178          | 340<br>490<br>734<br>529<br>182          | 330<br>524<br>782<br>508<br>186          | 516<br>772<br>487<br>144          |
| natural gas liquids, kbd<br>United States<br>Canada/South America<br>Europe<br>Africa<br>Asia Pacific/Middle East<br>Russia/Caspian                                   | 305<br>461<br>669<br>503                 | 321<br>446<br>686<br>533                 | 340<br>490<br>734<br>529                 | 330<br>524<br>782<br>508                 | 516<br>772<br>487                 |
| natural gas liquids, kbd<br>United States<br>Canada/South America<br>Europe<br>Africa<br>Asia Pacific/Middle East<br>Russia/Caspian<br>Total liquids production       | 305<br>461<br>669<br>503<br>194          | 321<br>446<br>686<br>533<br>178          | 340<br>490<br>734<br>529<br>182          | 330<br>524<br>782<br>508<br>186          | 516<br>772<br>487<br>144          |
| natural gas liquids, kbd<br>United States<br>Canada/South America<br>Europe<br>Africa<br>Asia Pacific/Middle East<br>Russia/Caspian<br>Total liquids production       | 305<br>461<br>669<br>503<br>194          | 321<br>446<br>686<br>533<br>178          | 340<br>490<br>734<br>529<br>182          | 330<br>524<br>782<br>508<br>186          | 516<br>772<br>487<br>144          |
| Canada/South America<br>Europe<br>Africa<br>Asia Pacific/Middle East<br>Russia/Caspian<br>Total liquids production<br>Natural gas production available for sale, mcfd | 305<br>461<br>669<br>503<br>194<br>2,517 | 321<br>446<br>686<br>533<br>178<br>2,537 | 340<br>490<br>734<br>529<br>182<br>2,668 | 330<br>524<br>782<br>508<br>186<br>2,746 | 516<br>772<br>487<br>144<br>2,678 |

| Africa<br>Asia Pacific/Middle East<br>Russia/Caspian<br>Total natural gas production available for sale | 26<br>3,205<br>116<br>10,414 | 25<br>3,270<br>110<br>8,283 | 26<br>3,173<br>97<br>8,733 | 25<br>2,998<br><u>116</u><br>10,114 | 0<br>2,601<br>110<br>9,301 |
|---|------------------------------|-----------------------------|----------------------------|-------------------------------------|----------------------------|
| Total worldwide liquids and gas production, koebd   | 4,253                        | 3,918                       | 4,123                      | 4,432                               | 4,228                      |
| Refinery throughput, kbd  | -,                           | -,                          | .,                         | .,                                  | .,                         |
| United States   | 1,804                        | 1,790                       | 1,592                      | 1,798                               | 1,837                      |
| Canada  | 467                          | 451                         | 410                        | 441                                 | 456                        |
| Europe  | 1,660                        | 1,648                       | 1,621                      | 1,641                               | 1,616                      |
| Asia Pacific  | 1,457                        | 1,368                       | 1,337                      | 1,504                               | 1,474                      |
| Other Non-U.S.  | 329                          | 325                         | 319                        | 321                                 | 315                        |
| Total refinery throughput   | 5,717                        | 5,582                       | 5,279                      | 5,705                               | 5,698                      |
| Petroleum product sales, kbd (1)  |                              |                             |                            |                                     |                            |
| United States   | 2,733                        | 2,709                       | 2,651                      | 2,774                               | 2,851                      |
| Canada  | 475                          | 470                         | 451                        | 449                                 | 483                        |
| Europe  | 1,728                        | 1,783                       | 1,769                      | 1,812                               | 1,779                      |
| Asia Pacific  | 1,472                        | 1,429                       | 1,345                      | 1,428                               | 1,530                      |
| Other Non-U.S.  | 717                          | 710                         | 758                        | 735                                 | 804                        |
| Total petroleum product sales   | 7,125                        | 7,101                       | 6,974                      | 7,198                               | 7,447                      |
| Gasolines, naphthas   | 2,833                        | 2,831                       | 2,876                      | 2,858                               | 2,952                      |
| Heating oils, kerosene, diesel  | 2,155                        | 2,056                       | 1,973                      | 2,195                               | 2,303                      |
| Aviation fuels  | 639                          | 671                         | 622                        | 633                                 | 652                        |
| Heavy fuels   | 724                          | 728                         | 682                        | 726                                 | 677                        |
| Specialty products  | 774                          | 815                         | 821                        | 786                                 | 863                        |
| Total petroleum product sales   | 7,125                        | 7,101                       | 6,974                      | 7,198                               | 7,447                      |
| Chemical prime product sales, kt  |                              |                             |                            |                                     |                            |
| United States   | 2,762                        | 2,661                       | 2,701                      | 2,731                               | 2,775                      |
| Non-U.S.  | 4,287                        | 4,068                       | 4,196                      | 4,074                               | 4,052                      |
| Total chemical prime product sales  | 7,049                        | 6,729                       | 6,897                      | 6,805                               | 6,827                      |

