# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) March 22, 2006

# **Exxon Mobil Corporation**

(Exact name of registrant as specified in its charter)

New Jersey (State or other jurisdiction of incorporation) **1-2256** (Commission File Number) **13-5409005** (IRS Employer Identification No.)

5959 LAS COLINAS BOULEVARD, IRVING, TEXAS 75039-2298 (Address of principal executive offices) (Zip Code)

(Registrant's telephone number, including area code): (972) 444-1000

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 7.01 Regulation FD Disclosure

Item 2.02 Results of Operations and Financial Condition

The following information is furnished pursuant to both Item 7.01 and Item 2.02.

The Registrant hereby furnishes the information set forth in its 2005 Financial and Operating Review, a copy of which is included as Exhibit 99.

ExxonMobil makes available (not incorporated into this report) a "PDF" version of the 2005 Financial and Operation Review on it's website at www.exxonmobil.com, which some users may find more readable. Hard copies are also available on request from Exxon Mobil Corporation's Office of Investor Relations at 972-444-1000. Materials on ExxonMobil's website are not part of or incorporated by reference in this Form 8-K

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# EXXON MOBIL CORPORATION

Date: March 22, 2006

By: /s/ Patrick T. Mulva

Name: Patrick T. Mulva Title: Vice President, Controller and Principal Accounting Officer

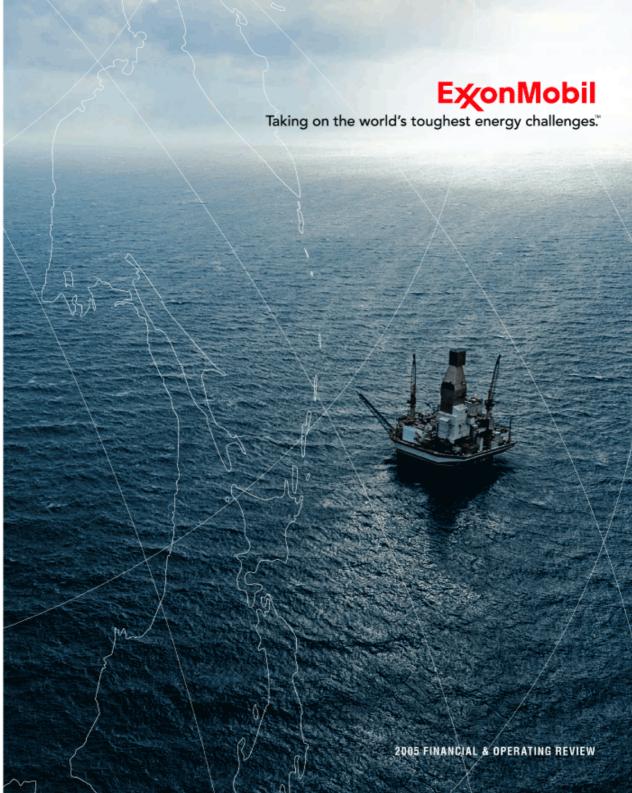
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99 Exxon Mobil Corporation's 2005 Financial and Operating Review.

Exhibit No. Description

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2005 FINANCIAL & OPERATING REVIEW



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The term *Upstream* refers to exploration, development, production, and gas and power marketing. *Downstream* refers to the refining and marketing of petroleum products such as motor fuels and lubricants.

Projections, targets, expectations, estimates, and business plans in this report are forward-looking statements. Actual future results, including demand growth and energy mix; capacity growth; the impact of new technologies; capital expenditures; project plans, dates, and capacities; production rates and resource recoveries; and, efficiency gains and cost savings could differ materially due to, for example, changes in long-term oil and gas prices or other market conditions affecting the oil and gas industry; reservoir performance; timely completion of development projects; war and other political or security disturbances; changes in law or government regulation; the actions of competitors; unexpected technological developments; the occurrence and duration of economic recessions; the outcome of commercial negotiations; unforeseen technical difficulties; and other factors discussed in this report and in Item 1.A. of ExxonMobil's most recent Form 10-K.

Definitions of certain financial and operating measures and other terms used in this report are contained in the section titled "Frequently Used Terms" on pages 88 through 91. In the case of financial measures, the definitions also include information required by SEC Regulation G to the extent we believe applicable.

"Factors Affecting Future Results" and "Frequently Used Terms" are also posted on our Web site and are updated from time to time during the year.

Certain reclassifications to prior years have been made to conform to the 2005 presentation.

# ON THE COVER

The first phase of our Sakhalin-1 project offshore eastern Russia commenced production in October 2005 with the capacity to deliver 50 thousand barrels of oil and 150 million cubic feet of gas per day. The successful start-up is a testament to our organization's ability to execute a complex project in challenging arctic conditions. Technologically advanced extended-reach wells are accessing reserves six miles from shore. Pictured on the cover is the Orlan drilling and production platform, offshore Sakhalin Island.

Billions of times every day — at the flip of a switch, turn of a key, or push of a button — energy is delivered instantly, providing the fuel for the world's growing economies. Affordable, reliable energy is a mainstay of everyday life. People simply expect it, and demand it. This is an enormous challenge — one that must be met practically, safely, and in an environmentally and socially responsible manner. To this challenge we bring continued dedication to the values we live by — **consistency, integrity, discipline, reliability,** and **ingenuity**. These principles are fundamental to our success today, and will remain so as we take on the world's toughest energy challenges.



# FINANCIAL HIGHLIGHTS

(millions of dollars, unless noted)	2005	2004	2003	2002	2001
Sales and other operating revenue	358,955	291,252	237,054	200,949	208,715
Net income	36,130	25,330	21,510	11,460	15,320
Cash flow from operations and asset sales <sup>(1)</sup>	54,174	43,305	30,788	24,061	23,967
Capital and exploration expenditures <sup>(1)</sup>	17,699	14,885	15,525	13,955	12,311
Cash dividends to ExxonMobil shareholders	7,185	6,896	6,515	6,217	6,254
Common stock purchases (gross)	18,221	9,951	5,881	4,798	5,721
Research and development costs	712	649	618	631	603
Cash and cash equivalents at year end <sup>(2)</sup>	28,671	18,531	10,626	7,229	6,547
Total assets at year end	208,335	195,256	174,278	152,644	143,174
Total debt at year end	7,991	8,293	9,545	10,748	10,802
Shareholders' equity at year end	111,186	101,756	89,915	74,597	73,161
Average capital employed(1)	116,961	107,339	95,373	88,342	88,000
Share price at year end (dollars)	56.17	51.26	41.00	34.94	39.30
Market valuation at year end	344,491	328,128	269,294	234,101	267,577
Regular employees at year end (thousands)	83.7	85.9	88.3	92.5	97.9

#### **KEY FINANCIAL RATIOS**

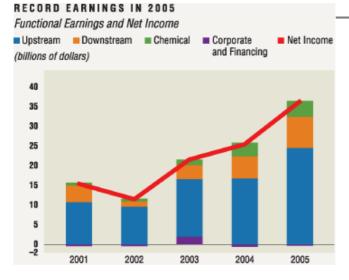
	2005	2004	2003	2002	2001
Net income per common share (dollars)	5.76	3.91	3.24	1.69	2.23
Net income per common share — assuming dilution					
(dollars)	5.71	3.89	3.23	1.68	2.21
Return on average capital employed <sup>(1)</sup> (percent)	31.3	23.8	20.9	13.5	17.8
Net income to average shareholders' equity (percent)	33.9	26.4	26.2	15.5	21.3
Debt to capital <sup>(3)</sup> (percent)	6.5	7.3	9.3	12.2	12.4
Net debt to capital <sup>(4)</sup> (percent)	(22.0)	(10.7)	(1.2)	4.4	5.3
Current assets to current liabilities	1.58	1.40	1.20	1.15	1.18
Fixed charge coverage (times)	50.2	36.1	30.8	13.8	17.7

(1) See Frequently Used Terms on pages 88 through 91.

(2) Excluding restricted cash of \$4,604 million in 2005 and 2004.

(3) Debt includes short- and long-term debt. Capital includes short- and long-term debt, shareholders' equity, and minority interests.

(4) Debt net of cash, excluding restricted cash. The ratio of net debt to capital including restricted cash is (28.3) percent for 2005.





(1) See Frequency Used Terms on pages 88 through 91.

**ExxonMobil** is the leader of our industry. We've developed a proven business model that allows us to focus the business on long-term fundamentals and grow shareholder value.



#### **BUSINESS MODEL**

Our business model is disciplined, straightforward, and focused on fostering growth while managing risk. Through it, we continue to demonstrate industry-leading financial and operating results that generate superior long-term returns for our shareholders.

## **OUR APPROACH**

- § Uphold high ethical standards
- § Ensure safe, environmentally sound operations
- § Capture quality investment opportunities while maintaining a selective and disciplined approach
- § Pursue operational excellence
- § Optimize performance through geographic and functional diversity and integration
- § Increase efficiency through our global functional organization
- § Attract and retain exceptionally qualified and highly motivated people
- § Develop and employ leading-edge proprietary technology
- § Maintain a strong and flexible financial position in all commodity price environments

### SUPERIOR 2005 RESULTS

- § Industry-leading safety record
- § Record earnings and operating cash flow
- § Industry-leading return on average capital employed (ROCE) of 31 percent
- § Proved reserves additions replaced 112 percent of production, excluding year-end price/cost revisions
- § Eight major Upstream projects commenced production
- § Downstream operating cost efficiencies and revenue enhancements exceeded \$2 billion
- § Annual dividend payments grew 7.5 percent and increased for the 23rd consecutive year
- § \$23 billion in distributions to shareholders

# Unparalleled Execution of Business Strategies

Our industry faces an enormous challenge to meet the energy needs of a growing world. Increasingly, significant new oil and gas resources are in more remote areas and difficult operating environments. Major Upstream projects are more capital intensive and require substantial financial strength and flexibility. The complexity of the operating environment places greater emphasis on execution excellence. These challenges present ExxonMobil with opportunities to further differentiate each of our businesses.

# UPHOLD HIGH STANDARDS

ExxonMobil has long recognized the importance of sound corporate governance, strong business controls, high ethical standards, and integrity. We believe that the methods we use to attain results are as important as the results themselves.

These principles form the basis of our *Standards of Business Conduct*, and are regularly reinforced with all employees. Our straightforward business model, ethical standards, and culture of integrity, legal compliance, and accountability are key to achieving industry-leading results.

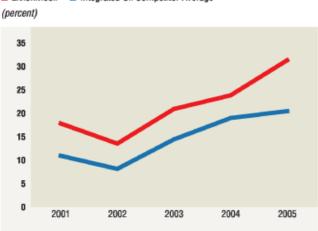
# MAINTAIN SAFETY AS OUR TOP PRIORITY

ExxonMobil's long-term safety performance leads the industry. Our commitment to safety, health, and the environment creates a sound foundation for superior results in all aspects of our business. We comply with all applicable environmental laws and regulations as a minimum standard, and we apply responsible standards where laws and regulations do not exist.

# ROCE LEADERSHIP

Annual Return on Average Capital Employed

ExxonMobil Integrated Oil Competitor Average (1)



(1) Royal Dutch Shell, BP, and Chevron values are estimated on a consistent basis with ExxonMobil, based on public information.

# INVEST WITH DISCIPLINE

Every year we identify new investment opportunities. These investment decisions affect our results for decades. In 2005, we saw eight major Upstream projects commence production, including Sakhalin-1 offshore eastern Russia and Kizomba B offshore Angola. Our first investments in the Angolan and Sakhalin acreage were made in 1994 and 1996, respectively, when oil prices were far lower than they are today.

These two projects and many others demonstrate our practice of investing throughout the commodity price and economic cycles. Potential investment opportunities are tested over a wide range of economic scenarios to assure the resiliency of each opportunity. Post investment, we complete a rigorous appraisal of all major projects. This knowledge is then incorporated into future project planning and design to ensure we obtain the maximum value from our investments.

# PURSUE OPERATIONAL EXCELLENCE

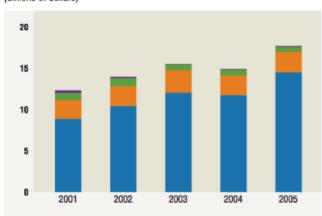
ExxonMobil applies the same rigor to our operations that we apply to investments. We operate with the highest industry standards in all respects. We meet our commitments and set industry benchmarks in the process.

To accomplish this, ExxonMobil has developed a wide range of proven management systems. These systems cover all aspects of our operations, from business ethics, finance, project execution, and appraisal, to business controls, security, safety, health, and environmental performance. They also encompass profit improvement initiatives, including efforts to improve reliability, lower costs, and increase revenue. The application of rigorous management and operating systems, deployed in our functional organization, has delivered consistently superior results.

# FUNCTIONAL CAPEX DISTRIBUTION

# Upstream Downstream Chemical Corporate and Financing

(billions of dollars)



## OPTIMIZE RESULTS THROUGH GEOGRAPHIC AND FUNCTIONAL DIVERSITY AND INTEGRATION

ExxonMobil's size, global scope, and functional diversity reduce the Corporation's sensitivity to changes in commodity prices, business cycles, and regional market conditions. Our global presence provides us with an efficient platform for investing in any opportunity that meets our rigorous criteria.

In addition, by capitalizing on synergies among ExxonMobil's various businesses, including physical integration of facilities, we are able to optimize our performance. For example, the integration of our refining and chemical facilities lowers site operating costs, and enhances margins through improved feedstock and product interchange.

## INCREASE EFFICIENCY THROUGH OUR GLOBAL FUNCTIONAL ORGANIZATION

Our industry is a commodity business, where prices are determined by market forces beyond the control of any one company. To excel in this environment, we actively identify and implement best practices throughout the commodity price cycle.

ExxonMobil's businesses are organized on a global basis to facilitate this continuous drive for improvement by enabling the prompt identification, prioritization, and sharing of ideas, technology, and best practices around the globe. It also facilitates deployment of our people to the best opportunities.

#### ATTRACT AND RETAIN EXCEPTIONAL PEOPLE

ExxonMobil's success is the result of a highly capable, diverse workforce focused on the right business priorities. Developing such a workforce requires leadership, succession planning, accountability, stewardship, constancy of purpose, and communication such that there is global understanding of priorities and how they are to be achieved.

Our process begins by recruiting outstanding candidates and accelerating the development of those with top management potential. It includes both formal training and skill development through exposure to a variety of experiences over a career. Our performance-based development system is integrated throughout the Corporation. ExxonMobil is a meritocracy where people are given valuable and rewarding experiences that help them learn, grow, and contribute at the same time.

## DIFFERENTIATE THROUGH PROPRIETARY TECHNOLOGY

Technological innovation continues to differentiate ExxonMobil from the competition. ExxonMobil has consistently invested over \$600 million per year on proprietary research. We develop extensions of existing technologies, prioritized by business need and focused on day-to-day applications. Another significant portion of our research effort is aimed at discovering next-generation and breakthrough technologies that have the potential to provide a step change to the Corporation's competitive position and financial performance.

#### MAINTAIN FINANCIAL STRENGTH AND FLEXIBILITY

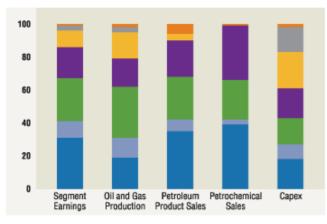
ExxonMobil has one of the strongest financial positions of any industrial company in the world. We are one of just a few public companies to maintain the highest credit ratings from Standard & Poor's (AAA) and Moody's (Aaa), and we have done so for the last 87 years.

Our unparalleled access to financial resources gives us the flexibility to pursue opportunities anywhere in the world throughout the economic cycle with the knowledge that they can be financed. Host governments understand this and realize its importance as they look to develop their resources and economies.

# GEOGRAPHIC DIVERSITY - A COMPETITIVE STRENGTH



(percentage of 2005 operations)

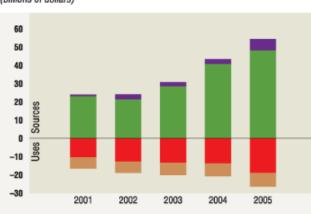


# STRONG CASH FLOWS

Operations

Asset Sales Dividends

(billions of dollars)



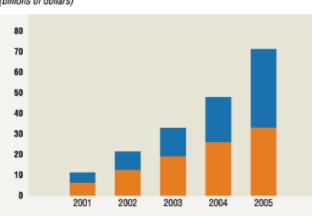
ExxonMobil's Core Objective — Delivering Long-Term Growth in Shareholder Value

Since 2001, we have distributed over \$71 billion to shareholders in dividend payments and share purchases to reduce shares outstanding. Of that, nearly half, or \$33 billion, has been distributed to shareholders via dividends, which have grown 32 percent since the first quarter of 2001 — from \$0.22 to \$0.29 per share per quarter. The Corporation has paid a dividend each year for over a century, and has increased its annual dividend every year since 1983.

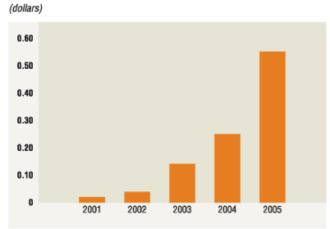
ExxonMobil has distributed over \$38 billion of cash to shareholders through its flexible share purchase program during the past five years. By reducing the number of shares outstanding, we increase the percent ownership of the company that each remaining share represents. Since 2001, we have reduced the number of shares outstanding by 11.5 percent, thereby contributing to increased earnings and cash flow per share.

#### CUMULATIVE DISTRIBUTIONS TO SHAREHOLDERS

 Dividends Share Purchases to Reduce Shares Outstanding (billions of dollars)



# IMPACT OF SHARE REDUCTIONS SINCE 2001 ON EARNINGS PER SHARE



#### **DIVIDEND AND SHAREHOLDER RETURN INFORMATION**

	2005	2004	2003	2002	2001
Net income per common share (dollars)	5.76	3.91	3.24	1.69	2.23
Net income per common share – assuming dilution					
(dollars)	5.71	3.89	3.23	1.68	2.21
Dividends per common share (dollars)					
First quarter	0.27	0.25	0.23	0.23	0.22
Second quarter	0.29	0.27	0.25	0.23	0.23
Third quarter	0.29	0.27	0.25	0.23	0.23
Fourth quarter	0.29	0.27	0.25	0.23	0.23
Total	1.14	1.06	0.98	0.92	0.91
Dividends per share growth (annual percent)	7.5	8.2	6.5	1.1	3.4
Number of common shares outstanding (millions)					
Average	6,266	6,482	6,634	6,753	6,868
Average – assuming dilution	6,322	6,519	6,662	6,803	6,941
Year end	6,133	6,401	6,568	6,700	6,809
Cash dividends paid on common stock (millions of					
dollars)	7,185	6,896	6,515	6,217	6,254
Cash dividends paid to net income (percent)	20	27	30	54	41
Cash dividends paid to cash flow(1)(percent)	15	17	23	29	27
Total return to shareholders (annual percent)	11.7	27.9	20.5	(8.9)	(7.6)
Market quotations for common stock (dollars)					
High	65.96	52.05	41.13	44.58	45.84

Low	49.25	39.91	31.58	29.75	35.01
Average daily close	58.24	45.29	36.14	37.70	41.29
Year-end close	56.17	51.26	41.00	34.94	39.30

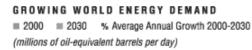
(1) Cash flow from operating activities.

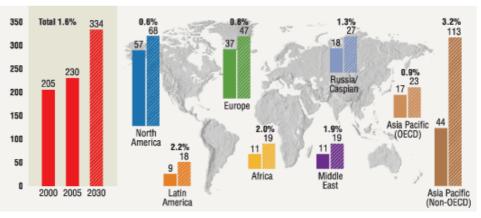
## Energy Outlook - A View to 2030

The next several pages highlight ExxonMobil's global energy outlook from now until 2030. For current and potential shareholders, it provides our view of the fundamentals that underpin world energy use and our business. The outlook provides a strategic framework to aid our evaluation and selection of business opportunities that hold the most promise.

We accept our responsibility to engage in an open, honest, and informed debate about our energy future, grounded in reality, focused on the long term, and intent on finding viable solutions. This outlook summarizes our views, promoting informed discussion among interested parties.

Accordingly, we continue our decades-long practice of preparing a detailed global energy outlook. We continuously update this outlook to ensure that new technologies and trends are considered in addition to past experience.





Key conclusions of our outlook include:

§ By 2030, energy demand will increase almost 50 percent from today's level, driven by economic progress and population growth;

§ Approximately 80 percent of the growth in energy demand will occur in non-OECD(1) nations;

§ Energy efficiency gains, enabled by advanced technologies, will accelerate;

- § Oil, gas, and coal will remain predominant, representing about 80 percent of total energy consumed; access to resources and timely investments remain vital;
- § Increases in fossil fuel use will lead to increases in CO2 emissions, with the vast majority of increases coming from the developing nations;

§ Nuclear power will be a growing option to meet electricity needs; and,

§ Technology advances will remain critical to successfully meeting energy supply and demand challenges.

(1) Organization for Economic Cooperation and Development consists of Australia, Austria, Belgium, Canada, Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Italy, Republic of Korea, Japan, Luxembourg, Mexico, the Netherlands, New Zealand, Norway, Poland, Portugal, Slovak Republic, Spain, Sweden, Switzerland, Turkey, the United Kingdom, and the United States.

## ENERGY NEEDS FOR GROWING POPULATIONS AND ECONOMIC PROGRESS

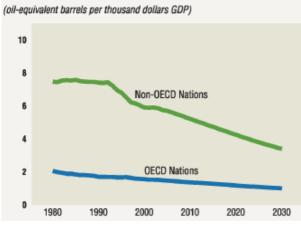
Today, there are nearly 6.5 billion people in the world, with about 80 percent living in non-OECD countries. By 2030, the world's population is expected to reach nearly 8 billion people, with close to 95 percent of this growth occurring in these developing countries.

Our outlook recognizes this growing number of energy users around the world, and their common quest for improved living standards. Achieving broad progress for billions of people means the need for reliable, affordable and cleaner energy supplies will grow. It is our objective to help meet this need.

## ENERGY EFFICIENCY

As global demand for energy rises, we expect significant improvements in energy efficiency. Declining energy intensity, a reflection of improved efficiency, will accelerate as the result of improvements in personal transportation and power generation, driven by the introduction of new technologies, as well as a myriad of other improvements that span the residential, commercial, and industrial sectors.





We expect continuing economic progress, with the global economy doubling in size by 2030. Much of this growth will be driven by the non-OECD nations that account for just over 20 percent of the world's economic output today. However, over the next 25 years, this share will grow to 30 percent, led by the rapidly expanding economies of China, India, Indonesia, and Malaysia. The strong economic growth in the developing nations, along with significant population growth, will drive global energy demand and trade patterns.

#### THE GROWING NEED FOR ENERGY

Today, the world consumes the equivalent of close to 230 million barrels of oil per day. By 2030, we expect the world's energy needs will reach nearly 335 million barrels per day of oil-equivalent, or almost 50 percent more than today, with growth most predominant in the non-OECD countries. Perhaps most significantly, we anticipate energy demand in developing Asia Pacific to grow an average 3.2 percent annually, increasing to a third of the world's total, and equivalent to North America and Europe combined.

Fossil fuels will continue to provide the majority of energy through 2030. These are the only fuels with the scale and flexibility to meet the bulk of our global needs over the next 25 years. Oil and gas combined will represent close to 60 percent of overall energy, comparable to their share today:

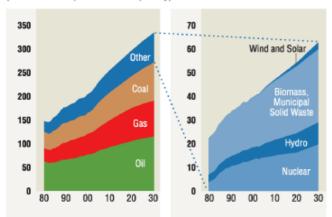
- § We expect oil use to grow at 1.4 percent annually. Significant improvements in vehicle fuel economy will play a key role in dampening demand growth;
- § Natural gas consumption is expected to grow at 1.8 percent annually, driven largely by the strong growth in the demand for electricity around the world; and,
- § Coal use is expected to grow at 1.8 percent annually. Despite its higher CO<sub>2</sub> emissions, large indigenous supplies will make coal an economic preference in many nations, particularly in the Asia Pacific region.

Other energy sources will also be important to meet growing energy needs:

- § Nuclear power will grow on average at 1.4 percent per year, with the largest growth in Asia Pacific, though North America and Europe are anticipated to add new plants late in the outlook period;
- § Hydro power is expected to grow at just under 2 percent per year, with the largest increases in China and India;
- § The use of biomass, including traditional fuels (wood, dung) used in developing countries, and municipal solid waste will grow about 1.3 percent per year; and,
- § Wind and solar energy growth will likely average about 11 percent per year, driven by subsidies and related mandates. Even with this strong projected growth, their share of total energy in 2030 will be only about 1 percent.

#### TOTAL WORLD ENERGY

(millions of oil-equivalent barrels per day)



#### DEMAND FOR OIL

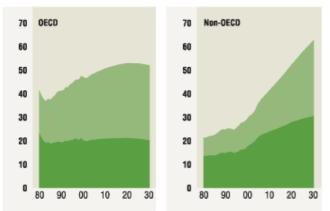
Growth in oil demand will be driven by increasing transportation needs, especially in developing countries. Oil is uniquely suited to transport needs; there is no practical alternative to oil on a global scale in the near term.

By 2030, we expect that the size of the U.S. and European personal vehicle fleets will plateau, while the Asia Pacific fleet will nearly quadruple. Offsetting growth in the fleet size will be continuing incremental improvements in conventional internal combustion engines, as well as gains through emerging technologies such as homogenous charge compression ignition. We also expect to see hybrids play an increasing role over time in the light-duty vehicle fleet. Together, these changes will create significant gains in overall vehicle fuel economy.

# OIL GROWTH LED BY NON-OECD TRANSPORT DEMAND

Other Uses Transportation





# **GROWING GAS DEMAND AND REGIONAL TRADE**

Natural gas demand continues to rise with the increasing need for electricity, and advantages inherent in the high efficiencies of gas-combinedcycle plants and low emissions versus other fuels. Gas demand also has healthy growth opportunities for heat applications by homeowners and industrial users.

While gas is preferred by many consumers, we do expect the growth in demand to be moderated through continuing gains in efficiency, as well as inter-fuel competition.

The global growth in demand for gas will be accompanied by growing international trade, perhaps most noticeably through imports of gas by the mature regions of North America and Europe where local production is expected to decline.

- § In North America, LNG imports are expected to increase to about 25 percent of supply by 2030.
- § In Europe, imports are expected to increase from about 40 percent to approximately 85 percent of supply by 2030. In addition to LNG, pipeline imports will increase from Russia and the Caspian region.
- § Natural gas demand in Asia Pacific will triple over the next 25 years. Local production will meet a large part of this increased demand, but pipeline imports and increased volumes of LNG are expected in the future.

#### **OIL AND GAS SUPPLY**

By 2030, we expect oil and gas demand to be 190 million barrels per day of oil-equivalent. This will require not only finding new sources of production, but extending and expanding production from the sources we know today.

Technology advances are critical not only in improving efficiency, but also to increasing future oil and gas supplies by enabling more effective resource recovery while minimizing costs and environmental effects. Gains continue in the areas of advanced reservoir imaging, drilling, and enhanced recovery technologies. New technology will promote economic development of frontier resources to help ensure adequate supplies of fuels at affordable prices through 2030.

The costs to develop these resources are large. According to the International Energy Agency, the investment required to meet total energy needs worldwide from 2004 to 2030 will be \$17 trillion, with over \$200 billion per year for oil and gas.

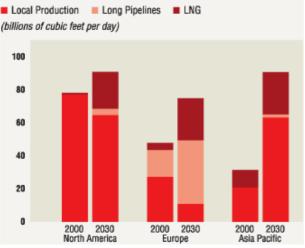
Providing reliable and affordable energy will require more than investment dollars and technology advances by the energy industry. Governments, too, have a vital role in providing access to resources, promoting a stable investment environment, opening markets, reducing barriers to trade, and ensuring timely and efficient permitting processes vital for infrastructure development.

With our leading resource base, financial strength, disciplined investment approach, and superior technology portfolio, we are well-positioned to meet the global needs for substantial investments to develop new energy supplies. These assets will provide us with a sustainable competitive advantage, and help us remain at the forefront in meeting the energy challenges and capitalizing on the opportunities ahead.

# LIQUEFIED NATURAL GAS (LNG)

By 2030, we project the LNG market will change dramatically, with a five-fold increase in volume to nearly 75 billion cubic feet per day. That represents about 15 percent of the total gas market, up from about 5 percent in 2000. The center of global LNG supply will shift from Asia Pacific to the Middle East and West Africa. By 2030, supplies from the Middle East are expected to be about double the supplies from either Africa or Asia Pacific. West Africa's supply contribution will grow, as LNG supplies there quadruple.

# GROWING RELIANCE ON GAS IMPORTS

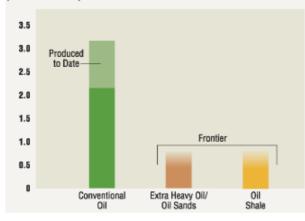


### ABUNDANT OIL RESOURCES EXIST

In assessing global demand for oil, we also take into account the worldwide oil resources that will supply this demand. We estimate recoverable worldwide conventional oil resources at 3.2 trillion barrels, with additional frontier resources (extra heavy oil, oil sands, oil shale) bringing this total to 4 to 5 trillion barrels. Of this amount, approximately 1 trillion barrels have been produced. These global resources will support liquids production growth through at least the 2030 time horizon, with growing contributions from OPEC countries and the Russia/Caspian region.

# RECOVERABLE OIL RESOURCES

(trillions of barrels)



# Technology

Our unwavering commitment to research underscores a fundamental belief that technology is absolutely vital to our effort to provide reliable and affordable energy supplies. Increasingly, proprietary technology solutions are a key differentiating factor for ExxonMobil. As a result, ExxonMobil maintains one of the industry's largest research and development efforts with over \$700 million spent in 2005 and \$3.2 billion spent since 2001. We emphasize proprietary solutions that solve critical business challenges and pursue research into proprietary breakthrough technologies that will not only enhance existing businesses, but provide step changes in ExxonMobil's competitive position.

## UPSTREAM TECHNOLOGY

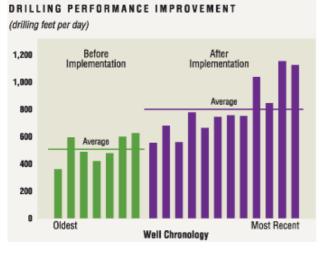
ExxonMobil has consistently maintained a robust Upstream research program responsive to both current business challenges and emerging opportunities. The overriding goal of this research is maximizing value through integration across the life cycle of our Upstream assets, from developing new concepts for finding hydrocarbons to maximizing recovery from fields that have produced for decades. Rather than targeting only incremental improvements, we focus on the fundamental science that can also lead to significant advances in our technical capability. This focus on fundamental science, a willingness to undertake higher-risk breakthrough research, and our ability to integrate and apply these advanced technologies continues to provide ExxonMobil with a sustainable competitive advantage.

## MAXIMIZING DRILLING PERFORMANCE

ExxonMobil is a leader in bridging the gap between fundamental science and operational practices to lower costs and accelerate production. An example is the new Fast Drill Process (FDP), which has resulted in significant performance improvements to ExxonMobil's drilling operations. For a given section of a well, a greater-than-two-fold increase in drilling penetration rates is being achieved, leading to consistent and repeatable improvements of as much as 35 percent over the entire well. FDP is uniquely tailored to ExxonMobil's organization and is enhanced by our ability to rapidly capture knowledge and transfer it globally as a best practice.

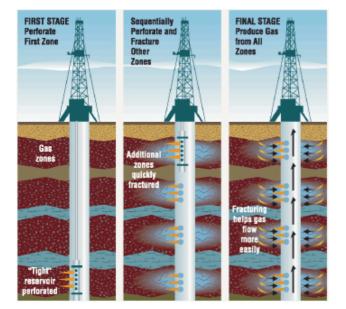
This physics-based process combines real-time digital analysis of the drilling system's energy consumption with a structured approach to well planning and design to ensure that a well is drilled as efficiently and quickly as possible.

## FAST DRILL PROCESS-



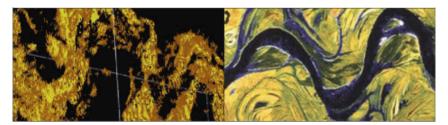
# BREAKTHROUGH TECHNOLOGY UNLOCKS TIGHT GAS

Worldwide, enormous quantities of natural gas are locked up in "tight" reservoirs characterized by very low flow rates. Many of these resources have been known to industry for decades, but have been categorized as "uneconomic" due to the cost required to effectively connect the gas in the reservoir to a wellbore. ExxonMobil has developed and patented industry-leading technologies to unlock these tight gas resources. Our multi-zone stimulation technology (MZST) rapidly creates numerous fractures (cracks) in the reservoir rock so that gas can flow more easily to the wellbore. Compared to conventional approaches, MZST provides a dramatic improvement in our ability to quickly execute many high-quality fractures. In recognition of this breakthrough, MZST was awarded the Platts 2005 Global Energy Award for the Most Innovative Commercial Technology of the Year.



#### **OPTIMIZING THE DEVELOPMENT**

Optimum development of a discovered resource requires an accurate description of the hydrocarbon-bearing reservoir rock. ExxonMobil uses proprietary technology, based on fundamental physical relationships, to extract reservoir properties from seismic data. The seismic image (below, left) shows an ancient channel off the coast of West Africa that is buried a mile beneath the Earth's surface. This channel, which is similar to the modern river shown below right, contains a recently discovered oil and gas field. All of the yellow and brown coloration on the seismic image shows high-quality, sand-prone reservoir. This detailed information is being used to position production wells for maximum hydrocarbon recovery from this complex reservoir.



#### ENHANCED OIL RECOVERY (EOR)

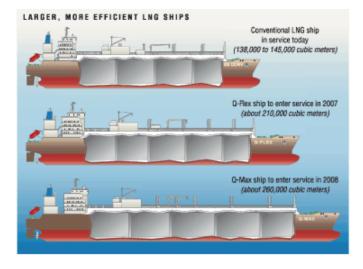
ExxonMobil has maintained a continuous research program in enhanced oil recovery (EOR) for over 30 years encompassing a wide variety of techniques, including gas injection, chemical flooding, and thermal recovery. These technologies are being applied in sandstone and carbonate fields to maximize recovery from our producing assets around the world. ExxonMobil participates in projects accounting for about 40 percent of the world's gas-injection EOR production, and our Cold Lake operation in Canada is the world's largest thermal bitumen recovery project.

Our EOR approach integrates fundamental research on process physics with laboratory and simulation studies. At our Upstream Research Center in Houston, we have industry's only laboratory capable of testing multiphase flow through full-size rock cores at subsurface temperature and pressure conditions.

### **NEXT-GENERATION LNG SHIPS**

ExxonMobil and its joint-venture partner Qatar Petroleum will soon transport natural gas to global markets much more efficiently than ever before. Advances in liquefied natural gas (LNG) technologies are enabling us to combine industry firsts in large LNG production plants and large LNG ships to achieve world-class economies of scale for Qatar's North Field gas resource.

*EMpact* is a proprietary technology enabling a new generation of LNG ships that are significantly larger than any in service today. *EMpact* integrates laboratory testing with computer analysis, providing the capability to analyze the complex forces inside a ship's cargo tanks during transport across the open ocean. With *EMpact*, we are able to ensure that larger LNG ships will have the same or a higher degree of mechanical integrity than that already proven in today's conventional-size LNG ships.



# DOWNSTREAM AND CHEMICAL TECHNOLOGY

Technology is a critical enabler for the Downstream and Chemical businesses providing the means to creatively meet the needs of the marketplace and sustain competitive advantage. The scientists and engineers at ExxonMobil work in collaborative teams with their business partners and utilize state-of-the-art research techniques to develop innovative products and new and improved processes for increasing the efficiency of our manufacturing operations. Key areas of focus include: lower costs, advantaged feed, higher-value products, and technology enablers.

# LOWER COSTS

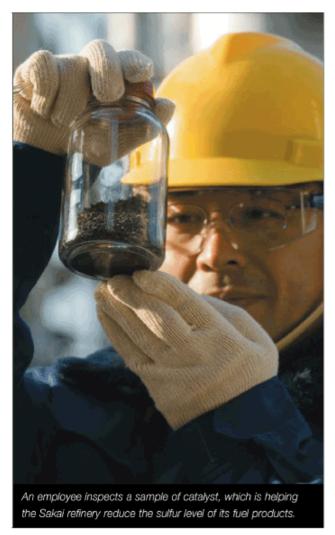
Catalysts speed up chemical reactions, generally without being consumed in the process. ExxonMobil has a long history of developing and applying these remarkable materials to enhance the performance of our refining and chemical processes. Our catalyst technology, such as that used for low-sulfur gasoline and for low-sulfur diesel fuel, enables us to meet new, more stringent product specifications at minimum investment. The value of our catalyst technology is enhanced and regularly validated through our licensing business.