(1) Petroleum product sales data is reported net of purchases/sales contracts with the same counterparty.

### EXXON MOBIL CORPORATION

### 4Q07 INVESTOR RELATIONS DATA SUMMARY (PAGE 3 of 9)

#### Supplemental Information (continued)

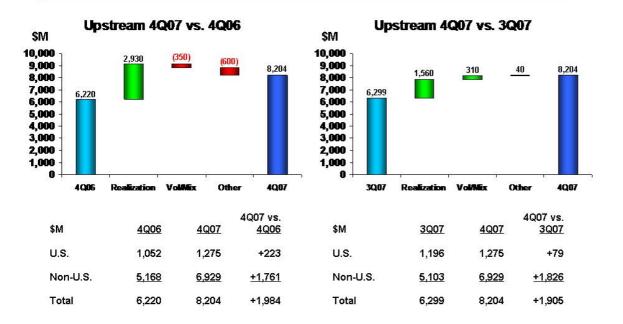
| Average Realization Data     4Q07     3Q07     2Q07     1Q07     4Q06       United States     5     <  | <u>Supplemental Information (continued)</u>         |       |        |       |       |       |
|--|---|-------|--------|-------|-------|-------|
| ExxonMobil     Crude (\$h)     83.18     69.52     60.09     50.59     51.26       Natural Gas (\$k(c))     6.38     5.87     7.12     6.70     6.22       Benchmarks  |   | 4Q07  | 3Q07   | 2Q07  | 1Q07  | 4Q06  |
| Crude (\$/h)     83.18     69.52     60.09     50.59     51.26       Natural Gas (\$/kcf)     6.38     5.87     7.12     6.70     6.22       Benchmarks     WTI (\$/h)     90.66     75.48     64.89     57.99     59.95       ANS-WC (\$/h)     88.76     76.49     65.76     55.69     55.51       Henry Hub (\$/mbu)     6.97     6.16     7.55     6.77     6.56       Non-U.S.     ExconMobil     53.34     7.49     6.68     7.86     8.57       Benchmarks     8.19     6.27     6.01     6.69     7.28       Brent (\$/h)     88.69     74.87     68.76     57.75     59.74       Capital and Exploration Expenditures, \$M     United States     681     568     497     466     71.3       Non-U.S.     3.857     3.283     3.369     3.003     3.357       Total     578     721     557     319     551       United States     138     96     62     84     78       N  |   |       |        |       |       |       |
| Natural Gas (\$/kcf)     6.38     5.87     7.12     6.70     6.22       Benchmarks   |   |       |        |       |       |       |
| Benchmarks     WT (\$\mathcal{S}\mathcal{D})     90.66     75.48     64.89     57.99     59.95       ANS-WC (\$\mathcal{S}\mathcal{D})     6.97     6.16     7.55     6.77     6.56       Non-U.S.     ExxonMobil     6.97     5.16     7.55     6.77     6.56       Crude (\$\mathcal{S}\mathcal{D})     85.38     71.81     65.97     55.31     56.36       Natural Gas (\$\mathcal{S}\mathcal{K}cf)     8.19     6.27     6.01     6.69     7.28       Brent (\$\mathcal{S}\mathcal{D})     88.69     74.87     68.76     57.75     59.74       Capital and Exploration Expenditures, \$M     Upstream     0.81.69     74.87     68.76     57.75     59.74       United States     3.857     3.283     3.369     3.003     3.357       Total     4.538     3.851     3.866     3.469     4.070       Downstream     0     118     96     62     84     78       United States     118     96     62     84     78       Non-U.S.     568                                  |   |       |        |       |       |       |
| WTI (\$/b)     90.66     75.48     64.89     57.99     59.95       ANS-WC (\$/b)     6.97     6.16     7.55     6.77     6.56       Non-U.S.     ExonMobil     6.97     6.16     7.55     6.77     6.56       Natural Cas (\$/kCf)     85.38     71.81     65.97     55.31     56.36       Natural Cas (\$/kCf)     8.19     6.27     6.01     6.69     7.28       European NG (\$/kCf)     8.19     6.27     6.01     6.69     7.28       Brent (\$/b)     88.69     74.87     68.76     57.75     59.74       Capital and Exploration Expenditures, \$M     9.34     7.49     6.68     7.55     59.74       United States     3.857     3.283     3.369     3.003     3.357       Total     4.538     3.851     3.866     3.469     4.070       Downstream     10     13     56.8     317     212     197       Non-U.S.     576     721     557     319     551       Total   | Natural Gas (\$/kcf)                                | 6.38  | 5.87   | 7.12  | 6.70  | 6.22  |
| ANS-WC (\$/b)     88.76     76.49     65.76     55.69     55.51       Henry Hub (\$/mbtu)     6.97     6.16     7.55     6.77     6.56       Non-U.S.     ExxonMobil     71.81     65.97     55.31     56.36       Natural Gas (\$/kcf)     85.38     71.81     65.97     55.31     56.36       Natural Gas (\$/kcf)     8.19     6.27     6.01     6.69     7.28       European NG (\$/kcf)     9.34     7.49     6.68     7.86     8.57       Benchmarks     Brent (\$/b)     88.69     74.87     68.76     57.75     59.74       Capital and Exploration Expenditures, \$M     United States     3.857     3.283     3.369     3.003     3.357       Total     4,538     3.861     3.866     3.469     4.070       Downstream     United States     336     263     317     212     197       Non-U.S.     578     721     557     319     551       Otal     914     984     874     531     748 <td>Benchmarks</td> <td></td> <td></td> <td></td> <td></td> <td></td>   | Benchmarks  |       |        |       |       |       |