Ceramic metallics, or cermets, allow us to reduce the cost of our processes. These unique materials have superior resistance to erosion – up to 5 to 10 times that of conventional materials. We are deploying these new materials in critical components of our manufacturing facilities to improve onstream service and reduce maintenance costs.

Our latest-generation xylene isomerization technology, *XyMax*, uses advances in zeolite catalysis to provide superior selectivity, and yield broad operating flexibility, as well as the opportunity to debottleneck plant operations.

Lower costs are also achieved through process technology and scale. We built and continue to operate the largest steam-cracking furnace in the world at Baytown, Texas (200 thousand tons per year). Our LRT-2 furnace technology operates with industry-leading ethane conversion and ethylene yields.

Through operations excellence and plant scale, our high-pressure polyethylene process provides a sizable capital and operating cost advantage.



# ADVANTAGED FEED

Technology helps us reduce raw material costs and take advantage of lower cost, difficult-to-process feedstocks. By optimizing the selection and use of raw materials across our global network of refineries and chemical plants we can significantly reduce our cost and improve operating margin.

ExxonMobil has developed unique capabilities to analyze candidate feedstocks, and model the chemistry of our manufacturing processes at the molecular level. Combining this with a comprehensive suite of state-of-the-art optimization tools allows us to achieve optimal raw material and manufacturing utilization.

Our unique capability to characterize heavy crudes also enables significant improvement in delayed cokers that convert these low-value molecules into higher-value products. Molecular characterization allows optimum selection and blending of crude slates to control coke type so that we make a more free-flowing coke product that can be readily removed from the coke drum without costly shutdowns.

In the steam-cracking area, we continue to expand the flexibility of our process towards heavier, lower-cost feeds. The proprietary technology employed is relatively new, and we believe it is unmatched in the industry. The savings are significant, since feedstock represents about 45 percent of olefin steam-cracking costs. Likewise, in the high-growth paraxylene business, proprietary *TransPlus* technology has improved the flexibility of our aromatics process, allowing heavy aromatics streams to be processed and upgraded.

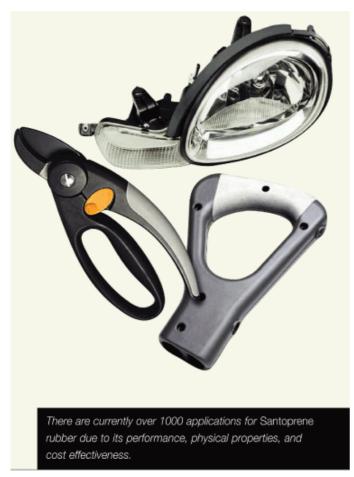
#### **HIGHER-VALUE PRODUCTS**

We continue to extend the performance advantage of our industry-leading *Mobil 1* family of premium motor oils. Our new *Mobil 1* global formulation provides improved fuel economy and better engine protection versus the previous generation of technology. In addition, *Mobil 1 Extended Performance* motor oil was launched in early 2005 offering guaranteed 15 thousand-mile oil drain intervals. We also worked with key original equipment manufacturers to develop *Mobil 1 ESP Formula* (emission system protection), which provides improved protection of the most sophisticated vehicle emissions system components.

In the polymers area, several generations of new product families have resulted from the application of our metallocene catalyst technology. Our metallocene-based, linear low-density polyethylene, *Exceed*, delivers superior strength with excellent clarity and gloss. Recently developed grades are ideal for packaging frozen foods more quickly with less energy.

Superior co-extrusion technology is the basis for the stretch hood *Nexxstar* resin packaging films, which have outstanding toughness and exceptional clarity that enable bar-code reading and branding with no additional labels. These unique, custom-designed films enable higher processing speeds and provide excellent packaging integrity.

Santoprene rubber is our flagship brand of engineering thermoplastic elastomers. Applications for this resilient, flexible, and easily processed material are continuously expanding. Manufacturers can also reprocess *Santoprene* scrap and overruns, providing environmental benefits through lower energy use and reduced waste.



## **TECHNOLOGY ENABLERS**

High throughput experimentation (HTE) is a combination of technologies associated with experimental design, automated materials synthesis and testing, and advanced data analysis. HTE is capable of speeding up research by up to two orders of magnitude. We use computer-driven robotics to quickly generate many new materials for automated testing in miniaturized equipment that simulates the key conditions of full-scale processing units. This allows us to rapidly screen thousands of candidate materials to find the two or three that are promising for commercial application – work that can now be done in days or weeks versus weeks or months previously.

In order to keep the technology pipeline full, we also have a global breakthrough research process that identifies technology-based opportunities that have the potential to create a significant improvement in performance. This is a disciplined, business-driven process that is designed to generate many ideas and then reduce these to concepts that can be rapidly evaluated, with the best becoming technology projects. As a result of this disciplined process, we have identified and are developing several breakthrough projects.



The use of HTE tools and capabilities has been rapidly expanded across our Downstream and Chemical laboratories. Even more capabilities will be added in 2006.

Safety, Health & Environment

# We maintain our commitment to high standards of safety, security, health, and environmental care. Our delivered performance demonstrates that commitment.

#### 2005 HIGHLIGHTS

- § Industry-leading safety performance.
- § Best-ever energy performance in Refining and Chemical operations.
- § Cogeneration capacity increased by 12 percent.
- § Fewest spills on record.

"...we further believe ExxonMobil to be among industry leaders in the extent to which environmental management considerations have been integrated into its business processes for ongoing operations and for the planning and development of new projects."

Lloyd's Register Quality Assurance

## **GUIDING PRINCIPLE**

ExxonMobil is committed to maintaining high standards of safety, security, health, and environmental care. We comply with all applicable environmental laws and regulations as a minimum standard, and we apply responsible standards where laws and regulations do not exist. Our goal is to drive injuries, illnesses, and operational incidents with environmental impact to zero. To reach that goal, ExxonMobil's technology organization spent nearly \$150 million in 2005 supporting safety, health, and environmental initiatives, including both internal and external work by leading scientists.

The products we produce are essential to society. ExxonMobil has shown that we can produce them while protecting the health and safety of people, and safeguarding the environment.

## **RISK MANAGEMENT**

Risks are inherent in the energy and petrochemical businesses, including risks associated with safety, security, health, and the environment. ExxonMobil recognizes these risks and takes a systematic approach to mitigate their impact. Providing energy to the growing world safely and in an environmentally responsible manner is a responsibility we take very seriously. The same rigor and discipline that underpin our investment program are also used in our approach to the management of our performance in safety, security, health, and the environment.

To attain this goal, we employ a disciplined, systematic approach we call OIMS — our Operations Integrity Management System. OIMS was developed by ExxonMobil to provide a framework for managing safety, health, security, and environmental risks. It is used at our facilities worldwide. OIMS enables us to measure progress and ensure management accountability for results in these areas. We are pleased that Lloyd's Register Quality Assurance has recognized OIMS as meeting all requirements of the International Organization for Standardization's standard for environmental management systems (ISO 14001).

#### ENVIRONMENT

ExxonMobil is committed to achieving excellent environmental performance in each of our businesses to *Protect Tomorrow. Today.* We operate responsibly wherever we do business by implementing scientifically sound, practical solutions that consider environmental imperatives and the economic needs of the communities in which we operate. The company has a straightforward framework to guide our environmental practices. In addition to the consistent use of OIMS and careful adherence to all applicable laws and regulations, business lines are expected to:

- § Deliver superior environmental performance, which will lead to competitive advantage;
- § Continually improve performance and drive incidents with environmental impact to zero; and,
- § Achieve industry leadership in key environmental performance areas.

Implementation of our environmental management system contained within OIMS includes the use of Environmental Business Planning (EBP). EBP is an annual process used by businesses to update environmental strategies and improvement plans, and integrate them into business strategies and plans. Businesses identify key environmental drivers, set specific objectives, and establish specific improvement steps, including both projects and procedures, to reach those objectives. The process includes both setting environmental improvement goals for each business and reporting performance to senior management.

ExxonMobil incorporates efficiency improvements and emissions reductions into the routine operation of our business, as well as into the design of new facilities. Through our proprietary Global Energy Management System (GEMS), launched in 2000, we have identified opportunities to improve energy efficiency by 15 percent. To date, we have captured 50 percent of these savings. Since implementation, refining and steam-cracking operations have improved energy efficiency each year. Changes introduced through GEMS are already avoiding greenhouse gas (GHG) emissions of approximately 7 million metric tons per year.

# ADDITIONAL INFORMATION

For more information regarding our commitment to safety, security, health, and the environment, refer to the following documents available on our Web site at *exxonmobil.com*.

§ Corporate Citizenship Report (CCR) § Tomorrow's Energy

This is roughly equivalent to removing 1 million cars from U.S. roads. These changes have also reduced energy costs by about \$500 million per year, showing that environmental leadership can create a competitive business advantage.

ExxonMobil recognizes that the impact of GHG emissions on society and ecosystems may prove to be significant. To address these risks, we are taking actions to reduce energy use and emissions in our operations:

- § ExxonMobil is an industry leader in the use of cogeneration, a much more efficient way to make power and steam. In the past two years, we have added 800 megawatts of capacity, representing an investment of approximately \$1 billion. Our cogeneration capacity is equivalent to reducing GHG emissions by 9 million metric tons per year versus less efficient alternatives, which is equivalent to removing more than 1 million cars from U.S. roads.
- § We are among the world's largest investors in liquefied natural gas (LNG) technology. LNG allows clean-burning natural gas supplies to reach distant markets where it can replace existing energy sources, such as coal.
- § In Nigeria, we have made significant progress on a project to reduce nonessential flaring. With the start-up of the earliest projects, flaring will begin to diminish in 2006. As a result of full project implementation by 2008, GHG emissions from our Nigerian operations are expected to decrease by about 7 million metric tons per year representing a reduction of 5 percent of our worldwide GHG emissions.

ExxonMobil's commitment to environmental progress is supported by our investment in research and technologies to reduce emissions. We are working with vehicle manufacturers, Toyota and Caterpillar, on separate programs to develop advanced fuels and engine systems that are economic and have broad application. We are committed to further development of breakthrough technology to reduce GHG emissions through research projects, including initiating the Global Climate and Energy Project (GCEP) led by Stanford University. This program is the largest-ever independent research effort to identify low greenhouse-gas energy technology. For more information, refer to the Web site *gcep.stanford.edu*.

# SAFETY AND HEALTH

ExxonMobil has many business priorities, but there is none greater than the safety of our workplaces. We believe that providing a safe work environment for our employees, contractors, and communities contributes to and is indicative of superior performance in other aspects of our operations. Since 1994, we have reduced lost-time incidents by a factor of ten.

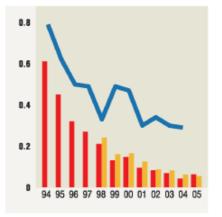
We place great emphasis on preparations to respond quickly and effectively to incidents. In 2005, we conducted seven major regional emergency response drills. But as we were reminded last autumn, no amount of risk management can prevent natural disasters. As Hurricanes Katrina and Rita tore through the U.S. Gulf region, our employees showed tremendous skill, competence, and bravery, often in the face of tremendous personal loss. They accomplished enormous feats in preventing and repairing hurricane damage to our onshore and offshore facilities. In addition, they were instrumental in maintaining fuel supplies to affected areas, and in helping the return to service of the vital Gulf Coast energy infrastructure – all in a safe and environmentally responsible manner.

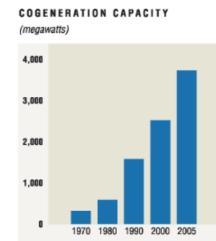
As a business with major African oil and gas production, retail, marketing and distribution activities, ExxonMobil is aware of the devastating impact of malaria. Malaria is a disease that is preventable, treatable, and controllable, yet every year there are at least 300 million acute cases worldwide. In Africa, a child dies from malaria every 30 seconds. ExxonMobil is addressing this plight head-on through its Africa Health Initiative. Through this initiative, ExxonMobil gave \$10 million in 2005 to fund health programs to fight malaria.

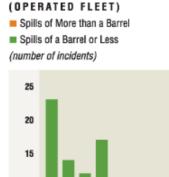
# INDUSTRY-LEADING SAFETY

- Lost-Time Injuries and Illnesses
- ExxonMobil Employees
- ExxonMobil Contractors
- U.S. Petroleum Industry Benchmark<sup>(1)</sup>

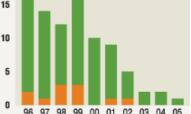
(incidents per 200,000 work hours)







MARINE SPILLS

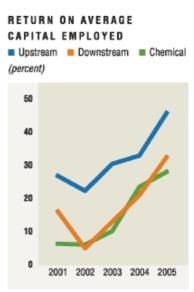


(1) Employee safety data from participating American Petroleum Institute companies (2005 industry data not available at time of publication).

# FUNCTIONAL EARNINGS

		2005 0	Nuertere						
(millions of dollars)	First	Second	uarters Third	Fourth	2005	2004	2003	2002	2001
Net Income (U.S. GAAP)	11100	occond	THIC	round	2000	2004	2000	2002	2001
Upstream									
United States	1,353	1,389	1,671	1,787	6,200	4,948	3,905	2,524	3,933
Non-U.S.	3,701	3,519	5,678	5,251	18,149	11,727	10,597	7,074	6,803
Total	5,054	4,908	7,349	7,038	24,349	16,675	14,502	9,598	10,736
Downstream									
United States	645	999	1,109	1,158	3,911	2,186	1,348	693	1,924
Non-U.S.	808	1,022	1,019	1,232	4,081	3,520	2,168	607	2,303
Total	1,453	2,021	2,128	2,390	7,992	5,706	3,516	1,300	4,227
Chemical									
United States	492	343	70	281	1,186	1,020	381	384	298
Non-U.S.	940	471	402	944	2,757	2,408	1,051	446	409
Total	1,432	814	472	1,225	3,943	3,428	1,432	830	707
Corporate and financing	(79)	(103)	(29)	57	(154)	(479)	1,510	(442)	(142)
Merger expenses Discontinued operations	_	_	_	_	_	_	_	(275) 449	(525) 102
Extraordinary gain	_	_	_	_	_	_		449	215
Accounting change			_	_	_	_	550	_	215
Net income (U.S. GAAP)	7,860	7,640	9,920	10,710	36,130	25,330	21,510	11,460	15,320
Vet income per common	1,000	7,040	3,320	10,710	56,150	20,000	21,010	11,400	10,020
share (dollars)	1.23	1.21	1.60	1.72	5.76	3.91	3.24	1.69	2.23
Net income per common	1.20	1,21	1.00	1.72	5.70	0.01	0.24	1.05	2.20
share — assuming									
dilution (dollars)	1.22	1.20	1.58	1.71	5.71	3.89	3.23	1.68	2.21
·									
Merger Effects, Discontinue	d Operations.	Accounting Cha	ange, and Othe	r Special Items					
Upstream			<b>j</b> .,						
United States	_	_	_	_	_	_	_	_	_
Non-U.S.	_	_	1,620	_	1,620	_	1,700	(215)	_
Total	—	—	1,620	_	1,620	_	1,700	(215)	_
Downstream									
United States	—	(200)	—	—	(200)	(550)	—	—	—
Non-U.S.	310	—	—		310		_	_	—
Total	310	(200)	_	—	110	(550)	—	—	_
Chemical									
United States	_	_	_	_	_	_	_	_	_
Non-U.S.	150	_	—	390	540	—	—	—	_
Total	150	_		390	540	_		-	
Corporate and financing	_	_	—	_	—	—	2,230		
Merger expenses	_	-	-	_	-	_	-	(275)	(525)
Discontinued operations	—	-	—	_	_	—	—	449	102
Extraordinary gain	-	-	-	-	_	-		-	215
Accounting change			_			—	550		
Corporate total	460	(200)	1,620	390	2,270	(550)	4,480	(41)	(208)
Earnings Excluding Merger	Effects, Disco	ntinued Operati	ons, Accountin	g Change, and (	Other Special Ite	<b>ms</b> <sup>(1)</sup>			
Upstream									
United States	1,353	1,389	1,671	1,787	6,200	4,948	3,905	2,524	3,933
Non-U.S.	3,701	3,519	4,058	5,251	16,529	11,727	8,897	7,289	6,803
Total	5,054	4,908	5,729	7,038	22,729	16,675	12,802	9,813	10,736
Downstream	6.45	1 100	1 100	4 450	4	0 700	1.040	<u> </u>	1.004
United States	645	1,199	1,109	1,158	4,111	2,736	1,348	693	1,924
Non-U.S. Total	498	1,022	1,019	1,232	3,771	3,520	2,168	607 1 300	2,303
Chemical	1,143	2,221	2,128	2,390	7,882	6,256	3,516	1,300	4,227
United States	492	343	70	281	1,186	1,020	381	384	298
Non-U.S.	790	471	402	554	2,217	2,408	1,051	446	409
Total	1,282	814	402	835	3,403	3,428	1,432	830	707
Corporate and financing	(79)	(103)	(29)	57	(154)	(479)	(720)	(442)	(142)
Corporate total	7,400	7,840	8,300	10,320	33,860	25,880	17,030	11,501	15,528
Earnings per common									-
	1.16	1.24	1.34	1.66	5.40	3.99	2.57	1.70	2.27
share (dollars)									
Earnings per common									
share (dollars) Earnings per common share — assuming dilution (dollars)	1.15	1.23	1.32	1.65	5.35	3.97	2.56	1.69	2.25

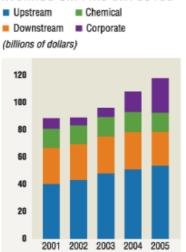
(1) See Frequently Used Terms on pages 88 through 91.



# RETURN ON AVERAGE CAPITAL EMPLOYED (1) BY BUSINESS

(percent)	2005	2004	2003	2002	2001
Upstream		2001	2000	2002	2002
United States	46.0	37.0	28.9	19.0	30.4
Non-U.S.	45.6	31.5	31.0	23.7	25.1
Total	45.7	32.9	30.4	22.3	26.8
Downstream					
United States	58.8	28.6	16.7	8.6	25.0
Non-U.S.	22.6	18.0	11.5	3.4	12.4
Total	32.4	21.0	13.0	5.0	16.1
Chemical					
United States	23.1	19.4	7.3	7.3	7.2
Non-U.S.	30.9	25.7	11.8	5.3	5.8
Total	28.0	23.5	10.2	6.1	6.4
Corporate and financing	NA	NA	NA	NA	NA
Discontinued operations	—			63.2	7.2
Corporate total	31.3	23.8	20.9	13.5	17.8

(1) Capital employed consists of shareholders' equity and their share of consolidated debt, including ExxonMobil's share of amounts applicable to equity companies. See Frequently Used Terms on pages 88 through 91.



#### AVERAGE CAPITAL EMPLOYED

# AVERAGE CAPITAL EMPLOYED (1) BY BUSINESS

(millions of dollars)	2005	2004	2003	2002	2001
Upstream					
United States	13,491	13,355	13,508	13,264	12,952
Non-U.S.	39,770	37,287	34,164	29,800	27,077
Total	53,261	50,642	47,672	43,064	40,029
Downstream					
United States	6,650	7,632	8,090	8,060	7,711

Non-U.S.	18,030	19,541	18,875	17,985	18,610
Total	24,680	27,173	26,965	26,045	26,321
Chemical					
United States	5,145	5,246	5,194	5,235	5,506
Non-U.S.	8,919	9,362	8,905	8,410	8,333
Total	14,064	14,608	14,099	13,645	13,839
Corporate and financing	24,956	14,916	6,637	4,878	6,399
Discontinued operations	—	_		710	1,412
Corporate total	116,961	107,339	95,373	88,342	88,000
Average capital employed applicable to					
equity companies included above	20,256	18,049	15,587	14,001	13,902

(1) Average capital employed is the average of beginning- and end-of-year business segment capital employed. See Frequently Used Terms on pages 88 through 91.

# CAPITAL AND EXPLORATION EXPENDITURES (1)

(millions of dollars)	2005	2004	2003	2002	2001
Upstream					
Exploration					
United States	297	248	275	295	471
Non-U.S.	1,396	1,035	940	1,015	1,188
Total	1,693	1,283	1,215	1,310	1,659
Production <sup>(2)</sup>	,	·		·	· · · · · ·
United States	1,841	1,669	1,842	2,057	1,947
Non-U.S.	10,844	8,629	8,758	6,949	5,157
Total	12,685	10,298	10,600	9,006	7,104
Power and Coal		,		-,	.,
United States	4	5	8	5	5
Non-U.S.	88	129	165	73	48
Total	92	134	173	78	53
Total Upstream	14,470	11,715	11,988	10,394	8,816
	1	, -	,	- ,	- ,
Downstream					
Refining					
United States	497	550	998	670	524
Non-U.S.	871	774	768	685	514
Total	1,368	1,324	1,766	1,355	1,038
Marketing					
United States	217	201	216	255	370
Non-U.S.	859	811	739	761	836
Total	1,076	1,012	955	1,016	1,206
Pipeline/Marine					
United States	39	24	30	55	67
Non-U.S.	12	45	30	24	11
Total	51	69	60	79	78
Total Downstream	2,495	2,405	2,781	2,450	2,322
Chemical					
United States	243	262	333	575	432
Non-U.S.	411	428	359	379	440
Total Chemical	654	690	692	954	872
Other Operations and Administrative					
United States	80	66	64	45	126
Non-U.S.	00	9	04	45 32	32
Total other operations and administrative		9 75	64	77	158
Total other operations and administrative	00	75	04	11	130
Discontinued Operations					
Non-U.S.	_		_	80	143
	17,699	14,885	15,525		
Total capital and exploration expenditures	11,099	14,885	10,525	13,955	12,311

(1) See Frequently Used Terms on pages 88 through 91.

(2) Including related transportation.

# TOTAL CAPITAL AND EXPLORATION EXPENDITURES BY GEOGRAPHY

(millions of dollars)	2005	2004	2003	2002	2001
United States	3,218	3,025	3,766	3,957	3,942
Canada	1,599	1,546	1,601	1,513	1,262
Europe	2,829	2,845	3,046	2,919	2,564
Africa	3,815	3,330	3,657	2,405	1,585
Asia Pacific/Middle East	3,241	2,168	2,046	1,863	1,681
Russia/Caspian	2,656	1,650	1,184	893	553
Other	341	321	225	405	724
Total worldwide	17,699	14,885	15,525	13,955	12,311

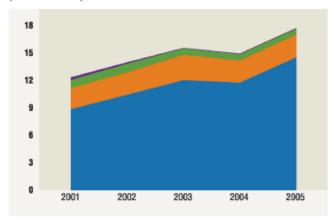
DISTRIBUTION OF CAPITAL AND EXPLORATION EXPENDITURES

(millions of dollars)	2005	2004	2003	2002	2001
Consolidated Companies' Expenditures					
Capital expenditures	13,792	11,901	12,857	11,499	9,943
Exploration costs charged to expense					
United States	157	192	256	220	213
Non-U.S.	795	891	735	679	941
Depreciation on support equipment <sup>(1)</sup>	12	15	19	21	21
Total exploration expenses	964	1,098	1,010	920	1,175
Total consolidated companies' capital and exploration expenditures					
(excluding depreciation on support equipment)	14,744	12,984	13,848	12,398	11,097
ExxonMobil's Share of Non-Consolidated Companies' Expenditures					
Capital expenditures	2,938	1,865	1,651	1,518	1,203
Exploration costs charged to expense	17	36	26	39	11
Total non-consolidated companies' capital and					
exploration expenditures	2,955	1,901	1,677	1,557	1,214
Total capital and exploration expenditures	17,699	14,885	15,525	13,955	12,311

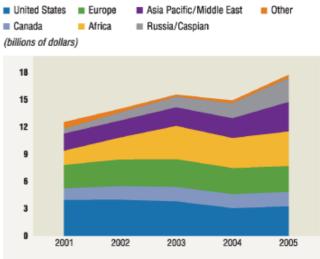
(1) Not included as part of total Capital and Exploration Expenditures, but included as part of Exploration Expenses in the Summary Statement of Income, page 22.

#### FUNCTIONAL CAPEX DISTRIBUTION

Upstream Downstream Chemical Corporate and Financing (billions of dollars)



#### GEOGRAPHIC CAPEX DISTRIBUTION



## NET INVESTMENT IN PROPERTY, PLANT, AND EQUIPMENT AT YEAR END

(millions of dollars)	2005	2004	2003	2002	2001
Upstream					
United States	16,222	16,410	16,992	16,924	16,697
Non-U.S.	46,595	45,603	41,735	34,772	29,980
Total	62,817	62,013	58,727	51,696	46,677
Downstream					
United States	9,334	9,408	9,714	9,238	9,012
Non-U.S.	18,695	20,402	19,852	17,682	16,548
Total	28,029	29,810	29,566	26,920	25,560
Chemical					
United States	4,685	4,887	5,068	5,155	5,079
Non-U.S.	4,619	5,162	5,047	4,754	4,611
Total	9,304	10,049	10,115	9,909	9,690
Other/discontinued operations	6,860	6,767	6,557	6,415	7,675
Total net investment	107,010	108,639	104,965	94,940	89,602

## DEPRECIATION AND DEPLETION EXPENSES

(millions of dollars)	2005	2004	2003	2002	2001
(millions of dollars)	2005	2004	2003	2002	2001
Upstream					
United States	1,293	1,453	1,571	1,597	1,447
Non-U.S.	5,407	4,758	4,072	3,551	3,221
Total	6,700	6,211	5,643	5,148	4,668
Downstream					
United States	615	618	601	583	598
Non-U.S.	1,611	1,646	1,548	1,399	1,476
Total	2,226	2,264	2,149	1,982	2,074
Chemical					
United States	416	408	410	414	408
Non-U.S.	410	400	368	348	289
Total	826	808	778	762	697
Other	501	484	477	418	409
Total depreciation and depletion expenses	10,253	9,767	9,047	8,310	7,848

#### OPERATING COSTS EXCLUDING MERGER EXPENSES AND DISCONTINUED OPERATIONS (1)

(millions of dollars)	2005	2004	2003	2002	2001
Production and manufacturing expenses	26,819	23,225	21,260	17,831	17,743
Selling, general, and administrative	14,402	13,849	13,396	12,356	12,898
Depreciation and depletion	10,253	9,767	9,047	8,310	7,848
Exploration	964	1,098	1,010	920	1,175
Subtotal	52,438	47,939	44,713	39,417	39,664
ExxonMobil's share of equity company expenses	4,520	4,209	3,937	3,800	3,832
Total operating costs	56,958	52,148	48,650	43,217	43,496

(1) See Frequently Used Terms on pages 88 through 91.

#### SUMMARY BALANCE SHEET AT YEAR END

(millions of dollars)	2005	2004	2003	2002	2001
Assets					
Current assets					
Cash and cash equivalents	28,671	18,531	10,626	7,229	6,547
Cash and cash equivalents – restricted	4,604	4,604	·	·	
Notes and accounts receivable, less estimated	,				
doubtful amounts	27,484	25,359	24,309	21,163	19,549
Inventories					
Crude oil, products, and merchandise	7,852	8,136	7,665	6,827	6,743
Materials and supplies	1,469	1,351	1,292	1,241	1,161
Prepaid taxes and expenses	3,262	2,396	2,068	1,831	1,681
Total current assets	73,342	60,377	45,960	38,291	35,681
Investments and advances	20,592	18,404	15,535	12,111	10,768
Property, plant, and equipment, at cost, less	,				
accumulated depreciation and depletion	107,010	108,639	104,965	94,940	89,602
Other assets, including intangibles – net	7,391	7,836	7,818	7,302	7,123
Total assets	208,335	195,256	174,278	152,644	143,174
Liabilities					
Current liabilities					
Notes and loans payable	1,771	3,280	4,789	4,093	3,703
Accounts payable and accrued liabilities	36,120	31,763	28,445	25,186	22,862
Income taxes payable	8,416	7,938	5,152	3,896	3,549
Total current liabilities	46,307	42,981	38,386	33,175	30,114
Long-term debt	6,220	5,013	4,756	6,655	7,099
Annuity reserves	10,220	10,850	9,609	11,202	7,331
Accrued liabilities	6,434	6,279	5,283	5,252	5,144
Deferred income tax liabilities	20,878	21,092	20,118	16,484	16,359
Deferred credits and other long-term obligations	3,563	3,333	2,829	2,511	1,141
Equity of minority and preferred shareholders in					
affiliated companies	3,527	3,952	3,382	2,768	2,825
Total liabilities	97,149	93,500	84,363	78,047	70,013
Shareholders' Equity					
Benefit plan related balances	(1,266)	(1,014)	(634)	(450)	(159)
Common stock without par value	5,743	5,067	4,468	4,217	3,789
Earnings reinvested	163,335	134,390	115,956	100,961	95,718
Accumulated other nonowner changes in equity					
Cumulative foreign exchange translation					
adjustment	979	3,598	1,421	(3,015)	(5,947)
Minimum pension liability adjustment	(2,258)	(2,499)	(2,446)	(2,960)	(535)
Unrealized gains/(losses) on stock investments	—	428	511	(79)	(108)
Common stock held in treasury	(55,347)	(38,214)	(29,361)	(24,077)	(19,597)
Total shareholders' equity	111,186	101,756	89,915	74,597	73,161
Total liabilities and shareholders' equity	208,335	195,256	174,278	152,644	143,174

The information in the Summary Statement of Income (for 2003 to 2005), the Summary Balance Sheet (for 2004 and 2005), and the Summary Statement of Cash Flows (for 2003 to 2005), shown on pages 21 through 23, corresponds to the information in the Consolidated Statement of Income, Consolidated Balance Sheet, and the Consolidated Statement of Cash Flows in the financial statements of ExxonMobil's 2006 Proxy Statement. For complete consolidated financial statements, including notes, please refer to pages A24 through A51 of ExxonMobil's 2006 Proxy Statement. See also management's discussion and analysis of financial condition and results of operations and other information on pages A7 through A21 of the 2006 Proxy Statement.

#### SUMMARY STATEMENT OF INCOME

(millions of dollars)	2005	2004	2003	2002	2001
Revenues and Other Income					
Sales and other operating revenue(1)(2)	358,955	291,252	237,054	200,949	208,715
Income from equity affiliates	7,583	4,961	4,373	2,066	2,174
Other income	4,142	1,822	5,311	1,491	1,896
Total revenues and other income	370,680	298,035	246,738	204,506	212,785
Costs and Other Deductions					
Crude oil and product purchases	185,219	139,224	107,658	90,950	92,257
Production and manufacturing expenses	26,819	23,225	21,260	17,831	17,743
Selling, general, and administrative expenses	14,402	13,849	13,396	12,356	12,898
Depreciation and depletion	10,253	9,767	9,047	8,310	7,848
Exploration expenses, including dry holes	964	1,098	1,010	920	1,175
Merger-related expenses	_	_	_	410	748
Interest expense	496	638	207	398	293
Excise taxes(1)	30,742	27,263	23,855	22,040	21,907
Other taxes and duties	41,554	40,954	37,645	33,572	33,377
Income applicable to minority and preferred interests	799	776	694	209	569
Total costs and other deductions	311,248	256,794	214,772	186,996	188,815
Income before income taxes	59,432	41,241	31,966	17,510	23,970
Income taxes	23,302	15,911	11,006	6,499	8,967
Income from continuing operations	36,130	25,330	20,960	11,011	15,003
Discontinued operations, net of income tax	_	_	_	449	102
Cumulative effect of accounting change, net of income tax	—	—	550		—
Extraordinary gain, net of income tax	—	—	—		215
Net Income	36,130	25,330	21,510	11,460	15,320
Net Income per Common Share (dollars)					
Income from continuing operations	5.76	3.91	3.16	1.62	2.19
Discontinued operations, net of income tax	—	—	—	0.07	0.01
Cumulative effect of accounting change, net of income tax	_	_	0.08		
Extraordinary gain, net of income tax	—	_	_		0.03
Net income	5.76	3.91	3.24	1.69	2.23
Net Income per Common Share – Assuming Dilution					
(dollars)					
Income from continuing operations	5.71	3.89	3.15	1.61	2.17
Discontinued operations, net of income tax	_	_	_	0.07	0.01
Cumulative effect of accounting change, net of income tax	_	—	0.08		
Extraordinary gain, net of income tax	_	—	_	_	0.03
Net income	5.71	3.89	3.23	1.68	2.21
	-				
(1) Excise taxes included in sales and other operating revenue	20 742	27.262	23,855	22.040	21,907
	30,742	27,263	23.833	22,040	ZL.907

(2) Sales and other operating revenue includes purchases/sales contracts with the same counterparty. Associated costs are included in crude oil and product purchases.

The information in the Summary Statement of Income (for 2003 to 2005), the Summary Balance Sheet (for 2004 and 2005), and the Summary Statement of Cash Flows (for 2003 to 2005), shown on pages 21 through 23, corresponds to the information in the Consolidated Statement of Income, Consolidated Balance Sheet, and the Consolidated Statement of Cash Flows in the financial statements of ExxonMobil's 2006 Proxy Statement. For complete consolidated financial statements, including notes, please refer to pages A24 through A51 of ExxonMobil's 2006 Proxy Statement. See also management's discussion and analysis of financial condition and results of operations and other information on pages A7 through A21 of the 2006 Proxy Statement.

#### SUMMARY STATEMENT OF CASH FLOWS

(millions of dollars)	2005	2004	2003	2002	2001
Cash Flows from Operating Activities					
Net income					
Accruing to ExxonMobil shareholders	36,130	25,330	21,510	11,460	15,320
Accruing to minority and preferred interests	799	776	694	209	569
Cumulative effect of accounting change, net of income tax	_	_	(550)	_	
Adjustments for noncash transactions					
Depreciation and depletion	10,253	9,767	9,047	8,310	7,848
Deferred income tax charges/(credits)	(429)	(1,134)	1,827	297	650
Annuity provisions	254	886	(1,489)	(500)	349
Accrued liability provisions	398	806	264	(90)	149
Dividends received greater than/(less than) equity in					
current earnings of equity companies	(734)	(1,643)	(402)	(170)	78
Extraordinary gain, before income tax	—	—	_	—	(194)
Changes in operational working capital, excluding cash					
and debt	()	(	(1	()	
Reduction/(increase) – Notes and accounts receivable	(3,700)	(472)	(1,286)	(305)	3,062
– Inventories	(434)	(223)	(100)	353	154
<ul> <li>Prepaid taxes and expenses</li> </ul>	(7)	11	42	32	118
Increase/(reduction) – Accounts and other payables	7,806	6,333	1,130	365	(5,103)
Net (gain) on asset sales and Ruhrgas transaction	(1,980)	(268)	(2,461)	1,107	(162)
All other items – net	(218)	382	272	200	51
Net cash provided by operating activities	48,138	40,551	28,498	21,268	22,889
Cash Flows from Investing Activities					
Additions to property, plant, and equipment	(13,839)	(11,986)	(12,859)	(11,437)	(9,989)
Sales of subsidiaries, investments, and property, plant,					
and equipment	6,036	2,754	2,290	2,793	1,078
Increase in restricted cash and cash equivalents	—	(4,604)	_	_	_
Additional investments and advances	(2,810)	(2,287)	(809)	(2,012)	(1,035)
Collection of advances	343	1,213	536	898	1,735
Net cash used in investing activities	(10,270)	(14,910)	(10,842)	(9,758)	(8,211)
Cash Flows from Financing Activities					
Additions to long-term debt	195	470	127	396	547
Reductions in long-term debt	(81)	(562)	(914)	(246)	(506)
Additions to short-term debt	377	450	715	751	705
Reductions in short-term debt	(687)	(2,243)	(1,730)	(927)	(1,212)
Additions/(reductions) in debt with less than 90-day	( )		( ) )	(- )	
maturity	(1,306)	(66)	(322)	(281)	(2,306)
Cash dividends to ExxonMobil shareholders	(7,185)	(6,896)	(6,515)	(6,217)	(6,254)
Cash dividends to minority interests	(293)	(215)	(430)	(169)	(194)
Changes in minority interests and sales/(purchases) of	. ,	. ,			
affiliate stock	(681)	(215)	(247)	(161)	(401)
Common stock acquired	(18,221)	(9,951)	(5,881)	(4,798)	(5,721)
Common stock sold	941	960	434	299	301
Net cash used in financing activities	(26,941)	(18,268)	(14,763)	(11,353)	(15,041)
Effects of exchange rate changes on cash	(787)	532	504	525	(170)
Increase/(decrease) in cash and cash equivalents	10,140	7,905	3,397	682	(533)
Cash and cash equivalents at beginning of year	18,531	10,626	7,229	6,547	7,080
Cash and cash equivalents at end of year	28,671	18,531	10,626	7,229	6,547

The information in the Summary Statement of Income (for 2003 to 2005), the Summary Balance Sheet (for 2004 and 2005), and the Summary Statement of Cash Flows (for 2003 to 2005), shown on pages 21 through 23, corresponds to the information in the Consolidated Statement of Income, Consolidated Balance Sheet, and the Consolidated Statement of Cash Flows in the financial statements of ExxonMobil's 2006 Proxy Statement. For complete consolidated financial statements, including notes, please refer to pages A24 through A51 of ExxonMobil's 2006 Proxy Statement. See also management's discussion and analysis of financial condition and results of operations and other information on pages A7 through A21 of the 2006 Proxy Statement.