| Henry Hub (\$mbtu)     6.97     6.16     7.55     6.77     6.56       Non-U.S.     ExxonMobil         5.38     71.81     65.97     55.31     56.36       55.31     56.36      5.38     71.81     65.97     55.31     56.36      5.38     71.81     65.97     55.31     56.36      5.35      56.36      56.97     55.31     56.36      56.36      56.97     55.31     56.36      7.28      56.37     56.37     57.37      8.57      8.57      8.57      8.57      8.57      8.57      8.57      8.57      57.47     6.66     57.57     59.74      57.47     57.47     59.74     55     57.75     59.74      57.37     59.74     6.67     13.3     50.33     3.357     3.232     3.369     3.003     3.357     3.265 <td< td=""><td>WTI (\$/b)</td><td>90.66</td><td>75.48</td><td>64.89</td><td>57.99</td><td>59.95</td></td<>  | WTI (\$/b)  | 90.66 | 75.48  | 64.89 | 57.99 | 59.95 |
| Non-U.S.     ExxonMobil       Crude (\$/b)     85.38     71.81     65.97     55.31     56.36       Natural Cas (\$/kcf)     8.19     6.27     6.01     6.69     7.28       European NG (\$/kcf)     9.34     7.49     6.68     7.86     8.57       Benchmarks     Brent (\$/b)     88.69     74.87     68.76     57.75     59.74       Capital and Exploration Expenditures, \$M     United States     6.81     568     497     466     71.33       Non-U.S.     3.857     3.283     3.369     3.003     3.357       Total     3.857     3.283     3.866     3.469     4.070       Downstream     4,538     3.851     3.866     3.469     4.070       United States     578     721     557     319     551       Total     914     984     874     531     748       On-U.S.     568     505     214     135     153       Total     118     96     62     84     78 </td <td>ANS-WC (\$/b)</td> <td>88.76</td> <td>76.49</td> <td>65.76</td> <td>55.69</td> <td>55.51</td> | ANS-WC (\$/b)                                       | 88.76 | 76.49  | 65.76 | 55.69 | 55.51 |
| ExxonMobil     Crude (\$/b)     85.38     71.81     65.97     55.31     56.36       Natural Gas (\$/kcf)     8.19     6.27     6.01     6.69     7.28       European NG (\$/kcf)     9.34     7.49     6.68     7.86     8.57       Benchmarks     Brent (\$/b)     88.69     74.87     68.76     57.75     59.74       Capital and Exploration Expenditures, \$M     Upstream     United States     681     568     497     466     71.31       Non-U.S.     3,857     3,283     3,369     3,003     3,357       Total     4,538     3,851     3,866     3,469     4,070       Downstream     4,538     3,851     3,866     3,469     4,070       Downstream     118     96     62     84     78       United States     118     96     62     84     78       Non-U.S.     568     505     214     135     153       Total     118     96     62     84     78       <   | Henry Hub (\$/mbtu)                                 | 6.97  | 6.16   | 7.55  | 6.77  | 6.56  |
| Crude (\$/b)     85.38     71.81     65.97     55.31     56.36       Natural Gas (\$/kcf)     8.19     6.27     6.01     6.69     7.28       European NG (\$/kcf)     9.34     7.49     6.68     7.36     8.57       Benchmarks     Brent (\$/b)     88.69     74.87     68.76     57.75     59.74       Capital and Exploration Expenditures, \$M     Upstream     State     58.69     74.87     68.76     71.3       United States     681     568     497     466     713       Non-U.S.     3.857     3.283     3.369     3.003     3.357       Total     4.538     3.851     3.866     3.469     4.070       Downstream     U     U     S77     319     S51       Total     914     984     874     531     748       Chemical     118     96     62     84     78       Non-U.S.     568     505     214     135     153       Total     13     5  | Non-U.S.  |       |        |       |       |       |
| Natural Gas (\$/kcf)     8.19     6.27     6.01     6.69     7.28       European NG (\$/kcf)     9.34     7.49     6.68     7.86     8.57       Benchmarks     Brent (\$/b)     88.69     74.87     68.76     57.75     59.74       Capital and Exploration Expenditures, \$M     Upstream      568     497     466     713       United States     681     568     497     466     713       Non-U.S.     3.857     3.283     3.369     3.003     3.357       Total     4.58     3.861     3.866     3.469     4.070       Downstream      114     984     874     551       Total     578     721     557     319     551       Total     914     984     874     531     748       Chemical     118     96     62     84     78       Non-U.S.     568     505     214     135     153       Total     13     5     23     3 </td <td>ExxonMobil</td> <td></td> <td></td> <td></td> <td></td> <td></td>   | ExxonMobil  |       |        |       |       |       |