## Upstream

Exploration, Development, Production, and Gas and Power Marketing

ExxonMobil is using the world's most powerful land-based drilling rig, the Yastreb, to reach reserves six miles from the shoreline of Sakhalin Island in eastern Russia.

Statistical Recap	2005	2004	2003	2002	2001
Earnings (millions of dollars)	24,349	16,675	14,502	9,598	10,736
Liquids production (thousands of barrels per day)	2,523	2,571	2,516	2,496	2,542
Natural gas production available for sale (millions of					
cubic feet per day)	9,251	9,864	10,119	10,452	10,279
Oil-equivalent production (thousands of barrels per day)	4,065	4,215	4,203	4,238	4,255
Proved reserves replacement <sup>(1)(2)</sup> (percent)	129	125	107	118	111
Resource additions <sup>(2)</sup> (millions of oil-equivalent barrels)	4,365	2,940	2,110	2,150	2,490
Average capital employed <sup>(2)</sup> (millions of dollars)	53,261	50,642	47,672	43,064	40,029
Return on average capital employed <sup>(2)</sup> (percent)	45.7	32.9	30.4	22.3	26.8
Capital and exploration expenditures <sup>(2)</sup> (millions of					
dollars)	14,470	11,715	11,988	10,394	8,816

(1) Excluding asset sales and year-end price/cost revisions.

(2) See Frequently Used Terms on pages 88 through 91.

#### UPSTREAM STRATEGIES

Consistent with the long-term nature of the Upstream business, ExxonMobil's four fundamental strategies for our global exploration, development, production, and gas and power marketing activities have remained unchanged from year to year:

- § Maximize profitability of existing oil and gas production;
- § Identify and pursue all attractive exploration opportunities;
- § Invest in projects that deliver superior returns; and,

#### § Capitalize on growing natural gas and power markets.

ExxonMobil has the global organization, systems, processes, and research capabilities to execute these fundamental strategies across our entire Upstream portfolio and create the value that distinguishes us from our competitors.

#### 2005 RESULTS AND HIGHLIGHTS

Earnings were a record \$24 billion, up 46 percent.

Upstream return on average capital employed was 46 percent in 2005, and has averaged 32 percent over the past five years.

Earnings per oil-equivalent barrel were \$16.41, exceeding those of our competitors.

Total liquids and gas production available for sale was 4.1 million oil-equivalent barrels per day, the highest among our competitors.

Proved oil and gas reserves additions totaled 2.0 billion oil-equivalent barrels, excluding asset sales and year-end price/cost revisions. The Corporation replaced 112 percent of production including asset sales, and 129 percent excluding asset sales. This is the 12th consecutive year that ExxonMobil has more than replaced reserves produced.

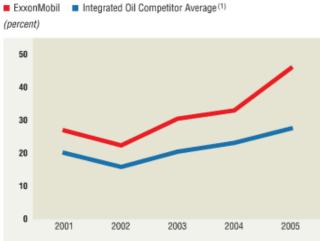
Proved reserves increased to 22.4 billion oil-equivalent barrels at year-end 2005. Resource additions totaled 4.4 billion oil-equivalent barrels in 2005. ExxonMobil's resource base now stands at 73 billion oil-equivalent barrels.

Finding and resource-acquisition costs were \$0.43 per oil-equivalent barrel.

Upstream capital and exploration spending increased to \$14.5 billion. driven by a strong portfolio of development projects.

ExxonMobil believes that return on average capital employed (ROCE) is the most relevant metric for measuring financial performance in a capital-intensive business such as the Upstream.

ROCE is a direct measure of the cumulative contribution from all of our Upstream competitive advantages, and in 2005, has continued to distinguish the performance of our Upstream business relative to competitors.



(1) Royal Dutch Shell, BP, and Chevron values are estimated on a consistent basis with ExxonMobil, based on public information.

UPSTREAM RETURN ON AVERAGE CAPITAL EMPLOYED

## Maximize Profitability of Existing Oil and Gas Production

ExxonMobil's Upstream strategy begins with maximizing the profitability of existing oil and gas production. We accomplish this by applying the most cost-effective technology and operations management systems to each and every asset to maximize the commercial recovery of hydrocarbons.

#### 2005 GLOBAL UPSTREAM SUMMARY

Countries with exploration and production operations	36
Countries with production operations	26
Resource base (oil-equivalent barrels)	73 billion
Proved reserves (oil-equivalent barrels)	22.4 billion
Exploration acreage (gross acres)	115 million
Production (oil-equivalent barrels per day)	4.1 million
Producing wells (gross)	56 thousand

ExxonMobil's asset base is highly profitable and geographically balanced. It is also balanced between mature producing fields and fields that are early in their producing life with significant opportunity for growth.

A key element of this strategy is ExxonMobil's high-quality reservoir management, which enhances the long-term performance of each field. We continually invest in our existing asset base to increase resource recovery, maximize profitability, and extend field life. New production volumes are generated through workovers, drilling new wells, and project implementation. Some assets may have characteristics favorable for enhanced oil recovery, an area in which ExxonMobil is a recognized industry leader.

All of these activities are performed with a structured focus on cost control and a dedication to the excellence in operations that is required to maximize production uptime.

Another element of maximizing profitability is our ongoing program to review our asset base. In some cases, the greatest value is created through divestment.

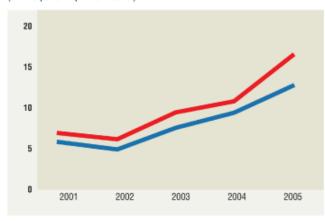
ExxonMobil employs a unique global functional organizational structure to effectively leverage the transfer of technology and best practices across our global portfolio and to implement the systems and processes needed to consistently ensure operational excellence. We establish priorities on a global basis and deploy the people with the right skills when and where they are needed. ExxonMobil has an experienced, dedicated, and diverse work force of exceptional quality.

Our Upstream business consistently captures more earnings per barrel than our competitors. This is a reflection of our investment discipline and commitment to flawless execution.

#### UPSTREAM EARNINGS PER BARREL

ExxonMobil Integrated Oil Competitor Average<sup>(1)</sup>

(dollars per oil-equivalent barrel)



(1) Royal Dutch Shell, BP, and Chevron values calculated on a consistent basis with ExxonMobil, based on public information.



Diluted crude oil is treated at the Cerro Negro central processing facility, Venezuela, to remove associated gas, water, and salt. The crude is then transported approximately 185 miles to the Cerro Negro Upgrader for upgrading to a synthetic crude oil before shipping to the Chalmette refinery in the United States.

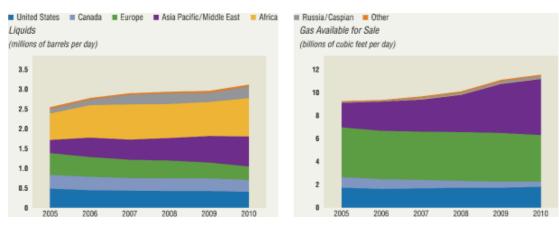
#### **PRODUCTION VOLUMES**

In 2005, total liquids production was 2523 thousand barrels per day. Natural gas production available for sale totaled 9251 million cubic feet per day. New projects and work programs more than offset declines in existing mature fields. However, total production was lower than 2004 levels due primarily to the impacts of Hurricanes Katrina and Rita, asset sales, and reduced entitlements associated with higher prices.

Near-term growth in production capacity is expected to be led by key liquids projects offshore West Africa, Russia, and the Caspian. Growth in production capacity later in the decade is expected to come from our significant gas activities in Qatar. Production from the United States, Canada, and Europe is expected to continue to provide the strong, profitable base underpinning our growth.

Actual production volumes will vary from year to year due to the timing of individual project start-ups, operational outages, reservoir performance, regulatory changes, asset sales, severe weather events, price effects under production sharing contracts, and other factors.

#### PROJECTED PRODUCTION CONTRIBUTION BY GEOGRAPHIC REGION



#### OPTIMIZING THE BASE ASSET DIVESTMENTS

Each year, assets are reviewed to ensure they contribute to contribute to the maximum extent possible to our strategic objectives. The highest value for mature properties with a short remaining life or for properties with higher costs and limited upside potential may be achieved through divestment.

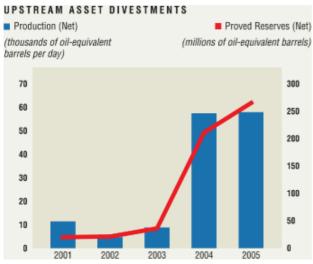
Assets divested in 2005 were producing 58 thousand oil-equivalent barrels a day (net) with proved reserves of about 265 million oil-equivalent barrels, representing approximately 1 percent of ExxonMobil's proved reserves at the time of divestment.

#### JOINT-VENTURE / FARM-OUT OPPORTUNITIES

ExxonMobil routinely looks for opportunities to co-venture with others to maximize value by sharing risk and leveraging resources.

**Canada** – In 2004, ExxonMobil entered into an agreement with Apache Corporation to jointly explore and develop more than 350 thousand net acres of undeveloped fee and leasehold acreage in mature areas of southern Alberta. This joint venture resulted in more than 400 wells being drilled by the end of 2005. In May 2005, ExxonMobil reached agreement with Apache covering an additional 715 thousand net acres under similar terms.

**United States** – During 2004 and 2005, ExxonMobil entered into various agreements (farm-outs, joint ventures, leases, and assignments), primarily in Texas and in the Piceance Basin of western Colorado, covering more than 550 thousand net acres.



## Identify and Pursue All Attractive Exploration Opportunities

ExxonMobil's Exploration Company is organized to identify, pursue, capture, and evaluate all high-quality exploration opportunities. The opportunities we pursue span the full range of resource certainty:

**§** New exploration concepts and tests of new plays, which if successful, will provide significant long-term resource growth;

- § Further exploration of established plays. These typically have the potential for near-term additions to the resource base; and,
- § Mature exploration plays and discoveries that are undeveloped or only partially developed.

ExxonMobil's gross undeveloped exploration acreage totaled 115 million acres in 33 countries at year-end 2005. This geographically and geologically diverse, high-quality portfolio balances risk and reward to deliver both near-term production and long-term resource growth.

By taking a long-term approach, ExxonMobil is optimally positioned to capture a balanced portfolio of new, high-quality opportunities, considering both access timing and resource uncertainties. We prioritize on a global basis and pursue and capture opportunities that are robust in a broad range of future business environments.

This approach resulted in the successful capture of 11 opportunities in 2005, spanning the full range from new, untested exploration plays to already-discovered resources.

The approach also resulted in 4.4 billion oil-equivalent barrels of additions to the resource base in 2005, both from the acquisition of discovered resources captured in 2005 and from exploratory drilling on acreage acquired prior to 2005.

## 2005 RESOURCE ADDITIONS/ACQUISITIONS

Additions from 2005 Exploratory Drilling

Angola	
Australia	
Brazil	
Canada	

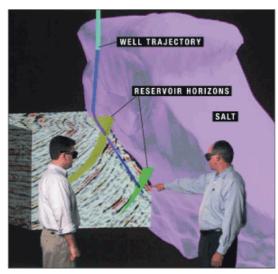
Chad	Norway
Malaysia	United Kingdom
The Netherlands	United States
Nigeria	

Additions from Acquisition of Discovered Resources

Australia

Kazakhstan

Qatar



#### SEISMIC AND VISUALIZATION

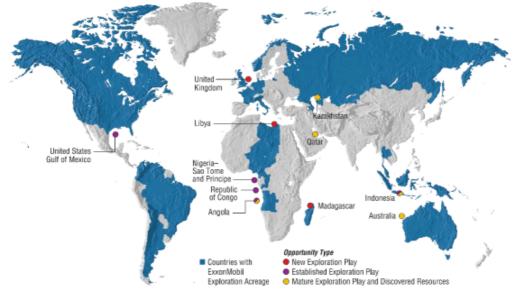
Seismic data are used to interactively plan oil wells in ExxonMobil's 21 visualization centers located around the world. In this example, the well is being planned to penetrate two reservoir horizons that lie beneath the flank of a salt dome. To drill most efficiently, the well-planning team must design the well to intersect the reservoirs close to the salt wall, but without penetrating the salt dome itself.

#### EXXONMOBIL OPPORTUNITY PURSUIT AND CAPTURE



Schematic representation of ExxonMobil's 2005 opportunity captures and ongoing pursuit, as characterized by exploration maturity stage. From left to right, the maturity stages are New Exploration Plays, Established and Growing Plays, and Mature Plays and Discovered Resources. Resource certainty increases most rapidly early in the exploration of a play. Technical risk and uncertainty are lowest in the mature stage. ExxonMobil is actively pursuing specific opportunities (purple circles) in all stages of exploration maturity, and as shown by the green circles, captured a range of opportunities in 2005.

2005 CAPTURED OPPORTUNITIES AND COUNTRIES WITH EXXONMOBIL EXPLORATION ACREAGE



#### 2005 CAPTURED OPPORTUNITIES New Exploration Plays

Libya – ExxonMobil was the successful bidder on Contract Area 44, a large, high-risk, high-potential block in a new exploration area offshore eastern Libya.

**Madagascar** – ExxonMobil expanded its deepwater acreage holdings offshore Madagascar, acquiring a 70-percent interest in the Ambilobe and Ampasindava blocks. These blocks are adjacent to the Majunga Offshore Profond block (ExxonMobil interest, 40 percent) that ExxonMobil acquired in 2004.

**United Kingdom** – ExxonMobil was awarded 20 contiguous blocks in a North Sea licensing round, covering approximately 1.2 million acres in an under-explored area known as the Mid North Sea High (ExxonMobil interest, 75 percent). This represents the single largest award in the history of licensing on the U.K. continental shelf.

#### Established and Growing Exploration Plays

**Republic of Congo** – ExxonMobil acquired a 40-percent interest in the Mer Tres Profonde Nord exploration block offshore in the Republic of Congo.

Nigeria-Sao Tome and Principe Joint Development Zone – ExxonMobil acquired a 40-percent interest in Block 1, which is located south of several nearby discoveries in Nigeria.

**U.S. Gulf of Mexico** – ExxonMobil was awarded 16 leases in the Central Gulf of Mexico Sale 194. The acreage includes leases in active exploration areas on the shelf and in the deepwater foldbelt.

#### Mature Plays and Discovered Resources

**Angola** – ExxonMobil signed a participation agreement (ExxonMobil interest, 13.6 percent) for a single LNG train to produce and export 5 million tons per year of LNG from deepwater Angolan developments.

Australia – Following the signing of a framework agreement, ExxonMobil acquired additional resources in the Greater Gorgon area, and interest in four additional licenses (ExxonMobil interest, 25 percent).

**Indonesia** – In September 2005, ExxonMobil signed a 30-year Production Sharing Contract with co-venturer PT Pertamina (Persero) and the Government of Indonesia covering the Cepu Contract Area, onshore Java (ExxonMobil interest, 45 percent). The Cepu Contract Area includes the Banyu Urip field, other discovered oil and gas resources, and exploration drilling opportunities.

**Kazakhstan** – ExxonMobil exercised its pre-emptive rights with respect to the sale of BG International's interest in the North Caspian Production Sharing Agreement. ExxonMobil resold half of the interest acquired through this pre-emption to KazMunaiGas. Taken together, the purchase and subsequent sale bring ExxonMobil's total interest to 18.5 percent.

**Qatar** – By signing a Development and Fiscal Agreement, as well as other agreements, ExxonMobil entered into a new venture with Qatar Petroleum to develop two new RasGas LNG trains, Trains 6 and 7, utilizing gas from Qatar's North Field.

#### **Resources and Reserves**

The size, quality, and breadth of ExxonMobil's total inventory of discovered oil and gas resources are major strengths of the Corporation. ExxonMobil's resource base now stands at 73 billion oil-equivalent barrels (31 percent proved).

At year-end 2005, the resource base included 22.4 billion oil-equivalent barrels of proved oil and gas reserves. ExxonMobil added 1.7 billion oil-equivalent barrels to proved reserves in 2005 (excluding year-end price/cost revisions), while producing 1.5 billion oil-equivalent barrels. ExxonMobil replaced 112 percent of reserves produced, including asset sales (129 percent, excluding asset sales). This is the 12th consecutive year that the company's proved reserves replacement has exceeded 100 percent (excluding year-end price/cost revisions). We have also stated our 2005 proved reserves to reflect the impact of using December 31, 2005 prices. Including the impact of asset sales and year-end price/costs, we replaced 143 percent of reserves produced.

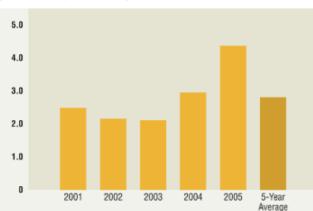
#### **RESOURCE BASE**

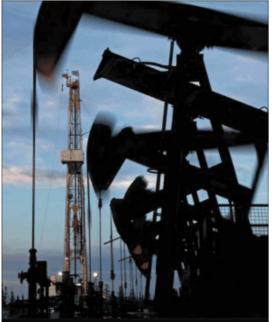
The resource base is updated annually to add new discoveries and resource acquisitions, and to reflect any changes in estimates of existing resources. ExxonMobil refers to new discoveries and acquisitions of discovered resources as resource additions/acquisitions. Revisions to existing field resources reflect changes in recovery expectations resulting from new technologies, drilling, ongoing evaluations, and any other revisions. During the update process, volumes produced or sold during the year are removed from the resource base.

The success of ExxonMobil's strategy of identifying and pursuing all attractive exploration opportunities is demonstrated by our five-year average of 2.8 billion oil-equivalent barrels per year of resource additions/acquisitions.

#### **RESOURCE ADDITIONS / ACQUISITIONS**

(billions of oil-equivalent barrels)





The Cold Lake thermal bitumen recovery project operated by Imperial Oil (ExxonMobil interest, 69.9 percent) in Canada is the largest of its kind in the world and contributes to our strong position in the development of heavy oil.

#### **RESOURCE BASE CHANGES**

		5-Year
(billions of oil-equivalent barrels)	2005	Average
Resource additions/acquisitions	4.4	2.8
Revisions to existing fields	(1.2)	(0.2)
Production	(1.5)	(1.6)
Sales	(1.1)	(0.4)

- ...

#### Net change

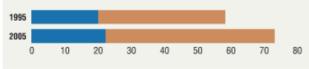
0.6

0.6

#### RESOURCE BASE

Proved <sup>(1)</sup> Non-proved

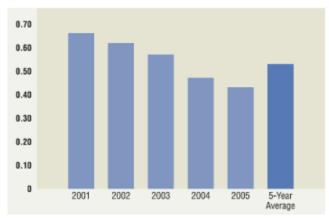




#### (1) Excludes year-end price/cost revisions.

#### FINDING AND RESOURCE-ACQUISITION COSTS(2)

(dollars per oil-equivalent barrel)

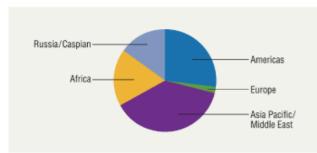


(2) See Frequently Used Terms on pages 88 through 91.

#### RESOURCE ADDITIONS/ACQUISITIONS

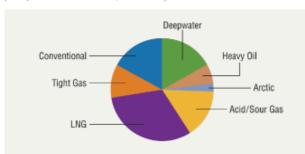
BY GEOGRAPHIC REGION

(oil-equivalent barrels added, 2001-2005)



#### RESOURCE ADDITIONS/ACQUISITIONS By resource type

(oil-equivalent barrels added, 2001-2005)



Effective use of global systems, processes, and best practices has resulted in continued low finding and resource-acquisition costs. In 2005, finding and resource-acquisition costs were \$0.43 per oil-equivalent barrel. The five-year average finding and resource-acquisition cost is \$0.53 per oil-equivalent barrel.

Resource additions/acquisitions over the past five years are balanced geographically and represent a wide range of resource types. Approximately 32 percent of the additions are gas that we anticipate will be utilized for LNG projects. Approximately 17 percent are located in deep water, and 17 percent are conventional.

#### DISCIPLINED APPROACH TO PROVED RESERVES

Resources are classified as either proved or non-proved. The process to move non-proved resources to proved reserves begins once technical and commercial confidence supports a decision to develop the resource.

The annual reporting of proved reserves is the product of ExxonMobil's long-standing process, which ensures consistency and management accountability with respect to all reserves bookings. All reserves additions and revisions follow a rigorous and structured management review process that is stewarded by a team of experienced reserves experts with global responsibilities. ExxonMobil has always taken this approach to booking proved reserves in accordance with the standards set by the SEC of reasonable certainty for recovery.

ExxonMobil has consistently added new proved reserves through large development projects worldwide. Significant additions to proved reserves have also been achieved through upward revisions for existing assets by the application of in-depth technical analysis as production and reservoir data are obtained and assessed.

Although we participate in ventures with other companies, ExxonMobil maintains an independent view of reserves. Each company must make its own determination for booking reserves and for moving them into the proved category.

ExxonMobil has also stated our 2005 results to reflect impacts to proved reserves using year-end prices/costs. However, the use of prices from a single date is not relevant to investment decisions made by the Corporation, and annual variations in reserves based on such year-end prices are of no consequence in how the business is actually managed.

#### **PROVED RESERVES**

Excluding asset sales and year-end price/cost impacts, the company has added 19 billion oil-equivalent barrels to proved reserves over the last 10 years, more than replacing production.

The development of new fields discovered through exploration and extensions of existing fields has added an average of 1.3 billion oilequivalent barrels per year to proved reserves over the last five years. These include proved additions in 2005 in Qatar, West Africa, Norway, Russia, the United States, and Canada.

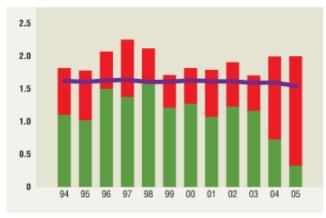
Revisions have averaged 427 million oil-equivalent barrels per year over the last five years, resulting from effective reservoir management and the application of new technology.

ExxonMobil's proved reserves of 22.4 billion oil-equivalent barrels (excluding year-end price/cost revisions) equates to a reserves life at current production rates of 14.5 years. At year-end 2005, approximately 64 percent of the company's proved reserves were classified as developed.

#### PROVED RESERVES REPLACEMENT<sup>(1)(2)</sup>

Liquids Additions Gas Additions Production

(billions of oil-equivalent barrels)



(1) Excludes asset sales and year-end price/cost revisions.

(2) See Frequently Used Terms on pages 88 through 91.

#### **PROVED RESERVES ADDITIONS**

		5-Year
(millions of oil-equivalent barrels)	2005	Average
Revisions (excluding year-end price/cost revisions)	377	427
Discoveries/extensions	1,461	1,339
Improved recovery	31	80
Purchases	122	27
Total excluding sales	1,991	1,873
Asset sales	(265)	(111)
Total including sales	1,726	1,762
Production	1,539	1,587
Reserves replacement excluding sales <sup>(1)(2)</sup> (percent)	129	118
Reserves replacement including sales <sup>(2)</sup> (percent)	112	111

(1) See Frequently Used Terms on pages 88 through 91.

(2) Excluding year-end price/cost revisions.

#### YEAR-END PROVED RESERVES

(billions of oil-equivalent barrels)	
Year-end 2004 reserves, including year-end price/cost revisions	21.7
Remove year-end 2004 price/cost revisions	0.5
Year-end 2004 reserves before year-end price/cost revisions	22.2
2005 additions	2.0
2005 production	(1.5)
Year-end 2005 reserves before year-end price/cost revisions and sales	22.7
2005 sales	(0.3)
Year-end 2005 reserves before year-end price/cost revisions	22.4
Year-end 2005 price/cost revisions	—
Year-end 2005 reserves including year-end price/cost revisions	22.4



Production from the Ringhome field, in Norway, started up in 2003, leveraging the Balder FPSO. Drilling of the Ringhome East development continues with production start-up planned for 2006.

#### **DEFINITIONS – RESOURCES AND PROVED RESERVES** See Frequently Used Terms on pages 88 through 91 for further information.

**Resource base, resources, recoverable oil, recoverable hydrocarbons, recoverable resources** – total remaining estimated quantities of oil and gas that are expected to be ultimately recoverable. In addition to proved reserves, the resource base includes quantities that are not yet classified as proved, but which ExxonMobil believes will likely be moved to proved reserves and produced in the future.

**Proved oil and gas reserves** – estimated quantities of crude oil, natural gas, and natural gas liquids that ExxonMobil has determined to be reasonably certain of recovery under existing economic and operating conditions on the basis of our long-standing, rigorous management

review process. ExxonMobil only records proved reserves when we have made significant funding commitments for the related projects. In this report, reserves:

- § Include 100 percent of majority-owned affiliates' proved reserves;
- § Include ExxonMobil's percentage ownership of equity-company proved reserves;
- § Include proved reserves from Syncrude tar-sands mining operations in Canada. Syncrude reserves are reported separately as a mining operation in SEC filings; and,
- § Exclude royalties and quantities due others.

Proved developed reserves - volumes recoverable through existing wells with existing equipment and operating methods.

Proved undeveloped reserves - volumes expected to be recovered as a result of future investments.

Year-end price/cost revisions – The Corporation also reports its reserves reflecting the impacts to the proved reserves base utilizing December 31 prices and costs. Changes to proved reserves from these revisions are reported as year-end price/cost revisions. Refer to page 59 as well as page A56 of the 2006 Proxy Statement for more detail.

## Invest in Projects that Deliver Superior Returns

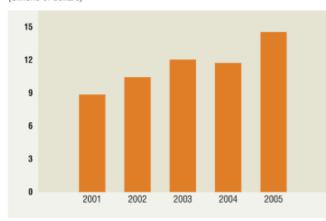
# ExxonMobil has a development portfolio of more than 110 projects with potential net investment of more than \$120 billion. Built on the success of our exploration strategy, it is this portfolio from which we select the best projects for investment and delivery of superior returns.

Upstream capital spending has increased steadily since 2001 to develop major new resources. Our highly disciplined approach to pursuing and selecting the most attractive investment opportunities continues to distinguish ExxonMobil. Potential investment opportunities are evaluated over a wide range of economic scenarios.

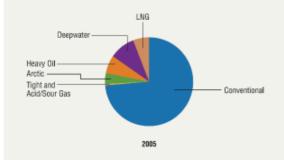
As we progress new developments, we expect an evolution in the type of oil and gas resources from which we will be producing and in the physical conditions in which we will be operating. Many new developments will be located in more challenging environments, continuing to require innovations in technology. Such developments include tight gas, heavy oil, acid/sour gas, arctic conditions, deepwater, LNG, and gas-to-liquids. By 2010, these resource types are likely to account for about 40 percent of our production volumes, increasing from approximately 25 percent in 2005. This shift plays to our strengths, as ExxonMobil is unique in its ability to effectively design and execute the variety of projects needed to efficiently commercialize these diverse resources.

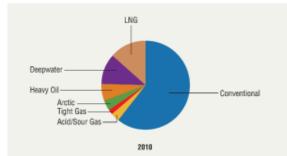


UPSTREAM CAPITAL AND EXPLORATION EXPENDITURES (billions of dollars)



#### PRODUCTION VOLUME CONTRIBUTION BY RESOURCE TYPE





## **TIGHT GAS**

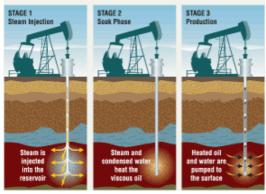
Tight gas reservoirs can be thousands of times less permeable than conventional oil and gas reservoirs. However, with effective technology, tight gas reservoirs can become prolific producers, and their contribution to ExxonMobil's production volumes is anticipated to grow through the end of the decade and beyond. Breakthrough technology, involving state-of-the-art ExxonMobil-proprietary multi-zone stimulation technology, is one of the keys to unlock the economic potential of tight gas reservoirs.

ExxonMobil has more than 9 trillion cubic feet of gas in the resource base from tight gas reservoirs. In the United States, ExxonMobil's acreage in the Piceance Basin in Colorado contains a potential resource of more than 35 trillion cubic feet of gas.

#### HEAVY OIL(1)

ExxonMobil's heavy oil operations include cold-flow production from the Cerro Negro project in Venezuela (ExxonMobil interest, 42 percent), steam-assisted bitumen production from Cold Lake (Imperial Oil interest, 100 percent), and tar-sands mining operations at Syncrude (Imperial Oil interest, 25 percent). ExxonMobil has additional tar-sands mining resources in the Kearl project (Imperial Oil and ExxonMobil combined interest, 100 percent) in Canada. ExxonMobil's total heavy oil resources exceed 16 billion barrels (net).

#### STEAM-ASSISTED PRODUCTION



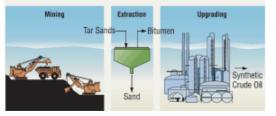
EXXONMOBIL HEAVY OIL RESOURCE BASE By recovery method



ExxonMobil is researching a range of technologies to improve the economic attractiveness of developing heavy oil resources. A portion of the research is devoted to making improvements to currently commercial recovery technologies, such as steam-based processes, which have been used to recover heavy oil from moderate depths. However, to unlock a wider range of resources, ExxonMobil is developing new proprietary recovery technologies that have the potential to deliver break-through performance. This research is focused on developing alternatives to steam-based recovery methods. Some of these alternatives use injected materials that, unlike steam, can be recovered along with the oil and reused.

A key challenge for heavy oil resources is delivering a marketable product in an economic manner. ExxonMobil's upgrading and transportation research is focused on maximizing the value of the heavy oil, which has a significant quantity of molecules that do not readily convert to transportation fuels. Utilizing the heating value of these molecules more efficiently reduces transportation and refining costs and improves overall economic performance.

TAR-SANDS MINING



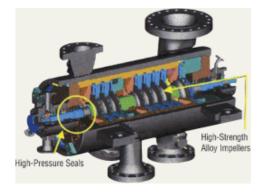
(1) See Frequently Used Terms on pages 88 through 91.

#### ACID/SOUR GAS

Another example of a resource that challenges the boundaries of existing technology is acid/sour gas. Before natural gas can be sold, contaminants such as hydrogen sulfide and carbon dioxide must not only be removed, but also disposed of, in a safe, environmentally sound, and reliable manner. One method of doing so is to reinject the hydrogen sulfide and carbon dioxide gas back into the reservoir from which it was produced.

In 2005, at LaBarge in Wyoming, ExxonMobil started up one of the largest acid-gas injection facilities in the world, with an injection capacity of 60 million cubic feet per day at a pressure of 2500 pounds per square inch (psi). In Qatar, our RasGas joint venture also started acid-gas injection facilities, with a capacity of 85 million cubic feet per day at 1600 psi.

At Tengiz, onshore Kazakhstan, a major expansion is in progress, and one of the primary technological challenges is compressing a gas containing 17 to 23 percent hydrogen sulfide to higher pressures (10,000 psi) in greater quantities than have ever been achieved before. This effort requires extensions of existing technology for compressor materials, seals, and rotating elements. For the Kashagan project offshore Kazakhstan, which is expected to start up later this decade, technology will be developed even further to meet the need of compressing the sour gas to over 12,500 psi.



#### ARCTIC

Arctic and sub-Arctic regions contain significant hydrocarbon potential, but also present significant operational and environmental challenges. Many arctic basins remain unexplored or underexplored. With our long experience operating in arctic conditions, ExxonMobil is well-positioned to pursue this potential and to address these challenges.

ExxonMobil's arctic experience began in 1933, with the first commercial oil field at Norman Wells in northern Canada. Since then, ExxonMobil has produced almost 3.5 billion oil-equivalent barrels from fields located in arctic conditions. Today, ExxonMobil has more than 7 billion oil-equivalent barrels of recoverable resources in arctic environments.

Cost-effective and environmentally safe development of arctic resources requires innovative technology. Offshore platforms must be designed to withstand ice loading, icebergs, and severe arctic storms. Transportation of hydrocarbons requires ice-breaking tankers and terminals capable of year-round operation in severe weather conditions. Subsea pipelines must be buried below the seafloor to avoid damage from icebergs. Onshore pipelines must be designed to withstand the strain of frost heave and thaw settlement in areas of discontinuous permafrost, while minimizing the impact on the environment.

With a strong focus on technology and upstream research and development, ExxonMobil remains at the forefront of arctic technology, and is well-positioned to take advantage of potentially significant opportunities.



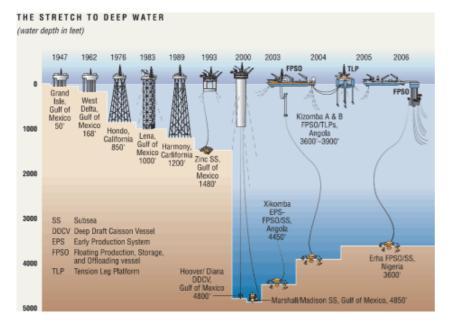
#### DEEPWATER

The move into deeper and deeper water has been enabled by a succession of technological innovations, many of which ExxonMobil pioneered as part of our focused, long-term commitment to the development of deepwater technology.

Recent ExxonMobil-operated deepwater projects offshore West Africa have used tension leg platforms (TLPs) or subsea (SS) completions tied to floating production, storage and offloading vessels (FPSOs). FPSO technology is used in our early production systems (EPSs) employed at Xikomba, Yoho, and Zafiro in West Africa. A generic FPSO vessel is deployed to capture early production volumes until full field development is completed. These EPSs have added value through early revenue generation and lower development costs while also providing an accelerated understanding of the reservoir, thus increasing resource certainty for full field development.

Our new-build FPSOs for the Kizomba A and B developments are the largest in the world. Both the EPSs and the Kizomba and Erha FPSO projects are benefitting from our "Design One, Build Multiple" approach, which allows us to leverage our broad deepwater portfolio to achieve design and construction efficiencies that improve project economics and deliver superior returns.

Through year-end 2005, ExxonMobil had participated in 54 deepwater discoveries in West Africa estimated to contain more than 16 billion gross oil-equivalent barrels of recoverable resources, 16 deepwater discoveries in the Gulf of Mexico with 4 billion gross recoverable oil-equivalent barrels, and 20 other deepwater discoveries in Australia, Norway, and Brazil with nearly 13 billion gross recoverable oil-equivalent barrels. We plan to continue our deepwater exploration with 15 to 20 wells per year over the next several years.



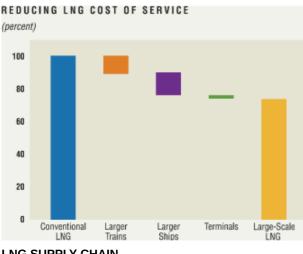
## LIQUEFIED NATURAL GAS (LNG)

ExxonMobil has participated in the development of liquefied natural gas (LNG) since the 1970s.

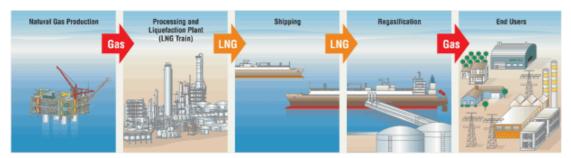
Technology has transformed LNG from a niche means of commercializing stranded gas into an increasingly essential method of meeting the world's growing demand for gas.

ExxonMobil has established the industry benchmark for LNG production capacity (train size). Technological breakthroughs, design changes, and cost reduction through economies of scale at all points of the supply chain have made LNG cost competitive with many local supplies of gas, thus creating new markets.

Working with Qatar Petroleum, ExxonMobil has achieved cost reductions of more than 25 percent, attributable to technology and economies of scale.



#### LNG SUPPLY CHAIN



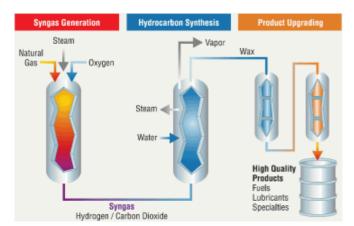
The LNG supply chain consists of five principal steps: production of raw natural gas, gas processing and liquefaction, transportation of the LNG (typically by ship), receiving and regasification of the LNG, and distribution of natural gas to end users.