| Natural Gas (\$/kcf)     8.19     6.27     6.01     6.69     7.28       European NG (\$/kcf)     9.34     7.49     6.68     7.86     8.57       Benchmarks     88.69     74.87     66.76     57.75     59.74       Capital and Exploration Expenditures, \$M     Upstream     74.87     68.76     57.75     59.74       United States     661     568     497     466     713       Non-U.S.     3.857     3.283     3.369     3.003     3.357       Total     4.38     3.851     3.866     3.469     4.070       Downstream     101ted States     336     263     317     212     197       Non-U.S.     578     721     557     319     551       Total     914     984     874     531     748       Chemical     118     96     62     84     78       Non-U.S.     568     505     214     135     153       Total     13     5     23     3 <td>Crude (\$/b)</td> <td>85.38</td> <td>71.81</td> <td>65.97</td> <td>55.31</td> <td>56.36</td>                           | Crude (\$/b)  | 85.38 | 71.81  | 65.97 | 55.31 | 56.36 |
| European NG (\$/kCr)     9.34     7.49     6.68     7.86     8.57       Benchmarks<br>Brent (\$/b)     88.69     74.87     68.76     57.75     59.74       Capital and Exploration Expenditures, \$M<br>Upstream     88.69     74.87     68.76     57.75     59.74       Capital and Exploration Expenditures, \$M<br>Upstream     681     568     497     466     713       Non-U.S.     3.857     3.283     3.369     3.003     3.357       Total     4.538     3.851     3.866     3.469     4.070       Downstream     United States     336     263     317     212     197       Non-U.S.     578     721     557     319     551       Total     914     984     874     531     748       Chemical     118     96     62     84     78       Non-U.S.     1568     505     214     135     153       Total     666     601     276     219     231       Other     13     5  |   |       | 6.27   |       | 6.69  | 7.28  |
| Brent (\$/b)     88.69     74.87     68.76     57.75     59.74       Capital and Exploration Expenditures, \$M     Upstream     United States     681     568     497     466     713       Non-U.S.     3,857     3,283     3,369     3,003     3,357       Total     4,538     3,851     3,866     3,469     4,070       Downstream     United States     336     263     317     212     197       Non-U.S.     578     721     557     319     551       Total     914     984     874     531     748       Chemical     118     96     62     84     78       United States     118     96     62     84     78       Non-U.S.     568     505     214     135     153       Total     686     601     276     219     231       Other     13     5     23     3     20       Total     6,151     5,441     5,039 <t< td=""><td></td><td>9.34</td><td>7.49</td><td>6.68</td><td>7.86</td><td>8.57</td></t<>  |   | 9.34  | 7.49   | 6.68  | 7.86  | 8.57  |
| Brent (\$/b)     88.69     74.87     68.76     57.75     59.74       Capital and Exploration Expenditures, \$M     Upstream     United States     681     568     497     466     713       Non-U.S.     3,857     3,283     3,369     3,003     3,357       Total     4,538     3,851     3,866     3,469     4,070       Downstream     United States     336     263     317     212     197       Non-U.S.     578     721     557     319     551       Total     914     984     874     531     748       Chemical     118     96     62     84     78       United States     118     96     62     84     78       Non-U.S.     568     505     214     135     153       Total     686     601     276     219     231       Other     13     5     23     3     20       Total     6,151     5,441     5,039 <t< td=""><td>Benchmarks</td><td></td><td></td><td></td><td></td><td></td></t<>  | Benchmarks  |       |        |       |       |       |
| Capital and Exploration Expenditures, \$M       Upstream     0nited States     681     568     497     466     713       Non-U.S.     3,857     3,283     3,369     3,003     3,357       Total     4,538     3,851     3,866     3,469     4,070       Downstream     united States     336     263     317     212     197       Non-U.S.     578     721     557     319     551       Total     914     984     874     531     748       Chemical     914     984     874     531     748       United States     118     96     62     84     78       Non-U.S.     568     505     214     135     153       Total     686     601     276     219     231       Other     13     5     23     3     20       Total     6,151     5,441     5,039     4,222     5,069       Exploration Expenditures     6,151  |   | 88 69 | 74 87  | 68 76 | 57 75 | 59 74 |
| Upstream     0     0     1     1       United States     681     568     497     466     713       Non-U.S.     3,857     3,283     3,369     3,003     3,357       Total     4,538     3,851     3,866     3,469     4,070       Downstream     0     1     1     2     197       United States     336     263     317     212     197       Non-U.S.     578     721     557     319     551       Total     914     984     874     531     748       Chemical     914     984     874     531     748       United States     118     96     62     84     78       Non-U.S.     568     505     214     135     153       Total     686     601     276     219     231       Other     13     5     23     3     20       Total Capital and Exploration Expenditures     6,151     5,441  |   | 00.00 | 1 1.01 | 00.10 | 01110 | 00.11 |
| United States     681     568     497     466     713       Non-U.S.     3,857     3,283     3,369     3,003     3,357       Total     4,538     3,851     3,866     3,469     4,070       Downstream                4,538     3,851     3,866     3,469     4,070        4,538     3,851     3,866     3,469     4,070        568     317     212     197      551      511      513     748       511     748      531     748       513     748       513     748       513     513     513      748       513     513     513     513     513     513     513     513     513     513     513     5153     513     5153     5  |   |       |        |       |       |       |
| Non-U.S.     3,857     3,283     3,369     3,003     3,357       Total     4,538     3,851     3,866     3,469     4,070       Downstream     336     263     317     212     197       Non-U.S.     578     721     557     319     551       Total     914     984     874     531     748       Chemical     914     984     874     531     748       United States     118     96     62     84     78       Non-U.S.     568     505     214     135     153       Total     686     601     276     219     231       Other     13     5     23     3     20       Total Capital and Exploration Expenditures     6,151     5,441     5,039     4,222     5,069       Exploration Expende to Income, \$M     5     37     89     59     -       - Non-U.S.     419     271     308     179     314       Non-c  | •   | 601   | EGO    | 407   | 466   | 710   |
| Total   4,538   3,851   3,866   3,469   4,070     Downstream   336   263   317   212   197     Non-U.S.   578   721   557   319   551     Total   914   984   874   531   748     Chemical   118   96   62   84   78     United States   118   96   62   84   78     Non-U.S.   568   505   214   135   153     Total   0   686   601   276   219   231     Other   13   5   23   3   20     Total Capital and Exploration Expenditures   6,151   5,441   5,039   4,222   5,069     Exploration Expended to Income, \$M   20   79   75   37   89   59     Oon-U.S.   419   271   308   179   314     Non-consolidated - ExxonMobil share - United States   0   0   1   1   2   |   |       |        |       |       | -     |
| Downstream     336     263     317     212     197       Non-U.S.     578     721     557     319     551       Total     914     984     874     531     748       Chemical     914     984     874     531     748       United States     118     96     62     84     78       Non-U.S.     568     505     214     135     153       Total     686     601     276     219     231       Other     13     5     23     3     20       Total Capital and Exploration Expenditures     6,151     5,441     5,039     4,222     5,069       Exploration Expended to Income, \$M     States     79     75     37     89     59       -Non-U.S.     419     271     308     179     314       Non-consolidated - ExxonMobil share - United States     0     0     1     1     2  |   |       |        |       |       |       |
| United States   336   263   317   212   197     Non-U.S.   578   721   557   319   551     Total   914   984   874   531   748     Chemical   118   96   62   84   78     United States   118   96   62   84   78     Non-U.S.   568   505   214   135   153     Total   686   601   276   219   231     Other   13   5   23   3   20     Total Capital and Exploration Expenditures   6,151   5,441   5,039   4,222   5,069     Exploration Expenditures   79   75   37   89   59     - Non-U.S.   419   271   308   179   314     Non-consolidated - ExxonMobil share - United States   0   0   1   1   2  |   | 4,550 | 3,051  | 3,000 | 3,409 | 4,070 |
| Non-U.S.<br>Total     578     721     557     319     551       Total     914     984     874     531     748       Chemical     118     96     62     84     78       United States     118     96     62     84     78       Non-U.S.     568     505     214     135     153       Total     686     601     276     219     231       Other     13     5     23     3     20       Total Capital and Exploration Expenditures     6,151     5,441     5,039     4,222     5,069       Exploration Expende to Income, \$M     20     231     20     20     20       Consolidated - United States     79     75     37     89     59       - Non-U.S.     419     271     308     179     314       Non-consolidated - ExxonMobil share - United States     0     0     1     1     2  |   | 336   | 263    | 217   | 212   | 107   |