## GAS-TO-LIQUIDS (GTL) TECHNOLOGY

GTL technology provides an alternative to LNG for commercializing natural gas. Whereas LNG provides the ability to efficiently transport natural gas to distant markets, GTL converts natural gas to liquid products.

ExxonMobil's proprietary GTL process, *AGC-21*, involves a three-step process that includes synthesis gas generation, Fischer-Tropsch hydrocarbon synthesis to heavy wax, and product upgrading for wax conversion to fuels, lubricants, and specialty products. ExxonMobil has established a strong intellectual property position in all aspects of GTL with over 3500 patents issued or pending worldwide. ExxonMobil's GTL technology is highly selective compared to competing gas-conversion technologies, as it yields a higher percentage of high-quality lube basestocks.

A Heads of Agreement was signed in July 2004 in Qatar to build one of the largest GTL plants in the world. Project planning is currently under way.



#### **PROJECTS CONTRIBUTION**

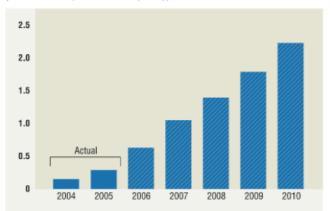
With the largest portfolio of development and exploration opportunities in the industry, projects currently in the planning, designing, and implementing stages are anticipated to be major contributors to ExxonMobil's future production.

The net production capacity anticipated in 2010 from all ExxonMobil projects started up in 2004 and 2005, and anticipated to start up between 2006 and 2010, is more than 2 million oil-equivalent barrels per day. Since 1999, more than 80 major projects have been brought online, and it is expected that these will have produced more than 4.5 billion net oil-equivalent barrels by 2010.

## NET CAPACITY CONTRIBUTION FROM PROJECTS

#### ANTICIPATED TO START UP BETWEEN 2004 AND 2010

(millions of oil-equivalent barrels per day)



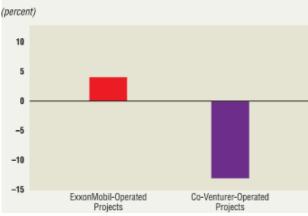
#### **EXECUTION EXCELLENCE**

ExxonMobil sets benchmarks as the industry leader in project execution and operating performance. Realizing the full value from our project portfolio requires technical and execution excellence. ExxonMobil's global project organization is delivering that value not only for ExxonMobil, but also for host governments.

ExxonMobil-operated Development Company projects started up since 2000 were producing at rates 4 percent higher in 2005 than rates anticipated at full funding. The projects were implemented at development costs within 6 percent of funding and executed overall on schedule.

ExxonMobil's cost and schedule discipline, project management systems, and global transfer of technology have resulted in unit development costs as much as 20 percent lower than comparable competitor developments. The time from full funding to start-up is, on average, 15 percent shorter for ExxonMobil-operated projects than for competitors.

PROJECTS PRODUCTION VOLUMES PERFORMANCE



Comparison of actual 2005 production volumes to those levels anticipated at the time of full funding for ExxonMobil Development Company projects started up between 2000 and 2005.





#### **KIZOMBA B**

The Kizomba B project in deepwater offshore Angola Block 15 commenced production in July 2005, setting a new industry record for the fastest development time for a project of its size and complexity. Production ramped up rapidly to its current rate of more than 250 thousand barrels of oil per day.

#### SAKHALIN-1 (CHAYVO) PHASE 1

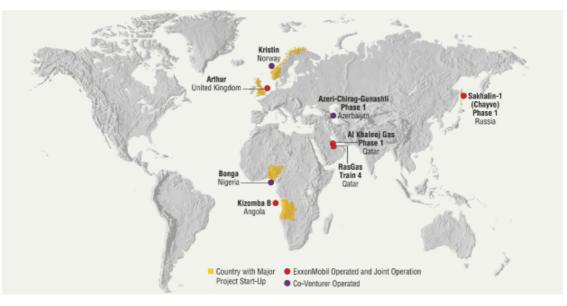
Phase 1 of the multiphase Sakhalin-1 project started up in 2005 via an interim production system with capacity to deliver 50 thousand barrels of oil and 150 million cubic feet of gas per day to the Russian market. Start-up of full field production facilities for Chayvo Phase 1 is anticipated in 2006 with a peak oil rate of 250 thousand barrels per day.

#### **AZERI-CHIRAG-GUNASHLI PHASE 1**

Azeri-Chirag-Gunashli (ACG) Phase 1 began production from the Central Azeri field in February 2005. Development included the construction and installation of platforms in 420 feet of water, along with 100 miles of subsea oil and gas pipelines.

#### **RASGAS TRAIN 4**

RasGas Train 4, the joint venture's second 4.7 million-ton-per-year LNG train, started up on schedule and under budget, with integrated NGL recovery planned for first-quarter 2006 start-up.



#### AL KHALEEJ GAS PHASE 1

Construction was completed on schedule for Al Khaleej Gas Phase 1, with first gas sales in November 2005 to domestic customers in Qatar. Peak capacity is 675 million cubic feet per day.

#### ARTHUR

By leveraging existing infrastructure, the Arthur project started up only 15 months after discovery. Wells were tied back to the existing ExxonMobil-operated Thames platform via a new 20mile pipeline.

#### BONGA

Bonga is the fourth large, deepwater development to have started up in West Africa with ExxonMobil participation. Start-up occurred in November 2005, following a 56month construction period.

#### KRISTIN

Early production from the Kristin project, which is developing high-pressure, high-temperature resources in the Norwegian Sea, started up ahead of the full production planned for 2006.

## Major Development Projects

## PROJECT START-UPS

	ExxonMobil Target Peak Working Production (Gross)			
	Working Interest (%)	Liquids (Kbd)	Gas (MCFD)	
<b>2005</b> (Actual)	(70)	(100)	(	
Angola – Kizomba B	40	250	_	n
Azerbaijan – Azeri-Chirag-Gunashli (ACG) Phase 1	8	325	—	1
Nigeria – Bonga	20	225	165	1
Norway – Kristin	11	150	500	1
Qatar – Al Khaleej Gas Phase 1	100	40	675	n
Qatar – RasGas Train 4	34	45	740	
Russia – Sakhalin-1 (Chayvo) Phase 1	30	250	400	n
U.K. – Arthur	70	5	130	n
2006 (Projected)				
Angola – Dalia	20	225	—	1
Azerbaijan – Azeri-Chirag-Gunashli (ACG) Phase 2	8	465	_	1
Canada – Syncrude Upgrader Expansion	25	110	—	1
Malaysia – Guntong Hub	50	35	715	n
Nigeria – East Area Additional Oil Recovery	40	120	—	n
Nigeria – Erha / Erha North	56	190	_	n
Norway – Fram East	25	50	80	1
U.S. – Thunder Horse	25	250	200	1
2007 (Projected)				
Angola – Rosa Área	20	140		1
Kazakhstan – Tengiz Phase 1	25	285	290	1
Norway – Ormen Lange	7	30	2000	1
Norway – Statfjord Late Life	21	65	340	1
Norway – Volve	30	50	30	1
Qatar – RasGas Train 5	30*	45	740	
U.K. – Starling	72	6	100	1
2008 (Projected)				
Angola – Kizomba C – Mondo and Saxi / Batuque	40	200		n
Azerbaijan – Azeri-Chirag-Gunashli (ACG) Phase 3	8	260		1
Nigeria – East Area Natural Gas Liquids	51	40		n
Qatar – Qatargas II Train 4	30	80	1250	
Qatar – RasGas Train 6	30	75	1250	
U.S. – Piceance Tight Gas (Phase 1)	100	_	140	n
U.S. – Western Region Development (Orion)	36	55	—	1
2009 + (Projected)				
Angola – Angola LNG	14	50	965	1
Angola – Kizomba D	40	125	_	n
Angola – Lirio-Cravo	20	115	_	1
Angola – Paz Flor	20	200	_	1
Australia – Greater Gorgon Trains 1 & 2	25	10	1450	1
Australia – Kipper / Tuna	41	25	270	n
Canada – Hebron	38	165	_	1
Canada – Kearl Phase 1	100	100	_	n
Canada – Kearl (Future Phases)	100	200	_	n
Canada – Mackenzie Gas Project	57	10	815	n
Indonesia – Banyu Urip	45*	165	20	n
Indonesia – Natuna	76		1100	n
Italy – Tempa Rossa	25	50	20	1
Kazakhstan – Kashagan Phase 1	19	450		1
Kazakhstan – Kashagan (Future Phases)	19	750		1
Kazakhstan – Tengiz Expansion	25	220		1
Nigeria – Bonga Ullage	20	70	50	1
Nigeria – Bonga SW	20	105	75	1
Nigeria – Bosi Oil	56	120		n
Nigeria – LNG IPP Project	40		900	n
Nigeria – Satellite Projects	40	125		n
Nigeria – Usan	30	180		1
Norway – Skarv/Idun	12	85	500	1
Norway – Skalvhaun Norway – Tyrihans	12	80	330	1
Papua New Guinea – PNG Gas Project	26	20	570	n
$\frac{1}{2} = \frac{1}{2} + \frac{1}{2} \frac{1}$	20	20	510	11

Qatar – Al Khaleej Gas (Future Phases)	100	70	1140	n
Qatar – Qatar GTL	100	165	1440	n
Qatar – Qatargas II Train 5	18*	80	1250	
Qatar – RasGas Train 7	30	75	1250	
Russia – Sakhalin-1 Gas Export	30	_	800	n
U.S. – Alaska Gas Project / Point Thomson	36	70	4500	*
U.S. – Piceance Tight Gas (Phase 2)	100	_	230	n

Operatorship:

n = ExxonMobil Operated  $\Box = Joint Operation$  l = Co-Venturer Operated

\* Pending Final Agreements – Not Applicable

## MAJOR GLOBAL LNG TERMINAL ACTIVITY

	Primary Market	Supply Source
2007-2009 (Projected)		
Italy – Adriatic Terminal	Italy	RasGas
U.K. – South Hook Terminal	U.K.	Qatargas II
U.S. – Gulf Coast Terminal	U.S.	RasGas

Supporting ExxonMobil's LNG efforts, regasification terminals are being progressed consistent with project demands. In addition to new-build terminals in the United Kingdom, Italy, and the United States, ExxonMobil continues to evaluate third-party terminals.

#### Capitalize on Growing Natural Gas and Power Markets

ExxonMobil sells natural gas in 25 countries and across five continents in most major gas markets in the world. Our expertise in integrating advanced technologies throughout the gas value chain and our market presence and knowledge provide a substantial competitive advantage. Gas is sold under daily, monthly, and multiyear contracts to a portfolio of customers, including power companies, industrial users, and distributors. In addition to current sales activity, ExxonMobil is working to develop new markets.

#### NORTH AMERICAN GAS MARKET

With gas demand expected to grow 1 percent per year on average through 2020, and with domestic supply declining, continued investment in both existing and new gas supplies is required.

ExxonMobil is actively developing gas resources to meet North America's increasing demand. These include pipeline gas from the North Slope of Alaska and the Mackenzie Delta region of northern Canada, where combined we hold the leading resource position. These also include LNG imports from Qatar, expanding development of tight gas in the Piceance Basin in Colorado, and exploring for gas in the Gulf of Mexico.

ExxonMobil has extensive experience in the North American gas market, which is comprised of a number of regional markets, defined by different demographics, weather patterns, cost of transportation, and available storage and infrastructure. ExxonMobil's understanding of these factors is critical in maximizing the value of our gas.

This market understanding underpins our straightforward business model of selling equity and co-venturer-interest gas at optimized outlets relative to transparent indices. We do not trade speculatively or trade in NYMEX gas futures.

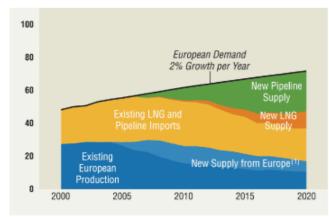
#### SUPPLY AND DEMAND IN UNITED STATES AND CANADA

(billions of cubic feet per day)



#### SUPPLY AND DEMAND IN EUROPE

(billions of cubic feet per day)



<sup>(1)</sup> Requires New Investment

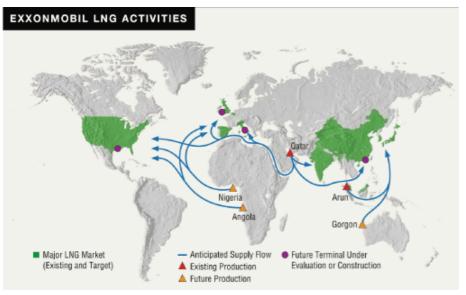


#### **EUROPEAN GAS MARKET**

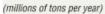
European gas demand continues to grow at about 2 percent per year, while local production is declining. As a consequence, Europe will become more dependent on imported natural gas. By 2020, we expect over 70 percent of gas demand to be satisfied by imports.

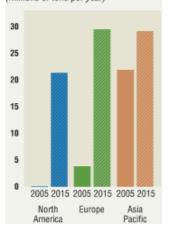
While we continue to search for new local supplies by exploring areas such as the Norwegian-Danish Basin in the North Sea, ExxonMobil is also participating in several new import projects, including bringing LNG from Qatar.

ExxonMobil's involvement in the development and growth of the European natural gas business since its inception 40 years ago has provided us with a broad and deep understanding of the market and regulatory environment. In response to evolving regulatory requirements, ExxonMobil has been restructuring its European gas business. On July 1, 2005, ExxonMobil announced that its subsidiary, Esso Nederland B.V., transferred its 25-percent ownership share in Gasunie's transportation business to the State of the Netherlands for approximately \$1.6 billion (earnings after tax).



#### EXXONMOBIL LNG SALES(1)





#### (1) Includes Joint-venture interests

Global LNG demand is growing at approximately 8 percent per year, which is faster than the growth rate of overall gas demand. Between 2001 and 2020, world LNG demand is expected to grow nearly four-fold, from 120 million to more than 450 million tons per year, driven by demand in North America and Europe, as well as Asia Pacific markets.

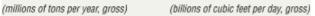
In 2005, ExxonMobil participated in LNG operations in Qatar and Indonesia with a combined gross capacity of 30 million tons per year, shipping LNG to customers in Japan, India, Korea, Europe, and the United States. This represented about 20 percent of the global industry capacity, making ExxonMobil one of the major LNG suppliers to the world. By 2015, sales are expected to increase to nearly 80 million tons per year.

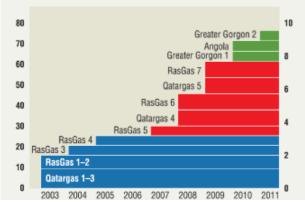
ExxonMobil has plans to participate in several world-class LNG regasification terminals. ExxonMobil and Qatar Petroleum are developing the onshore South Hook LNG terminal in Wales. Also under development is the Adriatic LNG terminal in Italy, the world's first fixed offshore storage and regasification terminal. An onshore terminal in Hong Kong is being evaluated, and in 2005, ExxonMobil obtained permits for both the Golden Pass and Vista del Sol terminals along the Gulf Coast of the United States. ExxonMobil and Qatar Petroleum retain capacity rights in the Fluxys Zeebrugge terminal in Belgium.

Between 2007 and 2011, ExxonMobil plans to participate in the start-up of eight LNG trains in Qatar, Australia, and Angola, targeting growing markets in the United States, Europe, and Asia. These new trains will have a gross capacity of nearly 7 billion cubic feet per day or 51 million tons per year, representing approximately 35 percent of industry's new LNG capacity expected to be added by 2011. Beyond 2011, ExxonMobil is evaluating LNG opportunities that include additional trains in Australia and West Africa.

#### EXXONMOBIL-INTEREST LNG PROJECTS

Operating Under Construction Planned





#### **POWER ACTIVITIES**

ExxonMobil has interests in electric power generation facilities with total capacity of 14,400 megawatts. These interests include the Castle Peak Power Company in Hong Kong, which sells electricity to local markets. ExxonMobil also operates facilities with power generation primarily for our own use. Where economic, we install energy-efficient cogeneration. ExxonMobil's cogeneration facilities worldwide have had the equivalent impact of reducing greenhouse-gas emissions by 9 million metric tons per year. During 2005, the installation of new generation units at the Beaumont refinery in Texas, as well as at a gas-processing facility in Wyoming, increased cogeneration capacity by 400 megawatts to a total of 3700 megawatts.

Worldwide Upstream Operations

ExxonMobil has interests in exploration and production acreage in 36 countries with production in 26 countries.



#### The Americas

ExxonMobil's operations in the Americas accounted for about 33 percent of ExxonMobil's 2005 net oil and gas production and about 39 percent of Upstream earnings. Base production continues to yield strong returns. We expect future production to include contributions from multiple opportunities, including tight gas, heavy oil, and arctic developments.

#### AMERICAS HIGHLIGHTS

	2005	2004	2003
Earnings (billions of dollars)	9.5	7.1	5.5
Proved Reserves (BOEB) <sup>(1)</sup>	6.9	7.4	8.1
Acreage (gross acres, million)	62.9	64.6	51.9
Net Liquids Production (MBD)	0.9	1.0	1.1
Net Gas Production (BCFD)	2.8	3.0	3.2

#### AMERICAS PRODUCTION

(millions of oil-equivalent barrels per day)



(1) Excludes year-end price/cost revisions.

#### UNITED STATES

ExxonMobil is one of the largest oil and gas producers and reserves holders in the United States. The Corporation's large portfolio is geographically diverse with significant positions in all major producing regions, including Alaska, the onshore Gulf Coast, shelf and deepwater areas of the Gulf of Mexico, onshore and offshore California, and the midcontinent. The U.S. portfolio contains a diverse range of assets, from mature fields to new, world-scale projects.

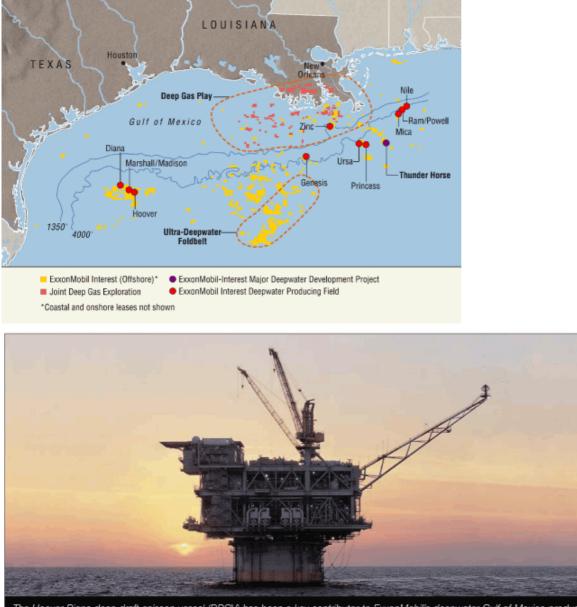
In the United States, the Upstream continues to provide a significant contribution to ExxonMobil's profitability through high-quality drilling programs, selective investments in existing fields and new projects, and continued operational-efficiency improvements. United States properties accounted for about 19 percent of the company's net oil and gas production in 2005 and 26 percent of Upstream earnings.

2005 highlights include continued development of the Piceance Basin tight gas resource, progress with the State of Alaska on a fiscal contract for the Alaska Gas Project, and start-up of the LaBarge Acid-Gas Injection project. Piceance development and the Alaska Gas Project will continue to be key focus areas in 2006. Start-up of the co-venturer-operated Thunder Horse deepwater Gulf of Mexico project is expected in 2006.

#### **GULF OF MEXICO**

ExxonMobil holds one of the leading acreage positions in the Gulf of Mexico with more than 3.8 million acres (gross) under lease, approximately 3 million of which are in deep water. This acreage position includes interests in two highly active industry plays, the ultra-deepwater foldbelt and deep gas targets underlying the Louisiana shelf.

In 2005, ExxonMobil established exploration agreements in the Gulf of Mexico shelf and deep water that could lead to multiple wells being drilled in 2006 and 2007.



The Hoover-Diana deep draft caisson vessel (DDCV) has been a key contributor to ExxonMobil's deepwater Gulf of Mexico production since its start-up in 2000.

In 2005, Hurricanes Katrina and Rita struck the Gulf of Mexico with an impact more severe than industry had previously experienced. Although 68 of ExxonMobil's 94 platforms incurred some damage, our Upstream managed through these events safely, and there was no significant impact to the environment as a result of the damage to our facilities. By year-end 2005, approximately 80 percent of initial shut-in liquids and 90 percent of initial shut-in gas production were restored. The remaining restoration is dependent upon repair of the more significantly damaged platforms and third-party pipeline and product-handling facilities.

## COAL

ExxonMobil operates the Monterey coal mine (ExxonMobil interest, 100 percent) in Illinois which produced 2.7 million metric tons (gross) in 2005. The coal is supplied to local power-generation and cement-processing industries.

#### **PICEANCE BASIN**

ExxonMobil has initiated development of approximately 300 thousand gross acres containing tight gas resources located in the Piceance Basin in western Colorado. Initial development efforts in 2005 increased field production capacity to 55 million cubic feet per day. ExxonMobil continues to employ its proprietary, state-of-the-art multi-zone stimulation technology (MZST) to maximize producing rates and recoveries. In addition, ExxonMobil is reducing both the cost and environmental impact of its operations by drilling and completing multiple deviated wells from single surface locations. With access to a potential resource of approximately 35 trillion cubic feet of gas, ExxonMobil is actively progressing development both individually and with co-venturers, with plans for multiple plant expansions and large-scale drilling projects.



# ALASKA GAS PROJECT / POINT THOMSON

ExxonMobil is the largest holder of gas resources on the North Slope of Alaska. The Alaska Gas Project will treat and transport gas from the Prudhoe Bay and Point Thomson fields to North American gas markets. The project scope includes a gas-treating plant on the North Slope and construction of a large-diameter, high-pressure pipeline.

In 2005, work focused on negotiating an appropriate fiscal framework with the state of Alaska. Once that framework is established, project planning will progress, leading to further engineering and the securing of permits. Execution of this world-scale development is expected to take approximately 10 years once the fiscal framework is defined.

### THUNDER HORSE

Located in the central Gulf of Mexico, this co-venturer-operated deepwater development utilizes a semi-submersible floating production, drilling, and quarters unit with capacity of over 250 thousand barrels per day. The facility incurred damage from a listing incident in 2005. The operator has resumed drilling and construction activities with start-up projected for the second half of 2006.

#### CANADA

Taken together, ExxonMobil Canada, a wholly-owned affiliate, and Imperial Oil, a majority-owned affiliate (ExxonMobil interest, 69.6 percent), would be the largest crude oil producer in Canada, a leading natural gas producer, and would hold the largest resource position. The company has a significant presence in major projects offshore eastern Canada and a well-established production base with expansion opportunities in western Canada.

# **OFFSHORE CANADA OPERATIONS**

The ExxonMobil-operated Sable Offshore Energy Project (ExxonMobil interest, 51 percent; Imperial Oil interest, 9 percent) consists of five producing fields. Production in 2005 was approximately 380 million cubic feet per day of natural gas (gross) and 20 thousand barrels per day of liquids (gross).

The Hibernia field (ExxonMobil interest, 33 percent), is operated by Hibernia Management and Development Company Ltd., using ExxonMobil personnel and processes. In 2005, Hibernia's production averaged approximately 200 thousand barrels of oil per day (gross). By the end of 2005, Hibernia had produced more than 400 million barrels of oil (gross).

The co-venturer-operated Terra Nova development (ExxonMobil interest, 22 percent) produces up to 150 thousand barrels of oil per day (gross). Located in 300 feet of water, Terra Nova consists of a unique, harsh-environment-equipped FPSO and 24 subsea wells that are expected to recover 380 million oil-equivalent barrels (gross).

ExxonMobil has interest in four operated, and four co-venturer-operated, deepwater exploration blocks in the Orphan Basin (ExxonMobil interest, 15 percent; Imperial Oil interest, 15 percent), a high-potential, unexplored basin with arctic conditions offshore eastern Canada. Activity in 2004 and 2005 focused on seismic acquisition and processing in anticipation of drilling planned for 2006.

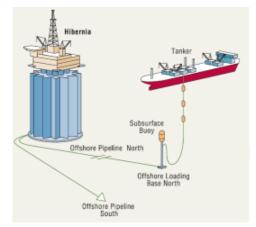
#### **ONSHORE CANADA OPERATIONS**

The Cold Lake field (Imperial Oil interest, 100 percent) and the Syncrude tar-sands mining operation (Imperial Oil interest, 25 percent) in Alberta account for the majority of Imperial Oil's liquids production in western Canada. Cold Lake averaged 138 thousand barrels of oil per day in 2005, and at Syncrude, 2005 production of synthetic crude averaged 214 thousand barrels per day (gross). The Kearl tar-sands mining project and the Mackenzie Gas Project are advancing.

# **HIBERNIA**

The Hibernia field was discovered in 1979 offshore eastern Canada, an arctic environment, and was originally thought to contain 600 million barrels of recoverable resources. Today, the estimated recoverable resources have grown significantly, to more than 1 billion barrels of oil (gross).

In addition to processing oil, the Hibernia facilities can inject more than 265 thousand barrels of water and 270 million cubic feet of gas per day for the reservoir-pressure support required to maximize oil recovery.



#### SYNCRUDE UPGRADER EXPANSION

The Syncrude upgrader expansion project consists of adding a second train at the Aurora tar-sands mine and increasing capacity of the upgrader by about 110 thousand barrels of oil per day (gross). The upgrader expansion, which includes the addition of a third coker, a new aromatic saturation unit, and a new hydrogen plant, is scheduled for completion in early 2006. The project is expected to develop about 1 billion barrels of resource (gross).

# **KEARL TAR-SANDS MINING PROJECT**

In July 2005, an application for the phased development of the Kearl tar-sands mining project was submitted to the Alberta Government. The application included the facilities for three phases of ore preparation and bitumen production, with each phase producing about 100 thousand barrels of bitumen per day (gross). First production could begin in 2011, with the second and third phases to follow. The project is expected to develop 4.4 billion barrels of resource (gross) with an investment of between \$4 and \$6 billion (gross).

# MACKENZIE GAS PROJECT

The Mackenzie Gas Project includes the development of three onshore anchor fields containing approximately 6 trillion cubic feet of natural gas in the Mackenzie Delta region of northern Canada. ExxonMobil and Imperial Oil hold interests in two of the three fields. In addition to field development, the project includes a gas-gathering pipeline system, a gas-processing plant, an associated natural gas liquids line, and a 760-mile pipeline to southern markets. The proposed pipeline has an initial design capacity of 1.2 billion cubic feet per day and is expandable to 1.8 billion cubic feet per day with additional compression facilities. A decision to proceed with regulatory hearings, a critical step in the public consultation process, was made in late 2005.

#### SOUTH AMERICA VENEZUELA

ExxonMobil operates the Cerro Negro field (ExxonMobil interest, 42 percent) in Venezuela. The 120 thousand barrels of extra heavy oil produced daily (gross) are processed through an upgrader into synthetic crude oil. ExxonMobil also has a 50-percent interest in the 122-thousand-acre La Ceiba block on the southeastern shore of Lake Maracaibo. Extended production testing at La Ceiba began in October 2004, and a declaration of commerciality was made in 2005.

#### BRAZIL

At year-end 2005, ExxonMobil held interests in two blocks offshore Brazil. BC-10 (ExxonMobil interest, 20 percent) is located in the Campos Basin, and Block BM-S-22 (ExxonMobil interest, 40 percent), is located in the Santos Basin. ExxonMobil-operated BM-S-22 is a 340-thousand-acre exploration block over which 3D seismic data were acquired in 2005. ExxonMobil is finalizing the sale of its interest in BC-10.

# COLOMBIA

In 2005, activity on the 11-million-acre Tayrona block (ExxonMobil interest, 40 percent), off Colombia's northern coast in the Caribbean Sea, consisted of technical evaluation in preparation for acquisition of 3D seismic data planned for 2006.

# **OTHER SOUTH AMERICA**

ExxonMobil holds a 51-percent interest in the Chihuidos block in central Argentina and a 23-percent interest in the Aguarague concession in northwestern Argentina. Net daily gas production of 80 million cubic feet is sold into markets in Argentina and central and northern Chile.

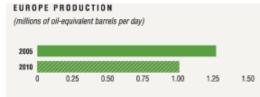
In addition, the company holds exploration rights onshore Bolivia, and offshore Guyana and Trinidad.

# Europe

ExxonMobil is the largest net producer of hydrocarbons in Europe. The company has operations in the United Kingdom, Norway, the Netherlands, Germany, France, and Italy. Extensive North Sea oil and natural gas production operations and significant onshore natural gas production are among the company's key assets. ExxonMobil's operations in Europe accounted for about 31 percent of the company's 2005 net oil and gas production and about 28 percent of Upstream earnings.

# EUROPE HIGHLIGHTS

	2005	2004	2003
Earnings (billions of dollars)	6.9	4.4	5.3
Proved Reserves (BOEB)(1)	4.3	4.7	5.2
Acreage (gross acres, million)	20.1	19.8	19.9
Net Liquids Production (MBD)	0.5	0.6	0.6
Net Gas Production (BCFD)	4.3	4.6	4.5



(1) Excludes year-and price/cost revisions.

# CONTINENTAL EUROPE

ExxonMobil has significant gas holdings onshore in the Netherlands and Germany, and is the largest gas producer in both countries.

In late 2004, the Dutch Parliament endorsed Cabinet recommendations to allow both exploration and gas production from the Waddenzee (ExxonMobil interest, 40 percent) under carefully controlled conditions to ensure environmental integrity. The Waddenzee development plan is mature, and the permitting process is under way.

The Groningen field (ExxonMobil interest, 30 percent), located in the Netherlands, started production in 1963. It is the largest gas field in Europe, with estimated ultimate recoverable resources of approximately 100 trillion cubic feet of gas (gross). A multiyear major project is under way to renovate production clusters in order to ensure the long-term integrity of existing facilities, and to install new compression to maintain capacity and extend field life.

In Germany, ExxonMobil increased gas capacity with the start-up of the Soehlingen compression project, to be followed by the start-up of the Scholen/BBU compression project in 2006. ExxonMobil continues to develop new gas resources in Germany, drilling approximately 10 wells per year. The drilling portfolio covers wells in the Zechstein (sour gas), the Rotliegende (sweet gas), as well as significant opportunities in tight Carboniferous formations.

In southern Italy, the Tempa Rossa project (\$700 million, gross) is an onshore development designed to produce up to 50 thousand barrels of oil per day (gross). Upon finalization of commercial agreements, construction of the oil facilities and export pipeline will commence.

In France, Esso S.A.F. has entered into negotiations to sell its Upstream subsidiary, Esso R.E.P.

# NORTH SEA

The North Sea continues to be a strong producer for ExxonMobil. Activities continue in all sectors (Northern, Central, and Southern) and include the full range from execution of greenfield projects to programs to maximize recovery in mature assets.

# NORTHERN NORTH SEA / MID-NORWAY

The high-pressure, high-temperature Kristin project started up in November 2005. In addition, three other major development projects are under way: the deepwater Ormen Lange project, Skarv/Idun, and Tyrihans.

Tyrihans will develop 460 million oil-equivalent barrels (gross) from two fields with the well stream tied back to the Kristin platform for processing and export. Total investment is expected to be \$2.2 billion (gross). Pending final government approval, ExxonMobil will increase its interest in Tyrihans to 12 percent, via a trade involving the Victoria field, also located in Norway.

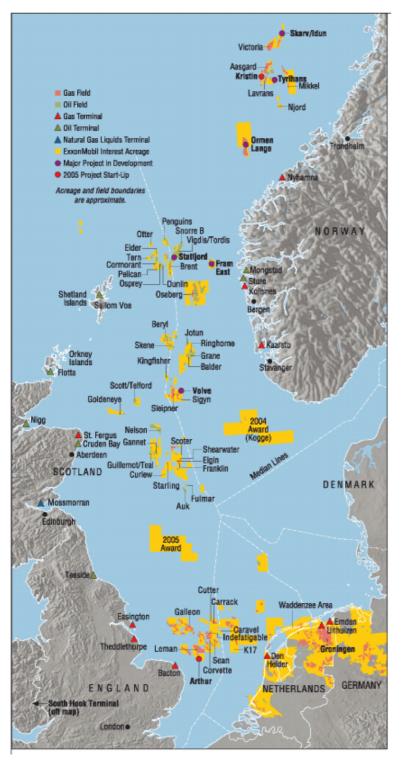
# **CENTRAL NORTH SEA**

In 2005, in the Norwegian sector of the North Sea, the ExxonMobil-operated Ringhorne field (ExxonMobil interest, 100 percent) reached peak production of 100 thousand oil-equivalent barrels per day.

In 2006, the ExxonMobil-operated Ringhorne East oil field (ExxonMobil interest, 77 percent) is expected to start producing. The project is anticipated to recover 47 million oil-equivalent barrels (gross) utilizing existing infrastructure. Drilling and initial processing will take place on the Ringhorne platform with fluids sent via pipeline to the ExxonMobil-operated Balder FPSO (ExxonMobil interest, 100 percent) for final processing, storage, and export.

Three major ExxonMobil-interest projects are under way in the Central North Sea: Statfjord Late Life, Fram East, and Volve.

The first exploration well (Kogge-1) on acreage awarded in 2004 (ExxonMobil interest, 30 percent) in the Norwegian-Danish Basin spudded in January 2006.



# SOUTHERN NORTH SEA

In the U.K., the ExxonMobil-operated Arthur field started up in January 2005. ExxonMobil is participating in two projects anticipated to start up in 2006: Cutter in the U.K. (ExxonMobil interest, 49 percent), and K17 in the Netherlands (ExxonMobil interest, 30 percent). Both projects use an innovative monotower platform design to reduce resource development costs.



**ORMEN LANGE** 

The Ormen Lange project (\$10 billion, gross) is designed to develop over 13 trillion cubic feet of gas (gross) from the Ormen Lange field. The gas will be transported by the world's longest subsea export pipeline, approximately 750 miles, from a new processing plant at Nyhamna on the west coast of Norway (shown above), via Sleipner in the North Sea, to Easington in the United Kingdom.



# ADRIATIC LNG TERMINAL

The Adriatic LNG terminal, offshore Rovigo, Italy, will provide the Italian gas market with LNG supplied from RasGas Train 4 in Qatar beginning in 2008. This innovative terminal will receive LNG ships nine miles offshore, and regasify and transmit gas to an onshore metering station where it will enter the Italian grid. This is also the industry's only European offshore LNG terminal under construction.

#### SOUTH HOOK LNG TERMINAL

Construction is in progress on the South Hook LNG receiving terminal at ExxonMobil's former refinery site in Milford Haven, Wales. ExxonMobil and Qatar Petroleum plan to provide LNG from the Qatargas II LNG project to meet first sales in 2008.

# STATFJORD LATE LIFE

The Statfjord Late Life project (\$3 billion, gross) will recover additional oil and gas reserves from the Statfjord A, B, and C platforms in the North Sea by converting field operations from pressure maintenance to reservoir depressurization. This conversion, scheduled to begin in 2006, is expected to extend the life of the field an additional 15 years.

# Africa

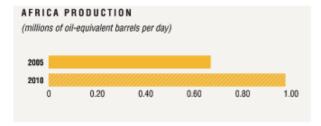
ExxonMobil is one of the largest net producers of hydrocarbons in Africa. ExxonMobil's operations in Africa accounted for about 16 percent of the company's 2005 net oil and gas production and about 15 percent of Upstream earnings, with those percentages expected to increase as new projects come onstream.

The production base includes operations in Angola, Chad, Cameroon, Equatorial Guinea, and Nigeria. In addition to those countries, exploration activities are taking place in Libya, Madagascar, Niger, the Republic of Congo, and the Nigeria-Sao Tome and Principe Joint Development Zone. ExxonMobil is also progressing LNG opportunities in Nigeria and Angola.

In deepwater areas offshore Africa, ExxonMobil holds interests in 22 blocks totaling more than 32 million gross acres. ExxonMobil participated in 21 deepwater exploration wells completed offshore West Africa during 2005.

# AFRICA HIGHLIGHTS

	2005	2004	2003
Earnings (billions of dollars)	3.7	2.1	1.3
Proved Reserves (BOEB)(1)	2.7	2.8	2.8
Acreage (gross acres, million)	50.8	42.6	29.5
Net Liquids Production (MBD)	0.7	0.5	0.4
Net Gas Production (BCFD)		_	

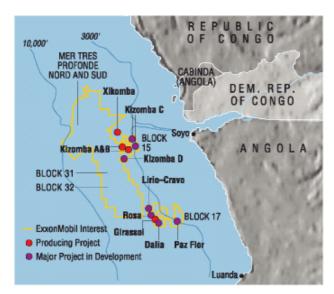


(1) Excludes year-end price/cost revisons.