| Total   914   984   874   531   748     Chemical   118   96   62   84   78     United States   118   96   62   84   78     Non-U.S.   568   505   214   135   153     Total   686   601   276   219   231     Other   13   5   23   3   20     Total Capital and Exploration Expenditures   6,151   5,441   5,039   4,222   5,069     Exploration Expense Charged to Income, \$M   79   75   37   89   59     · Non-U.S.   419   271   308   179   314     Non-consolidated - ExxonMobil share - United States   0   0   1   1   2   |   |       |        |       |       |       |
| Chemical     118     96     62     84     78       Non-U.S.     568     505     214     135     153       Total     686     601     276     219     231       Other     13     5     23     3     20       Total Capital and Exploration Expenditures     6,151     5,441     5,039     4,222     5,069       Exploration Expense Charged to Income, \$M       5     37     89     59       - Non-U.S.     419     271     308     179     314       Non-consolidated - ExxonMobil share - United States     0     0     1     1     2   |   |       |        |       |       |       |
| United States   118   96   62   84   78     Non-U.S.   568   505   214   135   153     Total   686   601   276   219   231     Other   13   5   23   3   20     Total Capital and Exploration Expenditures   6,151   5,441   5,039   4,222   5,069     Exploration Expense Charged to Income, \$M   79   75   37   89   59     Consolidated - United States   79   75   37   89   59     - Non-U.S.   419   271   308   179   314     Non-consolidated - ExxonMobil share - United States   0   0   1   1   2  |   | 514   | 504    | 074   | 551   | 740   |
| Non-U.S.     568     505     214     135     153       Total     686     601     276     219     231       Other     13     5     23     3     20       Total Capital and Exploration Expenditures     6,151     5,441     5,039     4,222     5,069       Exploration Expense Charged to Income, \$M         79     75     37     89     59       - Non-U.S.     419     271     308     179     314       Non-consolidated - ExxonMobil share - United States     0     0     1     1     2  |   | 118   | 96     | 62    | 84    | 78    |
| Total     686     601     276     219     231       Other     13     5     23     3     20       Total Capital and Exploration Expenditures     6,151     5,441     5,039     4,222     5,069       Exploration Expense Charged to Income, \$M     79     75     37     89     59       - Non-U.S.     419     271     308     179     314       Non-consolidated - ExxonMobil share - United States     0     0     1     1     2   |   |       |        |       |       |       |
| Other     13     5     23     3     20       Total Capital and Exploration Expenditures     6,151     5,441     5,039     4,222     5,069       Exploration Expense Charged to Income, \$M     79     75     37     89     59       Consolidated - United States     79     75     378     819     514       Non-consolidated - ExxonMobil share - United States     0     0     1     1     2   |   |       |        |       |       |       |
| Total Capital and Exploration Expenditures6,1515,4415,0394,2225,069Exploration Expense Charged to Income, \$MConsolidated - United States7975378959- Non-U.S.419271308179314Non-consolidated - ExxonMobil share - United States00112   |   |       |        |       |       |       |
| Exploration Expense Charged to Income, \$MConsolidated - United States7975378959- Non-U.S.419271308179314Non-consolidated - ExxonMobil share - United States00112  |   |       | -      |       | -     |       |
| Consolidated - United States     79     75     37     89     59       - Non-U.S.     419     271     308     179     314       Non-consolidated - ExxonMobil share - United States     0     0     1     1     2   | Total Capital and Exploration Expenditures          | 6,151 | 5,441  | 5,039 | 4,222 | 5,069 |
| - Non-U.S.     419     271     308     179     314       Non-consolidated - ExxonMobil share - United States     0     0     1     1     2   | Exploration Expense Charged to Income, \$M          |       |        |       |       |       |
| Non-consolidated - ExxonMobil share - United States 0 0 1 1 2  | Consolidated - United States                        | 79    | 75     | 37    | 89    | 59    |
|  | - Non-U.S.  | 419   | 271    | 308   | 179   | 314   |
| - Non-U.S. 22 5 1 2 4  | Non-consolidated - ExxonMobil share - United States | 0     | 0      | 1     | 1     | 2     |
|  | - Non-U.S.  | 22    | 5      | 1     | 2     | 4     |