# ANGOLA AND CONGO

ExxonMobil has interests in six deepwater blocks that cover more than 5 million gross acres. The company and its co-venturers have announced through year-end 2005 a total of 46 discoveries in Angola and the Republic of Congo, representing world-class development opportunities with a recoverable resource potential of more than 12 billion oil-equivalent barrels (gross). These development projects include Kizomba C and D in Angola Block 15, and Dalia and Rosa in Angola Block 17.

The discoveries include 14 in the ultra-deepwater of the Outer Congo Basin blocks and contain a total discovered resource of approximately 2.5 billion oil-equivalent barrels (gross). Five of the discoveries were made in 2005. The co-venturer groups are currently evaluating potential cluster development concepts. ExxonMobil has a 25-percent interest in Block 31, a 15-percent interest in Block 32, a 30-percent interest in Mer Tres Profonde Sud, and a 40-percent interest in Mer Tres Profonde Nord.



# **EQUATORIAL GUINEA**

ExxonMobil is the largest oil producer in Equatorial Guinea and operates two blocks, which cover 787,000 acres (gross). The Zafiro field is on Block B (ExxonMobil interest, 71 percent) in water depths between 400 and 2800 feet.

In 2005, Zafiro field production averaged more than 260 thousand barrels of oil per day (gross), through the FPSO Serpentina, the Jade Platform, and the Zafiro Producer, a floating production unit.

#### **ANGOLA BLOCK 15**

ExxonMobil was awarded Block 15 in 1994, and the first discovery was in 1998. To date, a total resource of over 4 billion oil-equivalent barrels has been discovered on the block. First oil was produced in November 2003 from the Xikomba field. With the 2005 start-up of Kizomba B, combined daily production capacity on the block is more than 550 thousand barrels per day (gross). Production plateaus will be maintained by phased development of subsea tie-backs of nearby discoveries on the block. Daily production capacity for the block is projected to exceed 750 thousand barrels per day by 2008. Esso Angola operates with a 40-percent interest.

**Kizomba C** — The Kizomba C project is planned to include the fourth and fifth offshore production hubs. Two FPSOs will be required to develop the Mondo and Saxi/Batuque fields, which have combined resources of over 615 million barrels of oil (gross). The project is currently in the pre-engineering, procurement, and construction contract-award phase.

# DALIA

The Dalia project includes a 2-million barrel floating production, storage, and offloading (FPSO) vessel to recover nearly 1 billion barrels of oil (gross) from the Dalia field, offshore Angola in Block 17.



# NIGERIA

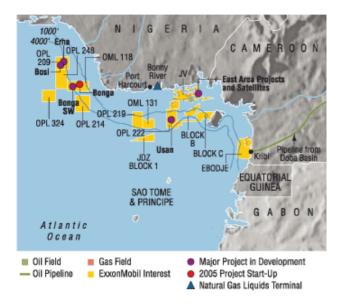
ExxonMobil is active in both shallow and deepwater acreage in Nigeria. In shallow water, ExxonMobil operates a joint venture with the Nigerian National Petroleum Corporation (ExxonMobil interest, 40 percent for crude and condensate; 51 percent for natural gas liquids) that covers over 800,000 acres in five leases offshore southeastern Nigeria. In deep water, ExxonMobil has interests in eight blocks that include the Bolia, Bonga, Bosi, Erha, and Usan discoveries. In 2005, ExxonMobil operations and participation in offshore Nigeria produced an average of more than 730 thousand barrels of liquids per day (gross).

# Nigeria Joint Venture - Shelf Development

In the joint-venture area, activities are progressing to develop additional resources and increase production capacity. Production growth will result from development drilling, satellite field developments, enhanced recovery projects, and a series of platform upgrades, which will improve facility integrity and increase production capacity. Major projects under way are the East Area Additional Oil Recovery, East Area Natural Gas Liquids, and Satellite developments.

# Nigeria Deepwater Development

Complementing the activity in the joint-venture area, development projects are now under way to realize Nigeria's deepwater potential. The first of these, co-venturer-operated Bonga, started up in late 2005 and will be followed in 2006 by the ExxonMobil-operated Erha/Erha North project. Development plans continue for Usan on Block 222 and Bosi on Block 209.





# ERHA / ERHA NORTH

The Erha/Erha North project is designed to produce 190 thousand barrels of oil per day (gross). The project is progressing toward the planned start-up of three drill centers in 2006.

# EAST AREA ADDITIONAL OIL RECOVERY AND NATURAL GAS LIQUIDS

Two major projects are under way to further develop the mature East Area producing fields offshore Nigeria. The Additional Oil Recovery (AOR) project will increase oil recovery and also eliminate gas flaring from six joint-venture East Area producing fields, two years ahead of the government-mandated deadline. The project is expected to recover approximately 530 million oil-equivalent barrels (gross) and provides strategic infrastructure to access additional resources.

The East Area Natural Gas Liquids project extends the development by installing offshore liquids-extraction facilities adjacent to the AOR complex, and expanding the Bonny River Terminal NGL I facility. Estimated recovery is 275 million oil-equivalent barrels (gross) of natural gas liquids.

# CHAD

Development drilling continued in the Three Fields area (Kome, Miandoum, and Bolobo), and the Nya field began production in 2005. Development of the Moundouli field also began with start-up expected in 2006.

The Maikeri (Pouponguem) and Timbre fields were discovered in 2005, and exploration will continue in 2006 with planned activities including drilling in the East Doseo and Doba basins.

# MADAGASCAR

ExxonMobil used its integrated global understanding and opportunity evaluation process to identify and capture a dominant acreage position (21.8 million gross acres) in four, high-potential, frontier exploration blocks offshore northwestern Madagascar.

We are progressing a phased evaluation program with drilling planned for 2006 or 2007.

# Asia Pacific/Middle East

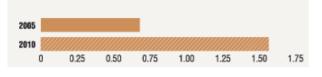
ExxonMobil's operations in the Asia Pacific/Middle East region accounted for about 17 percent of the company's 2005 net oil and gas production and about 14 percent of Upstream earnings. Built on an established large-scale and profitable production base in the region, those percentages are expected to increase as new developments come onstream in Qatar.

# ASIA PACIFIC / MIDDLE EAST HIGHLIGHTS

	2005	2004	2003
Earnings (billions of dollars)	3.3	2.7	2.2
Proved Reserves (BOEB)(1)	6.3	5.0	3.7
Acreage (gross acres, million)	15.0	17.9	30.2
Net Liquids Production (MBD)	0.3	0.4	0.3
Net Gas Production (BCFD)	2.1	2.2	2.3

# ASIA PACIFIC/MIDDLE EAST PRODUCTION

(millions of oil-equivalent barrels per day)



(1) Excludes year-end price/cost revisions.

# **INDONESIA**

ExxonMobil operates Indonesia's Arun natural gas field (ExxonMobil interest, 100 percent), which supplies gas to the PT Arun LNG plant. In 2005, net production from the Arun and satellite fields and the North Sumatra Offshore field averaged 410 million cubic feet of gas per day.

In 2005, ExxonMobil reached agreement with co-venturer PT Pertamina (Persero) and the government of Indonesia to enter into a 30-year Production Sharing Contract enabling the development and further exploration of the Cepu Contract Area, onshore Java (ExxonMobil interest, 45 percent), including the Banyu Urip field.

ExxonMobil, along with co-venturer PT Pertamina (Persero), is proceeding with the next phase of the Production Sharing Agreement for the Natuna D-Alpha gas field (ExxonMobil interest, 76 percent). During this phase, the participating parties will work to complete marketing arrangements for the gas and update design and cost studies. The Natuna D-Alpha gas field has an estimated recoverable hydrocarbon resource of 46 trillion cubic feet of natural gas (gross).

# BANYU URIP AND CEPU CONTRACT AREA

Development of the Banyu Urip field will include construction of a central processing facility and a 50-mile pipeline to transport the processed oil to a 2-million-barrel floating storage and offloading vessel (FSO) moored off the Tuban coast in the Java Sea. Estimated recovery from the field is over 250 million barrels of oil (gross). Further exploration in the Cepu Contract Area will include additional seismic acquisition and exploratory drilling. Development of the Banyu Urip field will commence when the Joint Operating Agreement with PT Pertamina (Persero) is finalized.

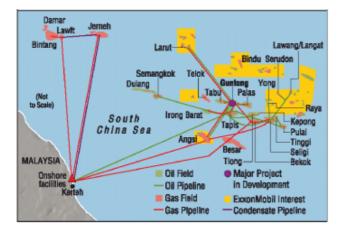


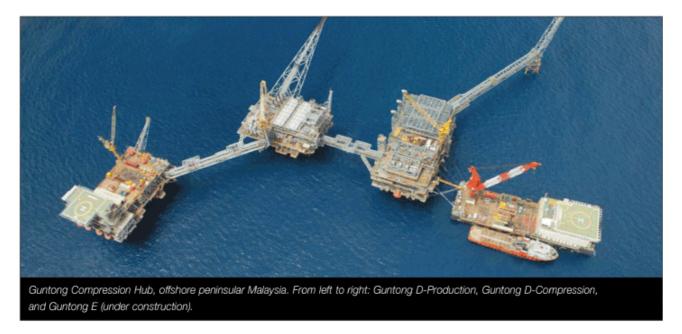
# MALAYSIA

ExxonMobil is the largest oil producer in Malaysia and the largest supplier of natural gas to peninsular Malaysia. Net production in 2005 was over 82 thousand barrels of liquids per day and 488 million cubic feet of gas per day. The company operates 39 platforms offshore peninsular Malaysia, including the Irong Barat C and Guntong F small-field developments installed and commissioned in 2005. ExxonMobil has plans to develop additional gas capacity to meet Malaysia's growing demand through developments at the Guntong, Tabu, and Tapis fields.

# **GUNTON PRODUCTION HUB (MALAYSIA)**

The Guntong Hub project (ExxonMobil interest, 50 percent) will develop approximately 800 million oil-equivalent barrels (gross) and features the installation of a compression platform, Guntong E. The massive Guntong E platform marks the first phase of a production hub that will supply gas to peninsular Malaysia. The platform consists of an eight-leg jacket and six modules for receiving, separating, dehydrating, and compressing natural gas. Scheduled for start-up in 2006, the project is expected to process approximately 715 million cubic feet of gas per day and 35 thousand barrels of liquids per day (gross). Maximizing output from the Guntong Hub will involve new wells, workovers of existing wells, satellite platforms, interfield pipelines, and retrofit of existing platforms. The project sets the stage for a series of future gas developments with planned investments of \$1.6 billion (gross) over 15 years.





# AUSTRALIA AND PAPUA NEW GUINEA

In 2005, daily net production from ExxonMobil's Australian and Papua New Guinea operations was about 81 thousand barrels of liquids and 338 million cubic feet of gas.

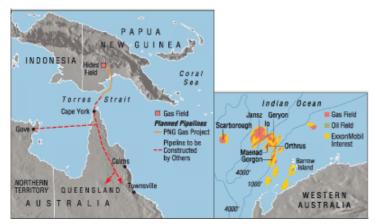
In the Bass Strait, the company operates offshore producing facilities, a crude stabilization plant, three gas processing plants, and one fractionation plant, and supplies natural gas throughout southeast Australia. After more than 35 years of production, this mature area still contains significant gas resources, with potential for additional gas discoveries. Extensive seismic and drilling programs undertaken in the Gippsland Basin during the past several years have added about 380 billion cubic feet of gas (net) to the resource base.

In 2005, ExxonMobil entered into a framework agreement covering the Greater Gorgon area offshore Western Australia (ExxonMobil interest, 25 percent) to align interests in 10 licenses containing over 40 trillion cubic feet of gas (gross).

In Papua New Guinea, the company is advancing the PNG Gas project. The project has completed the front-end engineering and design (FEED) stage. Over the past year, ExxonMobil and co-venturers have successfully contracted additional sales volumes to support the overall project development.

# PNG GAS PROJECT

The PNG Gas project involves the development of the Hides gas field in the Southern Highlands of Papua New Guinea. The gas will be transported via a 2900-mile pipeline (570 million cubic feet per day) to Australia. The PNG co-venturers will build the pipeline as far as the international offshore border, and another consortium will build the remaining 2500 miles of pipeline into Queensland and the Northern Territory to connect with existing pipelines. The potential buyers for this gas are mostly regional gas distributors, mineral processors, and power generators.



# **GREATER GORGON LNG PROJECT**

Development of the Gorgon and Jansz-Io fields continues into the design phase for a project that would include field developments and the construction of two 5-million-ton-per-year LNG trains on Barrow Island (ExxonMobil interest, 25 percent). LNG marketing is being pursued throughout the Asia Pacific region, with initial agreements anticipated in 2006. Start-up of the first LNG train is targeted for 2010. Successful development of this initial project has the potential to lead to further development and future trains.

#### MIDDLE EAST

ExxonMobil continues to pursue opportunities in the Middle East, focusing where ExxonMobil's industry-leading technology and capabilities can contribute to increased recovery of oil and gas.

# ABU DHABI UPPER ZAKUM OPPORTUNITY

In 2005, Abu Dhabi National Oil Company (ADNOC) selected ExxonMobil to enter final negotiations for a 28-percent interest in the Upper Zakum field, an offshore super-giant field with approximately 50 billion barrels of oil originally in place. Current production capacity is approximately 500 thousand barrels per day, and less than 5 percent of the resource has been produced to date. ExxonMobil's industry-leading capabilities to obtain high oil recovery, optimize production, transfer technology and develop ADNOC staff, as well as our research and technology development and deployment expertise, were instrumental in our selection.

# QATAR

ExxonMobil and Qatar Petroleum, with other joint-venture partners, are further developing the giant North Field, the largest nonassociated gas field in the world. Resources to be developed through ExxonMobil-interest existing and planned LNG trains include a gas-to-liquids (GTL) project, and pipeline-sales projects exceed 25 billion oil-equivalent barrels (gross). Natural gas from the North Field is cost competitive for supplying LNG to the Asia Pacific region, Europe, and the United States.

In 2005, three existing LNG trains at the Qatargas joint venture produced 9 million tons (gross), which were sold mainly to customers in Japan and Spain.

The RasGas joint ventures (ExxonMobil interest, 25 to 34 percent) produced 12.2 million tons of LNG in 2005 (gross), sold mainly to Korea and India, with the bulk of the remainder going into markets in the United States, Spain, Belgium, and Japan. RasGas Train 4 and the Al Khaleej Gas Phase I project both commenced production in 2005. The Al Khaleej Gas project supplies pipeline gas to local industries in Qatar.



Work is progressing on the Qatargas II and Ras Laffan III (RasGas Trains 6 and 7) projects, which include a total of four LNG trains with capacity of 7.8 million tons per year each. Deliveries from Qatargas II are planned into the United Kingdom gas market, via the South Hook LNG terminal currently under construction, as well as other major markets. Deliveries from Ras Laffan III are targeted principally for the U.S. gas market. Also included in the supply-chain development are newly-designed large LNG ships that are expected to realize significant benefits from economies of scale. Associated condensate and natural gas liquids are being exported to markets worldwide.



QATAR EXISTING AND PLANNED LNG TRAINS

Joint Venture	Train	Capacity (MTA)(1)	Working Interest (%)	Primary Market	Scheduled Completion
Qatargas	1,2,3	9.7	10	Japan/Europe	Complete
Qatargas II	4	7.8	30	United Kingdom	2008
Qatargas II	5	7.8	18(2)	United Kingdom	2009
RasGas	1,2	6.6	25	Korea	Complete
RasGas	3	4.7	30	India	Complete
RasGas	4	4.7	34	Europe	Complete
RasGas	5	4.7	32(2)	Europe/Asia	2007
RasGas	6	7.8	30	United States/Europe	2008
RasGas	7	7.8	30	United States	2009

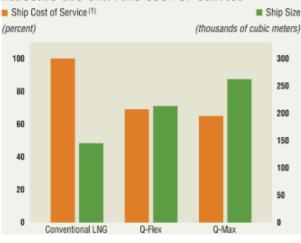
61.3

(1) Million tons per year.

Total

(2) Pending final agreements.

#### REDUCING LNG SHIPPING COST OF SERVICE



#### (1) Shipping-cost basis: Qatar to United States

The application of ExxonMobil proprietary technology has facilitated significant reductions in the cost of shipping LNG. With the development of the Q-Flex and Q-Max class of ships, the cost of shipping from Qatar to the United States is expected to be reduced by about 30 percent, largely resulting from the economies of scale of increasing ship size by as much as 80 percent. The Qatargas and RasGas joint ventures will realize the benefits of these advances.

#### **RASGAS TRAIN 5**

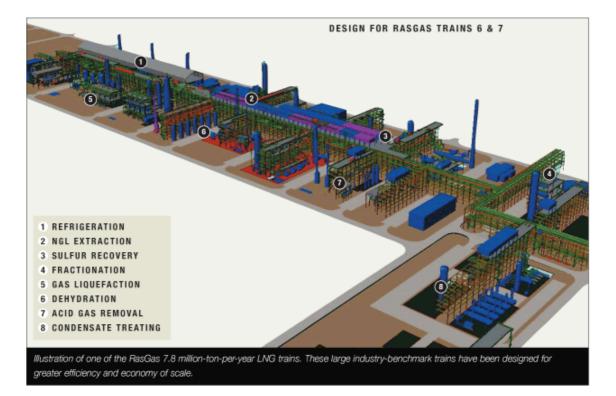
RasGas Train 5 is designed to increase Qatar's North Field production capacity by 4.7 million tons per year. As a near duplicate of Train 4, the Train 5 development will capture synergistic savings and minimize construction time. First production from Train 5 is anticipated to occur in mid-2007 and will supply European and Asian markets.

# **RASGAS TRAINS 6 & 7 (RAS LAFFAN III)**

RasGas Trains 6 and 7 are the largest LNG export projects designed principally to supply the U.S. market. First deliveries are expected in 2008. Engineering, procurement, and construction (EPC) contracts were awarded in 2005 to produce and deliver 15.6 million tons per year of LNG from Qatar's North Field, contributing significantly to meeting U.S. gas demand. Fifteen LNG ships are included in the development plan.

# **QATARGAS II**

A joint development project created by Qatar Petroleum and ExxonMobil, Qatargas II further develops Qatar's North Field through the addition of two record-setting, 7.8-million-ton-per-year onshore LNG liquefaction trains. The project includes offshore production, liquefaction, shipping, and regasification facilities. The first of the two trains, Train 4, is anticipated to start up in the second quarter of 2008. The second train, Train 5, is planned to start up in 2009.



# Russia/Caspian

ExxonMobil's operations in the Russia/Caspian region accounted for about 3 percent of the company's 2005 net oil and gas production, and about 4 percent of Upstream earnings, with those percentages expected to increase as new projects come onstream.

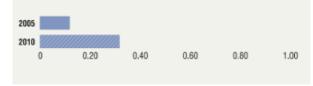
In the Caspian, ExxonMobil holds the unique position of participating in the development of three of the largest fields in the world: Kashagan and Tengiz in Kazakhstan, and Azeri-Chirag-Gunashli in Azerbaijan.

#### **RUSSIA / CASPIAN HIGHLIGHTS**

	2005	2004	2003
Earnings (billions of dollars)	0.9	0.4	0.2
Proved Reserves (BOEB) <sup>(1)</sup>	2.2	2.3	2.2
Acreage (gross acres, million)	3.1	3.1	3.2
Net Liquids Production (MBD)	0.1	0.1	0.1
Net Gas Production (BCFD)	0.1	0.1	0.1

#### RUSSIA/CASPIAN PRODUCTION

(millions of oil-equivalent barrels per day)



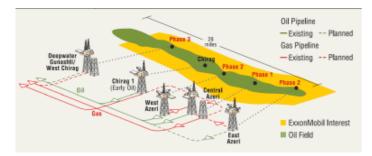
(1) Excludes year-end price/cost revisions.

# AZERBAIJAN

Production from the Azeri-Chirag-Gunashli development (ExxonMobil interest, 8 percent) in the southern Caspian Sea averaged 261 thousand barrels of oil per day (gross) in 2005.

# AZERI — CHIRAG — GUNASHLI

Phase 1 of the multiphase Azeri-Chirag-Gunashli development started up in February 2005, developing the Central Azeri field. Phase 2 of the project started up in January 2006, further developing the Azeri field with two additional platforms. Phase 3 will develop the Gunashli field. Estimated recovery from Phases 1, 2, and 3 totals 5.4 billion oil-equivalent barrels (gross) with gross investment of \$12 billion.



#### KAZAKHSTAN

ExxonMobil participates in the Tengizchevroil (TCO) joint venture (ExxonMobil interest, 25 percent), which includes a production license area encompassing the Tengiz field, an associated processing plant complex, and the nearby Korolev field. TCO also holds an exploration license that covers over 600 thousand gross acres surrounding the production license. Under the North Caspian Production Sharing Agreement (NCPSA), development planning activities are under way to initiate production from the giant Kashagan field, located offshore in the northern Caspian Sea.



# TENGIZ

Peak production capacity of the Tengiz field, in Kazakhstan, is currently 300 thousand barrels of oil per day with over 3 billion barrels of oil reserves developed (gross). Planned expansions (\$15 billion, gross) are expected to add more than 500 thousand barrels per day of oil production (gross) and develop an incremental 3.3 billion barrels of oil. The first expansion will integrate a second-generation gas-handling project with a sour-gas injection project, resulting in incremental production of 285 thousand barrels of oil per day (gross). Construction is under way with initial oil production planned in 2007.

# KASHAGAN

Development of Kashagan will occur in phases, with the first phase targeting 5.2 billion barrels of oil (gross) at a producing rate of 450 thousand barrels per day. Phase 1 development, currently under way, will include an offshore production and separation hub on an artificial island, three drilling islands, three onshore oil-stabilization trains, and two onshore gas-treating plants. Future phases are expected to increase recovery to 13 billion barrels of oil (gross) at a producing rate of more than 1 million barrels of oil per day.

# RUSSIA

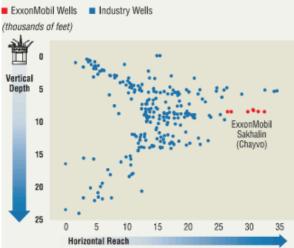
ExxonMobil operates and holds a 30-percent interest in the Sakhalin-1 blocks offshore Sakhalin Island, eastern Russia. Production from the first phase of this multiphase project commenced in 2005.

Exploration activities on the Sakhalin III blocks are pending award of exploration and production licenses by the Russian government.

# WORLD - CLASS EXTENDED - REACH CAPABILITY

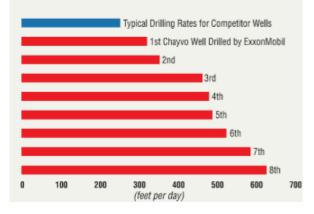
ExxonMobil's Sakhalin drilling has defined a new extended-reach operating envelope for vertical depth and horizontal reach. ExxonMobil is not only drilling several of the longest and most complex extended-reach wells in the world, we are also drilling them faster than competitors. Average drilling rates for Chayvo wells have been 80 percent faster than typical competitor wells despite the record reach and depth. Our most recent well is the fastest yet, averaging more than 600 feet per day. Additionally, our wells have set world records for casing depth, coiled tubing, and completion operations.

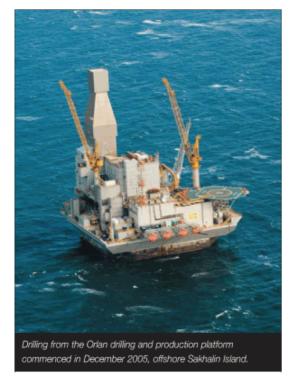
### WORLD CLASS EXTENDED-REACH CAPABILITY



# EXTENDED-REACH DRILLING RATE

Chayvo Wells Drilled by ExxonMobil in Sakhalin





# SAKHALIN – 1

The initial phase of the Sakhalin-1 Chayvo field development began first production in early October 2005 through the use of an interim production facility. The first oil and gas sales were to domestic customers, contributing to Russia's Far East gasification program. The balance of the Chayvo gas resource will be exported to international markets once long-term gas sales contracts are concluded and the export system is built.

Phase 1 is slated to reach full production and start oil exports to international markets in 2006. The development of Chayvo will be followed by development of the Odoptu and Arkutun-Dagi fields.



# **Upstream Operating Statistics**

NET LIQUIDS PRODUCTION (1) - Including Tar Sands and Non-Consolidated Operations

(thousands of barrels per day)	2005	2004	2003	2002	2001
United States			100	107	
Alaska	159	174	188	197	210
Lower 48	317	383	422	484	502
Total United States	477	557	610	681	712
Canada	346	355	363	349	331
Total North America	823	912	973	1,030	1,043
Europe				0.05	
United Kingdom	202	235	278	305	320
Norway	327	328	280	263	307
Other	17	20	21	24	26
Total Europe	546	583	579	592	653
Africa					
Nigeria	299	276	260	213	249
Angola	181	95	43	35	1
Equatorial Guinea	122	136	124	98	89
Other	64	65	15	3	3
Total Africa	666	572	442	349	342
Asia Pacific/Middle East					
Australia	73	91	111	122	131
Malaysia	82	94	105	115	98
Middle East	163	158	149	127	135
Other	14	17	21	23	18
Total Asia Pacific/Middle East	332	360	386	387	382
Russia/Caspian	107	91	88	91	86
Other Areas	49	53	48	47	36
Total worldwide	2,523	2,571	2,516	2,496	2,542
					<u> </u>
Gas Plant Liquids Included Above					
United States	68	86	90	111	120
Non-U.S.	172	168	166	178	185
Total worldwide	240	254	256	289	305
Tar Sands and Non-Consolidated Volumes Included Above					
United States	93	101	106	106	109
Canada	53	59	52	57	52
Europe	7	9	9	9	10
Asia Pacific/Middle East	146	140	127	102	108
Russia/Caspian	72	74	71	74	70
Total worldwide	371	383	365	348	349

(1) Net liquids production quantities are the volumes of crude oil and natural gas liquids withdrawn from ExxonMobil's oil and gas reserves, excluding royalties and quantities due to others when produced, and are based on the volumes delivered from the lease or at the point measured for royalty and/or severance tax purposes. Volumes include 100 percent of the production of majority-owned affiliates, including liquids production from tar-sands operations in Canada, and ExxonMobil's ownership of the production by companies owned 50 percent or less.

73

2,061

77

2,026

65

1,988

74

2,385

# NET NATURAL GAS PRODUCTION AVAILABLE FOR SALE (1) - Including Non-Consolidated Operations

	0005	0004	0000	0000	0001
(millions of cubic feet per day)	2005	2004	2003	2002	2001
United States	1,739	1,947	2,246	2,375	2,598
Canada	918	972	943	1,024	1,006
Total North America	2,657	2,919	3,189	3,399	3,604
Europe					
The Netherlands	1,595	1,725	1,591	1,601	1,637
United Kingdom	1,126	1,196	1,234	1,417	1,547
Norway	709	645	667	503	445
Germany	885	1,048	1,006	942	966
Total Europe	4,315	4,614	4,498	4,463	4,595
Asia Pacific/Middle East					
Australia	338	397	450	453	449
Malaysia	488	511	563	690	645
Middle East	846	642	455	408	354
Indonesia	410	578	745	825	401
Other	32	33	45	51	52
Total Asia Pacific/Middle East	2,114	2,161	2,258	2,427	1,901
Russia/Caspian	77	73	73	77	65
Other Areas	88	97	101	86	114
Total worldwide	9,251	9,864	10,119	10,452	10,279
Non-Consolidated Natural Gas Volumes Included Above					
United States	2	2	2	2	13
Europe	1,548	1,667	1,531	1,539	1,556
Asia Pacific/Middle East	807	642	455	408	354

(1) Net natural gas available for sale quantities are the volumes withdrawn from ExxonMobil's natural gas reserves, excluding royalties and volumes due to others when produced, and excluding gas purchased from others, gas consumed in producing operations, field processing plant losses, volumes used for gas lift, gas injection and cycling operations, quantities flared, and volume shrinkage due to the removal of condensate or natural gas liquids fractions.

73

2,430

# NATURAL GAS SALES (1)

Other

Total worldwide

(millions of cubic feet per day)	2005	2004	2003	2002	2001
United States	1,833	2,277	4,793	6,939	5,925
Canada	1,094	1,253	1,919	2,051	2,305
Europe	6,015	6,262	6,610	7,544	7,570
Asia Pacific/Middle East	1,901	1,973	2,092	2,241	1,780
Russia/Caspian	170	170	177	186	203
Other	8	7	4	2	2
Total worldwide	11,021	11,942	15,595	18,963	17,785

(1) Natural gas sales include 100 percent of the sales of ExxonMobil- and majority-owned affiliates and ExxonMobil's ownership of sales by companies owned 50 percent or less. Numbers include sales of gas purchased from third parties.

# NUMBER OF NET WELLS DRILLED ANNUALLY (1)

Productive				Dry				Total							
(net wells drilled)	2005	2004	2003	2002	2001	2005	2004	2003	2002	2001	2005	2004	2003	2002	2001
Exploratory(2)	24	21	38	46	51	13	15	28	23	41	37	36	66	69	92
Development	946	1,164	1,060	1,287	1,313	14	18	34	29	24	960	1,182	1,094	1,316	1,337
Total	970	1,185	1,098	1,333	1,364	27	33	62	52	65	997	1,218	1,160	1,385	1,429

# NET ACREAGE AT YEAR END (3)

		Undeveloped					Developed			
(thousands of net acres)	2005	2004	2003	2002	2001	2005	2004	2003	2002	2001
United States	6,413	7,055	7,353	7,309	7,669	5,260	5,480	5,655	5,695	5,714
Canada(4)	4,971	6,144	5,204	8,851	9,708	2,266	2,527	2,457	2,382	2,426
Europe	2,778	2,245	2,611	2,687	4,624	4,687	4,715	4,746	4,874	4,819
Africa	29,048	21,797	11,447	12,205	15,736	545	475	462	685	630
Asia Pacific/Middle										
East	3,797	4,180	8,694	12,088	14,171	1,570	2,436	3,079	3,047	2,995
Russia/Caspian	569	561	601	628	1,241	116	103	103	103	103
Other	19,513	19,688	15,141	17,459	19,205	232	388	388	387	388
Total worldwide	67,089	61,670	51,051	61,227	72,354	14,676	16,124	16,890	17,173	17,075

# NET CAPITALIZED COSTS AT YEAR END (3)

(millions of dollars)	2005	2004	2003	2002	2001
United States	16,097	16,217	16,711	15,739	15,408
Canada <sup>(4)</sup>	9,096	8,907	8,114	6,114	5,772
Europe	13,556	16,169	15,830	12,872	10,704
Africa	12,744	10,706	8,606	5,755	4,355
Asia Pacific/Middle East	6,718	6,675	7,094	6,078	5,622
Russia/Caspian	7,158	5,336	3,975	2,964	2,328
Other	1,210	1,237	1,216	1,237	1,273
Total worldwide	66,579	65,247	61,546	50,759	45,462

# COSTS INCURRED IN PROPERTY ACQUISITION, EXPLORATION, AND DEVELOPMENT ACTIVITIES (3)

			_		Asia Pacific/	Russia/	0.1	
(millions of dollars)	United States	Canada <sup>(4)</sup>	Europe	Africa	Middle East	Caspian	Other	Worldwide
During 2005								
Property acquisition								
costs	11	6		53	41	330	12	453
Exploration costs	286	75	152	507	181	160	59	1,420
Development costs	1,695	1,079	1,493	3,189	850	2,157	98	10,561
Total	1,992	1,160	1,645	3,749	1,072	2,647	169	12,434
During 2004								
Property acquisition								
costs	14	1		92	2	25	_	134
Exploration costs	233	80	143	382	141	190	86	1,255
Development costs	1,581	1,196	1,381	2,788	668	1,435	73	9,122
Total	1,828	1,277	1,524	3,262	811	1,650	159	10,511
During 2003 <sup>(5)</sup>								
Property acquisition								
costs	17	7	4	17			—	45
Exploration costs	253	102	171	264	151	173	67	1,181
Development costs	1,780	1,079	1,968	3,117	870	1,015	27	9,856
Total	2,050	1,188	2,143	3,398	1,021	1,188	94	11,082
During 2002								
Property acquisition								
costs	32	20	_	10	_	121	4	187
Exploration costs	281	109	160	301	116	96	100	1,163
Development costs	1,843	949	1,975	1,708	924	658	44	8,101
Total	2,156	1,078	2,135	2,019	1,040	875	148	9,451

(1) A regional breakout of this data is included on page 12 of ExxonMobil's 2005 Form 10-K.

(2) These include near-field and appraisal wells classified as exploratory for SEC reporting.

<sup>(3)</sup> Includes non-consolidated interests and Canadian tar-sands mining operations and is not directly comparable to data on pages A54 and A55 of ExxonMobil's 2006 Proxy Statement, and page 6 of ExxonMobil's 2005 Form 10-K, which due to financial reporting requirements, treat Canadian tar sands as a mining operation.

<sup>(4)</sup> Canadian tar-sands data included above: net acreage of 28 thousand developed acres and 149 thousand undeveloped acres at year-end 2005, net capitalized cost of about \$2.8 billion at year-end 2005, exploration costs of \$13 million, and development costs of \$455 million incurred during 2005.

<sup>(5)</sup> Per FAS 143, development costs beginning in 2003 also included new asset retirement obligations established in the current year, as well as increases or decreases to the asset retirement obligation resulting from changes in cost estimates or abandonment date.

# PROVED OIL AND GAS RESERVES (1)

The Corporation began stating its reserves on the basis of December 31 prices and costs in 2004.

The use of year-end prices for reserves estimation introduces short-term price volatility into the process since annual adjustments are required based on prices occurring on a single day. The Corporation believes that this approach is inconsistent with the long-term nature of the upstream business where production from individual projects often spans multiple decades. The use of prices from a single date is not relevant to the investment decisions made by the Corporation and annual variations in reserves based on such year-end prices are of no consequence in how the business is actually managed.

	2005	2004	2003	2002	2001
Liquids, Including Tar Sands and Non-Consolidated Res	serves (millions of b	parrels at year en	d)		
Net proved developed and undeveloped reserves					
United States	2,424	2,894	3,218	3,352	3,494
Canada(2)	1,701	1,848	1,975	2,085	2,098
Europe	886	1,029	1,204	1,359	1,503
Africa	2,527	2,654	2,742	2,626	2,461
Asia Pacific/Middle East	1,908	1,688	1,383	1,372	1,410
Russia/Caspian	1,798	1,922	1,822	1,302	801
Other	451	478	512	527	545
Total worldwide excluding year-end price/cost					
revisions	11,695	12,513	12,856	12,623	12,312
Year-end price/cost revisions	(466)	(862)	—	—	—
Total worldwide	11,229	11,651	12,856	12,623	12,312
Proportional interest in tar sands and non-consolidated					
reserves included above, excluding year-end price/cost	revisions				
United States	391	402	426	444	466
Canada (tar sands) <sup>(2)</sup>	738	757	781	800	821
Europe	11	17	20	26	27
Asia Pacific/Middle East	1,353	1,161	767	779	758
Russia/Caspian	923	981	973	949	688
Net proved developed reserves included above					
United States	2,006	2,551	2,711	2,835	2,957
Canada(2)	1,117	1,089	1,301	1,255	1,184
Europe	665	778	821	817	900
Africa	1,218	1,117	1,107	1,057	1,022
Asia Pacific/Middle East	1,189	1,045	1,105	1,162	1,193
Russia/Caspian	629	634	546	498	382
Other	227	129	132	147	165
Total worldwide	7,051	7,343	7,723	7,771	7,803

Natural Gas, Including Non-Consolidated Reserves (billions of cubic feet at year end)

Net proved developed and undeveloped reserves

Total worldwide	43,678	38,199	36,234	34,743	36,022
Other	313	279	328	370	363
Russia/Caspian	1,062	841	713	637	473
Asia Pacific/Middle East	13,343	9,018	8,473	8,274	8,395
Africa	376	279	155	112	122
Europe	16,558	16,881	14,966	12,928	13,641
Canada	1,527	1,647	1,962	2,294	2,517
United States	10,499	9,254	9,637	10,128	10,511
Net proved developed reserves included above					
Russia/Caspian	1,326	1,473	1,464	1,440	942
Asia Pacific/Middle East	18,697	13,339	6,055	5,692	4,237
Europe	12,340	12,873	13,703	13,828	14,321
United States	136	140	152	177	192
above, excluding year-end price/cost revisions					
Proportional interest in non-consolidated reserves inclu	ded				
Total worldwide	66,907	60,362	54,769	55,718	55,946
Year-end price/cost revisions	2,940	2,422	_	_	
revisions	63,967	57,940	54,769	55,718	55,946
Total worldwide excluding year-end price/cost					
Other	619	769	645	687	682
Russia/Caspian	2,173	1,989	1.934	1,671	950
Asia Pacific/Middle East	26,662	19,938	13,993	13,467	12,576
Africa	841	771	583	436	379
Europe	20,575	21,916	23,849	24,336	25,252
Canada	1,735	1,979	2,341	2,882	3,183
United States	11,362	10,578	11,424	12,239	12,924

(1) See Frequently Used Terms on pages 88 through 91.

(2) Includes proven reserves from Canadian tar-sands operations in Canada and, therefore, is not directly comparable to data shown on pages A57 to A59 of ExxonMobil's 2006 Proxy Statement, which due to financial reporting requirements, treat Canadian tar sands as a mining operation.

**PROVED OIL AND GAS RESERVES REPLACEMENT (1)** – Units are million barrels of oil or billion cubic feet of gas unless specified otherwise

	2005	2004	2003	2002	2001	Avera <u>(</u> 2001-20
quids (millions of barrels)						
Revisions	(333)	97	375	355	264	15
Improved recovery	30	22	111	94	121	7
Extensions/discoveries	516	595	674	777	683	64
Purchases	113	10	1	_	_	2
Sales	(227)	(132)	(16)	(13)	(9)	(7
Total additions before year-end						· ·
price/cost revisions	99	592	1,145	1,213	1,059	82
Remove prior year-end price/cost	55	552	1,140	1,210	1,000	02
revisions	862		NA	NA	NA	Ν
		(062)				
Current year-end price/cost revisions	(466)	(862)	NA	NA	NA	N
Total additions	495	(270)	NA	NA	NA	N
Production	917	935	912	902	918	91
Reserves replacement ratio,						
excluding sales <sup>(2)</sup> (percent)	36	77	127	136	116	9
Reserves replacement ratio,						
including sales <sup>(2)</sup> (percent)	11	63	126	134	115	ç
Reserves replacement ratio,						-
including sales and year-end						
price/cost revisions(2) (percent)	54		NA	NA	NA	Ν
	J4				NA NA	
tural Gas (billions of cubic feet)						
Revisions	4,261	256	1,462	1,447	836	1,6
Improved recovery	9	37	25	4	39	2
Extensions/discoveries	5,667	7,282	1,719	2,597	3,431	4,1:
Purchases	53	9	10	2	1	
Sales	(229)	(477)	(120)	(43)	(69)	(1
	(==0)	()	(120)	(10)	(00)	(=)
Total additions before year-end	0.701	7 1 0 7	2 000	4 007	4 000	БС
price/cost revisions	9,761	7,107	3,096	4,007	4,238	5,64
Remove prior year-end price/cost						_
revisions	(2,422)		NA	NA	NA	N
Current year-end price/cost revisions	2,940	2,422	NA	NA	NA	N
Total additions	10,279	9,529	NA	NA	NA	N
Production	3,734	3,936	4,045	4,235	4,158	4,0
Reserves replacement ratio,						-
excluding sales <sup>(2)</sup> (percent)	268	193	80	96	104	14
Reserves replacement ratio,	200	100	00	50	104	
	261	181	77	95	102	1
including sales <sup>(2)</sup> (percent)	201	191	11	95	102	14
Reserves replacement ratio,						
including sales and year-end						_
price/cost revisions <sup>(2)</sup> (percent)	275	242	NA	NA	NA	Ν
I-Equivalent (millions of barrels)						
Revisions	377	140	619	597	403	4
Improved recovery	31	28	116	95	127	
Extensions/discoveries	1,461	1,809	961	1,210	1,255	1,3
Purchases	122	1,809	2	1,210	1,255	1,3
				(21)	(20)	
Sales	(265)	(211)	(36)	(21)	(20)	(1
Total additions before year-end						
price/cost revisions	1,726	1,777	1,662	1,881	1,765	1,7
Remove prior year-end price/cost						
revisions	458	_	NA	NA	NA	Ν
Current year-end price/cost revisions	24	(459)	NA	NA	NA	Ν
Total additions	2,208	1,318	NA	NA	NA	N
Production	1,539	1,591	1,587	1,608	1,611	1,5
	1,000	1,001	1,007	1,000	1,011	т,Ј
Reserves replacement ratio,	400	405	407	110		
excluding sales <sup>(2)</sup> (percent)	129	125	107	118	111	1
Reserves replacement ratio,						
including sales <sup>(2)</sup> (percent)	112	112	105	117	110	1
Reserves replacement ratio,						
including sales and year-end						
	143	83	NA	NA	NA	Ν

# 2005 Reserves Changes by Region

		Crude Oil and Natural Gas Liquids (millions of barrels)									N	atural Gas (b	oillions of cubic f	feet)		
					Asia Pacific/								Asia Pacific/			
	United				Middle	Russia/			United				Middle	Russia/		
	States	Canada	Europe	Africa	East	Caspian	Other	Total	States	Canada	Europe	Africa	East	Caspian	Other	Total
Revisions	(237)	2	7	(53)	89	(139)	(2)	(333)	1,367	128	256	35	2,701	(114)	(112)	4,261
Improved recovery	27	-	3	-	-	-	-	30	9	_	_	-	-	-	-	9
Extensions/discoveries	6	19	47	170	262	12	_	516	288	27	117	57	4,863	315	_	5,667
Purchases	_		_		_	113	_	113	_	_	_	_	_	53		53

ales	(96)	(42)	(1)	_	(11)	(70)	(7)	(227)	(105)	(23)	(73)	_	_	(26)	(2)	(229)
otal additions before year-																
end price/cost revisions	(300)	(21)	56	117	340	(84)	(9)	99	1,559	132	300	92	7,564	228	(114)	9,761
Remove 2004 year-end																
price/cost revisions	(101)	464	(2)	210	4	287	—	862	(1,891)	96	(826)	—	93	106	_	(2,422
005 year-end price/cost revisions	102	(131)	8	(215)	(12)	(218)	_	(466)	2,466	(30)	847	_	(264)	(79)	_	2,940
otal additions	(299)	312	62	112	332	(15)	(9)	495	2,134	198	321	92	7,393	255	(114)	10,279
Production	170	126	199	244	120	40	18	917	775	376	1,641	22	841	43	36	3,734
let change	(469)	186	(137)	(132)	212	(55)	(27)	(422)	1,359	(178)	(1,320)	70	6,552	212	(150)	6,54
Reserves replacement ratio, excluding sales <sup>(2)</sup> (percent)	_	17	29	48	293	_	_	36	215	41	23	418	899	591	_	26
Reserves replacement ratio, including sales(2) (percent)	_	_	28	48	283	_	_	11	201	35	18	418	899	530	_	26
Reserves replacement ratio, including sales and year-end price/cost revisions (percent)		248	31	46	277			54	275	53	20	418	879	593		27

See footnotes on page 61.

**PROVED OIL AND GAS RESERVES REPLACEMENT (1)** – Units are million barrels of oil or billion cubic feet of gas unless specified otherwise

	2005	2004	2003	2002	2001	Average 2001-2005
Non-U.S.						
E&P costs (millions of dollars)	10,442	8,683	9,032	7,295	5,670	8,224
Oil reserves additions	794	(246)	1,063	1,116	795	704
Oil production	747	737	695	663	668	702
Gas reserves additions	8,145	7,626	2,900	3,635	3,477	5,157
Gas production	2,959	3,077	3,034	3,177	3,026	3,055
Oil-equivalent reserves additions, excluding sales <sup>(2)</sup>	1,918	1,974	1,554	1,722	1,375	1,709
Oil-equivalent reserves additions, including sales <sup>(2)</sup> Oil-equivalent reserves additions,	1,766	1,900	1,547	1,722	1,374	1,662
including sales and price/cost revisions	2,151	1,025	NA	NA	NA	NA
Oil-equivalent production	1,240	1,250	1,201	1,193	1,172	1,211
Reserves replacement ratio, excluding sales <sup>(2)</sup> (percent)	155	158	129	144	117	141
Reserves replacement ratio,						
including sales <sup>(2)</sup> (percent) Reserves replacement ratio,	142	152	129	144	117	137
including sales and year-end	170	00	NIA	N1.0	NIA	NI 4
price/cost revisions (percent) Reserves replacement costs <sup>(3)</sup>	173	82	NA	NA	NA	NA
(dollars per barrel)	5.44	4.40	5.81	4.24	4.12	4.81
(donars per barrer)	5.77		5.61	7.27	7.12	01
Jnited States						
E&P costs (millions of dollars)	1,992	1,828	2,050	2,156	2,267	2,059
Oil reserves additions	(299)	(24)	82	97	264	24
Oil production	170	198	217	239	250	215
Gas reserves additions	2,134	1,903	196	372	761	1,073
Gas production	775	859	1,011	1,058	1,132	967
Oil-equivalent reserves additions, excluding sales <sup>(2)</sup>	73	14	144	180	410	164
Oil-equivalent reserves additions, including sales <sup>(2)</sup>	(40)	(123)	115	159	391	100
Oil-equivalent reserves additions, including sales and year-end	(10)	()				
price/cost revisions	57	293	NA	NA	NA	NA
Oil-equivalent production	299	341	386	415	439	376
Reserves replacement ratio, excluding sales <sup>(2)</sup> (percent)	24	4	37	43	93	44
Reserves replacement ratio,			20	20	00	07
including sales <sup>(2)</sup> ( <i>percent</i> ) Reserves replacement ratio, including sales and year-end	_	_	30	38	89	27
price/cost revisions (percent)	19	86	NA	NA	NA	NA
Reserves replacement costs <sup>(3)</sup>						
(dollars per barrel)	27.29	130.57	14.24	11.98	5.53	12.54
Vorldwide						
E&P costs (millions of dollars)	12,434	10,511	11,082	9,451	7,937	10,283
Oil reserves additions	495	(270)	1,145	1,213	1,059	728
Oil production	917	935	912	902	918	917
Gas reserves additions	10,279	9,529	3,096	4,007	4,238	6,230
Gas production	3,734	3,936	4,045	4,235	4,158	4,022
Oil-equivalent reserves additions, excluding sales <sup>(2)</sup>	1,991	1,988	1,698	1,902	1,785	1,873
Oil-equivalent reserves additions, including sales(2)	1,726	1,777	1,662	1,881	1,765	1,762
Oil-equivalent reserves additions, including sales and price/cost	1,720	1,777	1,002	1,001	1,705	1,702
revisions	2,208	1,318	NA	NA	NA	NA
Oil-equivalent production	1,539	1,591	1,587	1,608	1,611	1,587
Reserves replacement ratio,						
excluding sales <sup>(2)</sup> (percent) Reserves replacement ratio,	129	125	107	118	111	118
	112	112	105	117	110	111
including sales <sup>(2)</sup> (percent)						

price/cost revisions (percent)						
Reserves replacement costs(3)						
(dollars per barrel)	6.25	5.29	6.53	4.97	4.45	5.49

- (1) The data shown above and on the preceding page include reserves, production, and costs from Canadian tar-sands operations. This is a more complete summary of ExxonMobil's exploration and production operations than the data on pages A57 to A59 of ExxonMobil's 2006 Proxy Statement, which due to financial reporting requirements, treat Canadian tar sands as a mining operation. See Frequently Used Terms on pages 88 through 91 for definitions of reserves and reserves replacement ratio.
- (2) Excluding year-end revisions associated with using December 31 prices and costs. See Frequently Used Terms on pages 88 through 91 for definitions of reserves and reserves replacement ratio.
- (3) Calculation based on exploration and production costs divided by oil-equivalent reserves additions. All values exclude the impact of asset sales; i.e., reserves sold and proceeds received; and price/cost related revisions associated with using December 31 prices and costs. See Frequently Used Terms for definition of reserves replacement costs.

# OIL AND GAS EXPLORATION AND PRODUCTION EARNINGS

The revenue, cost, and earnings data are shown both on a total dollar and unit basis, and are inclusive of non-consolidated and Canadian tar sands operations. They are not directly comparable to the data on pages A52 and A53 of ExxonMobil's 2006 Proxy Statement, which due to financial reporting requirements, treat Canadian tar sands as a mining operation. The data displayed here provide a more complete summary of ExxonMobil's exploration and production operations.

		Total	l Revenues and Co	sts, Including Non-Co		ts and Tar Sands			Re	evenues and Costs per Uni	t of Sales or Product	ion(1)
					Asia Pacific/						Outside	
	United				Middle	Russia/			United		North	
	States	Canada	Europe	Africa	East	Caspian	Other	Total	States	Canada	America	Worldwide
2005				(millions of a	dollars)					(dollars per ur	nit of sales)	
Revenue				(						(		
Crude oil and NGL	8,081	5,251	9,841	12,333	6,396	1,819	656	44,377	46.29	41.42	50.73	48.59
Natural gas	4,633	2,492	9,095		3,165	21	38	19,444	7.30	7.43	5.12	5.76
										(dollars per barrel of net of	oil-equivalent produc	tion)
Total revenue	12,714	7,743	18,936	12,333	9,561	1,840	694	63,821	45.41	42.48	42.46	43.02
Less costs:												
Production costs												
excluding taxes	1,786	1,782	2,461	840	624	209	105	7,807	6.38	9.78	4.15	5.26
Depreciation and												
depletion	1,291	1,037	2,362	1,319	716	199	58	6,982	4.61	5.68	4.56	4.71
Exploration expenses	158	49	77	310	122	164	101	981	0.56	0.27	0.76	0.66
Taxes other than												
income	761	61	2,113	1,158	2,501	57	3	6,654	2.72	0.33	5.71	4.49
Related income tax	3,138	1,656	7,130	5,143	2,596	411	159	20,233	11.21	9.09	15.11	13.64
Results of producing												
activities	5,580	3,158	4,793	3,563	3,002	800	268	21,164	19.93	17.33	12.17	14.26
Other earnings(2)	633	(70)	2,101	166	6	109	(61)	2,884	2.26	(0.39)	2.27	1.95
Total earnings,												
excluding power												
and coal	6,213	3,088	6,894	3,729	3,008	909	207	24,048	22.19	16.94	14.44	16.21
Power and coal	(13)	_	_		314	_	_	301				
Total earnings	6,200	3,088	6,894	3,729	3,322	909	207	24,349				
2004				(millions of a	dollars)					(dollars per ur	nit of sales)	
Revenue				(1111110110 01 0								
Crude oil and NGL										(donaro por ar		
	7.119	4.148	7.647	7.301		1.061	462	32.809	34.92	31.92		34.88
Natural gas	7,119 3,943	4,148 1,860	7,647 7,642	7,301	5,071 2,629	1,061 18	462 40	32,809 16,132	34.92 5.53		35.51 4.06	34.88 4.47
Natural gas					5,071					31.92 5.23	35.51 4.06	4.47
ų	3,943	1,860	7,642		5,071 2,629	18	40	16,132	5.53	31.92 5.23 (dollars per barrel of net of	35.51 4.06 bil-equivalent product	4.47 tion)
Total revenue Less costs:					5,071					31.92 5.23	35.51 4.06	4.47
Total revenue	3,943	1,860	7,642		5,071 2,629	18	40	16,132	5.53	31.92 5.23 (dollars per barrel of net of	35.51 4.06 bil-equivalent product	4.47 tion)
Total revenue Less costs:	3,943	1,860	7,642		5,071 2,629	18	40	16,132	5.53	31.92 5.23 (dollars per barrel of net of	35.51 4.06 bil-equivalent product	4.47 tion)
Total revenue Less costs: Production costs	3,943 11,062 1,787	1,860 6,008	7,642 15,289 2,209	7,301	5,071 2,629 7,700	18 1,079 180	40 502	16,132 48,941	5.53 34.28 5.54	31.92 5.23 (dollars per barrel of net of 31.74	35.51 4.06 bil-equivalent product 30.92	4.47 tion) 31.72
Total revenue Less costs: Production costs excluding taxes Depreciation and depletion	3,943 11,062 1,787 1,454	1,860 6,008 1,444 1,020	7,642 15,289 2,209 2,296	7,301 719 839	5,071 2,629 7,700 695 740	18 1,079 180 98	40 502 82 60	16,132 48,941 7,116 6,507	5.53 34.28 5.54 4.50	31.92 5.23 (dollars per barrel of net of 31.74 7.63 5.38	35.51 4.06 bil-equivalent product 30.92 3.77 3.91	4.47 tion) 31.72 4.61 4.22
Total revenue Less costs: Production costs excluding taxes Depreciation and depletion Exploration expenses	3,943 11,062 1,787	1,860 6,008 1,444	7,642 15,289 2,209	7,301	5,071 2,629 7,700 695	18 1,079 180	40 502 82	16,132 48,941 7,116	5.53 34.28 5.54	31.92 5.23 (dollars per barrel of net of 31.74 7.63	35.51 4.06 bil-equivalent product 30.92 3.77	4.47 tion) 31.72 4.61
Total revenue Less costs: Production costs excluding taxes Depreciation and depletion Exploration expenses Taxes other than	3,943 11,062 1,787 1,454 202	1,860 6,008 1,444 1,020 104	7,642 15,289 2,209 2,296 137	7,301 719 839 321	5,071 2,629 7,700 695 740 104	18 1,079 180 98 189	40 502 82 60 76	16,132 48,941 7,116 6,507 1,133	5.53 34.28 5.54 4.50 0.63	31.92 5.23 (dollars per barrel of net of 31.74 7.63 5.38 0.55	35.51 4.06 iii-equivalent product 30.92 3.77 3.91 0.80	4.47 tion) 31.72 4.61 4.22 0.73
Total revenue Less costs: Production costs excluding taxes Depreciation and depletion Exploration expenses Taxes other than income	3,943 11,062 1,787 1,454 202 571	1,860 6,008 1,444 1,020 104 52	7,642 15,289 2,209 2,296 137 1,747	7,301 719 839 321 722	5,071 2,629 7,700 695 740 104 1,702	18 1,079 180 98 189 42	40 502 82 60 76 3	16,132 48,941 7,116 6,507 1,133 4,839	5.53 34.28 5.54 4.50 0.63 1.77	31.92 5.23 (dollars per barrel of net of 31.74 7.63 5.38 0.55 0.28	35.51 4.06 0il-equivalent product 30.92 3.77 3.91 0.80 4.09	4.47 tion) 31.72 4.61 4.22 0.73 3.14
Total revenue Less costs: Production costs excluding taxes Depreciation and depletion Exploration expenses Taxes other than	3,943 11,062 1,787 1,454 202	1,860 6,008 1,444 1,020 104	7,642 15,289 2,209 2,296 137	7,301 719 839 321	5,071 2,629 7,700 695 740 104	18 1,079 180 98 189	40 502 82 60 76	16,132 48,941 7,116 6,507 1,133	5.53 34.28 5.54 4.50 0.63	31.92 5.23 (dollars per barrel of net of 31.74 7.63 5.38 0.55	35.51 4.06 iii-equivalent product 30.92 3.77 3.91 0.80	4.47 tion) 31.72 4.61 4.22 0.73
Total revenue Less costs: Production costs excluding taxes Depreciation and depletion Exploration expenses Taxes other than income Related income tax Results of producing	3,943 11,062 1,787 1,454 202 571 2,546	1,860 6,008 1,444 1,020 104 52 1,147	7,642 15,289 2,209 2,296 137 1,747 4,971	7,301 719 839 321 722 2,789	5,071 2,629 7,700 695 740 104 1,702 1,949	18 1,079 180 98 189 42 201	40 502 82 60 76 3 97	16,132 48,941 7,116 6,507 1,133 4,839 13,700	5.53 34.28 5.54 4.50 0.63 1.77 7.89	31.92 5.23 (dollars per barrel of net of 31.74 7.63 5.38 0.55 0.28 6.06	35.51 4.06 bil-equivalent product 30.92 3.77 3.91 0.80 4.09 9.71	4.47 ion) 31.72 4.61 4.22 0.73 3.14 8.88
Total revenue Less costs: Production costs excluding taxes Depreciation and depletion Exploration expenses Taxes other than income Related income tax Results of producing activities	3,943 11,062 1,787 1,454 202 571 2,546 4,502	1,860 6,008 1,444 1,020 104 52 1,147 2,241	7,642 15,289 2,209 2,296 137 1,747 4,971 3,929	7,301 719 839 321 722 2,789 1,911	5,071 2,629 7,700 695 740 104 1,702 1,949 2,510	18 1,079 180 98 189 42 201 369	40 502 82 60 76 3 97 184	16,132 48,941 7,116 6,507 1,133 4,839 13,700 15,646	5.53 34.28 5.54 4.50 0.63 1.77 7.89 13.95	31.92 5.23 (dollars per barrel of net of 31.74 7.63 5.38 0.55 0.28 6.06 11.84	35.51 4.06 0il-equivalent product 30.92 3.77 3.91 0.80 4.09 9.71 8.64	4.47 iion) 31.72 4.61 4.22 0.73 3.14 8.88 10.14
Total revenue Less costs: Production costs excluding taxes Depreciation and depletion Exploration expenses Taxes other than income Related income tax Results of producing	3,943 11,062 1,787 1,454 202 571 2,546	1,860 6,008 1,444 1,020 104 52 1,147	7,642 15,289 2,209 2,296 137 1,747 4,971	7,301 719 839 321 722 2,789	5,071 2,629 7,700 695 740 104 1,702 1,949	18 1,079 180 98 189 42 201	40 502 82 60 76 3 97	16,132 48,941 7,116 6,507 1,133 4,839 13,700	5.53 34.28 5.54 4.50 0.63 1.77 7.89	31.92 5.23 (dollars per barrel of net of 31.74 7.63 5.38 0.55 0.28 6.06	35.51 4.06 bil-equivalent product 30.92 3.77 3.91 0.80 4.09 9.71	4.47 ion) 31.72 4.61 4.22 0.73 3.14 8.88
Total revenue Less costs: Production costs excluding taxes Depreciation and depletion Exploration expenses Taxes other than income Related income tax Results of producing activities	3,943 11,062 1,787 1,454 202 571 2,546 4,502	1,860 6,008 1,444 1,020 104 52 1,147 2,241	7,642 15,289 2,209 2,296 137 1,747 4,971 3,929	7,301 719 839 321 722 2,789 1,911	5,071 2,629 7,700 695 740 104 1,702 1,949 2,510	18 1,079 180 98 189 42 201 369	40 502 82 60 76 3 97 184	16,132 48,941 7,116 6,507 1,133 4,839 13,700 15,646	5.53 34.28 5.54 4.50 0.63 1.77 7.89 13.95	31.92 5.23 (dollars per barrel of net of 31.74 7.63 5.38 0.55 0.28 6.06 11.84	35.51 4.06 0il-equivalent product 30.92 3.77 3.91 0.80 4.09 9.71 8.64	4.47 iion) 31.72 4.61 4.22 0.73 3.14 8.88 10.14
Total revenue Less costs: Production costs excluding taxes Depreciation and depletion Exploration expenses Taxes other than income Related income tax Results of producing activities Other earnings(2)	3,943 11,062 1,787 1,454 202 571 2,546 4,502 458	1,860 6,008 1,444 1,020 104 52 1,147 2,241 (313)	7,642 15,289 2,209 2,296 137 1,747 4,971 3,929 459	7,301 719 839 321 722 2,789 1,911	5,071 2,629 7,700 695 740 104 1,702 1,949 2,510 (85)	18 1,079 180 98 189 42 201 369 13	40 502 82 60 76 3 97 184 (7)	16,132 48,941 7,116 6,507 1,133 4,839 13,700 15,646 726	5.53 34.28 5.54 4.50 0.63 1.77 7.89 13.95 1.42	31.92 5.23 (dollars per barrel of net of 31.74 7.63 5.38 0.55 0.28 6.06 11.84 (1.65)	35.51 4.06 0il-equivalent product 30.92 3.77 3.91 0.80 4.09 9.71 8.64 0.56	4.47 iion) 31.72 4.61 4.22 0.73 3.14 8.88 10.14
Total revenue Less costs: Production costs excluding taxes Depreciation and depletion Exploration expenses Taxes other than income Related income tax Results of producing activities Other earnings() Total earnings, excluding power and coal	3,943 11,062 1,787 1,454 202 571 2,546 4,502 458 4,960	1,860 6,008 1,444 1,020 104 52 1,147 2,241	7,642 15,289 2,209 2,296 137 1,747 4,971 3,929	7,301 719 839 321 722 2,789 1,911	5,071 2,629 7,700 695 740 104 1,702 1,949 2,510 (85) 2,425	18 1,079 180 98 189 42 201 369	40 502 82 60 76 3 97 184	16,132 48,941 7,116 6,507 1,133 4,839 13,700 15,646 726	5.53 34.28 5.54 4.50 0.63 1.77 7.89 13.95	31.92 5.23 (dollars per barrel of net of 31.74 7.63 5.38 0.55 0.28 6.06 11.84	35.51 4.06 0il-equivalent product 30.92 3.77 3.91 0.80 4.09 9.71 8.64	4.47 iion) 31.72 4.61 4.22 0.73 3.14 8.88 10.14
Total revenue Less costs: Production costs excluding taxes Depreciation and depletion Exploration expenses Taxes other than income Related income tax Results of producing activities Other earnings(2) Total earnings, excluding power	3,943 11,062 1,787 1,454 202 571 2,546 4,502 458	1,860 6,008 1,444 1,020 104 52 1,147 2,241 (313)	7,642 15,289 2,209 2,296 137 1,747 4,971 3,929 459	7,301 719 839 321 722 2,789 1,911 201	5,071 2,629 7,700 695 740 104 1,702 1,949 2,510 (85)	18 1,079 180 98 189 42 201 369 13	40 502 82 60 76 3 97 184 (7)	16,132 48,941 7,116 6,507 1,133 4,839 13,700 15,646 726	5.53 34.28 5.54 4.50 0.63 1.77 7.89 13.95 1.42	31.92 5.23 (dollars per barrel of net of 31.74 7.63 5.38 0.55 0.28 6.06 11.84 (1.65)	35.51 4.06 0il-equivalent product 30.92 3.77 3.91 0.80 4.09 9.71 8.64 0.56	4.47 iion) 31.72 4.61 4.22 0.73 3.14 8.88 10.14 0.47
Total revenue         Less costs:         Production costs         excluding taxes         Depreciation and         depletion         Exploration expenses         Taxes other than         income         Related income tax         Results of producing activities         Other earnings(2)         Total earnings, excluding power and coal	3,943 11,062 1,787 1,454 202 571 2,546 4,502 458 4,960	1,860 6,008 1,444 1,020 104 52 1,147 2,241 (313)	7,642 15,289 2,209 2,296 137 1,747 4,971 3,929 459	7,301 719 839 321 722 2,789 1,911 201	5,071 2,629 7,700 695 740 104 1,702 1,949 2,510 (85) 2,425	18 1,079 180 98 189 42 201 369 13 382	40 502 82 60 76 3 97 184 (7) 177	16,132 48,941 7,116 6,507 1,133 4,839 13,700 15,646 726	5.53 34.28 5.54 4.50 0.63 1.77 7.89 13.95 1.42	31.92 5.23 (dollars per barrel of net of 31.74 7.63 5.38 0.55 0.28 6.06 11.84 (1.65)	35.51 4.06 0il-equivalent product 30.92 3.77 3.91 0.80 4.09 9.71 8.64 0.56	4.47 iion) 31.72 4.61 4.22 0.73 3.14 8.88 10.14 0.47

(1) The per unit data is divided into two separate sections: (a) revenue per unit of sales from ExxonMobil's own production; and, (b) operating costs and earnings per unit of net oil-equivalent production. Units for crude oil and natural gas liquids (NGL) are barrels, while units for natural gas are thousands of cubic feet. The volumes of crude oil and natural gas liquids production and net natural gas production available for sale used in this calculation are shown on pages 56 and 57 of this document. The volumes of natural gas were converted to oil-equivalent barrels based on a conversion factor of 6 thousand cubic feet per barrel.

(2) Includes earnings related to transportation operations, LNG liquefaction and transportation operations, sale of third-party purchases, technical services agreements, other nonoperating activities, and adjustments for minority interests.

(3) Other revenue includes carbon dioxide, helium, and sulfur. Revenue from these products has been included in other earnings beginning in 2002.

# Oil and Gas Exploration and Production Earnings (continued)

			Total Rever	ues and Costs	Including Nor	n-Consolidated	Interests and	Tar Sands		Revenues and C	Costs per Unit of Sales o	r Production(1)
					Asia Pacific/						Outside	
	United				Middle	Russia/			United		North	
	States	Canada	Europe	Africa	East	Caspian	Other	Total	States	Canada	America	Worldwide
2003 Revenue				(millions	of dollars)					(dollars per unit of sa	iles)	
Crude oil and												
NGL Natural gas	5,785 4,152	3,307 1,587	5,683 6,720	4,499	4,014 2,342	755 16	326 38	24,369 14,855	26.00 5.07	24.80 4.61	27.47 3.60	26.72 4.02
Natural yas	4,152	1,567	0,720	-	2,342	10	30	14,000	5.07	(dollars per barrel of net oil-equi		4.02
Total revenue	9,937	4,894	12,403	4,499	6,356	771	364	39,224	27.67	25.75	24.77	25.57
Less costs: Production costs												
Production costs excluding taxes	1,780	1,372	1,951	564	640	150	79	6,536	4.96	7.22	3.44	4.26
Depreciation and												
depletion Exploration	1,574	821	1,997	459	797	92	62	5,802	4.37	4.32	3.46	3.78
expenses	257	92	166	217	152	95	54	1,033	0.72	0.48	0.69	0.67
Taxes other than	EE A	42	1 504	E 20	1 154	41	3	2.016	1.54	0.22	2.07	2.55
income Related income tax	554 2,017	808	1,594 3,420	528 1,496	1,154 1,664	138	39	3,916 9,582	5.62	4.25	3.37 6.86	2.55 6.25
Results of producing					12.2							
activities	3,755	1,759	3,275	1,235	1,949	255	127	12,355	10.46	9.26	6.95	8.06
Other earnings(2) Total earnings,	149	(246)	1,977	14	(62)	9	(6)	1,835	0.41	(1.30)	1.96	1.19
excluding power												
and coal	3,904	1,513	5,252	1,249	1,887	264	121	14,190	10.87	7.96	8.91	9.25
Power and coal	1			_	311			312				
Total earnings	3,905	1,513	5,252	1,249	2,198	264	121	14,502				
2002				(millions	of dollars)					(dollars per unit of sa	les)	
Revenue				(minoris	or donars)					(uonais per unit of su	100)	
Crude oil and	F 000	0.715	4.070	0.004	0.400	6.40	005	20.005	20.05	01 50	00.45	00.00
NGL Natural gas	5,203 2,320	2,715 876	4,979 5,304	3,064	3,486 2,020	643 14	235 15	20,325 10,549	20.95 2.68	21.56 2.34	23.15 2.86	22.33 2.77
			- ,							(dollars per barrel of net oil-equi		
Total revenue	7,523	3,591	10,283	3,064	5,506	657	250	30,874	19.14	18.94	20.49	19.96
Less costs: Production costs												
excluding taxes	1,675	1,010	1,674	455	676	129	89	5,708	4.26	5.33	3.13	3.69
Depreciation and depletion	1,644	716	1,869	354	713	97	76	5,469	4.19	3.77	3.22	3.54
Exploration	1,044	110	1,000	004	110		10		4.15			
expenses	222	66	133	177	112	162	85	957	0.56	0.35	0.69	0.62
Taxes other than income	477	33	1,007	345	882	36	3	2,783	1.21	0.17	2.36	1.80
Related income tax	1,153	566	2,828	972	1,407	60	(161)	6,825	2.93	2.99	5.30	4.41
Results of producing	2 252	1 200	2 772	761	1 716	170	150	0 1 2 2	5.99	6.22	F 70	5.90
activities Other earnings(2)	2,352 165	1,200 (202)	2,772 228	761 76	1,716 (102)	173 (6)	158 1	9,132 160	0.41	6.33 (1.07)	5.79 0.20	0.10
Total earnings,		(===)			()					()		
excluding power						4.07				5.00	5.00	
and coal Power and coal	2,517 7	998	3,000	837	1,614 299	167	159	9,292 306	6.40	5.26	5.99	6.00
Total earnings	2,524	998	3,000	837	1,913	167	159	9,598				
	-1		0,000		_,			0,000				
2001				(millions	of dollars)					(dollars per unit of sa	iles)	
Revenue Crude oil and												
NGL	5,124	2,095	5,372	2,911	3,376	475	128	19,481	19.70	17.43	22.74	21.19
Natural gas	4,126	1,364	5,790	-	1,370	10	60	12,720	4.35	3.71	2.97	3.39
Other(3)	90	7	23		—	-	2	122		(dollars per barrel of net oil-equi	valent production)	
Total revenue	9,340	3,466	11,185	2,911	4,746	485	190	32,323	22.35	19.05	20.47	20.81
Less costs:												
Production costs excluding taxes	1,650	884	1,613	414	679	88	123	5,451	3.95	4.86	3.06	3.51
Depreciation and												
depletion Exploration	1,522	602	1,781	318	612	112	68	5,015	3.64	3.31	3.03	3.22
expenses	216	109	128	217	122	124	275	1,191	0.52	0.60	0.91	0.77
Taxes other than	FCZ	50			020	26	A				0.50	
income Related income tax	567 1,957	56 603	1,178 3,079	375 1,023	829 1,186	26 13	4 (150)	3,035 7,711	1.36 4.68	0.31 3.31	2.53 5.40	1.96 4.96
Results of producing												
activities	3,428	1,212	3,406	564	1,318	122	(130)	9,920	8.20	6.66	5.54	6.39
Other earnings(2) Total earnings,	504	(151)	224	32	(70)	(18)	(12)	509	1.21	(0.83)	0.16	0.32
excluding power												
and coal	3,932 1	1,061	3,630	596	1,248	104	(142)	10,429	9.41	5.83	5.70	6.71
Power and coal		-		-	306	-	(1.10)	307				
Total earnings	3,933	1,061	3,630	596	1,554	104	(142)	10,736				

See footnotes on page 62.



ExxonMobil's Singapore refinery is one of the largest in the world and is well-positioned to take advantage of the strong demand growth forecast in many countries in the Asia Pacific region.

# Downstream

Refining and Supply, Fuels Marketing, and Lubricants and Specialties

Statistical Recap	2005	2004	2003	2002	2001
Earnings (millions of dollars)	7,992	5,706	3,516	1,300	4,227
Refinery throughput (thousands of barrels per					
day)	5,723	5,713	5,510	5,443	5,542
Petroleum product sales (thousands of barrels					
per day)	8,257	8,210	7,957	7,757	7,971
Average capital employed (millions of dollars)	24,680	27,173	26,965	26,045	26,321
Return on average capital employed (percent)	32.4	21.0	13.0	5.0	16.1
Capital expenditures (millions of dollars)	2,495	2,405	2,781	2,450	2,322

#### DOWNSTREAM STRATEGIES

ExxonMobil has refining operations in 25 countries, over 35 thousand retail sites in nearly 100 countries, and lubricants marketing activities in approximately 160 countries and territories. Our financial objectives in the Downstream can be summarized into three broad areas — margin enhancement, cost efficiency, and capital discipline. The key strategies we pursue to meet these objectives are:

- § Maintain best-in-class operations, in all respects;
- § Provide quality, valued products and services to customers;
- § Lead industry in efficiency and effectiveness;
- § Capitalize on integration with other ExxonMobil businesses;
- § Selectively invest for resilient, advantaged returns; and,
- § Maximize value from leading-edge technology.

Delivering on these objectives enables us to create long-term value for shareholders through industry-leading performance, such as return on average capital employed.

#### 2005 RESULTS AND HIGHLIGHTS

Continued leadership in safety, reliability, scale, and technology helped contribute to our best-ever financial and operating results.

#### Earnings increased 40 percent versus 2004 to \$8 billion.

More than \$2.0 billion of pretax operating cost efficiencies and revenue enhancements were achieved. We have delivered an average of \$1.6 billion in pretax savings per year since 2001 through improvements that leverage our industry-leading proprietary technology, scale, and global functional organization.

Downstream capital expenditures were \$2.5 billion in 2005, up 4 percent versus 2004, due to opportunities associated with economic growth in Asia Pacific.

Downstream return on average capital employed was 32 percent, up from 21 percent in 2004, aided by stronger industry margins and ongoing "self-help" improvements.

**Refinery throughput, at 5.7 million barrels per day, was the highest since 2000 following the merger.** Higher throughput in Asia Pacific more than offset the effects of the U.S. Gulf Coast hurricanes.

Petroleum product sales of 8.3 million barrels per day were the highest since 2000 following the merger, largely due to higher refinery throughput and stronger industry demand.