| Total Exploration Expense Charged to Income                      | 520   | 351   | 347   | 271   | 379   |
|--|-------|-------|-------|-------|-------|
| Effective Income Tax Rate, %                                     | 44%   | 46%   | 44%   | 44%   | 37%   |
| <u>Common Shares Outstanding (millions)</u>                      |       |       |       |       |       |
| At quarter end   | 5,382 | 5,464 | 5,546 | 5,633 | 5,729 |
| Average - assuming dilution                                      | 5,454 | 5,536 | 5,620 | 5,714 | 5,816 |
| Total Cash and Cash Equivalent (\$G)<br>Includes restricted cash | 34.0  | 36.0  | 33.6  | 34.6  | 32.8  |
| <u>Total Debt (\$G)</u>  | 9.6   | 9.0   | 8.8   | 8.8   | 8.3   |
| Cash Flows from Operations and Asset Sales (\$G)                 |       |       |       |       |       |
| Net cash provided by operating activities                        | 11.3  | 15.1  | 11.3  | 14.3  | 8.8   |
| Sales of subsidiaries, investments and PP&E                      | 1.8   | 0.7   | 1.2   | 0.5   | 0.8   |
| Cash flows from operations and asset sales                       | 13.1  | 15.8  | 12.5  | 14.8  | 9.6   |