#### DOWNSTREAM COMPETITIVE ADVANTAGES

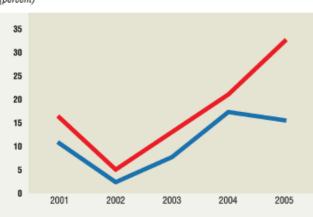
ExxonMobil's Downstream business is a large, diversified, and profitable portfolio, with refining facilities and marketing presence around the world. In pursuing our Downstream strategies, we have created sustainable competitive advantage in a number of areas:

- § Our manufacturing facilities are highly integrated with other ExxonMobil operations. Integration provides us with the flexibility to optimize feedstock and product streams in a refining-chemical complex to the highest-value outlet. It also enables us to share infrastructure and support staff, lowering operating costs.
- § Our global functional organization enables better prioritization and rapid deployment of new technologies, while fully leveraging best practices and cost efficiencies across the Downstream businesses.
- § The Exxon, Mobil, and Esso brands are well-recognized and respected throughout the world, and are valued by customers for superior quality, performance, and reliability.

# DOWNSTREAM RETURN ON AVERAGE CAPITAL EMPLOYED

#### ExxonMobil Integrated Oil Competitor Average<sup>(1)</sup>

(percent)



#### Refining and Supply

ExxonMobil's Refining and Supply business utilizes a highly efficient network of manufacturing facilities and transportation and distribution systems to provide clean fuels, lubricants, and other high-value products and feedstocks to our customers around the world. Our global supply organization places the Upstream's equity crude production in its highest-value disposition and optimizes the supply of raw materials to our refineries and products to our customers.

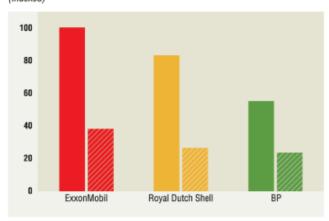


Employees optimize raw material and product supplies in ExxonMobil's global commercial and operations center in Fairfax, Virginia. We are the largest global refiner and manufacturer of lube basestocks in the world.

# LARGEST GLOBAL REFINER

Refinery interests	45
Distillation capacity (barrels per day)	6.4 million
Lube basestock capacity (barrels per day)	150 thousand
Crude oil and product tanker interests (>1kDWT)	26
Major petroleum products terminals	269
EQUITY CAPACITY <sup>(1)</sup>	

Distillation Conversion<sup>(2)</sup>
(indexed)



(1) Royal Dutch Shell and BP values calculated on a consistent basis with ExxonMobil, based on public information.

(2) Conversion capacity includes cat cracking, hydrocracking, and coking.

# GLOBAL SCALE AND INTEGRATION ARE STRUCTURAL ADVANTAGES

We are the largest global refining company and also the world's largest manufacturer of lube basestocks.

We have more distillation and conversion capacity than any refiner in the world. Overall, our refineries are 65 percent larger than the industry average and are integrated with chemical or lubricants operations at many locations. Combined, these factors enable us to place molecules in the highest-value outlet and provide advantages through improved feedstock flexibility and lower site operating costs.

In addition to being large, we are an industry leader in operations excellence, including safety and reliability, and in improving margin, operating efficiency, and capital productivity.

Our scale, integration, functional organization, and technical capabilities combine to provide us with significant competitive advantages versus industry. These structural strengths are difficult for competitors to duplicate. We leverage them across our global network to yield results that are better than industry.

#### **IMPROVING MARGIN**

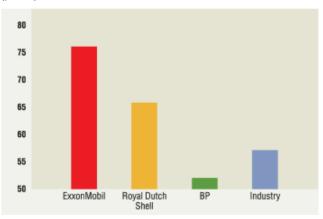
We improve returns and create shareholder value by lowering our raw materials cost, by improving our yield of high-value products, and by increasing refinery utilization.

#### **Innovation Lowers Raw Material Costs**

We continue to find new, innovative methods to reduce overall raw material costs. We employ advanced molecular fingerprinting and modeling technologies that improve our understanding of the behavior and characteristics of materials moving through our refineries. This technology enables us to more precisely select and blend crudes with properties that will produce the highest margins through our operating facilities.

# REFINERY INTEGRATION WITH CHEMICALS OR LUBES<sup>(1)</sup>

(percent)



(1) Royal Dutch Shell and BP values calculated on a consistent basis with ExxonMobil, based on public Information.

We are also an industry leader in identifying and utilizing challenged crudes that are typically discounted in the marketplace because they are acidic or have other properties that make them difficult to process. Over the past five years, we have increased runs of these crudes by 60 percent. We have also increased our ability to process high sulfur and heavy crudes, which provided significant cost advantage last year. In 2005, we ran 126 crudes that were new to our individual refineries, 21 of which had never been processed by ExxonMobil anywhere in the world.

#### **Optimizing the Yield of High-Value Products**

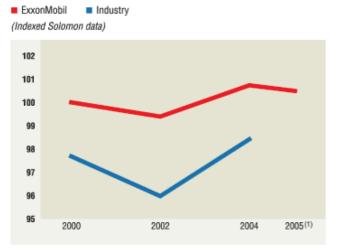
Technology and innovation are also keys to maximizing yields of high-value products, and our global functional organization is focused on quickly moving technological breakthroughs from the drawing board to the field. Our molecule management technology also enables us to optimize the composition of our products in real time and maximize yields of high-value products. This program is expected to deliver about \$750 million per year, and implementation is 70 percent complete.

About 80 percent of our fuels refining capacity is integrated with either chemical and/or lubricants and specialties operations. We realize a sizable yield advantage from our ability to optimize many product and feedstock streams and exchanges between the plants. For example, by integrating a large chemical operation with a refinery, streams that would normally end up as fuels products can be upgraded to higher-value chemical products.

#### **Increasing Refinery Utilization**

We reduce planned downtime by shortening the time required to complete required work while units are out of service and by extending intervals between turnarounds. We also continue to decrease unplanned capacity loss, which we have reduced about 30 percent since 2000. Our improvements are driven by the disciplined application of our Reliability and Maintenance Management System, which continues to safely increase plant reliability and availability while lowering total facility maintenance costs. We are an industry leader in operating reliability and utilization of our refining capacity.

#### REFINING UNIT UTILIZATION



<sup>(1)</sup> Estimated Solomon data; survey is only prepared in even years. Utilization would have been higher in 2005 versus 2004 absent the U.S. hurricanes.

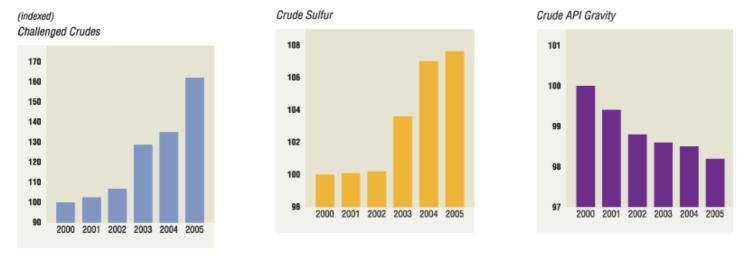
#### PURSUIT OF OPERATING EFFICIENCIES

In addition to improving margin, we also increase returns by becoming more efficient. Energy and workforce in total comprise about 75 percent of total refining cash operating costs. An ongoing focus on being the most efficient in these areas, as well as in other expenses, has resulted in worldwide cash operating costs at our refineries that are substantially below the industry average, as confirmed by external benchmarking with Solomon Associates, Inc.

#### **Energy Initiatives Lower Operating Costs**

Improved energy efficiency is a key contributor to our better-than-industry cost performance. In 2005, we had our best-ever energy efficiency, and we have been improving at a rate about twice that of industry. ExxonMobil's proprietary Global Energy Management System (GEMS) focuses on opportunities that reduce the energy consumed at our refineries and chemical complexes. More than \$1 billion of pretax energy savings has been identified to date, equal to 15 to 20 percent of the energy consumed at our facilities. As of year-end 2005, we have captured about 50 percent of these savings.

# EXXONMOBIL RAW MATERIAL FLEXIBILITY



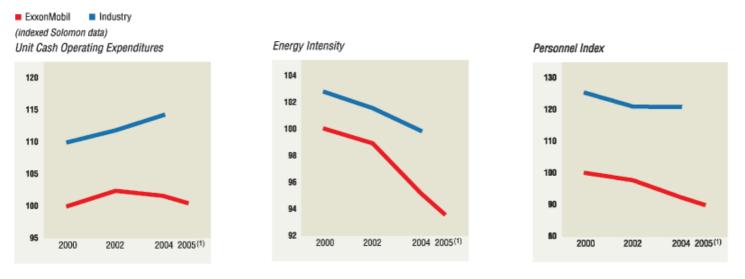


We also continue to make significant investments in cogeneration facilities, which simultaneously produce electrical power and steam. This requires substantially less energy and results in lower emissions versus separate conventional steam and power generation. In 2005, we started up the second and third cogeneration trains that produce 160 megawatts each at Beaumont, Texas. In addition to reducing energy consumption, our GEMS system and cogeneration also reduce greenhouse gas emissions.

#### Workforce Productivity Reduces Operating Expense

Workforce productivity in Refining and Supply continues to increase as we leverage our global functional organization and reduce overhead costs. This ongoing focus has resulted in our refineries being able to operate safely and efficiently with 30 percent less staffing than the industry average.

## EXXONMOBIL REFINING COST EFFICIENCY



(1) Estimated Solomon data; survey is prepared only in even years.

#### INVESTING FOR ADVANTAGED RETURNS

Refining and Supply capital expenditures are focused on selective and resilient investments that yield competitive advantage. These investments are to meet future product quality requirements, reduce environmental impact, further upgrade safety systems, lower operating costs, and produce higher-value products and chemical feedstocks using lower-cost raw materials. We also continue to implement projects that enhance refinery capacity and yield. By investing primarily in low-cost debottleneck steps, we have effectively added a new industry-average-sized refinery to our portfolio every three years, and an average conversion unit every year, at a fraction of grass-roots cost.

In 2005, we completed construction and successfully started up several facilities to produce lower-sulfur gasoline and diesel, and additional start-ups are planned for 2006. ExxonMobil's proprietary *SCANfining* technology provides a competitive edge by producing lower-sulfur gasoline with less octane loss and a minimum of new investment. Similarly, ExxonMobil's proprietary catalyst technology is being used to produce ultra-low-sulfur diesel.

ExxonMobil's Capital Project Management System continues to provide "top-tier" performance in project execution. Through a rigorous postproject completion appraisal process, and confirmed by external benchmarking with Independent Project Analysis, Inc., our 2004 project cost effectiveness was 7 percent better than the refining industry average. Leveraging our global scale, we continue to increase our capital execution efficiency.



Upgraded facilities at our Trecate, Italy, refinery are one of several ExxonMobil projects that increase conversion and high-value product production.



Technicians work to install a new distillate hydrotreater unit at the Joliet, Illinois, refinery, one of several ExxonMobil facilities that will start up in 2006 to produce lower-sulfur diesel for U.S. consumers.

## LOW – SULFUR GASOLINE AND DIESEL FACILITY START-UPS

SCANfining Unit Distillate Hydrotreater	
2006	Location
Distillate Hydrotreater Distillate Hydrotreater Distillate Hydrotreater Distillate Hydrotreater Upgrade Distillate Hydrotreater Upgrade Distillate Hydrotreater Distillate Hydrotreater Distillate Hydrotreater Distillate Hydrotreater Distillate Hydrotreater Distillate Hydrotreater SCANfining Unit & Related Facilities Distillate Hydrotreater Upgrade	Joliet, Illinois Baton Rouge, Louisiana Billings, Montana Baytown, Texas Beaumont, Texas Dartmouth, Canada Nanticoke, Canada Sarnia, Canada Strathcona, Canada Wakayama, Japan Yanbu, Saudi Arabia

# **Fuels Marketing**

ExxonMobil Fuels Marketing sells high-quality products to millions of customers around the globe. Our retail business operates in nearly 100 countries and includes over 35 thousand service stations. In addition to our retail business, our three business-tobusiness segments – Industrial and Wholesale, Aviation, and Marine – sell ExxonMobil fuels to over 1 million customers at locations around the world, including nearly 700 airports and over 200 marine ports.

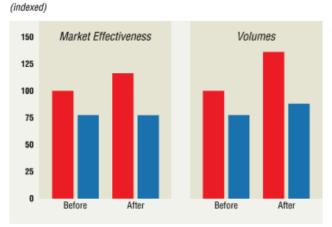
# DIVERSE CUSTOMER BASE PROVIDES GLOBAL OUTLET

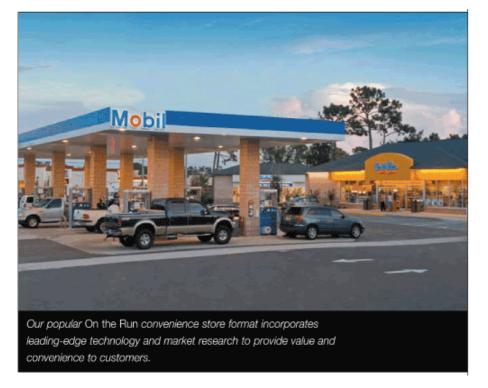
Operations 107 countries or	n six continents
Service stations	35 thousand
Industrial and wholesale customers	1 million
Aviation operations	680 airports
Marine operations	220 ports



#### IMPACT OF FOCUS MARKET INVESTMENTS

ExxonMobil Industry





Fuels Marketing provides a stable outlet for our refineries and continues to create long-term value by focusing on the fundamentals of our business; superior safety and environmental performance, disciplined capital management, operating efficiencies from our global scale, and customer focused marketing initiatives and alliances to ensure that our three strong brands, *Exxon*, *Mobil*, and *Esso*, are trusted by consumers around the world.

#### DISCIPLINED CAPITAL MANAGEMENT ENHANCES PERFORMANCE

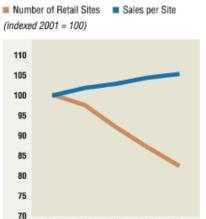
Fuels Marketing utilizes a targeted capital management strategy focused on selective investments, divestments, and asset highgrading to optimize the profitability of our retail chain. We prioritize our focus market investments using sophisticated global tools and models that incorporate factors such as customer demographics and preferences. The majority of our capital is spent on growth initiatives.

Our focused investment decisions are complemented by equally selective divestments, which highgrade our asset base and optimize returns from the business. This disciplined and consistent process has reduced the size of our retail portfolio by over 20 percent since 2000; however, in markets where we have seen the full benefits of a focused market approach, our chain's volumes are 50 percent higher than the industry average.

#### GLOBAL SCALE AND INTEGRATION DELIVER EFFICIENCY AND GROWTH

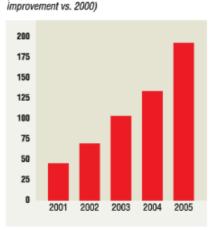
Our global scale facilitates the capture of efficiencies through the worldwide application of innovative technologies, by simplifying and automating work processes, and by centralizing support activities while maintaining our focus on improving customer service. In addition, consistently applied on-site best

#### ASSET UTILIZATION

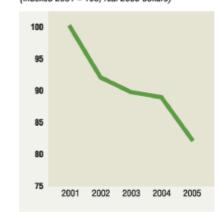


#### GLOBAL NONFUELS INCOME GROWTH

Convenience Retailing, Car Wash, Card/Alliance, Rent (millions of before-tax dollars







practices are driving down operating costs at our service stations, airports, and marine ports around the world. In 2005, the combined impact of our efficiency initiatives reduced ongoing operating expenses by over \$150 million. This is particularly important for our retail business as the underlying trend for retail fuels margins continues to decline. The combined benefit of higher efficiencies and growth in nonfuels income from our convenience stores, car washes, and strategic alliances has further reduced the fuels margin we require to breakeven after netting nonfuels income against site operating costs.

## **COMMERCIAL BUSINESS**

2001

2002

2003

2004

2005

Our three strong commercial businesses - Industrial and Wholesale, Aviation, and Marine - serve growing markets with distinct customer needs. Our global functional organizations, in partnership with Refining and Supply, bring added focus and expertise to ensure we capture the opportunities in this important sector. This has resulted in the continued profitable growth of our base volumes.

#### CUSTOMER FOCUS AND STRATEGIC ALLIANCES GROW NONFUELS INCOME

Fuels Marketing offers a suite of innovative retail products and formats to meet our customers' diverse lifestyle needs by delivering convenience, value, and quality. These tailored programs reflect extensive market research and leading-edge technology, and are designed to optimize site profitability by increasing nonfuels income.

In 2005, we continued the global expansion of our popular, award-winning On the Run convenience store format. We added over 250 new On the Run stores, bringing the total to more than 1500 in over 45 countries.

The continued growth of our strategic alliances, with select leading food and grocery marketers worldwide, complements our three brands, By leveraging the strength of a partner's brand power and distribution network, we have been able to enhance our customer offering. Examples of our partners include Tesco in the United Kingdom and Thailand, Doutor and 7-Eleven in Japan, NTUC Fairprice in Singapore, and Tim Hortons in Canada.



Bengal Traders coffee, introduced in 2004, provides high-quality coffee to our customers in the U.S

# Lubricants and Specialties

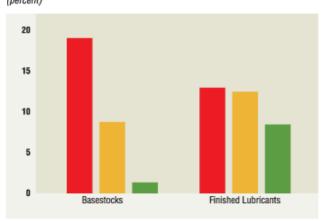
ExxonMobil is the world's largest supplier of lube basestocks and a leading marketer of finished lubricants and specialty products. Anchored by *Mobil 1*, the world's leading synthetic motor oil, we leverage three strong global brands, *Mobil, Exxon*, and *Esso*. Many of the world's top original equipment manufacturers trust us to deliver technically superior products that provide the lubrication they need to keep their vehicle engines and industrial machines running at peak performance. Our dedicated organization and strong distributor network supply high-quality lubricants and provide technical application expertise to customers around the world.

#### **GLOBAL LUBRICANTS LEADERSHIP POSITION**

Lube basestock refineries	14
Average capacity per site	2 times industry
Blend plants	52
Lube basestock market share	19 percent
Finished lubricant market share	13 percent

LUBRICANT MARKET SHARE ExxonMobil Royal Dutch Shell BP

(percent)





State-of-the-art filling operations at the Naantali, Finland, lubricants plant supplies Mobil 1 to the rapidly growing Russian market.

## LEVERAGING OUR BRANDS AND TECHNOLOGY

ExxonMobil's leading lubricant brands – *Mobil*, *Exxon*, and *Esso* – continue to meet customer needs for transportation and industrial applications around the world. Customers rely on *Mobil*, *Exxon*, and *Esso* branded products because of their quality, reliability, technological leadership, close association with many leading original-equipment manufacturers, and their demonstrated ability to withstand performance stresses, including those of motorsports racing such as *NASCAR*, *American Le Mans*, and *Formula 1*. They are also backed by a variety of technical services designed to provide customers with worry-free operations.

In 2005, ExxonMobil took another step in technology leadership with the U.S. introduction of a new line of passenger car lubricants that guarantee extended engine protection. *Mobil 1 Extended Performance, Mobil Clean 7500*, and *Mobil Clean 5000* provide consumers durable protection for their vehicles' engines, enabling longer oil change intervals. Likewise in Europe, *Mobil 1 ESP Formula*, a low-ash lubricant for diesel engines that prolongs the life of emission systems in cars and trucks, was introduced to the market in 2005.

## STRATEGIC GLOBAL ALLIANCES

Globally respected brands and industry-leading technology enable ExxonMobil to build strategic global alliances with automotive and industrial equipment manufacturers. A strong global presence enables ExxonMobil to better serve customers with worldwide operations and meet their demands for consistently reliable, high-quality products and services. For example, ExxonMobil is a global supplier of premium oils to Caterpillar factories and dealers in over 100 countries. We are also a primary supplier of lubricants for Toyota Motor Corporation.

Motorsports sponsorships, like those in *Formula 1* with the McLaren Mercedes and Toyota teams, provide an ideal environment for developing and proving the quality of our high-performance lubricants. Additionally, we have developed collaborative technology partnerships with Toyota,

DaimlerChrysler, General Motors, Peugeot, and Porsche to develop innovative new lubricants. ExxonMobil's worldwide service capability and integrated sales focus on strategic global customers differentiate us from competitors.

#### **GROWTH IN PROFITABLE EMERGING MARKETS**

As economies develop and industrialize, there is an increasing demand for high-quality industrial and automotive lubricants. For example, in China and Russia, we have leveraged our well-recognized brands, strong equipment manufacturer relationships, and technical expertise to become the leading international lubricants marketer. In these two countries, we have grown our business nearly two-fold since 2000.

# SUPPLY CHAIN EFFICIENCY

ExxonMobil continues to improve supply chain efficiency while ensuring superior execution of our marketing offers. Further optimization of our supply chain network in 2005 includes the reduction of several blend plants, distribution warehouses, and third-party blenders and packagers.



## **MOBIL 1 LUBE CHANGE CENTERS**

With the global trend towards the "do-it-for-me" customer, ExxonMobil Lubricants and Specialties is leveraging its flagship brand, *Mobil* 1, to build premier oil change service centers in key markets around the globe, including the United States, Japan, Egypt, and the United Arab Emirates.

Launched in 2003, ExxonMobil now has close to 300 centers worldwide, with the U.S. representing 75 percent of those locations. Growth is expected to continue at a 5 to 10 percent rate globally. Oil changes at these centers not only include *Mobil* 1, the high-performance synthetic oil, but also other *Mobil*-branded premium products.

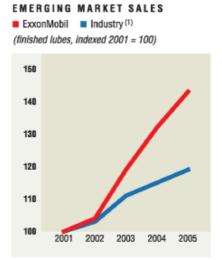
#### **GROWING FLAGSHIP AND PREMIUM PRODUCTS**

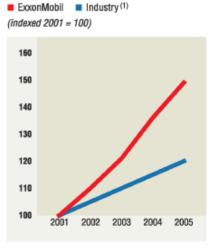
As the world's economies grow, so does the demand for higher quality lubricants. ExxonMobil continues to grow market share in this very profitable part of the finished lubricants business.

- § Mobil 1 has more endorsements, recommendations, and/or approvals than any other engine oil in the North American market.
- § The growing list of automotive manufacturers recommending *Mobil 1* for their high-performance vehicles include the makers of *Acura*, *Aston Martin*, *Bentley*, *Cadillac*, *Chrysler*, *Corvette*, *Dodge*, *Mercedes-Benz*, *Porsche*, and *Saab* automobiles.
- § Our new high-endurance *Mobil 1 Extended Performance*, *Mobil Clean 7500*, and *Mobil Clean 5000* products drew praise from the chairman of the California Integrated Waste Management Board, who issued a letter commending the introduction of these products, especially the reduction of used oil resulting from the longer drain intervals.
- § In Europe, our new *Mobil 1 ESP Formula*, a low-ash lubricant designed for diesel engines, was named the "Best OEM-Approved Lubricant 2005" by the U.K. Institute of Transport Management, based on its ability to prolong the life of emission systems of cars and trucks.

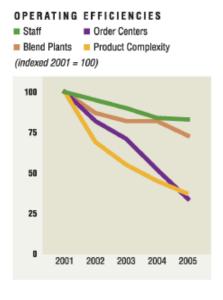


Through the introduction of the new high-endurance product family of Mobil lubricants, consumers can now confidently extend their drain intervals to meet vehicle manufacturer's recommendations.





FLAGSHIP PRODUCTS GROWTH



(1) Source: ExxonMobil analysis of available industry data.

Downstream Operating Statistics

# REFINING CAPACITY AT YEAR - END 2005 (1)

			Capacity at 100%						
(thousands of bar	rels ner dav)		ExxonMobil Share Kbd(2)	Atmospheric Distillation	Catalytic Cracking	Hydrocracking	Residuum Conversion(3)	Lubricants(4)	ExxonMobil Interest %
United States	cis per day		(bu(=)	Distiliation	Cracking	Tryarocracking	0011/013/011(0)	Eubricants( )	70
Torrance	California	=	150	150	96	21	53	_	100
Joliet	Illinois	= 5	238	238	93		56	_	100
Baton Rouge	Louisiana	< =	501	501	229	24	113	16	100
Chalmette	Louisiana	= 5	94	188	68	19	33	_	50
Billings	Montana	=	60	60	23	6	10	_	100
Baytown	Texas	< =	563	563	203	26	83	22	100
Beaumont	Texas	< =	349	349	112	62	48	13	100
Total United			1,955	2,049	824	158	396	51	
States				,					
-									
Canada									
Strathcona	Alberta		187	187	57	_	—	2	69.6
Dartmouth	Nova Scotia	5	82	82	29	_	_	—	69.6
Nanticoke	Ontario	= 5	112	112	48	—	—	—	69.6
Sarnia	Ontario	< =	121	121	26	18	24	6	69.6
Total			502	502	160	18	24	8	
Canada									
Europe									
Antwerp	Belgium	< =	275	275	35	—	—	—	100
Fos-sur-Mer	France	= 5	119	119	29	-	_	_	82.9
Port Jerome- Gravenchon	France	< =	233	233	34	—		17	82.9
Ingolstadt	Germany	= 5	106	106	28	_	_	_	100
Karlsruhe	Germany	= 5	76	302	87		26		25
Augusta	Italy	= 5	198	198	46			18	100
Trecate	Italy	= 5	174	174	32	_		_	75.4
Rotterdam	The Netherlands	< =	188	188	—	50	39	—	100
Slagen	Norway		110	110	_	_	32	_	100
Fawley	United Kingdom	< =	326	326	75	_	28	10	100
Total			1,805	2,031	366	50	125	45	
Europe									
Japan									
Chiba	Japan	=	88	175	34	39		—	50
Kawasaki <sup>(5)</sup>	Japan	< =	296	296	88	23	_	—	50
Okinawa(5)	Japan		90	90	—	—	_	—	43.8
Sakai(5)	Japan	= 5	140	140	38				50
Wakayama(5)	Japan	= 5	155	155	37			7	50
Total Japan			769	856	197	62		7	

< Integrated refinery and chemical complex

= Cogeneration capacity

- 5 Refineries with some chemical production
- (1) Capacity data is based on 100 percent of rated refinery process unit capacities. ExxonMobil has additional interests with a total net capacity of about 6 thousand barrels per day of lubricants in Dunkirk, France; Jeddah, Saudi Arabia; and Yanbu, Saudi Arabia.
- (2) ExxonMobil share reflects 100 percent of atmospheric distillation capacity in operations of ExxonMobil and majority-owned subsidiaries. For companies owned 50 percent or less, ExxonMobil share is the greater of ExxonMobil's equity interest or that portion of distillation capacity normally available to ExxonMobil.
- (3) Includes thermal cracking, visbreaking, coking, and hydrorefining processes.
- (4) Lubricants capacity based on dewaxed oil production.
- (5) Operated by majority-owned subsidiaries.
- (6) Facility mothballed.

#### Refining Capacity at Year-End 2005 (continued)(1)

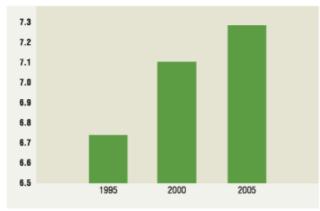
					Capac	ity at 100%			
(thousands of bar	rrels per day)		ExxonMobil Share Kbd <sup>(2)</sup>	Atmospheric Distillation	Catalytic Cracking	Hydrocracking	Residuum Conversion <sup>(3)</sup>	Lubricants <sup>(4)</sup>	ExxonMobil Interest %
Asia Pacific exc	luding Japan								
Adelaide <sup>(6)</sup>	Australia		_	_	_	_	_	_	100
Altona	Australia	<	78	78	29	_	_	—	100
Port Dickson	Malaysia		86	86	_	_	_	—	65
Whangerei	New		28	104	_	26	_	—	19.2
	Zealand								
Jurong/PAC	Singapore	< =	605	605	_	34	116	33	100
Sriracha	Thailand	< =	174	174	42	_	_	—	87.5
Total Asia Pac	ific excluding Japan		971	1,047	71	60	116	33	
Latin America/O	ther								
Campana	Argentina	= 5	85	85	27	—	24	—	100
Sonara	Cameroon		3	42	_	_	_	—	8
Abidjan	Cote d'Ivoire		5	65	—	15	—	—	8
Acajutla	El Salvador		22	22	_	_	—	—	65
Sogara	Gabon		2	17	—	—	—	—	11.7
Martinique	Martinique		2	17	_	_	—	—	14.5
Managua	Nicaragua	5	20	20	—	—	—	—	100
La Pampilla	Peru		6	102	14	_	_	—	6
Yanbu	Saudi		200	400	91	—	46	—	50
	Arabia								
Dakar	Senegal		3	27	_	_	_	_	11.8
Total Latin Am			348	797	132	15	70		
Total worldwide			6,350	7,282	1,750	363	731	144	

< Integrated refinery and chemical complex

- = Cogeneration capacity
- 5 Refineries with some chemical production
- (1) Capacity data is based on 100 percent of rated refinery process unit capacities. ExxonMobil has additional interests with a total net capacity of about 6 thousand barrels per day of lubricants in Dunkirk, France; Jeddah, Saudi Arabia; and Yanbu, Saudi Arabia.
- (2) ExxonMobil share reflects 100 percent of atmospheric distillation capacity in operations of ExxonMobil and majority-owned subsidiaries. For companies owned 50 percent or less, ExxonMobil share is the greater of ExxonMobil's equity interest or that portion of distillation capacity normally available to ExxonMobil.
- (3) Includes thermal cracking, visbreaking, coking, and hydrorefining processes.
- (4) Lubricants capacity based on dewaxed oil production.
- (5) Operated by majority-owned subsidiaries.
- (6) Facility mothballed.

# DISTILLATION CAPACITY(1)

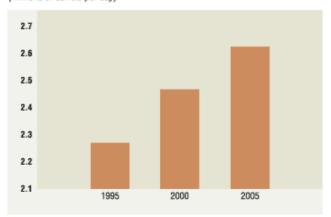




(1) ExxonMobil on a 100% basis, excluding divestments.

#### CONVERSION CAPACITY<sup>(1)</sup>

(millions of barrels per day)



(1) ExxonMobil on a 100% basis, excluding divestments. Conversion includes cat cracking, hydrocracking, and coking.

## THROUGHPUT, CAPACITY, AND UTILIZATION(1)

	2005	2004	2003	2002	2001
<b>Refinery Throughput</b> <sup>(2)</sup> (thousands of barrels per day)					
United States	1,794	1,850	1,806	1,834	1,811
Canada	466	468	450	447	449
Europe	1,672	1,663	1,566	1,539	1,563
Japan	691	685	704	671	707
Asia Pacific excluding Japan	799	738	686	708	729
Latin America/Other	301	309	298	244	283
Total worldwide	5,723	5,713	5,510	5,443	5,542
Average Refinery Capacity <sup>(3)</sup> (thousands of barrels per day)					
United States	1,949	1,940	1,919	1,895	1,878
Canada	502	502	501	500	499
Europe	1,803	1,786	1,768	1,756	1,740
Japan	769	772	774	770	761
Asia Pacific excluding Japan	997	1,014	1,027	1,048	1,045
Latin America/Other	323	317	308	299	310
Total worldwide	6,343	6,331	6,297	6,268	6,233
Utilization of Refining Capacity (percent)					
United States	92	95	94	97	96
Canada	93	93	90	89	90
Europe	93	93	89	88	90
Japan	90	89	91	87	93
Asia Pacific excluding Japan	80	73	67	68	70
Latin America/Other	93	97	97	82	91
Total worldwide	90	90	88	87	89

(1) Excludes ExxonMobil's minor interests in certain small refineries.

(2) Refinery throughput includes 100 percent of crude oil and feedstocks sent directly to atmospheric distillation units in operations of ExxonMobil and majority-owned subsidiaries. For companies owned 50 percent or less, throughput includes the greater of either crude and feedstocks processed for ExxonMobil or ExxonMobil's equity interest in raw material inputs.

(3) Refinery capacity is the stream-day capability to process inputs to atmospheric distillation units under normal operating conditions, less the impact of shutdowns for regular repair and maintenance activities, averaged over an extended period of time. These annual averages include partial-year impacts for capacity additions or deletions during the year. Any idle capacity that cannot be made operable in a month or less has been excluded. Capacity volumes include 100 percent of the capacity of refinery facilities managed by ExxonMobil or majority-owned subsidiaries. At facilities of companies owned 50 percent or less, the greater of either that portion of capacity normally available to ExxonMobil or ExxonMobil's equity interest is included.

# **RETAIL SITES**

	0005	0004	0000	0000	0001
(number of sites at year end)	2005	2004	2003	2002	2001
United States Owned/leased	2 5 4 4	2 600	2.072	2.246	2 501
Distributors/resellers	2,544	2,698	3,072	3,346	3,501
DISTIDUTORS/TESETIERS	8,992	9,421	9,401	9,787	9,805
Canada					
Owned/leased	690	720	787	865	927
Distributors/resellers	1,288	1,258	1,287	1,283	1,324
	,		,		
Europe					
Owned/leased	4,569	4,727	4,817	4,955	5,079
Distributors/resellers	3,022	3,154	3,582	3,813	3,960
Asia Pacific					
Owned/leased	2,795	2,912	2,912	3,026	3,125
Distributors/resellers	5,662	5,888	6,318	6,682	7,171
Latin America					
Owned/leased	1,325	1,388	1,429	1,449	1,440
Distributors/resellers	3,155	3,437	3,891	4,465	4,427
Middle East/Africa					
Owned/leased	933	1,214	1,360	1,443	1,444
Distributors/resellers	457	557	632	672	650
Total					
Owned/leased	12,856	13,659	14,377	15,084	15,516
Distributors/resellers	22,576	23,715	25,111	26,702	27,337
Total worldwide	35,432	37,374	39,488	41,786	42,853



ExxonMobil offers its premium products around the world at sites featuring our award-winning On the Run convenience store format and our three trusted brands: Exxam, Mohil, and Esso.

# PETROLEUM PRODUCT SALES<sup>(1)</sup> BY GEOGRAPHIC AREA

(thousands of barrels per day)	2005	2004	2003	2002	2001
United States	2005	2004	2003	2002	2001
Motor gasoline, naphthas	1,704	1,695	1,606	1,608	1,585
Heating oils, kerosene, diesel oils	529	484	456	432	442
Aviation fuels	259	250	234	256	261
Heavy fuels	90	98	93	92	102
Lubricants, specialty, and other petroleum					
products	333	345	340	343	361
Total United States	2,915	2,872	2,729	2,731	2,751
Ormede					
Canada Motor gasoline, naphthas	257	250	249	246	238
Heating oils, kerosene, diesel oils	184	186	184	176	173
Aviation fuels	31	33	29	27	30
Heavy fuels	38	37	36	31	35
Lubricants, specialty, and other petroleum					
products	110	109	104	113	109
Total Canada	620	615	602	593	585
Europe					E0.4
Motor gasoline, naphthas	527	557	558	571	584
Heating oils, kerosene, diesel oils	907 106	895	840	815	823
Aviation fuels Heavy fuels	196 205	203 214	197 217	192 213	201 214
Lubricants, specialty, and other petroleum	205	214	211	213	214
products	280	270	249	251	257
Total Europe	2,115	2,139	2,061	2,042	2,079
	_,	_,	_,	_,	_,
Asia Pacific					
Motor gasoline, naphthas	527	513	523	442	439
Heating oils, kerosene, diesel oils	615	594	599	518	581
Aviation fuels	116	113	109	123	136
Heavy fuels	304	222	218	201	234
Lubricants, specialty, and other petroleum		0.47		010	010
products Total Asia Pacific	224 1,786	247 1,689	226 1,675	219 1,503	219 1,609
Iolai Asia Pacilic	1,700	1,009	1,075	1,505	1,009
Latin America					
Motor gasoline, naphthas	168	181	180	194	198
Heating oils, kerosene, diesel oils	191	209	203	204	211
Aviation fuels	47	46	43	44	48
Heavy fuels	49	44	40	37	52
Lubricants, specialty, and other petroleum					
products	25	24	24	23	23
Total Latin America	480	504	490	502	532
Middle East/Africa					
Motor gasoline, naphthas	91	105	122	115	121
Heating oils, kerosene, diesel oils	134	149	150	147	159
Aviation fuels	51	53	50	49	45
Heavy fuels	25	44	34	30	31
Lubricants, specialty, and other petroleum					
products	40	40	44	45	59
Total Middle East/Africa	341	391	400	386	415
Worldwide	0.074	0.004	0.000	0.470	0.405
Motor gasoline, naphthas	3,274	3,301	3,238	3,176	3,165
Heating oils, kerosene, diesel oils Aviation fuels	2,560	2,517	2,432	2,292	2,389
AVIATION THEIS	700	698 659	662 638	691 604	721 668
			0.00	004	000
Heavy fuels	711	000	000		
	1,012	1,035	987	994	1,028

(1) Petroleum product sales include 100 percent of the sales of ExxonMobil and majority-owned subsidiaries, and the ExxonMobil equity interest in sales by companies owned 50 percent or less.

# PETROLEUM PRODUCT SALES

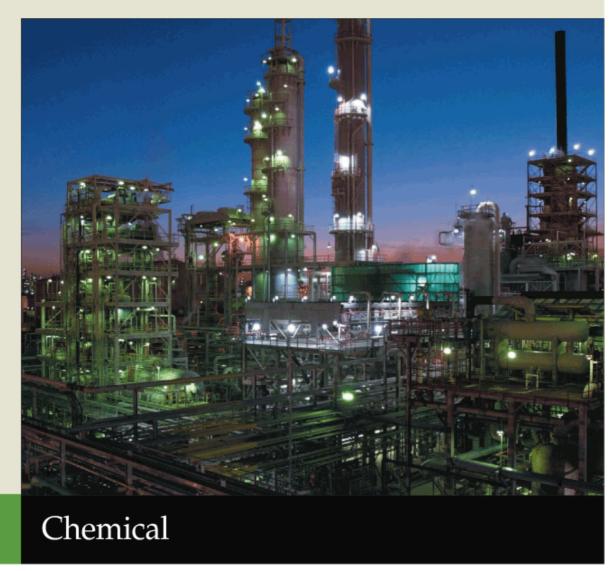
(thousands of barrels per day)	2005	2004	2003	2002	2001
Market and Supply Sales <sup>(1)</sup>					
Market sales					
Motor gasoline, naphthas	2,186	2,248	2,273	2,288	2,270
Heating oils, kerosene, diesel oils	1,618	1,625	1,626	1,625	1,671
Aviation fuels	475	503	514	529	566
Heavy fuels	387	382	367	358	371
Lubricants, specialty, and other petroleum					
products	467	495	483	494	484
Total market sales	5,133	5,253	5,263	5,294	5,362
Total supply sales	3,124	2,957	2,694	2,463	2,609
Total market and supply sales	8,257	8,210	7,957	7,757	7,971

(1) Market sales are to retail site dealers, consumers (including government and military), jobbers, and small resellers. Supply sales are to large oil marketers, large unbranded resellers, and other oil companies.



#### PREMIUM BRANDS DRIVE CONSUMER CONFIDENCE

ExxonMobil offers consumers premium products carrying the branding of *Exxon*, *Mobil*, and *Esso*. Additional lines include our industry-leading lubricant line *Mobil* 1, while service offerings such as our *On the Run* convenience store format and *Wash n' Run* car wash provide motorists with the things they need backed by brands they trust. A recent addition at *On the Run* is *Bengal Traders* coffees, featuring a variety of blends, and fast becoming a recognized brand in itself.



The Baton Rouge chemical plant is home of the world's largest isopropyl alcohol (IPA) plant. ExxonMobil has been in the IPA business for over 80 years and is again expanding this plant to meet the growing needs of global customers.

Statistical Recap	2005	2004	2003	2002	2001
Earnings(1) (millions of dollars)	3,943	3,428	1,432	830	882
Prime product sales(2) (thousands of metric					
tons)	26,777	27,788	26,567	26,606	25,780
Average capital employed (millions of dollars)	14,064	14,608	14,099	13,645	13,839
Return on average capital employed (percent)	28.0	23.5	10.2	6.1	6.4
Capital expenditures (millions of dollars)	654	690	692	954	872

(1) 2001 earnings include a \$175 million extraordinary gain on asset divestitures.

(2) Prime product sales include ExxonMobil's share of equity company volumes and finished-product transfers to the Downstream. Carbonblack oil volumes are excluded.

#### CHEMICAL STRATEGIES

ExxonMobil Chemical has produced industry-leading returns and earnings growth through the effective implementation of our fundamental strategies, which have been proven over several decades. We remain committed to these strategies across changing business environments:

- § Focus on businesses that capitalize on core competencies;
- § Capture full benefits of integration across ExxonMobil operations;
- § Continuously reduce costs to achieve best-in-class performance;
- § Build proprietary technology positions; and,
- **§** Selectively invest in advantaged projects.

These strategies reflect our commitment to the industry, and they remain the foundation for our business, and ultimately, our performance.

#### 2005 RESULTS AND HIGHLIGHTS

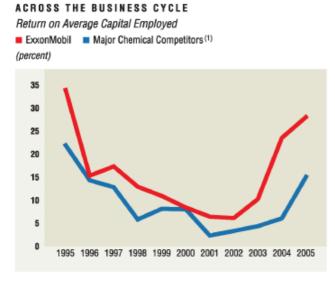
**Total 2005 earnings of \$3.9 billion were up 15 percent versus 2004.** Earnings included \$540 million from the sale of Sinopec shares and joint-venture litigation. In generating these strong financial results, ExxonMobil continued to benefit from our unique mix of businesses, broad geographic coverage, and feedstock and integration advantages.

Return on average capital employed reached 28 percent, up from 23 percent in 2004. ExxonMobil Chemical returns continue to exceed the average of our major chemical competitors. Over the last 10 years, our chemical segment has achieved an average return of 14 percent while making substantial investments to support long-term growth. During the same period, our competitors averaged 8 percent.

**2005 prime product sales volume of 27 million tons was 4 percent lower than the 2004 record.** Industry-wide inventory reduction during the first half of the year, combined with the impact of Hurricanes Katrina and Rita, challenged sales in an otherwise stable global economic market. Our chemical sales in Asia grew 4 percent, with sales in China up 18 percent, supported by the high reliability of our operations.

Capital expenditures were \$650 million. The company continued to invest selectively in high-return efficiency projects, low-cost debottlenecks, and projects to support the growth of its specialty businesses.

Announced plans for a second steam cracker and derivative units to supply growing Asia Pacific market needs. This project would be located at our existing complex in Singapore, which is strategically positioned to serve the high-growth markets in Asia, especially China.



CHEMICAL OUTPERFORMED COMPETITION

(1) Chemical competitor values are estimated on a consistent basis with ExxonMobil, based on public information.



ExxonMobil is one of the world's largest suppliers of butyl rubber and is doubling the capacity of the proprietary Exxpro specialty elastomers in Baytown, Texas.

# **Focused Strategies**

Our long-term strategies have produced competitive advantages that have resulted in superior returns versus competition across the business cycle. This strong performance is derived from our unique business mix, investment discipline, Upstream and Downstream integration, world-class operations, leading proprietary technologies, and product application expertise. Our strategies are designed to deliver earnings growth and attractive returns, strengthening our position as the world's premier petrochemical company.

#### PREMIER PETROCHEMICAL COMPANY

Return on average capital employed (10-year)	14 percent
Businesses ranked 1 or 2 by market position	> 90 percent
Capital employed (at year end)	\$13 billion
Prime product sales (tons)	27 million
Percent integrated capacity	>90 percent
Product marketing scope	>150 countries

#### BUSINESSES

	Worldwide Rank Based on Market Position
n Commodities	Based off Market Position
Paraxylene	#1
Olefins	#2
Polyethylene	#2
Polypropylene	#5
nSpecialties	
Butyl Polymers	#1
Fluids	#1
Plasticizers/Oxo	#1
Synthetics	#1
Oriented Polypropylene Films	#1
Adhesive Polymers	#1

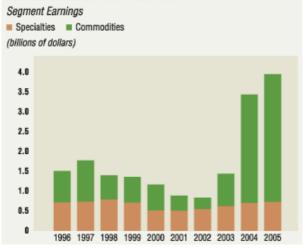
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#2

#### DIFFERENTIATED BUSINESS MIX

Ethylene Elastomers

Petroleum Additives



## CAPITALIZING ON CORE COMPETENCIES

ExxonMobil's unique mix of chemical businesses delivers superior performance relative to competition throughout the business cycle.

The company holds strong positions in the supply chain for many of the largest-volume and highest-growth petrochemicals in the global economy. Specifically, we are:

- § One of the largest producers of olefins, the basic petrochemical building blocks;
- § The largest worldwide producer of polyolefins, including polyethylene, the largest-volume plastic; and polypropylene, one of the fastestgrowing and most versatile polymers; and,
- § The largest global producer of paraxylene and benzene. Paraxylene is one of the fastest-growing petrochemicals and the main raw material for the manufacture of polyester fibers and polyethylene terephthalate (PET) recyclable bottles. Benzene is a primary building block for a broad array of products ranging from nylon to polystyrene.

The company also has a premier position in a diverse portfolio of less-cyclical specialty businesses. These include butyl polymers, ethylene elastomers, synthetic lube basestock fluids, petroleum additives, oriented polypropylene film, plasticizers, hydrocarbon and oxygenated fluids, oxo-alcohols, acids, and adhesive polymers. Strong competitive advantages are derived through unique combinations of low-cost feedstocks, proprietary technology, operational excellence, product application expertise and synergies across businesses. ExxonMobil continues to grow profitably and strengthen these businesses through new products with advanced performance attributes and by expansion into new markets.



ExxonMobil Chemical's Lillebonne polypropylene plant in Notre-Dame-de-Gravenchon, France, produces specialty compounds for the automotive industry.



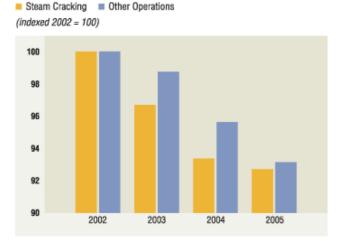
efficiency program.

# CAPTURING FULL BENEFITS OF INTEGRATION

More than 90 percent of our owned and operated chemical capacity is integrated with large refining complexes or Upstream gas processing plants. ExxonMobil's long-standing emphasis on integration is a key differentiator versus competition. Manufacturing sites are designed and managed to maximize synergies via optimized molecule management, coordinated technology development, joint facilities planning and sharing of common systems and support functions.

The flexibility derived from feedstock and fuels integration with world-scale refineries enables ExxonMobil Chemical to outperform competition. At our largest petrochemical complexes, more than 60 streams are transferred between the refinery and the chemical plants. Production and supply plans are continuously optimized using sophisticated models on both a regional and global level in response to changes in feedstock costs and market conditions. These benefits are not easily duplicated without common ownership and co-location of the refining and chemical facilities.





## CONTINUALLY REDUCE COSTS TO ACHIEVE BEST IN CLASS PERFORMANCE

The company maintains a consistent and relentless focus on improving efficiency and reducing the costs of manufacturing, selling, and distributing its products.

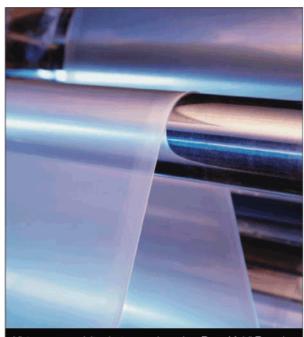
The company's disciplined approach to safety, productivity, reliability, and quality improvement has continually increased the contribution of existing assets. Structured programs that identify and rapidly capture process efficiencies support earnings growth by maximizing unit throughput, minimizing production upsets, and increasing effective capacity at significantly less than grass-roots cost.

Energy efficiencies and savings opportunities are being identified and captured at ExxonMobil facilities through the extensive use of our Global Energy Management System, a corporate-wide set of best practices and technologies. The energy consumed per unit of product output has decreased by more than 6 percent over the last three years.

Our Global Enterprise Management System supports business processes used by ExxonMobil Chemical, facilitating common business practices across our global operations. It is a major source of efficiency and a key contributor to our marketing excellence initiatives, enabling improved service to our customers.

# **BUILDING ON TECHNOLOGY LEADERSHIP**

Technology is a major source of competitive advantage and differentiation. Our goal is to provide value to our customers by better understanding their needs and meeting their expectations through focused product innovation and application support.



Vistamaxx specialty elastomers, based on ExxonMobil Exxpol metallocene catalyst technology, bring superior elasticity in nonwoven and film applications.

# SELECTIVELY INVESTING IN ADVANTAGED PROJECTS

In 2005, the company continued to focus on growth of our specialty businesses, low-cost debottleneck projects, and high-return efficiency projects. Low-cost expansion projects have added incremental capacity equivalent to one world-class steam cracker over the past three years.

In addition, planning progressed for several world-scale advantaged projects which would provide attractive new capacity to serve growth markets.

# Positioning the Chemical Company for Profitable Growth

## Growth of the Specialty Businesses

- § Expansions of *Exxpro* specialty elastomers production at Baytown, Texas, and halobutyl production at Kashima, Japan, demonstrate our commitment to the tire industry, support our global supply strategy, and strengthen our ability to meet growing demand in Asia.
- § Low-cost debottlenecks of our Baton Rouge isopropyl alcohol plant and Singapore oxo-alcohol plant will enable us to continue to grow and respond to customers' needs worldwide.

#### **Expansions to Existing Facilities**

- § The Singapore and Kemya steam crackers, and some of their associated derivative units, are being debottlenecked to meet the growing demand of our customers in Asia.
- § A debottleneck of the polypropylene plant in Baton Rouge is planned for 2006 to meet strong demand for this versatile polymer.



Plans for a second world-scale steam cracker in Singapore are based on operating and investment synergies with the existing refining and chemical complex.

#### **Major Projects**

- § Project development activities continued on the Fujian integrated refining, petrochemical, and fuels marketing joint venture. This is the only fully integrated project in China and would involve construction of an 800 thousand-ton-per-year ethylene steam cracker, polyethylene and polypropylene units, and a 700 thousand-ton-per-year paraxylene unit.
- § The study for a second world-scale steam cracker in Singapore to supply growing market needs in the Asia Pacific region continues, and detailed project definition is under way. The project scope includes associated derivative units, including new world-scale polyethylene, polypropylene, and specialty elastomers plants, an aromatics extraction unit and an oxo-alcohol expansion.
- § A joint feasibility study for a world-scale petrochemical complex is progressing between Qatar Petroleum and ExxonMobil. The complex would utilize feedstock from new gas development projects in Qatar's North Field and supply competitively-advantaged products to Asia and Europe.
- § ExxonMobil continues to explore additional opportunities for advantaged growth to support increasing global petrochemical demand.

#### **PROJECT START-UPS**

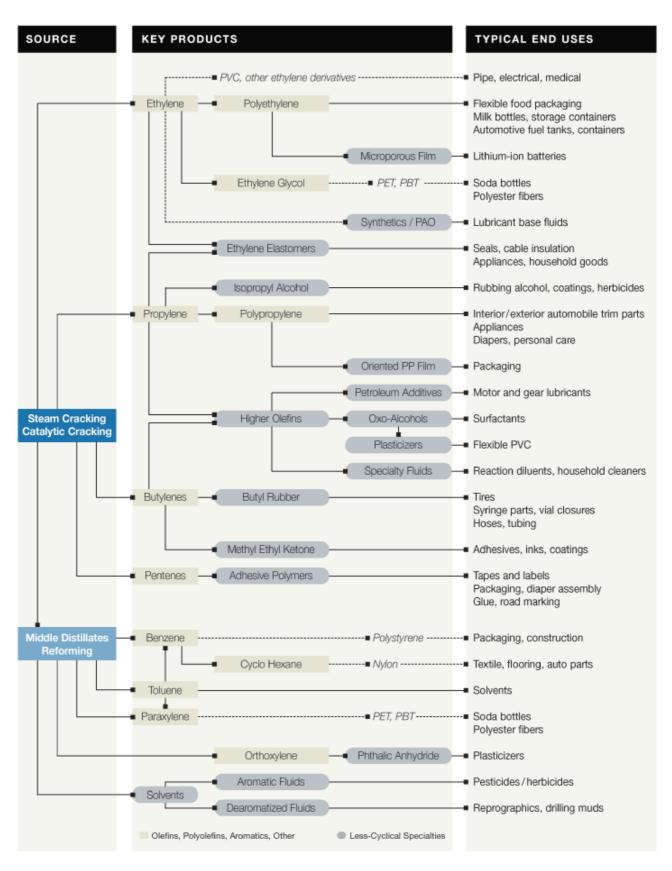
			Capacity <sup>(1)</sup> (metric tons
		Location	per year)
Olefins/Po	lyolefins		
2005	Ethylene (50% interest)	Yanpet	78,000
	· · · /	•	

2005	Polyethylene (50% interest)	Yanpet	47,000
2006	Ethylene (50% interest)	Kemya	30,000
2006	Ethylene	Singapore	75,000
2006	Polyethylene	Singapore	45,000
2006	Polypropylene	Baton Rouge, Louisiana	60,000
Specia	lty Businesses		
2005	Coated OPP Film	Virton, Belgium	16,000
2006	Thermoplastic Elastomers	Pensacola, Florida	1 line
2006	Polyethylene Film	Nasu, Japan	25,000(2)
2006	Oxo-Alcohols	Singapore	40,000
2006		Baton Rouge,	
	Isopropyl Alcohol	Louisiana	40,000
2006	Halobutyl Rubber (50% interest)	Kashima, Japan	8,500
2006	Specialty Elastomers	Baytown, Texas	1 line
(1) E	ExxonMobil equity share of capacity addition.		

(2) Thousand square meters per year.

Key Products — Meeting Diverse Consumer Needs

In addition to being a premier supplier of olefins, polyolefins and aromatics, ExxonMobil Chemical has strong market positions in a wide variety of other petrochemicals.



# **Chemical Operating Statistics**

# LARGE/INTEGRATED PRODUCTION COMPLEXES (BASED ON SIZE OR BREADTH OF PRODUCT SLATE)

Capacity (millions of tons per year) Ethylene Paraxylene Polyethylene Polypropylene Additional Products										
North America										
Baton Rouge, Louisiana	1.0	—	1.3	0.4	Р	в	Е	Α	F	0
Baytown, Texas	2.2	0.6	_	0.8	Ρ	В			F	
Beaumont, Texas	0.8	0.3	1.0	—	Р					S
Mont Belvieu, Texas		—	1.0	—						
Sarnia, Ontario	0.3	—	0.5	—	Ρ				F	0
Europe										
Antwerp, Belgium	0.5	—	0.3	—	Р				F	0
Fawley, England	0.1	—	—	—	Ρ	В			F	0
Fife, Scotland	0.4	—	_	—						
Meerhout, Belgium	—	—	0.5	—						
Notre-Dame-de-Gravenchon, France	0.4	—	0.4	0.4	Р	В	Е	Α		0 S
Rotterdam, the Netherlands	—	0.6	—	—						0
Middle East										
Al-Jubail, Saudi Arabia	0.6	_	0.6	_						
Yanbu, Saudi Arabia	1.0	—	0.6	0.2	Р					
Asia Pacific										
Kawasaki, Japan	0.5	—	0.1	—	Р	в		Α	F	
Singapore	0.8	0.8	0.6	0.4	Ρ				F	0
Sriracha, Thailand	—	0.5	—	—					F	
All other	0.6	0.6	0.2	—						
Total worldwide	9.2	3.4	7.1	2.2						

P Propylene

B Butyl E Ethylene Elastomers

A Adhesive Polymers F Fluids

O Oxo S Synthetics

1

# OTHER MANUFACTURING LOCATIONS (1)

ocation		Produ	ıct
North America			
Bayway, New Jersey <sup>(2)</sup>		1	
Belleville, Ontario			u
Chalmette, Louisiana	n		
Dartmouth, Nova Scotia		1	
Edison, New Jersey		1	
louston, Texas(2)	n		
effersonville, Indiana		5	
oliet, Illinois	n		
aGrange, Georgia			u
Pensacola, Florida		5	
Plaquemine, Louisiana		5	
hawnee, Oklahoma			u
Stratford, Connecticut			U
atin America			
Campana, Argentina	n	1	
Ianagua, Nicaragua		1	
Paulinia, Brazil		1	
iurope			
Amsterdam, the Netherlands		1	
Nugusta, Italy	n		
rindisi, Italy			u
Cologne, Germany		5	
os-sur-Mer, France	n		
eleen, the Netherlands		5	
larnes, France(2)		1	
ngolstadt, Germany	n		
arlsruhe, Germany	n		
erkrade, the Netherlands			u
lewport, Wales		5	
recate, Italy		1	
/irton, Belgium			u

Asia Pacific Adelaide, Australia<sup>(2)</sup>

Altona, Australia(3)	n	5	
Botany Bay, Australia <sup>(3)</sup>	n	5	
Jinshan, China		5	
Kashima, Japan		5	
Nasu, Japan			u
Panyu, China			1
Sakai, Japan	n		1
Wakayama, Japan	n		

- (1) Includes joint-venture plants, with the exception of the Infineum additives joint ventures.
- (2) Facility mothballed.
- (3) Qenos joint venture sold on February 16, 2006.
- n Olefins/Aromatics
- 5 Polymers
- 1 Other Chemicals
- u Films

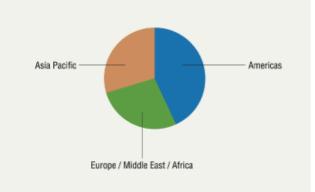
# VOLUMES

Includes ExxonMobil's share of equity companies	2005	2004	2003	2002	2001
Worldwide Production Volumes (thousands of					
metric tons)					
Ethylene	7,930	8,271	7,567	7,539	7,320
Polyethylene	6,213	6,248	6,091	6,235	5,768
Polypropylene	1,680	1,885	1,965	1,944	1,701
Paraxylene	2,785	2,826	2,531	2,275	2,088
Prime Product Sales Volumes(1) (thousands of metric tons)					
Americas(2)	11,523	12,842	11,939	12,614	12,278
Europe/Middle East/Africa	7,310	7,334	7,180	7,002	6,661
Asia Pacific	7,944	7,612	7,448	6,990	6,841
Total worldwide	26,777	27,788	26,567	26,606	25,780
<b>Prime Product Sales Volumes</b> (1) (thousands of metric tons)					
Less-cyclical specialty businesses	6,083	6,324	6,113	6,022	5,711
Olefins/polyolefins/aromatics/other	20,694	21,464	20,454	20,584	20,069
Total	26,777	27,788	26,567	26,606	25,780

(1) Prime product sales include ExxonMobil's share of equity-company volumes and finished product transfers to the Downstream. Carbonblack oil volumes are excluded.

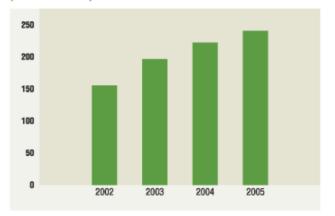
(2) Includes the United States, Canada, and Latin America.

#### 2005 PRIME PRODUCT SALES VOLUMES



# METALLOCENE POLYMER SALES





#### Frequently Used Terms

Listed below are definitions of several of ExxonMobil's key business and financial performance measures and other terms. These definitions are provided to facilitate understanding of the terms and their calculation. In the case of financial measures that we believe constitute "non-GAAP financial measures" under Securities and Exchange Commission Regulation G, we provide a reconciliation to the most comparable Generally Accepted Accounting Principles (GAAP) measure and other information required by that rule.

#### EARNINGS EXCLUDING MERGER EXPENSES, DISCONTINUED OPERATIONS, ACCOUNTING CHANGE, AND OTHER SPECIAL ITEMS

In addition to reporting U.S. GAAP defined net income, ExxonMobil also presents a measure of earnings that excludes merger effects, earnings from discontinued operations, a required accounting change, and other special items quantified and described in our quarterly and annual earnings press releases. Earnings excluding the aforementioned items is a non-GAAP financial measure, and is included to facilitate comparisons of base business performance across periods. A reconciliation to net income is shown on page 16. We also refer to earnings excluding merger expenses, discontinued operations, accounting changes, and other special items as normalized earnings. Earnings per share amounts use the same average common shares outstanding as used for the calculation of net income per common share and net income per common share — assuming dilution.

#### **OPERATING COSTS**

Operating costs are the combined total of production, manufacturing, selling, general, administrative, exploration, depreciation, and depletion expenses from the Consolidated Statement of Income and ExxonMobil's share of similar costs for equity companies. Operating costs are the costs during the period to produce, manufacture, and otherwise prepare the company's products for sale — including energy costs, staffing, maintenance, and other costs to explore for and produce oil and gas, and operate refining and chemical plants. Distribution and marketing expenses are also included. Operating costs exclude the cost of raw materials, taxes, merger expenses, discontinued operations, and interest expense. These expenses are on a before-tax basis. While ExxonMobil's management is responsible for all revenue and expense elements of net income, operating costs, as defined below, represent the expenses most directly under management's control. Information regarding these costs is therefore useful for investors and ExxonMobil management in evaluating management's performance.

#### **Reconciliation of Operating Costs**

(millions of dollars)	2005	2004	2003
From ExxonMobil's Consolidated Statement of Income			
Total costs and other deductions	311,248	256,794	214,772
Less:			
Crude oil and product purchases	185,219	139,224	107,658
Interest expense	496	638	207
Excise taxes	30,742	27,263	23,855
Other taxes and duties	41,554	40,954	37,645
Income applicable to minority and preferred interests	799	776	694
Subtotal	52,438	47,939	44,713
ExxonMobil's share of equity-company expenses	4,520	4,209	3,937
Total operating costs	56,958	52,148	48,650

#### **Components of Operating Costs**

(millions of dollars)	2005	2004	2003
From ExxonMobil's Consolidated Statement of Income			
Production and manufacturing expenses	26,819	23,225	21,260
Selling, general, and administrative expenses	14,402	13,849	13,396
Depreciation and depletion	10,253	9,767	9,047
Exploration expenses, including dry holes	964	1,098	1,010
Subtotal	52,438	47,939	44,713
ExxonMobil's share of equity-company expenses	4,520	4,209	3,937
Total operating costs	56,958	52,148	48,650

#### CAPITAL EMPLOYED

Capital employed is a measure of net investment. When viewed from the perspective of how the capital is used by the businesses, it includes ExxonMobil's net share of property, plant, and equipment and other assets less liabilities, excluding both short-term and long-term debt. When viewed from the perspective of the sources of capital employed in total for the Corporation, it includes ExxonMobil's share of total debt and shareholders' equity. Both of these views include ExxonMobil's share of amounts applicable to equity companies, which the Corporation believes should be included to provide a more comprehensive measure of capital employed.

(millions of dollars)	2005	2004	2003
Business uses: asset and liability perspective			
Total assets	208,335	195,256	174,278
Less liabilities and minority share of assets and liabilities			
Total current liabilities excluding notes and loans payable	(44,536)	(39,701)	(33,597)
Total long-term liabilities excluding long-term debt and equity of minority			
and preferred shareholders in affiliated companies	(41,095)	(41,554)	(37,839)
Minority share of assets and liabilities	(4,863)	(5,285)	(4,945)
Add ExxonMobil share of debt-financed equity-company net assets	3,450	3,914	4,151
Total capital employed	121,291	112,630	102,048
Total corporate sources: debt and equity perspective			
Notes and loans payable	1,771	3,280	4,789
Long-term debt	6,220	5,013	4,756
Shareholders' equity	111,186	101,756	89,915
Less minority share of total debt	(1,336)	(1,333)	(1,563)
Add ExxonMobil share of equity-company debt	3,450	3,914	4,151
Total capital employed	121,291	112,630	102,048

## **RETURN ON AVERAGE CAPITAL EMPLOYED (ROCE)**

Return on average capital employed (ROCE) is a performance measure ratio. From the perspective of the business segments, ROCE is annual business segment earnings divided by average business segment capital employed (average of beginning- and end-of-year amounts). These segment earnings include ExxonMobil's share of segment earnings of equity companies, consistent with the Corporation's definition of capital employed and excluding the cost of financing. The Corporation's total ROCE is net income excluding the after-tax cost of financing, divided by total corporate average capital employed. The Corporation has consistently applied its ROCE definition for many years and views it as the best measure of historical capital productivity in our capital-intensive, long-term industry, both to evaluate management's performance and to demonstrate to shareholders that capital has been used wisely over the long term. Additional measures, which tend to be more cash-flow based, are used for future investment decisions.

#### **Return on Average Capital Employed**

(millions of dollars)	2005	2004	2003
Net income	36,130	25,330	21,510
Financing costs (after tax)			
Third-party debt	(1)	(137)	(69)
ExxonMobil share of equity companies	(144)	(185)	(172)
All other financing costs – net	(295)	54	1,775(1)
Total financing costs	(440)	(268)	1,534
Earnings excluding financing costs	36,570	25,598	19,976
Average capital employed	116,961	107,339	95,373
Return on average capital employed – corporate total	31.3%	23.8%	20.9%

(1) "All other financing costs – net" in 2003 includes interest income (after tax) associated with the settlement of a U.S. tax dispute.

#### TOTAL SHAREHOLDER RETURN

Shareholder return measures the change in value of an investment in stock over a specified period of time, assuming dividend reinvestment. We calculate shareholder return over a particular measurement period by: dividing (1) the sum of (a) the cumulative value of dividends received during the measurement period, assuming reinvestment, plus (b) the difference between the stock price

at the end and at the beginning of the measurement period; by (2) the stock price at the beginning of the measurement period. For this purpose, we assume dividends are reinvested in stock at market prices at approximately the same time actual dividends are paid. Shareholder return is usually quoted on an annualized basis.

## CAPITAL AND EXPLORATION EXPENDITURES (CAPEX)

Capital and exploration expenditures (Capex) are the combined total of additions at cost to property, plant, and equipment and exploration expenses on a before-tax basis from the Consolidated Statement of Income. ExxonMobil's Capex includes its share of similar costs for equity companies. Capex excludes depreciation on the cost of exploration support equipment and facilities recorded to property, plant, and equipment when acquired. While ExxonMobil's management is responsible for all investments and elements of net income, particular focus is placed on managing the controllable aspects of this group of expenditures.

## FINDING AND RESOURCE-ACQUISITION COSTS

Finding and resource-acquisition costs per oil-equivalent barrel is a performance measure that is calculated using the Exploration portion of Upstream capital and exploration expenditures and proved property acquisition costs divided by resource additions (in oil-equivalent barrels). ExxonMobil refers to new discoveries and acquisitions of discovered resources as resource additions. In addition to proved reserves, resource additions include quantities of oil and gas that are not yet classified as proved reserves, but which ExxonMobil believes will likely be moved into the proved reserves category and produced in the future.

	2005	2004	2003
Exploration portion of Upstream capital and exploration expenditures (millions of			
dollars)	1,693	1,283	1,215
Proved property acquisition costs (millions of dollars)	174	93	_
Total exploration and proved property acquisition costs (millions of dollars)	1,867	1,376	1,215
Resource additions (millions of oil-equivalent barrels)	4,365	2,950	2,115
Finding and resource-acquisition costs per oil-equivalent barrel (dollars)	0.43	0.47	0.57

# LIQUIDS AND NATURAL GAS PROVED RESERVES

In this report, we use the term "proved reserves" to mean quantities of oil and gas that ExxonMobil has determined to be reasonably certain of recovery under existing economic and operating conditions on the basis of our long-standing, rigorous management review process. We only book proved reserves when we have made significant funding commitments for the related projects. In this report, we aggregate proved reserves of consolidated and equity companies, excluding royalties and quantities due others, since ExxonMobil does not view these reserves differently from a management perspective. To reflect management's view of ExxonMobil's total liquids reserves, proved reserves in this report also include tar-sands reserves from Canadian Syncrude operations, which are reported separately as mining reserves in our SEC filings. Tar-sands reserves included in this report totaled 738 million barrels at year-end 2005, 757 million barrels at year-end 2004, 781 million barrels at year-end 2003, 800 million barrels at year-end 2002, and 821 million barrels at year-end 2001. For our own management purposes and as discussed in this report, we determine proved reserves based on our long-term view of future price levels consistent with our investment decisions. Based on Securities and Exchange Commission guidance, ExxonMobil also began in 2004 to state our results to reflect the impacts on proved reserves of utilizing December 31 liquids and natural gas prices ("year-end price/cost revisions"). On this basis, year-end proved reserves, including year-end price/cost revisions, 2005 proved reserves also totaled 22.4 billion oil-equivalent barrels, while 2004 proved reserves totaled 22.2 billion oil-equivalent barrels.

# RESOURCES, RESOURCE BASE, AND RECOVERABLE RESOURCES

Resources, resource base, recoverable oil, recoverable hydrocarbons, recoverable resources, and similar terms used in this report are the total remaining estimated quantities of oil and gas that are expected to be ultimately recoverable. In addition to proved reserves, the resource base includes quantities of oil and gas that are not yet classified as proved reserves, but which ExxonMobil believes will likely be moved into the proved reserves category and produced in the future.

## PROVED RESERVES REPLACEMENT RATIO

Proved reserves replacement ratio is a performance measure that is calculated using proved oil-equivalent reserves additions divided by oilequivalent production. Both proved reserves additions and production include amounts applicable to equity companies. The ratio usually reported by ExxonMobil excludes sales and year-end price/cost revisions, and includes Canadian tar-sands mining operations in both additions and production volumes. See the definition of "liquids and natural gas proved reserves" above. When reporting the ratio, the inclusions and exclusions are listed, as shown on pages 60 and 61.

#### PROVED RESERVES REPLACEMENT COSTS

Proved reserves replacement costs per oil-equivalent barrel is a performance measure ratio. Proved reserves replacement costs per barrel are costs incurred in property acquisition and exploration, plus costs incurred in development activities divided by proved oil-equivalent reserves additions, excluding sales. Both the costs incurred and the proved reserves additions include amounts applicable to equity companies as well as Canadian tar-sands operations and exclude year-end price/cost revisions. See the definition of "liquids and natural gas proved reserves" on the preceding page.

(millions of dollars)	2005	2004	2003
Costs incurred			
Property acquisition costs	453	134	45
Exploration costs	1,420	1,255	1,181
Development costs	10,561	9,122	9,856
Total costs incurred	12,434	10,511	11,082
(millions of barrels)	2005	2004	2003
Proved oil-equivalent reserves additions			
Revisions	377	140	619
Improved recovery	31	28	116
Extensions/discoveries	1,461	1,809	961
Purchases	122	11	2
Total oil-equivalent reserves additions	1,991	1,988	1,698
Proved reserves replacement costs	6.25	5.29	6.53

#### **HEAVY OIL**

Heavy oil, for the purpose of this report, includes heavy oil, extra heavy oil, and bitumen, as defined by the World Petroleum Congress in 1987 based on API gravity and viscosity at reservoir conditions. Heavy oil has an API gravity between 10 and 22.3 degrees. The API gravity of extra heavy oil and bitumen is less than 10 degrees. Extra heavy oil has a viscosity less than 10 thousand centipoise, whereas the viscosity of bitumen is greater than 10 thousand centipoise. The term "tar sands" is used to indicate heavy oil (generally bitumen) that is recovered in a mining operation.

## CASH FLOW FROM OPERATIONS AND ASSET SALES

Cash flow from operations and asset sales is the sum of the net cash provided by operating activities and proceeds from sales of subsidiaries, investments, and property, plant, and equipment from the Summary Statement of Cash Flows. This cash flow is the total sources of cash from both operating the Corporation's assets and from the divesting of assets. The Corporation employs a long-standing and regular disciplined review process to ensure that all assets are contributing to the Corporation's strategic and financial objectives. Assets are divested when they are no longer meeting these objectives, or are worth considerably more to others. Because of the regular nature of this activity, we believe it is useful for investors to consider sales proceeds together with cash provided by operating activities when evaluating cash available for investment in the business and financing activities, including shareholder distributions.

(millions of dollars)	2005	2004	2003
Net cash provided by operating activities	48,138	40,551	28,498
Sales of subsidiaries, investments and property, plant, and equipment	6,036	2,754	2,290
Cash flow from operations and asset sales	54,174	43,305	30,788

#### DISTRIBUTIONS TO SHAREHOLDERS

The Corporation distributed cash to shareholders in the form of both dividends and share purchases. Shares are purchased both to reduce shares outstanding and to offset shares issued in conjunction with company benefit plans and programs. For purposes of calculating distributions to shareholders, the Corporation only includes the cost of those shares purchased to reduce shares outstanding.

(millions of dollars)	2005	2004	2003
Dividends paid to ExxonMobil shareholders	7,185	6,896	6,515
Cost of shares purchased to reduce shares outstanding	16,000	8,000	5,000
Distributions to ExxonMobil shareholders	23,185	14,896	11,515
Memo: Gross cost of shares purchased to offset shares issued under benefit plans and programs	2,221	1,951	881

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#### Wells, net drilled

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#### General Information

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#### Market Information

The New York Stock Exchange is the principal exchange on which Exxon Mobil Corporation common stock (symbol XOM) is traded.

#### Annual Meeting

The 2006 Annual Meeting of Shareholders will be held at 9:00 a.m. Central Time on Wednesday, May 31, 2006, at:

The Morton H. Meyerson Symphony Center 2301 Flora Street Dallas, Texas 75201

The meeting will be audiocast live on the Internet. Instructions for listening to this audiocast will be available on the Internet at exxonmobil.com approximately one week prior to the event.

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