The above numbers reflect ExxonMobil's current estimate of volumes and realizations given data available as of the end of the fourth quarter of 2007. Volumes and realizations may be adjusted when full statements on joint venture operations are received from outside operators. ExxonMobil management assumes no duty to update these estimates.

Upstream Earnings Reconciliations

### **Upstream Earnings**

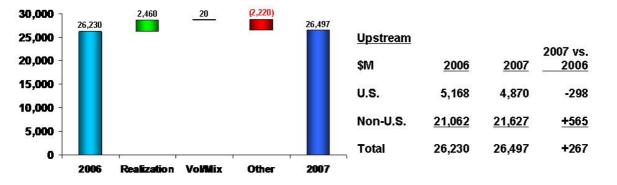


Note: Earnings exclude special items

Upstream Earnings Reconciliations

# **Upstream Earnings**

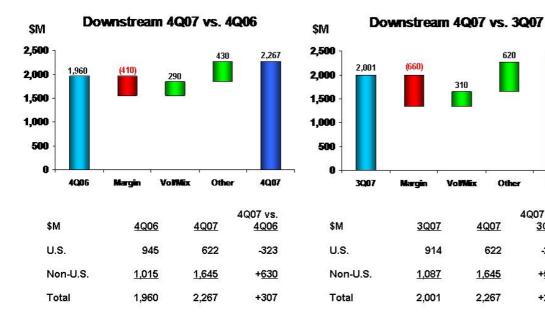




Note: Earnings exclude special items

Downstream Earnings Reconciliations

### **Downstream Earnings**



Note: Earnings exclude special items

# **E**‰onMobil

2,267

4Q07

4Q07 vs.

<u>3Q07</u>

-292

+<u>558</u>

+266

620

Other

4Q07

622

<u>1,645</u>

2,267

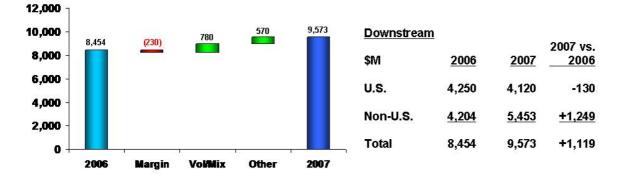
310

VolMix

Downstream Earnings Reconciliations

### **Downstream Earnings**

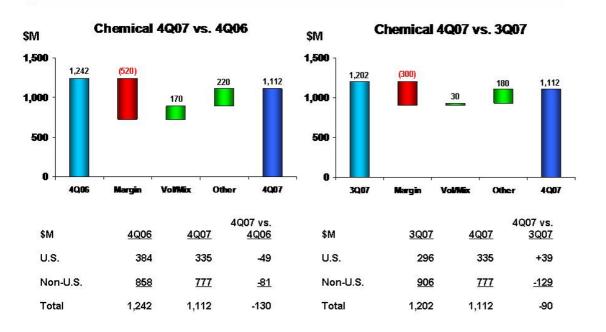




Note: Earnings exclude special items

**Chemical Earnings Reconciliations** 

# **Chemical Earnings**

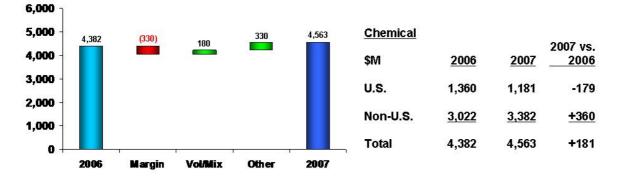


Note: Earnings exclude special items

**Chemical Earnings Reconciliations** 

# **Chemical Earnings**





Note: Earnings exclude special items